Business and Financial Highlights First Half Ended September 30, 2017

Shinsei Bank, Limited November 2017





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1H FY2017 Financial Results Key Points

1 Net income resulted in JPY 25.1 billion; 49% progression toward FY2017 full year forecast

- Ordinary Business Profit (OBP) in 1H FY2017 was up 6% compared to 1H FY2016;
 52% progression toward FY2017 full year forecast of JPY 85 billion
- Net income in 1H FY2017 was up 1% compared to 1H FY2016;
 49% progression toward FY2017 full year forecast of JPY 51 billion

2 Stable retail deposits are used for yield-enhancing unsecured card loans and structured finance in growth business areas

Unsecured card loan balance totaled JPY 508 billion, increased by 12% from Sep. 30, 2016

Structured finance asset balance totaled JPY 1,391 billion, increased by 22% from Sep. 30, 2016

3 Annual shareholder return plan is underway

Improvement of the shareholder return remains one of our most important management issues

The Bank intends to at least maintain or preferably improve the total payout ratio



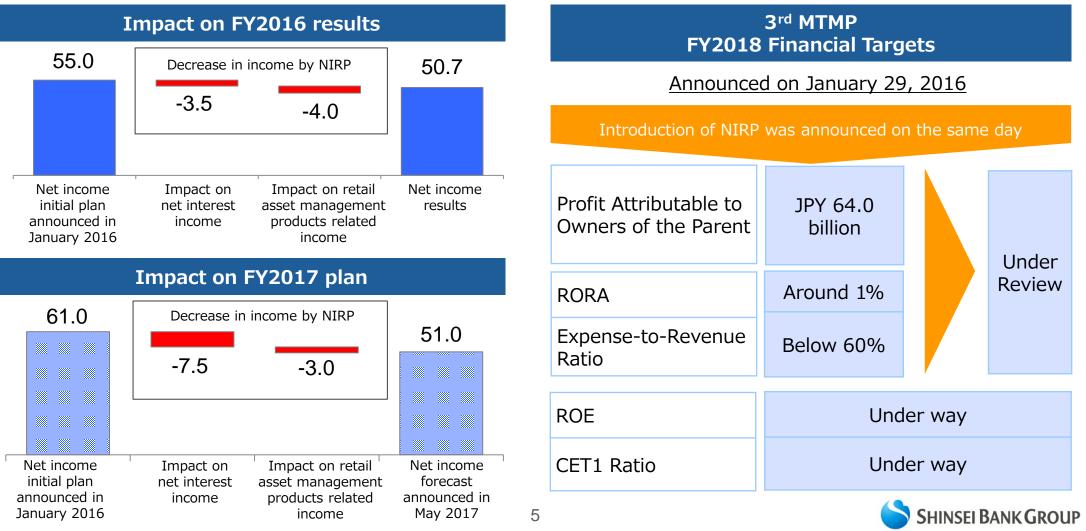
1H FY2017 Financial Results Summary

	1H		1H		Full Year	Key Points				
Consolidated	FY2016 (Actual)		FY2017 (Actual)		FY2017 (Plan)	Revenue growth of 2%; Expenses flat; OBP up 6%; Expense-to-revenue ratio down to 61.8% in 1H FY2017				
			YoY B(+)/W(-)	Progress		Total Revenue: JPY 115.9 billion, Progression 50%,				
Net Interest Income	60.4	64.1	+6%			YoY+2% ◆ Net Interest Income: YoY+6% ◆ Noninterest Income: YoY-2%				
Noninterest Income	52.7	51.7	-2%			Expenses: JPY 71.6 billion, Progression 49%, YoY 0%				
Total Revenue	113.2	115.9	+2%	50%	230.0	 Expense-to-revenue ratio: 61.8% (63.0% in 1HFY20) OBP: JPY 44.2 billion, Progression 52%, YoY+6% 				
Expenses	-71.3	-71.6	0%	49%	-145.0					
Ordinary Business Profit (OBP)	41.8	44.2	+6%	52%	85.0	 Net Credit Costs: JPY 19.8 billion, Progression 62%, YoY-35% Unsecured Card Loans : JPY 12.5 billion 				
Net Credit Costs	-14.7	-19.8	-35%	62%	-32.0	APLUS FINANCIAL : JPY 5.8 billion				
OBP after Net Credit Costs	27.1	24.3	-10%	46%	53.0	 OBP after Net Credit Costs: JPY 24.3 billion, Progression 46%, YoY-10% Others: JPY 0.7 billion 				
Others	-2.1	0.7	n.m.	n.m.	-2.0	 Substantially improved due to JPY 3.9 billion of gain o reversal of the grey zone reserve in Shinsei Financial 				
Net Income	24.9	25.1	+1%	49%	51.0	Net Income: JPY 25.1 billion, Progression 49%, YoY+1%				



Reference: Changes in External Environment and Impact on Financial Target of 3rd Medium Term Management Plan (MTMP)

- Financial targets of final year (FY2018) of the 3rd MTMP are to be reviewed, reflecting changes in external environment in the future
 - The 3rd MTMP, announced on January 29, 2016, has not incorporated impact from external environment changes including introduction of Negative Interest Rate Policy (NIRP)
 - Net income for FY2018 will be influenced by factors such as effects of Productivity Enhancement Project and impact from market environment



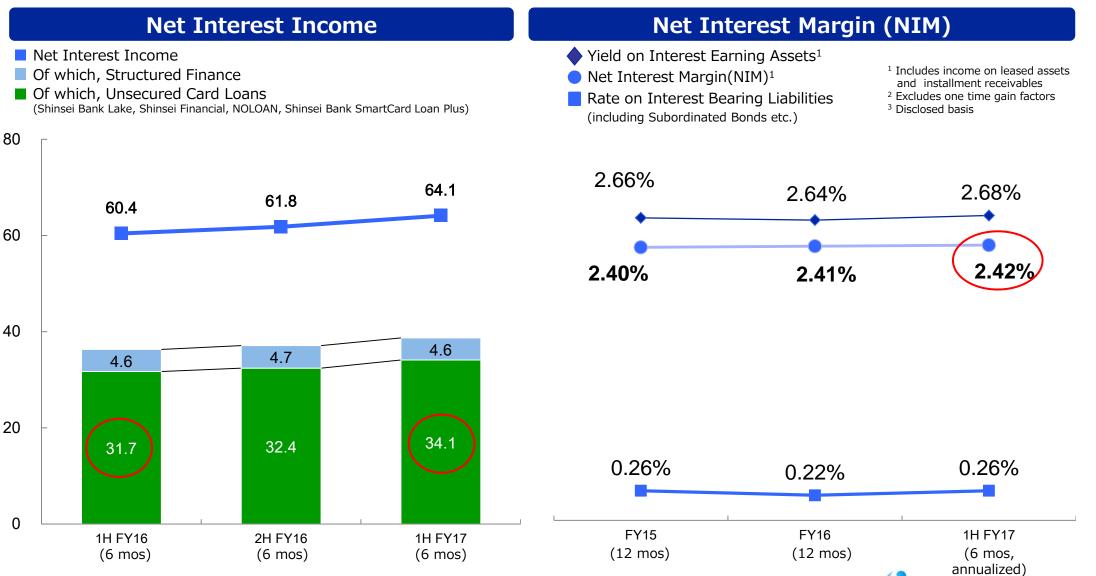
Financial Update: Net Interest Income, NIM

