# **Financial Summary**

For the Third Quarter Ended December 31, 2014



Shinsei Bank, Limited (Code 8303, TSE First Section)

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The following document should be read in conjunction with the consolidated and nonconsolidated financial statements prepared in accordance with generally accepted accounting principles in Japan for banks. Except as otherwise indicated, the financial information in the following discussion is based on the consolidated financial statements. Financial and operational figures that are stated in multiples of ¥0.1 billion have been truncated. All percentages unless otherwise noted have been rounded to the nearest 0.1%.

# Financial Highlights<sup>1</sup>

Capital ratio

|   | (Billions of yen, except |                         |                    |                       |  |
|---|--------------------------|-------------------------|--------------------|-----------------------|--|
|   | Q3 FY2014<br>(9 months)  | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |  |
| Selected income statement items (Consolidated)                    |                          |                         |                    |                       |  |
| Net interest income   | 97.6                     | 82.5                    | 15.0               | 110.5                 |  |
| Noninterest income  | 78.0                     | 69.5                    | 8.4                | 92.5                  |  |
| Net fees and commissions  | 17.5                     | 17.1                    | 0.4                | 22.4                  |  |
| Net trading income  | 7.5                      | 10.9                    | (3.3)              | 13.9                  |  |
| Net other business income   | 52.9                     | 41.5                    | 11.4               | 56.0                  |  |
| Total revenue   | 175.6                    | 152.1                   | 23.5               | 203.0                 |  |
| General and administrative expenses                               | (105.4)                  | (99.4)                  | (5.9)              | (132.8)               |  |
| Ordinary business profit  | 70.2                     | 52.6                    | 17.5               | 70.1                  |  |
| Net credit costs  | (5.7)                    | (0.6)                   | (5.0)              | (0.2)                 |  |
| Ordinary business profit after net credit costs                   | 64.5                     | 52.0                    | 12.4               | 69.8                  |  |
| Amortization of goodwill and other intangible assets <sup>2</sup> | (6.4)                    | (7.3)                   | 0.8                | (9.6)                 |  |
| Other gains (losses)  | (1.5)                    | (15.0)                  | 13.4               | (14.2)                |  |
| Income before income taxes and minority interests                 | 56.5                     | 29.6                    | 26.8               | 46.0                  |  |
| Current income tax  | (2.0)                    | (3.0)                   | 0.9                | (2.4)                 |  |
| Deferred income tax   | (0.6)                    | 3.4                     | (4.0)              | 0.7                   |  |
| Minority interests in net income of subsidiaries                  | (1.3)                    | (2.3)                   | 0.9                | (2.9)                 |  |
| Netincome   | 52.3                     | 27.7                    | 24.6               | 41.3                  |  |
| Cash basis net income <sup>3</sup>                                | 58.1                     | 34.2                    | 23.9               | 49.8                  |  |
| Selected balance sheet items (Consolidated)                       |                          |                         |                    |                       |  |
| Cash and Due from Banks   | 1,138.2                  | 828.9                   | 309.3              | 1,451.4               |  |
| Securities  | 1,398.1                  | 1,882.6                 | (484.5)            | 1,557.0               |  |
| Loans and bills discounted  | 4,357.7                  | 4,215.4                 | 142.3              | 4,319.8               |  |
| Customers' liabilities for acceptances and guarantees             | 318.8                    | 433.5                   | (114.7)            | 358.4                 |  |
| Reserve for credit losses   | (110.7)                  | (143.0)                 | 32.3               | (137.3)               |  |
| Total assets  | 9,081.4                  | 9,154.2                 | (72.7)             | 9,321.1               |  |
| Deposits and negotiable certificates of deposit                   | 5,622.1                  | 5,954.2                 | (332.0)            | 5,850.4               |  |
| Debentures  | 35.4                     | 43.6                    | (8.1)              | 41.7                  |  |
| Borrowed money  | 774.9                    | 630.0                   | 144.8              | 643.4                 |  |
| Reserve for losses on interest repayments                         | 176.9                    | 39.2                    | 137.7              | 208.2                 |  |
| Total liabilities   | 8,346.5                  | 8,442.4                 | (95.9)             | 8,598.5               |  |
| Total equity  | 734.9                    | 711.8                   | 23.1               | 722.5                 |  |
| Financial ratios (%) (Consolidated)                               |                          |                         |                    |                       |  |
| Net interest margin   | 2.42                     | 2.03                    |                    | 2.07                  |  |
| Expense-to-revenue ratio  | 60.0                     | 65.4                    |                    | 65.4                  |  |
| Return on assets  | <b>0.8</b> <sup>4</sup>  | 0.4 4                   |                    | 0.5                   |  |
| Return on equity (fully diluted)                                  | <b>10.1</b> <sup>4</sup> | 5.8 <sup>4</sup>        |                    | 6.5                   |  |
| Cash basis return on assets                                       | <b>0.8</b> <sup>4</sup>  | 0.5 4                   |                    | 0.5                   |  |
| Cash basis return on equity (fully diluted)                       | <b>11.8</b> <sup>4</sup> | 7.6 4                   |                    | 8.3                   |  |
| Capital adequacy data (Consolidated)                              |                          |                         |                    |                       |  |
| <basel 3,="" domestic="" standard=""></basel>                     |                          |                         |                    |                       |  |
| Capital   | 840.6                    |                         |                    | 817.6                 |  |
| Total amount of Risk-weighted assets                              | 5,917.6                  |                         |                    | 6,016.7               |  |
|   | -,                       |                         |                    |                       |  |

14.20%

13.58%

|  |                         |                         | (Billions of yen, exc | except percentages)   |  |
|--|-------------------------|-------------------------|-----------------------|-----------------------|--|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount)    | FY2013<br>(12 months) |  |
| Per share data (Consolidated)                            |                         |                         |                       |                       |  |
| Common equity  | 268.40                  | 243.96                  | 24.43                 | 247.82                |  |
| Basic net income   | 19.73                   | 10.43                   | 9.29                  | 15.59                 |  |
| Cash basis basic net income                              | 21.91                   | 12.89                   | 9.02                  | 18.78                 |  |
| Nonperforming loans (Nonconsolidated)                    |                         |                         |                       |                       |  |
| Claims classified under the Financial Revitalization Law | 84.0                    | 191.3                   | (107.3)               | 164.7                 |  |
| Ratio to total claims                                    | 1.99%                   | 4.49%                   |                       | 3.81%                 |  |
| Reserve for credit losses                                | 49.6                    | 89.0                    | (39.3)                | 83.5                  |  |
| Coverage ratio for nonperforming claims                  | 94.7%                   | 95.7%                   |                       | 95.3%                 |  |
|  |                         |                         |                       |                       |  |
| Selected income statement items (Nonconsolidated)        |                         |                         |                       |                       |  |
| Net interest income                                      | 69.9                    | 53.9                    | 16.0                  | 80.9                  |  |
| Noninterest income                                       | 17.4                    | 14.9                    | 2.5                   | 17.9                  |  |
| Net fees and commissions                                 | 6.1                     | 5.3                     | 0.8                   | 7.9                   |  |
| Net trading income                                       | 2.4                     | 4.2                     | (1.8)                 | 5.3                   |  |
| Net other business income                                | 8.8                     | 5.3                     | 3.5                   | 4.6                   |  |
| Total revenue  | 87.4                    | 68.9                    | 18.5                  | 98.9                  |  |
| General and administrative expenses                      | (56.3)                  | (51.9)                  | (4.3)                 | (69.0)                |  |
| Ordinary business profit                                 | 31.1                    | 16.9                    | 14.1                  | 29.8                  |  |
| Net credit costs   | 5.4                     | 3.2                     | 2.2                   | 7.2                   |  |
| Netincome  | 35.7                    | 21.8                    | 13.9                  | 36.4                  |  |

1. Represents results based on management accounting basis.

2. In our consolidated financial statements, amortization of goodw ill and other intangible assets is recorded in general and administrative expenses.

3. Excludes amortization of goodwill and other intangible assets, net of tax benefit, related to the acquisition of consumer and commercial finance companies.

4. Annualized basis.

The Shinsei Bank Group posted a consolidated net income of ¥52.3 billion for the first nine months of fiscal year 2014 (April 1, 2014 to December 31, 2014), an increase of ¥24.6 billion compared to ¥27.7 billion for the first nine months of fiscal year 2013. Consolidated net income for the first nine months of fiscal year 2014 was significantly higher than the same period of the previous fiscal year due to revenue growth in the Institutional Group including significant dividend income from securities investments in addition to the absence of the provisioning of reserves for interest repayment losses.

Total revenue for the first nine months of fiscal year 2014 was ¥175.6 billion, increased ¥23.5 billion compared to the same period last year. Of this amount, net interest income was ¥97.6 billion, an increase of ¥15.0 billion compared to ¥82.5 billion for the first nine months of fiscal year 2013. While the total balance of operating assets in the Institutional Group declined slightly, a reduction in funding costs as well as significant dividend income from securities investments in the Institutional Group were the contributing factors to this performance. Noninterest income was ¥78.0 billion for the first nine months of fiscal year 2014, an increase of ¥8.4 billion compared to ¥69.5 billion for the first nine months of fiscal year 2013.

This was a result of improvements in trading revenues including ALM operations, as well as an increase in installment sales income in the consumer finance business.

- General and administrative expenses, while we continued to promote operational efficiency, due to the allocation of management resources in areas such as increasing personnel and advertising in order to grow our business base, were ¥105.4 billion for the first nine months of fiscal year 2014, increased from ¥99.4 billion for the first nine months of fiscal year 2013.
- Net credit costs of ¥5.7 billion were recorded for the first nine months of fiscal year 2014, an increase compared to net credit costs of ¥0.6 billion for the first nine months of fiscal year 2013. This increase was the result of factors such as the provisioning of general reserves for loan losses corresponding to the growth of the loan balance of the consumer finance business.
- The balance of loans and bills discounted as of December 31, 2014 was ¥4,357.7 billion, increased ¥37.9 billion from ¥4,319.8 billion as of March 31, 2014. Loans to institutional customers shrank as a result of factors such as collections of loans and the fiercely competitive business environment. In loans to individuals, housing loans

continued to steadily increase, and the consumer finance loan balance continued to grow compared to the previous fiscal year. As a result, the overall balance of loans and bills discounted for the Bank grew.

- Net interest margin of 2.42% was recorded for the first nine months of fiscal year 2014, up significantly from 2.03% recorded for the first nine months of fiscal year 2013. This was due to the significant reduction in the rate on deposits, including negotiable certificates of deposits, resulting from the maturation of the majority of high interest rate time deposits made in previous years, as well as the yield on interest-earning assets, and in particular securities, increasing compared to the first nine months of fiscal year 2013 as the result of significant dividend income from securities investments in the Institutional Group. It should be noted that as a component of interest-earning assets, the yield on loans and bills discounted decreased slightly compared to the first nine months of fiscal year 2013.
- Regarding capital ratios under Basel III domestic standard (grandfathered basis), total core capital increased due the positive impacts of the

accumulation of profits and a reduction in expected losses exceeding eligible provisions reserved, despite a reduction in core capital resulting from the redemption of perpetual preferred securities. On the other hand, risk assets decreased significantly due to factors such as collections of large claims, and as a result, the consolidated core capital adequacy ratio rose from 13.58% as of March 31, 2014 to 14.20% as of December 31, 2014. Additionally, our Basel III international standard Common Equity Tier 1 Capital Ratio (fully loaded basis) increased from 9.2% as of March 31, 2014 to 11.2% as of December 31, 2014.

The balance of nonperforming loans ("NPLs") under the Financial Revitalization Law (nonconsolidated basis) as of December 31, 2014 was ¥84.0 billion, decreased by ¥80.7 billion during the first nine months of fiscal year 2014 due to factors such as the disposal of and collections on NPLs. In addition, the proportion of nonperforming claims to the overall loan balance improved significantly from 3.81% as of March 31, 2014 to 1.99% as of December 31, 2014.

# Section 1. Consolidated Information

# Results of Operations <sup>1</sup>-Table 1- (Consolidated)

|   |                         |                         |                    | (Billions of yen)     |
|---|-------------------------|-------------------------|--------------------|-----------------------|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Net interest income   | 97.6                    | 82.5                    | 15.0               | 110.5                 |
| Noninterest income  | 78.0                    | 69.5                    | 8.4                | 92.5                  |
| Net fees and commissions  | 17.5                    | 17.1                    | 0.4                | 22.4                  |
| Net trading income  | 7.5                     | 10.9                    | (3.3)              | 13.9                  |
| Net other business income   | 52.9                    | 41.5                    | 11.4               | 56.0                  |
| Income on lease transactions and installment receivables          | 28.6                    | 27.0                    | 1.5                | 36.5                  |
| Total revenue   | 175.6                   | 152.1                   | 23.5               | 203.0                 |
| General and administrative expenses                               | (105.4)                 | (99.4)                  | (5.9)              | (132.8)               |
| Ordinary business profit  | 70.2                    | 52.6                    | 17.5               | 70.1                  |
| Net credit costs  | (5.7)                   | (0.6)                   | (5.0)              | (0.2)                 |
| Ordinary business profit after net credit costs                   | 64.5                    | 52.0                    | 12.4               | 69.8                  |
| Amortization of goodwill and other intangible assets <sup>2</sup> | (6.4)                   | (7.3)                   | 0.8                | (9.6)                 |
| Other gains (losses)  | (1.5)                   | (15.0)                  | 13.4               | (14.2)                |
| Income before income taxes and minority interests                 | 56.5                    | 29.6                    | 26.8               | 46.0                  |
| Current income tax  | (2.0)                   | (3.0)                   | 0.9                | (2.4)                 |
| Deferred income tax   | (0.6)                   | 3.4                     | (4.0)              | 0.7                   |
| Minority interests in net income of subsidiaries                  | (1.3)                   | (2.3)                   | 0.9                | (2.9)                 |
| Net income  | 52.3                    | 27.7                    | 24.6               | 41.3                  |
| Cash basis net income <sup>3</sup>                                | 58.1                    | 34.2                    | 23.9               | 49.8                  |

1. Represents results based on management accounting basis.

2. In our consolidated financial statements, amortization of goodwill and other intangible assets is recorded in general and administrative expenses.

3. Excludes amortization of goodw ill and other intangible assets, net of tax benefit, related to the acquisition of consumer and commercial finance companies.

Note 1: Quarterly information is available in the Quarterly Data Book.

Noninterest income in the table above is comprised of net fees and commissions, net trading income and net other business income.

Net fees and commissions is primarily comprised of domestic real estate nonrecourse finance fee income, fee income such as servicing fees associated with specialty finance and principal transactions, fee income associated with the guarantee and other business in consumer finance and fee income from the sale of products such as mutual funds and insurance. Net trading income is comprised of derivative related income from transactions with customers, as well as income from proprietary trading undertaken by the Bank.

Net other business income is comprised of income on lease transactions and installment receivables, gains and losses on monetary trusts primarily held in the Principal Transactions business and gains and losses on the sale of securities in ALM operations.

#### Interest-Earning Assets and Interest-Bearing Liabilities -Table 2- (Consolidated)

|   |                    |                         |                                |                         |          |                                | (Billions of          | yen, except | percentages)                   |
|---|--------------------|-------------------------|--------------------------------|-------------------------|----------|--------------------------------|-----------------------|-------------|--------------------------------|
|   |                    | Q3 FY2014<br>(9 months) |                                | Q3 FY2013<br>(9 months) |          |                                | FY2013<br>(12 months) |             |                                |
|   | Average<br>Balance | Interest                | Yield/rate <sup>1</sup><br>(%) | Average<br>Balance      | Interest | Yield/rate <sup>1</sup><br>(%) | Average<br>Balance    | Interest    | Yield/rate <sup>1</sup><br>(%) |
| Interest-earning assets <sup>4</sup> :  |                    |                         |                                |                         |          |                                |                       |             |                                |
| Loans and bills discounted  | 4,326.6            | 94.1                    | 2.89                           | 4,251.5                 | 93.8     | 2.93                           | 4,241.5               | 124.4       | 2.93                           |
| Lease receivables and leased investment assets / installment receivables <sup>4</sup> | 674.4              | 28.6                    | 5.64                           | 600.9                   | 27.0     | 5.98                           | 610.3                 | 36.5        | 5.99                           |
| Securities  | 1,640.2            | 18.2                    | 1.48                           | 1,928.9                 | 12.1     | 0.83                           | 1,892.7               | 15.6        | 0.83                           |
| Other interest-earning assets <sup>2, 3</sup>   | 348.7              | 2.1                     | n.m. <sup>6</sup>              | 425.5                   | 2.2      | n.m. <sup>6</sup>              | 423.5                 | 3.1         | n.m. <sup>6</sup>              |
| Total revenue on interest-earning assets (A) <sup>4</sup>                             | 6,990.0            | 143.2                   | 2.72                           | 7,207.0                 | 135.3    | 2.49                           | 7,168.1               | 179.8       | 2.51                           |
| Interest-bearing liabilities:   |                    |                         |                                |                         |          |                                |                       |             |                                |
| Deposits, including negotiable certificates of deposit                                | 5,715.0            | 8.3                     | 0.19                           | 5,785.6                 | 16.4     | 0.38                           | 5,821.9               | 20.6        | 0.35                           |
| Debentures  | 39.0               | 0.0                     | 0.13                           | 71.8                    | 0.1      | 0.26                           | 64.6                  | 0.1         | 0.24                           |
| Borrowed money  | 702.6              | 3.5                     | 0.67                           | 639.2                   | 3.7      | 0.78                           | 642.9                 | 4.9         | 0.77                           |
| Subordinated debt   | 62.8               | 1.3                     | 2.76                           | 90.2                    | 1.5      | 2.23                           | 88.2                  | 1.9         | 2.26                           |
| Other borrowed money  | 639.7              | 2.2                     | 0.46                           | 548.9                   | 2.2      | 0.54                           | 554.6                 | 2.9         | 0.54                           |
| Corporate bonds   | 185.3              | 4.0                     | 2.89                           | 194.8                   | 4.5      | 3.11                           | 192.4                 | 5.9         | 3.09                           |
| Subordinated bonds  | 156.4              | 3.8                     | 3.28                           | 175.3                   | 4.3      | 3.32                           | 172.5                 | 5.7         | 3.31                           |
| Other corporate bonds   | 28.8               | 0.1                     | 0.81                           | 19.5                    | 0.1      | 1.17                           | 19.8                  | 0.2         | 1.12                           |
| Other interest-bearing liabilities <sup>2</sup>                                       | 802.6              | 1.0                     | n.m. <sup>6</sup>              | 732.2                   | 0.8      | n.m. <sup>6</sup>              | 743.5                 | 1.0         | n.m. <sup>6</sup>              |
| Total expense on interest-bearing liabilities (B)                                     | 7,444.7            | 16.9                    | 0.30                           | 7,423.6                 | 25.7     | 0.46                           | 7,465.5               | 32.7        | 0.44                           |
| Net interest margin (A)-(B) <sup>4</sup>  | -                  | 126.2                   | 2.42                           | -                       | 109.6    | 2.03                           | -                     | 147.0       | 2.07                           |
| Noninterest-bearing sources of funds:   |                    |                         |                                |                         |          |                                |                       |             |                                |
| Noninterest-bearing (assets) liabilities, net   | (1,125.6)          | -                       | -                              | (851.5)                 | -        | -                              | (937.5)               | -           | -                              |
| Total equity excluding minority interests in subsidiaries <sup>5</sup>                | 671.0              | -                       | -                              | 635.0                   | -        | -                              | 640.1                 | -           | -                              |
| Total noninterest-bearing sources of funds (C)  | (454.6)            | -                       | -                              | (216.5)                 | -        | -                              | (297.3)               | -           | -                              |
| Sum of total expense on interest-bearing liabilities and                              |                    |                         |                                |                         |          |                                |                       |             |                                |
| noninterest-bearing sources of funds (D)=(B)+(C)                                      | 6,990.0            | 16.9                    | 0.32                           | 7,207.0                 | 25.7     | 0.47                           | 7,168.1               | 32.7        | 0.46                           |
| Net revenue/yield on interest-earning assets (A)-(D) <sup>4</sup>                     | -                  | 126.2                   | 2.40                           | -                       | 109.6    | 2.02                           | -                     | 147.0       | 2.05                           |
| Reconciliation of total revenue on interest-earning                                   |                    |                         |                                |                         |          |                                |                       |             |                                |
| assets to total interest income:  |                    |                         |                                |                         |          |                                |                       |             |                                |
| Total revenue on interest-earning assets  | 6,990.0            | 143.2                   | 2.72                           | 7,207.0                 | 135.3    | 2.49                           | 7,168.1               | 179.8       | 2.51                           |
| Less: Income on lease transactions and installment receivables                        | 674.4              | 28.6                    | 5.64                           | 600.9                   | 27.0     | 5.98                           | 610.3                 | 36.5        | 5.99                           |
| Total interest income   | 6,315.6            | 114.5                   | 2.41                           | 6,606.1                 | 108.2    | 2.18                           | 6,557.8               | 143.2       | 2.18                           |
| Total interest expense  | -                  | 16.9                    | -                              | -                       | 25.7     | -                              | -                     | 32.7        | -                              |
| Net interest income   | -                  | 97.6                    | -                              | -                       | 82.5     | -                              | -                     | 110.5       | -                              |

1. Percentages have been rounded from the thrid decimal place.

Other interest-earning assets and other interest-bearing liabilities include interest swaps.
 Excludes average balance of non interest-earning assets.

