For Immediate Press Release:

## Shinsei Bank announces Interim Financial Results for Fiscal 2002

Tokyo (Tuesday, November 26, 2002) - Shinsei Bank, Limited ("Shinsei Bank") today announced its financial results for the first half of fiscal year 2002 ("1H-FY2002"), which ended on September 30, 2002.

## Profits/Losses

--Consolidated--

For 1H-FY2002, Shinsei Bank posted consolidated Interim Net Income After Tax of 26.4 billion yen, down from 33.1 billion yen in the first half of fiscal year 2001 ("1H-FY2001"). The decrease was partly due to a 12.0 billion yen loss in US corporate bond investments reflecting the tough US economic environment, mitigated by higher fees and commissions received, higher trading income and adjustment of deferred tax asset.
Consolidated Net Business Profit Before General Reserve for Loan Losses (jisshitsu gyomu jun-eki), which is reported for regulatory purposes to indicate core earnings before credit cost, was 18.1 billion yen (see note on page 3).
--Non-consolidated--

The Bank posted Gross Business Profit (gyomu so-rieki) of 51.2 billion yen on a non-consolidated basis, down from 62.2 billion yen in 1H-FY2001 (see note). The decrease was partly due to the 12.0 billion yen loss in US corporate bond investments, mitigated by higher fees and commissions, and higher gains in money held in trust, reflecting growth in the Bank's investment banking businesses even under tougher economic circumstances.

Expenses on a non-consolidated basis decreased by 94 million yen to 32.2 billion yen compared to $1 \mathrm{H}-\mathrm{FY} 2001$ due to a thorough review of existing businesses and more resources being allocated to new businesses. Expenses went down by about 1.2 billion yen compared to the second half of FY2001.

Net Business Profit Before General Reserve for Loan Losses (jisshitsu gyomu jun-eki) decreased by 10.9 billion yen to 18.9 billion yen (see note).

Non-consolidated Net Income After Tax was 29.8 billion yen, including a 3.0 billion yen gain from
returning substituted employee pension to the government, a 3.1 billion yen net reversal of reserves for loan losses and a 4.9 billion yen of recognition of deferred tax assets.

Compared to the annual plan for FY2002 that was submitted to Financial Service Agency ("FSA") in the Plan for Restoring Sound Management, 1H-FY2002 Net Business Profit Before General Reserve for Loan Losses (jisshitsu gyomu jun-eki) represents about 28\% of annual plan of 68.6 billion yen (see note). 1H-FY2002 Net Income After Tax represents about 51\% of the annual plan of 58.6 billion yen. 1H-FY2002 Expense represents only about $46 \%$ of the annual plan of 70.0 billion yen.

## Balance Sheet

On the assets side, Loans stood at 4 trillion and 0.4 billion yen, a decrease of 1 trillion and 11.7 billion yen from the end of March 2002. This was attributed to the disposal of 283.1 billion yen in nonperforming loans including direct write-offs and assignment of loans to the Deposit Insurance Corporation of Japan, progress in collecting less creditworthy loans and weak demand for loans.

On the liabilities side, Debentures decreased by 580.9 billion yen from the end of March 2002 to 2 trillion and 154.3 billion yen. Deposits and NCDs increased by 304.0 billion yen to 2 trillion and 688.1 billion yen, surpassing debenture amounts for the first time. Retail deposits increased about 400 billion yen from the end of March 2002. While debentures remain an important funding source of the Bank, we put more weight on deposits.

## Asset Quality

The total amount of bad loans classified "Substandard (or Need Special Supervision)" (yo-kanri) or below decreased by 319.8 billion yen or almost $30 \%$ to 793.8 billion yen compared to March 2002. Loans classified "Need Caution" (yo-chui) or below which includes the 793.8 billion yen above decreased by 570.7 billion yen or $34 \%$. The balance of Reserve for Loan Losses stood at 323.1 billion yen.

## Capital Adequacy

The capital adequacy ratio on a consolidated basis stood at $19.92 \%$ as of the end of this term.

## Performance Forecast for Fiscal Year 2002

For Fiscal Year 2002 ending March 31, 2003, the Bank forecasts consolidated Net Income of 56
billion yen, non-consolidated Net Business Profit Before General Reserve for Loan Losses (jisshitsu gyomu jun-eki) of 48 billion yen (see note), and non-consolidated Net Income of 59 billion yen.

## President Yashiro's comment

At a press conference announcing these results, Masamoto Yashiro, the Chairman, President and CEO of the Bank, stated the following:
"In January 2002, we integrated the financial product divisions and corporate relationship divisions under a single group called the Institutional Banking Group to enhance our capability to serve our customers' various needs such as business restructuring. We saw solid progress in areas such as securitization, acquisition finance, real estate non-recourse lending and loan trading. We established a specialized team for corporate revitalization business, and it delivered satisfactory results to multiple customers."
"In the retail business, we acquired 250,000 new PowerFlex accounts in about a year and half and achieved assets under management of 1 trillion yen. We will continue our efforts to grow our retail business with new products, charge-free services and channel enhancement including our ATM network, Internet banking, call centers and Shinsei Financial Centers."
"We have entered into non-bank financing business through the establishment of a joint venture with Nissin, reorganization of Apollo Finance and Equion, and an alliance with Shinki. As revenue diversification continues, the ratio of non-interest income to gross business profit on a consolidated basis went up to about $33 \%$. It would have been about $45 \%$ if there had not been loss from US corporate bond investments."
"We greatly appreciate our customers' support and are determined to aim for long and sustainable growth with stable profitability and strong financial health."
(Note: The gains in money held in trust are included to non-consolidated Gross Business Profit and non-consolidated and consolidated Net Business Profit Before General Reserve for Loan Losses above. Figures are non-consolidated basis unless mentioned otherwise.)

