#### [TRANSLATION]

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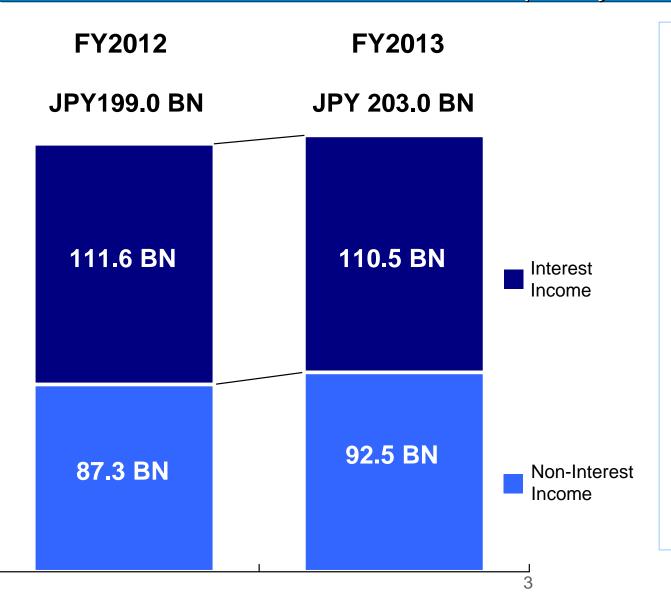
Shinsei Bank, Limited June 18, 2014



# Fiscal Year 2013 Financial Results



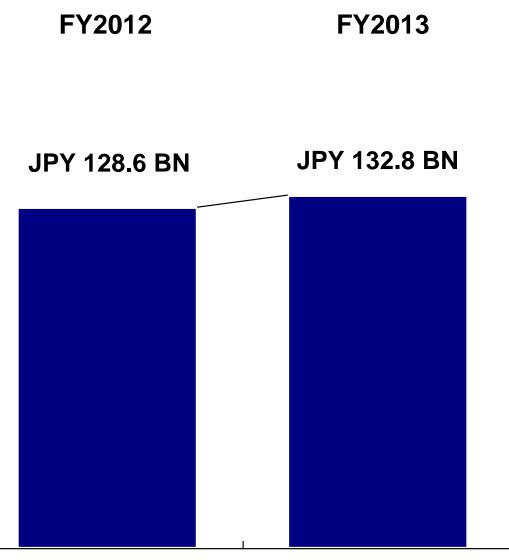
Total Revenue grew due to expansion of customer base and promotion of initiatives in priority areas



- Net interest income, despite an improvement in interest margin, declined vs. FY2012 as a result of an increase in the total balance of interest bearing liabilities and the sluggish growth of operating assets.
- Increase vs. FY2012 due to factors such as steady growth of principal transactions business income and investment product sales and increase in shopping credit transaction volume in the Individual Group.



Expenses increased due to increased investment of management resources in strategic areas, etc.



- Investment of management resources into strategic areas such as personnel and advertising undertaken in order to grow the customer base.
- Will continue to promote operational rationalization and efficiency.



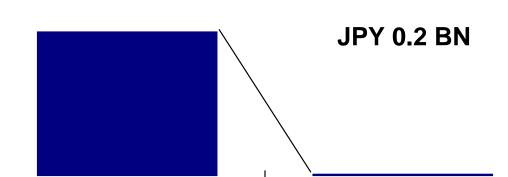
#### Large improvement in net credit costs

**FY2012** 

**FY2013** 

Large improvement in net credit costs vs. previous period due to reversals of reserves for loan losses associated with NPL disposal at the Institutional Group and improvement in asset quality.

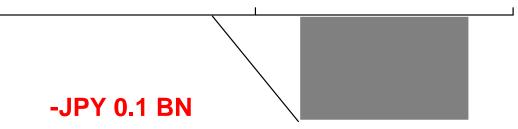
**JPY 5.5 BN** 





Other losses increased due to additional provisioning of reserves for losses on interest repayment (grey zone)

FY2012 FY2013



-JPY 14.2 BN

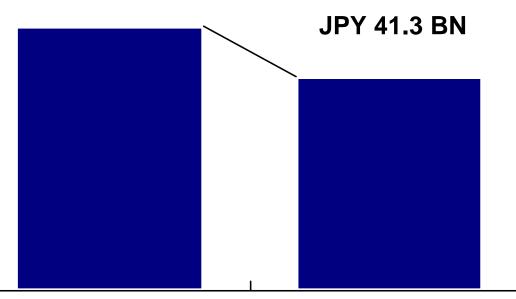
- The necessary amount to cover future grey zone risk at consumer finance subsidiaries was recalculated based upon recent grey zone repayment trends.
- A total of 15.6BN provisioned as additional reserves for grey zone losses.