Includes lease transactions and installment receivables and related yields.

5. Represents a simple average of the balance at the end of the current period and the balance at the end of the previous period.

6. n.m. is not meaningful.

Note 1: Quarterly information is available in the Quarterly Data Book.

The line item "Net revenue/yield on interest-earning assets" on the chart above includes revenues from net received interest, revenue earned on lease receivables and leased investment assets, and installment account receivables. However, while the Bank considers income on lease transactions and installment receivables to be a component of net interest income, Japanese GAAP does not include income on lease transactions and installment accounts receivables in net interest income (in accordance with Japanese GAAP, income on lease transactions and installment accounts receivables is reported in net other business income in our consolidated statements of operations).

#### Noninterest Income -Table 3- (Consolidated)

|  |                         |                         |                    | (Billions of yen)     |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Institutional Group  | 28.7                    | 31.0                    | ∆ 2.3              | 41.8                  |
| Institutional Business Sub-Group - Institutional Business        | 2.1                     | 2.3                     | ∆ 0.1              | 3.2                   |
| Institutional Business Sub-Group - Structured Finance            | 5.0                     | 6.5                     | <u>∧</u> 1.4       | 8.1                   |
| Principal Transactions Sub-Group                                 | 6.9                     | 9.9                     | ∆ 3.0              | 12.6                  |
| Showa Leasing  | 13.6                    | 12.1                    | 1.5                | 17.6                  |
| Others   | 0.9                     | 0.1                     | 0.7                | 0.1                   |
| Global Markets Group   | 8.0                     | 5.4                     | 2.6                | 7.3                   |
| Finacial Institutions Sub-Group                                  | 1.3                     | 1.4                     | ∆ 0.0              | 1.6                   |
| Markets Sub-Group  | 4.0                     | 1.9                     | 2.1                | 2.6                   |
| Others   | 2.6                     | 2.1                     | 0.5                | 3.0                   |
| Individual Group   | 35.2                    | 32.6                    | 2.5                | 44.0                  |
| Retail Banking   | 4.5                     | 5.6                     | <u></u> ∆ 1.0      | 7.0                   |
| Shinsei Financial and Shinsei Bank Card Loan - Lake <sup>1</sup> | (1.5)                   | (2.5)                   | 0.9                | (3.3)                 |
| SHINKI   | (0.4)                   | (0.4)                   | 0.0                | (0.5)                 |
| APLUS FINANCIAL  | 32.5                    | 29.8                    | 2.6                | 40.6                  |
| Others   | 0.1                     | 0.1                     | _∆ 0.0             | 0.2                   |
| Corporate/Other  | 6.0                     | 0.3                     | 5.6                | (0.7)                 |
| Noninterest income   | 78.0                    | 69.5                    | 8.4                | 92.5                  |

1. Results for Shinsei Financial and "Shinsei Bank Card Loan - Lake" in the Lake business (started on October 1, 2011) are combined on a management accounting basis.

Note 1: Quarterly information is available in the Quarterly Data Book.

#### Noninterest income

The Institutional Group recorded noninterest income of ¥28.7 billion for the first nine months of fiscal year 2014, a ¥2.3 billion decrease compared to ¥31.0 billion recorded for the first nine months of fiscal year 2013. This was due to the recording of losses related to overseas credit trading in the Principal Transactions Sub-Group, and the absence of large income factors in the Bank's structured finance business which were recorded in the in the first nine months of fiscal year 2013, despite the recording of significant equity related income at Showa Leasing.

The Global Markets Group recorded noninterest income of ¥8.0 billion for the first nine months of fiscal year 2014 compared to ¥5.4 billion recorded for the first nine months of fiscal year 2013. This was due to the Markets Sub-Group recording noninterest income of ¥4.0 billion, increased from ¥1.9 billion recorded for the first nine months of fiscal year 2013 as a result of factors such as an improvement in trading revenue.

The Individual Group recorded noninterest income of  $\pm 35.2$  billion for the first nine months of fiscal year 2014, a  $\pm 2.5$  billion increase compared to  $\pm 32.6$  billion recorded for the first nine months of fiscal year 2013. This was the result of a steady increase in revenue related to the installment sales finance business of APLUS FINANCIAL, which offset the increase in ATM related fee payments incurred in Retail Banking.

Corporate/Other recorded noninterest income of ¥6.0 billion for the first nine months of fiscal year 2014, a ¥5.6 billion increase compared to the first nine months of fiscal year 2013. The primary factor behind this increase was the recording of gains on the sale of JGBs for the first nine months of fiscal year 2014, while in the first nine months of fiscal year 2013 losses were recorded on the sale of JGBs for, which were undertaken in an effort to avoid interest rate risk arising from volatility in the market.

#### General and Administrative Expenses -Table 4- (Consolidated)

|   |                         |                         |                    | (Billions of yen)     |
|---|-------------------------|-------------------------|--------------------|-----------------------|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Personnel expenses                        | (42.4)                  | (39.5)                  | (2.9)              | (52.8)                |
| Nonpersonnel expenses                     | (63.0)                  | (59.9)                  | (3.0)              | (79.9)                |
| Premises expenses                         | (14.3)                  | (14.7)                  | 0.3                | (20.0)                |
| Technology and data processing expenses   | (13.9)                  | (13.3)                  | (0.6)              | (18.1)                |
| Advertising expenses                      | (8.2)                   | (7.5)                   | (0.6)              | (10.0)                |
| Consumption and property taxes            | (5.9)                   | (4.9)                   | (1.0)              | (6.1)                 |
| Deposit insurance premium                 | (3.1)                   | (3.1)                   | (0.0)              | (3.4)                 |
| Other general and administrative expenses | (17.3)                  | (16.3)                  | (0.9)              | (22.0)                |
| General and administrative expenses       | (105.4)                 | (99.4)                  | (5.9)              | (132.8)               |

Note 1: Quarterly information is available in the Quarterly Data Book.

# Net Credit Costs -Table 5- (Consolidated)

|  |                         |                         |                    | (Billions of yen)     |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Losses on write-off of loans/Losses on sale of loans         | (2.3)                   | (1.6)                   | (0.7)              | (3.1)                 |
| Net provision of reserve for loan losses:                    | (10.0)                  | (5.1)                   | (4.9)              | (6.2)                 |
| Net provision of general reserve for loan losses             | (9.3)                   | (4.3)                   | (5.0)              | (2.8)                 |
| Net provision of specific reserve for loan losses            | (0.6)                   | (0.7)                   | 0.0                | (3.4)                 |
| Net provision of specific reserve for<br>other credit losses | -                       | -                       | -                  | -                     |
| Other credit costs relating to leasing business              | 0.1                     | 0.1                     | (0.0)              | 0.2                   |
| Recoveries of written-off claims                             | 6.6                     | 5.9                     | 0.6                | 8.9                   |
| Net credit costs   | (5.7)                   | (0.6)                   | (5.0)              | (0.2)                 |

1. Amounts of losses, net provision and costs are shown in parentheses (minus). Amounts of recoveries and reversals are shown in plus.

Note 1: Quarterly information is available in the Quarterly Data Book.

#### Amortization of Goodwill and Other Intangible Assets -Table 6- (Consolidated)

|   |                         |                         |                    | (Billions of yen)     |
|---|-------------------------|-------------------------|--------------------|-----------------------|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Shinsei Financial                                   | (4.0)                   | (4.9)                   | 0.8                | (6.3)                 |
| SHINKI  | 0.2                     | 0.2                     | -                  | 0.3                   |
| APLUS FINANCIAL                                     | (0.6)                   | (0.6)                   | 0.0                | (0.8)                 |
| Showa Leasing                                       | (2.0)                   | (2.0)                   | 0.0                | (2.7)                 |
| Others  | 0.0                     | 0.0                     | -                  | 0.0                   |
| mortization of goodwill and other intangible assets | (6.4)                   | (7.3)                   | 0.8                | (9.6)                 |

# Other Gains (Losses) - Table 7- (Consolidated)

|  |                         |                         |                    | (Billions of yen)     |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Extraordinary income (loss)                            | (0.7)                   | (1.1)                   | 0.4                | 1.8                   |
| Net gain on disposal of premises and equipment         | 0.2                     | (0.1)                   | 0.3                | 1.4                   |
| Other extraordinary income (loss)                      | (0.9)                   | (0.9)                   | 0.0                | 0.4                   |
| Provisions of reserve for losses on interest repayment | (0.8)                   | (13.6)                  | 12.7               | (15.6)                |
| Shinsei Financial                                      | -                       | (0.7)                   | 0.7                | (0.7)                 |
| SHINKI   | -                       | (12.8)                  | 12.8               | (12.8)                |
| APLUS FINANCIAL  | (0.8)                   | -                       | (0.8)              | (2.0)                 |
| Other  | -                       | -                       | -                  | -                     |
| Other  | 0.0                     | (0.2)                   | 0.2                | (0.4)                 |
| Other gains (losses)                                   | (1.5)                   | (15.0)                  | 13.4               | (14.2)                |

Note 1: Quarterly information is available in the Quarterly Data Book.

# Minority Interests in Net Income of Subsidiaries -Table 8- (Consolidated)

|   |                         |                         |                    | (Billions of yen)     |
|---|-------------------------|-------------------------|--------------------|-----------------------|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Dividends on perpetual preferred securities (hybrid Tier I<br>capital) issued by foreign SPCs | (1.4)                   | (2.3)                   | 0.9                | (3.1)                 |
| Others  | 0.0                     | 0.0                     | (0.0)              | 0.1                   |
| Minority interests in net income of subsidiaries  | (1.3)                   | (2.3)                   | 0.9                | (2.9)                 |

#### Major Balance Sheet Data -Table 9- (Consolidated)

|   | (Billions             |                       |                               |                       |                               |
|---|-----------------------|-----------------------|-------------------------------|-----------------------|-------------------------------|
|   | Dec 31<br>2014<br>(a) | Dec 31<br>2013<br>(b) | Change<br>(Amount)<br>(a)-(b) | Mar 31<br>2014<br>(c) | Change<br>(Amount)<br>(a)-(c) |
| Loans and bills discounted                                    | 4,357.7               | 4,215.4               | 142.3                         | 4,319.8               | 37.9                          |
| Installment receivables                                       | 450.6                 | 400.1                 | 50.4                          | 421.9                 | 28.6                          |
| Leased assets, lease receivables and leased investment assets | 244.5                 | 233.0                 | 11.4                          | 245.5                 | (1.0)                         |
| Securities  | 1,398.1               | 1,882.6               | (484.5)                       | 1,557.0               | (158.9)                       |
| Other monetary claims purchased                               | 99.0                  | 111.3                 | (12.3)                        | 105.8                 | (6.7)                         |
| Other interest earning assets <sup>1</sup>                    | 1,266.3               | 950.7                 | 315.5                         | 1,564.8               | (298.4)                       |
| Trading assets  | 349.6                 | 301.9                 | 47.7                          | 249.1                 | 100.5                         |
| Monetary assets held in trust                                 | 183.2                 | 203.0                 | (19.8)                        | 199.1                 | (15.8)                        |
| Goodwill, net   | 24.5                  | 30.4                  | (5.9)                         | 28.9                  | (4.4)                         |
| Other intangible assets <sup>2</sup>                          | 6.9                   | 9.9                   | (2.9)                         | 9.1                   | (2.1)                         |
| Other assets  | 492.4                 | 524.7                 | (32.2)                        | 398.6                 | 93.8                          |
| Customer's liabilities for acceptances and guarantees         | 318.8                 | 433.5                 | (114.7)                       | 358.4                 | (39.5)                        |
| Reserve for credit losses                                     | (110.7)               | (143.0)               | 32.3                          | (137.3)               | 26.6                          |
| Total assets  | 9,081.4               | 9,154.2               | (72.7)                        | 9,321.1               | (239.6)                       |
| Deposits and negotiable certificates of deposit               | 5,622.1               | 5,954.2               | (332.0)                       | 5,850.4               | (228.2)                       |
| Debentures  | 35.4                  | 43.6                  | (8.1)                         | 41.7                  | (6.2)                         |
| Borrowed money  | 774.9                 | 630.0                 | 144.8                         | 643.4                 | 131.4                         |
| Corporate bonds   | 194.7                 | 202.1                 | (7.4)                         | 177.2                 | 17.5                          |
| Other interest bearing liabilities <sup>3</sup>               | 379.9                 | 282.3                 | 97.6                          | 584.5                 | (204.5)                       |
| Trading liabilities   | 299.6                 | 262.5                 | 37.0                          | 218.5                 | 81.0                          |
| Reserve for losses on interest repayments                     | 176.9                 | 39.2                  | 137.7                         | 208.2                 | (31.2)                        |
| Other liabilities   | 543.8                 | 594.6                 | (50.7)                        | 515.9                 | 27.9                          |
| Acceptances and guarantees                                    | 318.8                 | 433.5                 | (114.7)                       | 358.4                 | (39.5)                        |
| Total liabilities   | 8,346.5               | 8,442.4               | (95.9)                        | 8,598.5               | (252.0)                       |
| Total equity  | 734.9                 | 711.8                 | 23.1                          | 722.5                 | 12.3                          |

1. Includes cash and due from banks, call loans, receivables under resale agreements and collateral related to securities borrowing transactions

2. Intangible assets recorded through consolidation of Shinsei Financial and Show a Leasing

3. Includes call money, collateral related to securities lending transactions and short-term corporate bonds

Note: Quarterly information is available in the Quarterly Data Book.

#### Risk-Monitored Loans -Table 10- (Consolidated)

|   |                |                |                    | (Bi            | illions of yen)    |
|---|----------------|----------------|--------------------|----------------|--------------------|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|   | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| Loans to bankrupt obligors                                | 6.8            | 13.0           | (6.2)              | 10.0           | (3.2)              |
| Nonaccrual delinquent loans                               | 124.3          | 200.5          | (76.1)             | 177.7          | (53.4)             |
| Loans past due for three months or more                   | 1.1            | 1.1            | (0.0)              | 1.1            | (0.0)              |
| Restructured loans  | 29.2           | 34.5           | (5.3)              | 31.7           | (2.4)              |
| Total (A)   | 161.5          | 249.3          | (87.8)             | 220.7          | (59.2)             |
| Loans and bills discounted (B)                            | 4,357.7        | 4,215.4        | 142.3              | 4,319.8        | 37.9               |
| Ratio to total loans and bills discounted (A/B X 100) (%) | 3.71%          | 5.91%          |                    | 5.11%          |                    |
| Reserve for credit losses (C)                             | 110.7          | 143.0          | (32.3)             | 137.3          | (26.6)             |
| Reserve ratio (C/AX100) (%)                               | 68.5%          | 57.4%          |                    | 62.2%          |                    |

# Reserve for Credit Losses -Table 11- (Consolidated)

|  |        |        |          | (B     | illions of yen) |
|--|--------|--------|----------|--------|-----------------|
|  | Dec 31 | Dec 31 | Change   | Mar 31 | Change          |
|  | 2014   | 2013   | (Amount) | 2014   | (Amount)        |
|  | (a)    | (b)    | (a)-(b)  | (c)    | (a)-(c)         |
| General reserve for loan losses              | 59.8   | 64.6   | (4.8)    | 59.8   | 0.0             |
| Specific reserve for loan losses             | 50.8   | 78.3   | (27.4)   | 77.5   | (26.6)          |
| Reserve for loans to restructuring countries | 0.0    | 0.0    | -        | 0.0    | -               |
| Total reserve for credit losses              | 110.7  | 143.0  | (32.3)   | 137.3  | (26.6)          |

Note 1: Quarterly information is available in the Quarterly Data Book.