(Unit: JPY billion; %)

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Increase in the unsecured card loan balance resulted in steady growth in net interest income

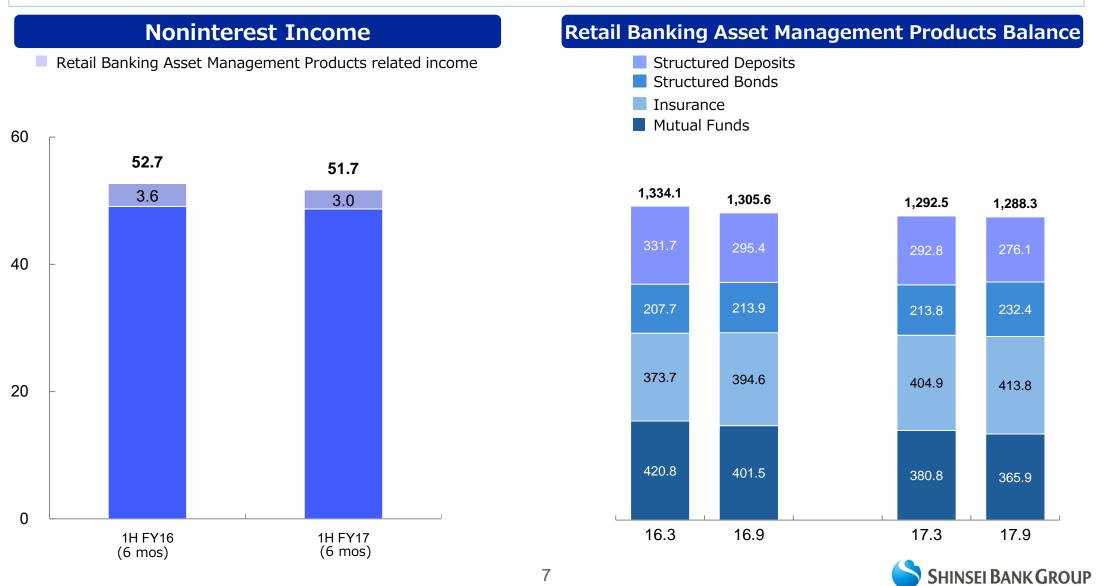
NIM improved to 2.42%



Financial Update: Noninterest Income

(Unit: JPY billion; %)

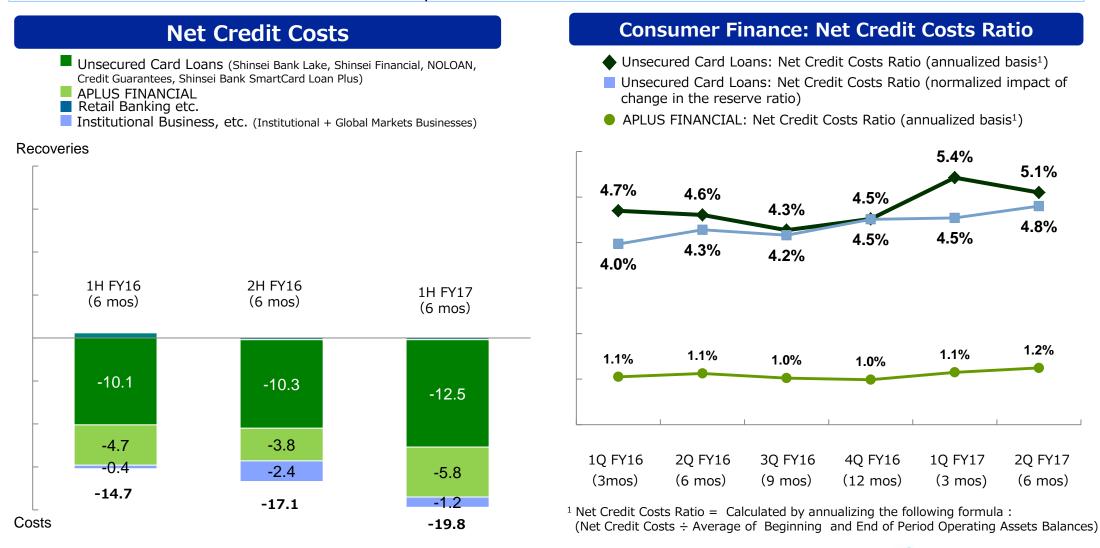
Asset management products balance in the Retail Banking decreased YoY. Income associated with the asset management products is slower than initial expectation. We launched new service utilizing robo-advisor on November 1, 2017 which aims to strengthen the asset management business going forward



Financial Update: Net Credit Costs

(Unit: JPY billion; %)

- Increase of net credit cost was mainly caused by the increase of operational assets in the unsecured card loans as well as APLUS FINANCIAL and by the change in reserve ratio for the unsecured card loans in 1Q FY2017
- Net credit costs ratio of the unsecured card loans will be controlled within a range between 4.5% and 5% on a normalized basis to maximize bottom line profits

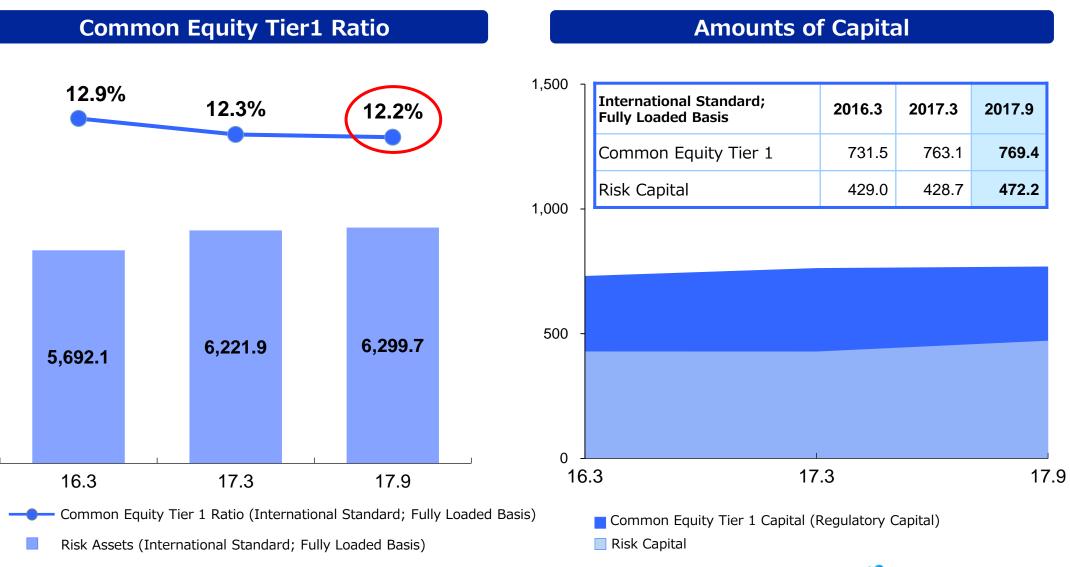




Financial Update: Capital

(Unit: JPY billion; %)

