# **Board of Directors, Audit & Supervisory Board Members**

# **Board of Directors, Audit & Supervisory Board Members** with a Full Diversity of Knowledge and Experience

The Board of Directors of Shinsei Bank is composed of five outside directors and four executive directors with extensive experience and highly specialized knowledge and is well balanced. In addition, it is composed with diversity including gender and generation.

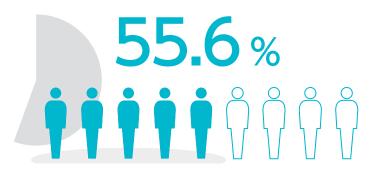
Diversified Experiences and Skills Required for Outside Directors

Audit	&	Supervisory	Board	Members'	Skill	Matrix

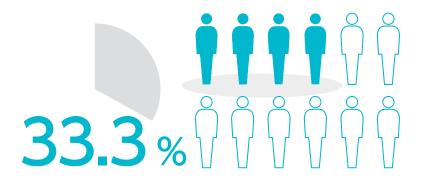
	Shinya Nagata	Ikuko Akamatsu	Miyuki Nakagawa
Finance	0		
Financial Accounting	0	0	
Legal Affairs			0

		Hirofumi Gomi	Katsuya Kawashima	Katsumi Hatao	Eisuke Terasawa	Yasuhiro Hayasaki	Ayumi Michi	Masahiro Terada	Kei Fujisaki	Yurina Takiguchi
Management Experience	Corporate/Association Management		0	0	0	0	0		0	
Management Experience	Venture Management		0							
	Investment and Loans	0	0	0	0	0		0	0	
Financial Experience	Securities/Financial Market Business		0	0	0			0	0	
i manciai Experience	Overseas Finance			0		0		0		
	Finance/Risk Management	0	0	0	0	0		0	0	
	Consumer Business		0							
Other Necessary Experience	Real Estate Business							0		
'	Mass media									0
	Legal/Governance	0		0		0	0	0	0	
Comprehensive	IR/Public Relations									0
Knowledge on Management and	Personnel Labor/Human Rights Protection			0			0	0		0
Finance	Diversity						0			0
	Administration Bureau Experience	0				0				

Ratio of Outside Directors on the Board of Directors



■ Ratio of Female Board Members



Please refer to the URL below for biography of each director.

#### Directors



Mr. Hirofumi Gomi has served as Commissioner

of the Financial Services Agency and held

experience in the financial sector in general.

In addition, he is familiar with management

strategy, business revitalization, governance,

and the like and is expected to contribute to the enhancement of the corporate value of the

February 2022 Chairman of the Board

· Outside Director, Aida Engineering, Ltd.

Outside Director, Asteria Corporation

· Outside Director, Miroku Jyoho Service

[Status of Concurrent Position]

various other positions and has a broad

Hirofumi Gomi Chairman of the Board

[Reasons for Nomination]

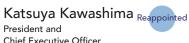
(Current)

Co., Ltd.

Gakuin University









January 2022 Advisor

February 2022 Representative Director, President and CEO (Current)

April 2022 Director, Senior Managing Executive Officer, Assistant to the President, In charge of Group Treasury and Group Overseas Business (Current) February 2022 Director, Senior Managing Executive Officer January 2022 Advisor

Mr. Katsumi Hatao has many years of business

experience at banks in Japan and overseas

and has held various important positions.

He has extensive knowledge and broad

experience in financial services business

and corporate management in Japan and

enhancement of the corporate value of the

overseas and is expected to contribute to the

Ownership: Common shares 0 Attendance rate: 100%

Katsumi Hatao

[Reasons for Nomination]

Director

Bank.

**Outside Directors** 



Reappointed

Eisuke Terasawa Director

[Reasons for Nomination]

corporate value of the Bank.

(Current)

Mr. Eisuke Terasawa has extensive knowledge

Group's business operational status through

June 2022 Director, Managing Executive

to contribute to the enhancement of the

Officer, In charge of Group Corporate

General Manager of Group Corporate

Planning Division, General Manager of

Office of Financing Facilitation Managemet

Planning and Financing Facilitation,

Ownership: Common shares 776

Attendance rate: -

these business experiences, which is expected





ndependent Compensation Committee Chairperson, Parent Company Transaction Screening Committee

[Reasons for Nomination] Mr. Yasuhiro Hayasaki is asked to stand as an outside director in order to reflect in the Bank's management his experience and a wide range of knowledge in the field of finance, including a career at the Bank of

Limited (Current)

[Status of Concurrent Position] · President, Ricoh Institute of Sustainability and Business, Ricoh

Ownership: Common shares 0 Attendance rate: 100%

Japan.