Financial Highlights - Consolidated

| Balance Sheet data at the end of | billions of yen |  | change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 2002 | Mar. 2002 |  |  |
|  | a | b | a-b | \% |
| Total Assets | 7,699.2 | 8,069.6 | -370.3 | -4.6\% |
| Loans and Bills Discounted | 3,883.5 | 4,801.9 | -918.4 | -19.1\% |
| Securities | 2,246.1 | 1,462.3 | 783.8 | 53.6\% |
| Cash and Due from Banks | 274.7 | 342.1 | -67.4 | -19.7\% |
| Debentures | 2,188.7 | 2,786.4 | -597.7 | -21.5\% |
| Deposits (including NCDs) | 2,633.1 | 2,260.8 | 372.3 | 16.5\% |
| Total Stockholders' Equity | 653.4 | 623.5 | 29.9 | 4.8\% |
| Capital Adequacy Ratios (BIS) | 19.92\% | 17.04\% | 2.88\% |  |
| Risk Assets | 4,917.0 | 5,759.2 | -842.2 | -14.6\% |


| Profit for the Fiscal Terms Ended | billions of yen |  | change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 2002 | Sep. 2001 |  |  |
|  | a | b | a-b | \% |
| Total Operating Income | 106.3 | 139.5 | -33.2 | -23.8\% |
| Net Business Profit Before General Loan Loss Reserves | 18.2 | 30.8 | -12.7 | -41.2\% |
| (jisshitsu gyomu jun-eki)* |  |  |  |  |
| Net Operating Income (keijo rieki) | 18.0 | 28.6 | -10.7 | -37.4\% |
| Net Income | 26.5 | 33.2 | -6.7 | -20.2\% |
| Net Income per Share (yen) | 9.74 | 11.50 |  |  |

* including Income from Investment in Money Held in Trust

|  | billions of yen |  |
| :--- | ---: | ---: |
| Cash Flow for the Fiscal Terms Ended | $\begin{array}{r}\text { Sep. 2002 } \\ \text { (6 months) }\end{array}$ | Mar. 2002 |
| (12 months) |  |  |$]$| Cash Flows from Operating Activities | $\mathbf{8 8 2 . 2}$ | -63.8 |
| :--- | ---: | ---: |
| Cash Flows from Investing Activities | -881.6 | 420.5 |
| Cash Flows from Financing Activities | $-\mathbf{3 7 . 9}$ | -292.4 |
| Cash and Cash Equivalents at End of Term | $\mathbf{9 4 . 2}$ | 131.6 |

## References

Exchange Rate ( $¥ / \$$ )
Nikkei Average

Sep. 2002 Mar. 2002
122.60

9,383.29 11,024.94

Sep. 2001
119.40

9,774.68

Consolidated Balance Sheet

| Sep. 30, 2002 Mar. 31, 2002 Cha |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | a | b | $a-b$ | \% |
| <<Assets>> |  |  |  |  |
| Loans and Bills Discounted | 3,883,522 | 4,801,904 | -918,382 | -19.1\% |
| Foreign Exchanges | 8,624 | 149,251 | -140,626 | -94.2\% |
| Securities | 2,246,089 | 1,462,281 | 783,807 | 53.6\% |
| Money Held in Trust | 218,067 | 172,835 | 45,232 | 26.2\% |
| Trading Assets | 433,081 | 443,972 | -10,891 | -2.5\% |
| Commercial Paper and Other Debt Purchased | 158,225 | 68,980 | 89,245 | 129.4\% |
| Call Loans and Bills Bought | 88,100 | 296,559 | -208,459 | -70.3\% |
| Collateral Related to Securities Borrowing Transactions | 96,505 |  | 96,505 |  |
| Cash and Due from Banks | 274,693 | 342,055 | -67,361 | -19.7\% |
| Other Assets | 423,027 | 486,605 | -63,578 | -13.1\% |
| Premises and Equipment | 86,710 | 82,565 | 4,145 | 5.0\% |
| Deferred Discounts on and Issuance Expenses for Debentures | 244 | 469 | -224 | -47.8\% |
| Deferred Tax Assets | 17,202 | 17,695 | -493 | -2.8\% |
| Customers' Liabilities for Acceptances and Guarantees | 87,785 | 114,411 | -26,625 | -23.3\% |
| Reserve for Loan Losses | -322,637 | -370,033 | 47,395 | -12.8\% |
| Total Assets | 7,699,243 | 8,069,554 | -370,311 | -4.6\% |
| <<Liabilities>> |  |  |  |  |
| Debentures | 2,188,691 | 2,786,355 | -597,664 | -21.4\% |
| Deposits | 2,233,736 | 1,864,862 | 368,874 | 19.8\% |
| Negotiable Certificates of Deposit | 399,364 | 395,893 | 3,471 | 0.9\% |
| Borrowed Money | 437,510 | 459,272 | -21,761 | -4.7\% |
| Trading Liabilities | 182,707 | 173,580 | 9,126 | 5.3\% |
| Commercial Paper | - | 1,000 | -1,000 |  |
| Call Money and Bills Sold | 76,887 | 329,900 | -253,012 | -76.7\% |
| Payables under Repurchase Agreements | 113,055 |  | 113,055 |  |
| Collateral Related to Securities Lending Transactions | 726,136 | 582,198 | 143,937 | 24.7\% |
| Foreign Exchanges | 4 | 65 | -61 | -93.8\% |
| Other Liabilities | 574,086 | 707,042 | -132,955 | -18.8\% |
| Reserve for Bonuses Payable | 5,258 | 8,584 | -3,325 | -38.7\% |
| Reserve for Retirement Benefits | 20,463 | 22,766 | -2,302 | -10.1\% |
| Reserve for Loss on Disposition of Premises and Equipment | 159 | 53 | 106 | 200.0\% |
| Deferred Tax Liabilities |  | 0 | -0 |  |
| Acceptances and Guarantees | 87,785 | 114,411 | -26,625 | -23.3\% |
| Total Liabilities | 7,045,847 | 7,445,987 | -400,139 | -5.4\% |
| Minority Interests in Subsidiaries | 2 | 33 | -30 | -90.9\% |
| <<Stockholders' Equity>> |  |  |  |  |
| Capital Stock | 451,296 | 451,296 | - |  |
| Capital Surplus | 18,558 | 18,558 | - |  |
| Retained Earnings | 168,101 | 145,094 | 23,007 | 15.9\% |
| Net Unrealized Gains on Securities Available-for-Sale, Net of Taxes | 12,488 | 5,790 | 6,698 | 115.7\% |
| Foreign Currency Transaction Adjustments | 2,948 | 2,794 | 154 | 5.5\% |
| Treasury Stock, at Cost | -0 | -0 |  |  |
|  |  |  |  |  |
| Total Stockholders' Equity | 653,393 | 623,534 | 29,859 | 4.8\% |
| Total Liabilities, Minority Interest in Subsidiaries and Stockholders' Equity | 7,699,243 | 8,069,554 | -370,311 | -4.6\% |

