# **Financial Summary**

For the Third Quarter Ended December 31, 2017



Shinsei Bank, Limited (Code 8303, TSE First Section)

Contents	Page
1.Financial Highlights	
Financial Highlights	1
2.Consolidated Information	
Results of Operations (Consolidated)	3
Interest-Earning Assets and Interest-Bearing Liabilities (Consolidated)	4
Noninterest Income (Consolidated)	5
General and Administrative Expenses (Consolidated)	6
Net Credit Costs (Consolidated)	6
Other Gains (Consolidated)	6
Business Line Results (Consolidated)	7
Segment Information	8
Institutional Business (Consolidated)	9
Global Markets Business (Consolidated)	10
Individual Business (Consolidated)	11
Corporate/Other (Consolidated)	12
Loans by Borrower Industry (Consolidated)	13
Securities Being Held to Maturity (Consolidated)	13
Securities Available for Sale (Consolidated)	14
Unrealized Gain(Loss)on Available-for-Sale Securities (Consolidated)	14
Deposits (Consolidated)	15
Financial Ratios (Consolidated)	16
Capital Adequacy Related Information (Consolidated)	16
Per Share Data (Consolidated)	16
Consolidated Balance Sheets (Unaudited)	17
Consolidated Statements of Income (Unaudited)	18
Composition of Capital Disclosure (Consolidated)	19
(Reference) Results of Operations (Consolidated)	20

Contents	Page
3.Nonconsolidated Information	
Results of Operations (Nonconsolidated)	21
Interest-Earning Assets and Interest-Bearing Liabilities (Nonconsolidated)	22
Margins (All, Domestic) (Nonconsolidated)	23
Gains (Losses) on Securities (Nonconsolidated)	23
Net Credit Costs (Nonconsolidated)	24
Loans by Borrower Industry (Nonconsolidated)	24
Claims Classified under the Financial Revitalization Law (Nonconsolidated)	25
Coverage Ratios for Nonperforming Claims Disclosed under the Financial Revitalization Law	25
(Nonconsolidated)	25
Securities Being Held to Maturity (Nonconsolidated)	26
Securities Available for Sale (Nonconsolidated)	27
Unrealized Gain (Loss) on Available-for-Sale Securities (Nonconsolidated)	27
Capital Adequacy Related Information (Nonconsolidated)	28
Nonconsolidated Balance Sheets (Unaudited)	29
Nonconsolidated Statements of Income (Unaudited)	30
Composition of Capital Disclosure (Nonconsolidated)	31
(Reference) Results of Operations (Nonconsolidated)	32
(Reference) Interest-Earning Assets and Interest-Bearing Liabilities (Nonconsolidated)	33
4.Earnings Forecast	
Earnings Forecast	34

•The following document should be read in conjunction with the consolidated and nonconsolidated financial statements prepared in accordance with generally accepted accounting principles in Japan for banks. Except as otherwise indicated, the financial information in the following discussion is based on the consolidated financial statements. Financial and operational figures that are stated in multiples of ¥0.1 billion have been truncated. All percentages unless otherwise noted have been rounded to the nearest 0.1%.

•Quarterly information is available in the Quarterly Data Book.

(Billions of yen, except percentages	-	(Billions	of	ven.	exce	pt I	oerce	enta	ages	s	)
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Results of operations (Consolidated) [Page 3]	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Net interest income	96.7	92.1	4.6	122.2
Noninterest income	78.1	79.8	-1.7	106.2
Total revenue	174.9	172.0	2.8	228.5
General and administrative expenses	-107.1	-107.4	0.2	-142.4
Net credit costs	-29.9	-22.9	-6.9	-31.8
Income before income taxes	39.5	45.2	-5.7	51.7
Profit attributable to owners of the parent	35.6	43.3	-7.7	50.7

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Balance sheets (Consolidated) [Page 17]	Dec 31 2017	Mar 31 2017	Change (Amount)
Cash and due from banks	1,444.8	1,398.6	46.1
Securities	1,156.3	1,014.6	141.6
Loans and bills discounted	4,944.1	4,833.4	110.6
Total assets	9,495.8	9,258.3	237.4
Deposits and negotiable certificates of deposit	6,104.2	5,862.9	241.2
Total liabilities	8,641.8	8,437.5	204.3
Total equity	853.9	820.7	33.1

Financial ratios (Consolidated) [Page 4,16, 25]	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	FY2016 (12 months)
Net interest margin	2.41%	2.41%	2.41%
Expense-to-revenue ratio	61.2%	62.4%	62.3%

	Dec 31 2017	Mar 31 2017
Capital adequacy ratio	12.90%	13.06%
(Basel Ⅲ, domestic standard)	3_300,0	10100,0
NPL ratio based on Financial	0.490/	0.220/
Revitalization Law (nonconsolidated)	0.18%	0.22%

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Results of operations (Nonconsolidated) [Page 21]	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Net interest income	74.7	69.8	4.9	90.9
Noninterest income	4.0	14.9	-10.9	20.1
Total revenue	78.8	84.8	-6.0	111.1
General and administrative expenses	-59.4	-58.6	-0.8	-77.6
Net credit costs	-1.2	-3.4	2.2	-3.9
Net income	28.2	32.1	-3.9	43.4

<sup>1.</sup>Represents results based on management accounting basis.

The Shinsei Bank Group recorded a consolidated net income of ¥35.6 billion in the first three quarters of fiscal year 2017 (from April 1, 2017 to December 31, 2017), decreased ¥7.7 billion compared to the first three quarters of fiscal year 2016. Total revenue increased due to the strong growth in our major growth business areas including the unsecured loan, stable performance of the Structured Finance Business and increase of revenue from Principal Transactions Business while the Bank experienced a decline in gains on the sale of bonds and income from the sale of asset management products. On the other hand, net credit cost increased due to the provisioning of general reserves for loan losses as a result of the steady loan growth of the Consumer Finance Business and specific reserves for loan losses in the Institutional Business, as well as an absence of extraordinary income recorded in the first three quarters of fiscal year 2016. As a result, total consolidated net income decreased compared to the same period of the fiscal year 2016.

#### **Results of operations**

- Total revenue was ¥174.9 billion, increased ¥2.8 billion compared to the first three quarters of fiscal year 2016.
  - Net interest income totaled ¥96.7 billion, increased ¥4.6 billion from ¥92.1 billion recorded in the first three quarters of fiscal year 2016 due to the steady increase in the lending operations of the Consumer Finance Business.
  - Noninterest income totaled ¥78.1 billion, decreased ¥1.7 billion from ¥79.8 billion recorded in the first three quarters of fiscal year 2016. The decrease reflected factors such as a reduction in gains on sales of bonds in ALM operations and revenues associated with the sale of asset management products in the Retail Banking Business despite gains on sales of equities in the Corporate and Principal Transactions Businesses and the increase in fee income from the Corporate Business.
- General and administrative expenses totaled ¥107.1 billion, decreased ¥0.2 billion from the first three quarters of fiscal year 2016, due mainly to expense decreases in taxes and personnel expenses despite the increase in advertisement expenses and premises related expenses as well as expenses for IT systems for bolstering the business franchise. The Bank's expense-to-revenue ratio was 61.2%.
- <u>Net credit costs</u> of ¥29.9 billion (expense) were recorded, increased ¥6.9 billion from the first three quarters of fiscal
  year 2016. This was due largely to the provisioning of general reserves for loan losses corresponding to the steady
  growth of the loan balance of the Consumer Finance Business and specific reserves for loan losses in the Institutional
  Business.
- Nonconsolidated net income totaled ¥28.2 billion, decreased ¥3.9 billion compared to the first three quarters of fiscal
  year 2016. This was due primarily to the decrease in total revenue due to the decrease in the noninterest income and
  the increase in expenses because of the establishment of the Group Headquarters in Shinsei Bank.

#### **Balance sheets**

- <u>Total assets</u> increased ¥237.4 billion from March 31, 2017, to ¥9,495.8 billion at December 31, 2017, due to the increase in cash and due from banks, securities, and loans and bills discounted.
- Loans and bills discounted increased ¥110.6 billion from March 31, 2017, to ¥4,944.1 billion at December 31, 2017.
   The loan balance in the Structured Finance Business and the Consumer Finance Business increased, while the loan balance in the Corporate Business and housing loan decreased.
- Deposits and negotiable certificates of deposit increased ¥241.2 billion from March 31, 2017, to ¥6,104.2 billion.

#### **Financial ratios**

- <u>Net interest margin</u> was 2.41%, the same as that recorded in the first three quarters of fiscal year 2016. The yield on
  interest-earning assets increased due to the increase of unsecured loan balance in the Consumer Finance Business
  and the improvement in the yield on securities while the yield on interest-bearing liabilities increased due to the
  increase in interest payment of the swap transactions.
- Basel III domestic standard (grandfathering basis) consolidated core capital adequacy ratio was 12.90% as of December 31, 2017, remained almost flat 13.06% as of March 31, 2017. While retained earnings increased, risk assets increased due to the increase in loans. Basel III international standard (fully loaded basis) common equity Tier 1 capital ratio was 12.2% as of December 31, 2017, from 12.3% as of March 31, 2017. Capital ratios continue to be maintained at ample levels.
- Claims classified under the Financial Revitalization Law (nonconsolidated) decreased ¥1.5 billion from March 31, 2017, to ¥8.8 billion. Nonperforming loan ratio was 0.18% as of December 31, 2017, improved from 0.22% as of March 31, 2017, and remains at a low level.

(Billions of yen)

	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Net interest income	96.7	92.1	4.6	122.2
Noninterest income	78.1	79.8	-1.7	106.2
Net fees and commissions	18.8	19.1	-0.3	25.5
Net trading income	5.7	4.4	1.3	7.3
Net other business income	53.5	56.3	-2.7	73.3
Income on lease transactions and installment receivables	27.9	29.0	-1.1	38.6
Total revenue	174.9	172.0	2.8	228.5
General and administrative expenses	-107.1	-107.4	0.2	-142.4
Ordinary business profit	67.7	64.6	3.1	86.0
Net credit costs	-29.9	-22.9	-6.9	-31.8
Ordinary business profit after net credit costs	37.8	41.6	-3.8	54.1
Amortization of goodwill and other intangible assets <sup>2</sup>	-3.1	-4.1	0.9	-5.2
Other gains	4.8	7.6	-2.8	2.8
Income before income taxes	39.5	45.2	-5.7	51.7
Current income tax	-3.1	-2.5	-0.6	-2.1
Deferred income tax	-0.6	0.5	-1.1	0.9
Profit attributable to noncontrolling interests	-0.1	0.1	-0.3	0.2
Profit attributable to owners of the parent	35.6	43.3	-7.7	50.7

<sup>1.</sup>Represents results based on management accounting basis.

Noninterest income in the table above is comprised of net fees and commissions, net trading income and net other business income.

Net fees and commissions is primarily comprised of domestic real estate nonrecourse finance fee income, fee income such as servicing fees associated with specialty finance and principal transactions, fee income associated with the guarantee and other business in consumer finance and fee income from the sale of products such as mutual funds and insurance.

Net trading income is comprised of derivative related income from transactions with customers, as well as income from proprietary trading undertaken by the Bank.

Net other business income is comprised of income on lease transactions and installment receivables, gains and losses on monetary trusts primarily associated with credit trading of the Principal Transactions business and gains and losses on the sale of securities in Treasury operations.

<sup>2.</sup>In our consolidated financial statements, amortization of goodwill and other intangible assets is recorded in general and administrative expenses.

