Business and Financial Highlights First Half Ended September 30, 2018

Shinsei Bank, Limited November 2018





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Key Points



Ordinary Business Profit (OBP): JPY 43.7 billion (48% progression)

- Total revenue: JPY 114.7 billion (48% progression toward full year projection)
- Expenses: JPY 70.9 billion (49% progression toward full year projection)
 - Expense-to-Revenue Ratio: 61.9%

Net Income : JPY 27.6 billion (53% progression)

- Net credit costs: JPY 14.4 billion (42% progression toward full year projection)
- OBP after Net Credit Costs: JPY 29.3 billion (51% progression toward full year projection)
- Gain from reversal of gray zone reserve : JPY 1.7 billion



Progress in the Growth Areas

- Unsecured Loan: Revision of website navigation and a new campaign contributed in improved performance in Lake ALSA
 - New customer acquisition: 26K in 2Q (23K in 1Q), Approval rate: 29.5% (28.9% in 1Q)
- Structured Finance: Asset balance grew at 9% from September 2017
 - Newly committed transactions momentum continues to be satisfactory in project finance



1H FY2018 Financial Results Summary

	Consolidated	17.4-9 (Actual)	18.4-9 (Actual)			18.4-19.3 (Plan)
				YoY % B(+)/W(-)	Progress %	
Total Revenue		115.9	114.7	-1	48	236.5
	Net Interest Income	64.1	66.3	+3		
	Noninterest Income	51.7	48.3	-7		
Expenses		-71.6	-70.9	+1	49	-144.5
Ordinary Business Profit (OBP)		44.2	43.7	-1	48	92.0
Ne	t Credit Costs	-19.8	-14.4	+27	42	-34.0
OE	BP after Net Credit Costs	24.3	29.3	+21	51	58.0
Others		0.7	-1.6	n.m.	27	-6.0
	Income Tax, etc.	-1.8	-1.8	0		
Ne	et Income	25.1	27.6	+10	53	52.0

Points Total Revenue: YoY-1% Net Interest Income: YoY+3% Noninterest Income: YoY-7%

(Unit: JPY billion; %)

Expenses: YoY +1%

 Expense-to-revenue ratio: 61.9% (1H FY2017: 61.8%)

OBP: YoY-1%

Net Credit Costs: YoY+27%

 Structured Finance 	: JPY 3 billion
	(reversal)
 APLUS FINANCIAL 	: JPY 8.1 billion
	(provision)
 Unsecured Loans 	: JPY 8.3 billion
	(provision)

OBP after Net Credit Costs: YoY+21%

Others:

 Reversal of gray zone reserve: JPY 1.7 billion



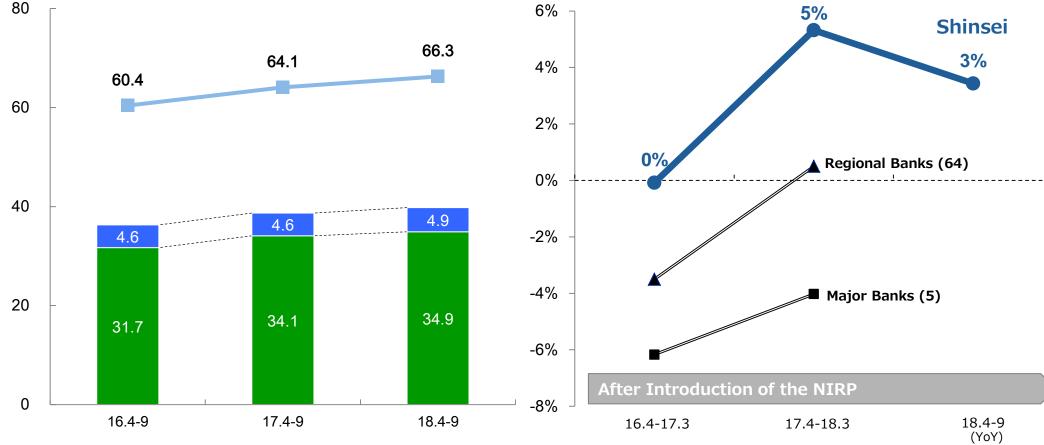
Financial Update: Net Interest Income

(Unit: JPY billion)

- Net Interest Income
 - Of which, Structured Finance
 - Of which, Unsecured Loans
 - (Lake Businesses, NOLOAN, Shinsei Bank SmartCard Loan Plus)

Net Interest Income YoY Comparison

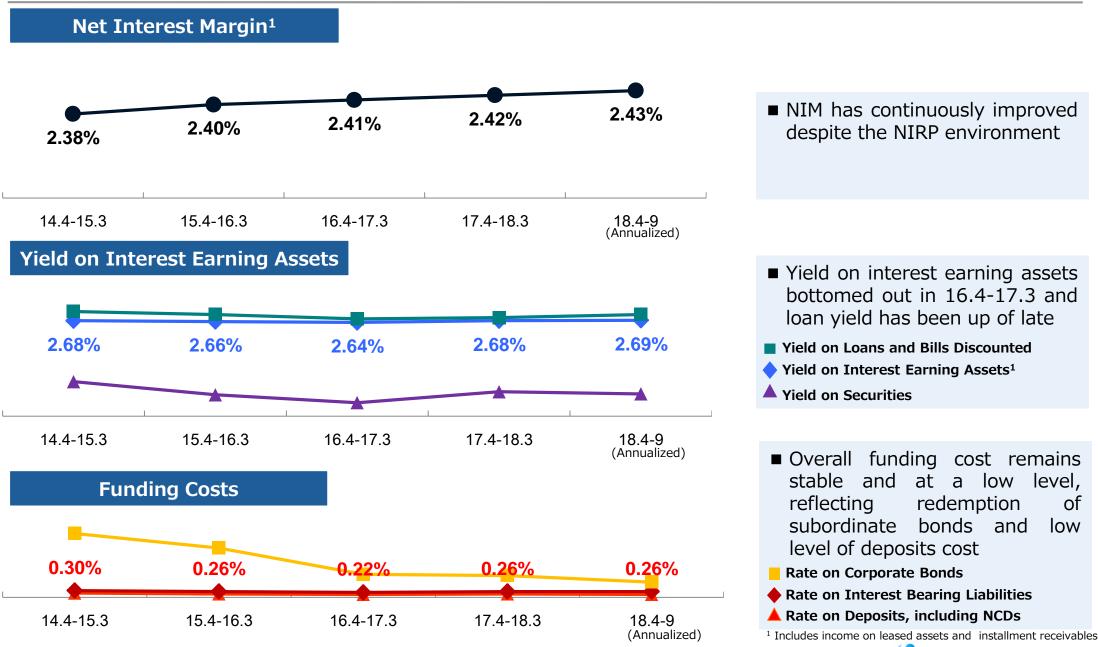
Shinsei's net interest income has shown steady growth despite introduction of the Negative Interest Rate Policy (NIRP)