## Consolidated Statements of Income

| IH/FY'02 ${ }^{\text {IH/FY'01 }}$ Chang |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | a | b | a-b | \% |
| Operating Income | 106,311 | 139,537 | -33,226 | -23.8\% |
| Interest Income | 60,226 | 84,610 | -24,383 | -28.8\% |
| Interest on Loans and Discounts | 48,998 | 65,336 | -16,338 | -25.0\% |
| Interest and Dividends on Securities | 6,744 | 9,978 | -3,233 | -32.4\% |
| Fees and Commissions (Income) | 10,139 | 5,094 | 5,044 | 99.0\% |
| Trading Revenue | 5,398 | 738 | 4,660 | 631.4\% |
| Other Business Income | 16,219 | 23,769 | -7,550 | -31.8\% |
| Other Operating Income | 14,327 | 25,323 | -10,996 | -43.4\% |
| Operating Expenses | 88,348 | 110,914 | -22,566 | -20.3\% |
| Interest Expenses | 25,149 | 38,495 | -13,346 | -34.7\% |
| Interest on Debentures | 11,780 | 24,707 | -12,927 | -52.3\% |
| Amortizations of Discount on Debentures | 142 | 732 | -589 | -80.5\% |
| Interest on Deposits | 4,651 | 2,799 | 1,852 | 66.2\% |
| Fees and Commissions (Expense) | 1,779 | 1,511 | 267 | 17.7\% |
| Other Business Expenses | 20,033 | 17,045 | 2,988 | 17.5\% |
| General and Administrative Expenses | 34,487 | 33,893 | 593 | 1.7\% |
| Other Operating Expenses | 6,898 | 19,967 | -13,069 | -65.5\% |
| Net Operating Income | 17,962 | 28,622 | -10,659 | -37.2\% |
| Extraordinary Income | 5,499 | 10,591 | -5,092 | -0,048.1\% |
| Extraordinary Expenses | 1,511 | 5,788 | -4,276 | -0,073.9\% |
| Income before Income Taxes and Minority Interests | 21,950 | 33,426 | -11,475 | -34.3\% |
| Income Taxes (Current) | 484 | 201 | 283 | 140.8\% |
| Income Taxes (Deferred) | -4,967 |  | -4,967 |  |
| Minority Interests in Net (Loss) Income of Subsidiaries | -30 | 29 | -60 | -0,206.9\% |
| Net Income | 26,464 | 33,195 | -6,730 | -20.3\% |
|  |  |  |  |  |
| (Ref.) Net Business Profit (jisshitsu gyomu jun-eki) * | 18,157 | 30,820 | -12,663 | -41.1\% |
| US\$ | @122.60 | @119.40 |  |  |

* including Income from Investment in Money Held in Trust


## Financial Highlights - Non-Consolidated

| Balance Sheet data at the end of | billions of yen |  | change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 2002 | Mar. 2002 |  |  |
|  | a | b | a-b | \% |
| Total Assets | 7,921.8 | 8,366.6 | -444.9 | -5.3\% |
| Loans and Bills Discounted | 4,000.5 | 5,012.2 | -1,011.7 | -20.2\% |
| Securities | 2,264.3 | 1,493.0 | 771.2 | 51.7\% |
| Cash and Due from Banks | 274.7 | 376.3 | -101.6 | -27.0\% |
| Debentures | 2,154.3 | 2,735.3 | -580.9 | -21.2\% |
| Deposits (including NCDs) | 2,688.1 | 2,384.0 | 304.1 | 12.8\% |
| Total Stockholders' Equity | 650.4 | 617.3 | 33.1 | 5.4\% |