(Billions of yen, except percentages)

		Q3 FY201 9 months		Q3 FY2016 (9 months)			FY2016 (12 months)			
	Average Balance	Interest	Yield/rate <sup>1</sup> (%)	Average Balance	Interest	Yield/rate <sup>1</sup> (%)	Average Balance	Interest	Yield/rate <sup>1</sup> (%)	
Interest-earning assets <sup>4</sup> :							-			
Loans and bills discounted	4,910.5	101.0	2.73	4,644.8	95.3	2.72	4,679.1	127.4	2.72	
Lease receivables and leased investment	740.0	07.0	4.07	7040	00.0	5.04	707.0	20.0	5.04	
assets / installment receivables4	746.0	27.9	4.97	734.9	29.0	5.24	737.6	38.6	5.24	
Securities	1,111.6	9.1	1.09	1,138.5	7.1	0.83	1,116.3	8.9	0.81	
Other interest-earning assets 2, 3	169.1	1.4	***	196.7	1.5	***	185.9	2.0	***	
Interest-earning assets totals (A) <sup>4</sup>	6,937.4	139.4	2.67	6,715.1	133.0	2.63	6,719.0	177.1	2.64	
Interest-bearing liabilities:										
Deposits, including negotiable certificates of deposit	5,962.4	6.7	0.15	5,843.8	5.6	0.13	5,846.4	7.8	0.13	
Borrowed money	731.0	2.6	0.48	736.2	2.6	0.47	735.8	3.4	0.46	
Subordinated debt	12.4	0.2	2.37	22.0	0.4	2.71	19.6	0.5	2.65	
Other borrowed money	718.6	2.4	0.44	714.1	2.1	0.40	716.1	2.8	0.40	
Corporate bonds	102.0	0.7	0.99	107.2	0.8	1.06	109.3	1.1	1.03	
Subordinated bonds	29.8	0.5	2.49	31.5	0.5	2.52	31.5	0.7	2.51	
Other corporate bonds	72.1	0.2	0.37	75.6	0.2	0.45	77.7	0.3	0.43	
Other interest-bearing liabilities <sup>2</sup>	742.4	4.6	***	575.5	2.7	***	591.8	3.8	***	
Interest-bearing liabilities totals (B)	7,537.9	14.7	0.26	7,262.8	11.8	0.22	7,283.4	16.2	0.22	
Net interest margin (A)-(B) <sup>4</sup>	-	124.7	2.41	-	121.1	2.41	-	160.9	2.41	
Noninterest-bearing sources of funds:										
Noninterest-bearing (assets) liabilities, net	-1,436.2	-	-	-1,344.6	-	-	-1,365.1	-	-	
Total equity excluding noncontrolling interests in	835.7			796.8			800.6			
subsidiaries <sup>5</sup>	035.7	-		790.0	-			-	-	
Total noninterest-bearing sources of funds (C)	-600.5	-	-	-547.7	-	-	-564.4	-	-	
Sum of total expense on interest-bearing liabilities	6,937.4	14.7	0.28	6,715.1	11.8	0.23	6,719.0	16.2	0.24	
and noninterest-bearing sources of funds (D)=(B)+(C)										
Interest income / yield on interest earning assets (A)-(D) 4	-	124.7	2.39		121.1	2.39		160.9	2.40	
Reconciliation of total revenue on interest-earning										
Total revenue on interest-earning assets	6,937.4	139.4	2.67	6,715.1	133.0	2.63	6,719.0	177.1	2.64	
Less: Income on lease transactions and	746.0	27.9	4.97	734.9	29.0	5.24	737.6	38.6	5.24	
installment receivables										
Total interest income	6,191.3	111.5	2.39	5,980.1	104.0	2.31	5,981.4	138.4	2.32	
Total interest expense	-	14.7			11.8	-		16.2	-	
Net interest income	-	96.7	-	-	92.1	-	-	122.2	-	

<sup>1.</sup>Percentages have been rounded from the third decimal place.

The line item"Interest income/yield on interest-earning assets" on the chart above includes revenues from net received interest, revenue earned on lease receivables and leased investment assets, and installment account receivables. However, while the Bank considers income on lease transactions and installment receivables to be a component of net interest income, Japanese GAAP does not include income on lease transactions and installment accounts receivables in net interest income (in accordance with Japanese GAAP, income on lease transactions and installment accounts receivables is reported in net other business income in our consolidated statements of operations).

 $<sup>2.</sup> Other \ interest-earning \ assets \ and \ other \ interest-bearing \ liabilities \ include \ interest \ swaps.$ 

<sup>3.</sup>Excludes average balance of noninterest-earning assets.

<sup>4.</sup>Includes lease transactions and installment receivables and related yields.

<sup>5.</sup> Represents a simple average of the balance at the end of the current period and the balance at the end of the previous period.

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	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Institutional Business	31.3	27.5	3.7	39.7
Corporate Business	7.2	3.9	3.2	5.7
Structured Finance	5.6	5.7	-0.0	12.4
Principal Transactions	7.4	6.7	0.7	7.0
Showa Leasing	10.9	11.1	-0.1	14.4
Global Markets Business	6.1	6.6	-0.4	8.7
Markets	4.4	5.2	-0.7	6.4
Others	1.7	1.4	0.2	2.2
Individual Business	35.9	36.4	-0.5	48.5
Retail Banking	0.6	1.7	-1.1	2.5
Shinsei Financial and Shinsei Bank Card Loan - Lake <sup>1, 2</sup>	-0.1	-0.8	0.6	-0.9
APLUS FINANCIAL	33.9	34.0	-0.0	45.1
Others	1.4	1.5	-0.0	1.7
Corporate/Other	4.6	9.2	-4.5	9.2
Noninterest income	78.1	79.8	-1.7	106.2

<sup>1.</sup>Income of Shinsei Financial and "Shinsei Bank Card Loan - Lake" in the Lake business (started on October 1, 2011) are combined on a management accounting basis.

The Institutional Business recorded noninterest income totaling ¥31.3 billion in the first three quarters of fiscal year 2017, a ¥3.7 billion increased from ¥27.5 billion recorded in the first three quarters of fiscal year 2016. This was due to the increase in the gain on sales of equities in the Corporate Business and Principal Transactions, revenues from equity method investment in affiliated companies in the Principal Transactions as well as the increase of fee income from Corporate Business.

The Global Markets Business recorded noninterest income totaling ¥6.1 billion the first three quarters of fiscal year 2017, a ¥0.4 billion decreased from ¥6.6 billion recorded in the first three quarters of fiscal year 2016. While the performance of Markets was lower than first three quarters of fiscal year 2016, revenue from securities business in Others increased compared to the first three quarters of last fiscal year.

The Individual Business recorded noninterest income totaling ¥35.9 billion the first three quarters of fiscal year 2017, a ¥0.5 billion decreased from ¥36.4 billion recorded in the first three quarters of fiscal year 2016. This was due to revenues increase related to credit guarantee fee of Shinsei Financial while revenues associated with the sale of asset management product in the Retail Banking Business decreased.

Corporate/Others recorded noninterest income totaling ¥4.6 billion, a ¥4.5 billion decrease from first three quarters of fiscal year 2016 due to a decrease in gains on sales of bonds in ALM operations.

<sup>2.</sup>Results for Shinsei Bank Lake and "Shinsei Bank Smart Card Loan Plus" (started on November 9, 2015) are combined on a management accounting basis.

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	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Personnel expenses	-42.0	-42.6	0.5	-56.6
Nonpersonnel expenses	-65.0	-64.7	-0.3	-85.8
Premises expenses	-15.1	-14.7	-0.4	-19.6
Technology and data processing expenses	-15.5	-15.1	-0.4	-20.1
Advertising expenses	-8.5	-7.9	-0.6	-10.4
Consumption, property taxes, etc.	-6.8	-7.9	1.1	-9.7
Deposit insurance premium	-1.3	-1.5	0.2	-2.0
Other general and administrative expenses	-17.6	-17.4	-0.1	-23.7
General and administrative expenses	-107.1	-107.4	0.2	-142.4

## Net Credit Costs (Consolidated) <sup>1</sup>

(Billions of yen)

				(=
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Losses on write-off of loans/Losses on sale of loans	-0.5	-0.8	0.3	-2.4
Net provision of reserve for loan losses:	-33.7	-25.9	-7.7	-34.6
Net provision of general reserve for loan losses	-21.7	-17.9	-3.7	-21.8
Net provision of specific reserve for loan losses	-11.9	-7.9	-3.9	-12.7
Net provision of reserve for loan losses to restructuring countries	0.0	0.0	-0.0	0.0
Net provision of specific reserve for other credit losses	-	-0.2	0.2	-0.2
Other credit costs relating to leasing business	-0.8	0.0	-0.8	0.0
Recoveries of written-off claims	5.1	4.0	1.0	5.3
Net credit costs	-29.9	-22.9	-6.9	-31.8

<sup>1.</sup> Amounts of losses, net provision and costs are shown in minus. Amounts of recoveries and reversals are shown in plus.

## Other Gains (Consolidated)

(Billions of yen)

	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Extraordinary income	-0.8	4.6	-5.4	4.2
Net gain on disposal of premises and equipment	-0.0	-0.0	-0.0	-0.2
Other extraordinary income	-0.7	4.6	-5.4	4.4
Provisions of reserve for losses on interest repayment	3.9	-	3.9	-5.1
Shinsei Financial	3.9	-	3.9	-
Shinsei Personal Loan	-	-	-	-2.0
APLUS FINANCIAL	-	-	-	-3.1
Other	-	-	-	-
Other	1.7	3.0	-1.2	3.8
Other gains	4.8	7.6	-2.8	2.8

				(Billions of yen
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Institutional Business:				
Net interest income	18.6	17.7	0.9	23.0
Noninterest income	31.3	27.5	3.7	39.7
Total revenue	49.9	45.2	4.6	62.7
General and administrative expenses	-24.2	-24.0	-0.1	-32.3
Ordinary business profit	25.7	21.2	4.5	30.4
Net credit costs	-3.7	-2.2	-1.4	-3.0
Ordinary business profit after net credit costs	22.0	18.9	3.0	27.4
Global Markets Business:				
Net interest income	1.7	1.7	-0.0	2.2
Noninterest income	6.1	6.6	-0.4	8.7
Total revenue	7.9	8.4	-0.5	11.0
General and administrative expenses	-5.3	-5.3	-0.0	-7.0
Ordinary business profit	2.5	3.1	-0.5	3.9
Net credit costs	-0.0	0.0	-0.0	0.0
Ordinary business profit after net credit costs	2.5	3.1	-0.6	3.9
Individual Business:				
Net interest income	77.4	72.5	4.9	96.9
Noninterest income	35.9	36.4	-0.5	48.5
Total revenue	113.4	109.0	4.3	145.4
General and administrative expenses	-75.3	-75.5	0.2	-100.1
Ordinary business profit	38.1	33.5	4.6	45.3
Net credit costs	-26.2	-20.5	-5.6	-28.7
Ordinary business profit after net credit costs	11.8	12.9	-1.0	16.5
Corporate/Other¹:				
Net interest income	-1.0	0.0	-1.1	-0.0
Noninterest income	4.6	9.2	-4.5	9.2
Total revenue	3.6	9.2	-5.6	9.2
General and administrative expenses	-2.2	-2.4	0.2	-2.9
Ordinary business profit	1.3	6.7	-5.4	6.3
Net credit costs	0.0	-0.2	0.2	-0.2
Ordinary business profit after net credit costs	1.3	6.5	-5.1	6.1
Total:				
Net interest income	96.7	92.1	4.6	122.2
Noninterest income	78.1	79.8	-1.7	106.2
Total revenue	174.9	172.0	2.8	228.5
General and administrative expenses	-107.1	-107.4	0.2	-142.4
Ordinary business profit	67.7	64.6	3.1	86.0
Net credit costs	-29.9	-22.9	-6.9	-31.8
Ordinary business profit after net credit costs	37.8	41.6	-3.8	54.1

<sup>1.&</sup>quot;Corporate/Other" includes company-wide accounts which are not included in our reportable segments, allocation variance of indirect expense and elimination amount of inter-segment transactions.