# Loans by Borrower Industry -Table 12- (Consolidated)

|   |                |                |                    | (B             | illions of yen)    |
|---|----------------|----------------|--------------------|----------------|--------------------|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|   | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| Domestic offices (excluding Japan offshore market account):       |                |                |                    |                |                    |
| Manufacturing   | 204.3          | 208.6          | (4.3)              | 212.4          | (8.1)              |
| Agriculture and forestry  | 0.1            | 0.2            | (0.0)              | 0.1            | (0.0)              |
| Fishery   | 0.0            | -              | 0.0                | 0.0            | (0.0)              |
| Mining, quarrying and gravel extraction                           | 0.1            | -              | 0.1                | 0.1            | (0.0)              |
| Construction  | 13.1           | 12.2           | 0.9                | 9.9            | 3.1                |
| Electric power, gas, heat supply and water supply                 | 194.1          | 157.1          | 37.0               | 170.1          | 24.0               |
| Information and communications                                    | 39.5           | 35.1           | 4.3                | 40.7           | (1.1)              |
| Transportation and postal service                                 | 194.0          | 214.2          | (20.2)             | 203.2          | (9.2)              |
| Wholesale and retail  | 90.5           | 74.5           | 16.0               | 89.2           | 1.3                |
| Finance and insurance   | 599.0          | 663.4          | (64.4)             | 662.6          | (63.6)             |
| Real estate   | 544.8          | 554.2          | (9.3)              | 580.0          | (35.2)             |
| Services  | 333.8          | 291.2          | 42.5               | 317.9          | 15.8               |
| Local government  | 97.5           | 107.4          | (9.9)              | 104.3          | (6.7)              |
| Others  | 1,969.7        | 1,847.7        | 121.9              | 1,897.0        | 72.6               |
| Loans to individual customers (retail banking, Shinsei Bank Lake, | 1,697.0        | 1,637.3        | 59.6               | 1,657.5        | 39.5               |
| Shinsei Financial, SHINKI and APLUS FINANCIAL)                    | 1,097.0        | 1,007.0        | 55.0               | 1,007.0        | 33.5               |
| Total domestic (A)  | 4,281.0        | 4,166.3        | 114.7              | 4,288.2        | (7.2)              |
| Overseas offices (including Japan offshore market accounts):      |                |                |                    |                |                    |
| Governments   | 1.3            | 1.6            | (0.3)              | 1.5            | (0.1)              |
| Financial institutions  | -              | 0.5            | (0.5)              | 0.5            | (0.5)              |
| Others  | 75.3           | 46.8           | 28.5               | 29.4           | 45.8               |
| Total overseas (B)  | 76.6           | 49.0           | 27.5               | 31.5           | 45.1               |
| Total (A+B)   | 4,357.7        | 4,215.4        | 142.3              | 4,319.8        | 37.9               |

# Securities Being Held to Maturity -Table 13- (Consolidated)

|  |                    |               |                           |                    |               |                           |                    | (Bi           | illions of yen)           |
|--|--------------------|---------------|---------------------------|--------------------|---------------|---------------------------|--------------------|---------------|---------------------------|
|  | Dec                | ember 31,     | 2014                      | De                 | cember 31,    | 2013                      | March 31, 2014     |               |                           |
|  | Carrying<br>amount | Fair<br>value | Unrealized<br>gain (loss) | Carrying<br>amount | Fair<br>value | Unrealized<br>gain (loss) | Carrying<br>amount | Fair<br>value | Unrealized<br>gain (loss) |
| Fair value exceeds carrying amount         |                    |               |                           |                    |               |                           |                    |               |                           |
| Japanese national government bonds         | 575.9              | 580.5         | 4.5                       | 584.3              | 586.4         | 2.1                       | 497.4              | 499.1         | 1.7                       |
| Japanese corporate bonds                   | -                  | -             | -                         | -                  | -             | -                         | -                  | -             | -                         |
| Other                                      | 42.5               | 45.6          | 3.0                       | 54.0               | 58.7          | 4.6                       | 48.2               | 52.3          | 4.1                       |
| Subtotal                                   | 618.4              | 626.1         | 7.6                       | 638.3              | 645.1         | 6.8                       | 545.6              | 551.5         | 5.8                       |
| Fair value does not exceed carrying amount |                    |               |                           |                    |               |                           |                    |               |                           |
| Japanese national government bonds         | -                  | -             | -                         | 66.3               | 66.0          | (0.2)                     | -                  | -             | -                         |
| Japanese corporate bonds                   | -                  | -             | -                         | -                  | -             | -                         | -                  | -             | -                         |
| Other                                      | -                  | -             | -                         | -                  | -             | -                         | -                  | -             | -                         |
| Subtotal                                   | -                  | -             | -                         | 66.3               | 66.0          | (0.2)                     | -                  | -             | -                         |
| Total                                      | 618.4              | 626.1         | 7.6                       | 704.6              | 711.2         | 6.5                       | 545.6              | 551.5         | 5.8                       |

#### Securities Available for Sale -Table 14- (Consolidated)

|  |                                    |                                   |                           |                                    |                                   |                           | (Billions of yen)                  |                                   |                           |  |
|--|------------------------------------|-----------------------------------|---------------------------|------------------------------------|-----------------------------------|---------------------------|------------------------------------|-----------------------------------|---------------------------|--|
|  | De                                 | December 31, 2014                 |                           |                                    | December 31, 2013                 |                           |                                    | March 31, 2014                    |                           |  |
|  | Carrying<br>amount<br>(Fair value) | Amortized/<br>Acquisition<br>cost | Unrealized<br>gain (loss) | Carrying<br>amount<br>(Fair value) | Amortized/<br>Acquisition<br>cost | Unrealized<br>gain (loss) | Carrying<br>amount<br>(Fair value) | Amortized/<br>Acquisition<br>cost | Unrealized<br>gain (loss) |  |
| Carrying amount exceeds amortized/acquisition cost                     |                                    |                                   |                           |                                    |                                   |                           |                                    |                                   |                           |  |
| Equity securities  | 22.8                               | 11.7                              | 11.1                      | 19.2                               | 11.5                              | 7.7                       | 18.0                               | 11.1                              | 6.8                       |  |
| Domestic bonds   | 430.9                              | 428.6                             | 2.2                       | 73.2                               | 72.3                              | 0.8                       | 62.0                               | 61.2                              | 0.8                       |  |
| Japanese national government bonds                                     | 386.5                              | 384.9                             | 1.6                       | 6.4                                | 6.4                               | 0.0                       | -                                  | -                                 | -                         |  |
| Japanese local government bonds  | 0.5                                | 0.5                               | 0.0                       | 0.5                                | 0.5                               | 0.0                       | 0.5                                | 0.5                               | 0.0                       |  |
| Japanese corporate bonds   | 43.9                               | 43.2                              | 0.6                       | 66.2                               | 65.4                              | 0.8                       | 61.4                               | 60.7                              | 0.7                       |  |
| Other  | 118.9                              | 114.9                             | 3.9                       | 99.1                               | 94.4                              | 4.7                       | 101.0                              | 96.5                              | 4.5                       |  |
| Foreign securities   | 108.4                              | 105.3                             | 3.0                       | 94.5                               | 90.2                              | 4.2                       | 95.5                               | 91.5                              | 3.9                       |  |
| Foreign currency denominated foreign<br>corporate and government bonds | 61.4                               | 59.7                              | 1.7                       | 49.3                               | 46.7                              | 2.5                       | 48.1                               | 45.7                              | 2.3                       |  |
| Yen-denominated foreign corporate<br>and government bonds              | 45.4                               | 44.2                              | 1.1                       | 42.1                               | 40.9                              | 1.1                       | 45.0                               | 43.9                              | 1.0                       |  |
| Foreign equity securities and others                                   | 1.5                                | 1.3                               | 0.1                       | 3.1                                | 2.5                               | 0.5                       | 2.3                                | 1.8                               | 0.4                       |  |
| Other securities   | 9.5                                | 8.7                               | 0.8                       | 3.1                                | 2.7                               | 0.4                       | 4.2                                | 3.7                               | 0.5                       |  |
| Other monetary claims purchased  | 0.9                                | 0.8                               | 0.0                       | 1.4                                | 1.4                               | 0.0                       | 1.3                                | 1.2                               | 0.0                       |  |
| Subtotal   | 572.8                              | 555.4                             | 17.3                      | 191.6                              | 178.2                             | 13.3                      | 181.1                              | 168.9                             | 12.1                      |  |
| Carrying amount does not exceed amortized/acquisition cost             |                                    |                                   |                           |                                    |                                   |                           |                                    |                                   |                           |  |
| Equity securities  | 1.1                                | 1.3                               | (0.2)                     | 1.5                                | 2.0                               | (0.4)                     | 1.9                                | 2.3                               | (0.4)                     |  |
| Domestic bonds   | 62.8                               | 64.7                              | (1.8)                     | 776.2                              | 779.5                             | (3.2)                     | 684.0                              | 685.2                             | (1.1)                     |  |
| Japanese national government bonds                                     | 10.3                               | 10.3                              | (0.0)                     | 723.4                              | 725.9                             | (2.4)                     | 629.3                              | 630.1                             | (0.7)                     |  |
| Japanese local government bonds  | -                                  | -                                 | -                         | -                                  | -                                 | -                         | -                                  | -                                 | -                         |  |
| Japanese corporate bonds   | 52.4                               | 54.3                              | (1.8)                     | 52.7                               | 53.6                              | (0.8)                     | 54.6                               | 55.0                              | (0.4)                     |  |
| Other  | 33.6                               | 33.9                              | (0.3)                     | 93.1                               | 95.0                              | (1.8)                     | 35.4                               | 35.7                              | (0.3)                     |  |
| Foreign securities   | 27.5                               | 27.7                              | (0.1)                     | 91.1                               | 93.0                              | (1.8)                     | 27.6                               | 27.7                              | (0.1)                     |  |
| Foreign currency denominated foreign<br>corporate and government bonds | 26.4                               | 26.6                              | (0.1)                     | 89.6                               | 91.4                              | (1.7)                     | 25.2                               | 25.2                              | (0.0)                     |  |
| Yen-denominated foreign corporate<br>and government bonds              | -                                  | -                                 | -                         | -                                  | -                                 | -                         | 0.9                                | 1.0                               | (0.0)                     |  |
| Foreign equity securities and others                                   | 1.1                                | 1.1                               | (0.0)                     | 1.4                                | 1.5                               | (0.0)                     | 1.4                                | 1.5                               | (0.0)                     |  |
| Other securities   | 1.2                                | 1.2                               | (0.0)                     | 1.9                                | 1.9                               | (0.0)                     | 1.9                                | 1.9                               | (0.0)                     |  |
| Other monetary claims purchased  | 4.8                                | 4.9                               | (0.0)                     | -                                  | -                                 | -                         | 5.8                                | 6.0                               | (0.1)                     |  |
| Subtotal   | 97.5                               | 100.0                             | (2.4)                     | 870.9                              | 876.5                             | (5.6)                     | 721.4                              | 723.3                             | (1.9)                     |  |
| Total <sup>1, 2</sup>  | 670.3                              | 655.4                             | 14.9                      | 1,062.6                            | 1,054.8                           | 7.7                       | 902.5                              | 892.2                             | 10.2                      |  |

1. Includes a part of other monetary claims purchased in addition to securities available for sale. Total amounts of securities available for sale excluding such other monetary

claims purchased as of December 31, 2014, December 31, 2013 and March 31, 2014 were ¥664.6 billion, ¥1,061.1 billion and ¥895.4 billion, respectively.

2. Securities whose fair value cannot be reliably determined are not included.

#### Unrealized Gain (Loss) on Available-for-Sale Securities (Consolidated)

|   |                   |                   | (Billions of yen) |
|---|-------------------|-------------------|-------------------|
| -   | December 31, 2014 | December 31, 2013 | March 31, 2014    |
| Unrealized gain (loss) before deferred tax on:  |                   |                   |                   |
| Available-for-sale securities   | 14.9              | 7.7               | 10.2              |
| The Bank's interests in available-for-sale securities held<br>by partnerships recorded as securities w hose fair value<br>cannot be reliably determined and other adjustments | 1.6               | (0.0)             | 1.5               |
| Securities being held to maturity, reclassified from<br>available-for-sale in the past, under extremely<br>illiquid market conditions   | (2.5)             | (4.2)             | (3.5)             |
| Deferred tax assets (liabilities)   | (3.3)             | (0.8)             | (1.9)             |
| Unrealized gain (loss) on available-for-sale securities<br>before interest adjustments  | 10.7              | 2.5               | 6.3               |
| Minority interests  | (0.1)             | (0.0)             | (0.0)             |
| The Bank's interests in unrealized gain (loss) on<br>available-for-sale securities held by affiliates to<br>w hich the equity method is applied                               | 0.0               | 0.2               | 0.0               |
| Unrealized gain (loss) on available-for-sale securities   | 10.6              | 2.8               | 6.2               |

#### Deposits, Including Negotiable Certificates of Deposit (NCDs) -Table 15- (Consolidated)

|   |                |                |                    |                | (Billions of yen)  |
|---|----------------|----------------|--------------------|----------------|--------------------|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|   | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| Deposits                                    | 5,516.8        | 5,754.4        | (237.5)            | 5,733.2        | (216.3)            |
| Liquid (current, ordinary, notice) deposits | 1,978.4        | 1,759.2        | 219.1              | 1,741.8        | 236.6              |
| Time deposits <sup>1</sup>                  | 3,131.0        | 3,597.2        | (466.1)            | 3,576.9        | (445.9)            |
| Other                                       | 407.3          | 397.9          | 9.4                | 414.4          | (7.0)              |
| Negotiable certificates of deposits (NCDs)  | 105.2          | 199.7          | (94.5)             | 117.2          | (11.9)             |
| Total                                       | 5,622.1        | 5,954.2        | (332.0)            | 5,850.4        | (228.2)            |

1. Includes two-week maturity deposits

Note 1: Quarterly information is available in the Quarterly Data Book.

#### Financial Ratios -Table 16- (Consolidated)

|   | Q3 FY2014<br>(9 months)   | Q3 FY2013<br>(9 months) | FY2013<br>(12 months) |
|---|---------------------------|-------------------------|-----------------------|
| Return on assets <sup>1</sup>                               | <b>0.8%</b> <sup>5</sup>  | 0.4% 5                  | 0.5%                  |
| Return on equity <sup>2</sup>                               | <b>10.1%</b> <sup>5</sup> | 5.8% <sup>5</sup>       | 6.5%                  |
| Return on equity (fully diluted) <sup>3</sup>               | <b>10.1%</b> <sup>5</sup> | 5.8% <sup>5</sup>       | 6.5%                  |
|   |                           |                         |                       |
| Cash basis return on assets <sup>1</sup>                    | <b>0.8%</b> <sup>5</sup>  | 0.5% 5                  | 0.5%                  |
| Cash basis return on equity <sup>2,4</sup>                  | <b>11.8%</b> <sup>5</sup> | 7.6% <sup>5</sup>       | 8.3%                  |
| Cash basis return on equity (fully diluted) <sup>3, 4</sup> | <b>11.8%</b> <sup>5</sup> | 7.6% <sup>5</sup>       | 8.3%                  |
| Expense-to-revenue ratio <sup>6,7</sup>                     | 60.0%                     | 65.4%                   | 65.4%                 |

1. Return on assets:

Net income (Total assets at the BOP + Total assets at the EOP)/2 BOP: beginning of period EOP: end of period

For the calculation of cash basis return on assets, goodwill and other intangibles are excluded from the amount of total assets.

2. Return on equity:

Net income

(Total equity eligible for common shareholders at the BOP + Total equity eligible for common shareholders at the EOP)/2

3. Return on equity (fully diluted):

#### Net income ((Total equity at the BOP - Share warrants at the BOP - Minority interests at the BOP) +

(Total equity at the EOP - Share warrants at the EOP - Minority interests at the EOP))/2

4. The denominator is calculated as:

((Total capital – goodwill – intangible assets acquired in business combinations (net of associated deferred tax liability) at the beginning of the period) + (the same values at the end of the period))/2.

5. Annualized basis.

6. Management accounting basis.

7. Expense denotes general and administrative expenses.

#### Capital Adequacy Data -Table 17- (Consolidated)

#### < Basel 3, Domestic Standard 1>

|  |         |        |          | (Billions of yen, exce | ept percentages) |
|--|---------|--------|----------|------------------------|------------------|
|  | Dec 31  | Dec 31 | Change   | Mar 31                 | Change           |
|  | 2014    | 2013   | (Amount) | 2014                   | (Amount)         |
|  | (a)     | (b)    | (a)-(b)  | (c)                    | (a)-(c)          |
| Core capital: instruments and reserves | 882.4   |        |          | 889.5                  | (7.1)            |
| Core capital: regulatory adjustments   | (41.7)  |        |          | (71.9)                 | 30.2             |
| Capital                                | 840.6   |        |          | 817.6                  | 23.0             |
| Total amount of Risk-weighted assets   | 5,917.6 |        |          | 6,016.7                | (99.1)           |
| Capital ratio                          | 14.20%  |        |          | 13.58%                 |                  |
|  |         |        |          |                        |                  |

1. Calculated according to F-IRB.

Consolidated total required capital is ¥512.3 billion as at December 31, 2014 and ¥550.3 billion as at March 31, 2014.

Note 1: Quarterly information is available in the Quarterly Data Book.