February 2022 Director, Shinsei Bank,

and experience in overall banking business and has expertise particularly in corporate planning, organizational strategy and financial planning. He is also familiar with the Bank

Company, Ltd.

Ownership: Common shares 0 Attendance rate: 100%

· Outside Director, ZUU Co., Ltd.

· Special Guest Professor at Aoyama

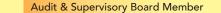
Ownership: Common shares 0 Attendance rate: 100%

(Ownership of common shares: As of May 31, 2022)



Directors and Executive Officers https://www.shinseibank.com/corporate/en/about/officers/ Please refer to the URL below for biography of each director.

#### **Outside Directors**





Ayumi Michi
Outside Director
Nomination and Compensation
Committee Member
Parent Company Transaction
Screening Committee Member

[Reasons for Nomination]
Ms. Ayumi Michi is asked to stand as an outside director in order to reflect in the Bank's management her expertise and experience as a lawyer as well as her broad knowledge in diversity, including gender.

February 2022 Director, Shinsei Bank, Limited (Current)

[Status of Concurrent Position]
Attorney at Law, Waseda University
Legal Clinic Corporation

Ownership: Common shares 0 Attendance rate: 100%



Masahiro Terada
Outside Director
Nomination and Compensation
Committee Member
Parent Company Transaction
Screening Committee Member

[Reasons for Nomination]
Mr. Masahiro Terada is asked to stand
as an outside director in order to reflect
in the Bank's management his expertise
and experience as a lawyer, as well as his
experience such as an in-house attorney
at a financial institution, an outside audit
and supervisory board member at other
companies.

February 2022 Director, Shinsei Bank, Limited (Current)

[Status of Concurrent Position]

- Partner, City-Yuwa Partners
- Supervisory Director, Ichigo Office REIT Investment Corporation

Ownership: Common shares 0 Attendance rate: 100%



Kei Fujisaki
Outside Director
Nomination and Compensation
Committee Member
Parent Company Transaction
Screening Committee Member

[Reasons for Nomination]
Mr. Kei Fujisaki is asked to stand as an outside director in order to reflect in the Bank's management his knowledge and experience in finance obtained by assuming key positions at financial institutions.

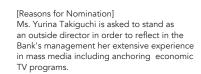
June 2022 Director, Shinsei Bank, Limited (Current)

[Status of Concurrent Position]

Ownership: Common shares 0 Attendance rate: –



Yurina Takiguchi
Outside Director
Nomination and Compensation
Committee Member
Parent Company Transaction
Screening Committee Member



June 2022 Director, Shinsei Bank, Limited (Current)

[Status of Concurrent Position]
Advisory Board Member, School of
Engineering, University of Tokyo

Ownership: Common shares 0 Attendance rate: –



Shinya Nagata Audit & Supervisory Board Member

[Reasons for Nomination]

Mr. Shinya Nagata was asked to stand as an Audit & Supervisory Board member as he is suitable as a corporate auditor who can play a central role in all areas of corporate audit. Through his long work experience at Shinsei Bank, Shinya Nagata has gained a deep understanding of the Group's businesses, and with his extensive knowledge and experience in finance and accounting, he is able to make useful remarks and suggestions at the Board of Directors meetings and the Audit & Supervisory Board meetings.

June 2012 Audit & Supervisory Board Member (Current) September 2010 Executive Officer

Ownership: Common shares 3,244 Attendance rate: 100%

(Ownership of common shares: As of May 31, 2022)



Please refer to the URL below for biography of each director.

### **Outside Audit & Supervisory Board Members**



Ikuko Akamatsu Outside Audit & Supervisory Board Member

Independe

[Reasons for Nomination]
Ms. Ikuko Akamatsu was asked to stand as an outside Audit & Supervisory Board member to reflect in the Bank's audit operations, her expertise in compliance and governance, etc. and to take on the promotion of diversity, as well as for her professional knowledge and experience as a certified public accountant, a certified fraud examiner as well as extensive experience as a consultant based on the aforementioned expertise.

June 2019 Audit & Supervisory Board Member, Shinsei Bank, Limited (Current)

#### [Status of Concurrent Position]

- · Outside Director, TOP'S Inc.
- Board of Directors, The Japanese Institute of Certified Public Accountants
- Outside Audit & Supervisory Board Member, Toyo Seikan Group Holdings, Ltd.
- Outside Director, Mitsubishi UFJ Securities Holdings Co., Ltd.

