



Business and Financial Highlights

Third Quarter Ended December 31, 2016

Shinsei Bank, Limited
January 2017



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1 3QFY2016 Net Income Totaled JPY 43.3 Billion

- Total Revenue of JPY 172.0 billion recorded. Progression toward the achievement of the full year total revenue forecast stands at 74%
 - Growth area operating asset balances totaled JPY 1,692.1 billion, increased 7% on an annualized basis (vs. end Mar., 2016)
 - ✓ Unsecured loan balance: JPY 464.4 billion, annualized growth rate of 11% (vs. end Mar., 2016). Asset accumulation led to net interest income of JPY 48.0 billion (increased 5% y-o-y)
 - ✓ Structured finance balance: JPY 1,227.7 billion, increased 5% on an annualized basis (vs. end Mar., 2016). Noninterest income totaled JPY 5.7 billion (increased 43% y-o-y) due to a strong performance in new transactions.
 - Markets related revenues recorded in the Retail Banking and Global Markets Businesses have declined y-o-y as a result of cautiousness persisting, primarily amongst retail customers
- Expenses totaled JPY 107.4 billion, in line with expectations. Expense to Revenue ratio at 62.4% (63.7% recorded in 3QFY2015)
- Net credit costs totaled JPY 22.9 billion. Growth area asset balance growth resulted in provisions of JPY 14.2 billion in unsecured loans and JPY 3.2 billion in structured finance

2 71% Progression Toward the Achievement of the FY2016 Ordinary Business Profit After Net Credit Costs Full Year Forecast of JPY 59.0 Billion

Financial Summary

(Unit: JPY billion; %)

- As of end 3QFY2016 net income totaled JPY 43.3 billion. A 83% progression toward the achievement of the FY2016 full year net income forecast of JPY 52.0 billion
- OBP after net credit cost for the same period totaled JPY 41.6 billion, a 71% progression toward the achievement of the full year forecast

Consolidated	3Q FY2015 (Actual)	FY2015 Full Year (Actual)	3Q FY2016 (Actual)		FY2016 Full Year (Forecast)	
			YoY B(+)/W(-)	Progress Toward Full Year Plan		
Net Interest Income	90.4	122.3	92.1	+2%		
Noninterest Income	73.8	94.2	79.8	+8%		
Total Revenue	164.3	216.6	172.0	+5%	74%	231.0
Expenses	-104.6	-140.5	-107.4	-3%	75%	-144.0
Ordinary Business Profit	59.6	76.0	64.6	+8%	74%	87.0
Net Credit Costs	-3.5	-3.7	-22.9	-554%	82%	-28.0
OBP after Net Credit Costs	56.1	72.3	41.6	-26%	71%	59.0
Others	-8.0	-11.3	1.7	n.m.	n.m.	-7.0
Net Income	48.1	60.9	43.3	-10%	83%	52.0

3QFY2016 Financial Results: Key Points

- **Total Revenue: JPY 172.0 billion, 74% progression**
 - ◆ Net Interest Income: JPY 92.1 billion (+2%)
 - ◆ Noninterest Income: JPY 79.8 billion (+8%)
- **Expenses: JPY 107.4 billion, 75% progression**
 - ◆ Expense-to-revenue ratio: 62.4% (63.7% recorded in 3QFY2015)
- **Net Credit Costs: JPY 22.9 billion, 82% progression**
 - ◆ Increased primarily due to the provisioning of general reserves for loan losses associated with the growth of asset balances
 - Unsecured loans: JPY 14.2 billion
 - APLUS FINANCIAL: JPY 6.5 billion
 - Structured finance: JPY 3.2 billion
- **OBP after Net Credit Costs: JPY 41.6 billion; 71% progression**
- **Others: JPY +1.7 billion (gain)**
 - ◆ Extraordinary income of JPY 4.6 billion recorded (+JPY 4.2 billion compared to 3QFY2015)
 - ◆ Income tax etc. totaled JPY 1.9 billion (losses) and full year actual is expected to be within the original forecast

Productivity Enhancement Project: Group Integration

- Group integration progressing with a focus on the integration of: 1) operations; 2) businesses and 3) human resources
- The “Productivity Enhancement Project,” related to the integration of operations through streamlining and consolidation, is comprised of multiple projects including “Headquarters Back Office Function Consolidation Project” the “Call Center Efficiency Project” and the “Back Office Nonpersonnel Expense Reduction Project”

1 【Integration of Operations】

- (1) Consolidation: Improve efficiency through the integration and centralized operation of Group headquarters back office functions
- (2) Streamlining: Efficiency enhancement of operation processes and improved productivity through optimization

Productivity Enhancement Project

Headquarters Back Office Functions Consolidation Project

Call Center Efficiency Project

Back Office Nonpersonnel Expense Reduction Project

Project for the Enhancement of Installment Sales Processes, etc.

Housing Loan Process Enhancement Project

2 【Integration of Businesses】

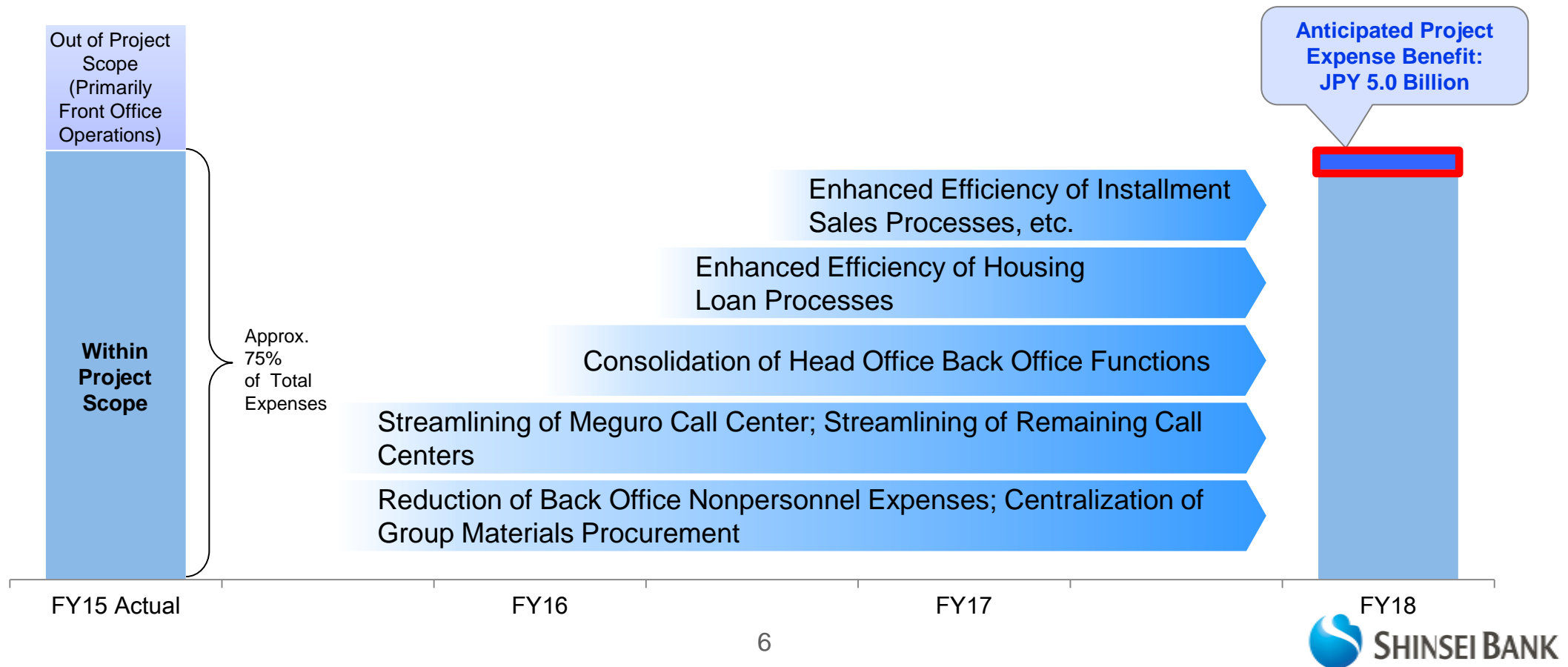
- (1) Realization of Group business synergies in a customer centric manner
- (2) Seek to achieve a comprehensively active, efficient allocation of capital across all business lines

3 【Integration of Human Resources】

- (1) Group-wide management of talent which is in line with the ideals of Inclusion & Diversity
- (2) Full revision of human resources policies and operations which facilitate the preceding

Productivity Enhancement Project: Scope, Key Milestones and Expense Impact

- Approximately 75% of total expenses recorded by the Shinsei Bank Group are within scope of the productivity enhancement project. Areas within scope of the project will be evaluated for greatest anticipated impact and prioritized accordingly
 - ◆ Headquarters back office functions, call centers: Anticipating rapid realization of efficiency and productivity improvements due to duplication of functions amongst the Bank and Group Companies
 - ◆ Housing loans, installment sales, etc.: Anticipating benefits related to process improvements due to magnitude of operating assets and business volume
- Anticipating an expense benefit of JPY 5.0 billion (FY2018 single year basis, vs. FY2015) as a result of the productivity enhancement project. Benefit will be largely reallocated to front office operations in order to achieve an allocation of capital which is comprehensively optimized. Also anticipating a reduction in mid-career employee hiring costs as a result of personnel transfers



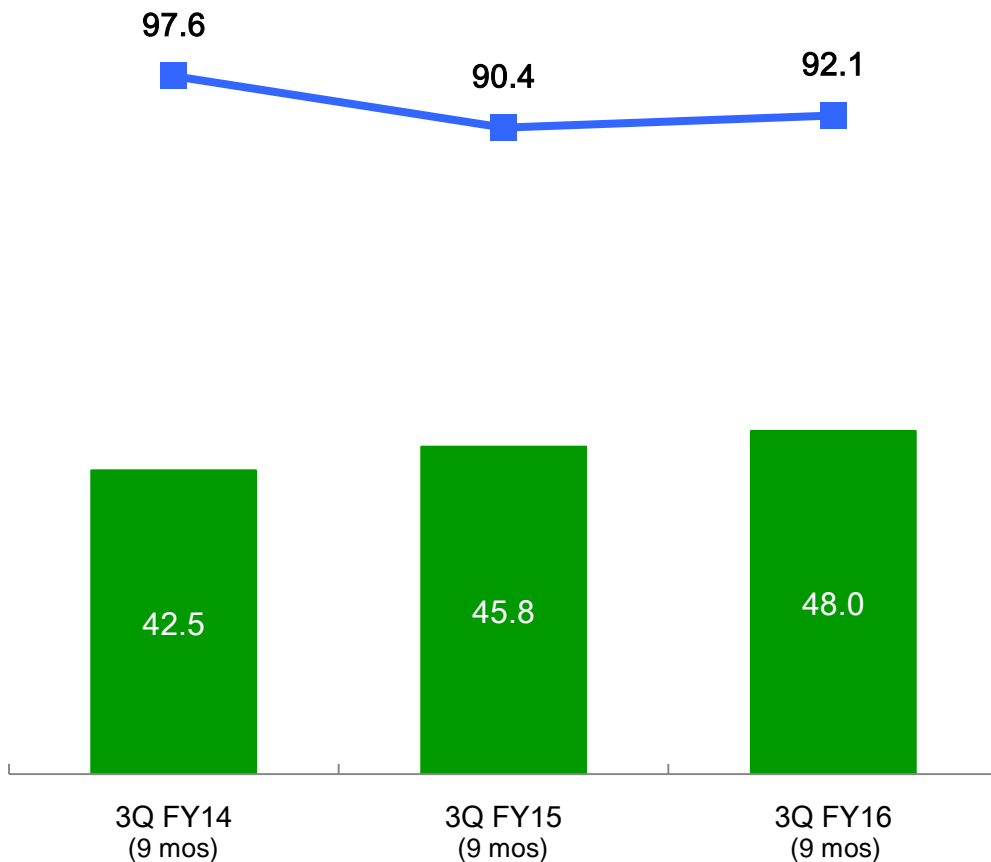
Financial Results: Net Interest Income

(Unit: JPY billion)

- Net interest income totaled JPY 92.1 billion. Of this amount, net interest income recorded from unsecured loans totaled JPY 48.0 billion (increased 5% compared to JPY 45.8 billion recorded in 3QFY2015)
- The effects of the base rate reduction resulting from the NIRP (negative interest rate policy) and spread compression resulting from increased competition are within expectations