(Source) Regional Banks joining Regional Banks Association of Japan (nonconsolidated basis): Compiled based on disclosures of Japanese Bankers Association Major Banks (consolidated basis): Based on disclosures of each bank

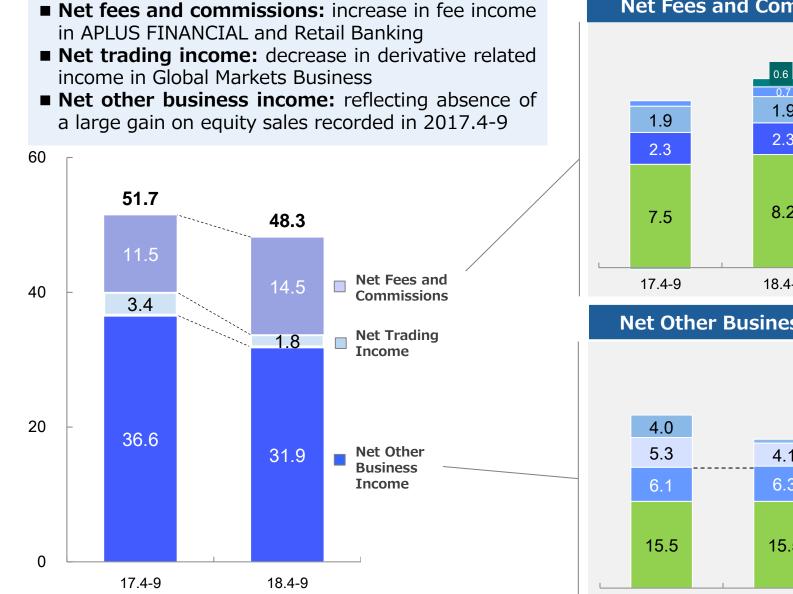


Financial Update: Net Interest Margin(NIM), Yield on Interest Earning Assets, Funding Costs

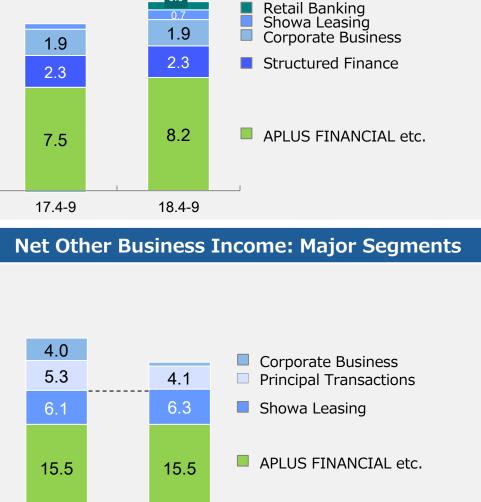


(Unit: %)

Financial Update: Noninterest Income



Net Fees and Commissions: Major Segments



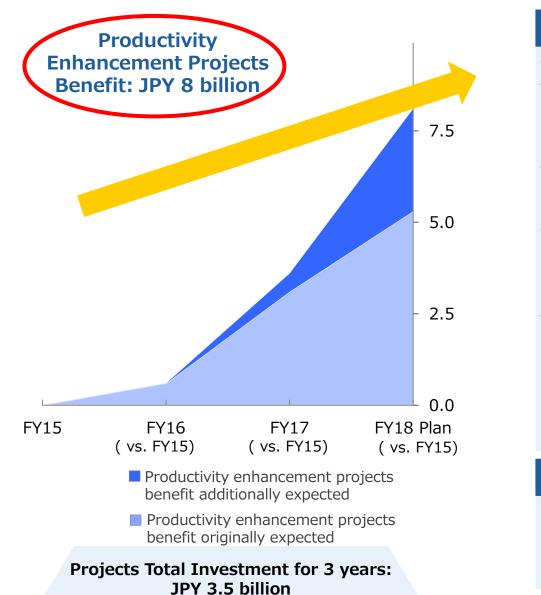
18.4-9



17.4-9

Productivity Enhancement

(Unit: JPY billion)



Measures Toward FY18 Plan

Solid progress toward FY18 benefit plan

Optimizing earnings structure of Retail Banking

- > Revised ATM fee table in "Shinsei Step Up Program" in October
- Commenced initiatives for productivity enhancement such as new CRM, area management system of branches, etc.

Streamlining operation in call centers

> Developed on-line system and automation system of the operation such as online password resetting via internet banking etc.

Optimizing branch channels

- > Bank: branch closure (2), call center relocation (1)
- > Lake : closure of branches (24), new branches (9)
- Showa Leasing: consolidation with the Bank's offices (2)

Consolidating head office function and enhancing technology

- Expanding common platform: HR evaluation system, consolidation of compliance program
- $\succ\,$ Creating benefit of 13% FTE^1 of employees in the head office function
- Enhancing FTE reduction by automating operations including RPA² in APLUS, Showa Leasing and Shinsei Financial

Measures Toward FY19 and beyond

Realigning the Group's offices in Tokyo area

- > Consolidating the Group's offices to reduce costs
- Streamlining operation by shifting from entity-wide organization to function-wide organization format