Ownership: Common shares 0 Attendance rate: 100%



Outside Audit & Supervisory Board Member

Miyuki Nakagawa Newly Appoint

[Reasons for Nomination]
Ms. Miyuki Nakagawa is asked to stand
as an outside Audit & Supervisory Board
member in order to reflect in the Bank's audit
operations her expertise and experience as a
public prosecutor and lawyer, in particular her
expertise in law and corporate governance
and her extensive experience as outside
director and outside Audit & Supervisory
Board member at listed companies.

June 2022 Audit & Supervisory Board Member, Shinsei Bank, Limited (Current)

#### [Status of Concurrent Position]

- · Attorney at Law, Kousui Law Office
- Professor, Chuo Law School, Chuo University
- Outside Director, NITTO KOGYO CORPORATION
- Outside Director, Nissan Chemical Corporation
- Outside Audit & Supervisory Board Member, FANCL CORPORATION

Ownership: Common shares 0 Attendance rate: –

(Ownership of common shares: As of May 31, 2022)



# Message from Directors and Audit & Supervisory Board Members



Hirofumi Gomi

I am Hirofumi Gomi, appointed as the Chairman of the Board of Directors.

In addition to excitement, I also feel a strong sense of responsibility, in becoming a member of a traditional bank that led Japan's post-war growth and built the foundation of the Japanese economy.

The environment surrounding the financial business has been changing dramatically. The advancement of digitalization is particularly remarkable, such that business entities that are not categorized as financial institutions are able to provide a variety of financial services safely, swiftly, and at a lower cost. Financial institutions should not merely exist as an organizational entity and, therefore, the future management of financial institutions needs to be considered based on the idea of what kind of financial function it can provide to add social value. Customers' interest is in the content of services provided, not the financial institution itself.

In this respect, there is significant potential in the Shinsei Bank Group as a member of the SBI Group. By encouraging the realization of its full potential, I will do everything in my power to foster the Shinsei Bank Group to provide value to all stakeholders.



Katsumi Hatao

I am Katsumi Hatao, re-appointed as a director.

I have been working at financial institutions including banks for nearly 40 years. I have been involved in this field not only in Japan, but also in Asia, the US, and Europe. As financial institutions are a part of the social infrastructure and have a strong aspect of public agency, it is a business area filled with challenges.

In January 2022, I became an advisor of Shinsei Bank, and after that, I was appointed as a director. So far, I have worked on the formulation of strategies and the medium-term management plan. Having known the Long-Term Credit Bank of Japan, the predecessor of Shinsei Bank, both as a competitor and a cooperative partner, I am convinced through the process of strategy formulation that Shinsei Bank, which retains the features and competitiveness of its past, will be able to become a leading bank of the next generation by incorporating the business base of the SBI Group.

As a member of this group, I would like to do my utmost to realize this goal.

Thank you.



Eisuke Terasawa

I am Eisuke Terasawa, recently appointed as a director.

Since joining the Long-Term Credit Bank of Japan, the predecessor of Shinsei Bank, in 1996, I have worked at the Bank mainly engaging in corporate planning functions.

As an internal executive director of the Board, I believe my duty is to contribute to enhancing the corporate value of the Shinsei Bank Group with innovativeness and flexibility, while acting as an intermediary between various stakeholders, including customers, shareholders, financial authorities, employees and the management team.

I will do my best in realizing the Medium-Term Vision of the Shinsei Bank Group announced in May 2022 by thoroughly taking the opportunity of the Shinsei Bank Group joining the SBI Group last year as a catalyst for the dramatic and sustainable growth of the Group.



Yasuhiro Hayasaki
Outside Director

I am Yasuhiro Hayasaki, appointed as an outside director in February 2022.

Currently, I am the president of the Ricoh Institute of Sustainability and Business, Ricoh Company, Ltd. Previously, I worked at the Bank of Japan, the Financial Services Agency, and the Norinchukin Bank. During my time at the Bank of Japan, I worked to stabilize the financial system and oversaw the last period of the former Long-Term Credit Bank of Japan. I felt that my appointment as an outside director was fate.

Following the recent takeover bid, Shinsei Bank's management structure has changed significantly. Anxiety comes along with the change. Though the Shinsei Bank Group has established the new Medium-Term Vision and decided to change its corporate name, there may be many stakeholders who are concerned about whether this will go well. Nonetheless, organic uniting has already begun to emerge between the Shinsei Bank Group and the SBI Group. In addition, business opportunities are growing. The key to leverage this prospect is the mindset of executives and employees. I would like to contribute to pushing this movement forward.



Ayumi Michi Outside Director

I am Ayumi Michi, appointed as an outside director.

After working for a company for a few years, I have been working as an attorney for about 26 years.

While engaging in corporate legal affairs, I have been interested in gender, human rights and relief of vulnerable people through the judicial system.