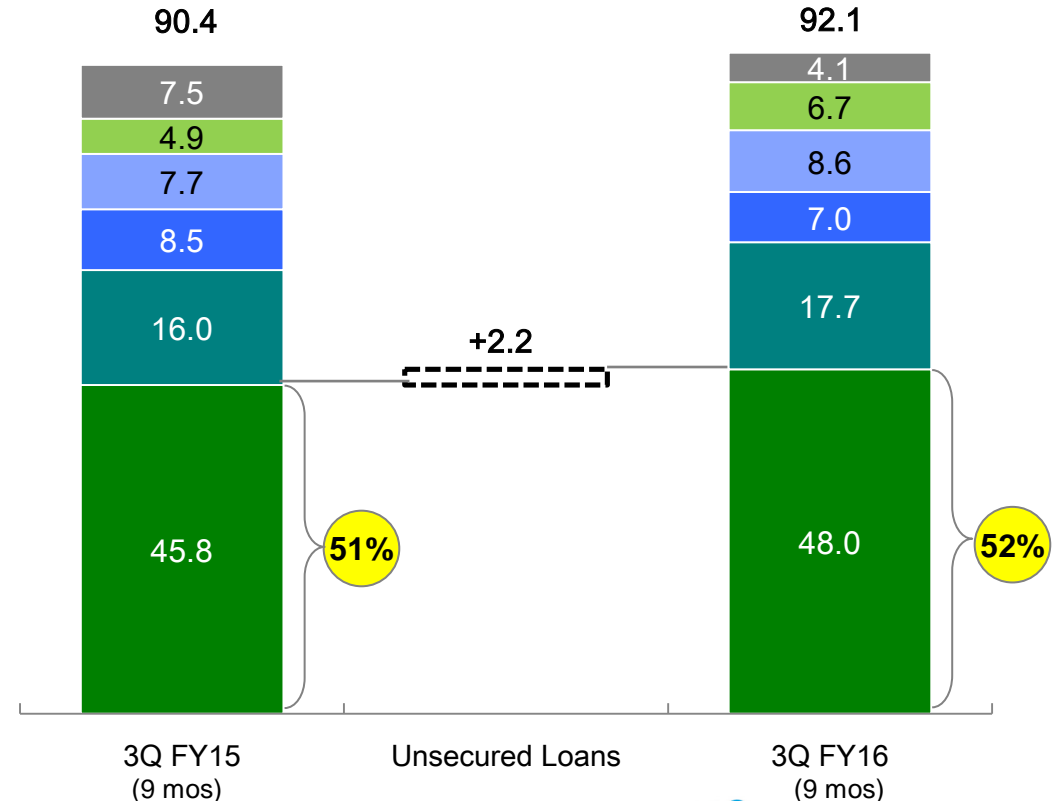
Net Interest Income Trend

- Net Interest Income
- Of Which, Unsecured Loans
(Shinsei Bank Lake, Shinsei Financial, NOLOAN, Shinsei Bank SmartCard Loan Plus)



Y-o-Y Increase/Decrease Factors

- Others (Showa Leasing, Global Markets, Treasury, Principal Transactions, etc.)
- APLUS FINANCIAL
- Corporate Business
- Structured Finance
- Retail Banking
- Unsecured Loans (Shinsei Bank Lake, Shinsei Financial, NOLOAN, Shinsei Bank SmartCard Loan Plus)

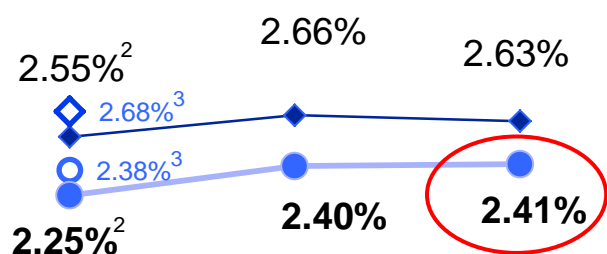


Financial Results: Net Interest Margin (NIM)

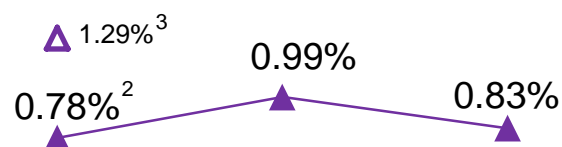
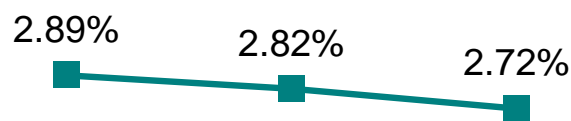
(Unit: %, annualized basis)

- Despite the introduction of the NIRP, NIM has improved further to 2.41%, a level exceeding what was recorded for the previous fiscal year
- The decline in the funding rate is due to reductions in the rates on corporate bonds and deposits
- Despite the unsecured loan balance having continued to grow at a healthy rate, the yield on loans and bills discounted has declined to 2.72% primarily due to the base rate reduction and the tightening of spreads caused by the NIRP. At the same time, this reduction in yield is within initial expectations

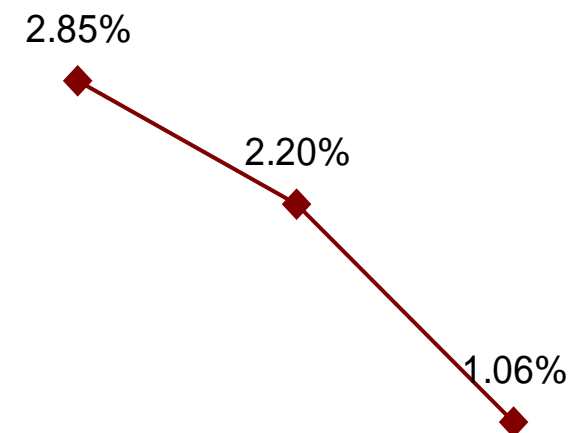
Net Interest Margin



Yield on Loans, Securities



Rate on Deposits, Corporate Bonds



- ◆ Yield on Interest Earning Assets¹
- Net Interest Margin¹
- Rate on Interest Bearing Liabilities (including Subordinated Bonds etc.)

- Yield on Loans and Bills Discounted
- ▲ Yield on Securities

- ◆ Rate on Corporate Bonds
- Rate on Deposits, including NCDs

¹ Includes income on leased assets and installment receivables

² Excludes one time gain factors

³ Disclosed basis

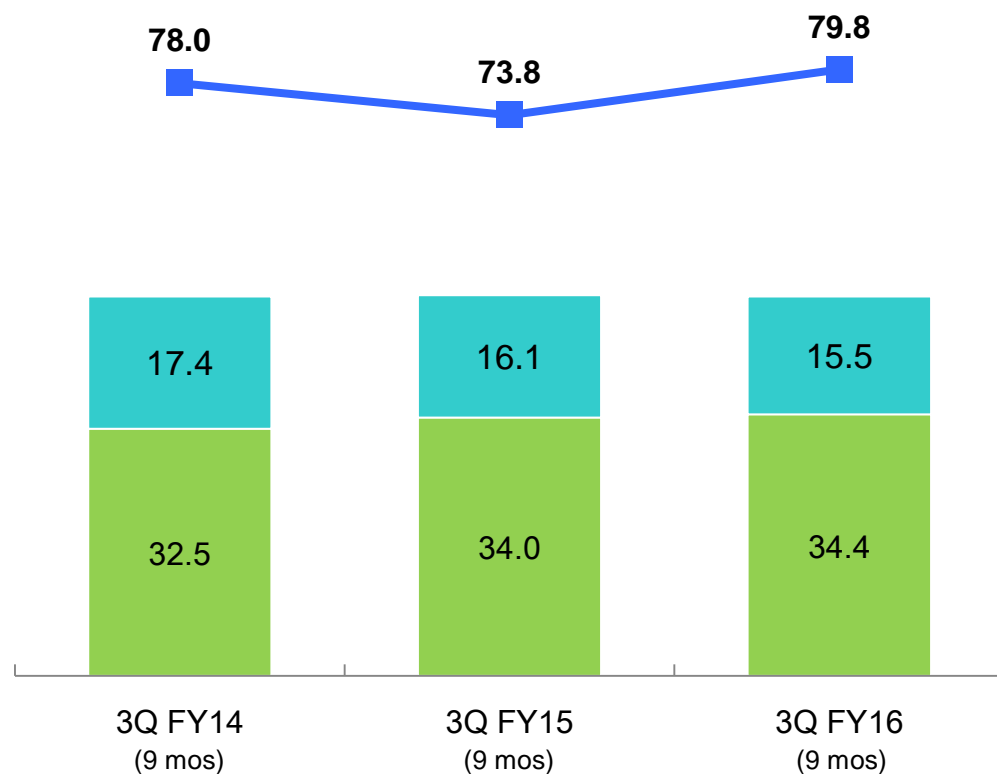
Financial Results: Noninterest Income

(Unit: JPY billion)

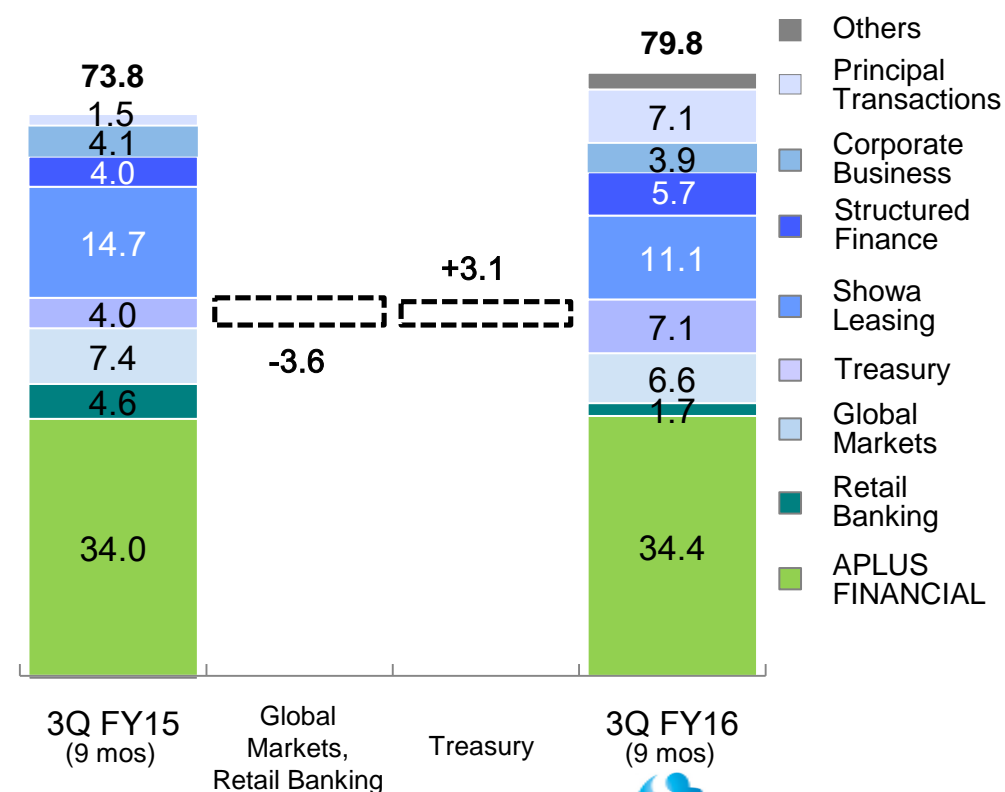
- Noninterest income totaled JPY 79.8 billion (increased 8% y-o-y). In Structured Finance, revenues related to the structuring of new transactions and syndications involving regional financial institutions were strong
- In the Market Related Business, the reduction in revenues in the Retail Banking and Global Markets Businesses, which were strongly affected by the turmoil induced in the market through the introduction of negative interest rates, were offset by an increase in gains on bonds in Treasury operations. The non-recurrence of the loss recorded as a result of the reassessment of a fund investment in FY2015 has also contributed to the y-o-y increase in noninterest income

Noninterest Income Trend

- Noninterest Income
- Of which, Global Markets, Retail Banking, Treasury
- Of which, APLUS FINANCIAL