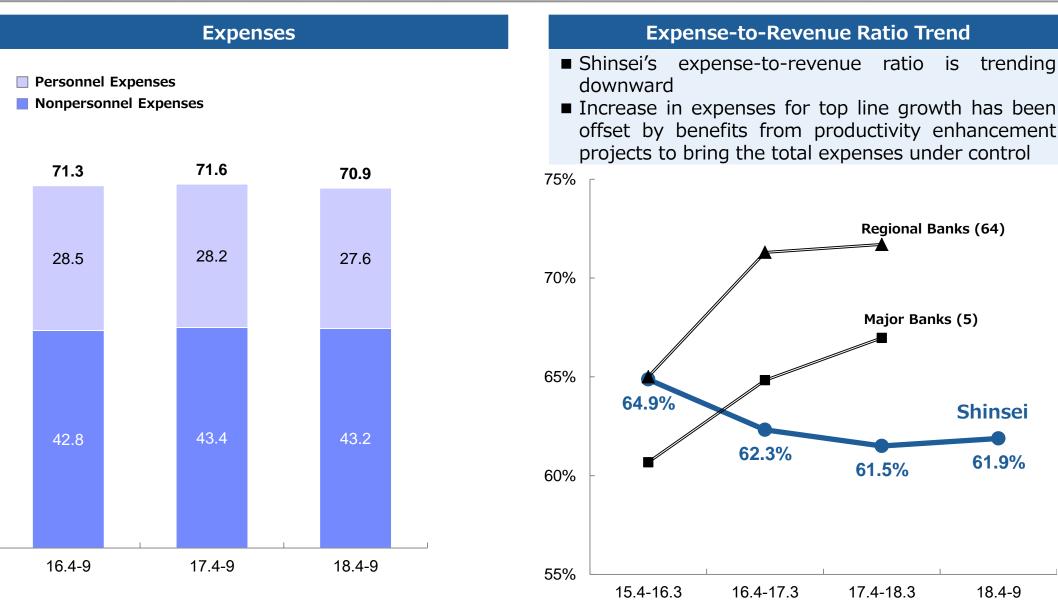
¹ Full Time Equivalent

² Robotics Process Automation



Financial Update: Expenses, Expense-to-Revenue Ratio

(Unit: JPY billion)



(Source) Regional Banks joining Regional Banks Association of Japan (nonconsolidated basis): Compiled based on disclosures of Japanese Bankers Association Major Banks (consolidated basis): Based on disclosures of each bank

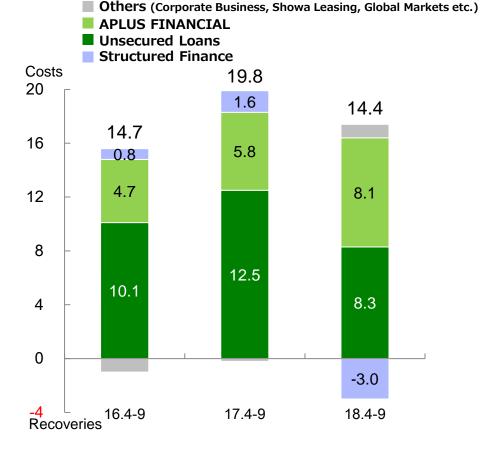


Financial Update: Net Credit Costs

(Unit: JPY billion)

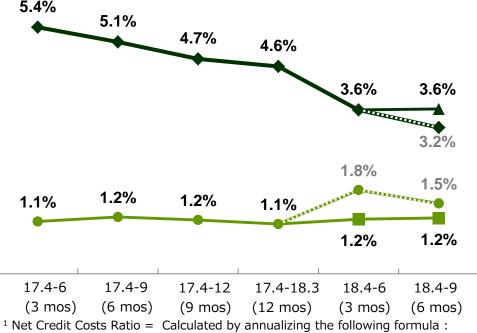
Net Credit Costs

- In Structured Finance, net credit costs recoveries were recorded due primarily to calculation of general reserve for loan losses in accordance with growth of portfolio including project finance transactions etc.
- In APLUS FINANCIAL, increase in net credit costs reflects provisioning related to a bulk sale of delinquent loans in the 1QFY2018



Net Credit Costs Ratio: Consumer Finance

- Net credit costs ratio of the unsecured loans was down to 3.2%, reflecting credit recovery from former-Lake portfolio in Shinsei Financial in addition to flattish loan balance
- The ratio excluding the credit recovery was at 3.6%
- Unsecured Loans: Net Credit Costs Ratio (annualized basis¹)
- Unsecured Loans: Net Credit Costs Ratio (excluding the write-back gain on reserves of ex-Lake portfolio, annualized basis¹)
- APLUS FINANCIAL: Net Credit Costs Ratio (annualized basis¹)
- APLUS FINANCIAL: Net Credit Costs Ratio (excluding the factor of a bulk sale of delinquent loans, annualized basis¹)



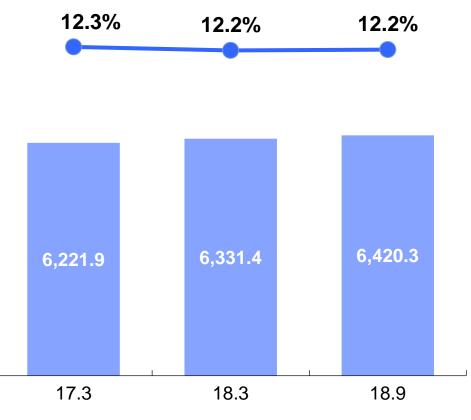
(Net Credit Costs ÷ Average of Beginning and End of Period Operating Assets Balances)



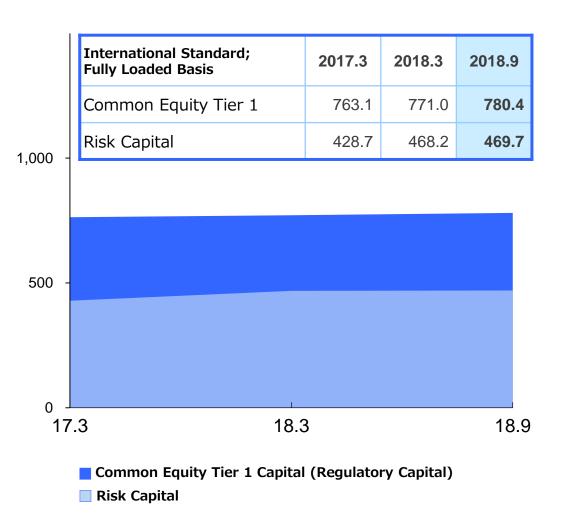
(Unit: JPY billion)