In addition, while experiencing management of public organizations, I have come to believe that "people are the treasure for an organization" and that "the truth only lies in the actual workplace."

Assuming the position of an outside director at the Bank, which is entering an important period, is a serious responsibility. With a view to a new era, I intend to pursue synergies both within and outside the Group, effectively and in a good balance. I also would like to make every effort to make each business and workplace even more vibrant to enhance corporate value. Moreover, for each employee to fully demonstrate his or her abilities, I would like to contribute to the promotion of diversity and sustainability management within the Group.

Thank you.



Masahiro Terada

I am Masahiro Terada, appointed as an outside director.

I have been involved in a variety of corporate legal matters as an attorney as well as have had experience as an in-house attorney at a securities firm, and therefore, I have a sense of affinity with the banking industry.

Due to its unique situation after TOB, its public nature as a bank and its social responsibility as a public fund injected bank, Shinsei Bank is required to embed high-quality corporate governance that is strictly supervised. Corporate governance is one of the areas that I have focused on as a lawyer.

When the opportunity to serve as an outside director of the Bank was proposed, I thought that the knowledge and experience I have cultivated could be a contribution to the Bank.

I, as an outside director, would like to do my best so that the new Shinsei Bank while incorporating the flavor of the SBI Group with the new management team, could demonstrate its presence as a financial innovator, improve corporate value and be recognized as a better banking group than ever before both by its employees as well as the public at large.

Thank you.



Kei Fujisaki Outside Director

I am Kei Fujisaki, appointed as an outside director. I worked at a bank for more than 30 years, and was mainly in-charge of investment in securities, risk management and business planning. I am very pleased to join Shinsei Bank this time.

Now, the recent global situation, including COVID-19 and the war, has brought the idea of various security aspects to the forefront of countries around the world as opposed to the trend of globalization that has been the common understanding so far, giving the impression of the dawn of an era of change.

This change is a challenge but also a great opportunity for the Shinsei Bank, which is tackling a variety of challenges under its new governance.

As a newly appointed director, I would like to sense the trends of change and do my utmost to contribute to the development of the Shinsei Bank Group as much as possible. Thank you.



Yurina Takiguchi
Outside Director

I am Yurina Takiguchi, appointed as an outside director.

As an economic newscaster, I was in charge of stock exchange market programs and management interview programs, especially news coverage and presentations on startups, technology and innovation.

Currently, as a member on the advisory board of the University of Tokyo's Faculty of Engineering, I am working to accelerate industry-academia collaboration, providing advice on diversity and inclusion (D&I), producing and hosting official programs at the University of Tokyo for the creation of an open university. I am also researching on the social implementation of innovation and technology at a graduate school.

I feel that D&I is extremely important in corporate management. I would like to do my utmost to realize sustainability management aimed at achieving sustainable growth by stimulating constructive communication among diverse stakeholders and maximizing synergies with the SBI Group.

Thank you very much.



Shinya Nagata
Audit & Supervisory
Board Member

As a full-time Audit & Supervisory Board member, I have been monitoring the business execution of the Shinsei Bank Group before and after the transition of the management system due to the takeover bid by the SBI Group. Hence, I feel the weight of responsibility.

It is natural that stakeholders expect positive changes to emerge from new perspectives and initiatives by the new management structure and synergies with the SBI Group, and I will closely monitor these efforts to ensure that they are properly implemented.

While transitions of a management structure entail risks that might cause internal turmoil and anxiety, fortunately no confusion has occurred so far. I will continue to pay close attention to the fact that such unrest will remain at a minimum, as I am in the position to monitor before and after the transition of the management system.

In addition, though recent turbulence in the international and financial situation requires attention, I will do the utmost as an Audit & Supervisory Board member to provide further value to all the stakeholders, including minority shareholders, under the appropriate management system.



Ikuko Akamatsu Outside Audit & Supervisory Board Member

The roles and responsibilities expected of the Audit & Supervisory Board and its members are to conduct highly effective monitoring of directors from an independent and objective standpoint based on the fiduciary responsibilities to shareholders. I am the only outside officer who has experienced the time before and after the takeover bid and fulfills the term of office for the next year. Therefore, throughout the term, I will strive to play the following roles.

- Appropriately provide opinions to the management team at Board of Directors' meetings,
- Create an environment that encourages open discussion at Board of Directors' meetings in order to achieve sustainable growth of the Bank and increase corporate value over the medium to long term.
- Take actions based on common interests of the Bank and its shareholders through appropriate collaboration with stakeholders.

I intend to do my best as an Audit & Supervisory Board member, so that the Board of Directors, which has welcomed new members, can work as a good team at the earliest possible point.