#### Per Share Data -Table 18- (Consolidated)

|                      |  |                                |                                |                               |                              | (Yen)                         |
|----------------------|--|--------------------------------|--------------------------------|-------------------------------|------------------------------|-------------------------------|
|                      |  | Q3 FY2014<br>(9 months)<br>(a) | Q3 FY2013<br>(9 months)<br>(b) | Change<br>(Amount)<br>(a)-(b) | FY2013<br>(12 months)<br>(c) | Change<br>(Amount)<br>(a)-(c) |
| Common equity        |  | 268.40                         | 243.96                         | 24.43                         | 247.82                       | 20.57                         |
| Fully diluted equity |  | 268.40                         | 243.96                         | 24.43                         | 247.82                       | 20.57                         |
| Basic net income     |  | 19.73                          | 10.43                          | 9.29                          | 15.59                        |                               |
| Diluted net income   |  | 19.73                          | 10.43                          | 9.29                          | 15.59                        |                               |
| Cash basis:          |  |                                |                                |                               |                              |                               |
| Basic net income     |  | 21.91                          | 12.89                          | 9.02                          | 18.78                        |                               |
| Diluted net income   | )  | 21.91                          | 12.89                          | 9.02                          | 18.78                        |                               |
| For calculation of p | per share data (Does not include treasury shares) :        |                                |                                |                               |                              |                               |
| Equity:              | Number of common shares (Consolidated) <sup>1</sup>        | 2,653,918,339                  | 2,653,919,247                  |                               | 2,653,919,247                |                               |
|                      | Fully diluted number of shares (Consolidated) <sup>1</sup> | 2,653,918,339                  | 2,653,922,643                  |                               | 2,653,921,423                |                               |
| Net income:          | Number of common shares (Consolidated) <sup>2</sup>        | 2,653,918,785                  | 2,653,919,247                  |                               | 2,653,919,247                |                               |
|                      | Fully diluted number of shares (Consolidated) <sup>2</sup> | 2,653,918,785                  | 2,653,922,643                  |                               | 2,653,921,423                |                               |

1. Outstanding shares at the end of the respective periods.

2. Weighted average number of outstanding shares during the respective period.

# Business Lines Results -Table 19- (Consolidated)

|  |                         |                         |                    | (Billions of yen)     |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Institutional Group:                                   |                         |                         |                    |                       |
| Net interest income                                    | 27.7                    | 21.4                    | 6.3                | 27.6                  |
| Noninterest income                                     | 28.7                    | 31.0                    | (2.3)              | 41.8                  |
| Total revenue  | 56.5                    | 52.5                    | 3.9                | 69.5                  |
| General and administrative expenses                    | (19.9)                  | (18.2)                  | (1.6)              | (24.8)                |
| Ordinary business profit                               | 36.5                    | 34.2                    | 2.3                | 44.6                  |
| Net credit costs                                       | 5.4                     | 5.1                     | 0.2                | 8.5                   |
| Ordinary business profit after net credit costs        | 42.0                    | 39.4                    | 2.6                | 53.2                  |
| Global Markets Group:                                  |                         |                         |                    |                       |
| Net interest income                                    | 2.8                     | 2.8                     | 0.0                | 3.9                   |
| Noninterest income                                     | 8.0                     | 5.4                     | 2.6                | 7.3                   |
| Total revenue  | 10.9                    | 8.2                     | 2.6                | 11.2                  |
| General and administrative expenses                    | (7.0)                   | (6.6)                   | (0.3)              | (8.9)                 |
| Ordinary business profit                               | 3.9                     | 1.5                     | 2.3                | 2.3                   |
| Net credit costs                                       | 0.0                     | (0.0)                   | 0.1                | 0.4                   |
| Ordinary business profit after net credit costs        | 4.0                     | 1.5                     | 2.5                | 2.8                   |
| Individual Group:                                      |                         |                         |                    |                       |
| Net interest income                                    | 65.7                    | 63.7                    | 1.9                | 85.3                  |
| Noninterest income                                     | 35.2                    | 32.6                    | 2.5                | 44.0                  |
| Total revenue  | 100.9                   | 96.4                    | 4.5                | 129.3                 |
| General and administrative expenses                    | (77.0)                  | (73.5)                  | (3.4)              | (97.3)                |
| Ordinary business profit                               | 23.9                    | 22.8                    | 1.0                | 31.9                  |
| Net credit costs                                       | (11.2)                  | (5.7)                   | (5.4)              | (9.3)                 |
| Ordinary business profit after net credit costs        | 12.6                    | 17.0                    | (4.4)              | 22.6                  |
| Corporate/Other <sup>1</sup> :                         |                         |                         |                    |                       |
| Net interest income                                    | 1.2                     | (5.4)                   | 6.6                | (6.4)                 |
| Noninterest income                                     | 6.0                     | 0.3                     | 5.6                | (0.7)                 |
| Total revenue  | 7.2                     | (5.0)                   | 12.3               | (7.1)                 |
| General and administrative expenses                    | (1.4)                   | (0.9)                   | (0.5)              | (1.6)                 |
| Ordinary business profit (loss)                        | 5.7                     | (5.9)                   | 11.7               | (8.8)                 |
| Net credit costs                                       | (0.0)                   | 0.0                     | (0.0)              | 0.0                   |
| Ordinary business profit after net credit costs (loss) | 5.7                     | (5.9)                   | 11.7               | (8.8)                 |
| Total:   |                         |                         |                    |                       |
| Net interest income                                    | 97.6                    | 82.5                    | 15.0               | 110.5                 |
| Noninterest income                                     | 78.0                    | 69.5                    | 8.4                | 92.5                  |
| Total revenue  | 175.6                   | 152.1                   | 23.5               | 203.0                 |
| General and administrative expenses                    | (105.4)                 | (99.4)                  | (5.9)              | (132.8)               |
| Ordinary business profit                               | 70.2                    | 52.6                    | 17.5               | 70.1                  |
| Net credit costs                                       | (5.7)                   | (0.6)                   | (5.0)              | (0.2)                 |
| Ordinary business profit after net credit costs        | 64.5                    | 52.0                    | 12.4               | 69.8                  |

1. "Corporate/Other" includes company-wide accounts which are not included in our reportable segments, allocation variance of indirect expense and elimination amount of inter-segment transactions.

It should be noted that the Structured Finance Sub-Group was integrated into the Institutional Business Sub-Group as per organizational changes put into effect on April 1, 2013. Also, as per restructuring implemented on July 1, 2013, the Shinsei Principal Investments Group was formed through the integration of Shinsei Corporate Investment Limited, Shinsei Investment & Finance Limited, and Shinsei Servicing & Consulting Limited, which come under the umbrella of Shinsei Principal Investments Ltd., and the Bank has transferred the front office operations of the key functions of credit trading and private equity businesses from the Bank to the consolidated subsidiaries.

# Segment Information

| Institutional Group:  | Focuses primarily on corporate and public sector finance and advisory business.   |
|---|---|
| Institutional Business  |   |
| Institutional Business<br>Sub-Group—Institutional<br>Business | The "Institutional Business Sub-Group–Institutional Business" provides financial products and services<br>such as healthcare finance and advisory services to business and public corporations.   |
| Institutional Business<br>Sub-Group—Structured<br>Finance     | The "Institutional Business Sub-Group—Structured Finance" provides real estate related nonrecourse<br>and corporate finance, M&A related finance, specialty finance, corporate revitalization support services<br>and trust services.   |
| Principal Transactions  | The "Principal Transactions Sub-Group" comprises the credit trading and private equity businesses.  |
| Showa Leasing   | "Showa Leasing" primarily provides leasing related financial products and services.   |
| Other Institutional Group                                     | The "Other Institutional Group" consists of the asset-backed investment business and other businesses.  |
| Global Markets Group:   | Focuses primarily on financial markets business and serving financial institution clients.  |
| Financial Institutions  | The "Financial Institutions Sub-Group" provides financial products and services for financial institutions.   |
| Markets   | The "Markets Sub-Group" is engaged in foreign exchange, derivatives, equity related, alternative investment and other capital markets transactions.   |
| Other Global Markets<br>Group                                 | The "Other Global Markets Group" consists of the profit and loss attributable to Shinsei Securities, asset management, wealth management, and other products and services in the Global Markets Group.  |
| Individual Group:   | Focuses on retail financial products and services.  |
| Retail Banking  | The "Retail Banking Sub-Group" provides financial products and services for retail customers such as<br>yen/foreign currency/structured deposit services, investment trusts, brokerage services (through a<br>partner institution), life and nonlife insurance (through partner institutions) and home mortgages. |
| Shinsei Financial   | "Shinsei Financial" provides consumer finance products and services and guarantee services (Shinsei Financial, Shinsei Bank Lake, SHINKI).  |
| APLUS FINANCIAL   | "APLUS FINANCIAL" provides installment sales credit, credit cards, guarantees, financing and settlement services.   |
| Other Individual Group  | The "Other Individual Group" consists of profit and loss attributable to the Consumer Finance Sub-Group and other subsidiaries.   |
| Corporate/Other:  | "Corporate/Other" includes company-wide accounts which are not included in our reportable segments, allocation variance of indirect expense and elimination amount of inter-segment transactions.   |
| Treasury  | The "Treasury Sub-Group" undertakes ALM operations and includes gains and losses from equity and subordinated debt financing activities.  |

# Institutional Group<sup>1</sup>-Table 20- (Consolidated)

|   | (1                      |                         |                    |                       |  |  |
|---|-------------------------|-------------------------|--------------------|-----------------------|--|--|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |  |  |
| Institutional Business Sub-Group - Institutional Business : |                         |                         |                    |                       |  |  |
| Net interest income   | 8.1                     | 7.2                     | 0.8                | 9.4                   |  |  |
| Noninterest income  | 2.1                     | 2.3                     | (0.1)              | 3.2                   |  |  |
| Total revenue   | 10.3                    | 9.5                     | 0.7                | 12.7                  |  |  |
| General and administrative expenses                         | (5.1)                   | (4.8)                   | (0.2)              | (6.4)                 |  |  |
| Ordinary business profit                                    | 5.1                     | 4.7                     | 0.4                | 6.2                   |  |  |
| Net credit costs  | 0.4                     | (0.7)                   | 1.1                | 2.0                   |  |  |
| Ordinary business profit after net credit costs             | 5.5                     | 3.9                     | 1.5                | 8.3                   |  |  |
| Institutional Business Sub-Group - Structured Finance :     |                         |                         |                    |                       |  |  |
| Net interest income   | 9.9                     | 12.4                    | (2.5)              | 15.6                  |  |  |
| Noninterest income  | 5.0                     | 6.5                     | (1.4)              | 8.1                   |  |  |
| Total revenue   | 15.0                    | 19.0                    | (4.0)              | 23.7                  |  |  |
| General and administrative expenses                         | (3.9)                   | (3.6)                   | (0.3)              | (4.7)                 |  |  |
| Ordinary business profit                                    | 11.0                    | 15.3                    | (4.3)              | 19.0                  |  |  |
| Net credit costs  | 4.1                     | 6.0                     | (1.9)              | 8.0                   |  |  |
| Ordinary business profit after net credit costs             | 15.1                    | 21.4                    | (6.3)              | 27.0                  |  |  |
| Principal Transactions Sub-Group:                           |                         |                         |                    |                       |  |  |
| Net interest income   | 11.7                    | 3.5                     | 8.2                | 5.2                   |  |  |
| Noninterest income  | 6.9                     | 9.9                     | (3.0)              | 12.6                  |  |  |
| Total revenue   | 18.6                    | 13.4                    | 5.2                | 17.9                  |  |  |
| General and administrative expenses                         | (3.5)                   | (3.1)                   | (0.4)              | (4.2)                 |  |  |
| Ordinary business profit                                    | 15.0                    | 10.3                    | 4.7                | 13.7                  |  |  |
| Net credit costs  | (0.0)                   | (0.0)                   | (0.0)              | 0.2                   |  |  |
| Ordinary business profit after net credit costs             | 15.0                    | 10.3                    | 4.6                | 13.9                  |  |  |
|   | 15.0                    | 10.5                    |                    |                       |  |  |
| Showa Leasing:  |                         |                         |                    |                       |  |  |
| Net interest income   | (1.8)                   | (2.0)                   | 0.1                | (2.4)                 |  |  |
| Noninterest income  | 13.6                    | 12.1                    | 1.5                | 17.6                  |  |  |
| Total revenue   | 11.8                    | 10.0                    | 1.7                | 15.1                  |  |  |
| General and administrative expenses                         | (6.1)                   | (5.8)                   | (0.2)              | (8.2)                 |  |  |
| Ordinary business profit                                    | 5.7                     | 4.2                     | 1.4                | 6.9                   |  |  |
| Net credit costs  | 1.4                     | 1.5                     | (0.0)              | 2.6                   |  |  |
| Ordinary business profit after net credit costs             | 7.1                     | 5.7                     | 1.4                | 9.5                   |  |  |
| Others:   |                         |                         |                    |                       |  |  |
| Net interest income   | (0.2)                   | 0.1                     | (0.4)              | (0.2)                 |  |  |
| Noninterest income  | 0.9                     | 0.1                     | 0.7                | 0.1                   |  |  |
| Total revenue   | 0.6                     | 0.3                     | 0.3                | (0.1)                 |  |  |
| General and administrative expenses                         | (1.0)                   | (0.8)                   | (0.2)              | (1.1)                 |  |  |
| Ordinary business profit (loss)                             | (0.4)                   | (0.4)                   | 0.0                | (1.2)                 |  |  |
| Net credit costs  | (0.4)                   | (1.6)                   | 1.2                | (4.4)                 |  |  |
| Ordinary business profit after net credit costs (loss)      | (0.8)                   | (2.1)                   | 1.2                | (5.6)                 |  |  |
| Institutional Group:  |                         |                         |                    |                       |  |  |
| Net interest income   | 27.7                    | 21.4                    | 6.3                | 27.6                  |  |  |
| Noninterest income  | 28.7                    | 31.0                    | (2.3)              | 41.8                  |  |  |
| Total revenue   | 56.5                    | 52.5                    | 3.9                | 69.5                  |  |  |
| General and administrative expenses                         | (19.9)                  | (18.2)                  | (1.6)              | (24.8)                |  |  |
| Ordinary business profit                                    | 36.5                    | 34.2                    | 2.3                | 44.6                  |  |  |
| Net credit costs  | 5.4                     | 5.1                     | 0.2                | 8.5                   |  |  |
| Ordinary business profit after net credit costs             | 42.0                    | 39.4                    | 2.6                | 53.2                  |  |  |

1. Net of consolidation adjustments, if applicable.

# Global Markets Group<sup>1</sup>-Table 21- (Consolidated)

|  | (Billions c             |                         |                    |                       |  |  |
|--|-------------------------|-------------------------|--------------------|-----------------------|--|--|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |  |  |
| Financial Institutions Sub-Group:                      |                         |                         |                    |                       |  |  |
| Net interest income                                    | 1.1                     | 1.1                     | (0.0)              | 1.5                   |  |  |
| Noninterest income                                     | 1.3                     | 1.4                     | (0.0)              | 1.6                   |  |  |
| Total revenue  | 2.4                     | 2.6                     | (0.1)              | 3.2                   |  |  |
| General and administrative expenses                    | (1.7)                   | (1.6)                   | (0.1)              | (2.1)                 |  |  |
| Ordinary business profit                               | 0.7                     | 1.0                     | (0.2)              | 1.1                   |  |  |
| Net credit costs                                       | 0.0                     | (0.0)                   | 0.1                | 0.4                   |  |  |
| Ordinary business profit after net credit costs        | 0.8                     | 0.9                     | (0.1)              | 1.5                   |  |  |
| Markets Sub-Group:                                     |                         |                         |                    |                       |  |  |
| Net interest income                                    | 1.6                     | 1.5                     | 0.0                | 2.2                   |  |  |
| Noninterest income                                     | 4.0                     | 1.9                     | 2.1                | 2.6                   |  |  |
| Total revenue  | 5.7                     | 3.4                     | 2.2                | 4.9                   |  |  |
| General and administrative expenses                    | (2.4)                   | (2.4)                   | (0.0)              | (3.2)                 |  |  |
| Ordinary business profit                               | 3.2                     | 1.0                     | 2.2                | 1.6                   |  |  |
| Net credit costs                                       | (0.0)                   | (0.0)                   | (0.0)              | (0.0)                 |  |  |
| Ordinary business profit after net credit costs        | 3.1                     | 1.0                     | 2.1                | 1.5                   |  |  |
| Others:  |                         |                         |                    |                       |  |  |
| Net interest income                                    | 0.1                     | 0.0                     | 0.0                | 0.1                   |  |  |
| Noninterest income                                     | 2.6                     | 2.1                     | 0.5                | 3.0                   |  |  |
| Total revenue  | 2.7                     | 2.1                     | 0.5                | 3.1                   |  |  |
| General and administrative expenses                    | (2.8)                   | (2.6)                   | (0.1)              | (3.5)                 |  |  |
| Ordinary business profit (loss)                        | (0.0)                   | (0.4)                   | 0.4                | (0.4)                 |  |  |
| Net credit costs                                       | 0.0                     | 0.0                     | 0.0                | 0.1                   |  |  |
| Ordinary business profit after net credit costs (loss) | 0.0                     | (0.4)                   | 0.4                | (0.3)                 |  |  |
| Global Markets Group :                                 |                         |                         |                    |                       |  |  |
| Net interest income                                    | 2.8                     | 2.8                     | 0.0                | 3.9                   |  |  |
| Noninterest income                                     | 8.0                     | 5.4                     | 2.6                | 7.3                   |  |  |
| Total revenue  | 10.9                    | 8.2                     | 2.6                | 11.2                  |  |  |
| General and administrative expenses                    | (7.0)                   | (6.6)                   | (0.3)              | (8.9)                 |  |  |
| Ordinary business profit                               | 3.9                     | 1.5                     | 2.3                | 2.3                   |  |  |
| Net credit costs                                       | 0.0                     | (0.0)                   | 0.1                | 0.4                   |  |  |
| Ordinary business profit after net credit costs        | 4.0                     | 1.5                     | 2.5                | 2.8                   |  |  |

1. Net of consolidation adjustments, if applicable.

# Individual Group <sup>1</sup>-Table 22- (Consolidated)

|  |                         | (Billions of yen)       |                    |                       |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Retail banking:  |                         |                         |                    |                       |
| Net interest income  | 17.1                    | 19.1                    | (2.0)              | 25.3                  |
| Noninterest income   | 4.5                     | 5.6                     | (1.0)              | 7.0                   |
| Total revenue  | 21.6                    | 24.8                    | (3.1)              | 32.4                  |
| General and administrative expenses                              | (26.1)                  | (24.2)                  | (1.9)              | (31.7)                |
| Ordinary business profit (loss)                                  | (4.4)                   | 0.6                     | (5.0)              | 0.6                   |
| Net credit costs   | (0.1)                   | (0.1)                   | 0.0                | 0.0                   |
| Ordinary business profit after net credit costs (loss)           | (4.5)                   | 0.4                     | (5.0)              | 0.6                   |
| Shinsei Financial and Shinsei Bank Lake <sup>2</sup> :           |                         |                         |                    |                       |
| Net interest income  | 37.7                    | 32.6                    | 5.1                | 44.2                  |
| Noninterest income   | (1.5)                   | (2.5)                   | 0.9                | (3.3)                 |
| Total revenue  | 36.1                    | 30.0                    | 6.1                | 40.9                  |
| General and administrative expenses                              | (20.2)                  | (19.6)                  | (0.6)              | (25.8)                |
| Ordinary business profit   | 15.8                    | 10.3                    | 5.4                | 15.1                  |
| Net credit costs   | (5.2)                   | (0.9)                   | (4.2)              | (2.6)                 |
| Ordinary business profit after net credit costs                  | 10.6                    | 9.4                     | 1.2                | 12.4                  |
| SHINKI:  |                         |                         |                    |                       |
| Net interest income  | 5.0                     | 5.0                     | 0.0                | 6.7                   |
| Noninterest income   | (0.4)                   | (0.4)                   | 0.0                | (0.5)                 |
| Total revenue  | 4.6                     | 4.5                     | 0.0                | 6.1                   |
| General and administrative expenses                              | (3.3)                   | (3.1)                   | (0.1)              | (4.2)                 |
| Ordinary business profit   | 1.3                     | 1.4                     | (0.1)              | 1.8                   |
| Net credit costs   | (0.7)                   | (0.0)                   | (0.7)              | (0.1)                 |
| Ordinary business profit after net credit costs                  | 0.5                     | 1.3                     | (0.8)              | 1.7                   |
| APLUS FINANCIAL:   |                         |                         |                    |                       |
| Net interest income  | 4.8                     | 5.7                     | (0.9)              | 7.5                   |
| Noninterest income   | 32.5                    | 29.8                    | 2.6                | 40.6                  |
| Total revenue  | 37.3                    | 35.6                    | 1.7                | 48.1                  |
| General and administrative expenses                              | (26.6)                  | (26.0)                  | (0.6)              | (34.7)                |
| Ordinary business profit   | 10.6                    | 9.6                     | 1.0                | 13.4                  |
| Net credit costs   | (5.2)                   | (4.7)                   | (0.5)              | (6.8)                 |
| Ordinary business profit after net credit costs                  | 5.4                     | 4.9                     | 0.4                | 6.5                   |
| Others <sup>3</sup> :  |                         |                         |                    |                       |
| Net interest income  | 0.9                     | 1.1                     | (0.1)              | 1.4                   |
| Noninterest income   | 0.1                     | 0.1                     | (0.0)              | 0.2                   |
| Total revenue  | 1.1                     | 1.3                     | (0.2)              | 1.7                   |
| General and administrative expenses                              | (0.5)                   | (0.5)                   | (0.0)              | (0.7)                 |
| Ordinary business profit   | 0.5                     | 0.8                     | (0.2)              | 0.9                   |
| Net credit costs Ordinary business profit after net credit costs | 0.0                     | 0.0                     | 0.0 (0.2)          | 0.2                   |
| Ordinary business profit after net credit costs                  | 0.0                     | 0.8                     | (0.2)              |                       |
| Individual Group:  |                         | 00.7                    | 10                 | 05.0                  |
| Net interest income  | 65.7                    | 63.7                    | 1.9                | 85.3                  |
| Noninterest income   | 35.2                    | 32.6                    | 2.5                | 44.0                  |
| Total revenue  | 100.9                   | 96.4                    | 4.5                | 129.3                 |
| General and administrative expenses                              | (77.0)                  | (73.5)                  | (3.4)              | (97.3)                |
| Ordinary business profit   | 23.9                    | 22.8                    | 1.0                | 31.9                  |
| Net credit costs   | (11.2)                  | (5.7)                   | (5.4)              | (9.3)                 |
| Ordinary business profit after net credit costs                  | 12.6                    | 17.0                    | (4.4)              | 22.6                  |

1. Net of consolidation adjustments, if applicable.

2. Results for Shinsei Financial and "Shinsei Bank Card Loan - Lake" in the Lake business (started on October 1, 2011) are combined on a management accounting basis.