| Profit for the Fiscal Terms Ended | billions of yen |  | change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sep. 2002 | Sep. 2001 |  |  |
|  | a | b | a-b | \% |
| Total Operating Income | 101.0 | 126.7 | -25.8 | -20.4\% |
| Net Business Profit before General Reserve for Loan Losses * | 19.0 | 29.9 | -10.9 | -36.5\% |
| Net Operating Income (keijo rieki) | 20.1 | 25.6 | -5.5 | -21.5\% |
| (Stock Gains - net) | 1.2 | 0.7 | 0.5 | 71.4\% |
| (Credit Cost) | 0.4 ** | 0.8 | -0.4 | -50.0\% |
| Net Income | 29.9 | 30.3 | -0.4 | -1.3\% |
| (Total Credit Cost) | -2.7 ** | 1.6 | -4.3 | -268.8\% |
| Net Income per Share (yen) | 10.99 | 10.43 | 0.56 | 5.4\% |
| Dividend per Share (yen) Common Stock | - | 0.55 |  |  |
| Preferred Stock Series 2 | - | 6.50 |  |  |
| Preferred Stock Series3 | - | 2.42 |  |  |

* including Income from Investment in Money Held in Trust
** The Bank posted 3.1 billion yen net reversal of reserves for loan losses for the first half of FY2002.

| References | Sep. 2002 | Mar. 2002 | Sep. 2001 |
| :--- | ---: | ---: | ---: |
| Exchange Rate ( $¥ / \$)$ | $\mathbf{1 2 2 . 6 0}$ | 133.20 | 119.40 |
| Nikkei Average | $\mathbf{9 , 3 8 3 . 2 9}$ | $\mathbf{1 1 , 0 2 4 . 9 4}$ | $9,774.68$ |

Non-Consolidated Balance Sheet

|  | Sep. 30, 2002 | Mar. 31, 2002 | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | a | b | a-b | \% |
| <<Assets>> |  |  |  |  |
| Loans and Bills Discounted | 4,000,463 | 5,012,174 | -1,011,711 | -20.2\% |
| Foreign Exchanges | 8,624 | 149,251 | -140,627 | -94.2\% |
| Securities | 2,264,287 | 1,493,048 | 771,239 | 51.7\% |
| Money Held in Trust | 253,603 | 130,328 | 123,275 | 94.6\% |
| Trading Assets | 564,724 | 591,014 | -26,290 | -4.4\% |
| Commercial Paper and Other Debt Purchased | 105,025 | 2,798 | 102,227 | 3653.6\% |
| Collateral Related to Securities Borrowing Transactions | 96,505 |  | 96,505 |  |
| Call Loans | 88,100 | 296,559 | -208,459 | -70.3\% |
| Cash and Due from Banks | 274,735 | 376,301 | -101,566 | -27.0\% |
| Other Assets | 410,249 | 467,463 | -57,214 | -12.2\% |
| Premises and Equipment | 22,019 | 17,375 | 4,644 | 26.7\% |
| Deferred Discounts on and Issuance Expenses for Debentures | 217 | 345 | -128 | -37.1\% |
| Deferred Tax Assets | 17,086 | 17,644 | -558 | -3.2\% |
| Customers' Liabilities for Acceptances and Guarantees | 139,242 | 183,783 | -44,541 | -24.2\% |
| Reserve for Loan Losses | -323,109 | -371,461 | 48,352 | -13.0\% |
| Total Assets | 7,921,775 | 8,366,626 | -444,851 | -5.3\% |
| <<Liabilities>> |  |  |  |  |
| Debentures | 2,154,345 | 2,735,251 | -580,906 | -21.2\% |
| Deposits | 2,288,752 | 1,988,139 | 300,613 | 15.1\% |
| Negotiable Certificates of Deposits | 399,364 | 395,893 | 3,471 | 0.9\% |
| Borrowed Money | 463,631 | 515,061 | -51,430 | -10.0\% |
| Trading Liabilities | 319,231 | 347,667 | -28,436 | -8.2\% |
| Payable under Repurchase Agreements | 113,055 |  | 113,055 |  |
| Collateral Related to Securities Lending Transactions | 726,136 |  | 726,136 |  |
| Bills Sold |  | 169,100 | -169,100 |  |
| Commercial Paper |  | 1,000 | -1,000 |  |
| Call Money | 76,887 | 160,800 | -83,913 | -52.2\% |
| Foreign Exchanges | 39 | 66 | -27 | -40.9\% |
| Other Liabilities | 565,646 | 1,221,949 | -656,303 | -53.7\% |
| Reserve for Bonuses Payable | 4,416 | 7,802 | -3,386 | -43.4\% |
| Reserve for Retirement Benefits | 20,432 | 22,732 | -2,300 | -10.1\% |
| Reserve for Loss on Disposition of Premises and Equipment | 159 | 53 | 106 | 200.0\% |
| Acceptances and Guarantees | 139,242 | 183,783 | -44,541 | -24.2\% |
| Total Liabilities | 7,271,341 | 7,749,299 | -477,958 | -6.2\% |
| <<Stockholders' Equity>> |  |  |  |  |
| Capital Stock | 451,296 | 451,296 |  |  |
| Capital Surplus | 18,558 | 20,622 | -2,064 | -10.0\% |
| Retained Earnings | 168,091 | 139,622 | 28,469 | 20.4\% |
| Net Unrealized Gains on Securities Available-for-Sale, Net of Taxes | 12,487 | 5,785 | 6,702 | 115.9\% |
| Treasury Stock, at Cost | -0 | -0 | - | - |
| Total Stockholders' Equity | 650,434 | 617,327 | 33,107 | 5.4\% |
| Total Liabilities and Stockholders' Equity | 7,921,775 | 8,366,626 | -444,851 | -5.3\% |
| US\$ | @122.60 | @133.20 |  |  |