<sup>2.</sup>Costs associated with the funding operations have been allocated to the interest earning businesses on a management accounting basis.

#### Segment Information

On April 1, 2017, Shinsei Bank Group established the virtual "Group Headquarters" within Shinsei Bank in order to integrate and centralize the administrative functions of the Bank and the Group member companies. Through this, the Bank will be able to efficiently utilize management resources and maximize the speed with which the resulting effects can be realized. Additionally, on June 1, 2017, the Bank has integrated "Asset Management Products" within Global Markets with "Retail Products Division" within the "Individual Business". The Bank consolidated Alfa Services whose principal business is servicing small loans to individual borrowers and Shinsei Servicing & Consulting Limited (hereinafter, "SSC") whose principal business is servicing non-performing loans and commercial secured loans effective October 1, 2017. Additionally, the Bank consolidated Shinsei Investment & Finance Limited and Shinsei Principal Investments Limited (hereinafter, "SPF") whose real estate secured loan business are highly compatible, and Shinsei Principal Investments Limited (hereinafter, "SPF"), which is responsible for management operations in the Shinsei PI Group. After the mergers, SPI will be renamed as Shinsei Investment & Finance Limited as of October 1, 2017. The Bank also consolidated investment businesses of the Institutional Business as of October 1, 2017. Due to the changes, reportable segments have been changed as follows:

The "New Business Promotion & Support business" which was included in "Corporate Business" and "SPF" which was included as "Others" within "Individual Business" have been transferred to "Principal Transactions".

The "Asset Management Products" which was included in "Others" within the "Global Markets Business" has been transferred to "Retail Banking" within the "Individual Business." The "Alfa Services" which was included in "APLUS FINANCIAL" and SSC which was included in "Principal Transactions" have been transferred to "Others" within "Individual Business".

The operations of the "Group Headquarter" are included within the "Corporate/Other".

Institutional Business	Focuses primarily on corporate, public and financial sector finance and advisory businesses.		
Corporate Business	"Corporate Business" provides financial products and services, advisory services, health care finance and trust services to businesses and public corporations and financial institutions.		
Structured Finance	"Structured Finance" provides real estate related nonrecourse and corporate finance, project finance, M&A related finance, and specialty finance.		
Principal Transactions	"Principal Transactions" is engaged in the credit trading businesses, private equity, corporate revitalization support business, the provision of business succession and business switching and withdrawal support services and asset-backed investment.		
Showa Leasing	"Showa Leasing" primarily provides leasing related financial products and services.		
Global Markets Business:	Focuses primarily on financial markets business.		
Markets	"Markets" is engaged in foreign exchange, derivatives, equity related and other capital markets transactions.		
Others	"Others" consists of the profit and loss attributable to Shinsei Securities, asset management, wealth management and other products and services of the Global Markets Business.		
Individual Business:	Focuses on retail financial products and services.		
Retail Banking	"Retail Banking" provides financial transactions and services to retail customers such as yen/foreign currency, structured deposits services, investment trust, brokerage service (through a partner institution), life and nonlife insurance (through partner institutions) and housing loans.		
Shinsei Financial	"Shinsei Financial" provides consumer finance products and services and guarantee services (Shinsei Financial, Shinsei Bank Lake, NOLOAN).		
APLUS FINANCIAL	"APLUS FINANCIAL" provides installment sales credit, credit cards, guarantees, financing and settlement services.		
Others	The "Others" consists of profit and loss attributable to unallocated consumer finance business and other subsidiaries.		
Corporate/Other:	"Corporate/Other" includes company-wide accounts which are not included in our reportable segments, allocation variance of indirect expense and elimination amount of inter-segment transactions.		
Treasury	The "Treasury" undertakes ALM related operations and includes gains and losses from equity and subordinated debt financing activities.		

				,
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Corporate Business <sup>2</sup> :				
Net interest income	7.5	8.0	-0.5	10.5
Noninterest income	7.2	3.9	3.2	5.7
Total revenue	14.7	12.0	2.7	16.3
General and administrative expenses	-9.0	-9.0	0.0	-11.9
Ordinary business profit	5.7	2.9	2.7	4.4
Net credit costs	0.0	-0.6	0.7	-0.4
Ordinary business profit after net credit costs	5.8	2.3	3.4	4.0
Structured Finance:				
Net interest income	7.0	7.0	0.0	9.4
Noninterest income	5.6	5.7	-0.0	12.4
Total revenue	12.7	12.7	-0.0	21.8
General and administrative expenses	-5.1	-4.8	-0.3	-6.4
Ordinary business profit	7.5	7.9	-0.3	15.4
Net credit costs	-2.2	-3.2	0.9	-3.5
Ordinary business profit after net credit costs	5.2	4.6	0.6	11.8
Principal Transactions <sup>3</sup> :				
Net interest income	4.1	3.5	0.5	4.2
Noninterest income	7.4	6.7	0.7	7.0
Total revenue	11.5	10.2	1.2	11.2
General and administrative expenses	-3.6	-3.7	0.1	-5.0
Ordinary business profit	7.9	6.5	1.4	6.2
Net credit costs	1.2	0.3	0.8	-0.0
Ordinary business profit after net credit costs	9.1	6.9	2.2	6.1
Showa Leasing:				
Net interest income	-0.0	-0.9	8.0	-1.2
Noninterest income	10.9	11.1	-0.1	14.4
Total revenue	10.8	10.1	0.7	13.2
General and administrative expenses	-6.4	-6.4	-0.0	-8.8
Ordinary business profit	4.4	3.7	0.6	4.3
Net credit costs	-2.6	1.2	-3.9	1.0
Ordinary business profit after net credit costs	1.7	5.0	-3.3	5.3
Institutional Business:				
Net interest income	18.6	17.7	0.9	23.0
Noninterest income	31.3	27.5	3.7	39.7
Total revenue	49.9	45.2	4.6	62.7
General and administrative expenses	-24.2	-24.0	-0.1	-32.3
Ordinary business profit	25.7	21.2	4.5	30.4
Net credit costs	-3.7	-2.2	-1.4	-3.0
Ordinary business profit after net credit costs	22.0	18.9	3.0	27.4

<sup>1.</sup>Net of consolidation adjustments, if applicable.

<sup>2.</sup>Part of "Corporate Business" is now included as "Principal Transactions" due to the revision of segment classification.

<sup>3.</sup>Reclassifies "Others" included as "Individual Business" into "Principal Transactions" reflecting the organizational change as of October 1, 2017.

Part of "Corporate Business" is now included as "Principal Transactions" due to the revision of segment classification.

				(Billions of you)
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Markets:				
Net interest income	1.3	1.5	-0.2	1.9
Noninterest income	4.4	5.2	-0.7	6.4
Total revenue	5.7	6.7	-0.9	8.3
General and administrative expenses	-2.8	-2.6	-0.1	-3.5
Ordinary business profit	2.9	4.0	-1.1	4.8
Net credit costs	0.0	0.0	-0.0	0.0
Ordinary business profit after net credit costs	2.9	4.1	-1.2	4.9
Others <sup>2</sup> :				
Net interest income	0.3	0.2	0.1	0.3
Noninterest income	1.7	1.4	0.2	2.2
Total revenue	2.1	1.7	0.4	2.6
General and administrative expenses	-2.4	-2.6	0.1	-3.5
Ordinary business profit	-0.3	-0.9	0.5	-0.9
Net credit costs	-0.0	-0.0	-0.0	-0.0
Ordinary business profit after net credit costs	-0.4	-0.9	0.5	-0.9
Global Markets Business:				
Net interest income	1.7	1.7	-0.0	2.2
Noninterest income	6.1	6.6	-0.4	8.7
Total revenue	7.9	8.4	-0.5	11.0
General and administrative expenses	-5.3	-5.3	-0.0	-7.0
Ordinary business profit	2.5	3.1	-0.5	3.9
Net credit costs	-0.0	0.0	-0.0	0.0
Ordinary business profit after net credit costs	2.5	3.1	-0.6	3.9

<sup>1.</sup>Net of consolidation adjustments, if applicable.

<sup>2.</sup>In accordance with the organizational change on June 1, 2017, a portion of the profit and loss of "Others" in Global Markets Group was transferred to "Retail banking" on a management accounting basis.

			(Billions of yen)
Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
16.7	17.7	-0.9	23.4
7.9	8.1	-0.2	10.8
8.8	9.5	-0.6	12.6
0.6	1.7	-1.1	2.5
4.8	5.1	-0.3	7.1
-4.2	-3.4	-0.7	-4.6
17.4	19.4	-2.0	26.0
-22.1	-21.9	-0.1	-29.4
-4.6	-2.4	-2.2	-3.4
-0.1	0.6	-0.7	0.6
-4.8	-1.8	-3.0	-2.7
51.7	48.0	3.6	64.2
33.3	28.0	5.2	38.0
4.6	4.9	-0.3	6.5
-0.1	-0.8	0.6	-0.9
51.6	47.2	4.3	63.2
-24.4	-24.8	0.3	-32.8
27.1	22.4	4.6	30.4
-17.5	-14.2	-3.2	-20.5
9.5	8.1	1.4	9.9
8.4	6.7	1.7	9.0
33.9	34.0		45.1
		1.7	54.2
			-36.6
			17.6
			-8.6
6.2	6.3	-0.0	8.9
			0.1
			1.7
			1.9
			-1.2
			0.6
			-0.3
0.9	0.3	0.6	0.3
			22.5
			96.9
			48.5
			145.4
			-100.1
			45.3
			-28.7
11.8	12.9	-1.0	16.5
	16.7 7.9 8.8 0.6 4.8 -4.2 17.4 -22.1 -4.6 -0.1 -4.8  51.7 33.3 4.6 -0.1 51.6 -24.4 27.1 -17.5 9.5	(9 months)     (9 months)       16.7     17.7       7.9     8.1       8.8     9.5       0.6     1.7       4.8     5.1       -4.2     -3.4       17.4     19.4       -22.1     -21.9       -4.6     -2.4       -0.1     0.6       -4.8     -1.8       51.7     48.0       33.3     28.0       4.6     4.9       -0.1     -0.8       51.6     47.2       -24.4     -24.8       27.1     22.4       -17.5     -14.2       9.5     8.1       8.4     6.7       33.9     34.0       42.4     40.7       -27.7     -27.8       14.7     12.8       -8.4     -6.5       6.2     6.3       0.4     0.0       1.4     1.5       1.9     0.5       -0.9     0.9       0.9     0.3       77.4     72.5       35.9     36.4       113.4     109.0       -75.3     -75.5       38.1     -26.2     -20.5	(9 months)         (Amount)           16.7         17.7         -0.9           7.9         8.1         -0.2           8.8         9.5         -0.6           0.6         1.7         -1.1           4.8         5.1         -0.3           -4.2         -3.4         -0.7           17.4         19.4         -2.0           -22.1         -21.9         -0.1           -4.6         -2.4         -2.2           -0.1         0.6         -0.7           -4.8         -1.8         -3.0           51.7         48.0         3.6           33.3         28.0         5.2           4.6         4.9         -0.3           -0.1         -0.8         0.6           51.6         47.2         4.3           -24.4         -24.8         0.3           27.1         22.4         4.6           -17.5         -14.2         -3.2           9.5         8.1         1.4           8.4         6.7         1.7           -27.7         -27.8         0.0           14.7         12.8         1.8           -8.4

<sup>1.</sup>Net of consolidation adjustments, if applicable.