Miyuki Nakagawa Outside Audit & Supervisory Board Member

I am Miyuki Nakagawa, assigned as an outside Audit & Supervisory Board member. As a public prosecutor, I worked at the Public Prosecutors Office and administrative agencies for about 30 years.

Considering the public nature of banking operations in which funds are gathered from society and financed to companies and that strict regulations are implemented from the financial authorities, it goes without saying that directors of banks are required to have a high level of diligence and ethical standards. Furthermore, as "sustainability" is positioned as an important management issue, there is a need to build new financial businesses and governance systems to resolve social issues, such as environmental issues.

As society pays attention to how Shinsei Bank, which joined the SBI Group, will change and develop in the future, I am appointed as an outside Audit & Supervisory Board member and feel a very serious responsibility. But I will make every possible effort so that the new Shinsei Bank will grow and develop as a company trusted by various stakeholders.

# **Special Feature**

# Outside Directors' Roundtable Discussion

After the tender offer bid (TOB), the Shinsei Bank Group joined the SBI Group in December 2021 and entered into a new stage. In fiscal 2022, the Medium-Term Vision of the Shinsei Bank Group was launched. The management structure was also renewed, welcoming five new outside directors with diverse experiences. We asked for their thoughts on how to pursue synergies both within and outside the Group and to build a foundation for further growth.

# Outside Directors with diverse and extensive experiences appointed

Mr. Hayasaki, Ms. Michi and Mr. Terada were newly appointed outside directors in February this year, and Mr. Fujisaki and Ms. Takiguchi were newly appointed in June. First, please tell us about your past career and the reason for taking on the position as an outside director at Shinsei Bank.

Mr. Hayasaki: I currently serve as the President of the Ricoh Institute of Sustainability and Business. Initially, I worked for the Bank of Japan for a long time. In 1998, when The Long-Term Credit Bank of Japan, Limited, the predecessor of the Shinsei Bank, was facing financial difficulties and subsequently got nationalized, I was working at the Bank of Japan's Credit Organizations Office watching the Japanese financial system. At the time of the global financial crisis







Ayumi Michi Outside Director



Masahiro Terada Outside Director



Kei Fujisaki Outside Director



Yurina Takiguchi Outside Director

in 2008, I was working at the Financial Systems and Bank Examination Department to deal with the aftermath of the collapse. When I was offered the position as an outside director, I felt as if it was my fate, and I should not refuse the offer. As a person who has been involved in the finance sector in Japan for a long time, I would very much like to assist Shinsei Bank move toward the next stage.

Mr. Terada: After working as an in-house attorney at a brokerage firm, I studied abroad at law school in the United States, and I am currently a partner attorney at a law firm. For a long time, I have been involved in corporate legal affairs, including financial M&As. Among these, corporate governance is one of the areas that I have focused on. The corporate governance is extremely important when a parent company changes due to a TOB, just as in the case of Shinsei Bank this time. I hope to do my best so that everyone can feel that joining the SBI Group was the right option.

**Ms. Michi**: After working for a company, I became a lawyer. I was interested in gender and human rights issues and

studied in the United States. There I saw the dynamism of the integration of business with human rights and the practical business with academia which made my ideas flexible. After returning to Japan, I got involved in judicial system reform. Since then, I have also been involved in the management of lawyers' associations and judicial-related organizations. I felt I'm not a right person when I heard about the offer as an outside director. I accepted the offer because I thought that I would be able to make use of my recent experience in organizational management. In my private life, I'm a mother of a daughter, and I hope I can share my experience of struggling to balance work and family life.

Mr. Fujisaki: I joined the Norinchukin Bank as a new graduate and worked for approximately 30 years until I retired this spring. During my time at the Bank, I experienced a variety of tasks, including investment in securities, risk management, and planning. For those who found employment right after the collapse of the Japan's bubble economy, The Long-Term Credit Bank of Japan, the

predecessor of Shinsei Bank, was known as a unique bank. I decided to take the role as an outside director because I was interested in how Shinsei Bank would develop, now that it has joined the SBI Group.

Ms. Takiguchi: Since joining a talent agency when I was in college, I have worked as a freelance announcer. As I oversaw economic programs for a long time, I was interested in start-up companies creating social changes. Since then I have been covering fields such as startups, innovation, and technology. On the other hand, this spring I entered the Graduate School of Public Policy at the University of Tokyo, which is also my alma mater, and began research on the social implementation of technology. I am also part of an advisory board at The Faculty of Engineering at the University of Tokyo, providing advice on D&I (diversity and inclusion). I was born in 1987, and, therefore, I am part of the generation that does not know the booming economy in Japan. I was very surprised to be given the offer among other people with extensive experience. However, I feel that Shinsei Bank is truly trying to change, and I hope that my experience can help to make a contribution.