## Non-Consolidated Statements of Income

|  | IH/FY'02 <br> a | IH/FY'01 <br> b | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | a-b | \% |
| Operating Income | 100,961 | 126,732 | -25,771 | -20.3\% |
| Interest Income <br> Interest on Loans and Discounts <br> Interest and Dividends on Securities <br> Fees and Commissions (Income) <br> Trading Revenue <br> Other Business Income <br> Other Operating Income | $\begin{array}{r} \hline 65,190 \\ 50,092 \\ 10,444 \\ 8,949 \\ 1,072 \\ 2,488 \\ 23,261 \end{array}$ | 85,269 <br> 65,280 <br> 10,174 <br> 4,442 <br> 619 <br> 8,182 <br> 28,218 | $\begin{array}{r} -20,079 \\ -15,188 \\ 270 \\ 4,507 \\ 453 \\ -5,694 \\ -4,957 \end{array}$ | -23.5\% <br> -23.3\% <br> 2.7\% <br> 101.5\% <br> 73.2\% <br> -69.6\% <br> -17.6\% |
| Operating Expenses | 80,860 | 101,178 | -20,318 | -20.1\% |
| Interest Expenses <br> Interest on Coupon Debentures <br> Amortization of Discount on Debentures Interest on Deposits <br> Fees and Commissions (Expense) <br> Trading Expenses <br> Other Business Expenses <br> General and Administrative Expenses <br> Other Operationg Expenses | $\begin{array}{r} 25,522 \\ 11,112 \\ 142 \\ 5,037 \\ 1,742 \\ 386 \\ 17,019 \\ 32,875 \\ 3,314 \end{array}$ | $\begin{array}{r} 40,521 \\ 21,580 \\ 732 \\ 4,572 \\ 1,488 \\ - \\ 5,606 \\ 32,433 \\ 21,129 \end{array}$ | $\begin{array}{r} -14,999 \\ -10,468 \\ -590 \\ 465 \\ 254 \\ 386 \\ 11,413 \\ 442 \\ -17,815 \end{array}$ | $\begin{array}{r} -37.0 \% \\ -48.5 \% \\ -80.6 \% \\ 10.2 \% \\ 17.1 \% \\ - \\ 203.6 \% \\ 1.4 \% \\ -84.3 \% \end{array}$ |
| Net Operating Income | 20,101 | 25,553 | -5,452 | -21.3\% |
| Extraordinary Income <br> Extraordinary Expenses | $\begin{aligned} & 6,305 \\ & 1,447 \end{aligned}$ | $\begin{array}{r} 10,589 \\ 5,775 \end{array}$ | $\begin{aligned} & -4,284 \\ & -4,328 \end{aligned}$ | $\begin{aligned} & -40.5 \% \\ & -74.9 \% \end{aligned}$ |
| Income before Income Taxes Income Taxes (Current) Income Taxes (Deferred) | $\begin{array}{r} 24,958 \\ 14 \\ -4,918 \end{array}$ | 30,367 | $\begin{array}{r} -5,409 \\ -69 \\ -4,918 \end{array}$ | $-17.8 \%$ $-83.1 \%$ |
| Net Income | 29,862 | 30,283 | -421 | -1.4\% |
| Earned Surplus Brought Forward from Previous Term | 135,472 | 83,001 | 52,471 | 63.2\% |
| Unappropriated Earned Surplus | 165,335 | 113,285 | 52,050 | 45.9\% |


| (Ref.) Net Business Profit (gyomu jun-eki) | $\mathbf{1 , 2 1 8}$ | 18,541 | $\mathbf{- 1 7 , 3 2 3}$ | $\mathbf{- 9 3 . 4 \%}$ |
| :--- | ---: | ---: | ---: | ---: |
| (Ref.) Net Business Profit before General Reserve for <br> Loan Losses (jisshitsu gyomu jun-eki) | $\mathbf{1 , 2 1 9}$ | 19,376 | $\mathbf{- 1 8 , 1 5 7}$ | $\mathbf{- 9 3 . 7 \%}$ |
| (Ref.) Net Business Profit before General Reserve for <br> Loan Losses (jisshitsu gyomu jun-eki) + Income from <br> Investment in Money Held in Trust | $\mathbf{1 8 , 9 7 4}$ | $\mathbf{2 9 , 8 7 6}$ | $\mathbf{- 1 0 , 9 0 2}$ | $\mathbf{- 3 6 . 5 \%}$ |