3. Includes Shinsei Property Finance and unallocated Consumer Finance Sub-Group financials.

# Individual Group Revenue by Product/Entity<sup>1</sup>-Table 23- (Consolidated)

|  |                         |                         |                    | (Billions of yen)     |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Retail Banking:  | 21.6                    | 24.8                    | (3.1)              | 32.4                  |
| Deposits and debentures net interest income                      | 9.4                     | 11.9                    | (2.5)              | 15.6                  |
| Deposits and debentures noninterest income                       | 1.6                     | 2.1                     | (0.4)              | 2.7                   |
| Assetmanagement  | 3.8                     | 3.9                     | (0.1)              | 4.9                   |
| Loans  | 6.7                     | 6.7                     | 0.0                | 9.0                   |
| Shinsei Financial and Shinsei Bank Card Loan - Lake <sup>2</sup> | 36.1                    | 30.0                    | 6.1                | 40.9                  |
| SHINKI   | 4.6                     | 4.5                     | 0.0                | 6.1                   |
| APLUS FINANCIAL  | 37.3                    | 35.6                    | 1.7                | 48.1                  |
| Others <sup>3</sup>  | 1.1                     | 1.3                     | (0.2)              | 1.7                   |
| Total revenue  | 100.9                   | 96.4                    | 4.5                | 129.3                 |

1. Net of consolidation adjustments, if applicable.

2. Results for Shinsei Financial and "Shinsei Bank Card Loan - Lake" in the Lake business (started on October 1, 2011) are combined on a management accounting basis.

3. Includes Shinsei Property Finance and unallocated Consumer Finance Sub-Group financials.

Note 1: Quarterly information is available in the Quarterly Data Book.

# Corporate/Other<sup>1</sup>-Table 24- (Consolidated)

|   |                         |                         |                    | (Billions of yen)     |
|---|-------------------------|-------------------------|--------------------|-----------------------|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Treasury Sub-Group :  |                         |                         |                    |                       |
| Net interest income   | 0.9                     | (3.0)                   | 3.9                | (3.3)                 |
| Noninterest income  | 6.2                     | 0.1                     | 6.0                | (1.0)                 |
| Total revenue   | 7.1                     | (2.8)                   | 10.0               | (4.4)                 |
| General and administrative expenses                           | (1.2)                   | (1.1)                   | (0.0)              | (1.5)                 |
| Ordinary business profit (loss)                               | 5.9                     | (4.0)                   | 9.9                | (5.9)                 |
| Net credit costs  | -                       | -                       | -                  | -                     |
| Ordinary business profit after net credit costs (loss)        | 5.9                     | (4.0)                   | 9.9                | (5.9)                 |
| Corporate/Other (excluding Treasury Sub-Group) <sup>1</sup> : |                         |                         |                    |                       |
| Net interest income   | 0.2                     | (2.4)                   | 2.6                | (3.1)                 |
| Noninterest income  | (0.1)                   | 0.2                     | (0.4)              | 0.3                   |
| Total revenue   | 0.1                     | (2.1)                   | 2.2                | (2.7)                 |
| General and administrative expenses                           | (0.2)                   | 0.2                     | (0.5)              | (0.1)                 |
| Ordinary business profit (loss)                               | (0.1)                   | (1.9)                   | 1.7                | (2.8)                 |
| Net credit costs  | (0.0)                   | 0.0                     | (0.0)              | 0.0                   |
| Ordinary business profit after net credit costs (loss)        | (0.1)                   | (1.9)                   | 1.7                | (2.8)                 |
| Corporate/Other <sup>1</sup> :                                |                         |                         |                    |                       |
| Net interest income   | 1.2                     | (5.4)                   | 6.6                | (6.4)                 |
| Noninterest income  | 6.0                     | 0.3                     | 5.6                | (0.7)                 |
| Total revenue   | 7.2                     | (5.0)                   | 12.3               | (7.1)                 |
| General and administrative expenses                           | (1.4)                   | (0.9)                   | (0.5)              | (1.6)                 |
| Ordinary business profit (loss)                               | 5.7                     | (5.9)                   | 11.7               | (8.8)                 |
| Net credit costs  | (0.0)                   | 0.0                     | (0.0)              | 0.0                   |
| Ordinary business profit after net credit costs (loss)        | 5.7                     | (5.9)                   | 11.7               | (8.8)                 |

1. "Corporate/Other" includes company-wide accounts which are not included in our reportable segments, allocation variance of indirect expense and elimination amount of inter-segment transactions.

# Consolidated Balance Sheets (Unaudited) (Consolidated)

Assets

|   |           |           |           | (1        | Millions of yen) |
|---|-----------|-----------|-----------|-----------|------------------|
|   | Dec 31    | Dec 31    | Change    | Mar 31    | Change           |
|   | 2014      | 2013      | (Amount)  | 2014      | (Amount)         |
|   | (a)       | (b)       | (a)-(b)   | (c)       | (a)-(c)          |
| <assets>&gt;</assets>                                 |           |           |           |           |                  |
| Cash and due from banks                               | 1,138,245 | 828,942   | 309,303   | 1,451,492 | (313,247)        |
| Call loans and bills bought                           | 20,500    | 25,000    | (4,500)   | 36,451    | (15,951)         |
| Receivables under resale agreements                   | 53,216    | 53,216    | -         | 53,216    | -                |
| Receivables under securities borrowing transactions   | 54,352    | 43,623    | 10,728    | 23,651    | 30,700           |
| Other monetary claims purchased                       | 99,058    | 111,382   | (12,323)  | 105,857   | (6,798)          |
| Trading assets  | 349,692   | 301,989   | 47,702    | 249,115   | 100,576          |
| Monetary assets held in trust                         | 183,242   | 203,056   | (19,814)  | 199,117   | (15,875)         |
| Securities  | 1,398,111 | 1,882,690 | (484,578) | 1,557,020 | (158,909)        |
| Loans and bills discounted                            | 4,357,752 | 4,215,437 | 142,315   | 4,319,830 | 37,921           |
| Foreign exchanges                                     | 21,566    | 31,986    | (10,420)  | 25,656    | (4,090)          |
| Lease receivables and leased investment assets        | 226,168   | 215,730   | 10,438    | 227,764   | (1,595)          |
| Other assets  | 854,708   | 821,781   | 32,926    | 724,963   | 129,744          |
| Premises and equipment                                | 48,888    | 50,748    | (1,859)   | 50,143    | (1,254)          |
| Intangible assets                                     | 50,352    | 59,075    | (8,723)   | 57,643    | (7,291)          |
| Goodwill  | 24,543    | 30,457    | (5,914)   | 28,949    | (4,405)          |
| Asset for retirement benefit                          | 2,933     | /         | /         | 1,567     | 1,365            |
| Deferred issuance expenses for debentures             | 15        | 39        | (23)      | 32        | (16)             |
| Deferred tax assets                                   | 14,565    | 18,974    | (4,409)   | 16,519    | (1,954)          |
| Customers' liabilities for acceptances and guarantees | 318,820   | 433,567   | (114,746) | 358,414   | (39,594)         |
| Reserve for credit losses                             | (110,709) | (143,019) | 32,310    | (137,358) | 26,649           |
| otal assets   | 9,081,482 | 9,154,223 | (72,741)  | 9,321,103 | (239,620)        |

# Liabilities and Equity

|  |                |                |                    | •              | Millions of yen,   |
|--|----------------|----------------|--------------------|----------------|--------------------|
|  | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|  | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| <liabilities>&gt;</liabilities>                            |                |                |                    |                |                    |
| Deposits   | 5,516,882      | 5,754,427      | (237,545)          | 5,733,223      | (216,341           |
| Negotiable certificates of deposit                         | 105,282        | 199,790        | (94,508)           | 117,223        | (11,941            |
| Debentures   | 35,453         | 43,628         | (8,174)            | 41,747         | (6,293             |
| Call money and bills sold                                  | 100,000        | 120,000        | (20,000)           | 180,000        | (80,000            |
| Payables under repurchase agreements                       | 14,285         | 5,254          | 9,031              | -              | 14,285             |
| Payables under securities lending transactions             | 170,141        | 59,037         | 111,103            | 317,599        | (147,458           |
| Trading liabilities  | 299,676        | 262,584        | 37,092             | 218,585        | 81,091             |
| Borrowed money   | 774,906        | 630,089        | 144,816            | 643,431        | 131,474            |
| Foreign exchanges  | 43             | 325            | (282)              | 37             | 6                  |
| Short-term corporate bonds                                 | 95,500         | 97,700         | (2,200)            | 86,900         | 8,600              |
| Corporate bonds  | 194,764        | 202,195        | (7,431)            | 177,248        | 17,516             |
| Other liabilities  | 525,355        | 581,198        | (55,842)           | 497,804        | 27,551             |
| Accrued employees' bonuses                                 | 5,884          | 5,464          | 420                | 7,782          | (1,897             |
| Accrued directors' bonuses                                 | 60             | 47             | 13                 | 67             | (7                 |
| Reserve for employees' retirement benefits                 | 1              | 7,634          | 1                  | 1              |                    |
| Liability for retirement benefit                           | 11,803         | 1              | 1                  | 10,116         | 1,686              |
| Reserve for directors' retirement benefits                 | 84             | 115            | (31)               | 119            | (35                |
| Reserve for losses on interest repayments                  | 176,931        | 39,201         | 137,730            | 208,201        | (31,269            |
| Deferred tax liabilities                                   | 624            | 142            | 482                | 9              | 615                |
| Acceptances and guarantees                                 | 318,820        | 433,567        | (114,746)          | 358,414        | (39,594            |
| otal liabilities   | 8,346,502      | 8,442,405      | (95,902)           | 8,598,512      | (252,009           |
| <equity>&gt;</equity>                                      |                |                |                    |                |                    |
| Shareholders' equity:                                      |                |                |                    |                |                    |
| Common stock   | 512,204        | 512,204        | -                  | 512,204        |                    |
| Capital surplus  | 79,461         | 79,461         | -                  | 79,461         |                    |
| Retained earnings  | 193,910        | 132,329        | 61,581             | 146,002        | 47,907             |
| Treasury stock, at cost                                    | (72,558)       | (72,558)       | (0)                | (72,558)       | (0                 |
| Total shareholders' equity                                 | 713,018        | 651,437        | 61,581             | 665,110        | 47,907             |
| Accumulated other comprehensive income:                    |                |                |                    |                |                    |
| Unrealized gain (loss) on available-for-sale securities    | 10,660         | 2,825          | 7,834              | 6,288          | 4,371              |
| Deferred gain (loss) on derivatives under hedge accounting | (12,238)       | (8,525)        | (3,712)            | (8,769)        | (3,468             |
| Foreign currency translation adjustments                   | 4,845          | 1,716          | 3,129              | 267            | 4,578              |
| Accumulated adjustments for retirement benefit             | (3,974)        | 1              | 1                  | (5,195)        | 1,221              |
| Total accumulated other comprehensive income               | (705)          | (3,983)        | 3,277              | (7,409)        | 6,703              |
| Stock acquisition rights                                   | 1,211          | 1,222          | (10)               | 1,221          | (9                 |
| Minority interests   | 21,455         | 63,142         | (41,686)           | 63,667         | (42,212            |
| otal equity  | 734,979        | 711,818        | 23,161             | 722,590        | 12,388             |
| otal liabilities and equity                                | 9,081,482      | 9,154,223      | (72,741)           | 9,321,103      | (239,620           |

# Consolidated Statements of Income (Unaudited) (Consolidated)

|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
|---|-------------------------|-------------------------|--------------------|-----------------------|
| Ordinary income   | 292,447                 | 280,864                 | 11,582             | 375,232               |
| Interest income   | 114,575                 | 108,288                 | 6,287              | 143,270               |
| Interest on loans and bills discounted                              | 94,139                  | 93,880                  | 258                | 124,400               |
| Interest and dividends on securities                                | 18,267                  | 12,122                  | 6,145              | 15,694                |
| Other interest income   | 2,169                   | 2,285                   | (116)              | 3,176                 |
| Fees and commissions income   | 33,506                  | 33,263                  | 243                | 43,603                |
| Trading income  | 7,820                   | 12,915                  | (5,095)            | 16,517                |
| Other business income   | 111,263                 | 105,677                 | 5,586              | 142,640               |
| Other ordinary income   | 25,280                  | 20,719                  | 4,560              | 29,200                |
| Ordinary expenses   | 235,220                 | 250,068                 | (14,848)           | 331,085               |
| Interest expenses   | 16,958                  | 25,713                  | (8,754)            | 32,752                |
| Interest on deposits  | 8,231                   | 16,239                  | (8,007)            | 20,358                |
| Interest on borrowings  | 3,545                   | 3,740                   | (195)              | 4,964                 |
| Interest on corporate bonds   | 4,040                   | 4,558                   | (518)              | 5,940                 |
| Other interest expenses   | 1,141                   | 1,175                   | (34)               | 1,487                 |
| Fees and commissions expenses                                       | 15,931                  | 16,160                  | (229)              | 21,165                |
| Trading losses  | 260                     | 1,959                   | (1,698)            | 2,542                 |
| Other business expenses   | 71,526                  | 73,776                  | (2,249)            | 100,438               |
| General and administrative expenses                                 | 114,268                 | 108,756                 | 5,512              | 144,814               |
| Amortization of goodwill  | 4,406                   | 4,934                   | (527)              | 6,441                 |
| Amortization of intangible assets acquired in business combinations | 2,188                   | 2,544                   | (356)              | 3,305                 |
| Other general and administrative expenses                           | 107,673                 | 101,277                 | 6,396              | 135,067               |
| Other ordinary expenses   | 16,275                  | 23,702                  | (7,427)            | 29,371                |
| Provision of reserve for credit losses                              | 10,058                  | 5,114                   | 4,944              | 6,279                 |
| Other   | 6,216                   | 18,588                  | (12,372)           | 23,092                |
| Ordinary profit   | 57,227                  | 30,796                  | 26,431             | 44,147                |
| Extraordinary gains   | 423                     | 144                     | 279                | 3,879                 |
| Extraordinary losses  | 1,132                   | 1,274                   | (142)              | 2,006                 |
| Income before income taxes and minority interests                   | 56,519                  | 29,666                  | 26,852             | 46,020                |
| Income taxes (benefit)  | 2,763                   | (337)                   | 3,100              | 1,668                 |
| Income before minority interests                                    | 53,756                  | 30,003                  | 23,752             | 44,351                |
| Minority interests in net income of subsidiaries                    | 1,391                   | 2,302                   | (910)              | 2,976                 |
| Net income  | 52,364                  | 27,701                  | 24,662             | 41,374                |

# Consolidated Statements of Comprehensive Income (Unaudited) (Consolidated)

|  |                         |                         |                    | (Millions of yen)     |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Income before minority interests                           | 53,756                  | 30,003                  | 23,752             | 44,351                |
| Other comprehensive income                                 |                         |                         |                    |                       |
| Unrealized gain (loss) on available-for-sale securities    | 4,398                   | (938)                   | 5,337              | 2,803                 |
| Deferred gain (loss) on derivatives under hedge accounting | (3,468)                 | 3,080                   | (6,548)            | 2,835                 |
| Foreign currency translation adjustments                   | 3,160                   | 970                     | 2,190              | (655)                 |
| Adjustments for retirement benefit                         | 1,871                   | /                       | /                  | /                     |
| Share of other comprehensive income in affiliates          | 2,822                   | 60                      | 2,762              | (153)                 |
| Other comprehensive income                                 | 8,785                   | 3,172                   | 5,612              | 4,830                 |
| Comprehensive income                                       | 62,541                  | 33,176                  | 29,364             | 49,181                |
| (Breakdown)  |                         |                         |                    |                       |
| Attributable to:   |                         |                         |                    |                       |
| Owners of the parent                                       | 59,716                  | 30,023                  | 29,692             | 45,466                |
| Minority interests   | 2,824                   | 3,152                   | (327)              | 3,715                 |

