## INFORMATION



SHINSEI BANK, LIMITED

For Immediate Release

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Company Name: Shinsei Bank, Limited Name of Representative: Masamoto Yashiro

Chairman and CEO

(Code: 8303 TSE First Section)

# Shinsei Bank Obtains Exclusive Right of Preferential Negotiation to Acquire Showa Leasing

Tokyo (Tuesday, September 28, 2004) — Shinsei Bank, Limited ("Shinsei Bank") today announced that it obtained the exclusive right of preferential negotiation to acquire Showa Leasing Co., Ltd. ("Showa Leasing"). The completion of this transaction will be subject to the achievement of the agreements with Showa Leasing, such as the signing of a final and conclusive contract, etc.

#### 1. Purpose of Acquisition

Shinsei Bank's strategic plan is to actively expand its non-bank business and to generate superior returns and profitability in each of its three key business lines: institutional banking, retail banking and non-bank business. Shinsei Bank has recently taken steps to expand its non-bank business line, offering corporate loans for small and medium-sized enterprises, real estate-secured loans including housing loans, and consumer installment credit products through Shinsei Bank subsidiaries. In addition, at the beginning of this month, Shinsei Bank reached a final agreement with APLUS Co., Ltd. ("Aplus") to acquire a majority interest of the company.

Showa Leasing, a major leasing company in Japan, possesses a solid nationwide business network, which is particularly strong in the Tokyo metropolitan area and includes an excellent branch system and experienced, knowledgeable personnel. Showa Leasing's core business consists mainly of providing leasing services to middle-ranking small and medium-sized enterprises.

The addition of Showa Leasing as a subsidiary will allow Shinsei Bank to offer leasing services to its broad customer base. A stronger non-bank business line will enhance Shinsei Bank's profitability by providing new opportunities for growth, and improve overall business stability through product diversification. In promoting the leasing business, Shinsei Bank plans to keep its cooperative relationship with the Resona Bank Group.

#### 2. Profile of Showa Leasing

Please refer to the attached document.

#### 3. Details of acquisition

Based on the exclusive right of preferential negotiation obtained at this time, Shinsei Bank will consider concrete ways to acquire Showa Leasing.

### Profile of Showa Leasing

Company name	Showa Leasing Co., Ltd.
President	Masami Matsushita
Address	3-12 Yotsuya, Shinjuku-ku, Tokyo
Establishment	April 2, 1969
Paid-in capital	7.1 billion yen
Total assets	613 billion yen (as of the end of March 2004)
Operating income	172.4 billion yen (for the fiscal year ended March 31, 2004)
Net operating income	5.9 billion yen (for the fiscal year ended March 31, 2004)
Number of employees	407 (as of March 2004)
Major business	•Leasing business
	Installment sales business
	Other finance business