

For Immediate Release

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## **Business Partnership with the J-Will Group for Providing Financial Services to Regional Financial Institutions and Investment in its Fund**

Tokyo (Wednesday, June 12, 2019) --- Shinsei Bank has concluded a business partnership agreement with J-Will Advance Co., Ltd. (Chiyoda-ku, Tokyo; Chief Executive Officer: Takashi Shinmei; hereinafter, "JWA") and has invested in J-Wind Seven Investment Limited Liability Partnership, a fund managed by J-Will Partners K.K. (Chiyoda-ku, Tokyo; Chief Executive Officer: Masanori Sato; hereinafter, "JWP") in order to expand its financial services to regional financial institutions.

Financial institutions are implementing various initiatives for developing new businesses in a situation where the environment surrounding the financial industry is changing. The Shinsei Bank Group has been providing the Group's products and services to regional individual/institutional customers through collaboration with regional financial institutions, and has been providing financial solutions responding to their various needs. The Group's Medium-Term Strategies announced in May 2019 have set "Grow through Value Co-Creation" as one of its core strategies. The strategy aims to build stronger partnerships with regional financial institutions by providing support to their managerial issues using the Group's functions, in addition to providing them the Group's services.

J-Will Group has an extensive network of regional financial institutions and a proven track record in management advisory for the financial institutions and in supporting business succession, revitalization, and growth of their clients.

As one of its initiatives under the Medium-Term Strategies, the Shinsei Bank Group, which has an advantage in a financial structuring function using Shinsei Securities and Shinsei Trust & Banking, will provide products and services that contribute to increasing revenues of regional financial institutions jointly with the J-Will Group through this business partnership. The Shinsei Bank Group will also support the business succession of regional financial institutions' clients through the fund investment.

The Shinsei Bank Group continues to promote initiatives for regional revitalization by providing value-added services to regional financial institutions through collaboration with various external partners.

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*Shinsei Bank is a leading diversified Japanese financial institution providing a full range of financial products and services to both institutional and individual customers. The Bank has a network of outlets throughout Japan and is committed in its pursuit of uncompromising levels of integrity and transparency in all of its activities in order to earn the trust of its customers, staff and shareholders. The Bank is committed to delivering long-term profit growth and increasing value for all its stakeholders. News and other information about Shinsei Bank is available at <https://www.shinseibank.com/corporate/en/index.html>*

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