

For Immediate Release

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 (Code: 8303, TSE First Section)

### **Shinsei Bank to Launch Step-down Home Mortgage with Declining Applicable Interest Rate**

- Commencement of “PowerSmart Home Mortgage Step-down Type (with T-points)” from Wednesday, November 1, 2017, with decreasing interest rate every five years after 10 years from the drawdown -

Tokyo (Wednesday, November 1, 2017) --- Shinsei Bank, Limited (hereinafter, “Shinsei Bank” or “the Bank”) announced today that it launches the “PowerSmart Home Mortgage Step-down Type (with T-points)” (“Step-down Type”) with declining applicable interest rate in stages from Wednesday, November 1, 2017.

The *Step-down Type* has a feature that decreases the monthly repayment amount as the applicable interest rate, which is fixed for the 10 years from the start of repayments (“initial interest rate”), decreases by 10% every five years, up to 50% from the initial interest rate. Like the home mortgage with a long and whole-term fixed interest rate, the total repayment amounts up to the final repayment is fixed for the customers at the start of the transaction. The declining applicable interest rate mitigates the relatively expensive cost of the home mortgage with a long and whole-term fixed interest rate. This product meets the needs of customers who wish to fix the home mortgage interest rates and take advantage of the recent low interest rate environment. Moreover, the *Step-down Type* provides customers with 1,000 T-points every month for 10 years from the drawdown.

In December 2012, Shinsei Bank launched “PowerSmart Home Mortgage Anshin Pack” to deal with the risks associated with the volatility in the income or changes in health condition. Further, in January 2014, the Bank launched “PowerSmart Home Mortgage Anshin Pack W,” which has sick child care and homemaker and house cleaning services in order to support double-income households. Additionally, in October 2017, the Bank launched “PowerSmart Home Mortgage Anshin Pack S” with a special agreement on debt forgiveness in case of natural disasters. The *Step-down Type* provides a new solution to diversified customer needs of interest rates, and Shinsei Bank will continuously endeavor to provide products and services based on customer needs.

[Image of applicable interest rates of the “PowerSmart Home Mortgage Step-down Type (with T-points)”]

<b>From first year to 10<sup>th</sup> year</b>	Initial interest rate	<b>From 21<sup>st</sup> year to 25<sup>th</sup> year</b>	Initial interest rate×70%
<b>From 11<sup>th</sup> year to 15<sup>th</sup> year</b>	Initial interest rate×90%	<b>From 26<sup>th</sup> year to 30<sup>th</sup> year</b>	Initial interest rate×60%
<b>From 16<sup>th</sup> year to 20<sup>th</sup> year</b>	Initial interest rate×80%	<b>From 31<sup>st</sup> year to 35<sup>th</sup> year</b>	Initial interest rate×50%

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Shinsei Bank is a leading diversified Japanese financial institution providing a full range of financial products and services to both institutional and individual customers. The Bank has a network of outlets throughout Japan and is committed in its pursuit of uncompromising levels of integrity and transparency in all of its activities in order to earn the trust of its customers, staff and shareholders. The Bank is committed to delivering long-term profit growth and increasing value for all its stakeholders. News and other information about Shinsei Bank is available at <http://www.shinseibank.com/corporate/en/index.html>