CET1 ratio of 12.2% as of September 30, 2017 reflects slight increase in risk assets resulting from growth of operating assets

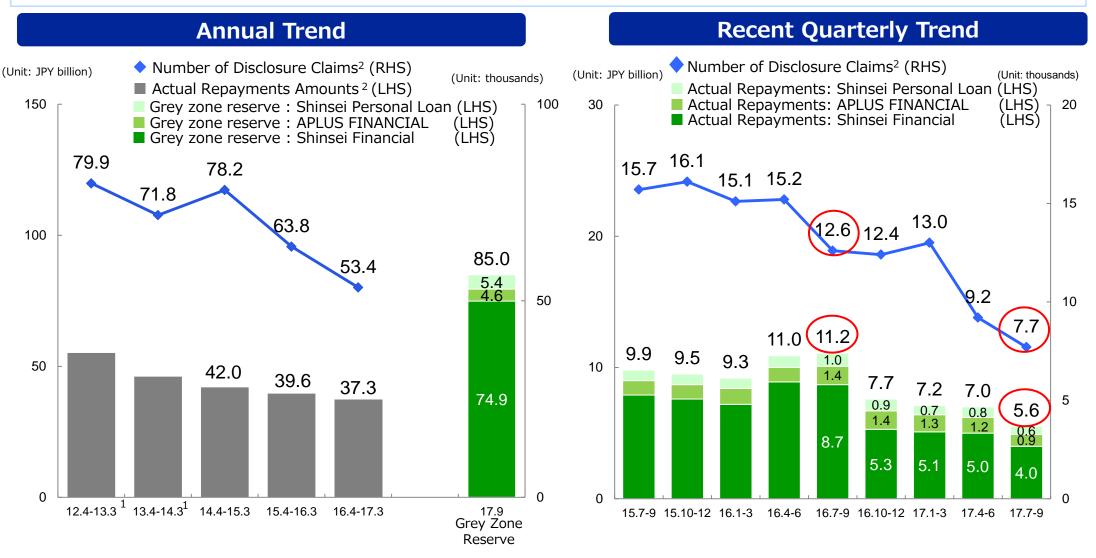




Interest Repayment (Kabarai)

(Unit: JPY billion; %)

The number of disclosure claims were down approx., 40% YoY and total actual repayments decreased by 50% YoY in 2Q FY2017 (3 months)



¹ Actual repayments include grey zone claims for Shinsei Financial indemnified by GE until March 2014

² Shinsei Financial, Shinsei Personal Loan and APLUS FINANCIAL combined



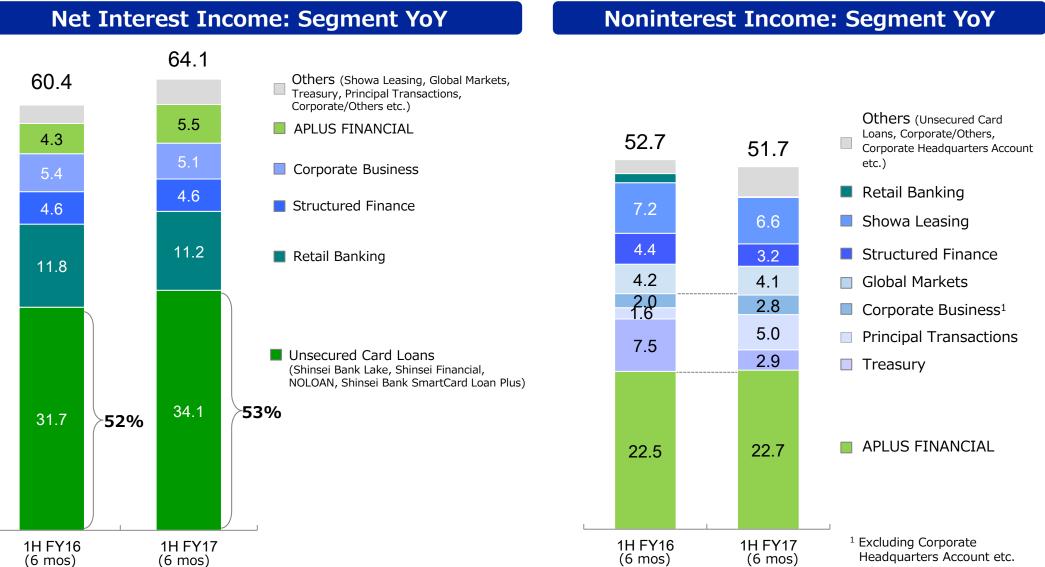
Segment Information

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Net Interest Income, Noninterest Income

(Unit: JPY billion; %)