<sup>2.</sup>In accordance with the organizational change on June 1, 2017, a portion of the profit and loss of "Others" in Global Markets Group was transferred to "Retail banking" on a management accounting basis.

<sup>3.</sup>Income of Shinsei Financial, "Shinsei Bank Card Loan - Lake", and "Shinsei Bank Smart Card Loan Plus" are combined on a management accounting basis.

<sup>4.</sup>Reclassifies part of profit and loss from "APLUS Financial" into "Others" reflecting the organizational change as of October 1, 2017.

<sup>5.</sup>Includes unallocated profit and loss from consumer finance business. Reclassifies part of profit and loss included in "Others" into as "Principal

Transactions" in "Corporate Business" and part of profit and loss from "Principal Transactions" and "APLUS Financials" is now included as

<sup>&</sup>quot;Others" due to the organizational change as of October 1, 2017.

1	Billions	of	ven)

				(Billions of yen)
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Treasury:				
Net interest income	-1.0	0.0	-1.0	-0.0
Noninterest income	4.1	7.1	-3.0	7.1
Total revenue	3.0	7.1	-4.1	7.0
General and administrative expenses	-1.3	-1.2	-0.0	-1.7
Ordinary business profit	1.7	5.9	-4.1	5.3
Net credit costs	-	-	-	-
Ordinary business profit after net credit costs	1.7	5.9	-4.1	5.3
Corporate/Other (excluding Treasury) <sup>1</sup> :				
Net interest income	-0.0	0.0	-0.0	0.0
Noninterest income	0.5	2.0	-1.4	2.1
Total revenue	0.5	2.0	-1.5	2.1
General and administrative expenses	-0.9	-1.1	0.2	-1.2
Ordinary business profit	-0.3	0.8	-1.2	0.9
Net credit costs	0.0	-0.2	0.2	-0.2
Ordinary business profit after net credit costs	-0.3	0.6	-1.0	0.7
Corporate/Other¹:				
Net interest income	-1.0	0.0	-1.1	-0.0
Noninterest income	4.6	9.2	-4.5	9.2
Total revenue	3.6	9.2	-5.6	9.2
General and administrative expenses	-2.2	-2.4	0.2	-2.9
Ordinary business profit	1.3	6.7	-5.4	6.3
Net credit costs	0.0	-0.2	0.2	-0.2
Ordinary business profit after net credit costs	1.3	6.5	-5.1	6.1

<sup>1.&</sup>quot;Corporate/Other" includes company-wide accounts which are not included in our reportable segments, allocation variance of indirect expense and elimination amount of inter-segment transactions.

(Billions of yen)

		(=	
	Dec 31 2017	Mar 31 2017	Change (Amount)
Domestic offices (excluding Japan			
offshore market accounts):			
Manufacturing	204.5	198.9	5.6
Agriculture and forestry	0.0	0.0	0.0
Fishery	-	0.0	-0.0
Mining, quarrying and gravel extraction	0.6	0.3	0.2
Construction	8.9	8.9	-0.0
Electric power, gas, heat supply and water supply	237.8	230.7	7.0
Information and communications	76.5	42.9	33.6
Transportation and postal service	197.9	188.0	9.9
Wholesale and retail	114.7	114.5	0.2
Finance and insurance	539.7	573.8	-34.0
Real estate	567.9	575.6	-7.6
Services	345.3	330.1	15.2
Local government	67.8	76.7	-8.8
Others	2,444.4	2,389.1	55.2
Loans to individual customers			
(retail banking, Shinsei	1,998.9	1,974.4	24.5
BankLake, Shinsei Financial,	1,330.3	1,974.4	24.5
and APLUS FINANCIAL)			
Total domestic (A)	4,806.6	4,730.0	76.5
Overseas offices (including Japan			
offshore market accounts):			
Governments	0.4	0.5	-0.0
Financial institutions	29.9	7.3	22.5
Others	107.1	95.4	11.6
Total overseas (B)	137.5	103.3	34.1
Total (A+B)	4,944.1	4,833.4	110.6
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## Securities Being Held to Maturity (Consolidated)

(Billions of yen)

						· · · · · ·
	Dec 31, 2017			Mar 31, 2017		
	Carrying amount	Fair value	Unrealized gain (loss)	Carrying amount	Fair value	Unrealized gain (loss)
Fair value exceeds carrying amount						
Japanese national government bonds	486.8	490.5	3.7	493.5	499.1	5.5
Other	-	-	-	2.7	2.8	0.1
Subtotal	486.8	490.5	3.7	496.2	502.0	5.7
Fair value does not exceed carrying amou	unt					
Japanese national government bonds	-	-	-	-	-	-
Other	-	-	-	-	-	-
Subtotal	-	-	-	-	-	-
Total	486.8	490.5	3.7	496.2	502.0	5.7

	Dec 31, 2017			Mar 31, 2017		
	Carrying amount (Fair value)	Amortized/ Acquisition cost		Carrying amount (Fair value)	Amortized/ Acquisition cost	Unrealized gain (loss)
Carrying amount exceeds amortized/acquis	ition cost					
Equity securities	25.0	10.0	14.9	26.6	11.8	14.7
Domestic bonds	43.9	43.5	0.3	33.9	33.5	0.3
Japanese national government bonds	2.0	2.0	0.0	2.0	2.0	0.0
Japanese local government bonds	-	-	-	-	-	-
Japanese corporate bonds	41.8	41.5	0.3	31.8	31.5	0.3
Other	144.5	142.4	2.0	144.1	141.4	2.7
Foreign securities	137.7	136.5	1.2	133.6	132.1	1.5
Foreign currency denominated foreign corporate and government bonds	89.3	88.4	0.8	87.6	86.6	0.9
Yen-denominated foreign corporate and government bonds	44.9	44.5	0.3	46.0	45.4	0.5
Foreign equity securities and others	3.4	3.4	0.0	0.0	0.0	0.0
Other securities	5.5	4.7	0.7	6.6	5.5	1.0
Other monetary claims purchased	1.2	1.1	0.0	3.8	3.7	0.1
Subtotal	213.4	196.0	17.4	204.7	186.8	17.8
Carrying amount does not exceed amortize	d/acquisitio	n cost				
Equity securities	0.6	0.7	-0.1	0.8	1.0	-0.2
Domestic bonds	138.7	140.9	-2.1	85.9	87.0	-1.0
Japanese national government bonds	20.3	20.4	-0.0	-	-	-
Japanese local government bonds	-	-	-	-	-	-
Japanese corporate bonds	118.4	120.5	-2.0	85.9	87.0	-1.0
Other	208.5	211.5	-3.0	137.6	139.9	-2.3
Foreign securities	208.1	211.1	-2.9	135.5	137.9	-2.3
Foreign currency denominated foreign corporate and government bonds	159.7	162.1	-2.3	83.4	85.0	-1.6
Yen-denominated foreign corporate and government bonds	47.6	48.3	-0.6	50.9	51.6	-0.6
Foreign equity securities and others	0.6	0.6	-0.0	1.1	1.2	-0.0
Other securities	0.3	0.4	-0.0	0.7	0.8	-0.0
Other monetary claims purchased	-	-	-	1.2	1.2	-0.0
Subtotal	347.9	353.3	-5.4	224.4	228.0	-3.6
Total <sup>1, 2</sup>	561.3	549.3	12.0	429.1	414.9	14.2

<sup>1.</sup>Includes a part of other monetary claims purchased in addition to securities available for sale. Total amounts of securities available for sale excluding such other monetary claims purchased as of December 31, 2017 and March 31, 2017 were ¥560.1 billion and ¥424.0 billion, respectively.

#### Unrealized Gain (Loss) on Available-for-Sale Securities (Consolidated)

		(Billions of yen)
	Dec 31, 2017	Mar 31, 2017
Unrealized gain (loss) before deferred tax on:	<del></del> -	
Available-for-sale securities	12.0	14.2
The Bank's interests in available-for-sale securities held by partnerships recorded as securities whose fair value cannot be reliably determined and other adjustments	0.5	1.2
Securities being held to maturity, reclassified from available-for-sale in the past, under extremely illiquid market conditions	-	-0.1
Other monetary assets held in trust	-0.5	-0.6
(-) Deferred tax liabilities	2.9	3.1
Unrealized gain (loss) on available-for-sale securities before interest adjustments	9.1	11.5
(-) Noncontrolling interests	0.0	0.0
(+) The Bank's interests in unrealized gain (loss) on available-for-sale securities held by affiliates to which the equity method is applied	-0.3	-1.2
Unrealized gain (loss) on available-for-sale securities	8.7	10.2

<sup>2.</sup> Securities whose fair value cannot be reliably determined are not included.

(Billions of yen)

			, ,
_	Dec 31 2017	Mar 31 2017	Change (Amount)
Deposits	5,685.8	5,489.2	196.5
Liquid (current, ordinary, notice) deposits	2,428.5	2,262.5	166.0
Time deposits <sup>1</sup>	2,775.7	2,756.7	19.0
Other	481.4	469.9	11.4
Negotiable certificates of deposits (NCDs)	418.3	373.6	44.7
Total	6,104.2	5,862.9	241.2

<sup>1.</sup>Includes two-week maturity deposits

	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	FY2016 (12 months)
Return on assets <sup>1</sup>	0.5%5	0.6%5	0.6%
Return on equity <sup>2</sup>	<b>5.7%</b> <sup>5</sup>	7.2%5	6.3%
Return on equity (fully diluted) <sup>3</sup>	<b>5.7%</b> <sup>5</sup>	7.2%5	6.3%
Return on risk asset <sup>4</sup>	<b>0.7%</b> <sup>5</sup>	1.0%5	0.8%
Expense-to-revenue ratio <sup>6, 7</sup>	61.2%	62.4%	62.3%

1.Return on assets:

Profit (Losses) Attributable to Owners of the Parent

BOP: beginning of period

(Total assets at the BOP + Total assets at the EOP)/2

EOP: end of period

2.Return on equity:

Profit (Losses) Attributable to Owners of the Parent

(Total equity eligible for common shareholders at the BOP + Total equity eligible for common shareholders at the EOP)/2

3.Return on equity (fully diluted):

Profit (Losses) Attributable to Owners of the Parent

((Total equity at the BOP - Share warrants at the BOP - Noncontrolling interests at the BOP) + (Total equity at the EOP - Share warrants at the EOP - Noncontrolling interests at the EOP))/2

4.Return on risk asset:

Profit (Losses) Attributable to Owners of the Parent

Risk-weighted assets at the EOP (Basel 3, international standard fully loaded basis)

- 5.Annualized basis.
- 6.Management accounting basis.
- 7.Expense denotes general and administrative expenses.