# Consolidated Composition of Capital Disclosure (Unaudited) (Consolidated)

|  | Dec 31<br>2014   | Amounts exclude<br>under transition |
|--|--|-------------------------------------|
| ore capital: instruments and reserves  | 2014   | arrangements                        |
| •  |  | _                                   |
| Directly issued qualifying common share capital or preferred share capital with a compulsory conversion clause plus related capital surplus and retained earnings  | 713,018  |                                     |
| of which: capital and capital surplus  | 591,666  |                                     |
| of which: retained earnings  | 193,910  |                                     |
| of which: treasury stock (-)   | (72,558)   |                                     |
| of which: earning to be distributed (-)  | -  |                                     |
| of which: other than above   | -  |                                     |
| Accumulated other comprehensive income (amount allowed to be included in Core capital)   | 4,845  | (3,9                                |
| of which: foreign currency translation adjustment  | 4,845  |                                     |
| of which: amount related defined benefit   | -  | (3,9                                |
| Stock acquisition right to common shares and preferred shares with a compulsory conversion clause  | 1,211  |                                     |
| Adjusted minority interests (amount allowed to be included in Core capital)  | -  |                                     |
| Total of reserves included in Core capital: instruments and reserves   | 2,835  |                                     |
| of which: general reserve for loan losses included in Core capital   | 2,835  |                                     |
| of which: eligible provision included in Core capital  | -  |                                     |
| Eligible noncumulative perpetual preferred shares subject to transitional arrangements (amount allowed to be included in Core capital:   |  |                                     |
| instruments and reserves)  | -  |                                     |
| Eligible capital instruments subject to transitional arrangements (amount allowed to be included in Core capital: instruments and reserves)  | 155,966  |                                     |
| Capital instruments issued through measures for capital enhancement by public institutions (amount allowed to be included in Core capital: instruments and reserves)   | -  |                                     |
| Land revaluation excess after 55% discount (amount allowed to be included in Core capital: instruments and reserves)   | -  |                                     |
| Minority interests subject to transitional arrangements (amount allowed to be included in Core capital: instruments and reserves)  | 4,554  |                                     |
| recapital instruments and reserves   | 882,432  |                                     |
| re capital: regulatory adjustments   |  |                                     |
| Total amount of intangible assets (excluding those relating to mortgage servicing rights)  | 29,044   | 12                                  |
| of which: goodwill (including those equivalent)  | 24,543   |                                     |
| of which: other intangibles other than goodwill and mortgage servicing rights  | 4,501  | 12                                  |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)  | -  | 7                                   |
| Shortfall of eligible provisions to expected losses  | 3,309  |                                     |
| Gain on sale of securitization   | 9,396  |                                     |
| Gains and losses due to changes in own credit risk on fair valued liabilities  | -  |                                     |
| Net defined benefit asset  | -  | 1                                   |
| Investments in own shares (excluding those reported in the net assets section)   | -  |                                     |
| Reciprocal cross-holdings in common equity   | _  |                                     |
| Investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation ("Other Financial<br>Institutions"), net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above the<br>10% threshold)  | -  |                                     |
| Amount exceeding the 10% threshold on specific items   | -  |                                     |
| of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions   | -  |                                     |
| of which: mortgage servicing rights  | -  |                                     |
| of which: deferred tax assets arising from temporary differences (net of related tax liability)  | -  |                                     |
| Amount exceeding the 15% threshold on specific items   | -  |                                     |
|  | -  |                                     |
| of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions   | -  |                                     |
| of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions of which: mortgage servicing rights   |  |                                     |
|  | -  |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)   | - 41,750   |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments   | -<br>41,750<br>840,681   |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments   |  |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>pital (consolidated)   | 840,681  |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>pital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets   |  |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>pital (consolidated)<br>k-weighted assets  | 840,681  |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>pital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets   | 840,681<br>5,380,329   |                                     |
| of which: mortgage servicing rights of which: deferred tax assets arising from temporary differences (net of related tax liability) re capital: regulatory adjustments pital (consolidated) k-weighted assets Total amount of credit risk-weighted assets of which: total amount included in risk-weighted assets by transitional arrangements   | 840,681<br>5,380,329<br>(27,543)<br>12,109   |                                     |
| of which: mortgage servicing rights of which: deferred tax assets arising from temporary differences (net of related tax liability) re capital: regulatory adjustments pital (consolidated) k-weighted assets Total amount of credit risk-weighted assets of which: total amount included in risk-weighted assets by transitional arrangements of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)  | 840,681<br>5,380,329<br>(27,543)   |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>ec capital: regulatory adjustments<br>oital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)<br>of which: deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax   | 840,681<br>5,380,329<br>(27,543)<br>12,109   |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>oital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)<br>of which: deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)   | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020  |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>pital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)<br>of which: intangible assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)<br>of which: net defined benefit asset  | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020<br>1,888   |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>optial (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)<br>of which: deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)<br>of which: net defined benefit asset<br>of which: significant investments in the common stock of Other Financial Institutions (net of eligible short positions)  | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020<br>1,888<br>(48,562)                                 |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>optial (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: toteferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)<br>of which: net defined benefit asset<br>of which: significant investments in the common stock of Other Financial Institutions (net of eligible short positions)<br>of which: other than above  | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020<br>1,888<br>(48,562)<br>1                            |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>pital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: toteferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)<br>of which: net defined benefit asset<br>of which: significant investments in the common stock of Other Financial Institutions (net of eligible short positions)<br>of which: other than above<br>Market risk (derived by multiplying the capital requirement by 12.5)   | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020<br>1,888<br>(48,562)<br>1<br>189,685                 |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>er capital: regulatory adjustments<br>obtal (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total efferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)<br>of which: net defined benefit asset<br>of which: significant investments in the common stock of Other Financial Institutions (net of eligible short positions)<br>of which: other than above<br>Market risk (derived by multiplying the capital requirement by 12.5)<br>Operational risk (derived by multiplying the capital requirement by 12.5)<br>Credit risk adjustments   | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020<br>1,888<br>(48,562)<br>1<br>189,685                 |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>obital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: telefined tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)<br>of which: net defined benefit asset<br>of which: significant investments in the common stock of Other Financial Institutions (net of eligible short positions)<br>of which: other than above<br>Market risk (derived by multiplying the capital requirement by 12.5)<br>Operational risk (derived by multiplying the capital requirement by 12.5)<br>Credit risk adjustments<br>Operational risk adjustments | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020<br>1,888<br>(48,562)<br>1<br>189,685<br>347,586<br>- |                                     |
| of which: mortgage servicing rights<br>of which: deferred tax assets arising from temporary differences (net of related tax liability)<br>re capital: regulatory adjustments<br>obital (consolidated)<br>k-weighted assets<br>Total amount of credit risk-weighted assets<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: total amount included in risk-weighted assets by transitional arrangements<br>of which: toteferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax<br>liability)<br>of which: net defined benefit asset<br>of which: significant investments in the common stock of Other Financial Institutions (net of eligible short positions)<br>of which: other than above<br>Market risk (derived by multiplying the capital requirement by 12.5)<br>Operational risk (derived by multiplying the capital requirement by 12.5)<br>Credit risk adjustments  | 840,681<br>5,380,329<br>(27,543)<br>12,109<br>7,020<br>1,888<br>(48,562)<br>1<br>189,685                 |                                     |

1. Calculated according to F-IRB.

#### Section 2. Nonconsolidated Information

#### Results of Operations -Table 25- (Nonconsolidated)

|   |                         |                         |                    | (Billions of yen)     |
|---|-------------------------|-------------------------|--------------------|-----------------------|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Net interest income   | 69.9                    | 53.9                    | 16.0               | 80.9                  |
| Noninterest income  | 17.4                    | 14.9                    | 2.5                | 17.9                  |
| Net fees and commissions <sup>1</sup>                           | 6.1                     | 5.3                     | 0.8                | 7.9                   |
| Net trading income  | 2.4                     | 4.2                     | (1.8)              | 5.3                   |
| Net other business income                                       | 8.8                     | 5.3                     | 3.5                | 4.6                   |
| Total revenue <sup>1</sup>                                      | 87.4                    | 68.9                    | 18.5               | 98.9                  |
| Personnel expenses  | (18.1)                  | (16.1)                  | (2.0)              | (21.5)                |
| Nonpersonnel expenses   | (34.7)                  | (33.2)                  | (1.4)              | (44.0)                |
| Taxes   | (3.4)                   | (2.5)                   | (0.8)              | (3.4)                 |
| General and administrative expenses                             | (56.3)                  | (51.9)                  | (4.3)              | (69.0)                |
| Net business profit <sup>1</sup>                                | 31.1                    | 16.9                    | 14.1               | 29.8                  |
| Other gains (losses)  |                         |                         |                    |                       |
| Gains (losses) on the sales of equities                         | 3.4                     | 2.9                     | 0.4                | 3.2                   |
| Net provision of reserve for credit losses <sup>2</sup>         | 4.8                     | 2.9                     | 1.8                | 7.2                   |
| Losses on write-off of loans                                    | (1.4)                   | (0.6)                   | (0.7)              | (2.0)                 |
| Recoveries of written-off claims                                | 2.0                     | 0.9                     | 1.1                | 1.9                   |
| Expenses for employees' retirement benefits                     | (1.7)                   | (1.8)                   | 0.1                | (2.3)                 |
| Others  | (0.4)                   | (0.2)                   | (0.2)              | (0.3)                 |
| Net ordinary income   | 37.8                    | 21.0                    | 16.7               | 37.6                  |
| Special gains (losses)  |                         |                         |                    |                       |
| Gains (losses) from sales of fixed assets and impairment losses | (1.0)                   | (1.1)                   | 0.0                | (1.7)                 |
| Other special gains (losses)                                    | (0.3)                   | (0.0)                   | (0.3)              | (0.1)                 |
| Income before income taxes                                      | 36.4                    | 19.9                    | 16.5               | 35.8                  |
| Income taxes  |                         |                         |                    |                       |
| Current   | 0.1                     | 0.0                     | 0.0                | 0.3                   |
| Deferred  | (0.7)                   | 1.7                     | (2.5)              | 0.2                   |
| Net income  | 35.7                    | 21.8                    | 13.9               | 36.4                  |

1. Includes income from monetary assets held in trust of ¥5.9 billion in Q3 FY2014, ¥1.2 billion in Q3 FY2013 and ¥3.8 billion in FY2013.

2 Reversals of reserve for loan losses was ¥4.8 billion in 3Q FY2014, ¥2.9 billion in 3Q FY2013 and ¥7.2 billion in FY2013.

Note 1: Quarterly information is available in the Quarterly Data Book.

The gap between nonconsolidated basis net income and consolidated basis net income results from factors such as profits or losses at our consolidated subsidiaries including Showa Leasing, Shinsei Financial, APLUS FINANCIAL and SHINKI, gains or losses on our investment in our equity method affiliate, Jih Sun Financial Holding Co., Ltd., and whether or not dividends are received from our consolidated subsidiaries.

It should be noted, gains (losses) on the sale of equities and impairments are recorded as other business income in the consolidated financial statements, reflecting the nature of the transaction. However, in the above nonconsolidated information, the same transactions are recorded as other gains (losses) in accordance with reporting requirements of the Revitalization Plan.

Total revenue of Shinsei Bank on a nonconsolidated basis was ¥87.4 billion for the first nine months of fiscal year 2014, increased ¥18.5 billion compared to the first nine months of fiscal year 2013. Net interest

income on a nonconsolidated basis was ¥69.9 billion for the first nine months of fiscal year 2014, increased ¥16.0 billion compared to the first nine months of fiscal year 2013. This increase was a result of the reduction in funding costs from the maturation of high interest rate time deposits and the recording of significant dividend income from securities investments in the Institutional Group. These factors offset the decline in dividends received from subsidiaries to ¥4.8 billion for the first nine months of fiscal year 2014 (¥2.9 billion from Shinsei Financial, ¥1.0 billion from Shinsei Trust and Banking and ¥0.8 billion from Showa Leasing) from ¥6.3 billion for the first nine months of fiscal year 2013 (¥5.4 billion from Shinsei Financial and ¥0.8 billion from Showa Leasing). Noninterest income was ¥17.4 billion for the first nine months of fiscal year 2014, increased ¥2.5 billion compared to the first nine months of fiscal year 2013. This was a result of improvements in trading revenues including ALM operations exceeding the decline in revenue in the Individual Group compared to the first nine months of fiscal year 2013.

General and administrative expenses of ¥56.3 billion was recorded for the first nine months of fiscal year 2014, increased ¥4.3 billion compared to the first nine months of fiscal year 2013. This was a result of costs incurred from the investment of necessary resources and proactive implementation of measures aimed at smoothly carrying out the Second Medium-Term Management Plan.

As a result of the preceding, Shinsei Bank recorded a nonconsolidated net business profit of ¥31.1 billion for the first nine months of fiscal year 2014, increased ¥14.1 billion from the first nine months of fiscal year 2013. Additionally, in the first nine months of fiscal year 2014, while net credit costs improved ¥2.2 billion compared to the first nine months of fiscal year 2013, deferred income taxes increased ¥2.5 billion as a result of the absence of deferred tax benefits which were recorded in the first nine months of fiscal year 2013. As a result, net income for the first nine months of fiscal year 2014. Was ¥35.7 billion, increased ¥13.9 billion compared to the first nine months of fiscal year 2013.

#### Net Credit Costs -Table 26- (Nonconsolidated)

|   |                         |                         |                    | (Billions of yen)     |
|---|-------------------------|-------------------------|--------------------|-----------------------|
|   | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Losses on write-off of loans                      | (1.4)                   | (0.6)                   | (0.7)              | (2.0)                 |
| Net provision of reserve for loan losses          | 4.8                     | 2.9                     | 1.8                | 7.2                   |
| Net provision of general reserve for loan losses  | 0.0                     | 0.9                     | (0.8)              | 7.5                   |
| Net provision of specific reserve for loan losses | 4.7                     | 2.0                     | 2.7                | (0.2)                 |
| Recoveries of written-off claims                  | 2.0                     | 0.9                     | 1.1                | 1.9                   |
| Net credit costs                                  | 5.4                     | 3.2                     | 2.2                | 7.2                   |

1. Amounts of losses, net provision and costs are show n in parentheses (minus). Amounts of recoveries and reversals are show n in plus.

Note 1: Quarterly information is available in the Quarterly Data Book.

#### Interest-Earning Assets and Interest-Bearing Liabilities -Table 27- (Nonconsolidated)

|  |                    | Q3 FY2014<br>(9 months) |                                |                 | Q3 FY2013<br>(9 months) |                                | (Billions of yen, except<br>FY2013<br>(12 months) |          | <u> </u>                       |
|--|--------------------|-------------------------|--------------------------------|-----------------|-------------------------|--------------------------------|---|----------|--------------------------------|
|  | Average<br>balance | Interest                | Yield/rate <sup>1</sup><br>(%) | Average balance | Interest                | Yield/rate <sup>1</sup><br>(%) | Average balance                                   | Interest | Yield/rate <sup>1</sup><br>(%) |
| Interest-earning assets:                               |                    |                         |                                |                 |                         |                                |   |          |                                |
| Loans and bills discounted                             | 4,073.2            | 56.7                    | 1.84                           | 4,149.3         | 53.7                    | 1.71                           | 4,141.7   | 71.8     | 1.73                           |
| Securities   | 2,021.9            | 26.3                    | 1.73                           | 2,296.6         | 22.2                    | 1.28                           | 2,267.6   | 36.9     | 1.62                           |
| Other interest-earning assets <sup>2, 3</sup>          | 369.7              | 2.4                     | n.m. <sup>4</sup>              | 392.0           | 2.6                     | n.m. <sup>4</sup>              | 391.6   | 3.6      | n.m.4                          |
| Total interest-earning assets                          | 6,464.9            | 85.6                    | 1.75                           | 6,838.0         | 78.6                    | 1.52                           | 6,801.0   | 112.4    | 1.65                           |
| Interest-bearing liabilities:                          |                    |                         |                                |                 |                         |                                |   |          |                                |
| Deposits, including negotiable certificates of deposit | 5,789.7            | 8.3                     | 0.19                           | 5,997.3         | 16.4                    | 0.36                           | 6,016.7   | 20.6     | 0.34                           |
| Debentures   | 39.1               | 0.0                     | 0.13                           | 72.0            | 0.1                     | 0.25                           | 64.8  | 0.1      | 0.23                           |
| Borrowed money   | 399.1              | 1.7                     | 0.57                           | 356.4           | 1.9                     | 0.73                           | 359.5   | 2.5      | 0.71                           |
| Subordinated debt                                      | 62.8               | 1.3                     | 2.76                           | 90.3            | 1.5                     | 2.22                           | 88.3  | 1.9      | 2.25                           |
| Other borrowed money                                   | 336.2              | 0.4                     | 0.16                           | 266.0           | 0.4                     | 0.22                           | 271.1   | 0.5      | 0.21                           |
| Corporate bonds  | 198.9              | 5.4                     | 3.62                           | 234.3           | 6.9                     | 3.93                           | 235.2   | 9.1      | 3.87                           |
| Subordinated bonds                                     | 190.8              | 5.4                     | 3.76                           | 229.4           | 6.9                     | 4.01                           | 230.3   | 9.0      | 3.94                           |
| Other corporate bonds                                  | 8.0                | 0.0                     | 0.26                           | 4.9             | 0.0                     | 0.27                           | 4.8   | 0.0      | 0.26                           |
| Other interest-bearing liabilities <sup>2</sup>        | 691.4              | 0.6                     | n.m. <sup>4</sup>              | 584.2           | 0.3                     | n.m. <sup>4</sup>              | 602.9   | 0.5      | n.m. <sup>4</sup>              |
| Total interest-bearing liabilities                     | 7,118.3            | 16.2                    | 0.30                           | 7,244.4         | 25.8                    | 0.47                           | 7,279.5   | 32.9     | 0.45                           |
| Net interest income/yield on interest-earning assets   | 6,464.9            | 69.3                    | 1.42                           | 6,838.0         | 52.8                    | 1.02                           | 6,801.0   | 79.5     | 1.16                           |

1. Percentages have been rounded from the thrid decimal place.

2. Other interest-earning assets and other interest-bearing liabilities include interest swaps.

3. Excludes average balance of non interest-earning assets

4. n.m. is not meaningful.

