

For Immediate Release

Company Name: Shinsei Bank, Limited Name of Representative: Hideyuki Kudo President and CEO (Code: 8303, TSE First Section)

## **Shinsei Bank Organizational Changes**

Tokyo (Wednesday, March 24, 2021) --- Shinsei Bank, Limited (hereinafter, "Shinsei Bank") announced the following organizational changes related to Institutional Business operations.

"Growth through Value Co-Creation" is one of the Shinsei Bank Group's basic strategies in the Medium-Term Strategies. To pursue this strategy, Shinsei Bank promotes the development of partner-type businesses with corporations as well as financial institutions. The Shinsei Bank Group is expected to strengthen its expertise and show its competitive advantages in today's financial industry where business conditions are rapidly changing, and a variety of non-financial players are entering.

Through this organizational changes, we will work to realize the sustainable growth of the Shinsei Bank Group by further enhancing our organizational capabilities which allows us to provide financial solutions and new business opportunities flexibly according to customer needs as well as providing high-value-added financial services to customers.

- 1. Outline of Organizational Changes
- I. Corporate Banking Business Division I, Corporate Banking Business Division II, Corporate Banking Business Division III, and Structured Finance Department of the Project Finance Division, will be abolished, and reorganized into "Cash Flow Solutions Division", "Corporate Finance Division" and "Strategic Finance Division".
- II. The New Business Promotion & Support Department within Group Institutional Business Planning Division will be changed into "Venture Business Division".
- III. "Business Development Department" will be established within Group Institutional Business Planning Division.
- 2. Overview of New Organizations
- Cash Flow Solutions Division will capture customers' finance needs dynamically from the perspective of customers' distribution channels and cashflow.
- Corporate Finance Division will provide services and added values in accordance with customer needs by offering a variety of services in addition to loans to corporate customers.
- Strategic Finance Division will provide services differentiated by customers and cultivate further business opportunities.
- Venture Business Division will focus on the venture area, which is a growth field, to expand its offering functions not only in equity investment and strengthen its services.
- Business Development Department will further promote " partner-type businesses" and promote value co-creation businesses with business partners and develop business ideas looking toward the future (including initiatives for DX and collaboration with the Shinsei Bank Group companies).
- 3. Effective Date

April 1, 2021

Shinsei Bank is a leading diversified Japanese financial institution providing a various range of financial products and services to both institutional and individual customers. The Bank has a network of outlets throughout Japan and is committed in its pursuit of uncompromising levels of integrity and transparency in all of its activities in order to earn the trust of its customers, staff and shareholders. The Bank is committed to delivering long-term profit growth and increasing value for all its stakeholders. News and other information about Shinsei Bank is available at https://www.shinseibank.com/corporate/en/index.html

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