Y-o-Y Increase/Decrease Factors



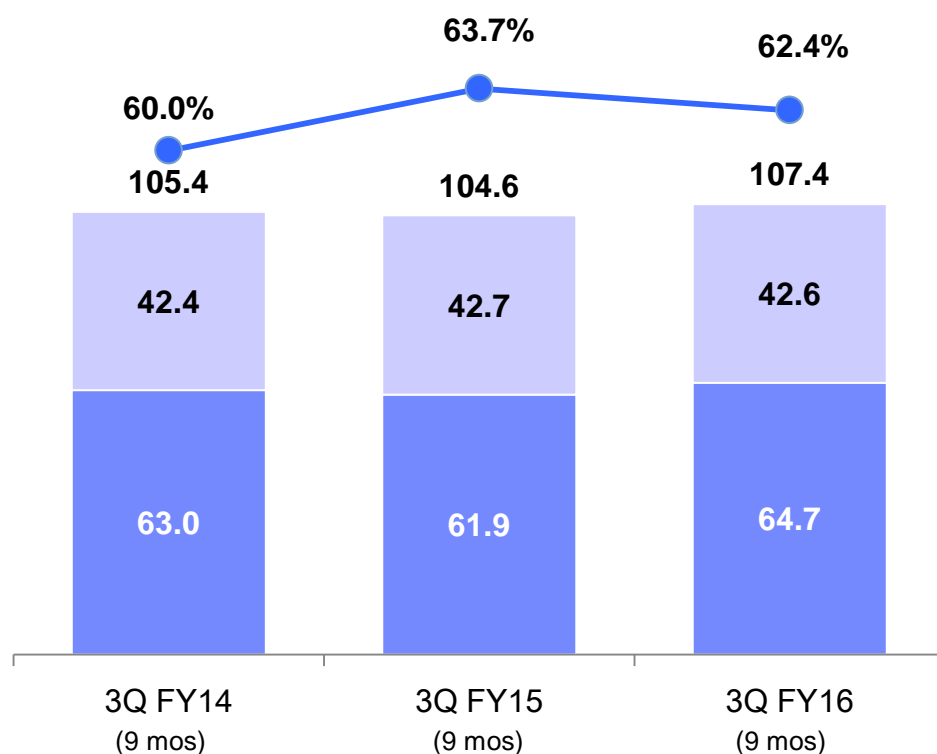
Financial Results: Expenses, Expense-to-Revenue Ratio

(Unit: JPY billion; %)

- Expenses totaled JPY 107.4 billion. Nonpersonnel expenses increased 5% compared to 3QFY2016 primarily due to systems related expenses and the effects of the revision of the tax code related to consumption and property taxes
- The expense-to-revenue ratio was 62.4%

Expenses, Expense to Revenue Ratio

■ Personnel Expenses ● Expense to Revenue Ratio
■ Nonpersonnel Expenses



Nonpersonnel Expenses Components

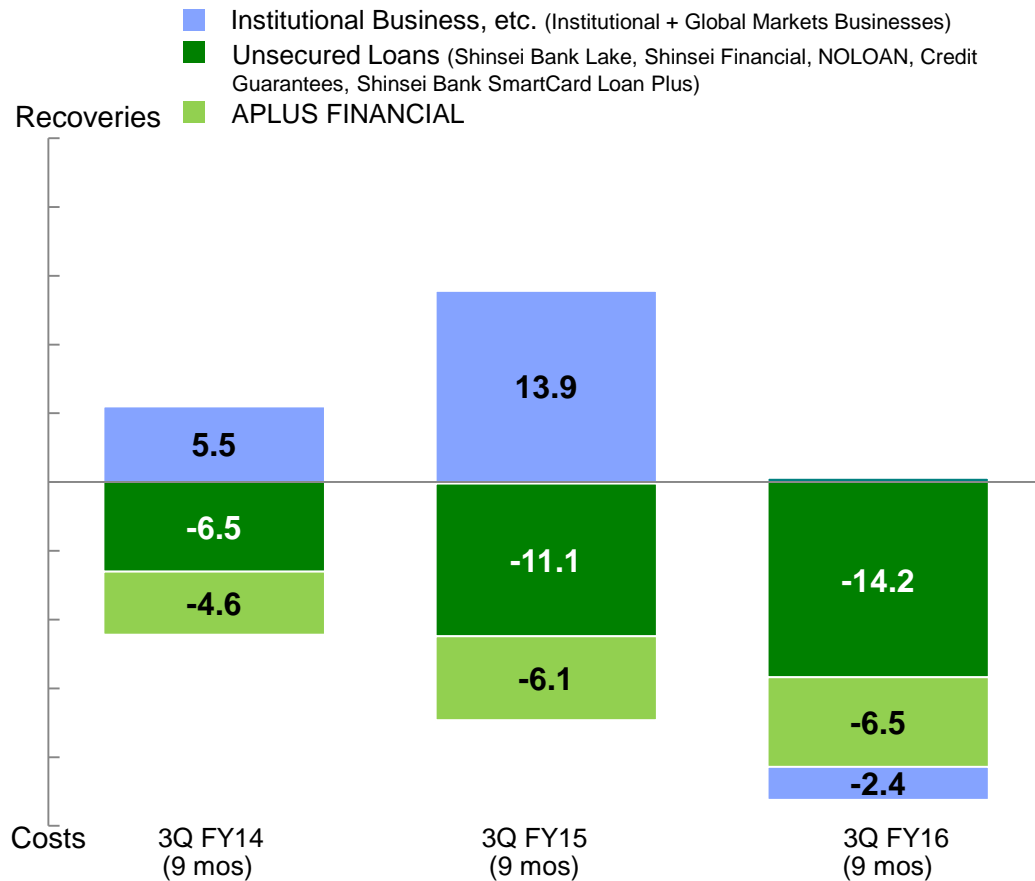
	3Q FY15 (9 mos)	3Q FY16 (9 mos)	YoY(%) B(+)/W(-)
Premises expenses	-14.2	-14.7	-4%
Technology and data processing expenses	-14.2	-15.1	-6%
Advertising expenses	-7.4	-7.9	-7%
Consumption and property taxes	-6.8	-7.9	-16%
Deposit insurance premium expense	-1.5	-1.5	0%
Other general and administrative expenses	-17.6	-17.4	+1%
Nonpersonnel expenses	-61.9	-64.7	-5%

Financial Results: Net Credit Costs

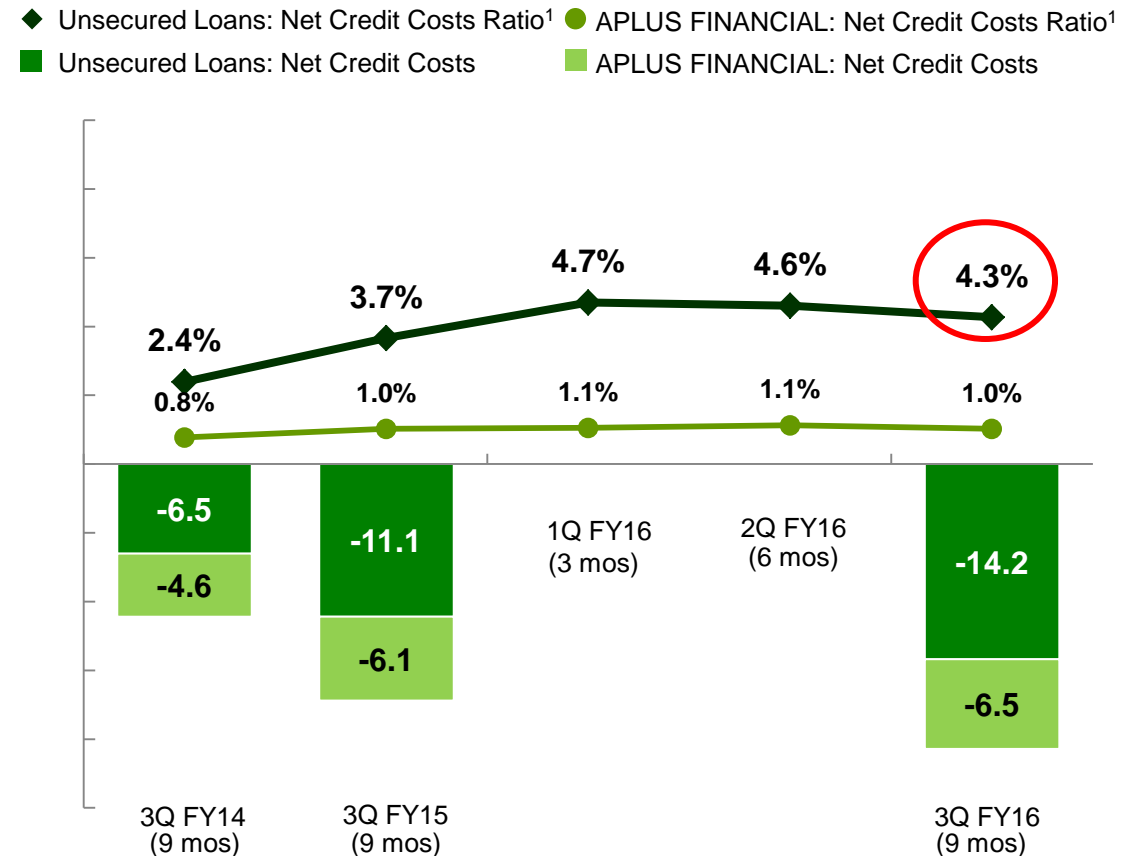
(Unit: JPY billion; %)

- Net credit costs totaled JPY 22.9 billion (increased JPY 19.4 billion y-o-y), a 82% progression toward the full year plan (JPY 28.0 billion)
- The y-o-y increase in net credit costs is primarily due to the provisioning of general reserves for loan losses related to increases in the asset balances of the growth area unsecured loan and structured finance businesses
- The net credit costs ratio on unsecured loans has declined from 4.7% recorded in 1QFY2016 (3 months) which was affected by the revision of the reserve ratio, to 4.3% in 3QFY2016, and continues to remain at normalized levels

Net Credit Costs Trend



Consumer Finance: Net Credit Costs Ratio¹



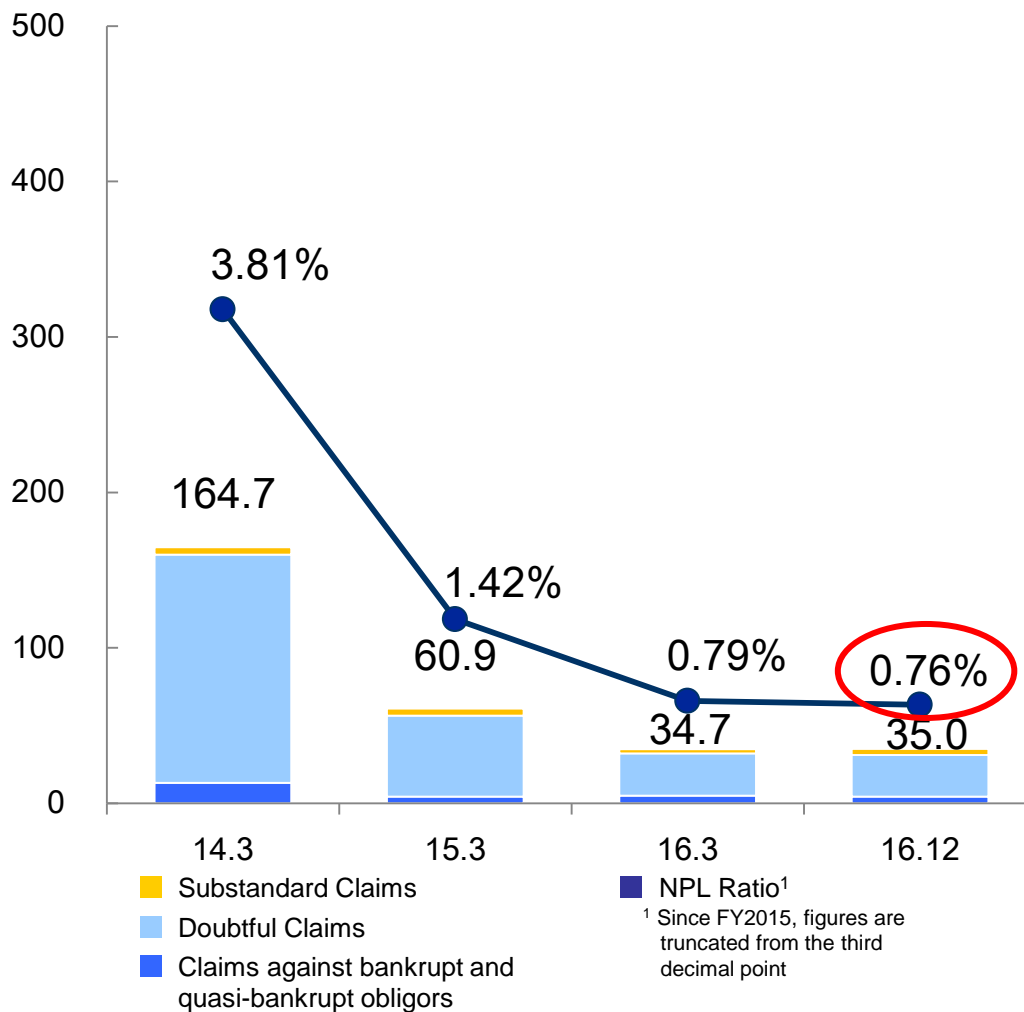
¹ Net Credit Costs Ratio = Calculated by annualizing the following formula- (Net Credit Costs ÷ Average of Beginning and End of Period Operating Assets Balances)