Net income in-the-black for 4 consecutive years since 2010





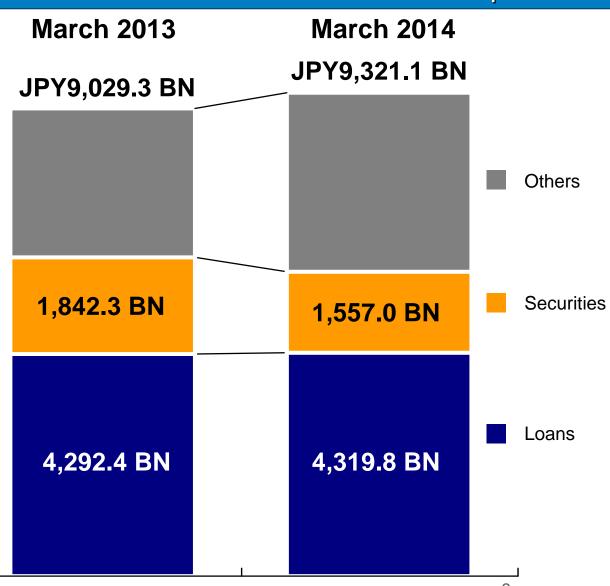


- While net income was down vs. the previous period due to the additional provisioning of grey zone reserves, in-the-black net income has been recorded for 4 consecutive years.
- The steady accumulation of capital and improvement of asset quality progresses.



#### **Assets:**

## Asset balance has grown vs. previous period despite progression of NPL disposal

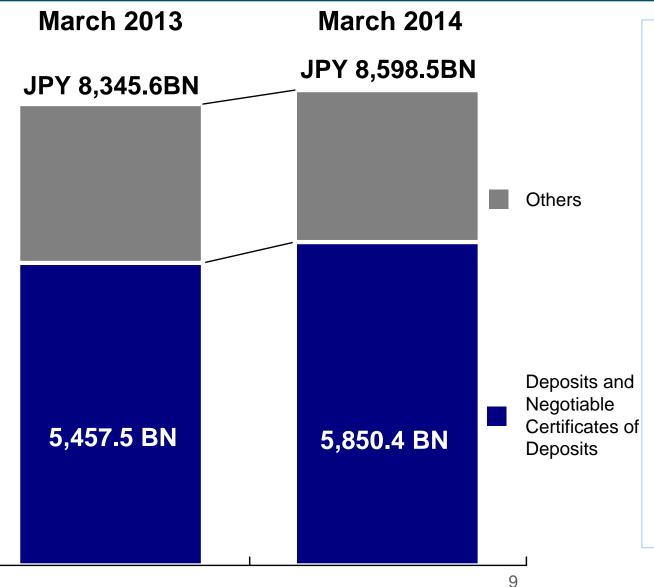


- While institutional lending has declined as the fiercely competitive environment continues and there was a reduction in the NPL balance there as were some collections. In lending to individuals, the overall asset balance due to the grew accumulation steady of housing loans the and finance balance consumer returning to a growth trend.
- Securities investment kept in check.