## Supplemental Information

## I. Business Profits Data - Consolidated

|  | in millions of yen |  |  |
| :---: | :---: | :---: | :---: |
|  | 1H/FY02 (a) |  | 1H/FY01 (b) |
|  |  | Change (a)-(b) |  |
| Gross Business Profit (gyomu sorieki) * | 52,030 | -12,607 | 64,637 |
| Interest Income (net) | 35,077 | -11,037 | 46,114 |
| Fees and Commissions (net) | 8,359 | 4,777 | 3,582 |
| Trading (net) | 5,398 | 4,660 | 738 |
| Others | 3,194 | -11,006 | 14,200 |
| General and Administrative Expense | 33,873 | 57 | 33,816 |
| Net Business Profit before General Reserves (jisshitsu gyomu jun-eki) * | 18,157 | -12,663 | 30,820 |


| Other Income, Net | 7,428 | 2,072 | 5,356 |
| :---: | :---: | :---: | :---: |
| Net Stock Gains | 1,199 | -414 | 1,613 |
| Income from Investment in Money Held in Trust | 7,009 | -467 | 7,476 |
| Write-Offs | 23 | 23 |  |
| Losses on Sale of Credits | 377 | 377 |  |
| Enterprise Tax in Tokyo/Osaka |  | -1,036 | 1,036 |
| Investment Profit and Loss under Equity Method | -128 | -107 | -21 |
| Net Operating Profit | 17,962 | -10,660 | 28,622 |
| Extraordinary Profit/Loss ** | 3,988 | -815 | 4,803 |
| Net Income before Tax | 21,950 | -11,476 | 33,426 |
| Tax (Current) | 484 | 283 | 201 |
| Tax (Deferred) | -4,967 | -4,967 |  |
| Minority Interests in Net Income of Subsidiaries | -30 | -59 | 29 |
| Net Income after Tax | 26,464 | -6,731 | 33,195 |


| General Reserve Provisioning | $\mathbf{- 7 6 , 0 9 6}$ | $-76,262$ | 166 |
| :--- | :--- | ---: | ---: | ---: |
| Specific Reserve Provisioning | $\mathbf{7 3 , 9 5 4}$ | 73,415 | 539 |
| Reserves against Credits in Specific Countries | $\mathbf{- 3 2}$ | 17 | -49 |
| Net Reserve Provisioning | $\mathbf{- 2 , 1 7 4}$ | $-2,830$ | 656 |
| Write-Offs/Loss on Sale of Credits | $\mathbf{4 0 1}$ | 401 | - |
| Total Credit Cost | $\mathbf{- 1 , 7 7 3}$ | $-2,429$ | 656 |

* including Income from Investment in Money Held in Trust
** The Bank posted 2.2 billion yen net reversal of reserves for loan losses for 1H-FY2002 which is in Extraordinary Profit/Loss.

| Number of Affiliated Companies |  |  |  |
| :---: | :---: | :---: | :---: |
| Consolidated Subsidiaries | 27 | 11 | 16 |
| Affiliated Companies under Equity Method | 2 | -1 | 3 |

## Business Profits Data - Non-Consolidated



| Non Business Profit/Loss | 19,333 | 11,487 | 7,846 |
| :---: | :---: | :---: | :---: |
| Net Stock Gains | 1,199 | 536 | 663 |
| Income from Investment in Money Held in Trust | 17,755 | 7,255 | 10,500 |
| Write-Offs | 23 | 23 | - |
| Losses on Sale of Credits | 377 | 377 | - |
| Enterprise Tax in Tokyo/Osaka | - | -1,036 | 1,036 |
| Net Operating Profit | 20,101 | -5,452 | 25,553 |
| Extraordinary Profit/Loss | 4,857 | 44 | 4,813 |
| Gains on Sale of Property | -1,243 | -6,055 | 4,812 |
| Gain from Returning Substituted Employee Pension to the Government | 3,019 | 3,019 | - |
| Gain on Reversal of Reserve for Loan Losses ** | 3,081 | 3,081 |  |
| Net Income before Tax | 24,958 | -5,409 | 30,367 |
| Tax (Current) | 14 | -69 | 83 |
| Tax (Deferred) | -4,918 | -4,918 | - |
| Net Income after Tax | 29,862 | -421 | 30,283 |


| General Reserve Provisioning | $\mathbf{- 7 6 , 0 8 8}$ | $-76,922$ | 834 |  |
| :--- | :--- | ---: | ---: | ---: |
|  | Specific Reserve Provisioning | $\mathbf{7 3 , 0 3 9}$ | 72,213 | 8 |
|  | Reserves against Credits in Specific Countries | $\mathbf{- 3 2}$ | $\mathbf{8 2 6}$ |  |
| Net Reserve Provisioning ** | $\mathbf{- 3 , 0 8 1}$ | $-4,692$ |  |  |
| Write-Offs/Loss on Sale of Credits | $\mathbf{4 0 1}$ | $\mathbf{- 4 9}$ |  |  |
| Total Credit Cost | $\mathbf{- 2 , 6 8 0}$ | $\mathbf{4 0 1 1}$ |  |  |

* including Income from Investment in Money Held in Trust
** The Bank posted 3.1 billion yen net reversal of reserves for loan losses for 1H-FY2002 which is in Extraordinary Profit/Loss.


## II. Yield, Capital, Securities

## 1. Yields on Assets and Liabilities - Non-Consolidated, Domestic Business

|  | 1H/FY02 (a) |  | 1H/FY01 (b) |
| :---: | :---: | :---: | :---: |
|  |  | change (a)-(b) |  |
| (1) Interest Earning Assets (A) | 1.68\% | -0.19\% | 1.87\% |
| Loans | 2.13\% | 0.04\% | 2.09\% |
| Securities | 0.21\% | -0.12\% | 0.33\% |
| (2) Interest Bearing Liabilities (B) | 1.70\% | -0.15\% | 1.85\% |
| Debentures | 0.90\% | -0.33\% | 1.23\% |
| Deposits \& NCDs | 0.33\% | 0.18\% | 0.15\% |
| (3) Gross Spread (A)-(B) | -0.02\% | -0.04\% | 0.02\% |