Common Equity Tier1 Ratio

Amounts of Capital



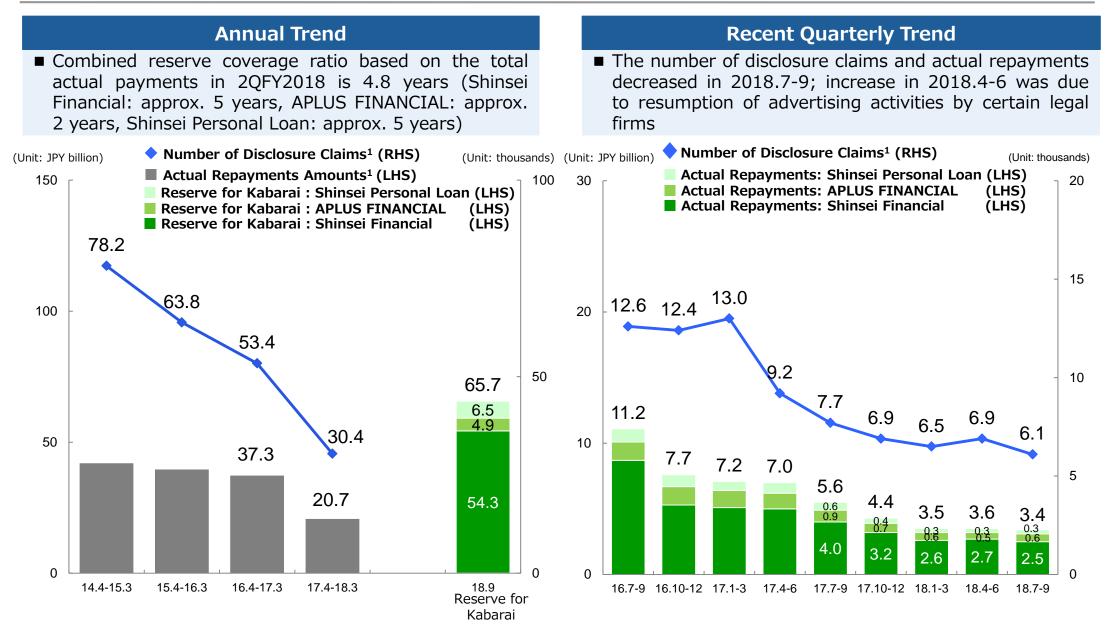
- Common Equity Tier 1 Ratio (International Standard; Fully Loaded Basis)
 Risk Assets
 - (International Standard; Fully Loaded Basis)





Financial Update: Excess Interest Repayment (Kabarai)

(Unit: JPY billion)



¹ Shinsei Financial, Shinsei Personal Loan and APLUS FINANCIAL combined



Business Update

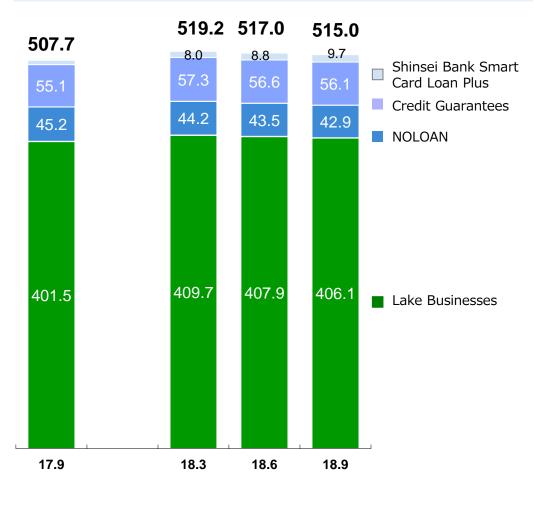
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Business: Unsecured Loans

(Unit: JPY billion; %)

Balance

- Unsecured loan balance increased JPY 7 billion from Sep. 2017 but declined JPY 4 billion from Mar. 2018
- It reflected fewer new customer acquisition of Lake ALSA than initial plan

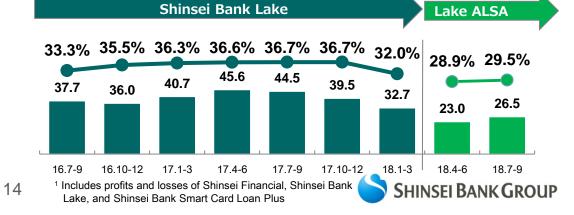


P&L

- Flattish loan balance resulted in decrease in net credit costs and increase in profits by 117%
- New customer acquisition and approval rate have gradually improved through revision of website navigation and "60 days no interests" campaign etc.

Shinsei Financial ¹	17.4-9	18.4-9	YoY % B(+)/W(-)
Net Interest Income	34.1	34.9	+2
of which, Lake Businesses	30.9	32.0	+4
Noninterest Income	-0.1	0.0	n.m.
Total Revenue	33.9	35.0	+3
Expenses	-16.5	-16.4	+1
Ordinary Business Profit (OBP)	17.3	18.5	+7
Net Credit Costs	-12.5	-8.3	+34
OBP after Net Credit Costs	4.7	10.2	+117

Lake: New Customers (κ), Approval Rate (%)

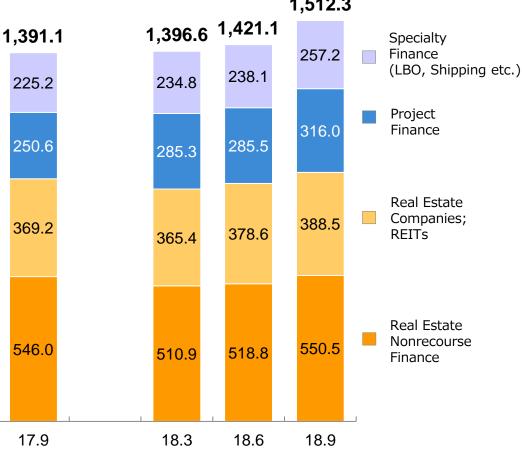


Business: Structured Finance

(Unit: JPY billion; %)

Balance

- Operating assets in structured finance grew at 9% from Sep. 2017 and at 8% from Mar. 2018
- New commitments in project finance increased due mainly to domestic mega solar and biomass projects and overseas wind power project etc. [Operating Assets]



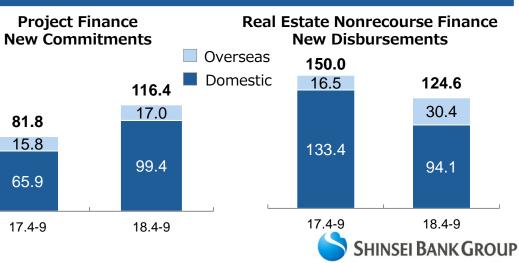
1,512.3

P&L

■ 1PY 3 billion of net credit costs recoveries was recorded due primarily to calculation of general reserve for loan losses in accordance with growth of portfolio including project finance transactions etc.