Financial Results: Asset Quality

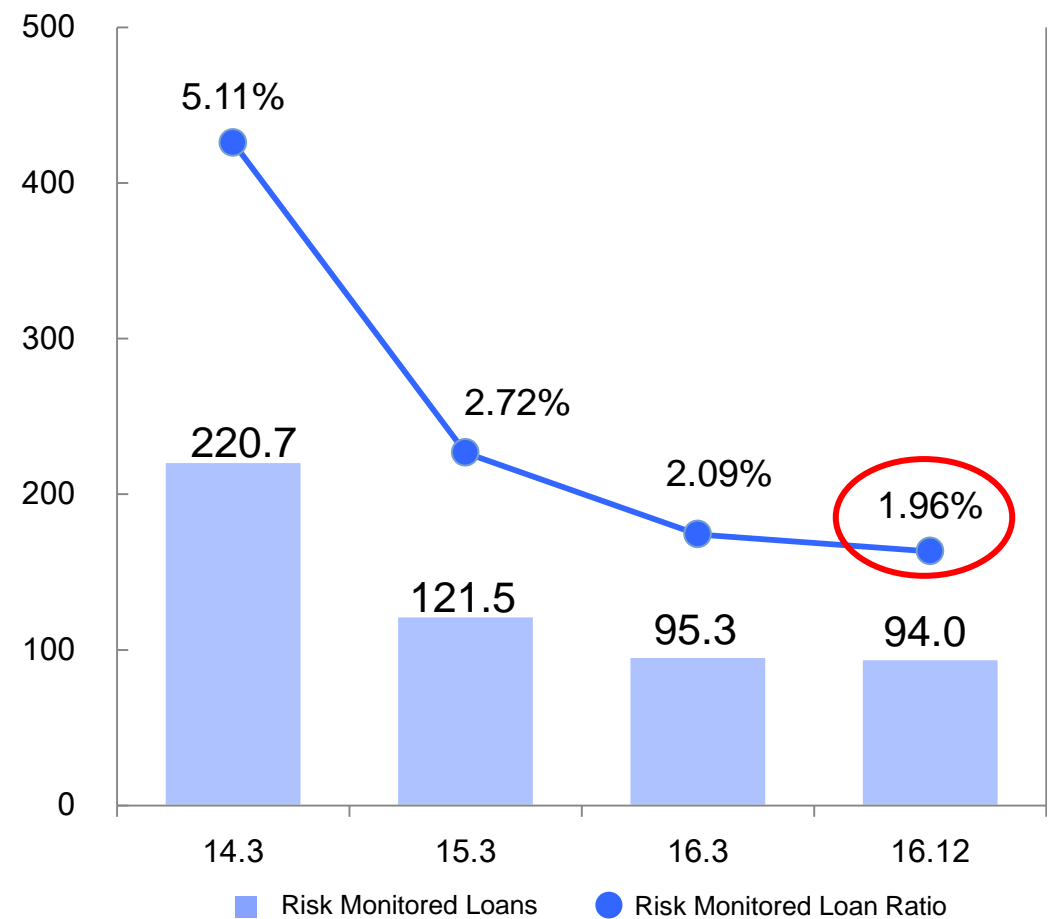
(Unit: JPY billion; %)

- The balance of nonperforming loans was JPY 35.0 billion and the nonperforming loan ratio remains low at 0.76%
- The Group-wide risk monitored loan balance was JPY 94.0 billion and the risk monitored loan ratio was 1.96%

NPL Amounts and NPL Ratio¹ Based on Financial Revitalization Law (Nonconsolidated)



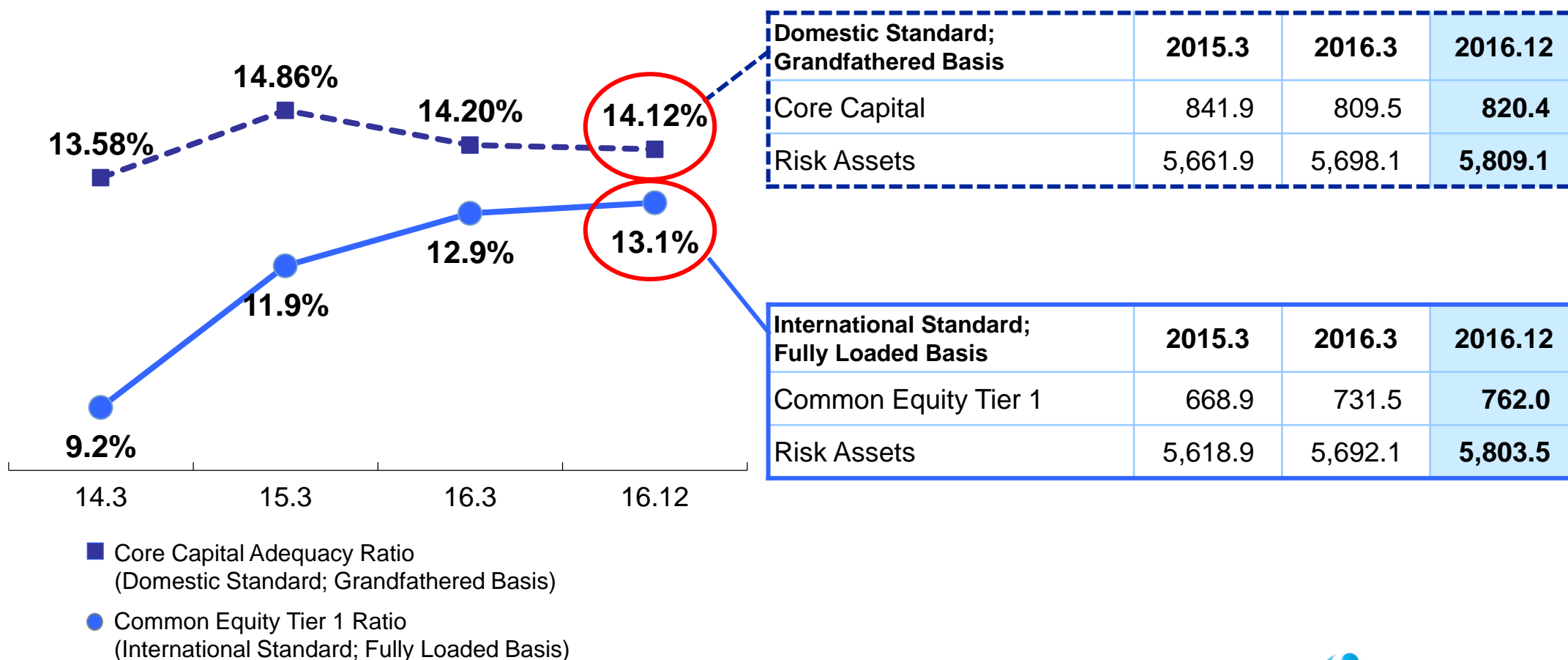
Risk Monitored Loans, Risk Monitored Loan Ratio (Consolidated)



Financial Results: Capital

(Unit: JPY billion; %)

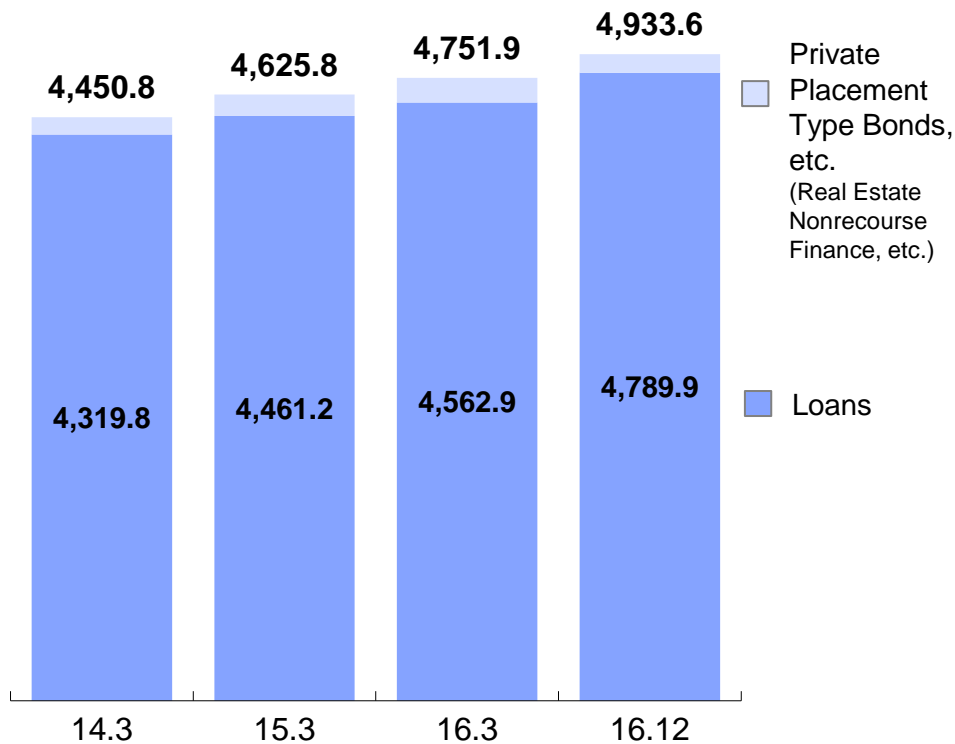
- Capital ratios continue to be maintained at ample levels
- Basel III domestic standard core capital adequacy ratio at 14.12%
- Basel III international standard fully loaded basis CET1 ratio at 13.1%



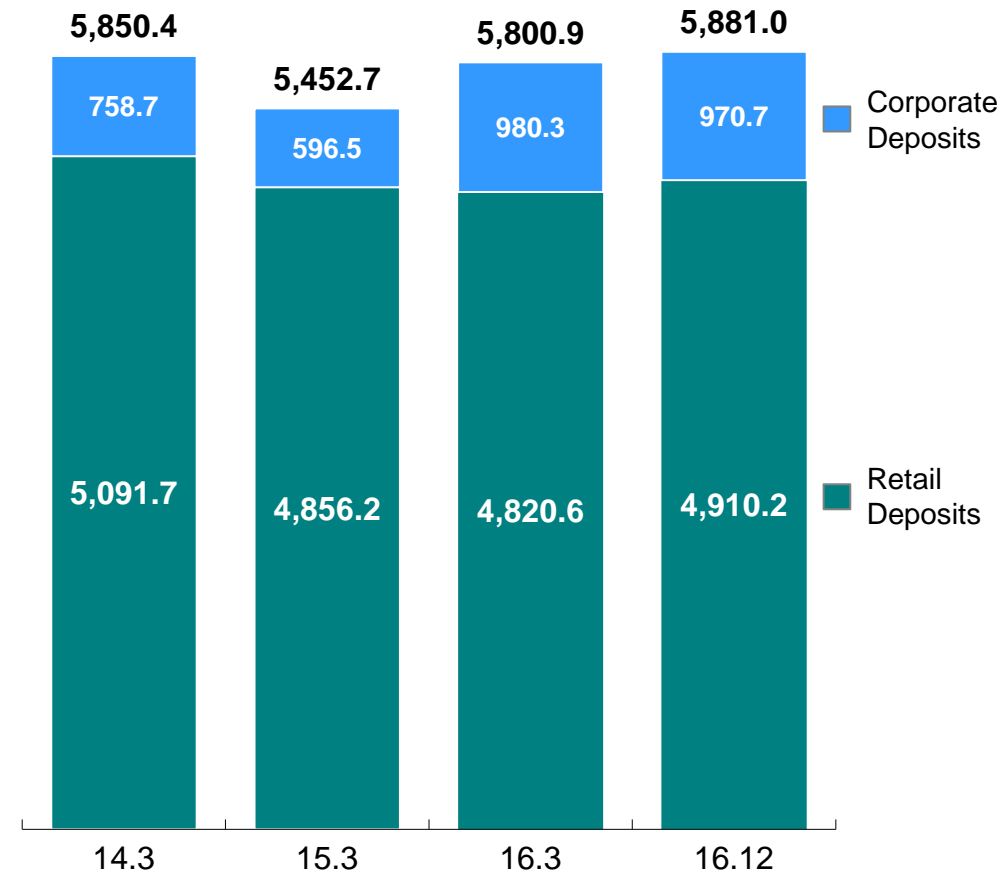
Financial Results: Loans and Deposits

(Unit: JPY billion)

Loans, etc.