## 2. Capital Adequacy (Domestic Standard) - Consolidated

|  |  |  |  | in billions of yen |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep-02 |  |  | Mar-02 | Sep-01 |
|  |  | Change from Mar. 02 | Change from Sep. 01 |  |  |
| (1) Total Capital Ratio | 19.92\% | 2.88\% | 2.43\% | 17.04\% | 17.49\% |
| (2) Tier 1 | 640.9 | 26.6 | 51.8 | 614.3 | 589.1 |
| (3) Tier 2 | 339.8 | -28.3 | -111.0 | 368.1 | 450.8 |
| General Loan Loss Reserves | 30.7 | -5.2 | -6.4 | 35.9 | 37.1 |
| Sub Debts, Hybrid Capital Instruments | 309.0 | -23.1 | -104.6 | 332.1 | 413.6 |
| (4) (Double Gearing/Leveraging) | 0.8 | 0.2 | 0.3 | 0.6 | 0.5 |
| (5) Total Capital (2)+(3)-(4) | 979.8 | -2.0 | -59.6 | 981.8 | 1,039.4 |
| (6) Risk Assets | 4,917.0 | -842.2 | -1,024.5 | 5,759.2 | 5,941.5 |

## 3. Unrealized Gains on Securities Holdings - Consolidated

| in millions of yen |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | Unrealized Gains (net) |  |  |  |
|  |  | Gains | Losses |  |
| Bonds | 9,688 | 10,059 | 371 |  |
| Equities | -453 | 78 | 531 |  |
| Other | 12,178 | 27,357 | 15,179 |  |
| Total | $\mathbf{2 1 , 4 1 3}$ | $\mathbf{3 7 , 4 9 5}$ | $\mathbf{1 6 , 0 8 2}$ |  |

## III. Asset Quality

## 1. Risk Monitored Loan

Non-Consolidated

|  | Sep-02 |  |  | Mar-02 | Sep-01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change from Mar. 02 | Change from Sep. 01 |  |  |
| Bankrupt | 196,299 | -4,394 | 98,041 | 200,693 | 98,258 |
| Past Due | 365,936 | -110,441 | -68,670 | 476,377 | 434,606 |
| 3 Months Past Due | 127,140 | 34,065 | 99,909 | 93,075 | 27,231 |
| Restructured | 59,463 | -214,446 | -440,225 | 273,909 | 499,688 |
| Total | 748,840 | -295,216 | -310,944 | 1,044,056 | 1,059,784 |


| Total Loans Outstanding | $4,000,463$ | $-1,011,711$ | $-1,447,287$ | $5,012,174$ | $5,447,750$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

(ref. \% to Total Loans)

| Bankrupt | $4.9 \%$ | $0.9 \%$ | $3.1 \%$ | $4.0 \%$ | $1.8 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Past Due | $9.1 \%$ | $-0.4 \%$ | $1.1 \%$ | $9.5 \%$ | $8.0 \%$ |
| 3 Months Past Due | $3.2 \%$ | $1.3 \%$ | $2.7 \%$ | $1.9 \%$ | $0.5 \%$ |
| Restructured | $1.5 \%$ | $-4.0 \%$ | $-7.7 \%$ | $5.5 \%$ | $9.2 \%$ |
| Total | $18.7 \%$ | $-2.1 \%$ | $-0.8 \%$ | $20.8 \%$ | $19.5 \%$ |

Consolidated
in millions of yen

|  | Sep-02 |  |  | Mar-02 | Sep-01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change from <br> Mar. 02 | Change from Sep. 01 |  |  |
| Bankrupt | 196,531 | -4,166 | 98,271 | 200,697 | 98,260 |
| Past Due | 366,935 | -108,265 | -66,541 | 475,200 | 433,476 |
| 3 Months Past Due | 127,140 | 33,572 | 99,909 | 93,568 | 27,231 |
| Restructured | 59,600 | -214,449 | -440,234 | 274,049 | 499,834 |
| Total | 750,209 | -293,307 | -308,595 | 1,043,516 | 1,058,804 |


| Total Loans Outstanding | $3,883,522$ | $-918,382$ | $-1,445,586$ | $4,801,904$ | $5,329,108$ |
| :--- | :--- | :--- | :--- | ---: | ---: |

(ref. \% to Total Loans)

| Bankrupt | $5.1 \%$ | $0.9 \%$ | $3.3 \%$ | $4.2 \%$ | $1.8 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Past Due | $9.4 \%$ | $-0.5 \%$ | $1.3 \%$ | $9.9 \%$ | $8.1 \%$ |
| 3 Months Past Due | $3.3 \%$ | $1.4 \%$ | $2.8 \%$ | $1.9 \%$ | $0.5 \%$ |
| Restructured | $1.5 \%$ | $-4.2 \%$ | $-7.9 \%$ | $5.7 \%$ | $9.4 \%$ |
| Total | $19.3 \%$ | $-2.4 \%$ | $-0.6 \%$ | $21.7 \%$ | $19.9 \%$ |

## 2. Reserve for Loan Losses

Non-Consolidated in millions of yen

|  | Sep-02 |  |  | Mar-02 | Sep-01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change from <br> Mar. 02 | $\begin{gathered} \hline \text { Change from } \\ \text { Sep. } 01 \\ \hline \end{gathered}$ |  |  |
| Reserve for Loan Losses | 323,109 | -48,352 | -73,905 | 371,461 | 397,014 |
| General | 98,052 | -94,298 | -122,026 | 192,350 | 220,078 |
| Specific | 224,943 | 45,989 | 48,245 | 178,954 | 176,698 |
| Country Risk | 113 | -43 | -124 | 156 | 237 |

