

For Immediate Release

Company Name: Shinsei Bank, Limited
Name of Representative: Hideyuki Kudo
President and CEO
(Code: 8303, TSE First Section)

Shinsei Bank to Enter Unsecured Personal Loan Business in Vietnam through a Joint Equity Investment with Military Commercial Joint Stock Bank

Tokyo (Monday, November 21, 2016) --- Shinsei Bank, Limited (hereinafter, “Shinsei Bank” or “the Bank”) announced today that the Bank will launch an unsecured personal loan business in Vietnam. For this purpose, Shinsei Bank and Military Commercial Joint Stock Bank (hereinafter, “MB Bank”), a major commercial bank in Vietnam, on November 21, 2016 concluded an agreement regarding an equity investment in Financial One Member Limited Liability Company Military Commercial Joint Stock Bank (hereinafter, “MB Finance”), a wholly owned subsidiary of MB Bank established in March 2016. MB Finance aims to launch services in December 2016, and Shinsei Bank will complete the equity investment before the end of 2017 after completing necessary procedures including obtaining approvals from the supervisory authorities of Vietnam.

Shinsei Bank is undertaking this investment as part of its efforts to expand its unsecured loan business; an area identified as one of the Bank’s growth areas in its Third Medium-Term Management Plan. Following with the conclusion of the agreement with MB Bank, Shinsei Bank will acquire 49% of all outstanding MB Finance shares. After the Bank completes its equity investment, MB Finance will be renamed “MB Shinsei Consumer Finance Limited Liability Company,” to which the Bank intends to second its executive officers. Furthermore, Shinsei Financial Co., Ltd. (Chiyoda-ku, Tokyo; President and CEO Riku Sugie; hereinafter, “Shinsei Financial”), a consolidated subsidiary of Shinsei Bank, will conclude an agreement with MB Finance concerning the adoption and maintenance of their information systems. In accordance with this agreement, Shinsei Financial will create and maintain consumer finance information systems for the launch of unsecured services by MB Finance. Shinsei Bank and Shinsei Financial will provide a comprehensive range of support to MB Finance’s business in Vietnam utilizing the Group’s expertise in the unsecured loan business.

In March 2014, Shinsei Bank and MB Bank concluded a business alliance agreement concerning operations for corporate customers in order to support the Bank’s corporate clients in entering the Vietnamese market and to expand the Bank’s business opportunities. The consumer finance market in Vietnam is expected to keep growing as a result of the diversification of consumption needs of the growing young, middle-income earners demographic. As a result of this trend, MB Bank has decided to jointly invest in a business company and adopt the information systems of the Shinsei Bank Group following an evaluation of the Shinsei Bank Group’s track record in the consumer finance business in Japan. MB Finance plans to form a partnership with Viettel Corporation (hereinafter, “Viettel”), a largest shareholder of MB Bank (15%) and major mobile phone provider in Vietnam, when MB Finance launches its operations and intends to offer installment sales loans and loans on deeds under the brand name of the “m credit” to individual customers who wish to purchase Viettel’s mobile phones in Vietnam.

As part of the Shinsei Bank Group’s initiatives to expand its consumer finance business overseas, Shinsei Financial has provided the core systems it has developed to a group member company of JAYMART Public Company Limited, which engages in mobile phone sales and other businesses in Thailand. This Vietnamese investment is the Shinsei Bank Group’s second undertaking in the overseas

consumer finance business and its first joint equity investment in a corporation Shinsei Bank and Shinsei Financial will work with MB Bank to swiftly achieve stability in business operations.

[Overview of Military Commercial Joint Stock Bank]

Name: Military Commercial Joint Stock Bank
Established: November 4, 1994
Representative: Le Huu Duc, Chairman
Head Office: 21 Cat Linh Street, Dong Da District, Hanoi, Viet Nam
Major shareholders: Viettel Group (15%), State Capital Investment Corporation (10%) (as of December 31, 2015)
Consolidated total assets: VND239 trillion (approximately JPY1.1 trillion) (as of June 30, 2016)
Capital: VND24.6 trillion (approximately JPY114 billion) (as of June 30, 2016)

[Overview of Financial One Member Limited Liability Company Military Commercial Joint Stock Bank]

Name: Financial One Member Limited Liability Company Military Commercial Joint Stock Bank (MB Finance)
Established: March 10, 2016
Representative: Dinh Quang Huy, President
Head Office: 12th Floor, TNR Tower, 54 Nguyen Chi Thanh Street, Dong Da District, Hanoi, Viet Nam
Capital: VND500 billion (approximately JPY2.3 billion) (as of June 30, 2016)

Note: Reference exchange rate: JPY1=VND216

Shinsei Bank is a leading diversified Japanese financial institution providing a full range of financial products and services to both institutional and individual customers. The Bank has a network of outlets throughout Japan and is committed in its pursuit of uncompromising levels of integrity and transparency in all of its activities in order to earn the trust of its customers, staff and shareholders. The Bank is committed to delivering long-term profit growth and increasing value for all its stakeholders. News and other information about Shinsei Bank is available at <http://www.shinseibank.com/corporate/en/index.html>