# Reconfirmation of Resources within the Shinsei Group in order to leverage synergies with SBI

The new medium-term management plan, Medium-Term Vision of the Shinsei Bank Group, identifies three targets to be achieved in three years: "Realize 70 billion yen of consolidated net income and establish a foundation for further growth," "Evolve into a leading banking group providing pioneering and advanced finance," and "Show the path toward repayment of public funds." What do you think are the highlights in this plan?

**Mr. Terada**: I believe that achieving the target of consolidated net income of 70 billion yen in three years is in

the highest interests of stakeholders. President Kawashima has also expressed his determination to achieve these targets, and the Medium-Term Vision also sets concrete KPIs, so we will firmly monitor the management to realize these targets. In addition, it is said that synergy is necessary to realize this, but the ways in which to create this synergy will be important.

Ms. Michi: Out of the 70 billion yen, we expect synergy with the SBI Group to contribute around 15 billion yen, but how this can be achieved through synergy is a key point.

Mr. Hayasaki: Of course, synergy is important, but the first thing I was surprised by was the original high numerical target. This medium-term management plan is based on what had been considered before the TOB. Even after subtracting the 15 billion yen of synergy effect with the SBI Group, the figure is growing significantly compared with the previous medium-term management plan. This means that the Shinsei Bank Group, on a standalone basis, had considerable potential for further growth in the first place.

Furthermore, what is important in considering synergies with the SBI Group is that there are a variety of subsidiary companies in the Shinsei Bank Group. We hear a number of names such as Lake and APLUS at the Board of Directors meetings. The 70 billion yen target can be achieved through the collaboration of the SBI Group and the Shinsei Bank Group as a whole with a diverse range of companies.

Ms. Michi: President Kawashima also often emphasizes the need to collaborate across the Group companies, but the first step will be to share various resources within the Shinsei Bank Group and seek to collaborate. Beyond that, I think a synergy with the SBI Group will emerge. Rather, by considering the synergy with the SBI Group, it is also an opportunity to reexamine the synergy within the Shinsei

Bank Group itself.

Ms. Takiguchi: I am also paying attention to the amount of net income after deducting the 15 billion yen from the synergy effect. I feel that the number is quite a high hurdle, even if we refine our existing businesses, but I believe that with the existence of the SBI Group, the Shinsei Bank Group will be able to revitalize itself.

I feel that the transformation of the corporate culture would become that driver. I think it will grow greatly when D&I is also realized.

# The amount of deposits to be one of the criteria to capture an expanding customer base

**Mr. Fujisaki**: From my experience in banking, I frankly feel that achieving a net income of 70 billion yen in three years is not easily attainable number. Of course, it is not impossible, but it is a very challenging goal.

What becomes important is mindset. At this time, when company shareholders change and governance changes, it is again the time to turn our mindset to "show a path toward repayment of public funds," and to raise profits in order to do this.





Practically, I think the key to realize this is the amount of deposits. The Medium-Term Vision indicates that we will greatly increase the deposits and the number of accounts, but I believe that will show whether or not we are gaining the confidence of individual customers. I believe that this will be a tangible result for employees as well. Of course, under the negative interest rate policy, increasing deposits do not lead to much profit. However, with the addition of the SBI Group's customer base, it is important to expand the balance sheet and business activities. In addition, if interest rates rise, deposits will also become an asset.

**Ms. Michi**: What kind of strategies are required to increase deposits?

Mr. Fujisaki: In addition to steady sales activities, a combination of incentives such as applying special interest rates on deposits as a campaign or adding benefits if customers introduce families or friends could be options.

**Mr. Terada**: I understand that now we are able to provide an opportunity for the SBI Group's approximately 40 million customers to engage in sales activities.

**Ms. Takiguchi**: Statistics show that the COVID-19 disaster has triggered a growing interest among younger people to finance and asset management. In fact, the increase in home

hours due to remote work has also led to an increase in the number of online investment customers. How Shinsei Bank can exist with the lifestyles of these people becomes a key. I think it's necessary to devise ways to increase that touch point, such as by using the Internet.

Mr. Hayasaki: Especially around the early 2000s, there was a time when Shinsei Bank was attracting many people by developing new technologies and services ahead of others. I wonder if we can do that again here.

**Mr. Terada**: In addition to attractive interest rates, I hope that by launching new services and expanding the range of services, we will be able to take in more of the younger generation who will be able to use the Shinsei Bank Group in the future.