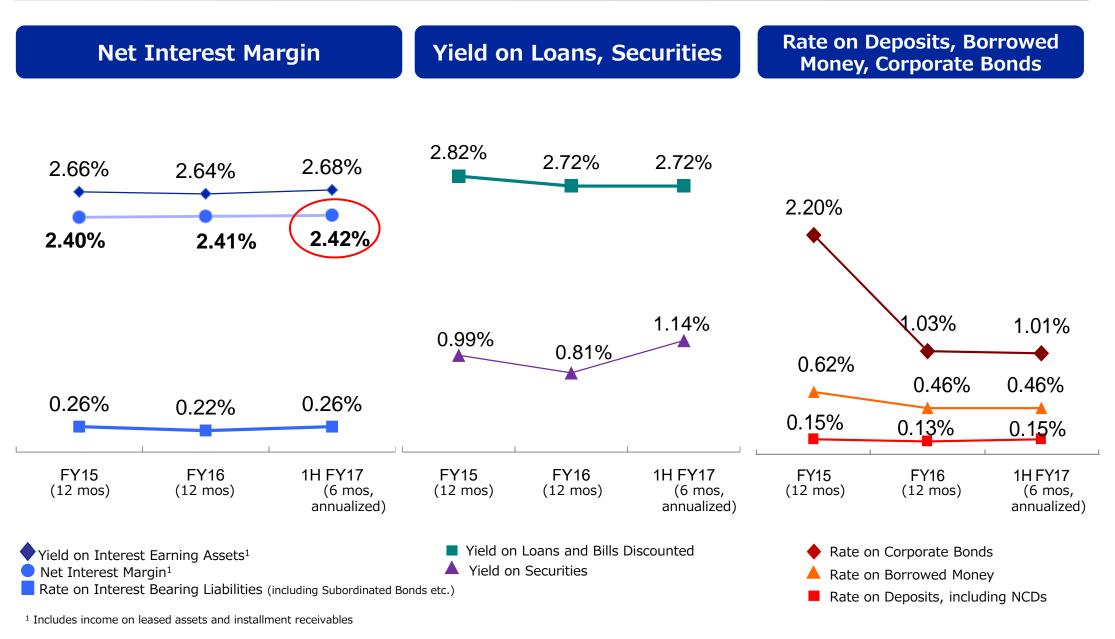
Increase in the unsecured card loans contributed to increase in net interest income
 Decrease in noninterest income in the Treasury was offset by gains in the Principal Transactions and the Corporate Business





Yield on Interest Earning Assets, Funding Costs

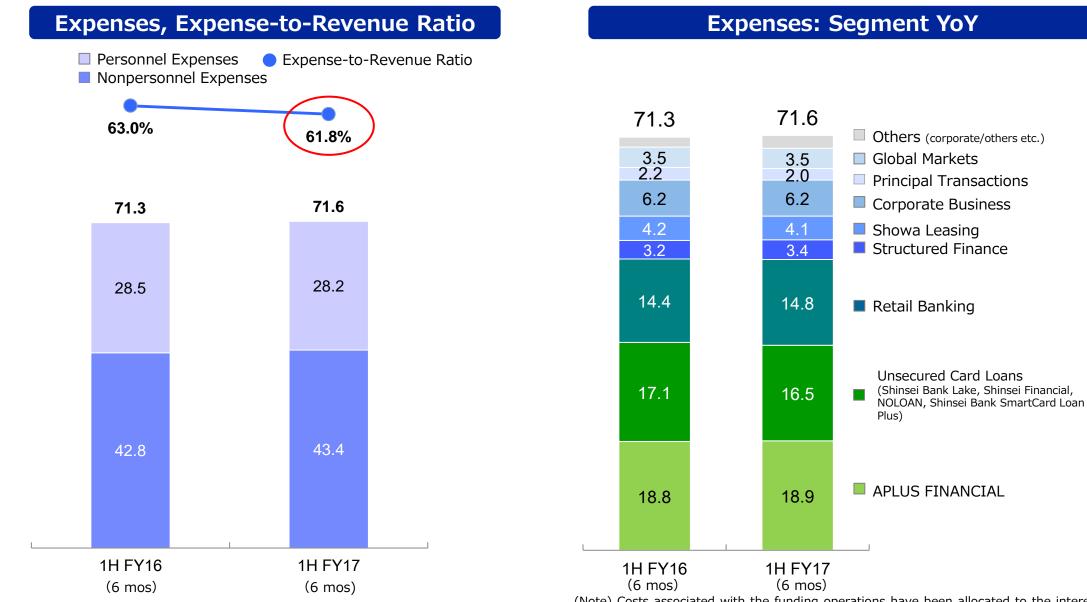
(Unit: %)





Expenses

(Unit: JPY billion; %)



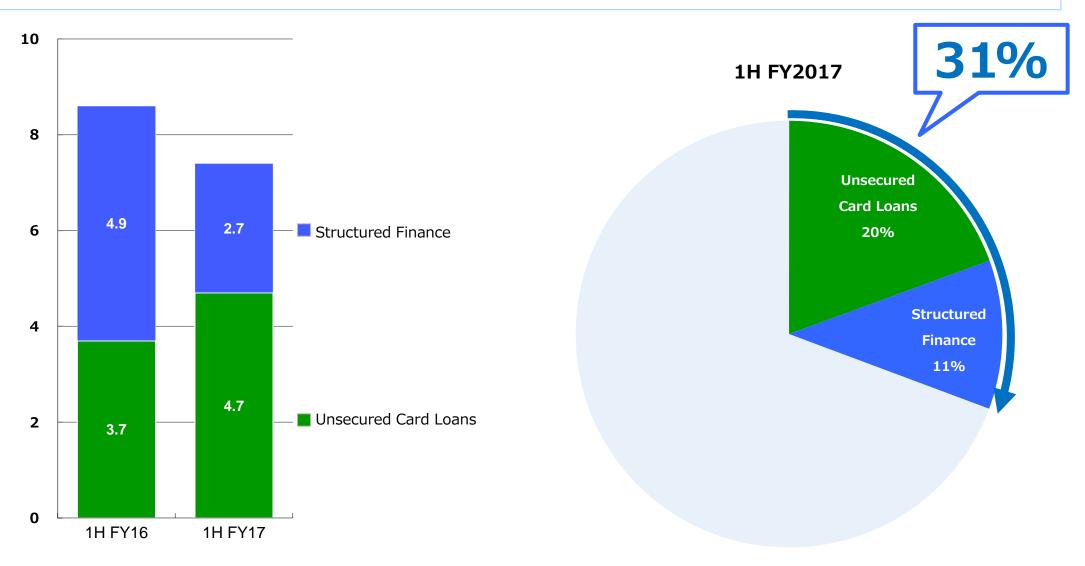
(Note) Costs associated with the funding operations have been allocated to the interest earning businesses on a management accounting basis. Prior period has been adjusted to conform to current period presentation



Segment P&L: Growth Areas

(Unit: JPY billion; %)

Profits (OBP after net credit costs) of growth business areas such as unsecured card loans and structured finance was JPY 7.4 billion in 1H FY2017. It accounts for 31% of the total profits

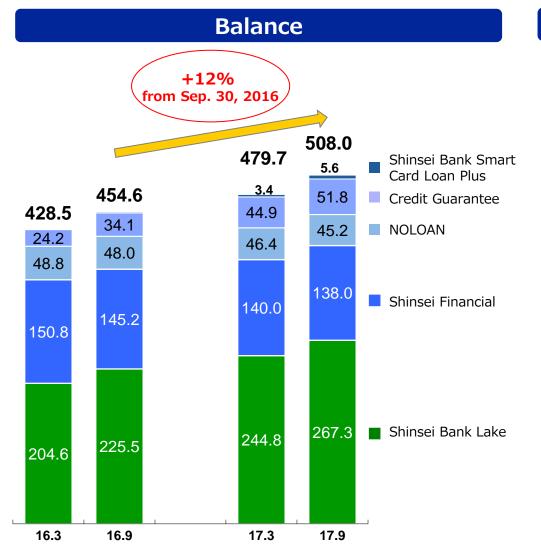




Unsecured Card Loans

(Unit: JPY billion; %)