# Risk-Monitored Loans -Table 28- (Nonconsolidated)

|   |                |                |                    | (E             | Billions of yen)   |
|---|----------------|----------------|--------------------|----------------|--------------------|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|   | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| Loans to bankrupt obligors                          | 3.4            | 8.7            | (5.2)              | 7.2            | (3.7)              |
| Nonaccrual delinquent loans                         | 63.3           | 160.5          | (97.2)             | 138.6          | (75.2)             |
| Loans past due for three months or more             | 0.8            | 1.0            | (0.1)              | 0.9            | (0.0)              |
| Restructured loans                                  | 3.3            | 5.4            | (2.0)              | 3.8            | (0.4)              |
| Total (A)   | 71.0           | 175.8          | (104.7)            | 150.7          | (79.6)             |
| Loans and bills discounted (B)                      | 4,117.1        | 4,145.8        | (28.7)             | 4,235.7        | (118.5)            |
| Ratio to total loans and bills discounted (A/B) (%) | 1.73%          | 4.24%          |                    | 3.56%          |                    |
| Reserve for credit losses (C)                       | 49.6           | 89.0           | (39.3)             | 83.5           | (33.8)             |
| Reserve ratio (C/A) (%)                             | 69.9%          | 50.6%          |                    | 55.4%          |                    |

Note 1: Quarterly information is available in the Quarterly Data Book.

#### Loans by Borrower Industry -Table 29- (Nonconsolidated)

|   |                |                |                    | (B             | illions of yen)    |
|---|----------------|----------------|--------------------|----------------|--------------------|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|   | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| Domestic (excluding Japan offshore market accounts):      |                |                |                    |                |                    |
| Manufacturing   | 200.5          | 205.6          | (5.1)              | 208.9          | (8.4)              |
| Agriculture and forestry                                  | 0.1            | 0.2            | (0.0)              | 0.1            | (0.0)              |
| Fishery   | 0.0            | -              | 0.0                | 0.0            | (0.0)              |
| Mining, quarrying and gravel extraction                   | 0.1            | -              | 0.1                | 0.1            | (0.0)              |
| Construction  | 11.0           | 9.4            | 1.6                | 7.6            | 3.4                |
| Electric power, gas, heat supply and water supply         | 194.1          | 157.0          | 37.1               | 170.1          | 24.0               |
| Information and communications                            | 38.5           | 33.8           | 4.6                | 39.4           | (0.9)              |
| Transportation and postal service                         | 179.5          | 203.4          | (23.9)             | 191.1          | (11.6)             |
| Wholesale and retail                                      | 88.8           | 72.2           | 16.5               | 87.2           | 1.6                |
| Finance and insurance                                     | 738.2          | 989.5          | (251.3)            | 949.4          | (211.2)            |
| Real estate   | 503.4          | 534.8          | (31.4)             | 560.2          | (56.8)             |
| Services  | 384.3          | 349.7          | 34.5               | 378.4          | 5.8                |
| Local government  | 97.5           | 107.4          | (9.9)              | 104.3          | (6.7)              |
| Individuals   | 1,369.0        | 1,281.7        | 87.2               | 1,310.4        | 58.5               |
| Overseas yen loans and overseas loans booked domestically | 236.6          | 167.4          | 69.1               | 198.1          | 38.5               |
| Total domestic  | 4,042.1        | 4,112.8        | (70.6)             | 4,205.9        | (163.7)            |
| Overseas (including Japan offshore market accounts):      |                |                |                    |                |                    |
| Governments   | 1.3            | 1.6            | (0.3)              | 1.5            | (0.1)              |
| Financial institutions                                    | -              | 0.5            | (0.5)              | 0.5            | (0.5)              |
| Commerce and industry                                     | 73.6           | 30.8           | 42.8               | 27.7           | 45.9               |
| Others  | -              | -              | -                  | -              | -                  |
| Total overseas  | 74.9           | 33.0           | 41.9               | 29.7           | 45.2               |
| Total   | 4,117.1        | 4,145.8        | (28.7)             | 4,235.7        | (118.5)            |

# Risk Monitored Loans by Borrower Industry -Table 30 - (Nonconsolidated)

|   |                |                |                    | (B             | illions of yen)    |  |
|---|----------------|----------------|--------------------|----------------|--------------------|--|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |  |
|   | (a)            | (b)            | (a)-(b)            | (C)            | (a)-(c)            |  |
| Domestic (excluding Japan offshore market accounts):      |                |                |                    |                |                    |  |
| Manufacturing   | 1.2            | 6.5            | (5.3)              | 5.6            | (4.3)              |  |
| Agriculture and forestry                                  | -              | -              | -                  | -              | -                  |  |
| Fishery   | -              | -              | -                  | -              | -                  |  |
| Mining, quarrying and gravel extraction                   | -              | -              | -                  | -              | -                  |  |
| Construction  | 0.4            | -              | 0.4                | -              | 0.4                |  |
| Electric power, gas, heat supply and water supply         | -              | -              | -                  | -              | -                  |  |
| Information and communications                            | 0.5            | 1.7            | (1.2)              | 0.5            | 0.0                |  |
| Transportation and postal service                         | -              | 2.9            | (2.9)              | 2.9            | (2.9)              |  |
| Wholesale and retail                                      | 0.3            | 0.3            | (0.0)              | 0.3            | 0.0                |  |
| Finance and insurance                                     | -              | 41.9           | (41.9)             | 21.9           | (21.9)             |  |
| Real estate   | 32.8           | 74.9           | (42.1)             | 74.6           | (41.8)             |  |
| Services  | 25.3           | 25.9           | (0.5)              | 25.4           | (0.1)              |  |
| Local government  | -              | -              | -                  | -              | -                  |  |
| Individuals   | 3.2            | 3.8            | (0.6)              | 3.5            | (0.3)              |  |
| Overseas yen loans and overseas loans booked domestically | 7.0            | 17.2           | (10.2)             | 15.6           | (8.5)              |  |
| Total domestic  | 71.0           | 175.8          | (104.7)            | 150.7          | (79.6)             |  |
| Overseas (including Japan offshore market accounts):      |                |                |                    |                |                    |  |
| Governments   | -              | -              | -                  | -              | -                  |  |
| Financial institutions                                    | -              | -              | -                  | -              | -                  |  |
| Commerce and industry                                     | -              | -              | -                  | -              | -                  |  |
| Others  | -              | -              | -                  | -              | -                  |  |
| Total overseas  | -              | -              | -                  | -              | -                  |  |
| Total   | 71.0           | 175.8          | (104.7)            | 150.7          | (79.6)             |  |

Note 1: Quarterly information is available in the Quarterly Data Book.

# Claims Classified under the Financial Revitalization Law -Table 31- (Nonconsolidated)

|   |                |                |                    | (E             | Billions of yen)   |
|---|----------------|----------------|--------------------|----------------|--------------------|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|   | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| Claims against bankrupt and quasi-bankrupt obligors | 7.4            | 34.2           | (26.7)             | 13.2           | (5.7)              |
| Doubtful claims                                     | 72.3           | 150.7          | (78.4)             | 146.7          | (74.3)             |
| Substandard claims                                  | 4.3            | 6.5            | (2.1)              | 4.9            | (0.5)              |
| Total (A)   | 84.0           | 191.3          | (107.3)            | 164.7          | (80.7)             |
| Coverage ratio                                      | 94.7%          | 95.7%          |                    | 95.3%          |                    |
| Total claims (B)                                    | 4,229.6        | 4,260.8        | (31.2)             | 4,328.3        | (98.7)             |
| Loans and bills discounted                          | 4,117.1        | 4,145.8        | (28.7)             | 4,235.7        | (118.5)            |
| Others  | 112.4          | 114.9          | (2.5)              | 92.6           | 19.8               |
| Ratio to total claims (A/B X 100) (%)               | 1.99%          | 4.49%          |                    | 3.81%          |                    |
| (Ref. 1) Amount of write-off                        | 55.3           | 63.7           | (8.4)              | 63.5           | (8.1)              |
| (Ref. 2) Below need caution level                   | 184.5          | 304.3          | (119.7)            | 273.5          | (88.9)             |

Coverage Ratios for Nonperforming Claims Classified under the Financial Revitalization Law -Table 32-(Nonconsolidated)

|  | (Billions of yen, except percentages, |       |                            |                                 |                   |  |  |  |
|--|---------------------------------------|-------|----------------------------|---------------------------------|-------------------|--|--|--|
|  |                                       | De    | cember 31, 2               | 014                             |                   |  |  |  |
|  | _                                     | Ar    | nounts of cov              | erage                           | _                 |  |  |  |
|  | Amounts<br>of claims                  | Total | Reserve for<br>loan losses | Collateral<br>and<br>guarantees | Coverage<br>ratio |  |  |  |
| Claims against bankrupt and<br>quasi-bankrupt obligors | 7.4                                   | 7.4   | -                          | 7.4                             | 100.0%            |  |  |  |
| Doubtful claims  | 72.3                                  | 69.3  | 25.2                       | 44.1                            | 95.9%             |  |  |  |
| Substandard claims                                     | 4.3                                   | 2.7   | 1.7                        | 1.1                             | 64.0%             |  |  |  |
| Total  | 84.0                                  | 79.5  | 26.9                       | 52.6                            | 94.7%             |  |  |  |

|  |                   |                     |                            |                           |                   |                      |                | (Billions of y             | en, except pe             | rcentages)        |  |
|--|-------------------|---------------------|----------------------------|---------------------------|-------------------|----------------------|----------------|----------------------------|---------------------------|-------------------|--|
|  |                   | De                  | cember 31, 2               | 013                       |                   |                      | March 31, 2014 |                            |                           |                   |  |
|  | _                 | Amounts of coverage |                            |                           |                   | -                    | A              | Amounts of coverage        |                           |                   |  |
|  | Amounts of claims | Total               | Reserve for<br>loan losses | Collateral and guarantees | Coverage<br>ratio | Amounts<br>of claims | Total          | Reserve for<br>loan losses | Collateral and guarantees | Coverage<br>ratio |  |
| Claims against bankrupt and<br>quasi-bankrupt obligors | 34.2              | 34.2                | -                          | 34.2                      | 100.0%            | 13.2                 | 13.2           | -                          | 13.2                      | 100.0%            |  |
| Doubtful claims  | 150.7             | 144.9               | 56.7                       | 88.2                      | 96.1%             | 146.7                | 140.3          | 58.4                       | 81.9                      | 95.6%             |  |
| Substandard claims                                     | 6.5               | 4.0                 | 2.0                        | 2.1                       | 62.1%             | 4.9                  | 3.5            | 1.9                        | 1.6                       | 71.8%             |  |
| Total  | 191.3             | 183.1               | 58.6                       | 124.5                     | 95.7%             | 164.7                | 157.0          | 60.3                       | 96.7                      | 95.3%             |  |

Note 1: Quarterly information is available in the Quarterly Data Book.

# Reserve for Credit Losses -Table 33- (Nonconsolidated)

|  |                |                |                    | (B             | illions of yen)    |
|--|----------------|----------------|--------------------|----------------|--------------------|
|  | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|  | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| Reserve for credit losses                    | 45.7           | 85.1           | (39.3)             | 79.6           | (33.8)             |
| General reserve for loan losses              | 19.4           | 27.1           | (7.6)              | 19.9           | (0.4)              |
| Specific reserve for loan losses             | 26.2           | 57.9           | (31.6)             | 59.7           | (33.4)             |
| Reserve for loans to restructuring countries | 0.0            | 0.0            | -                  | 0.0            | -                  |
| Specific reserve for other credit losses     | 3.9            | 3.9            | -                  | 3.9            | -                  |
| Total reserve for credit losses              | 49.6           | 89.0           | (39.3)             | 83.5           | (33.8)             |

Note 1: Quarterly information is available in the Quarterly Data Book.

#### Securities Being Held to Maturity -Table 34- (Nonconsolidated)

|  |                   |               |                           |                    |               |                           |                    | (Bi           | llions of yen)            |
|--|-------------------|---------------|---------------------------|--------------------|---------------|---------------------------|--------------------|---------------|---------------------------|
|  | December 31, 2014 |               |                           | December 31, 2013  |               |                           | March 31, 2014     |               |                           |
|  | Carrying amount   | Fair<br>value | Unrealized<br>gain (loss) | Carrying<br>amount | Fair<br>value | Unrealized<br>gain (loss) | Carrying<br>amount | Fair<br>value | Unrealized<br>gain (loss) |
| Fair value exceeds carrying amount         |                   |               |                           |                    |               |                           |                    |               |                           |
| Japanese national government bonds         | 575.9             | 580.5         | 4.5                       | 584.3              | 586.4         | 2.1                       | 497.4              | 499.1         | 1.7                       |
| Japanese corporate bonds                   | -                 | -             | -                         | -                  | -             | -                         | -                  | -             | -                         |
| Other                                      | 42.5              | 45.6          | 3.0                       | 54.0               | 58.7          | 4.6                       | 48.2               | 52.3          | 4.1                       |
| Subtotal                                   | 618.4             | 626.1         | 7.6                       | 638.3              | 645.1         | 6.8                       | 545.6              | 551.5         | 5.8                       |
| Fair value does not exceed carrying amount |                   |               |                           |                    |               |                           |                    |               |                           |
| Japanese national government bonds         | -                 | -             | -                         | 66.3               | 66.0          | (0.2)                     | -                  | -             | -                         |
| Japanese corporate bonds                   | -                 | -             | -                         | -                  | -             | -                         | -                  | -             | -                         |
| Other                                      | -                 | -             | -                         | -                  | -             | -                         | -                  | -             | -                         |
| Subtotal                                   | -                 | -             | -                         | 66.3               | 66.0          | (0.2)                     | -                  | -             | -                         |
| Total                                      | 618.4             | 626.1         | 7.6                       | 704.6              | 711.2         | 6.5                       | 545.6              | 551.5         | 5.8                       |

# Securities Available for Sale -Table 35- (Nonconsolidated)

|  |                                    |                                   |                           |                                    |                                   |                           | (Billions of yen)                  |                                   |                           |  |
|--|------------------------------------|-----------------------------------|---------------------------|------------------------------------|-----------------------------------|---------------------------|------------------------------------|-----------------------------------|---------------------------|--|
|  |                                    | cember 31, 2                      | 014                       |                                    | cember 31, 20                     | 013                       | March 31, 2014                     |                                   |                           |  |
|  | Carrying<br>amount<br>(fair value) | Amortized/<br>Acquisition<br>cost | Unrealized<br>gain (loss) | Carrying<br>amount<br>(fair value) | Amortized/<br>Acquisition<br>cost | Unrealized<br>gain (loss) | Carrying<br>amount<br>(fair value) | Amortized/<br>Acquisition<br>cost | Unrealized<br>gain (loss) |  |
| Carrying amount exceeds amortized/acquisition cost                     |                                    |                                   |                           |                                    |                                   |                           |                                    |                                   |                           |  |
| Equity securities  | 16.3                               | 8.8                               | 7.5                       | 13.7                               | 8.6                               | 5.0                       | 12.6                               | 8.4                               | 4.1                       |  |
| Domestic bonds   | 430.9                              | 428.6                             | 2.2                       | 73.1                               | 72.3                              | 0.8                       | 62.0                               | 61.2                              | 0.8                       |  |
| Japanese national government bonds                                     | 386.5                              | 384.9                             | 1.6                       | 6.4                                | 6.3                               | 0.0                       | -                                  | -                                 | -                         |  |
| Japanese local government bonds  | 0.5                                | 0.5                               | 0.0                       | 0.5                                | 0.5                               | 0.0                       | 0.5                                | 0.5                               | 0.0                       |  |
| Japanese corporate bonds   | 43.9                               | 43.2                              | 0.6                       | 66.2                               | 65.4                              | 0.8                       | 61.4                               | 60.7                              | 0.7                       |  |
| Other  | 115.9                              | 111.4                             | 4.5                       | 96.2                               | 90.9                              | 5.2                       | 98.1                               | 93.1                              | 5.0                       |  |
| Foreign securities   | 105.4                              | 101.8                             | 3.6                       | 91.5                               | 86.8                              | 4.7                       | 92.6                               | 88.1                              | 4.4                       |  |
| Foreign currency denominated foreign<br>corporate and government bonds | 60.0                               | 57.5                              | 2.5                       | 47.6                               | 44.6                              | 3.0                       | 46.6                               | 43.6                              | 3.0                       |  |
| Yen-denominated foreign corporate<br>and government bonds              | 45.4                               | 44.2                              | 1.1                       | 42.1                               | 40.9                              | 1.1                       | 45.0                               | 43.9                              | 1.0                       |  |
| Foreign equity securities and others                                   | -                                  | -                                 | -                         | 1.7                                | 1.2                               | 0.5                       | 0.9                                | 0.5                               | 0.3                       |  |
| Other securities   | 9.5                                | 8.7                               | 0.8                       | 3.1                                | 2.7                               | 0.4                       | 4.2                                | 3.7                               | 0.5                       |  |
| Other monetary claims purchased  | 0.9                                | 0.8                               | 0.0                       | 1.4                                | 1.4                               | 0.0                       | 1.3                                | 1.2                               | 0.0                       |  |
| Subtotal   | 563.2                              | 548.9                             | 14.3                      | 183.1                              | 171.9                             | 11.1                      | 172.8                              | 162.8                             | 10.0                      |  |
| Carrying amount does not exceed amortized/acquisition cost             |                                    |                                   |                           |                                    |                                   |                           |                                    |                                   |                           |  |
| Equity securities  | 0.5                                | 0.7                               | (0.2)                     | 0.8                                | 1.2                               | (0.3)                     | 1.1                                | 1.4                               | (0.3                      |  |
| Domestic bonds   | 62.7                               | 64.6                              | (1.8)                     | 776.1                              | 779.4                             | (3.2)                     | 683.9                              | 685.0                             | (1.1                      |  |
| Japanese national government bonds                                     | 10.3                               | 10.3                              | (0.0)                     | 723.4                              | 725.9                             | (2.4)                     | 629.3                              | 630.0                             | (0.7                      |  |
| Japanese local government bonds  | -                                  | -                                 | -                         | -                                  | -                                 | -                         | -                                  | -                                 |                           |  |
| Japanese corporate bonds   | 52.3                               | 54.2                              | (1.8)                     | 52.7                               | 53.5                              | (0.8)                     | 54.5                               | 54.9                              | (0.4                      |  |
| Other  | 33.6                               | 33.9                              | (0.3)                     | 93.1                               | 94.9                              | (1.8)                     | 35.4                               | 35.7                              | (0.3                      |  |
| Foreign securities   | 27.5                               | 27.7                              | (0.1)                     | 91.1                               | 92.9                              | (1.8)                     | 27.6                               | 27.7                              | (0.1                      |  |
| Foreign currency denominated foreign<br>corporate and government bonds | 26.4                               | 26.6                              | (0.1)                     | 89.6                               | 91.4                              | (1.7)                     | 25.2                               | 25.2                              | (0.0                      |  |
| Yen-denominated foreign corporate<br>and government bonds              | -                                  | -                                 | -                         | -                                  | -                                 | -                         | 0.9                                | 1.0                               | (0.0                      |  |
| Foreign equity securities and others                                   | 1.1                                | 1.1                               | (0.0)                     | 1.4                                | 1.5                               | (0.0)                     | 1.4                                | 1.4                               | (0.0                      |  |
| Other securities   | 1.2                                | 1.2                               | (0.0)                     | 1.9                                | 1.9                               | (0.0)                     | 1.9                                | 1.9                               | (0.0                      |  |
| Other monetary claims purchased  | 4.8                                | 4.9                               | (0.0)                     | -                                  | -                                 | -                         | 5.8                                | 6.0                               | (0.1                      |  |
| Subtotal   | 96.8                               | 99.2                              | (2.4)                     | 870.1                              | 875.6                             | (5.5)                     | 720.4                              | 722.2                             | (1.8                      |  |
| Total <sup>1, 2</sup>  | 660.1                              | 648.2                             | 11.9                      | 1,053.2                            | 1,047.6                           | 5.6                       | 893.2                              | 885.0                             | 8.2                       |  |