# Everyone plays a leading role in the transformation for rebirth once again

What do you expect for Shinsei Bank?

Mr. Hayasaki: A new management structure started as a result of the TOB, and the new parent company, the SBI Group, is also pursuing the same goal to contribute to customers and raise the value of Shinsei Bank. There will be more options for things that can be done. However, it is important that everyone makes an effort to do what they want to. The management team, including us and the executive directors, is also working towards the same goal. Ms. Michi: I think that the truth lies at the actual workplace. As I mentioned earlier, I think that also depends on how each employee can create a synergy as a task for themselves. For this reason, I would like to encourage employees to express their opinions more to the executives. Ms. Takiguchi: Organizations that emphasize diversity tend to achieve higher results than organizations that do not, but there is a finding that it is difficult for the employees

in such organizations to initially feel that results have been achieved. Conversely, I hear that the feeling that things are not going well leads to movements to strive for higher results. Therefore, even if things seem to not go well at first, I think that may be the sign that things are moving in a good direction, and I hope that the employees will communicate among themselves throughout the process.

Mr. Fujisaki: I feel that socioeconomics in general is now reaching a historic turning point. In the future, we will enter a world that no one has ever experienced with this new structure. I would like to see people taking on a challenge that is not just an extension of the past, but with a free mind. I would like to contribute to that as much as possible.

Mr. Terada: The company name will change to "SBI Shinsei Bank Limited," but the fact that the name "Shinsei"\* has remained should be considered. As the name suggests, I hope that the entire Group will be able to embody once

\* Shinsei, in Japanese, means "new birth."

again rebirth and move towards the next step.



# **Corporate Governance**

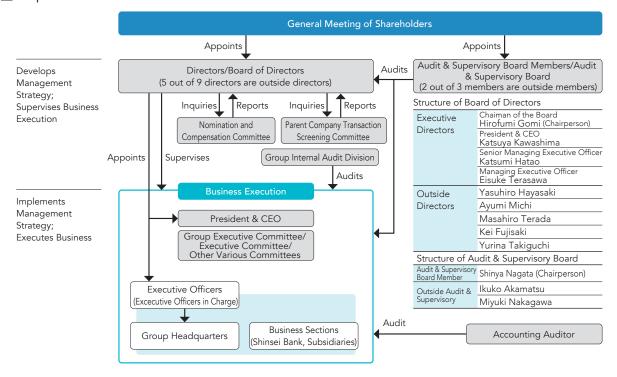
# **Corporate Governance of Shinsei Bank**

Shinsei Bank recognizes the enhancement of Shinsei Bank Group's corporate governance as one of the most important management issues for realizing its management philosophy and has established a corporate governance system as a company with an Audit & Supervisory Board. Through this system, 1) the Board of Directors, the highest decisionmaking body for management, decides on the basic policies of the company, including the medium-term management plan and the annual plan, to demonstrate a major direction for the Bank and to create an environment that supports appropriate risk-taking by senior management and 2) the Audit & Supervisory Board Members and the Audit & Supervisory Board, which are independent from both the business execution and the Board of Directors, are responsible for auditing the Board of Directors. In this way, the Bank intends to realize effective management decision-making and business execution, as well as establish a corporate governance system that has efficient organizational checks and balances.

Shinsei Bank's Board of Directors consists of nine directors: four full-time directors who are directly responsible for the execution of the Bank's businesses and five outside directors who primarily supervise the Bank's business execution.

The current outside directors are a balanced group of executives who bring to the Bank their extensive experience and expertise in a range of fields, including domestic and overseas financial businesses, legal affairs/ governance, and the fields of risk management, real estate business, and mass media. Backed by this experience and expertise, the outside directors express their opinions independently and

#### Corporate Governance Structure (as of June 22, 2022)



objectively, while fulfilling their roles providing advice and oversight for executives performing their duties. Regarding transactions with parties such as directors, the Bank conducts checks to avoid conflicts of interest and to maintain the fairness of transactions, and, when necessary, uses an established framework for deliberating on these transactions in Board of Directors' meetings and then conducts any necessary follow-ups. In addition, from the perspective of governance in the ESG management philosophy, the Bank has concluded that to improve the Bank's accountability for stakeholders, including shareholders, it is necessary to further enhance objectivity and transparency of the Board of Directors' functions related to the appointment

of candidates for directors and decisions on directors' remuneration. In March 2019, the Bank established a voluntary Nomination and Compensation Committee to further increase the objectivity and transparency of the functions of the Board of Directors. In addition, as Shinsei Bank became a consolidated subsidiary company of the SBI Group in December 2021, the Bank established the Parent Company Transaction Screening Committee in March 2022, to demonstrate a more prudent management system for conflict-of-interest transactions between the Bank or its subsidiaries and its parent company or group companies of the parent company from the viewpoint of protecting the interests of minority shareholders.