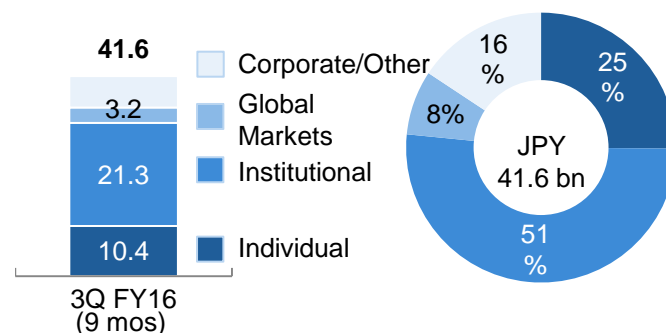
Deposits



Segment P&L; Operating Assets (3QFY2016)

(Unit: JPY billion)

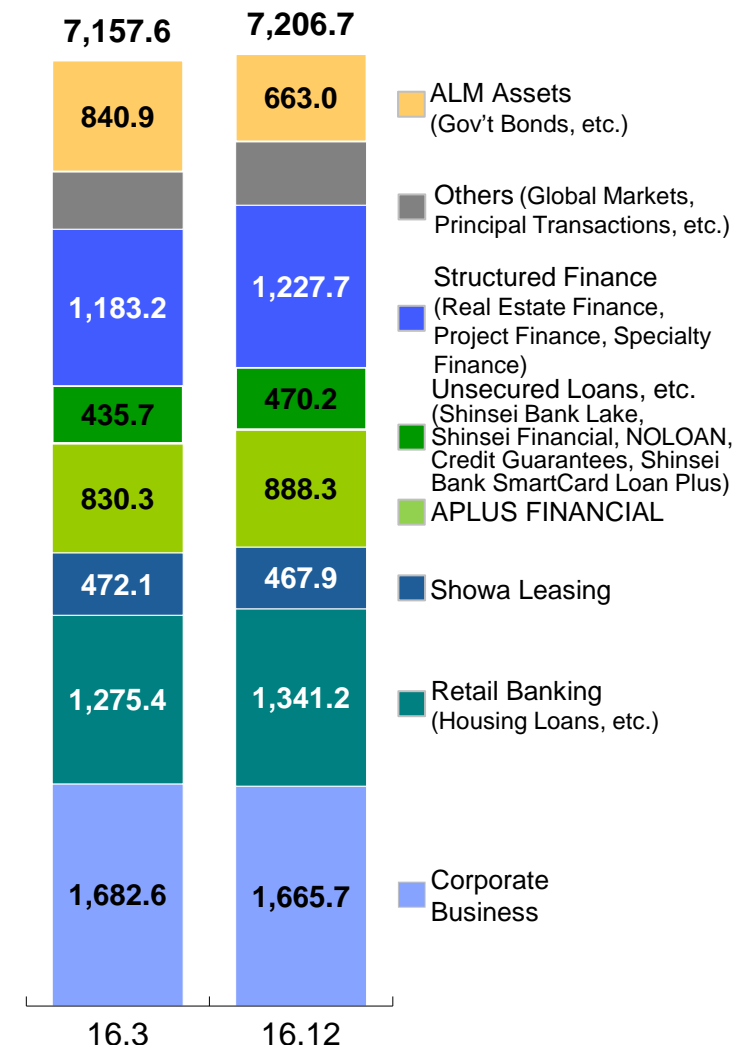
OBP after Net Credit Costs



Segment	3Q FY16 (9 mos)	
	Amounts	Weight (%)
Individual Business	10.4	25%
Retail Banking	-4.8	-12%
Shinsei Bank Lake and Shinsei Financial ¹	8.4	20%
APLUS FINANCIAL	6.4	15%
Others	0.4	1%
Institutional Business	21.3	51%
Corporate Business	3.9	9%
Structured Finance	5.7	14%
Principal Transactions	6.4	15%
Showa Leasing	5.1	12%
Global Markets Business	3.2	8%
Markets	4.3	10%
Others	-1.0	-2%
Corporate/Other	6.5	16%
Treasury	5.9	14%
Corporate/Other (excluding Treasury)	0.6	1%
Total	41.6	100%

¹ Includes NOLOAN

Operating Assets² + ALM Assets

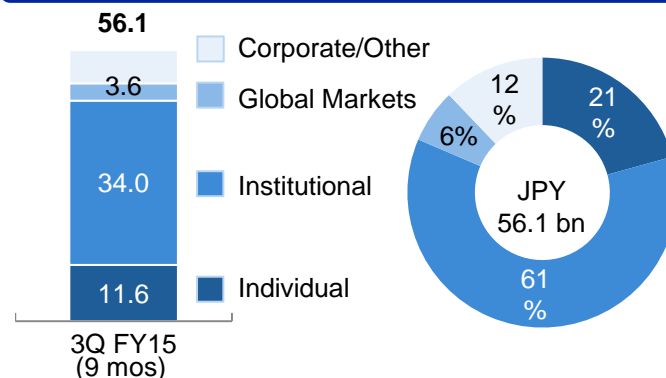


² Includes insurance not requiring funding (customers' liabilities for acceptance and guarantee)

Segment P&L; Operating Assets (3QFY2015)

(Unit: JPY billion)

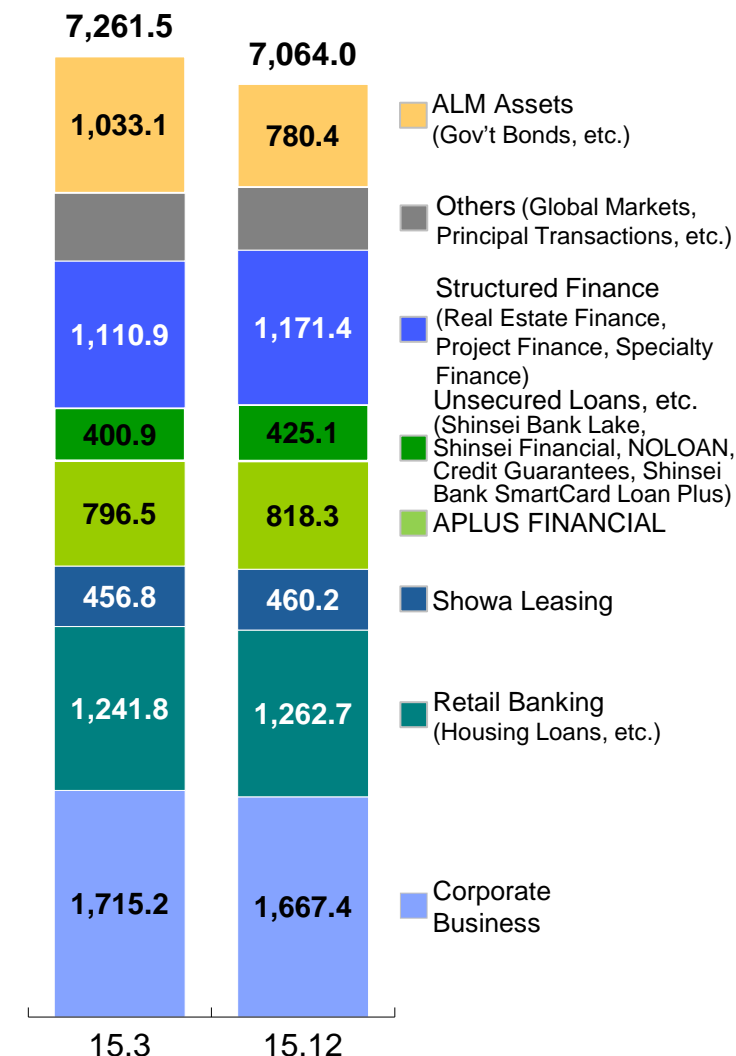
OBP after Net Credit Costs



Segment	3Q FY15 (9 mos)	
	Amounts	Weight (%)
Individual Business	11.6	21%
Retail Banking	-4.4	-8%
Shinsei Bank Lake and Shinsei Financial ¹	9.8	17%
APLUS FINANCIAL	5.5	10%
Others	0.5	1%
Institutional Business	34.0	61%
Corporate Business	2.2	4%
Structured Finance	22.3	40%
Principal Transactions	1.3	2%
Showa Leasing	8.0	14%
Global Markets Business	3.6	6%
Markets	4.1	7%
Others	-0.4	-1%
Corporate/Other	6.8	12%
Treasury	5.9	11%
Corporate/Other (excluding Treasury)	0.8	1%
Total	56.1	100%

¹ Includes NOLOAN

Operating Assets² + ALM Assets



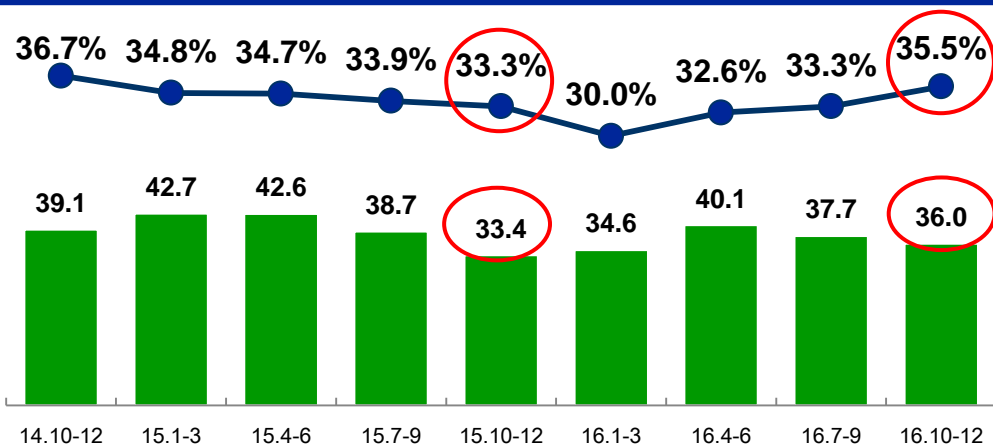
² Includes insurance not requiring funding (customers' liabilities for acceptance and guarantee)

Unsecured Loans: New Customer Acquisition

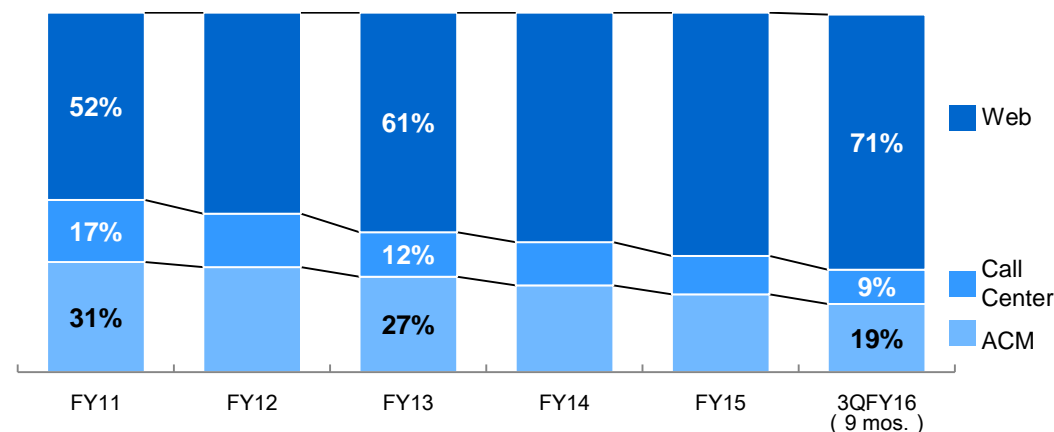
(Unit: JPY billion; %)

- Shinsei Bank Lake new customer acquisitions totaled 36,000 in 3QFY2016 (3 months), increased 8% Y-o-Y
 - ◆ The total number of applications received is largely unchanged from 3QFY2015 due to adjustments made in the allocation of advertising investment in light of lower cash need seasonality resulting from the winter bonus season and end of year holidays
 - ◆ The approval rate continues its improvement from the start of FY2016 as a result of further fine tuning of credit scoring model based upon accumulated data
- Regarding branch strategy, the Bank has established new branches (8 locations) in attractive and previously uncovered areas while simultaneously shuttering loss generating branches (6 locations)