1. Includes a part of other monetary claims purchased in addition to securities available for sale.

2. Securities w hose fair value cannot be reliably determined are not included.

#### Unrealized Gain (Loss) on Available-for-Sale Securities (Nonconsolidated)

|   |                   |                   | (Billions of yen) |
|---|-------------------|-------------------|-------------------|
|   | December 31, 2014 | December 31, 2013 | March 31, 2014    |
| Unrealized gain (loss) before deferred tax on:          |                   |                   |                   |
| Available-for-sale securities                           | 11.9              | 5.6               | 8.2               |
| Interests in available-for-sale securities held by      |                   |                   |                   |
| partnerships recorded as securities whose fair value    | 1.6               | (0.0)             | 1.5               |
| cannot be reliably determined                           |                   |                   |                   |
| Securities being held to maturity, reclassified from    |                   |                   |                   |
| available-for-sale in the past, under extremely         | (2.5)             | (4.2)             | (3.5)             |
| illiquid market conditions                              |                   |                   |                   |
| Deferred tax assets (liabilities)                       | (2.1)             | -                 | (1.0)             |
| Unrealized gain (loss) on available-for-sale securities | 8.9               | 1.3               | 5.1               |

# Capital Adequacy Data-Table 36- (Nonconsolidated)

# <Basel 3, Domestic Standard<sup>1</sup>>

|  |         |        |          | (Billions of yen, except percentages) |          |  |  |  |
|--|---------|--------|----------|---------------------------------------|----------|--|--|--|
|  | Dec 31  | Dec 31 | Change   | Mar 31                                | Change   |  |  |  |
|  | 2014    | 2013   | (Amount) | 2014                                  | (Amount) |  |  |  |
|  | (a)     | (b)    | (a)-(b)  | (c)                                   | (a)-(c)  |  |  |  |
| Core capital: instruments and reserves | 893.9   |        |          | 924.3                                 | (30.4)   |  |  |  |
| Core capital: regulatory adjustments   | (15.9)  |        |          | (34.3)                                | 18.3     |  |  |  |
| Capital                                | 877.9   |        |          | 890.0                                 | (12.0)   |  |  |  |
| Total amount of Risk-weighted assets   | 5,646.9 |        |          | 5,801.8                               | (154.9)  |  |  |  |
| Capital ratio                          | 15.54%  |        |          | 15.34%                                |          |  |  |  |

1. Calculated according to F-IRB.

Nonconsolidated total required capital is ¥465.4 billion as at December 31, 2014 and ¥496.1 billion as at March 31, 2014.

# Nonconsolidated Balance Sheets (Unaudited) (Nonconsolidated)

Assets

|   |                |                |                    | (Λ             | Aillions of yen)   |
|---|----------------|----------------|--------------------|----------------|--------------------|
|   | Dec 31<br>2014 | Dec 31<br>2013 | Change<br>(Amount) | Mar 31<br>2014 | Change<br>(Amount) |
|   | (a)            | (b)            | (a)-(b)            | (c)            | (a)-(c)            |
| < <assets>&gt;</assets>                               |                |                |                    |                |                    |
| Cash and due from banks                               | 1,070,575      | 758,104        | 312,470            | 1,367,839      | (297,264)          |
| Call loans  | 20,500         | 25,000         | (4,500)            | 36,451         | (15,951)           |
| Receivables under resale agreements                   | 53,216         | 53,216         | -                  | 53,216         | -                  |
| Other monetary claims purchased                       | 188,607        | 191,851        | (3,244)            | 195,287        | (6,680)            |
| Trading assets  | 283,382        | 250,014        | 33,368             | 235,097        | 48,285             |
| Monetary assets held in trust                         | 123,038        | 210,037        | (86,999)           | 196,421        | (73,382)           |
| Securities  | 1,804,169      | 2,298,382      | (494,213)          | 1,977,811      | (173,642)          |
| Valuation allowance for investments                   | (3,370)        | (3,370)        | -                  | (3,370)        | -                  |
| Loans and bills discounted                            | 4,117,136      | 4,145,889      | (28,753)           | 4,235,713      | (118,577)          |
| Foreign exchanges                                     | 21,566         | 31,986         | (10,420)           | 25,656         | (4,090)            |
| Other assets  | 276,679        | 265,839        | 10,840             | 204,706        | 71,973             |
| Other   | 276,679        | 265,839        | 10,840             | 204,706        | 71,973             |
| Premises and equipment                                | 18,877         | 19,379         | (502)              | 20,042         | (1,165)            |
| Intangible assets                                     | 8,688          | 8,503          | 185                | 9,485          | (796)              |
| Prepaid pension cost                                  | -              | 1,598          | (1,598)            | 1,830          | (1,830)            |
| Deferred issuance expenses for debentures             | 15             | 39             | (23)               | 32             | (16)               |
| Deferred tax assets                                   | 900            | 5,168          | (4,268)            | 2,458          | (1,558)            |
| Customers' liabilities for acceptances and guarantees | 28,480         | 16,276         | 12,203             | 11,616         | 16,864             |
| Reserve for credit losses                             | (49,667)       | (89,018)       | 39,350             | (83,550)       | 33,883             |
| Total assets  | 7,962,797      | 8,188,900      | (226,103)          | 8,486,745      | (523,948)          |

# Liabilities and Equity

|  | Dec 31         | Dec 31    | Change    | Mar 31    | Aillions of yen<br>Change |
|--|----------------|-----------|-----------|-----------|---------------------------|
|  | Dec 31<br>2014 |           | (Amount)  | 2014      | (Amount)                  |
|  | (a)            | (b)       | (a)-(b)   | (c)       | (a)-(c)                   |
| <liabilities>&gt;</liabilities>                              |                |           |           |           |                           |
| Deposits   | 5,631,304      | 5,920,166 | (288,861) | 6,076,993 | (445,688                  |
| Negotiable certificates of deposit                           | 105,282        | 199,790   | (94,508)  | 117,223   | (11,941                   |
| Debentures   | 35,453         | 43,628    | (8,174)   | 41,747    | (6,293                    |
| Call money   | 100,000        | 120,000   | (20,000)  | 180,000   | (80,00                    |
| Payables under repurchase agreements                         | 14,285         | 5,254     | 9,031     | -         | 14,28                     |
| Payables under securities lending transactions               | 122,492        | 18,239    | 104,253   | 300,690   | (178,19                   |
| Trading liabilities  | 262,870        | 223,591   | 39,278    | 206,587   | 56,28                     |
| Borrowed money   | 443,647        | 373,979   | 69,668    | 360,769   | 82,87                     |
| Foreign exchanges  | 43             | 540       | (496)     | 37        | (                         |
| Corporate bonds  | 188,118        | 252,484   | (64,366)  | 221,891   | (33,772                   |
| Other liabilities  | 302,529        | 332,108   | (29,579)  | 265,671   | 36,858                    |
| Income taxes payable   | 154            | 170       | (15)      | 387       | (23                       |
| Lease obligations  | -              | 0         | (0)       | -         |                           |
| Asset retirement obligations                                 | 7,371          | 7,407     | (36)      | 7,396     | (2                        |
| Other  | 295,003        | 324,530   | (29,526)  | 257,887   | 37,11                     |
| Accrued employees' bonuses                                   | 3,266          | 3,013     | 253       | 4,035     | (76                       |
| Reserve for retirement benefits                              | 1,153          | -         | 1,153     | -         | 1,15                      |
| Acceptances and guarantees                                   | 28,480         | 16,276    | 12,203    | 11,616    | 16,86                     |
| fotal liabilities  | 7,238,928      | 7,509,072 | (270,144) | 7,787,262 | (548,333                  |
| < <equity>&gt;</equity>                                      |                |           |           |           |                           |
| Shareholders' equity:  |                |           |           |           |                           |
| Common stock   | 512,204        | 512,204   | -         | 512,204   |                           |
| Capital surplus  | 79,465         | 79,465    | -         | 79,465    |                           |
| Additional paid-in capital                                   | 79,465         | 79,465    | -         | 79,465    |                           |
| Retained earnings  | 215,358        | 170,385   | 44,973    | 185,023   | 30,334                    |
| Legal reserve  | 13,158         | 12,628    | 530       | 12,628    | 53                        |
| Other retained earnings                                      | 202,199        | 157,757   | 44,442    | 172,395   | 29,80                     |
| Unappropriated retained earnings                             | 202,199        | 157,757   | 44,442    | 172,395   | 29,80                     |
| Treasury stock, at cost                                      | (72,558)       | (72,558)  | (0)       | (72,558)  | (!                        |
| Total shareholders' equity                                   | 734,469        | 689,496   | 44,973    | 704,135   | 30,33                     |
| Net unrealized gain (loss) and translation adjustments       |                |           |           |           |                           |
| Unrealized gain (loss) on available-for-sale securities      | 8,957          | 1,368     | 7,589     | 5,140     | 3,81                      |
| Deferred gain (loss) on derivatives under hedge accounting   | (20,770)       | (12,259)  | (8,511)   | (11,013)  | (9,75                     |
| Total net unrealized gain (loss) and translation adjustments | (11,813)       | (10,891)  | (921)     | (5,873)   | (5,93                     |
| Stock acquisition rights                                     | 1,211          | 1,222     | (10)      | 1,221     | (!                        |
| Fotal equity   | 723,868        | 679,827   | 44,040    | 699,483   | 24,38                     |
| Fotal liabilities and equity                                 | 7,962,797      | 8,188,900 | (226,103) | 8,486,745 | (523,948                  |

# Nonconsolidated Statements of Income (Unaudited) (Nonconsolidated)

|  |                         |                         |                    | (Millions of yen)     |
|--|-------------------------|-------------------------|--------------------|-----------------------|
|  | Q3 FY2014<br>(9 months) | Q3 FY2013<br>(9 months) | Change<br>(Amount) | FY2013<br>(12 months) |
| Ordinary income                        | 131,439                 | 120,012                 | 11,426             | 170,404               |
| Interest income                        | 85,612                  | 78,675                  | 6,937              | 112,486               |
| Interest on loans and bills discounted | 56,747                  | 53,756                  | 2,990              | 71,891                |
| Interest and dividends on securities   | 26,365                  | 22,233                  | 4,131              | 36,904                |
| Other interest income                  | 2,499                   | 2,685                   | (185)              | 3,690                 |
| Fees and commissions income            | 14,776                  | 15,666                  | (889)              | 20,194                |
| Trading income                         | 2,954                   | 6,221                   | (3,267)            | 8,164                 |
| Other business income                  | 10,162                  | 9,386                   | 775                | 10,862                |
| Other ordinary income                  | 17,933                  | 10,062                  | 7,870              | 18,697                |
| Ordinary expenses                      | 93,579                  | 98,939                  | (5,359)            | 132,737               |
| Interest expenses                      | 16,219                  | 25,868                  | (9,649)            | 32,969                |
| Interest on deposits                   | 8,247                   | 16,253                  | (8,005)            | 20,377                |
| Interest on corporate bonds            | 5,434                   | 6,942                   | (1,508)            | 9,106                 |
| Other interest expenses                | 2,537                   | 2,673                   | (135)              | 3,486                 |
| Fees and commissions expenses          | 14,516                  | 11,570                  | 2,946              | 16,121                |
| Trading losses                         | 549                     | 1,986                   | (1,437)            | 2,770                 |
| Other business expenses                | 1,249                   | 4,000                   | (2,751)            | 6,215                 |
| General and administrative expenses    | 58,654                  | 53,832                  | 4,821              | 71,381                |
| Other ordinary expenses                | 2,390                   | 1,679                   | 710                | 3,279                 |
| Ordinary profit                        | 37,860                  | 21,073                  | 16,786             | 37,667                |
| Extraordinary gains                    | 198                     | 16                      | 182                | 17                    |
| Extraordinary losses                   | 1,626                   | 1,168                   | 458                | 1,838                 |
| Income before income taxes             | 36,432                  | 19,922                  | 16,510             | 35,845                |
| Income taxes (benefit)                 | 636                     | (1,893)                 | 2,530              | (608)                 |
| Net income                             | 35,795                  | 21,815                  | 13,979             | 36,454                |

# Nonconsolidated Composition of Capital Disclosure (Unaudited) (Nonconsolidated)

|   | Dec 31         | en (except percentages<br>Amounts excluded |
|---|----------------|--|
|   | 2014           | under transitional<br>arrangements         |
| Core capital: instruments and reserves  |                | urrungemento                               |
| Directly issued qualifying common share capital or preferred share capital with a compulsory conversion clause plus related capital surplus and retained earnings   | 734,469        |  |
| of which: capital and capital surplus   | 591,670        |  |
| of which: retained earnings   | 215,358        |  |
| of which: treasury stock (-)  | (72,558)       |  |
| of which: earning to be distributed (-)   | -              |  |
| of which: other than above  | -              |  |
| Stock acquisition right to common shares and preferred shares with a compulsory conversion clause   | 1,211          |  |
| Total of reserves included in Core capital: instruments and reserves  | 2,323          |  |
| Total of reserves included in Core capital: instruments and reserves  | 2,323          |  |
| of which: eligible provision included in Core capital   | -              |  |
| Eligible noncumulative perpetual preferred shares subject to transitional arrangements (amount allowed to be included in Core capital:<br>instruments and reserves)   | -              |  |
| Eligible capital instruments subject to transitional arrangements (amount allowed to be included in Core capital: instruments and reserves)   | 155,966        |  |
| Capital instruments issued through measures for capital enhancement by public institutions (amount allowed to be included in Core capital: instruments and reserves)  | -              |  |
| Land revaluation excess after 55% discount (amount allowed to be included in Core capital: instruments and reserves)  | -              |  |
| ore capital: instruments and reserves   | 893,972        |  |
|   |                |  |
| ore capital: regulatory adjustments   |                |  |
| Total amount of intangible assets (excluding those relating to mortgage servicing rights)   | 1,525          | 4,30                                       |
| of which: goodwill (including those equivalent)   | 840            |  |
| of which: other intangibles other than goodwill and mortgage servicing rights   | 685            | 4,3  |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | -              | 1,9  |
| Shortfall of eligible provisions to expected losses<br>Gain on sale of securitization   | 5,074<br>9,396 |  |
| Gains and losses due to changes in own credit risk on fair valued liabilities   | 9,390          |  |
| Prepaid pension cost  | -              |  |
| Investments in own shares (excluding those reported in the net assets section)  | -              |  |
| Reciprocal cross-holdings in common equity  | -              |  |
| Investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation ("Other Financial<br>Institutions"), net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above the<br>10% threshold) | -              |  |
| Amount exceeding the 10% threshold on specific items  | -              |  |
| of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions  | -              |  |
| of which: mortgage servicing rights   | -              |  |
| of which: deferred tax assets arising from temporary differences (net of related tax liability)   | -              |  |
| Amount exceeding the 15% threshold on specific items  | -              |  |
| of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions  | -              |  |
| of which: mortgage servicing rights   | -              |  |
| of which: deferred tax assets arising from temporary differences (net of related tax liability)   | 15,996         |  |
| ore capital: regulatory adjustments   | 877,975        |  |
| apitar (nonconsondated)   | 011,915        |  |
| isk-weighted assets   |                |  |
| Total amount of credit risk-weighted assets   | 5,318,450      |  |
| of which: total amount included in risk-weighted assets by transitional arrangements  | (42,215)       |  |
| of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)  | 4,366          |  |
| of which: deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | 1,979          |  |
| of which: prepaid pension cost  | -              |  |
| of which: significant investments in the common stock of Other Financial Institutions (net of eligible short positions) of which: other than above  | (48,562)<br>1  |  |
| Market risk (derived by multiplying the capital requirement by 12.5)  | 146,647        |  |
| Operational risk (derived by multiplying the capital requirement by 12.5)   | 181,805        |  |
| Credit risk adjustments   | -              |  |
| Operational risk adjustments  | -              |  |
| Operational has adjustments   |                |  |
| otal amount of Risk-weighted assets   | 5,646,903      |  |
|   | 5,646,903      |  |

1. Calculated according to F-IRB.

# Section 3. Earnings Forecast -Table 37- (Consolidated and Nonconsolidated)

|                         |                    | (Billions of yen) |  |  |
|-------------------------|--------------------|-------------------|--|--|
| (Consolidated)          | Fiscal year ending | Fiscal year ended |  |  |
|                         | March 2015         | March 2014        |  |  |
|                         | (FY2014)           | (FY2013)          |  |  |
|                         | Forecast           | Actual            |  |  |
| Ordinary profit         | 71.0               | 44.1              |  |  |
| Net income              | 63.0               | 41.3              |  |  |
| Cash basis net income * | 70.0               | 49.8              |  |  |
| (Nonconsolidated)       | Fiscal year ending | Fiscal year ended |  |  |
|                         | March 2015         | March 2014        |  |  |
|                         | (FY2014)           | (FY2013)          |  |  |
|                         | Forecast           | Actual            |  |  |

| Net business profit           | 42.0 | 29.8 |
|-------------------------------|------|------|
| Net income                    | 42.0 | 36.4 |
| Dividends (per share in yen): |      |      |
| Common stock                  | 1.00 | 1.00 |

Above forecasts are based on current assumptions of future events and trends, which may be incorrect.

Actual results may differ materially from those in the statements as a result of various factors.

\* Net income minus the amortization of goodwill and intangible assets, and the associated reversal of deferred tax liabilities.

In light of the financial results of the third quarter of fiscal year 2014, as well as the outlook going forward, full year earnings forecasts for fiscal year 2014 that were made public on May 8 and October 31, 2014 are revised upwards as follows.

- Consolidated net income forecast revised upwards from 55.0 billion yen to 63.0 billion yen.
- Consolidated cash basis net income forecast revised upwards from 62.0 billion yen to 70.0 billion yen.
- Consolidated ordinary profit forecast revised upwards from 60.0 billion yen to 71.0 billion yen.
- Nonconsolidated net income forecast revised upwards from 34.0 billion yen to 42.0 billion yen.
- Year-end dividend per share forecast of 1.00 yen per share remains unchanged.