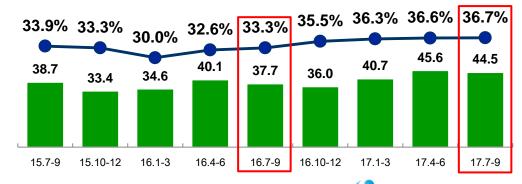
Unsecured card loan balance totaled JPY 508 billion (increase by 12% from Sep. 30, 2016)
 Fine tuning and optimization of credit scoring model is performed on a on-going basis



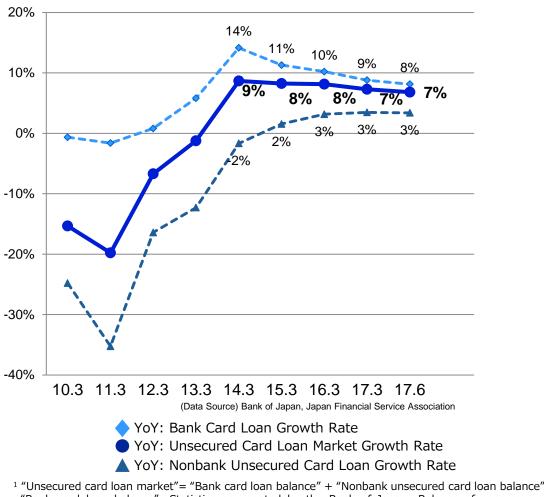
	P&L		
Shinsei Bank Lake and Shinsei Financial	1H FY16 (6 mos)	1H FY17 (6 mos)	YoY B(+)/W(-)
Net Interest Income	31.7	34.1	+8%
of which, Shinsei Bank Lake ¹	18.2	21.7	+19%
of which, NOLOAN	3.3	3.1	-6%
Noninterest Income	-0.6	-0.1	+83%
Total Revenue	31.0	33.9	+9%
Expenses	-17.1	-16.5	+4%
Ordinary Business Profit	13.9	17.3	+24%
Net Credit Costs	-10.1	-12.5	-24%
OBP after Net Credit Costs	3.7	4.7	+27%

¹ Includes net interest income of Shinsei Bank Smart Card Loan Plus

Shinsei Bank Lake: New Customers ('000 s); Approval Rate



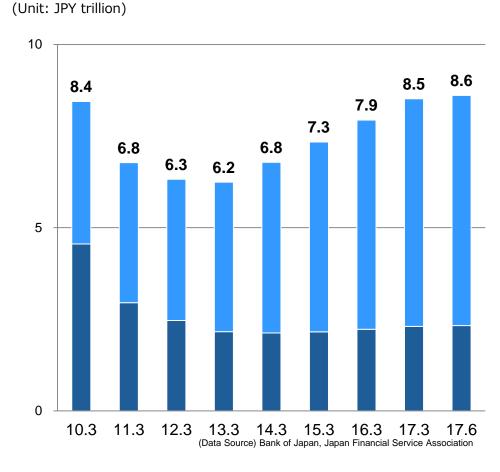
Unsecured Card Loan Market: Growth Rate



"Bank card loan balance": Statistics aggregated by the Bank of Japan; Balance of consumer card loans extended by domestic banks and credit unions

"Nonbank unsecured card loan balance": Statistics aggregated by the Japan Financial Services Association; Unsecured loans (consumer finance sector) month end balance (excludes housing loans)

Unsecured Card Loan Market: Size



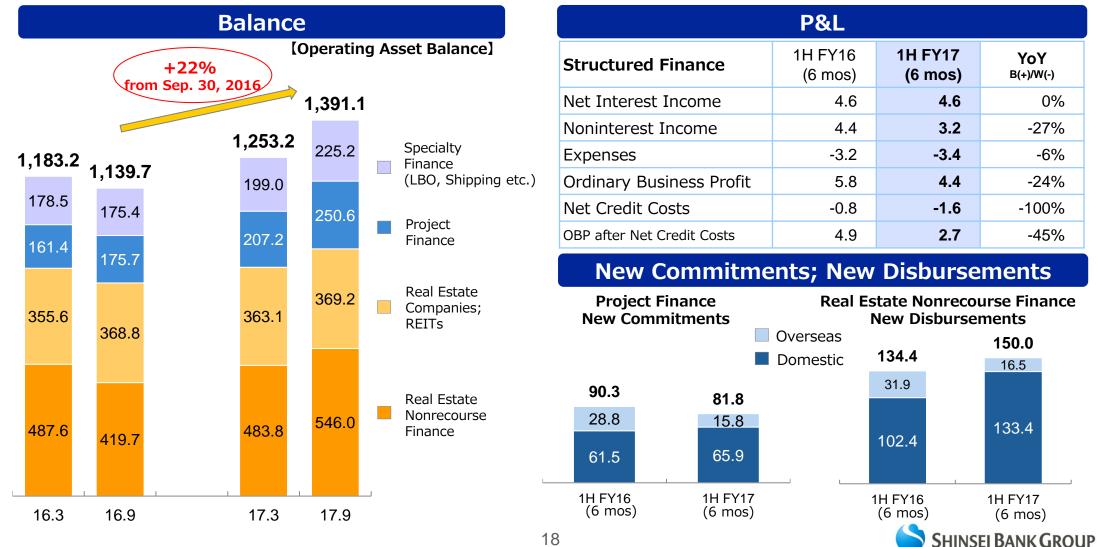
Bank Card Loan Balance
 Nonbank Unsecured Card Loan Balance



Structured Finance

(Unit: JPY billion; %)

- Structured finance asset balance totaled JPY 1,391 billion (up 22% from Sep. 30, 2016, up 18% excl. FX impact)
 New disbursements in the domestic real estate nonrecourse finance performed well, while carefully monitoring real estate market trend
- New commitments in the domestic project finance performed well, while developing diversification of the project portfolio from mega solar to wind power and biomass energy projects



Structured Finance: Portfolio (as of September 30, 2017)

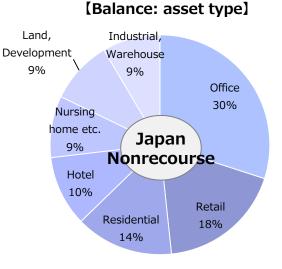
(Unit: JPY billion; %)