Structured Finance	17.4-9	18.4-9	YoY % B(+)/W(-)
Net Interest Income	4.6	4.9	+7
Noninterest Income	3.2	3.4	+6
Expenses	-3.4	-3.9	-15
Ordinary Business Profit (OBP)	4.4	4.4	0
Net Credit Costs	-1.6	3.0	n.m.
OBP after Net Credit Costs	2.7	7.5	+178

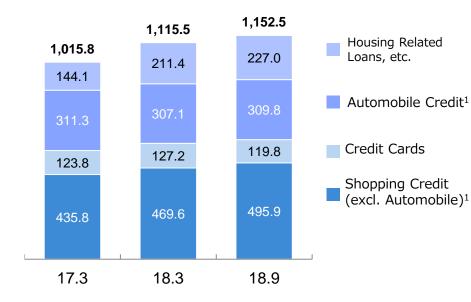
New Commitments; New Disbursements



Business: APLUS FINANCIAL, Showa Leasing

(Unit: JPY billion; %)

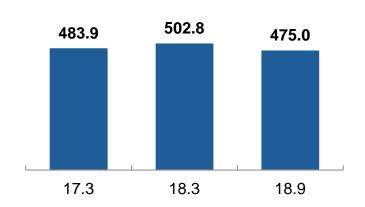
APLUS FINANCIAL: Operating Assets Balance



APLUS FINANCIAL	17.4-9	18.4-9	YoY % B(+)/W(-)
Net Interest Income	5.5	5.5	0
Noninterest Income	22.3	22.9	+3
Expenses	-18.5	-18.7	-1
Ordinary Business Profit (OBP)	9.3	9.7	+4
Net Credit Costs	-5.8	-8.1	-40
OBP after Net Credit Costs	3.4	1.6	-53

¹ Includes credit guarantees business

Showa Leasing: Operating Assets Balance

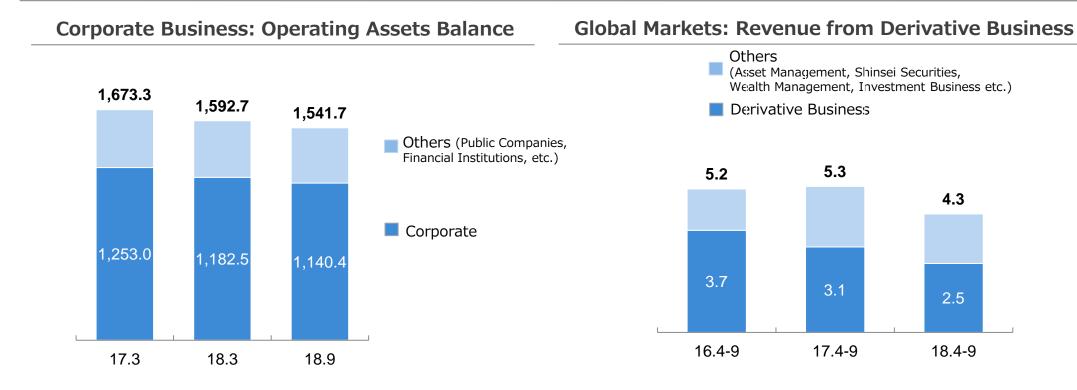


17.4-9	18.4-9	YoY % B(+)/W(-)
-0.0	-0.1	n.m.
6.6	7.1	+8
-4.1	-4.7	-15
2.4	2.2	-8
-0.5	0.7	n.m.
1.8	3.0	+67
	-0.0 6.6 -4.1 2.4 -0.5	-0.0 -0.1 6.6 7.1 -4.1 -4.7 2.4 2.2 -0.5 0.7



Business: Corporate Business, Global Markets

(Unit: JPY billion; %)



Corporate Business	17.4-9	18.4-9	YoY % B(+)/W(-)
Net Interest Income	4.9	5.0	+2
Noninterest Income	5.7	2.6	-54
Expenses	-5.9	-5.9	0
Ordinary Business Profit (OBP)	4.7	1.6	-66
Net Credit Costs	0.8	-1.6	n.m.
OBP after Net Credit Costs	5.5	0.0	-100

Global Markets	17.4-9	18.4-9	YoY % B(+)/W(-)
Net Interest Income	1.1	0.9	-18
Noninterest Income	4.1	3.3	-20
Expenses	-3.5	-3.5	0
Ordinary Business Profit (OBP)	1.7	0.7	-59
Net Credit Costs	-0.0	-0.0	0
OBP after Net Credit Costs	1.7	0.6	-65



Business: Retail Banking

(Unit: JPY billion; %)

AL	JM ¹ : Balan	ice	AUM ¹	: % Share	P&L			
FCY De Asset M	uctured Depos posits 1anagement Pi	roducts		as of September 30, 2018) Structured	Retail Banking	18.4-9	YoY % B(+)/W(-)	
(Mutual F	Funds, Insurance,	, Structured Bonds	Mutual 8%	Bonds 4%	Net Interest Income	11.2	11.8	+5
5,884.8	5,904.3	5,808.4	Funds 6%		of which, from Loans	5.3	5.0	-6
			YqL	YPL	of which, from Deposits, etc.	5.9	6.8	+15
			Structured Deposits	Savings and Time	Noninterest Income	0.1	1.0	+900
,280.3	4,256.5	4,121.9	4%	Deposits,	of which, from Asset Management Products	3.0	3.5	+17
			FCY	JPY 2- Others week 49% Maturity	of which, Other fees (Loan origination, ATM, FT, FX etc.)	-2.8	-2.4	+14
			Deposits 7%	Deposits 22%	Expenses	-14.8	-13.9	+6
214.3 380.9	224.4 403.6	235.0 405.4		22.70	Ordinary Business Profit (OBP)	-3.4	-1.0	+71
998.8	1,019.0	1,046.0			Net Credit Costs	-0.1	-0.0	n.m.
17.3	18.3	18.9			OBP after Net Credit Costs	-3.5	-1.0	+71

