# INFORMATION



### SHINSEI BANK. LIMITED

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For Immediate Release

Company Name: Shinsei Bank, Limited Name of Representative: Shigeki Toma President and CEO

(Code: 8303, TSE First Section)

## Shinsei Bank Forges Comprehensive Business Alliance with India's YES BANK

Tokyo (Monday, July 30, 2012) --- Shinsei Bank, Limited, ("Shinsei") announced today that it has signed a comprehensive business alliance with YES BANK, Limited ("YES BANK"), an Indian commercial bank. The two banks announced that they had signed a memorandum of understanding on a business alliance in the Japan-India cross-border M&A business in November 2010. By expanding the scope of the alliance to cover a broader range of businesses, Shinsei will strengthen its support framework for institutional customers looking to enter the Indian market, while seeking to grow its customer base and expand earnings opportunities.

The new alliance covers information-sharing and business matching, syndications, lending, investment banking, trade finance, remittances, treasury operations and other businesses in collaboration with YES BANK.

As part of the Asia strategy incorporated in its Medium-Term Management Plan, Shinsei has been working to enhance the support network it can offer to customers who are expanding their operations overseas through alliances with local financial institutions. Having deepened our collaborative relationship in India through the alliance in the Japan-India cross-border M&A business, Shinsei is now expanding its footprint in this fast-growing market through forging a more comprehensive business alliance.

## **Overview of YES BANK**

Company Name: YES BANK, Limited Established: May 24, 2004

Representative: Rana Kapoor, Managing Director & CEO

Headquarters Location: Mumbai

(Address: Nehru Centre, 9th floor, Discovery of India, Dr. A.B. Road, Worli,

Mumbai, India)

Shareholders: Rana Kapoor Group - Promoter and Promoter Group (26.13%)

(as of March 31, 2012)

Total Assets: 736,621 million rupees (approx. 452.5 billion yen) (as of March 31, 2012)
Capital Stock: 3,530 million rupees (approx. 2.2 billon yen) (as of March 31, 2012)

#### YES BANK, Limited

YES BANK, India's new age private sector Bank, is the outcome of the professional & entrepreneurial commitment of its Founder, Rana Kapoor and its top management team, to establish a high quality, customer centric, service driven, private Indian Bank catering to the future businesses of India. YES BANK has adopted international best practices, the highest standards of service quality and operational excellence, and offers comprehensive banking and financial solutions to all its valued customers. YES BANK has a knowledge driven approach to banking, and a superior customer experience for its retail, corporate and emerging corporate banking clients. YES Bank is steadily evolving as the Professionals Bank of India with the long term mission of "Building the Best Quality Bank of the World in India".

#### Shinsei Bank, Limited

Shinsei Bank is a leading diversified Japanese financial institution providing a full range of financial products and services to both institutional and individual customers. The Bank has total assets of 8.6 trillion yen (US\$105.0 billion) on a consolidated basis (as of March 2012) and a network of outlets throughout Japan. Shinsei Bank demands uncompromising levels of integrity and transparency in all its activities to earn the trust of customers, staff and shareholders. The Bank is committed to delivering long-term profit growth and increasing value for all its stakeholders. News and other information about Shinsei Bank is available at http://www.shinseibank.com/english/index.html