Project Finance [Balance: project type] Wind Others Thermal Thermal power 8% power, power, 8% biomass biomass Thermal Thermal 7% 4% Gas etc. power, power, 29% coal, gas coal, gas 13% 9% Japan Overseas Mega Wind solar power 76% PPP 19% 26% Overseas transactions: Mainly to participate in the syndication arranged by major banks Mostly to structure not affected by changes in market price or credit guaranteed by ECA (Export Credit Agency) etc. [Balance: regions, includes commitment basis] U.S. 9% U.K. 13%

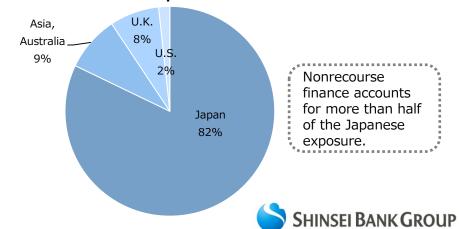
Japan

53%

Real Estate Finance



[Balance: regions in nonrecourse, real estate companies and REITs]

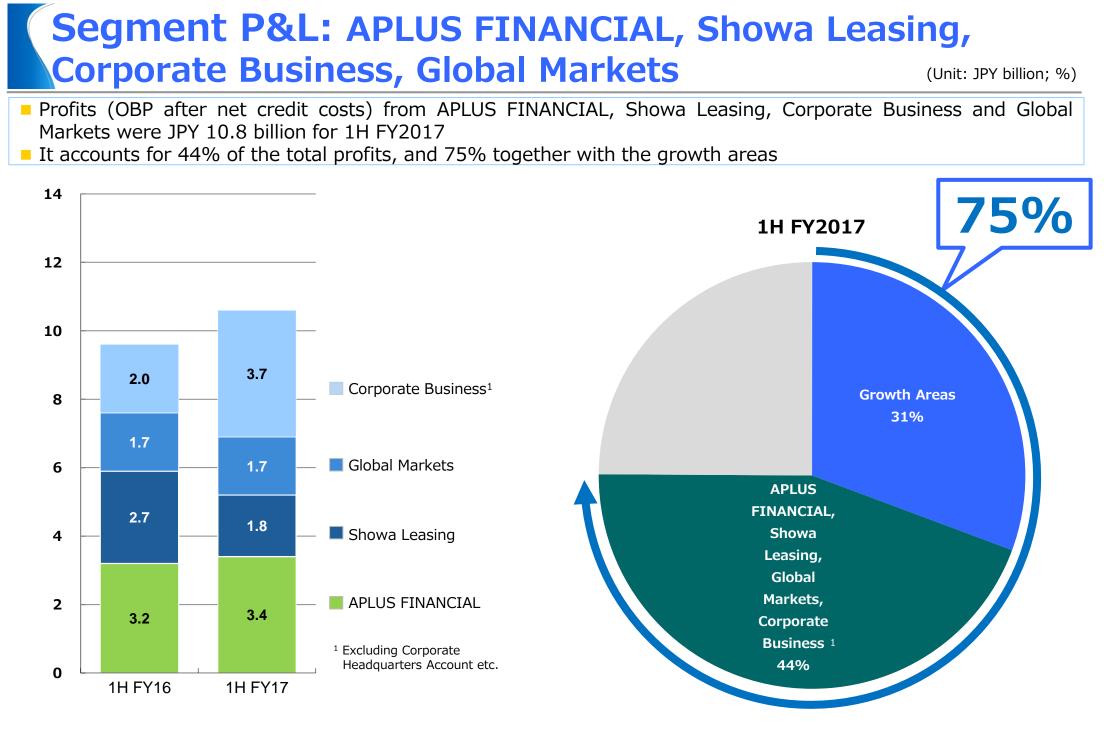


Europe,

Others

9%

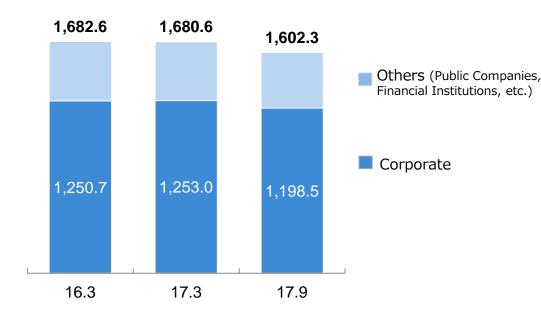
Asia, Australia 15%





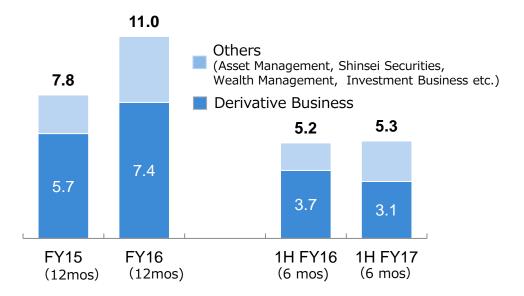
Corporate Business, Global Markets

[Corporate Business: Operating Assets Balance]



Institutional Business	1H FY16 (6 mos)	1H FY17 (6 mos)	YoY B(+)/W(-)
Net Interest Income	5.4	5.1	-6%
Noninterest Income	2.4	5.8	+142%
Expenses	-6.2	-6.2	0%
Ordinary Business Profit	1.6	4.7	+194%
Net Credit Costs	-0.1	0.8	n.m.
OBP after Net Credit Costs	1.4	5.6	+300%

[Global Markets: Revenue from Derivative Business]



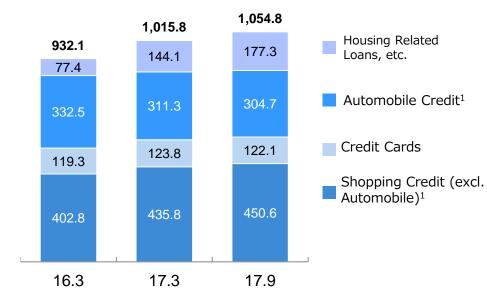
Global Markets	1H FY16 (6 mos)	1H FY17 (6 mos)	YoY B(+)/W(-)
Net Interest Income	1.0	1.1	+10%
Noninterest Income	4.2	4.1	-2%
Expenses	-3.5	-3.5	0%
Ordinary Business Profit	1.7	1.7	0%
Net Credit Costs	0.0	-0.0	n.m.
OBP after Net Credit Costs	1.7	1.7	0%



APLUS FINANCIAL, Showa Leasing

(Unit: JPY billion; %)

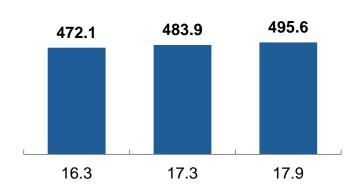
[APLUS FINANCIAL: Operating Assets Balance]