¹ Asset Under Management



Segment Information

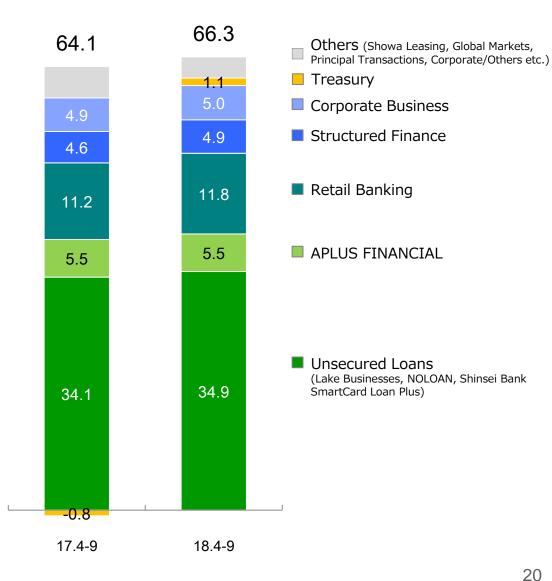
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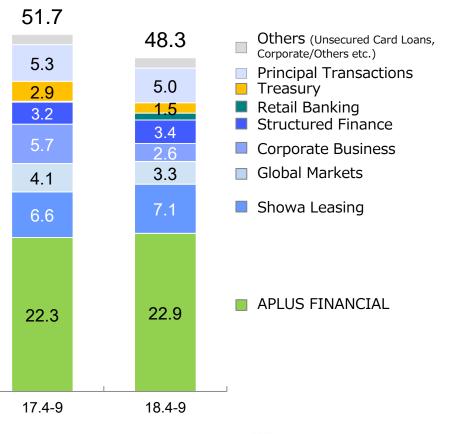
Segment: Net Interest Income, Noninterest Income

(Unit: JPY billion)

Net Interest Income: Segment YoY

Noninterest Income: Segment YoY

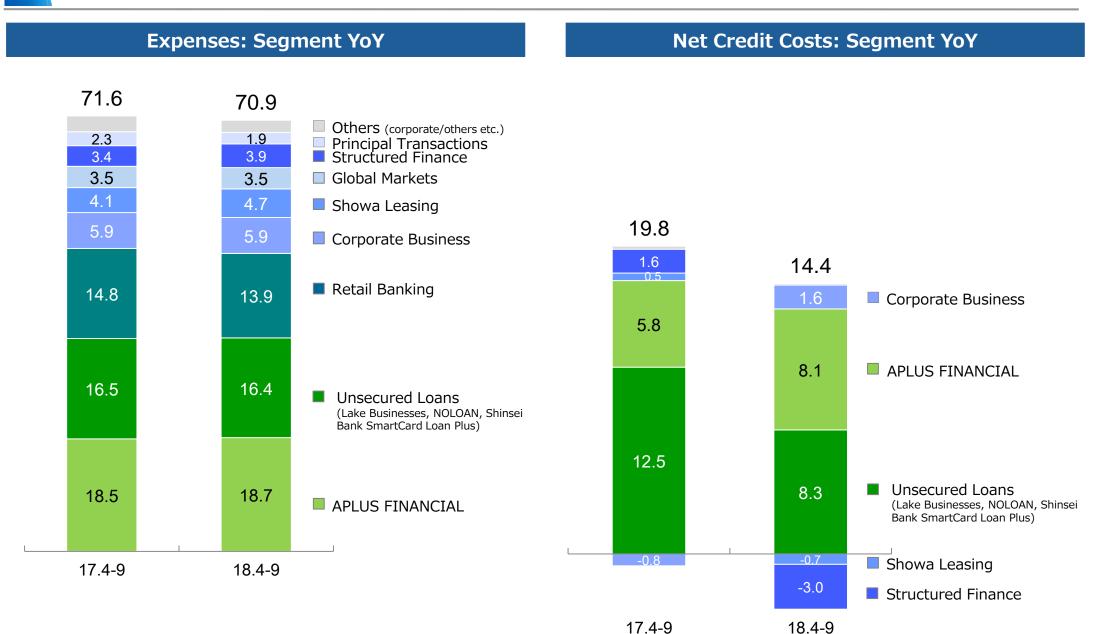






Segment: Expenses, Credit Costs

(Unit: JPY billion)



SHINSEI BANK GROUP

Segment: P&L and Operating Assets Balance (1HFY2018)

(Unit: JPY billion; %)

	18.	4-9 (1HFY20	18)	Opera	ating As	sets ² + ALM Assets
Segment	Amounts (OBP after net credit costs)	Weight %	ROA ³ % (Reference)	7,444.3	7,548.4	
Individual Business	11.0	38	-	671.0	727.2	ALM Assets (Gov't Bonds, etc.)
Retail Banking	-1.0	-3	-0.2		195.0	Others (Global Markets etc.)
Shinsei Financial ¹	10.2	35	3.9	193.7 502.8	475.0	Principal Transactions
APLUS FINANCIAL	1.6	5	0.3		519.6	Showa Leasing
Others	0.2	1	0.8	524.0	519.0	Unsecured Loans, etc. (Lake Businesses, NOLOAN, (Lake Businesses, NOLOAN,
Institutional Business	15.2	52	-	1,032.6	1,070.2	(Lake Businesses, NOLOAN, Credit Guarantees, Shinsei Ban SmartCard Loan Plus etc.)
Corporate Business	0.0	0	0.0	1,002.0	.,	APLUS FINANCIAL
Structured Finance	7.5	26	1.0			
Principal Transactions	4.6	16	4.7	1,282.9	1,240.1	Retail Banking
Showa Leasing	3.0	10	1.2			(Housing Loans, etc.)
Global Markets Business	0.6	2	-			
Markets	1.1	4	n.m.	1,396.6	1,512.3	Structured Finance (Real Estate Finance,
Others	-0.4	-1	n.m.			Project Finance, Specialty Finance)
Corporate/Other	2.2	8	-			i maneey
Treasury	1.8	6	0.5			
Corporate/Other (excluding Treasury)	0.4	1	n.m.	1,592.7	1,541.7	Corporate Business
Total (OBP after net credit costs)	29.3	100	0.8			·
(Note) Costs associated with the funding operations h on a management accounting basis	ave been allocated	to the interest ear	rning businesses	18.3	18.9	

¹ Includes Lake Businesses, NOLOAN, Shinsei Bank SmartCard Loan Plus

² Includes guarantees not requiring funding (customers' liabilities for acceptances and guarantees)

³ Segment ROA = OBP after net credit costs per segment / average operating assets balance of beginning of term and end of term 22



Segment: P&L and Operating Assets Balance (FY2017)

(Unit: JPY billion; %)