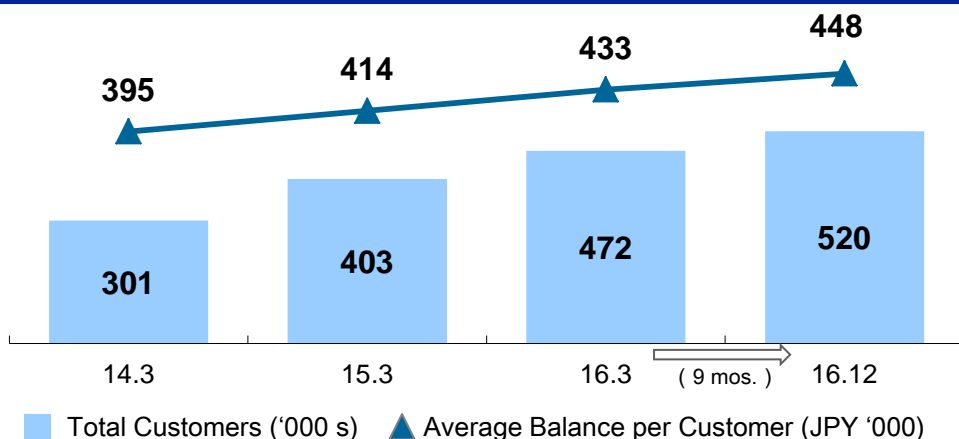
Shinsei Bank Lake: New Customers ('000 s); Approval Rate



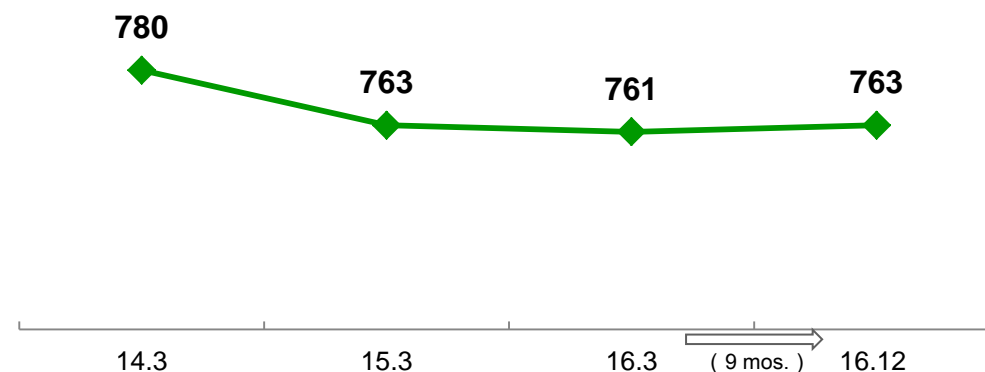
Shinsei Bank Lake: Application Channels



Shinsei Bank Lake: Total Customers ('000 s); Average Balance (JPY '000)



Shinsei Bank Lake: Branches

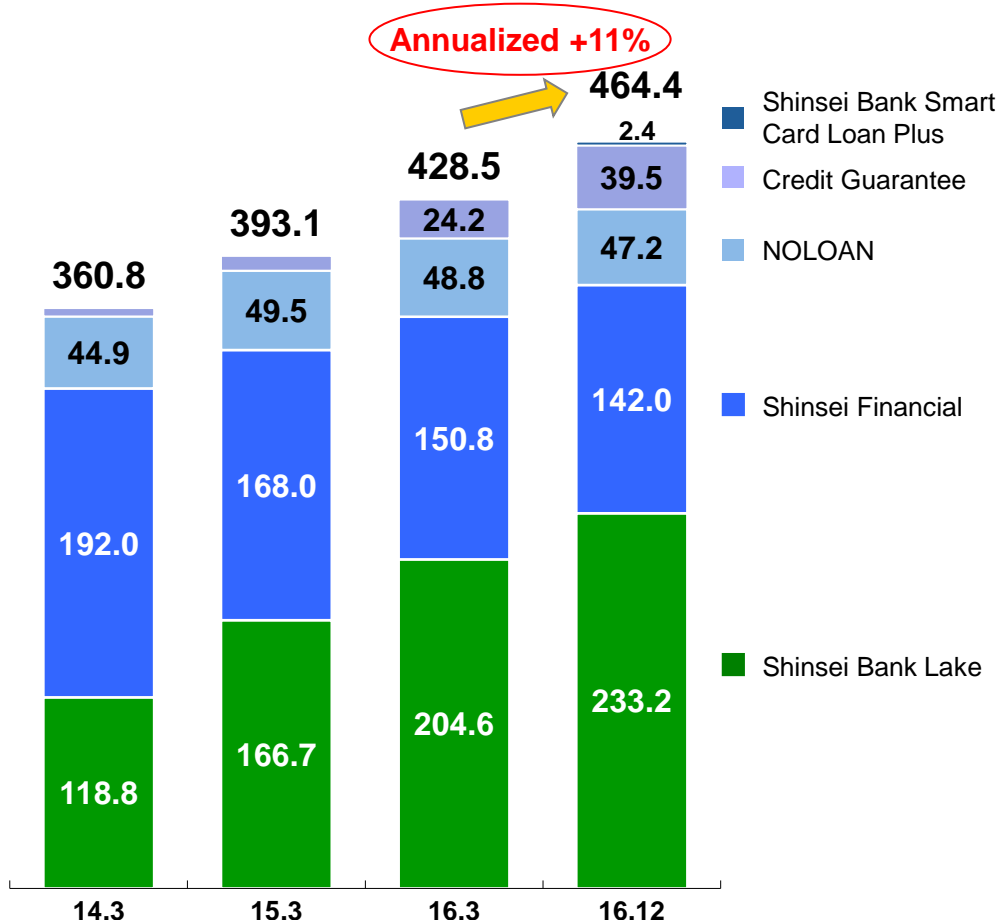


Unsecured Loans: Asset Balance and Quality

(Unit: JPY billion; %)

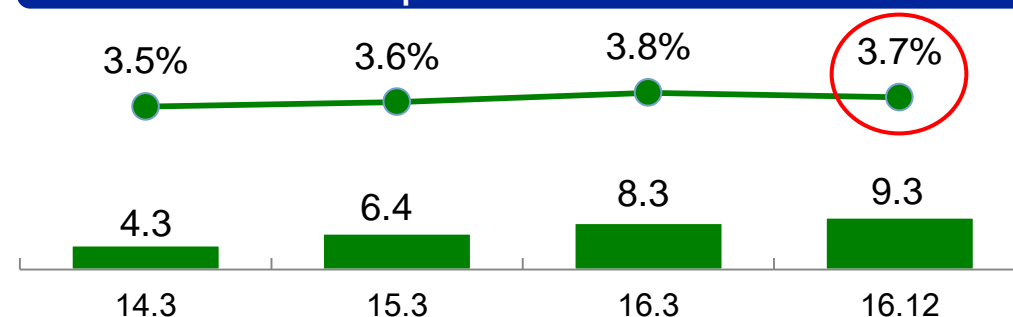
- Combined unsecured loan balance totaled JPY 464.4 billion, an annualized growth rate of 11% (compared to end March, 2016)
 - ◆ Credit guarantee balance increased as a result of win-win relationships between Shinsei Financial, which retains expertise in unsecured loan marketing, credit screening and servicing, and regional financial institutions with customer bases in regional areas. Agreements regarding credit guarantees in place with 15 institutions (as of end December, 2016)
- Net credit costs totaled JPY 14.2 billion (increased JPY 3.1 billion y-o-y). This increase is primarily the result of the continued growth of the asset balance.
 - ◆ Ratio of “substandard³” assets remains around 3-4% and the Bank has no significant concerns regarding asset quality

Unsecured Loan Balance



Shinsei Bank Lake + Shinsei Financial ¹	3Q FY15 (9 mons)	3Q FY16 (9 mons)	YoY(%) B(+)/W(-)
Net Interest Income	45.8	48.0	+5%
of which, Shinsei Bank Lake ²	23.3	28.0	+20%
of which, NOLOAN	5.2	4.9	-6%
Noninterest Income	-1.6	-0.8	+50%
Expenses	-23.1	-24.5	-6%
Ordinary Business Profit	20.9	22.7	+9%
Net Credit Costs	-11.1	-14.2	-28%
OBP after Net Credit Costs	9.8	8.4	-14%

Shinsei Bank Lake Asset Quality: Balance of “Substandard” Assets and Proportion to Overall Asset Balance³



¹ Includes NOLOAN

² Includes Shinsei Bank Smart Card Loan Plus net interest income

³ Refers to assets which have been assigned any of the following obligor classifications: “possibly bankrupt”, “virtually bankrupt” and “legally bankrupt”

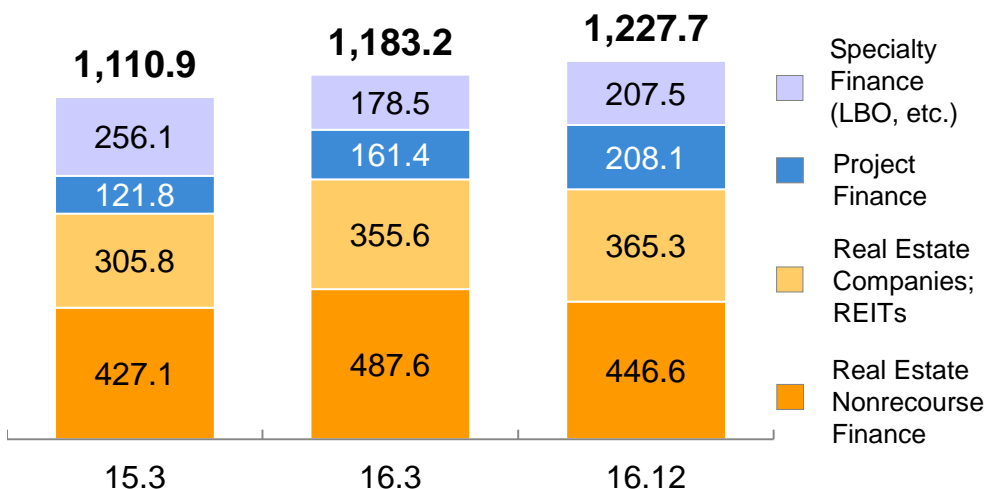
Business: Structured Finance

(Unit: JPY billion; %)

- The Structured Finance asset balance totaled JPY 1,227.7 billion, increased 5% on an annualized basis (vs. end Mar. 2016)
 - ◆ In project finance, due to a robust performance in new domestic and overseas transactions, new commitments totaled JPY 122.6 billion, a significant increase y-o-y
 - ◆ In real estate finance, the Bank has continued to monitor market trends and operate in the business judiciously. Excluding the large portfolio acquisition transaction undertaken in the previous fiscal year, new disbursements were at a similar level as what was recorded in 3QFY2015
- Structured Finance recorded total noninterest income of JPY 5.7 billion, increased 43% compared to 3QFY2015. Fee revenues have increased as a result of the strong performance in the structuring of new transactions
 - ◆ Volume of syndicated loan structurings increased as a result of heightening asset management needs amongst regional financial institutions, etc.