#### Capital Adequacy Related Information (Consolidated)

<Basel 3, Domestic Standard 1>

(Billions of yen, except percentages)

	Dec 31 2017	Mar 31 2017	Change (Amount)
Core capital:instruments and reserves	897.2	866.3	30.8
Core capital:regulatory adjustments	-75.4	-53.9	-21.4
Capital	821.7	812.3	9.4
Total amount of Risk-weighted assets	6,370.3	6,219.9	150.3
Consolidated core capital adequacy ratio	12.90%	13.06%	

<sup>1.</sup>Calculated according to F-IRB.

Consolidated total required capital is ¥584.6billion as at Dec 31, 2017, ¥551.3billion as at March 31, 2017.

#### Per Share Data (Consolidated)1

(Yen) Q3 FY2017 Q3 FY2016 Change FY2016 (9 months) (9 months) (Amount) (12 months) Common equity 3.122.34 167.56 3.163.89 3.289.90 Fully diluted equity 3,289.52 3,122.17 167.34 3,163.73 **Basic EPS** 137.57 166.14 -28.57194.65 Diluted EPS 137.55 166.14 -28.58 194.64 For calculation of per share data (Does not include treasury shares): Equity: Number of common shares 258,838,314 259,839,093 258,839,093 Fully diluted number of shares 258,868,456 259,852,514 258,852,515 **EPS** Number of common shares 258,838,814 261,193,726 260,768,079 Fully diluted number of shares 258,865,673 261,204,463 260,779,479

<sup>1.</sup> Shinsei Bank consolidated its shares with a rate of ten shares of common stock into one share on October 1, 2017. Per Share Data is calculated as if the consolidation of shares had occurred at the beginning of the FY2016.

	Dec 31 2017	Mar 31 2017	Change (Amount)
< <assets>&gt;</assets>			
Cash and due from banks	1,444,830	1,398,691	46,138
Call loans and bills bought	, , –	4,472	(4,472)
Receivables under securities	2,520	1,625	895
borrowing transactions		•	
Other monetary claims purchased	33,416	44,243	(10,827)
Trading assets	211,996	244,113	(32,117)
Monetary assets held in trust Securities	241,557 1,156,309	241,681 1,014,635	(123) 141,674
Loans and bills discounted	4,944,133	4,833,452	110,680
Foreign exchanges	30,678	19,617	11,060
Lease receivables and leased	•	·	
investment assets	174,530	191,488	(16,957)
Other assets	836,204	895,158	(58,954)
Premises and equipment	53,424	47,980	5,444
Intangible assets	57,705	52,020	5,684
Goodwill Assets for retirement benefits	12,518	14,683 7,075	(2,165)
Deferred issuance expenses for debentures	9,268	7,075	2,193 (0)
Deferred tax assets	15,114	15,542	(428)
Customers' liabilities for			
acceptances and guarantees	383,976	346,675	37,301
Reserve for credit losses	(99,856)	(100,154)	297
Total assets	9,495,812	9,258,324	237,488
< <li>abilities&gt;&gt;</li>	<b>= 00= 044</b>	<b>5</b> 400 040	100 500
Deposits	5,685,811	5,489,248	196,563
Negotiable certificates of deposit Debentures	418,396 1,764	373,673 6 561	44,722
Call money and bills sold	1,704	6,561 53,600	(4,796) (53,600)
Payables under repurchase agreements	59,141	36,467	22,673
Payables under securities lending		·	
transactions	418,916	337,952	80,964
Trading liabilities	192,127	212,241	(20,114)
Borrowed money	754,483	789,670	(35,186)
Foreign exchanges	89	102	(12)
Short-term corporate bonds	171,600	168,000	3,600
Corporate bonds Other liabilities	88,000 368,678	112,600 388,307	(24,600) (19,628)
Accrued employees' bonuses	6,068	8,519	(2,451)
Accrued directors' bonuses	40	75	(35)
Liabilities for retirement benefits	8,562	8,256	305
Reserve for reimbursement of debentures	3,786	3,737	49
Reserve for losses on interest repayments	80,429	101,846	(21,417)
Deferred tax liabilities	_	_	_
Acceptances and guarantees	383,976	346,675	37,301
Total liabilities	8,641,875	8,437,537	204,338
< <equity>&gt; Shareholders' equity:</equity>			
Common stock	512,204	512,204	_
Capital surplus	78,506	78,506	(0)
Retained earnings	345,559	312,538	33,020
Treasury stock, at cost	(79,540)	(79,539)	(1)
Total shareholders' equity	856,729	823,710	33,019
Accumulated other comprehensive income:			
Unrealized gain (loss) on	8,715	10,299	(1,584)
available-for-sale securities	,	•	,
Deferred gain (loss) on derivatives under hedge	(14,035)	(13,925)	(110)
accounting	(14,000)	(10,020)	(110)
Foreign currency translation adjustments	1,028	199	828
Defined retirement benefit plans	(883)	(1,344)	460
Total accumulated other	(5,175)	(4,770)	(404)
comprehensive income		•	` ,
Stock acquisition rights	327	584	(257)
Noncontrolling interests	2,055	1,262	792
Total equity Total liabilities and equity	853,936 9,495,812	820,786 9,258,324	33,149 237,488
Total habilities and Equity	J,73J,01Z	3,230,324	201,400

				(Millions of yen)
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Ordinary income	286,087	285,210	876	380,444
Interest income	111,554	104,022	7,531	138,488
Interest on loans and bills	101.010	05.000	F C07	407.400
discounted	101,010	95,323	5,687	127,468
Interest and dividends on	0.404	7 400	4.005	0.004
securities	9,104	7,138	1,965	8,991
Other interest income	1,439	1,560	(121)	2,028
Fees and commissions income	37,524	36,760	763	49,207
Trading income	5,762	4,435	1,326	7,373
Other business income	105,529	118,364	(12,835)	159,280
Other ordinary income	25,717	21,627	4,090	26,095
Ordinary expenses	245,687	244,601	1,086	332,901
Interest expenses	14,763	11,880	2,883	16,209
Interest on deposits	6,713	5,641	1,071	7,761
Interest on borrowings	2,624	2,606	17	3,413
Interest on corporate bonds	761	854	(92)	1,126
Other interest expenses	4,663	2,777	1,886	3,907
Fees and commissions expenses	18,739	17,653	1,086	23,704
Trading losses	_	_	_	_
Other business expenses	64,800	71,409	(6,609)	96,463
General and administrative	110,706	113,409	(2,703)	149,497
expenses	110,700	113,409	(2,703)	149,497
Amortization of goodwill	2,165	2,788	(623)	3,559
Amortization of intangible assets				
acquired in business	968	1,322	(353)	1,684
combinations				
Other general and administrative	107,572	109,298	(1,725)	144,253
expenses	,	100,200	(1,720)	144,200
Other ordinary expenses	36,676	30,248	6,428	47,026
Provision of reserve for credit	33,722	26,161	7,560	34,828
losses	,	,	·	
Other	2,954	4,086	(1,132)	12,198
Ordinary profit	40,400	40,609	(209)	47,542
Extraordinary gains	301	5,402	(5,101)	5,756
Extraordinary losses	1,147	749	398	1,544
Income before income taxes	39,553	45,263	(5,709)	51,755
Income taxes (benefit)	3,758	1,995	1,762	1,238
Profit	35,795	43,267	(7,471)	50,517
Profit (loss) attributable to	186	(129)	316	(242)
noncontrolling interests	100	(123)	310	(272)
Profit attributable to owners of the	35,609	43,397	(7,787)	50,759
parent		10,007	(1,101)	
parent				

Shinsei Bank and subsidiaries

Offinious Barik and Gabolalarico	Millions of yen (exce		(except percentages)
As of December 31, 2017	1)	Basel III Domestic	Amounts excluded under transitional
Items  Companyity limetrum and recognize (4)		tandard)	
Core capital:instruments and reserves (1) Directly issued qualifying common share capital or preferred share capital			
with a compulsory conversion clause plus related capital surplus and retained earnings	¥	856,729	
of which:capital and capital surplus		590,710	
of which:retained earnings		345,559	
of which:treasury stock (-)		79,540	
of which:earning to be distributed (-) of which:other than above		-	
Accumulated other comprehensive income (amount allowed to be included in Core capital)		498	¥ (353)
of which:foreign currency translation adjustment		1,028	+ (000)
of which:amount related defined benefit		(529)	(353)
Stock acquisition right to common shares and preferred shares with a compulsory conversion clause		327	
Adjusted noncontrolling interests (amount allowed to be included in Core capital)		10	
Total of reserves included in Core capital:instruments and reserves of which:general reserve for loan losses included in Core capital		386 386	
of which:eligible provision included in Core capital		300	
Eligible noncumulative perpetual preferred shares subject to transitional arrangements		_	
(amount allowed to be included in Core capital:instruments and reserves)		-	
Eligible capital instruments subject to transitional arrangements		37,400	
(amount allowed to be included in Core capital:instruments and reserves)		37,400	
Capital instruments issued through measures for capital enhancement by public institutions		_	
(amount allowed to be included in Core capital:instruments and reserves)  Land revaluation excess after 55% discount			
(amount allowed to be included in Core capital:instruments and reserves)		-	
Noncontrolling interests subject to transitional arrangements		4.054	
(amount allowed to be included in Core capital:instruments and reserves)		1,854	
Core capital:instruments and reserves (A)	¥	897,206	
Core capital:regulatory adjustments (2)			
Total amount of intangible assets (excluding those relating to mortgage servicing rights)	¥	31,688	¥ 12,072
of which:goodwill (including those equivalent)		12,518 19,169	12.072
of which:other intangibles other than goodwill and mortgage servicing rights Deferred tax assets that rely on future profitability excluding those arising		-	12,072
from temporary differences (net of related tax liability)		5,333	3,555
Shortfall of eligible provisions to expected losses		29,184	-
Gain on sale of securitization		5,370	-
Gains and losses due to changes in own credit risk on fair valued liabilities			
Net defined benefit asset Investments in own shares (excluding those reported in the net assets section)		3,845 0	2,563 0
Reciprocal cross-holdings in common equity		-	-
Investments in the capital banking, financial and insurance entities that are outside the scope of			
regulatory consolidation ("Other Financial Institutions"), net of eligible short positions, where the bank		-	-
does not own more than 10% of the issued share capital (amount above the 10% threshold)			
Amount exceeding the 10% threshold on specific items		-	-
of which:significant investments in the common stock of		-	-
Other Financial Institutions, net of eligible short positions of which:mortgage servicing rights		_	_
of which: thortgage servicing rights of which: deferred tax assets arising from temporary differences (net of related tax liability)		_	
Amount exceeding the 15% threshold on specific items		-	_
of which:significant investments in the common stock of			
Other Financial Institutions, net of eligible short positions		-	-
of which:mortgage servicing rights		-	-
of which:deferred tax assets arising from temporary differences (net of related tax liability)  Core capital:regulatory adjustments (B)	¥	75,422	
Capital (consolidated)	-	13,422	
Capital (consolidated)((A)–(B))(C)	¥	821,784	
Risk-weighted assets, etc.			
Total amount of credit risk-weighted assets	¥	5,857,888	
of which:total amount included in risk-weighted assets by transitional arrangements		15,412	
of which:intangible assets (excluding those relating to goodwill and mortgage servicing rights) of which:deferred tax assets that rely on future profitability excluding those arising from		12,072	
temporary differences (net of related tax liability)		3,555	
of which:net defined benefit asset		2,563	
of which: significant investments in the common stock of		•	
Other Financial Institutions (net of eligible short positions)		(2,778)	
of which:other than above		0	
Market risk (derived by multiplying the capital requirement by 12.5)		138,113	
Operational risk (derived by multiplying the capital requirement by 12.5) Credit risk-weighted assets adjustments		374,355	
Operational risk adjustments		-	
Total amount of Risk-weighted assets (D)	¥	6,370,357	
Capital ratio (consolidated)		-,,	
Capital ratio (consolidated)((C)/(D))		12.90%	