Consolidated
in millions of yen

|  | Sep-02 |  |  | Mar-02 | Sep-01 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change from <br> Mar. 02 | Change from Sep. 01 |  |  |
| Reserve for Loan Losses | 322,637 | -47,396 | -73,025 | 370,033 | 395,662 |
| General | 97,471 | -94,297 | -122,162 | 191,768 | 219,633 |
| Specific | 225,053 | 46,945 | 49,262 | 178,108 | 175,791 |
| Country Risk | 113 | -43 | -124 | 156 | 237 |

## 3. Reserve Ratio

## Non-Consolidated

|  | Sep-02 | Mar-02 |  | Sep-01 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Change from <br> Mar. 02 | Change from <br> Sep. 01 |  |  |  |
| \% On Risk Monitored Credits | $43.1 \%$ | $7.5 \%$ | $5.6 \%$ | $35.6 \%$ | $37.5 \%$ |

Consolidated

|  | Sep-02 | Sar-02 |  | Sep-01 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | Change from <br> Mar. 02 | Change from <br> Sep. 01 |  |  |
| \% On Risk Monitored Credits | $43.0 \%$ | $7.5 \%$ | $5.6 \%$ | $35.5 \%$ | $37.4 \%$ |

## 4. Disclosures Based on Financial Reconstruction Law - Non-Consolidated

|  |  |  |  |  | ions of yen |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep-02 |  |  | Mar-02 | Sep-01 |
|  |  | Change from Mar. 02 | Change from Sep. 01 |  |  |
| Bankrupt, Quasi Bankrupt | 274,714 | -31,852 | 48,215 | 306,566 | 226,499 |
| Doubtful | 332,490 | -107,579 | -43,048 | 440,069 | 375,538 |
| Sub Standard | 186,603 | -180,382 | -340,316 | 366,985 | 526,919 |
| Total (A) | 793,808 | -319,813 | -335,149 | 1,113,621 | 1,128,957 |
| Loan Loss Reserves (B) | 323,109 | -48,352 | -73,905 | 371,461 | 397,014 |
| Reserve Ratio (B)/(A) | 40.7\% | 7.3\% | 5.5\% | 33.4\% | 35.2\% |

## 5. Loans by Industry - Non-Consolidated

|  |  |  |  |  | ons of yen |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep-02 |  |  | Mar-02 | Sep-01 |
|  |  | Change from Mar. 02 | Change from Sep. 01 |  |  |
| Loans by Domestic Branches (excl. Special International Finance) | 3,937,527 | -1,032,614 | -1,490,219 | 4,970,141 | 5,427,746 |
| Manufacturing | 477,935 | -150,838 | -275,817 | 628,773 | 753,752 |
| Agricultural |  | -341 | -997 | 341 | 997 |
| Forestry | 979 | -17 | -44 | 996 | 1,023 |
| Fishery | 10,462 | -1,569 | -4,996 | 12,031 | 15,458 |
| Mining | 18,991 | -4,193 | -6,332 | 23,184 | 25,323 |
| Construction | 59,200 | -48,537 | -61,256 | 107,737 | 120,456 |
| Utilities | 300,809 | -50,523 | -84,282 | 351,332 | 385,091 |
| Transportation, Communication | 432,810 | -50,632 | -160,741 | 483,442 | 593,551 |
| Wholesale, Retail, Restaurants | 231,131 | -79,245 | -200,823 | 310,376 | 431,954 |
| Finance, Insurance | 1,296,456 | -398,673 | -176,597 | 1,695,129 | 1,473,053 |
| Real Estate | 649,544 | -90,085 | -106,486 | 739,629 | 756,030 |
| Service | 263,896 | -124,818 | -266,497 | 388,714 | 530,393 |
| Municipals | 8,779 | 8,779 | -79,917 |  | 88,696 |
| Other | 186,530 | -41,919 | -65,433 | 228,449 | 251,963 |

## 6. Exposures in Specific Countries - Non-Consolidated

|  |  |  |  |  | ions of yen |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep-02 |  |  | Mar-02 | Sep-01 |
|  |  | Change from <br> Mar. 02 | Change from Sep. 01 |  |  |
| Total Exposure | 352 | -144 | -232 | 496 | 584 |
| Indonesia | 266 | -132 | -226 | 398 | 492 |
| Russia | 80 | -12 | -11 | 92 | 91 |
| Number of Specific Countries | 4 | 0 | 1 | 4 | 3 |

## 7. Balance of Major Assets and Liabilities - Non-Consolidated

|  |  |  |  | in millions of yen |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep-02 |  |  | Mar-02 | Sep-01 |
|  |  | Change from Mar. 02 | Change from Sep. 01 |  |  |
| Debentures (end balance) | 2,154,345 | -580,906 | -1,430,919 | 2,735,251 | 3,585,264 |
| (average balance) | 2,484,324 | -984,019 | -1,135,713 | 3,468,343 | 3,620,037 |
| Deposits \& NCDs (end balance) | 2,688,117 | 304,085 | 101,558 | 2,384,032 | 2,586,559 |
| (average balance) | 2,841,948 | 67,374 | -202,314 | 2,774,574 | 3,044,262 |
| Loans (end balance) | 4,000,463 | -1,011,711 | -1,447,287 | 5,012,174 | 5,447,750 |
| (average balance) | 4,518,970 | -1,042,988 | -1,361,027 | 5,561,958 | 5,879,997 |