Structured Finance

【Operating Asset Balance】

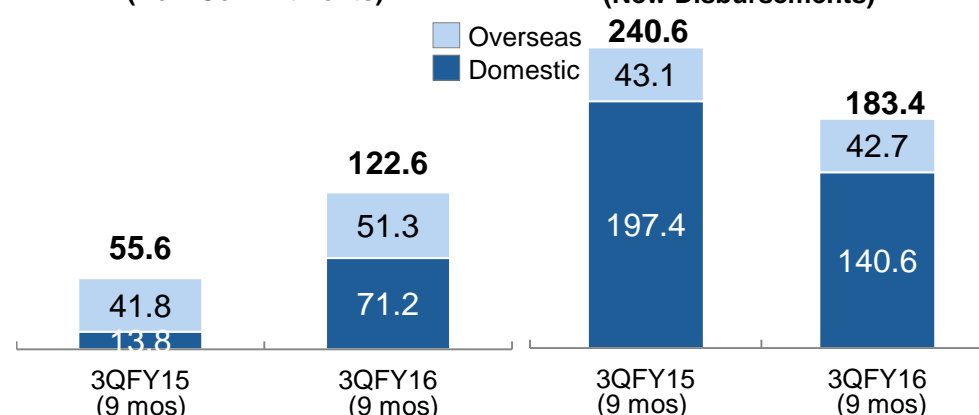


Structured Finance	3Q FY15 (9 mos)	3Q FY16 (9 mos)	YoY(%) B(+)/W(-)
Net Interest Income	8.5	7.0	-18%
Noninterest Income	4.0	5.7	+43%
Expenses	-3.5	-3.7	-6%
Ordinary Business Profit	8.9	9.0	+1%
Net Credit Costs	13.3	-3.2	n.m.
OBP after Net Credit Costs	22.3	5.7	-74%

New Lending (April-December Period)

【Project Finance】 (New Commitments)

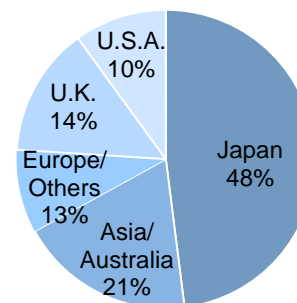
【Real Estate Nonrecourse Finance】 (New Disbursements)



Balance: Regional Breakdown (as of December 31, 2016)

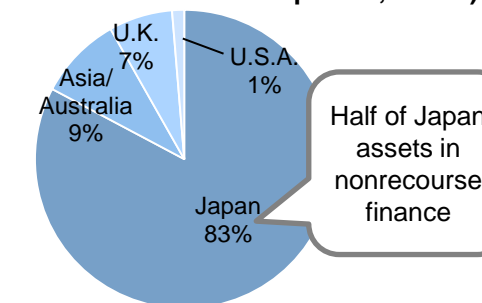
【Project Finance】

(Includes Commitment Basis) (Nonrecourse + Real Estate Companies; REITs)



【Real Estate Finance】

(Includes Commitment Basis) (Nonrecourse + Real Estate Companies; REITs)



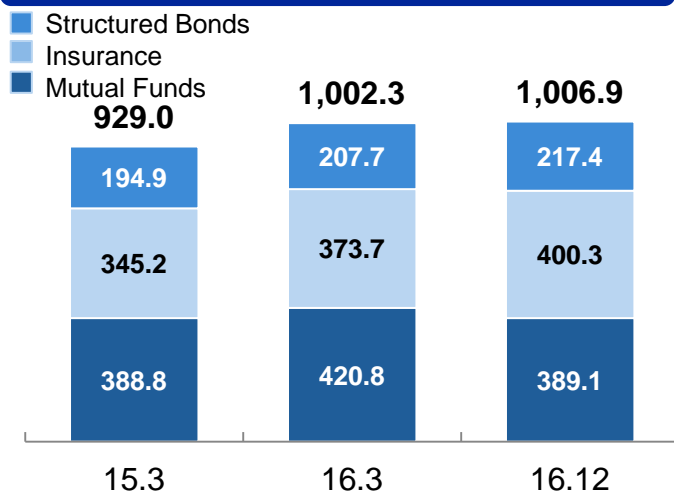
Half of Japan assets in nonrecourse finance

Business: Retail Banking

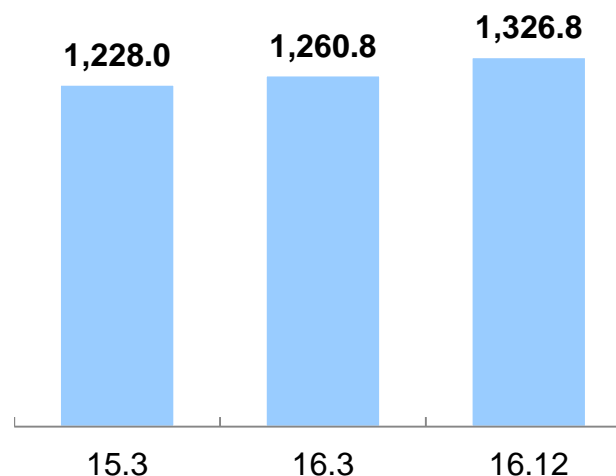
(Unit: JPY billion; %)

- Asset management product sales in 3QFY2016 (3 months) decreased slightly from 2QFY2016 (July-September period) as the reduction in investment appetite and cautiousness persist throughout the market
- Efforts to capture the refinancing needs of customers seeking to revise their loan terms has resulted in the housing loan balance growing 7% on an annualized basis (compared to Mar. 31, 2016) to JPY 1,326.8 billion
- The Bank's retail FCY deposit balance as of Dec. 31, 2016, totaled JPY 382.7 billion, increased 18% on an annualized basis (compared to Mar. 31, 2016). The Bank's retail FCY deposits continue to serve as the core of the Bank's FCY funding

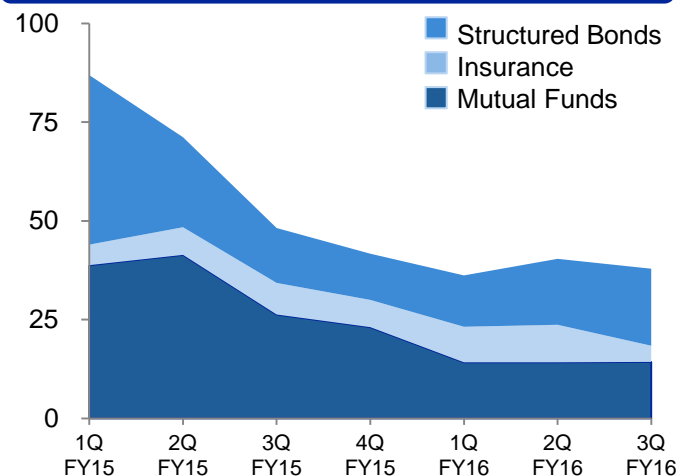
Asset Management Product Balance



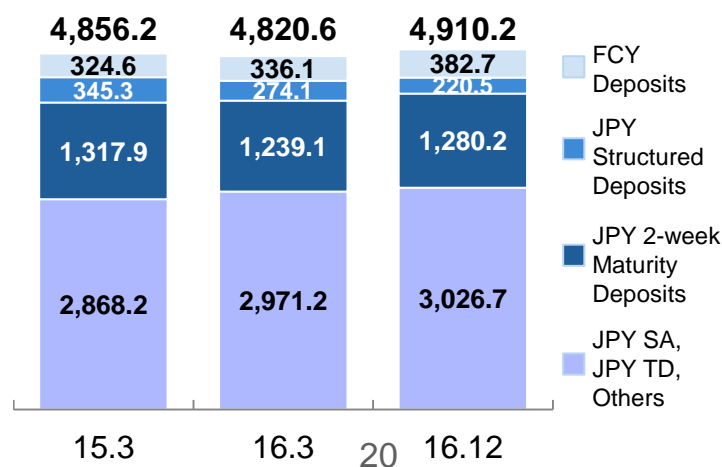
Housing Loan Balance



Asset Management Product Sales



Retail Deposit Balance by Product



Retail Banking	3Q FY15 (9 mons)	3Q FY16 (9 mons)	YoY(%) B(+)/W(-)
Net Interest Income	16.0	17.7	+11%
of which, from Loans	7.8	8.1	+4%
of which, from Deposits, etc.	8.2	9.5	+16%
Noninterest Income	4.6	1.7	-63%
of which, from AMPs	7.8	5.1	-35%
of which, Other fees (ATM, FT, FX etc.)	-3.1	-3.4	-10%
Expenses	-24.7	-25.0	-1%
Ordinary Business Profit	-4.1	-5.5	-34%
Net Credit Costs	-0.2	0.6	n.m.
OBP after Net Credit Costs	-4.4	-4.8	-9%

Business: APLUS FINANCIAL, Showa Leasing

(Unit: JPY billion; %)

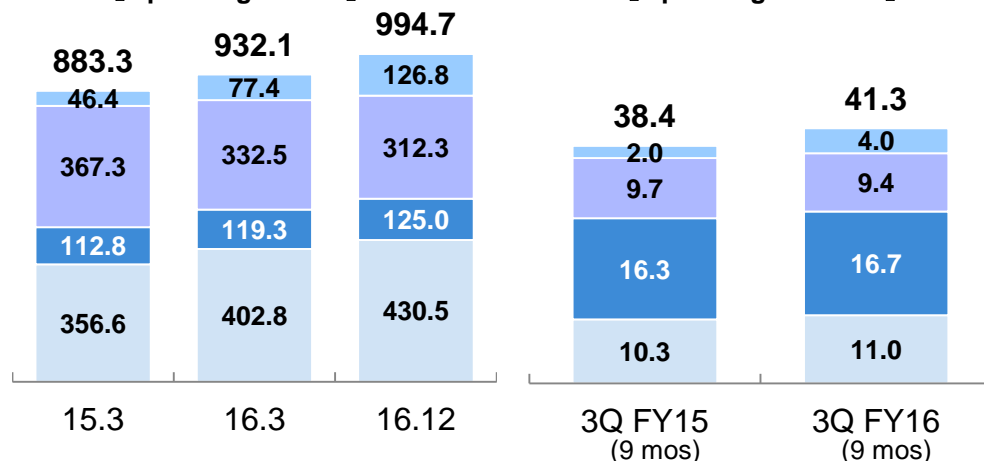
- Revenues recorded in APLUS FINANCIAL increased as a result of the growth of the balance of investment loans for high quality second hand apartments, primarily located in the Tokyo area, and the growth of the shopping credit operating asset balance
- Creating an organizational structure which enhances the speed and mobility of decision making as a Group through the assumption of 100% ownership of Showa Leasing

APLUS FINANCIAL

■ Housing Related Loans, etc. ■ Credit Cards
■ Automobile Credit¹ ■ Shopping Credit (excl. Automobile)¹

【Operating Assets】

【Operating Revenue】

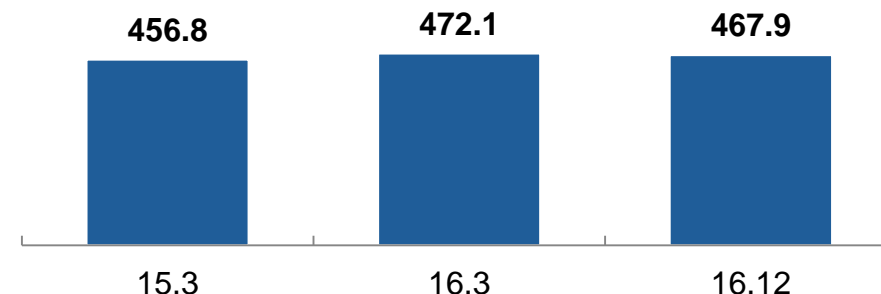


APLUS FINANCIAL	3Q FY15 (9 mos)	3Q FY16 (9 mos)	YoY(%) B(+)/W(-)
Net Interest Income	4.9	6.7	+37%
Noninterest Income	34.0	34.4	+1%
Expenses	-27.2	-28.1	-3%
Ordinary Business Profit	11.7	13.0	+11%
Net Credit Costs	-6.1	-6.5	-7%
OBP after Net Credit Costs	5.5	6.4	+16%

¹ Includes credit guarantee business

Showa Leasing

■ Operating Asset Balance



Showa Leasing	3Q FY15 (9 mos)	3Q FY16 (9 mos)	YoY(%) B(+)/W(-)
Net Interest Income	-1.5	-0.9	+40%
Noninterest Income	14.7	11.1	-24%
Expenses	-6.2	-6.3	-2%
Ordinary Business Profit	7.0	3.8	-46%
Net Credit Costs	1.0	1.2	+20%
OBP after Net Credit Costs	8.0	5.1	-36%

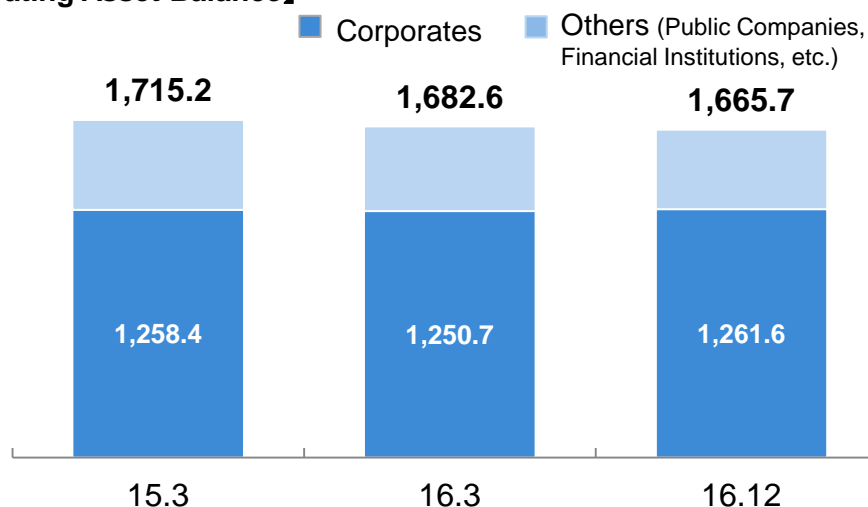
Business: Corporate Business, Global Markets

(Unit: JPY billion; %)