(Millions of yen)

_			(IVIIIIOIIS OI YEII)
	Q3 FY2017 (9 months) (A)	Q3 FY2016 (9 months) (B)	Change (A)-(B)
Gross Business Profit	165,018	166,064	(1,046)
(excluding Gains on Monetary Assets Held in Trust)	162,914	162,705	208
Net Interest Income	96,790	92,142	4,647
Net Fees and Commissions	18,800	19,121	(320)
Net Trading Income	5,762	4,435	1,326
Net Other Business Income	43,664	50,364	(6,699)
Gains on Monetary Assets Held in Trust	2,104	3,358	(1,254)
Gains related to Bonds	2,492	5,421	(2,929)
General and Administrative Expenses	110,264	111,518	(1,253)
Personnel Expenses	42,097	42,694	(596)
Nonpersonnel Expenses	61,320	60,869	451
Amortization of Goodwill and Intangible Assets	3,134	4,111	(977)
Taxes	6,846	7,955	(1,109)
Net Business Profit	54,753	54,546	207
Credit Costs	29,944	22,952	6,991
Gains on Stock Transactions	5,652	3,817	1,834
Equity in Net Income (Loss) of Affiliates	4,239	2,155	2,084
Other	5,699	3,043	2,655
Ordinary Profit	40,400	40,609	(209)
Extraordinary Gains	(846)	4,653	(5,499)
Gains from Sales of Fixed Assets and Impairment losses	(997)	(82)	(914)
Income before Income Taxes	39,553	45,263	(5,709)
Income Taxes - Current	3,142	2,534	608
Income Taxes - Deferred	615	(538)	1,154
Profit Attributable to Noncontrolling Interests	186	(129)	316
Profit Attributable to Owners of the Parents	35,609	43,397	(7,787)

#### Note

<sup>1.</sup>Net Business Profit = Gross Business Profit - General and Administrative Expenses.

<sup>2.</sup>Details of credit cost is available at "Net Credit Cost (Consolidated)" of Financial Summary.

				(Billions of yen)
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Net interest income	74.7	69.8	4.9	90.9
Noninterest income	4.0	14.9	-10.9	20.1
Net fees and commissions <sup>1</sup>	-8.0	-0.6	-7.3	-2.9
Net trading income	2.9	2.6	0.3	4.0
Net other business income	9.0	12.9	-3.8	19.0
Total revenue <sup>1</sup>	78.8	84.8	-6.0	111.1
Personnel expenses	-20.8	-20.4	-0.4	-26.9
Nonpersonnel expenses	-34.6	-33.4	-1.2	-44.8
Taxes	-3.9	-4.7	8.0	-5.8
General and administrative expenses	-59.4	-58.6	-0.8	-77.6
Net business profit <sup>1</sup>	19.3	26.1	-6.8	33.5
Other gains				
Gains on the sales of equities	4.4	2.7	1.6	2.7
Net provision of reserve for credit losses	-2.0	-3.2	1.1	-2.3
Losses on write-off of loans	-0.1	-0.4	0.3	-1.8
Recoveries of written-off claims	0.9	0.2	0.7	0.2
Expenses for employees' retirement benefits	-0.4	-0.1	-0.2	-0.0
Others	1.5	0.2	1.3	0.5
Net ordinary income	23.6	25.4	-1.8	32.8
Extra ordinary profit	_			
Gains from sales of fixed assets and	-0.2	-0.0	-0.1	-0.2
impairment losses				
Others	6.3	8.5	-2.2	8.2
Income before income taxes	29.7	33.9	-4.2	40.8
Income taxes - Current	0.4	-0.8	2.2	0.0
Income taxes - Deferred	-1.9	-0.0	-1.9	2.5
Net income	28.2	32.1	-3.9	43.4

1.Includes income from monetary assets held in trust of ¥1.4 billion in Q3FY2017, ¥5.1 billion in Q3FY2016 and ¥4.4 billion in FY2016.

The difference between nonconsolidated and consolidated basis net income arises from profits or losses at consolidated subsidiaries including Showa Leasing Co., Ltd., Shinsei Financial Co., Ltd., APLUS FINANCIAL Co., Ltd. and Shinsei Personal Loan Co., Ltd., gains or losses on our investment in our equity method affiliate, Jih Sun Financial Holding Co., Ltd., and whether or not dividends are received from our consolidated subsidiaries. Reflecting their nature, gains and losses on the sale of equities and impairments related to equities are recorded as other business income (loss) in the consolidated financial statements. However, in the above-mentioned explanation of nonconsolidated financial results, they are included in other gains (losses) in according to the reporting format of the Revitalization Plan.

Nonconsolidated total revenue totaled ¥78.8 billion in the first three quarters of fiscal year 2017, a ¥6.0 billion decrease from the first three quarters of fiscal year 2016. Of this amount, net interest income totaled ¥74.7 billion, a ¥4.9 billion increase from first three quarters of fiscal year 2016. This resulted from increase in dividend income received from subsidiaries and interest income of the Consumer Finance Business. It should be noted that dividend income received from subsidiaries totaled ¥6.2 billion (¥6.1 billion from Showa Leasing and ¥0.1 billion from Shinsei Business Services), a ¥2.3 billion increase from the dividend income received in the first three quarters of fiscal year 2016. Noninterest income totaled ¥4.0 billion, a ¥10.9 billion decrease from the first three quarters of fiscal year 2016. This resulted from decrease in income from the sale of asset management products in the Retail Banking Business and gains on sales of bonds in ALM operations while guaranteed fee income associated with Consumer Finance Business increased.

General and administrative expenses totaled ¥59.4 billion, a ¥0.8 billion increase from the first three quarters of fiscal year 2016. This was due mainly to transferring a part of expenses of group companies to the Bank as a result of integrating administrative functions in group companies through the establishment of "Group Headquarters" within the Bank.

As a result, nonconsolidated net business profit totaled ¥19.3 billion, a ¥6.8 billion decrease from the first three quarters of the fiscal year 2016.

While net gains on sales of equity securities was ¥4.4 billion due to gains on sales of equity securities in the Institutional Business, net credit costs totaled ¥1.2 billion due to the increase of provision of reserve for loan loss for new loans of structured finance transactions in the Institutional Business. Net income in the first three quarters of fiscal year 2017 totaled ¥28.2 billion, a ¥3.9 billion decrease from the first three quarters of fiscal year 2016, due to the extra ordinary profit from gains on the redemption of equities of subsidiaries and affiliates.

### Interest-Earning Assets and Interest-Bearing Liabilities (Nonconsolidated)

(Billions of yen, except percentages)

	Q3 FY2017 (9 months)			Q3 FY2016 (9 months)			FY2016 (12 months)		
	Average balance	Interest	Yield/rate <sup>1</sup> (%)	Average balance	Interest	Yield/rate <sup>1</sup> (%)	Average balance	Interest	Yield/rate <sup>1</sup> (%)
Interest-earning assets:		-							
Loans and bills discounted	4,554.0	70.1	2.04	4,330.9	63.3	1.94	4,379.0	85.3	1.94
Securities	1,451.3	15.2	1.39	1,498.4	14.2	1.26	1,483.1	16.3	1.10
Other interest-earning assets <sup>2, 3</sup>	191.3	1.5	***	238.1	1.6	***	230.9	2.1	***
Total interest-earning assets	6,196.8	86.9	1.86	6,067.6	79.2	1.73	6,093.0	103.8	1.70
Interest-bearing liabilities:									
Deposits, including negotiable certificates of deposit	6,027.0	6.7	0.14	5,890.7	5.6	0.12	5,909.1	7.8	0.13
Borrowed money	301.5	0.4	0.19	351.8	0.5	0.20	347.5	0.6	0.18
Subordinated debt	12.4	0.2	2.36	22.0	0.4	2.70	19.6	0.5	2.65
Other borrowed money	289.1	0.2	0.09	329.7	0.0	0.03	327.8	0.1	0.04
Corporate bonds	52.3	0.6	1.54	53.9	0.8	2.00	54.8	1.0	1.87
Subordinated bonds	29.8	0.5	2.49	35.3	0.7	2.88	34.3	0.9	2.79
Other corporate bonds	22.5	0.0	0.29	18.6	0.0	0.34	20.4	0.0	0.32
Other interest-bearing liabilities <sup>2</sup>	564.4	4.5	***	436.6	2.4	***	453.9	3.5	***
Total interest-bearing liabilities	6,945.4	12.2	0.23	6,733.2	9.5	0.18	6,765.4	13.0	0.19
Net interest income/yield on interest-earning assets	6,196.8	74.6	1.59	6,067.6	69.7	1.52	6,093.0	90.7	1.48

<sup>1.</sup>Percentages have been truncated from the third decimal place.

 $<sup>2.</sup> Other interest-earning \ assets \ and \ other interest-bearing \ liabilities \ include \ interest \ rate \ swaps.$ 

<sup>3.</sup>Excludes average balance of noninterest-earning assets.

(Percentages)
---------------

	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change	FY2016 (12 months)
Yield on interest earning assets (A)	1.86	1.73	0.13	1.70
Total cost of funding (B)	1.37	1.34	0.03	1.34
Cost of interest bearing liabilities (C)	0.23	0.18	0.05	0.19
Overall interest margin (A)-(B)	0.49	0.39	0.10	0.36
Net interest margin (A)-(C)	1.63	1.55	0.08	1.51

Total cost of funding includes expenses as a part of funding costs

#### (Domestic)1

				(Percentages)
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change	FY2016 (12 months)
Yield on interest earning asse	ets (A) 1.70	1.64	0.06	1.61
Interest earned of and bills discount	2 02	1.95	0.07	1.95
Interest earned on s	securities 1.27	1.19	0.08	1.01
Total cost of funding (B) <sup>2</sup>	1.30	1.31	-0.01	1.31
Cost of interest bearing liabili	ities (C) <b>0.11</b>	0.10	0.01	0.10
Interest paid on o	deposits <sup>3</sup> 0.09	0.07	0.02	0.08
Overall interest margin (A)-(E	<b>0.40</b>	0.33	0.07	0.30
Net interest margin (A)-(C)	1.59	1.54	0.05	1.51

<sup>1.</sup>Domestic includes transactions denominated in Japanese yen for residents in Japan (excluding Japan offshore market accounts).

## Gains (Losses) on Securities (Nonconsolidated)

(All)

				(Billions of yen)
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change	FY2016 (12 months)
Gains (losses) on bonds	2.5	6.5	-4.0	10.2
Gains on sales	2.9	9.1	-6.1	14.5
Gains on redemption	0.0	1.1	-1.0	1.1
Losses on sales	-0.4	-3.6	3.1	-5.4
Losses on redemption	-	-	-	-
Losses on devaluation	-	-	-	-
Gains (losses) on stocks	4.4	2.7	1.6	2.7
Gains on sales	4.9	3.1	1.7	3.8
Losses on sales	-0.3	-0.4	0.0	-1.0
Losses on devaluation	-0.1	-	-0.1	

<sup>2.</sup> Total cost of funding includes expenses as a part of funding costs.