APLUS FINANCIAL	1H FY16 (6 mos)	1H FY17 (6 mos)	YoY B(+)/W(-)
Net Interest Income	4.3	5.5	+28%
Noninterest Income	22.5	22.7	+1%
Expenses	-18.8	-18.9	-1%
Ordinary Business Profit	8.0	9.3	+16%
Net Credit Costs	-4.7	-5.8	-23%
OBP after Net Credit Costs	3.2	3.4	+6%

¹ Includes credit guarantee business

[Showa Leasing: Operating Assets Balance]



Showa Leasing	1H FY16 (6 mos)	1H FY17 (6 mos)	YoY B(+)/W(-)
Net Interest Income	-0.6	-0.0	+100%
Noninterest Income	7.2	6.6	-8%
Expenses	-4.2	-4.1	+2%
Ordinary Business Profit	2.3	2.4	+4%
Net Credit Costs	0.3	-0.5	n.m.
OBP after Net Credit Costs	2.7	1.8	-33%



Retail Banking

	-				820.6	4,875.6	4,954.7 394.6	FCY Deposits	Retail Banking	1H FY16 (6 mos)	1H FY17 (6 mos)	YoY B(+)/W(-)
		4 0 4 0 5			36.1 274.1	380.9 214.3	205.3	JPY Structured	Net Interest Income	11.8	11.2	-5%
1,260.8		1,340.5	1,308.8					Deposits	of which, from Loans	5.4	5.3	-2%
				1,2	239.1	1,278.1	1,297.9	JPY 2-week Maturity Deposits	of which, from Deposits, etc.	6.4	5.9	-8%
								Deposito	Noninterest Income	1.3	0.1	-92%
									of which, from Asset Management Products	3.6	3.0	-17%
								JPY SA,	of which, Other fees (ATM, FT, FX etc.)	-2.2	-2.8	-27%
				2,9	971.2	3,002.2	3,056.8	JPY TD, Others	Expenses	-14.4	-14.8	-3%
									Ordinary Business Profit	-1.2	-3.3	-175%
									Net Credit Costs	0.6	-0.1	n.m.
16.3	1	17.3	 17.9	1	16.3	 17.3	17.9		OBP after Net Credit Costs	-0.5	-3.4	-580%

[Housing Loan : Balance] [Retail Deposits : Balance by Product]



Measurements toward Productivity Enhancement

Part 1

Anticipating an expense benefit of JPY 5 billion (FY2018 single year basis, vs. FY2015)

Consolidation of head office functions of the Group entities

Streamlining of call centers in the Group entities

Reduction of back office nonpersonnel expenses; Centralization of procurement

Enhanced efficiency of installment sales processes, etc.

Enhanced efficiency of housing loan processes

Part 2

Optimization of branch networks

Review of products and services of businesses

Streamlining of operation processes utilizing AI and RPA (Robotic Process Automation) etc.

- The productivity enhancement project resulted in offsetting increase in expenses
- Progressing well, in line with the FY2017 plan (approx. JPY 2 billion of the project effect)
 - Steady progress in measures such as consolidation of head office functions and efficiency of processes including installment sales and housing loan
 - Streamlining of call centers in Shinsei Bank has been slightly delayed but development of action plan has been completed
- Feasibility study and impact analysis is largely complete
- Developing the execution plan (execution for some items has commenced)
 - Consolidated our offices location to Nihonbashi and Akihabara as a result of the business reorganization across the Group
 - Commenced automation of operations utilizing RPA in APLUS FINANCIAL and Showa Leasing. Shinsei Bank and Shinsei Financial are considering to utilize it as well



Appendix

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Segment P&L and Operating Assets Balance (1H FY2017) (Unit: JPY billion; %)

	1H	FY2017 (6 m	10S)	Оре	Operating Assets ² + ALM Assets				
Segment	Amounts (OBP after net credit costs)	Weight	ROA ³ (Reference)		7,437.5				
Individual Business	5.7	23%	-	7,236.0	7,437.3				
Retail Banking	-3.4	-14%	-0.5%	599.9	655.6	ALM Assets (Gov't Bonds, etc.)			
Shinsei Bank Lake and Shinsei Financial ¹	4.7	19%	1.9%		170.2	Others (Global Markets etc.)			
APLUS FINANCIAL	3.4	14%	0.7%	174.4	170.2	Principal Transactions			
Others	0.9	4%	n.m.	1,253.2	1,391.1	Structured Finance (Real Estate Finance,			
Institutional Business	15.8	65%	-	1,200.2		Project Finance, Specialty Finance)			
Corporate Business	5.6	23%	0.7%	405.0		Unsecured Card Loans, etc.			
Structured Finance	2.7	11%	0.4%	485.2	513.0	Shinsei Financial, NOLOAN, Credit Guarantees, Shinsei			
Principal Transactions	5.6	23%	6.5%	911.3	964.1	Bank SmartCard Loan Plus etc.)			
Showa Leasing	1.8	7%	0.7%			APLUS FINANCIAL			
Global Markets Business	1.7	7%	-	483.9	495.6	Showa Leasing			
Markets	1.9	8%	n.m.						
Others	-0.2	-1%	n.m.	1,354.8	1,323.0	Retail Banking			
Corporate/Other	1.0	4%	-			(Housing Loans, etc.)			
Treasury	1.2	5%	0.4%						
Corporate/Other (excluding Treasury)	-0.1	0%	-			Corporato Rusinoss			
Total (OBP after net credit costs)	24.3	100%	0.7%	1,680.6	1,602.3	Corporate Business			

17.3

17.9

(Note) Costs associated with the funding operations have been allocated to the interest earning businesses on a management accounting basis

¹ Includes NOLOAN and Shinsei Bank Smart Card Loan Plus

² Includes insurance not requiring funding (customers' liabilities for acceptances and guarantees)

³ Segment ROA (annualized basis) = OBP after net credit costs per segment / average operating assets balance of beginning of term and end of term 26

SHINSEI BANK GROUP

Segment P&L and Operating Assets Balance (FY2016)

(Unit: JPY billion; %)