	17.	4-18.3 (FY20	17)	Opera	ating As	sets ² + ALM Assets
Segment	Amounts (OBP after net credit costs)	Weight %	ROA ³ % (Reference)	7,236.0	7,444.3	ALM Assets
Individual Business	19.0	36	-	599.9	671.0	(Gov't Bonds, etc.)
Retail Banking	-5.8	-11	-0.4		400 7	Others (Global Markets etc.)
Shinsei Financial ¹	13.7	26	2.7	204.9	193.7 502.8	Principal Transactions
APLUS FINANCIAL	9.1	17	0.9	483.9		Showa Leasing
Others	2.0	4	4.8	485.2	524.0	Unsecured Loans, etc. (Lake Businesses, NOLOAN, Credit Guarantees, Shinsei Bank
Institutional Business	28.6	55	-		1,032.6	Credit Guarantees, Shinsei Bank SmartCard Loan Plus etc.)
Corporate Business	6.6	13	0.4	911.3	1,032.0	APLUS FINANCIAL
Structured Finance	8.4	16	0.6			
Principal Transactions	9.3	18	4.7	1,354.8	1,282.9	Retail Banking
Showa Leasing	4.2	8	0.9	, , , , , , , , , , , , , , , , , , ,		(Housing Loans, etc.)
Global Markets Business	4.3	8	-			
Markets	4.8	9	n.m.	1,253.2	1,396.6	Structured Finance (Real Estate Finance,
Others	-0.5	-1	n.m.	1,20012	1,000.0	Project Finance, Specialty Finance)
Corporate/Other	0.2	0	-			Findrice)
Treasury	1.0	2	0.2			
Corporate/Other (excluding Treasury)	-0.8	-2	n.m.	1,673.3	1,592.7	Corporate Business
Total (OBP after net credit costs)	52.1	100	0.8			
(Note) Costs associated with the funding operations has on a management accounting basis	ave been allocated	to the interest ear	ning businesses	17.3	18.3	

¹ Includes Lake Businesses, NOLOAN, Shinsei Bank SmartCard Loan Plus

² Includes guarantees not requiring funding (customers' liabilities for acceptances and guarantees)

³ Segment ROA = OBP after net credit costs per segment / average operating assets balance of beginning of term and end of term 23



Segment: Quarterly P&L

(Unit: JPY billion)

Segment P&L		FY2	017		FY2018		
(OBP after Net Credit Costs)	17.4-6	17.7-9	17.10-12	18.1-3	18.4-6	18.7-9	
Individual Business	2.1	3.0	6.5	7.1	4.5	6.5	
Retail Banking	-1.7	-1.7	-1.3	-1.0	-0.5	-0.4	
Shinsei Financial ¹	1.7	3.0	4.8	4.1	4.6	5.6	
APLUS FINANCIAL	1.9	1.5	2.7	2.9	0.4	1.1	
Others	0.3	0.2	0.3	1.1	0.0	0.1	
Institutional Business	8.7	7.6	5.6	6.5	5.0	10.2	
Corporate Business	1.4	4.0	0.3	0.7	0.6	-0.6	
Structured Finance	1.9	0.7	2.5	3.1	-0.2	7.8	
Principal Transactions	4.3	1.8	2.9	0.1	2.4	2.1	
Showa Leasing	0.9	0.8	-0.1	2.4	2.2	0.8	
Global Markets Business	1.2	0.4	0.8	1.7	0.2	0.4	
Markets	1.3	0.6	0.9	1.8	0.3	0.7	
Others	-0.0	-0.1	-0.1	-0.1	-0.1	-0.3	
Corporate/Other	0.5	0.4	0.3	-1.1	1.4	0.8	
Treasury	0.7	0.4	0.5	-0.6	1.0	0.7	
Corporate/Other (excluding Treasury)	-0.1	-0.0	-0.1	-0.4	0.4	0.0	
Total (OBP after Net Credit Costs)	12.7	11.6	13.4	14.3	11.3	17.9	

(Note) Costs associated with the funding operations have been allocated to the interest earning businesses on a management accounting basis

¹ Includes Lake Businesses, NOLOAN, Shinsei Bank SmartCard Loan Plus

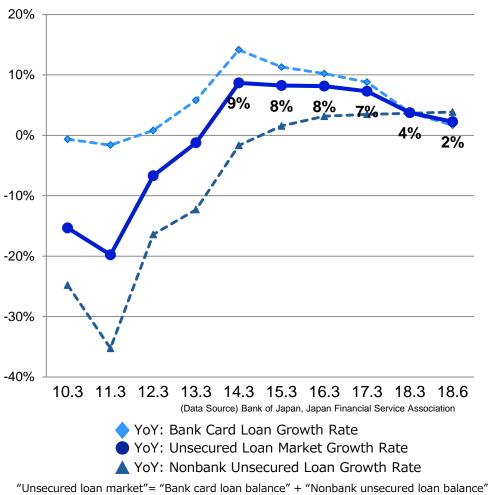


Appendix

SHINSEI BANK GROUP

Unsecured Loan Market

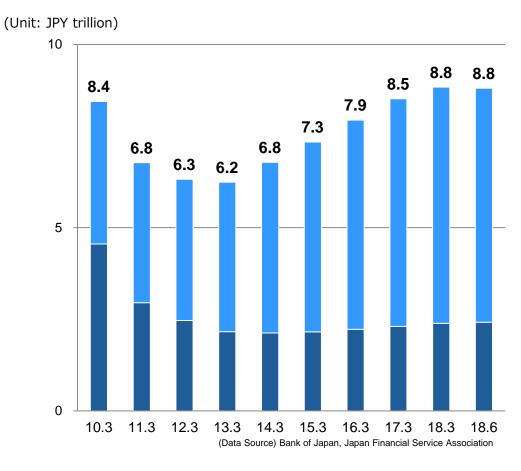
Unsecured Loan Market: Growth Rate (YoY)



"Bank card loan balance": Statistics aggregated by the Bank of Japan; Balance of consumer card loans extended by domestic banks and credit unions

"Nonbank unsecured loan balance": Statistics aggregated by the Japan Financial Services Association; Unsecured loans (consumer finance sector) month end balance (excludes housing loans)

Unsecured Loan Market: Size



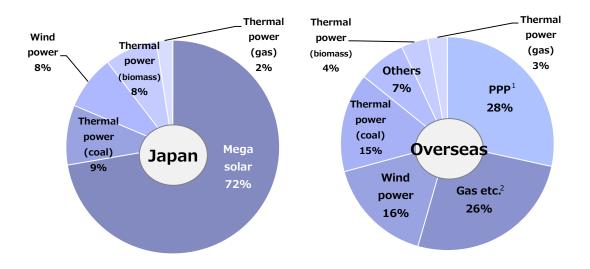
Bank Card Loan Balance
 Nonbank Unsecured Loan Balance



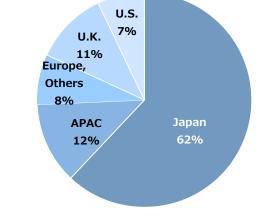
Structured Finance: Portfolio (as of September 30, 2018)