## **Liabilities:**

#### Deposits have a large contribution as a source of funding for Shinsei Bank

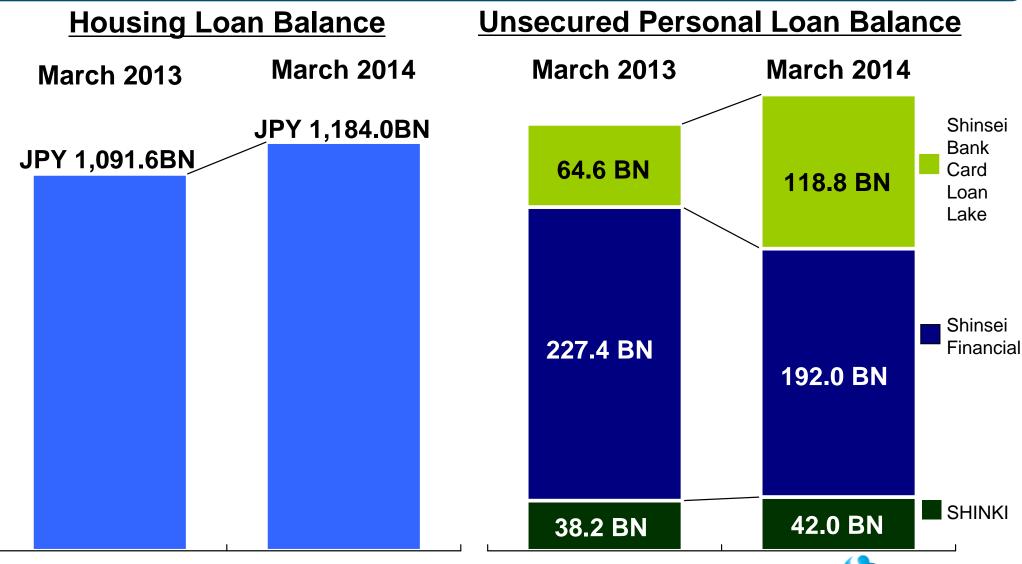


- Continuing to promote the optimization of the funding base, which is centered on deposits from retail banking customers
- Retail deposits account for approximately 87% of deposits and negotiable certificates of deposits