<sup>3.</sup>Deposits include Negotiable certificates of deposits (NCDs).

(Billions	of	ven)

				, ,
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Losses on write-off of loans/Losses on sale of loans	-0.1	-0.4	0.3	-1.8
Net provision of reserve for loan losses	-2.0	-3.2	1.1	-2.3
Net provision of general reserve for loan losses	-2.1	-3.2	1.1	-1.8
Net provision of specific reserve for loan losses	0.0	0.0	-0.0	-0.5
Net Provision of Reserve for Loan Losses to Restructuring Countries	0.0	0.0	-0.0	0.0
Recoveries of written-off claims	0.9	0.2	0.7	0.2
Net credit costs	-1.2	-3.4	2.2	-3.9

<sup>1.</sup> Amounts of losses, net provision and costs are shown in minus. Amounts of recoveries and reversals are shown in plus.

## Loans by Borrower Industry (Nonconsolidated)

			(Billions of yen)
	Dec 31 2017	Mar 31 2017	Change (Amount)
Domestic (excluding Japan offshore			
market accounts):			
Manufacturing	200.1	194.0	6.1
Agriculture and forestry	-	-	-
Fishery	-	0.0	-0.0
Mining, quarrying and gravel extraction	0.6	0.3	0.2
Construction	7.0	6.9	0.1
Electric power, gas, heat supply and water supply	235.3	228.9	6.4
Information and communications	76.2	42.4	33.7
Transportation and postal service	175.7	166.5	9.2
Wholesale and retail	109.3	112.4	-3.1
Finance and insurance	690.9	676.1	14.7
Real estate	557.4	550.5	6.8
Services	374.7	385.3	-10.6
Local government	67.8	76.7	-8.8
Individuals	1,577.0	1,596.5	-19.4
Overseas yen loans and overseas loans booked domestically	426.1	395.8	30.2
Total domestic	4,498.7	4,433.0	65.7
Overseas (including Japan offshore			
market accounts):			
Governments	0.4	0.5	-0.0
Financial institutions	29.9	7.3	22.5
Others	107.1	95.4	11.6
Total overseas	137.5	103.3	34.1
Total	4,636.2	4,536.4	99.8

(Billions of yen)

_	Dec 31 2017	Mar 31 2017	Change (Amount)
Claims against bankrupt and quasibankrupt obligors	2.4	3.0	-0.5
Doubtful claims	3.4	3.6	-0.1
Substandard claims	2.9	3.8	-0.8
Total (A)	8.8	10.4	-1.5
Coverage ratio	64.8%	74.2%	
Total claims (B)	4,729.5	4,717.2	12.2
Loans and bills discounted	4,636.2	4,536.4	99.8
Others	93.2	180.7	-87.5
Ratio to total claims (A/B X 100) (%)1	0.18%	0.22%	
(Ref. 1) Amount of write-off	6.7	33.9	-27.1
(Ref. 2) Below need caution level	53.7	63.4	-9.7

Coverage Ratios for Nonperforming Claims Disclosed under the Financial Revitalization Law (Nonconsolidated)

(Billions of yen, except percentages)

		Dec 31, 2017  Amounts of coverage					Mar 31, 2017  Amounts of coverage				
	Amounts of claims	Total	Reserve for loan losses	Collateral and guarantees	ratio	Amounts of claims	Total	Reserve for loan losses	anu	Coverage ratio	
	(a)	(b)			(b)/(a)	(a)	(b)			(b)/(a)	
Claims against bankrupt and quasi-bankrupt	2.4	2.4	0.4	2.0	100.0%	3.0	3.0	0.2	2.7	100.0%	
Doubtful claims	3.4	1.6	1.6	0.0	<b>47.9</b> %	3.6	2.1	2.1	0.0	58.2%	
Substandard claims	2.9	1.6	0.6	1.1	<b>55.2</b> %	3.8	2.7	1.1	1.6	69.4%	
Total	8.8	5.7	2.6	3.1	64.8%	10.4	7.7	3.4	4.4	74.2%	

(Billions of yen)

	D	ec 31, 201	17	Mar 31, 2017			
	Carrying amount	Fair value	Unrealized gain (loss)	Carrying amount	Fair value	Unrealized gain (loss)	
Fair value exceeds carrying amount							
Japanese national government bonds	486.8	490.5	3.7	493.5	499.1	5.5	
Other	-	-	-	2.7	2.8	0.1	
Subtotal	486.8	490.5	3.7	496.2	502.0	5.7	
Fair value does not exceed carrying amou	unt						
Japanese national government bonds	-	-	-	-	-	-	
Other	-	-	-	-	-	-	
Subtotal	-	-	-	-	-	-	
Total	486.8	490.5	3.7	496.2	502.0	5.7	

	- 1	Dec 31, 201	7	Mar 31, 2017				
	Carrying amount (Fair value)	Amortized/ Acquisition cost	Unrealized gain (loss)	Carrying amount (Fair value)	Amortized/ Acquisition cost	Unrealized gain (loss)		
Carrying amount exceeds amortized/acquis	ition cost		-			,		
Equity securities	18.0	7.6	10.3	20.7	9.2	11.4		
Domestic bonds	41.8	41.5	0.3	31.8	31.5	0.3		
Japanese national government bonds	-	-	-	-	-	-		
Japanese local government bonds	-	_	-	-	-	-		
Japanese corporate bonds	41.8	41.5	0.3	31.8	31.5	0.3		
Other	141.8	139.7	2.0	141.7	139.0	2.7		
Foreign securities	135.0	133.8	1.2	131.2	129.7	1.4		
Foreign currency denominated foreign								
corporate and government bonds	86.6	85.7	0.8	85.2	84.2	0.9		
Yen-denominated foreign corporate and								
government bonds	44.9	44.5	0.3	46.0	45.4	0.5		
Foreign equity securities and others	3.4	3.4	0.0	0.0	0.0	0.0		
Other securities	5.5	4.7	0.7	6.6	5.5	1.0		
Other monetary claims purchased	1.2	1.1	0.0	3.8	3.7	0.1		
Subtotal	201.7	188.9	12.7	194.3	179.8	14.5		
Carrying amount does not exceed amortized	_							
Equity securities	0.4	0.6	-0.1	0.4	0.7	-0.2		
Domestic bonds	138.7	140.9	-2.1	85.9	87.0	-1.0		
Japanese national government bonds	20.3	20.4	-0.0	-	-	-		
Japanese local government bonds			-	_	_	_		
Japanese corporate bonds	118.4	120.5	-2.0	85.9	87.0	-1.0		
Other	208.5	211.5	-3.0	137.6	139.9	-2.3		
Foreign securities	208.1	211.1	-2.9	135.5	137.9	-2.3		
Foreign currency denominated foreign								
corporate and government bonds	159.7	162.1	-2.3	83.4	85.0	-1.6		
Yen-denominated foreign corporate and								
government bonds	47.6	48.3	-0.6	50.9	51.6	-0.6		
Foreign equity securities and others	0.6	0.6	-0.0	1.1	1.2	-0.0		
Other securities	0.3	0.4	-0.0	0.7	0.8	-0.0		
Other monetary claims purchased	J.J	J. <del>-</del>	-0.0	1.2	1.2	-0.0		
Subtotal	347.7	353.1	-5.3	224.1	227.7	-3.5		
	549.4	542.0	7.3	418.4	407.5	10.9		
Total <sup>1, 2</sup>	545.4	542.0	1.3	410.4	407.5	10.9		

<sup>1.</sup>Includes a part of other monetary claims purchased in addition to securities available for sale.

#### Unrealized Gain (Loss) on Available-for-Sale Securities (Nonconsolidated)

(Billions o	
Dec 31, 2017	Mar 31, 2017
7.3	10.9
1.1	1.5
-	-0.1
-0.5	-0.6
1.7	2.2
6.2	9.4
	7.3 1.1 - -0.5 1.7

<sup>2.</sup> Securities whose fair value cannot be reliably determined are not included.

## Capital Adequacy Related Information (Nonconsolidated)

<Basel 3, Domestic Standard1>

(Billions of yen, except percentages)

		,	7 - 7
	Dec 31 2017	Mar 31 2017	Change (Amount)
Core capital: instruments and reserves	877.1	855.6	21.5
Core capital: regulatory adjustments	-41.0	-27.1	-13.8
Capital	836.1	828.4	7.7
Total amount of Risk-weighted assets	5,624.2	5,630.0	-5.7
Core capital adequacy ratio	14.86%	14.71%	

<sup>1.</sup>Calculated according to F-IRB.

Nonconsolidated total required capital is ¥490.9 billion as at Dec 31, 2017 and ¥477.5 billion as at March 31, 2017.

			(Millions of yen)
	Dec 31 2017	Mar 31 2017	Change (Amount)
< <assets>&gt;</assets>			
Cash and due from banks	1,358,388	1,313,376	45,012
Call loans	_	4,472	(4,472)
Other monetary claims purchased	126,397	133,245	(6,847)
Trading assets	205,692	227,608	(21,915)
Monetary assets held in trust	118,509	118,872	(363)
Securities	1,482,905	1,369,326	113,579
Loans and bills discounted	4,636,296	4,536,434	99,861
Foreign exchanges	30,678	19,617	11,060
Other assets	198,759	270,648	(71,889)
Other	198,759	270,648	(71,889)
Premises and equipment	15,285	16,550	(1,265)
Intangible assets	22,050	17,414	4,636
Prepaid pension cost	5,617	3,887	1,730
Deferred issuance expenses for	_	0	(0)
debentures	000	1 121	
Deferred tax assets Customers' liabilities for	998	1,134	(136)
	24,713	48,526	(23,813)
acceptances and guarantees Reserve for credit losses			
	(26,472)	(29,335)	2,862
Total assets < <li>abilities&gt;&gt;</li>	8,199,822	8,051,781	148,040
	E 909 207	E 610 02E	100 462
Deposits	5,808,397	5,618,935	189,462
Negotiable certificates of deposit	418,396	373,673	44,722
Debentures	1,764	6,561	(4,796)
Call money		53,600 36,467	(53,600)
Payables under repurchase agreements	59,141	36,467	22,673
Payables under securities	418,916	337,952	80,964
lending transactions Trading liabilities	188,974	210,031	(21,057)
Borrowed money	267,989	336,519	(68,530)
Foreign exchanges	207,909 89	102	(12)
Corporate bonds	45,000	57,600	(12,600)
Other liabilities	130,747	155,454	(24,707)
Income taxes payable	492	1,580	(1,088)
Lease obligations	26	-	26
Asset retirement obligations	7,423	7,492	(68)
Other	122,805	146,382	(23,576)
Accrued employees' bonuses	3,642	4,674	(1,031)
Reserve for reimbursement of debentures	3,786	3,737	49
Acceptances and guarantees	24,713	48,526	(23,813)
Total liabilities	7,371,560	7,243,837	127,722
< <equity>&gt;</equity>	.,0,000	7,210,007	127,122
Shareholders' equity:			
Common stock	512,204	512,204	_
Capital surplus	79,465	79,465	_
Additional paid-in capital	79,465	79,465	_
Retained earnings	327,341	301,729	25,612
Legal reserve	14,738	14,220	517
Other retained earnings	312,603	287,508	25,094
Unappropriated retained earnings	312,603	287,508	25,094
Treasury stock, at cost	(79,540)	(79,539)	(1)
Total shareholders' equity	839,471	813,860	25,610
Net unrealized gain (loss) and	333,	0.10,000	20,010
translation adjustments			
Unrealized gain (loss) on	2 222	0.444	(0.440)
available-for-sale securities	6,296	9,444	(3,148)
Deferred gain (loss) on derivatives		// ·	//>
under hedge accounting	(17,775)	(15,894)	(1,880)
Total net unrealized gain (loss)	/// /==>	(0.1=0)	/= 000
and translation adjustments	(11,479)	(6,450)	(5,028)
Stock acquisition rights	270	534	(264)
Total equity	828,261	807,944	20,317
Total liabilities and equity	8,199,822	8,051,781	148,040