- In the Corporate Business emphasis has been shifted from transaction volume to quality and the Bank has engaged in new initiatives even more selectively in regard to risk and return, and net interest income is largely in line with our expectations
- Regarding Global Markets, while aversion toward investments by retail customers resulted in weak sales of asset management products, including structured bonds, sales of structured deposits which met the asset management needs of regional financial institution customers were robust

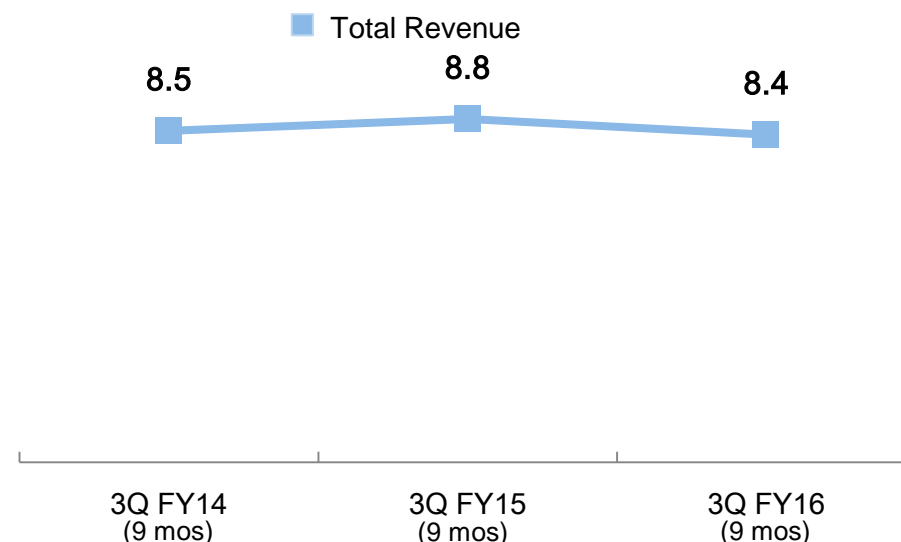
Corporate Business

【Operating Asset Balance】



Institutional Business	3Q FY15 (9 mos)	3Q FY16 (9 mos)	YoY(%) B(+)/W(-)
Net Interest Income	7.7	8.6	+12%
Noninterest Income	4.1	3.9	-5%
Expenses	-8.8	-8.0	+9%
Ordinary Business Profit	3.0	4.5	+50%
Net Credit Costs	-0.8	-0.5	+38%
OBP after Net Credit Costs	2.2	3.9	+77%

Global Markets



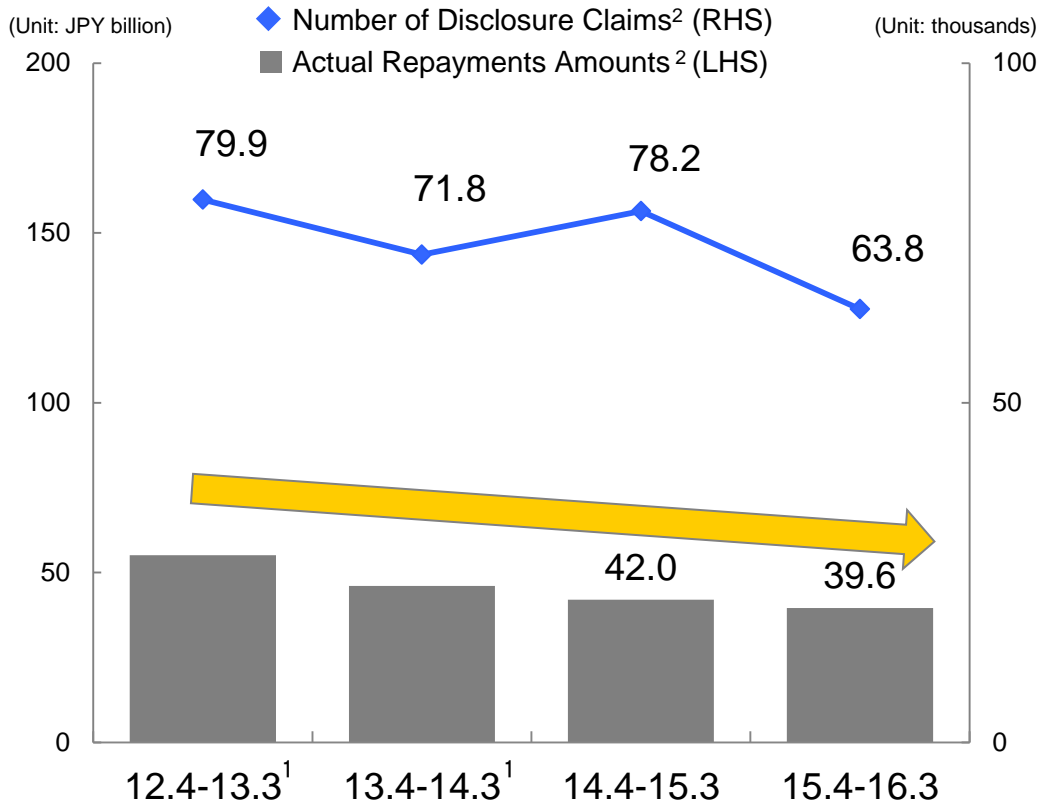
Global Markets	3Q FY15 (9 mos)	3Q FY16 (9 mos)	YoY(%) B(+)/W(-)
Net Interest Income	1.4	1.7	+21%
Noninterest Income	7.4	6.6	-11%
Expenses	-5.5	-5.2	+5%
Ordinary Business Profit	3.3	3.2	-3%
Net Credit Costs	0.3	0.0	n.m.
OBP after Net Credit Costs	3.6	3.2	-11%

Interest Repayment (Grey Zone)

(Unit: JPY billion)

- The total grey zone reserve of the Shinsei Bank Group stands at JPY 103.7 billion, a sufficient level from a Group-wide perspective
- 3QFY2016 (3 months) disclosure claims and actual repayments reduced approx. 20% y-o-y
- While continuing to closely monitor grey zone trends, the Bank views there to be no major shifts in the long term downward trends of grey zone related figures

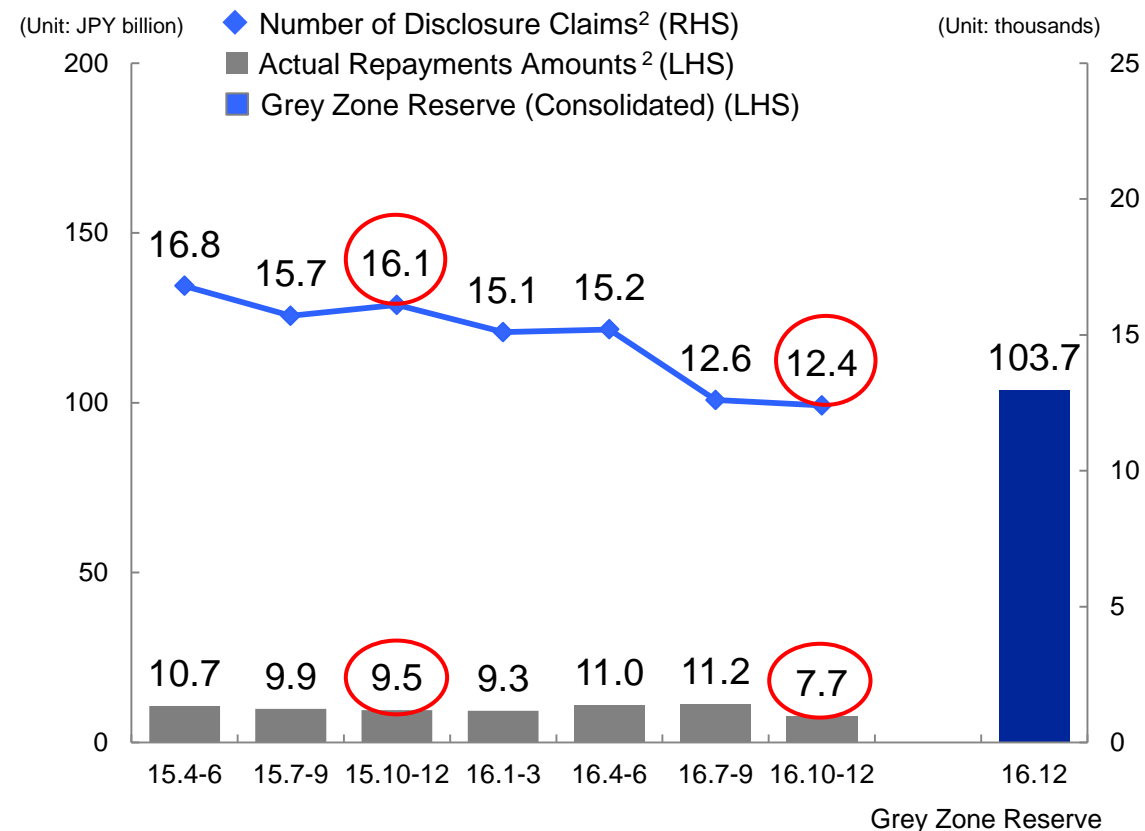
Annual Trend



¹ Actual repayments include grey zone claims for Shinsei Financial indemnified by GE until March 2014

² Shinsei Financial, Shinsei Personal Loan and APLUS FINANCIAL combined

Recent Quarterly Trend



Key Data

(Unit: JPY billion; %)

Balance Sheet

	2013.3	2014.3	2015.3	2016.3	2016.12
Loans and bills discounted	4,292.4	4,319.8	4,461.2	4,562.9	4,789.9
Securities	1,842.3	1,557.0	1,477.3	1,227.8	1,090.4
Lease receivables/ leased investment assets	203.5	227.7	227.0	211.4	193.0
Installment receivables	365.8	421.9	459.1	516.3	534.5
Reserve for credit losses	-161.8	-137.3	-108.2	-91.7	-98.7
Deferred Tax Assets	16.3	16.5	15.3	14.0	16.6
Total assets	9,029.3	9,321.1	8,889.8	8,928.7	9,210.7
Deposits including negotiable certificates of deposits	5,457.5	5,850.4	5,452.7	5,800.9	5,881.0
Borrowed money	719.2	643.4	805.2	801.7	753.6
Corporate bonds	174.2	177.2	157.5	95.1	118.6
Grey zone reserves	34.9	208.2	170.2	133.6	103.7
Total liabilities	8,345.6	8,598.5	8,136.0	8,135.6	8,397.4
Shareholders' equity	626.3	665.1	728.5	786.8	818.4
Total net assets	683.6	722.5	753.7	793.1	813.3

Financial Ratios

	FY12	FY13	FY14	FY15	3Q FY16
Expense-to-revenue ratio	64.6%	65.4%	60.2%	64.9%	62.4%
Loan-to-deposit ratio	78.7%	73.8%	81.8%	78.7%	81.4%
ROA	0.6%	0.5%	0.7%	0.7%	0.6% ¹
ROE	8.6%	6.5%	9.8%	8.1%	7.2% ¹
RORA	n.a.	0.7%	1.2%	1.1%	1.0% ¹

Per Share Data

(Unit: Yen)	FY12	FY13	FY14	FY15	3Q FY16
BPS	233.65	247.82	275.45	294.41	312.23
EPS	19.24	15.59	25.57	22.96	16.61

Credit Ratings

	2013.3	2014.3	2015.3	2016.3	2016.12
R&I	BBB+ (Stable)	BBB+ (Positive)	BBB+ (Positive)	BBB+ (Positive)	BBB+ (Positive)
JCR	BBB (Positive)	BBB+ (Stable)	BBB+ (Stable)	BBB+ (Stable)	BBB+ (Stable)
S&P	BBB+ (Stable)	BBB+ (Stable)	BBB+ (Stable)	BBB+ (Stable)	BBB+ (Stable)
Moody's	Ba1 (Stable)	Baa3 (Stable)	Baa3 (Positive)	Baa3 (Positive)	Baa2 (Stable)

¹ Annualized Basis

- **The preceding description of Shinsei's Medium-Term Management Plan contains forward-looking statements regarding the intent, belief and current expectations of our management with respect to our financial condition and future results of operations. These statements reflect our current views with respect to future events that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, our actual results may vary materially from those we currently anticipate. Potential risks include those described in our annual securities report filed with the Kanto Local Finance Bureau, and you are cautioned not to place undue reliance on forward-looking statements.**
- **Unless otherwise noted, the financial data contained in these materials are presented under Japanese GAAP. The Company disclaims any obligation to update or to announce any revision to forward-looking statements to reflect future events or developments. Unless otherwise specified, all the financials are shown on a consolidated basis.**
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