	FY	2016 (12 ma	os)	Opera	ting Ass	ets ² + ALM Assets
Segment	Amounts (OBP after net credit costs)	Weight	ROA ³ (Reference)			
Individual Business	17.0	31%	-	7,157.6	7,236.0	
Retail Banking	-2.7	-5%	-0.2%		599.9	ALM Assets (Gov't Bonds, etc.)
Shinsei Bank Lake and Shinsei Financial ¹	9.9	18%	2.2%	840.9		Others (Global Markets etc.)
APLUS FINANCIAL	9.0	17%	1.0%	211.0	174.4	Principal Transactions
Others	0.7	1%	n.m.	211.0	1,253.2	Structured Finance (Real Estate Finance,
Institutional Business	26.9	50%	-	1,183.2	1,200.2	Project Finance, Specialty Finance)
Corporate Business	4.3	8%	0.3%		405.0	Unsecured Card Loans, etc.
Structured Finance	11.8	22%	1.0%	435.7	485.2	 Shinsei Bank Lake, Shinsei Financial, NOLOAN, Credit Guarantees, Shinsei Bank SmartCard Loan Plus
Principal Transactions	5.3	10%	2.8%	830.3	911.3	Bank SmartCard Loan Plus etc.)
Showa Leasing	5.3	10%	1.1%	030.3		APLUS FINANCIAL
Global Markets Business	3.9	7%	-	472.1	483.9	Showa Leasing
Markets	4.9	9%	n.m.			
Others	-0.9	-2%	n.m.	1,275.4	1,354.8	Retail Banking
Corporate/Other	6.1	11%	-			(Housing Loans, etc.)
Treasury	5.3	10%	0.7%			
Corporate/Other (excluding Treasury)	0.7	1%	-			
Total (OBP after net credit costs)	54.1	100%	0.8%	1,682.6	1,680.6	Corporate Business

(Note) Costs associated with the funding operations have been allocated to the interest earning businesses on a management accounting basis. FY2016 P&L has been adjusted to conform to current period presentation

¹ Includes NOLOAN and Shinsei Bank Smart Card Loan Plus

² Includes insurance not requiring funding (customers' liabilities for acceptances and guarantees)

³ Segment ROA = OBP after net credit costs per segment / average operating assets balance of beginning of term and end of term



17.3

16.3

Segment P&L (Quarterly Trend)

(Unit: JPY billion; %)

Segment P&L		FY2	016		FY2	017
(OBP after Net Credit Costs)	16.4-6	16.7-9	16.10-12	17.1-3	17.4-6	17.7-9
Individual Business	2.4	4.2	6.4	3.8	2.4	3.3
Retail Banking	-0.9	0.3	-1.2	-0.9	-1.7	-1.7
Shinsei Bank Lake and Shinsei Financial ¹	1.6	2.1	4.3	1.7	1.7	3.0
APLUS FINANCIAL	1.5	1.7	3.0	2.7	1.9	1.5
Others	0.1	0.0	0.2	0.3	0.5	0.4
Institutional Business	4.5	5.5	8.6	8.2	8.4	7.3
Corporate Business	0.5	0.9	1.2	1.6	1.6	3.9
Structured Finance	1.4	3.5	-0.3	7.2	1.9	0.7
Principal Transactions	1.3	-0.4	5.4	-1.0	3.8	1.7
Showa Leasing	1.3	1.4	2.3	0.3	0.9	0.8
Global Markets Business	1.1	0.5	1.4	0.8	1.2	0.4
Markets	1.4	1.1	1.5	0.7	1.3	0.6
Others	-0.2	-0.5	-0.1	0.0	-0.0	-0.1
Corporate/Other	3.9	4.6	-1.9	-0.4	0.6	0.4
Treasury	3.6	3.2	-0.9	-0.5	0.7	0.4
Corporate/Other (excluding Treasury)	0.2	1.4	-1.0	0.0	-0.1	-0.0
Total (OBP after Net Credit Costs)	12.1	15.0	14.5	12.4	12.7	11.6

(Note) Costs associated with the funding operations have been allocated to the interest earning businesses on a management accounting basis. FY2016 P&L has been adjusted to conform to current period presentation

¹ Includes NOLOAN and Shinsei Bank Smart Card Loan Plus



Key Data

	Balar	nce Shee	et				Fir	nancial F	Ratios (%	b)	
(Unit: JPY billion)	2014.3	2015.3	2016.3	2017.3	2017.9		FY13	FY14	FY15	FY16	1H FY17
Loans and bills discounted	4,319.8	4,461.2	4,562.9	4,833.4	4,909.1	Expense-to- revenue ratio	65.4	60.2	64.9	62.3	61.8
Securities	1,557.0	1,477.3	1,227.8	1,014.6	1,144.2	Loan-to- deposit ratio	73.8	81.8	78.7	82.4	81.8
Lease receivables/ leased investment	227.7	227.0	211.4	191.4	181.0	ROA	0.5	0.7	0.7	0.6	0.5 ¹
assets						ROE	6.5	9.8	8.1	6.3	6.0 ¹
Installment receivables	421.9	459.1	516.3	541.4	540.1	RORA	0.7	1.2	1.1	0.8	0.8 ¹
Reserve for credit						NPL Ratio ²	3.81	1.42	0.79	0.22	0.19
losses	-137.3	-108.2	-91.7	-100.1	-98.8	Core Capital Ratio ³	13.58	14.86	14.20	13.06	13.05
Deferred Tax Assets	16.5	15.3	14.0	15.5	14.8			Per Sha	re Data		
Total assets	9,321.1	8,889.8	8,928.7	9,258.3	9,455.3	(単位 : 円)	FY13	FY14	FY15	FY16	1H FY17
Deposits including negotiable certificates of deposits	5,850.4	5,452.7	5,800.9	5,862.9	6,000.2	BPS ⁴	247.82	275.45	294.41	3,163.89	3,243.13
Borrowed money	643.4	805.2	801.7	789.6	788.0	EPS ⁴	15.59	25.57	22.96	194.65	96.98
Corporate bonds	177.2	157.5	95.1	112.6	94.6			Credit F	Ratings		
Grey zone reserves	208.2	170.2	133.6	101.8	85.0		2014.3	2015.3	2016.3	2017.3	2017.9
Total liabilities	8,598.5	8,136.0	8,135.6	8,437.5	8,614.2	R&I	BBB+	BBB+	BBB+	BBB+	A-
	-		•	•		JCR	BBB+	BBB+	BBB+	BBB+	BBB+
Shareholders' equity	665.1	728.5	786.8	823.7	846.2	S&P	BBB+	BBB+	BBB+	BBB+	BBB+
Total net assets	722.5	753.7	793.1	820.7	841.1	Moody's	Baa3	Baa3	Baa3	Baa2	Baa2

⁴ Reverse stock split (10 stocks to 1 stock) was executed on October 1, 2017 Per share data for FY16 has been adjusted to conform to current period presentation

¹ Annualized basis

² NPL ratio based on Financial Revitalization Law (Nonconsolidated)
 ³ Domestic Standard; Grandfathered Basis





Disclaimer

- The preceding description of Shinsei's Medium-Term Management Plan contains forwardlooking statements regarding the intent, belief and current expectations of our management with respect to our financial condition and future results of operations. These statements reflect our current views with respect to future events that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, our actual results may vary materially from those we currently anticipate. Potential risks include those described in our annual securities report filed with the Kanto Local Finance Bureau, and you are cautioned not to place undue reliance on forward-looking statements.
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