				(Millions of yen)
	Q3 FY2017 (9 months)	Q3 FY2016 (9 months)	Change (Amount)	FY2016 (12 months)
Ordinary income	122,840	126,168	(3,328)	165,977
Interest income	86,970	79,221	7,749	103,802
Interest on loans and bills discounted	70,167	63,371	6,796	85,332
Interest and dividends on securities	15,250	14,229	1,021	16,352
Other interest income	1,552	1,620	(68)	2,118
Fees and commissions income	12,655	13,888	(1,232)	18,944
Trading income	2,989	2,686	303	4,103
Other business income	10,053	18,124	(8,071)	26,052
Other ordinary income	10,170	12,248	(2,077)	13,074
Ordinary expenses	99,174	100,675	(1,501)	133,119
Interest expenses	12,285	9,505	2,780	13,020
Interest on deposits	6,716	5,645	1,071	7,765
Interest on corporate bonds	610	816	(205)	1,028
Other interest expenses	4,957	3,044	1,913	4,226
Fees and commissions expenses	22,135	19,695	2,439	26,417
Trading losses	_	25	(25)	33
Other business expenses	970	5,148	(4,178)	6,945
General and administrative expenses	59,904	60,186	(282)	79,036
Other ordinary expenses	3,879	6,114	(2,235)	7,667
Ordinary profit	23,666	25,493	(1,826)	32,858
Extraordinary gains	6,558	9,289	(2,730)	9,300
Extraordinary losses	474	790	(315)	1,313
Income before income taxes	29,750	33,992	(4,241)	40,845
Income taxes (benefit)	1,550	1,827	(277)	(2,579)
Net income	28,200	32,165	(3,964)	43,425

Shinsei Bank and subsidiaries

Office Dark and Subsidiancs	Millions of yen (except percentages)		
As of December 31, 2017	([	Basel III Domestic	Amounts excluded under
Items	S	tandard)	transitional
Core capital:instruments and reserves (1)			
Directly issued qualifying common share capital or preferred share capital	¥	839,471	
with a compulsory conversion clause plus related capital surplus and retained earnings	-	-	
of which:capital and capital surplus		591,670	
of which:retained earnings		327,341	
of which:treasury stock (-)		79,540	
of which:earning to be distributed (-) of which:other than above		-	
Stock acquisition right to common shares and preferred shares with a compulsory conversion clause		270	
Total of reserves included in Core capital:instruments and reserves		13	
of which:general reserve for loan losses included in Core capital		13	
of which:eligible provision included in Core capital		-	
Eligible noncumulative perpetual preferred shares subject to transitional arrangements			
(amount allowed to be included in Core capital:instruments and reserves)		-	
Eligible capital instruments subject to transitional arrangements		27 400	
(amount allowed to be included in Core capital:instruments and reserves)		37,400	
Capital instruments issued through measures for capital enhancement by public institutions			
(amount allowed to be included in Core capital:instruments and reserves)		-	
Land revaluation excess after 55% discount (amount allowed to be included in		=	
Core capital:instruments and reserves)			
Core capital:instruments and reserves (A)	¥	877,154	
Core capital:regulatory adjustments (2)			
Total amount of intangible assets (excluding those relating to mortgage servicing rights)	¥	9,738	¥ 5,788
of which:goodwill (including those equivalent)		910	
of which:other intangibles other than goodwill and mortgage servicing rights		8,828	5,788
Deferred tax assets that rely on future profitability excluding those arising		1,921	1,281
from temporary differences (net of related tax liability) Shortfall of eligible provisions to expected losses		21,654	
Gain on sale of securitization		5,370	-
Gains and losses due to changes in own credit risk on fair valued liabilities		3,370	
Prepaid pension cost		2,330	1,553
Investments in own shares (excluding those reported in the net assets section)		0	0
Reciprocal cross-holdings in common equity		-	-
Investments in the capital banking, financial and insurance entities that are outside the scope of			
regulatory consolidation ("Other Financial Institutions"), net of eligible short positions, where the bank		-	-
does not own more than 10% of the issued share capital (amount above the 10% threshold)			
Amount exceeding the 10% threshold on specific items		-	-
of which:significant investments in the common stock of		_	_
Other Financial Institutions, net of eligible short positions			
of which:mortgage servicing rights		-	-
of which:deferred tax assets arising from temporary differences (net of related tax liability)		-	-
Amount exceeding the 15% threshold on specific items		-	-
of which:significant investments in the common stock of		-	-
Other Financial Institutions, net of eligible short positions			
of which:mortgage servicing rights of which:deferred tax assets arising from temporary differences (net of related tax liability)		-	-
Core capital:regulatory adjustments (B)	¥	41,015	
Capital (nonconsolidated)	+	41,015	
Capital (consolidated)((A)–(B))(C)	¥	836,139	
Risk-weighted assets, etc.		000,100	
Total amount of credit risk-weighted assets	¥	5,299,379	
of which:total amount included in risk-weighted assets by transitional arrangements	-	5,844	
of which:intangible assets (excluding those relating to goodwill and mortgage servicing rights)		5,788	
of which:deferred tax assets that rely on future profitability excluding those arising from			
temporary differences (net of related tax liability)		1,281	
of which:prepaid pension cost		1,553	
of which:significant investments in the common stock of		(2,778)	
Other Financial Institutions (net of eligible short positions)		(2,770)	
of which:other than above		0	
Market risk (derived by multiplying the capital requirement by 12.5)		134,098	
Operational risk (derived by multiplying the capital requirement by 12.5)		190,788	
Credit risk-weighted assets adjustments		-	
Operational risk adjustments			
Total amount of Risk-weighted assets (D)	¥	5,624,265	
Capital ratio (nonconsolidated)		44.000:	_
Capital ratio (nonconsolidated)((C)/(D))		14.86%	

(Millions of yen)

			(Millions of yen
	Q3 FY2017 (9 months) (A)	Q3 FY2016 (9 months) (B)	Change (A)-(B)
Gross Business Profit	78,803	84,821	(6,017)
(excluding Gains on Monetary Assets Held in Trust)	77,388	79,689	(2,300)
Net Interest Income	74,794	69,858	4,936
Net Fees and Commissions	(8,048)	(660)	(7,387)
Gains on Monetary Assets Held in Trust	1,414	5,132	(3,717)
Net Trading Income	2,989	2,661	328
Net Other Business Income	9,067	12,962	(3,894)
Gains related to Bonds	2,508	6,523	(4,015)
General and Administrative Expenses	59,462	58,653	809
Personnel Expenses	20,851	20,414	437
Nonpersonnel Expenses	34,676	33,457	1,218
Amortization of Goodwill	124	124	0
Taxes	3,934	4,781	(846)
Net Operating Profit before Provision of General Reserve for Loan Losses	17,925	21,035	(3,109)
Provision of General Reserve for Loan Losses (1)	2,112	3,298	(1,186)
Net Operating Profit	15,813	17,736	(1,923)
Net Business Profit	19,340	26,167	(6,826)
Non-Recurring Gains	6,547	2,766	3,780
Gains related to Stocks	4,419	2,730	1,688
Credit Costs (2)	(866)	159	(1,025)
Losses on Write-Off of Loans	108	432	(324)
Provision of Specific Reserve for Loan Losses	(23)	(62)	39
Provision of Reserve for Loan Losses to Restructuring Countries	(0)	(0)	0
Recoveries of Written-off Claims	(950)	(210)	(740)
Reversal of Reserve for Loan Losses	-	-	-
Losses on Sale of Loans	-	-	-
Other	1,262	195	1,066
Ordinary Profit	23,666	25,493	(1,826)
Extraordinary Gains	6,084	8,498	(2,414)
Gains from Sales of Fixed Assets and Impairment losses	(291)	(93)	(197)
Income before Income Taxes	29,750	33,992	(4,241)
Income Taxes - Current	(430)	1,825	(2,256)
Income Taxes - Deferred	1,980	1	1,979
Net Income	28,200	32,165	(3,964)
(Reference)			
Net Credit Costs (1)+ (2)	1,246	3,457	(2,211)

#### Note

<sup>1.</sup>Net Operating Profit = Gross Business Profit (excluding Gains on Monetary Assets Held in Trust)- General and Administrative Expenses - Provision of General Reserve for loan losses.

<sup>2.</sup>Net Business Profit = Gross Business Profit - General and Administrative Expenses.

## (Reference) Interest-Earning Assets and Interest-Bearing Liabilities (Nonconsolidated)

(Millions of yen, %)

				1				•	
		Q3 FY2017 (9 months)			Q3 FY2016 (9 months)			FY2016 (12 months)	
[All]	Average balance	Interest	Yield/rate <sup>1</sup> (%)	Average balance	Interest	Yield/rate <sup>1</sup> (%)	Average balance	Interest	Yield/rate <sup>1</sup> (%)
Interest-earning assets:	6,196,803	86,970	1.86	6,067,627	79,221	1.73	6,093,078	103,802	1.70
Loans and bills discounted	4,554,073	70,167	2.04	4,330,969	63,371	1.94	4,379,006	85,332	1.94
Securities	1,451,396	15,250	1.39	1,498,457	14,229	1.26	1,483,103	16,352	1.10
Interest-bearing liabilities:	6,945,499	12,285	0.23	6,733,235	9,505	0.18	6,765,453	13,020	0.19
Deposits, including									
negotiable certificates of	6,027,084	6,733	0.14	5,890,762	5,690	0.12	5,909,138	7,818	0.13
deposit									
Borrowed money	301,597	438	0.19	351,827	532	0.20	347,515	654	0.18
Subordinated debt	12,400	221	2.36	22,069	449	2.70	19,684	522	2.65
Corporate bonds	52,373	610	1.54	53,953	816	2.00	54,852	1,028	1.87
Subordinated bonds	29,840	560	2.49	35,353	768	2.88	34,378	962	2.79
Net interest income/yield on interest-earning assets	6,196,803	74,685	1.59	6,067,627	69,715	1.52	6,093,078	90,781	1.48

<sup>1.</sup>Percentages have been truncated from the third decimal place.

		(Billions of yen)
(Consolidated)	FY2017 Forecast	FY2016 Actual
Profit attributable to owners of the parent	51.0	50.7
(Nonconsolidated)	FY2017 Forecast	FY2016 Actual
Net business profit	31.0	33.5
Net income	36.0	43.4
Dividends (per share in ven) <sup>2</sup> · Common stock	10.00	1.00

Dividends (per share in yen)<sup>2</sup>: Common stock

1. Above forecasts are based on current assumptions of future events and trends, which may be incorrect.

Actual results may differ materially from those in the statements as a result of various factors.

<sup>2.</sup> Common stock dividend per share for FY2017 forecast is 10 yen due to a 1-for-10 reverse stock split effective on October 1, 2017.

The change does not fall under the revision of dividend for FY2017 forecast.