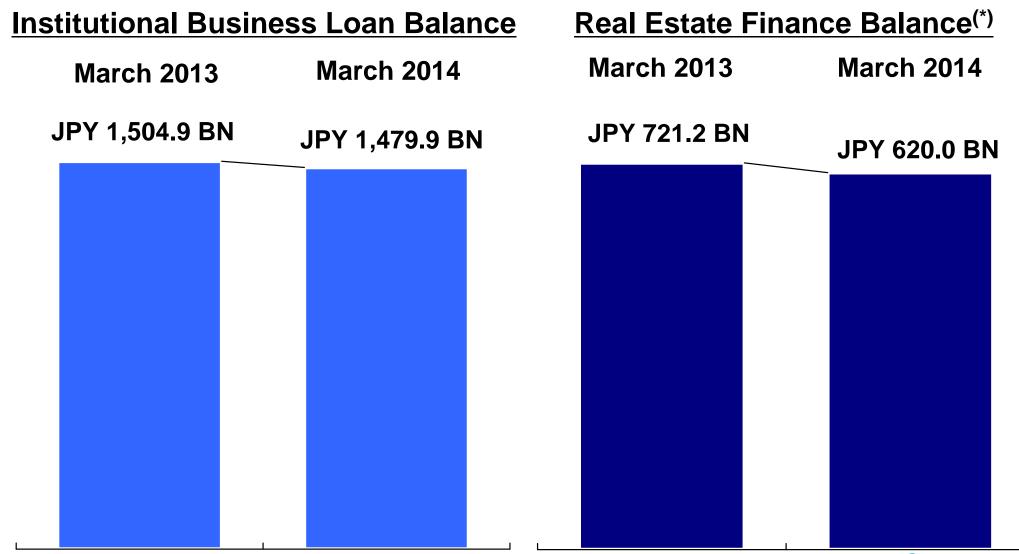
## **Major Operating Assets:**

Housing loans and Shinsei Bank Card Loan Lake leading growth



## **Major Operating Assets:**

Reducing NPLs whilst increasing loan assets in strategic focus areas

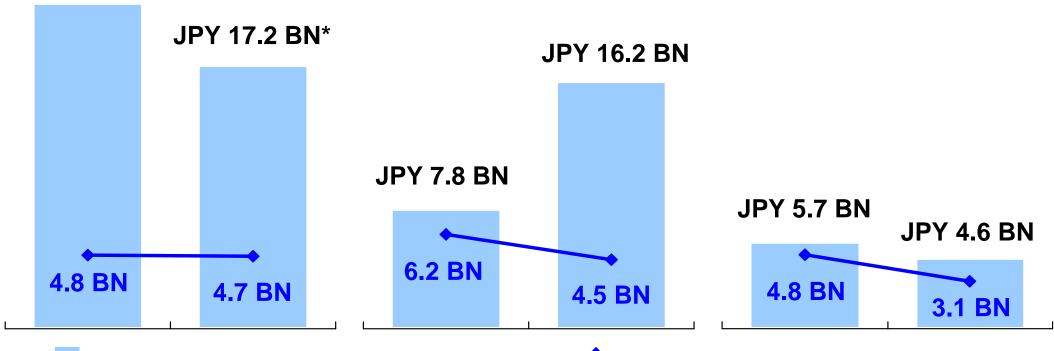


## **Grey Zone Interest Repayments:**

15.6BN of additional grey zone reserves provisioned GE indemnity concluded on March 31, 2014 in lieu of 175.0BN payment

Shinsei FinancialSHINKIAPLUS FINANCIALFY2012FY2013FY2013FY2013FY2012

**JPY 21.3 BN** 



Reserves for Losses on Interest Repayments

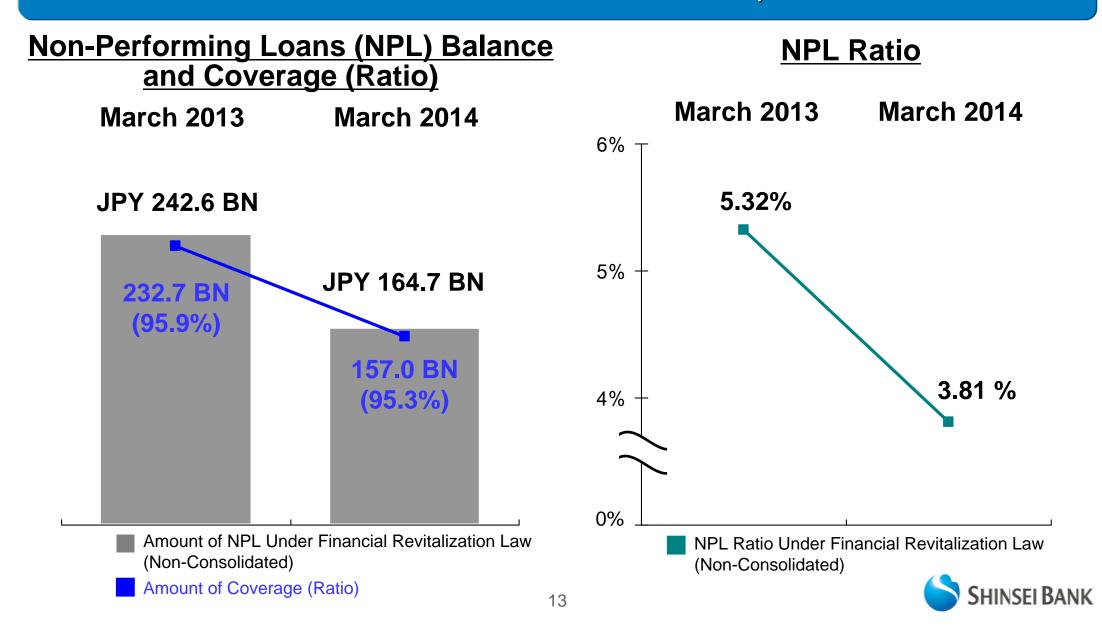


Debt Write-Off and Interest Repayment Amount

<sup>\*</sup> Net of Repayments for Claims Covered by GE Indemnity

## **Asset Quality:**

#### NPL ratio decreased due to NPL disposal



## Capital:

High core capital adequacy ratio achieved due to retention of earnings and reduction of risk weighted assets

#### <u>Capital Adequacy Related Information</u> (<u>Basel 3, Domestic Standard</u>)

JPY BN	March 2014
Basic Items Related to Core Capital	889.5
Deductions Related to Core Capital	(71.9)
Total Core Capital	817.6
Risk Assets	6,016.7
Core Capital Adequacy Ratio	13.58%



# Dividend:

**Year-end Dividend** 

JPY 1.00 per share



# FY2014 Earnings Forecast:

- Consolidated Net Income: 55.0 billion yen
- Non-consolidated Net Income: 34.0 billion yen
- Fiscal Year-end Dividend: JPY 1.00 per share