Project Finance



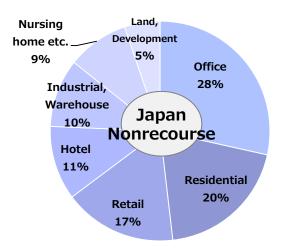


[Balance: regions, includes commitment basis]

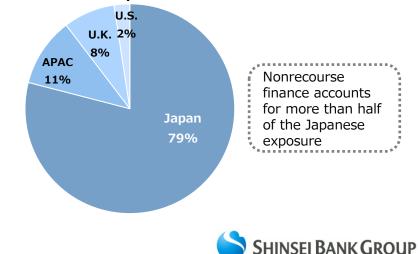


¹ Public Private Partnership ² Finance to LNG related facilities and receiving terminal etc. Real Estate Finance

[Balance: asset type]

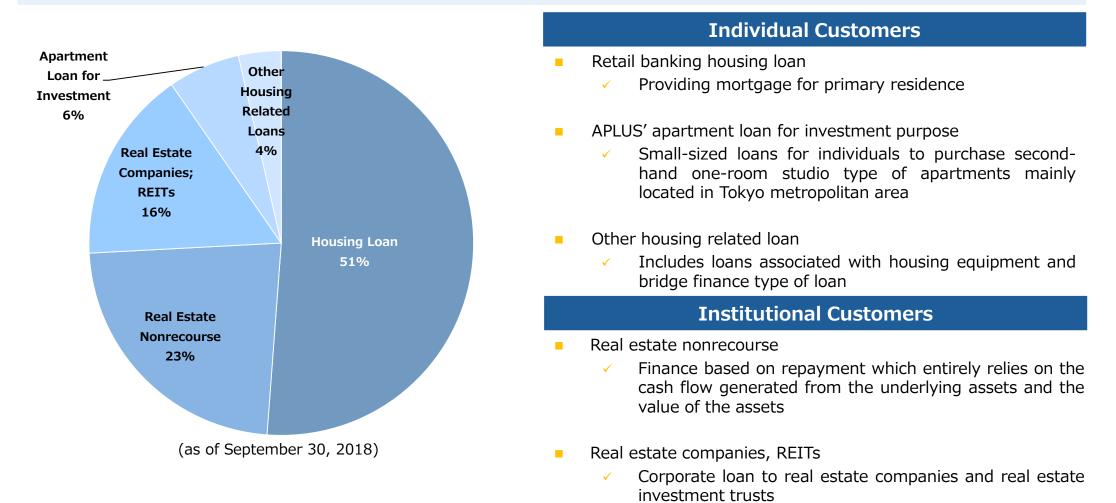


[Balance: regions in nonrecourse, real estate companies and REITs]



Major Real Estate Exposure

- Shinsei Bank Group's real estate exposure stood at approx. JPY 2.4 trillion (as of September 30, 2018)
- It comprises approx. 50% of retail banking housing loan for individual customers and approx. 40% of real estate finance for institutional customers
- Loan to one-room studio type of apartment for investment purposes to individual customers accounts for 6%





Key Data

Balance Sheet						Financial Ratios					
(Unit: JPY billion)	15.3	16.3	17.3	18.3	18.9	(Unit: %)	14.4-15.3	15.4-16.3	16.4-17.3	17.4-18.3	18.4-9
Loans and bills discounted	4,461.2	4,562.9	4,833.4	4,895.9	4,877.0	Expense-to- revenue ratio	60.2	64.9	62.3	61.5	61.9
Securities	1,477.3	1,227.8	1,014.6	1,123.5	1,217.5	Loan-to- deposit ratio	81.8	78.7	82.4	80.7	80.7
Lease receivables/ leased investment	227.0	211.4	191.4	171.4	159.2	ROA	0.7	0.7	0.6	0.5	0.6 4
assets						ROE	9.8	8.1	6.3	6.1	6.4 ⁴
Installment receivables	459.1	516.3	541.4	558.8	549.3	RORA	1.2	1.1	0.8	0.8	0.9 ⁴
Reserve for credit						NPL Ratio ¹	1.42	0.79	0.22	0.17	0.15
losses	-108.2	-91.7	-100.1	-100.8	-100.7	Core Capital Ratio ²	14.86	14.20	13.06	12.83	12.44
Deferred Tax Assets	15.3	14.0	15.5	14.7	14.3	Dor Chara Data					
Total assets	8,889.8	8,928.7	9,258.3	9,456.6	9,535.5	Per Share Data					
Deposits including						(Unit: JPY)	14.4-15.3	15.4-16.3	16.4-17.3 ³	17.4-18.3 ³	18.4-9
negotiable certificates of deposits	5,452.7	5,800.9	5,862.9	6,067.0	6,041.3	BPS ³	275.45	294.41	3,163.89	3,376.39	3,547.97
Borrowed money	805.2	801.7	789.6	739.5	700.2	EPS ³	25.57	22.96	194.65	199.01	110.73
Corporate bonds	157.5	95.1	112.6	85.0	87.3	Credit Ratings					
Grey zone reserves	170.2	133.6	101.8	74.6	65.7		15.3	16.3	17.3	18.3	18.9
Total liabilities	8,136.0	8,135.6	8,437.5	8,600.6	8,662.2	R&I	BBB+	BBB+	BBB+	A-	A-
	700 5	700 0	_	000 -	075 5	JCR	BBB+	BBB+	BBB+	BBB+	A-
Shareholders' equity	728.5	786.8	823.7	862.5	875.5	S&P	BBB+	BBB+	BBB+	BBB+	BBB+
Total net assets	753.7	793.1	820.7	856.0	873.2	Moody's	Baa3	Baa3	Baa2	Baa2	Baa2

¹ NPL ratio based on Financial Revitalization Law (Nonconsolidated)
 ² Domestic Standard; Grandfathered Basis

³ Reverse stock split (10 stocks to 1 stock) was executed on October 1, 2017
 ⁴ Annualized basis





Disclaimer

- The preceding description of Shinsei's Medium-Term Management Plan contains forwardlooking statements regarding the intent, belief and current expectations of our management with respect to our financial condition and future results of operations. These statements reflect our current views with respect to future events that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, our actual results may vary materially from those we currently anticipate. Potential risks include those described in our annual securities report filed with the Kanto Local Finance Bureau, and you are cautioned not to place undue reliance on forward-looking statements.
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