# **Policy for Operation of the Board of Directors**

The Bank holds strategy sessions to intensively discuss selected agenda items in addition to the six periodic Board of Directors' meetings. In fiscal 2021, the Bank held strategy sessions that mainly discussed issues relating to human resources, productivity improvement and business strategies in formulating and considering the medium-term management plan in November 2021. In these sessions, directors and Audit & Supervisory Board members posed numerous questions, comments, and suggestions from a broader perspective in relation to the explanations by executive directors.

Moreover, to ensure the sharing of their independent viewpoints as well as to share detailed information regarding business execution with each of the outside directors, the Bank holds regular meetings attended only by the outside directors themselves.

The majority of the Bank's Board of Directors are presently composed of outside directors (five of the nine directors are outside directors), ensuring objective and transparent discussions for appointment of candidates for directors and decisions on the directors' remuneration system and their specific remuneration levels. The Nomination and Compensation Committee comprises only outside directors. The committee consults with the Board of Directors

and deliberates on the content of General Meeting of Shareholders proposals regarding the appointment and dismissal of directors, on matters concerning the appointment and dismissal of representative directors, succession planning and on matters concerning the compensation of directors and reports its findings back to the Board of Directors. In addition, the Parent Company Transaction Screening Committee, similar to the Nomination and Compensation Committee is composed of all independent outside directors, are to express their opinions and refer matters to the Board of Directors, regarding any potential conflict-of-interest transactions with its Parent Company Group.

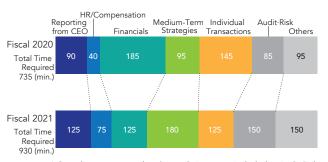
To fulfill its accountability towards stakeholders, Shinsei Bank will make efforts to continually strengthen its corporate governance framework.

# Annual Schedule for the Board Meetings

	May	Regularly scheduled Board meeting (on financial results, AGM* related materials, audit reports, etc.) Nomination and Compensation Committee
	June	Regularly scheduled Board Meeting (held after AGM ends, appointment of President, etc.) Nomination and Compensation Committee
Sentember		Regularly scheduled Board meeting Nomination and Compensation Committee
	November	Strategy Session Regularly scheduled Board meeting (on interim financial results, etc.)

### Classification of Agenda and Time Required for Each Agenda

At the strategy sessions in fiscal 2021, the Bank discussed human resources, productivity improvements, and business strategies (totaling 375 minutes).



<sup>\*</sup> Complianse, system-related agenda items are included in Audit, Risk

January	Regularly scheduled Board meeting
February	Extraordinary scheduled Board meeting (held after EGM** ends, appointment of President, etc) Nomination and Compensation Committee
March	Regularly scheduled Board meeting (discussion on new medium-term management plan etc.) Parent Company Transaction Screening Committee Nomination and Compensation Committee

<sup>\*</sup> Annual General Meeting of Shareholders

Note; In addition to the above, the Extraordinary Board Meetings regarding TOB related agenda items were held twice in October 2021.

<sup>\*\*</sup> Extraordinary General Meeting of Shareholders

# **Directors and Executive Officers Compensation Scheme**

The Bank's Board of Directors, which is comprised of a majority of outside directors, determines the introduction and level of executive remuneration within the total amount of executive remuneration approved at the General Meeting of Shareholders. In addition, the Nomination and Compensation Committee, which consists of all outside directors, has been voluntarily established as an advisory body to the Board of Directors. The committee deliberates matters related to the compensation of full-time and outside directors based on consultations with the Board of Directors and reports to the Board of Directors.

### **Policy on Determining Compensation**

- Appropriate incentives are provided to advance the Group's business and realize the medium- to long-term Group management principles.
- Reflecting on the roles and responsibilities of each director and executive officer, directors and executive officers share the same view on shareholder value by holding the Company's shares over the long term.
- The scheme will curb excessive risk-taking and contribute to ongoing sound management as a financial institution.
- The plan incorporates a compensation system that provides incentive to further increase corporate value considering its share price.

Types of Compensation	Content of Compensation	Composition of Compensation (reference)		
		Full-time Directors	Outside Directors	
Basic Compensation	Fixed compensation is paid monthly according to full-time or part-time, position and responsibilities	60%	80%	
Restricted Stock Compensation	Determined according to the position and responsibility shares of the Bank shall be paid at the time of the election of each officer	15 - 20%	20%	
Stock Option Compensation	Calculated based on four months' worth of basic compensation by a formula with the rate of change in the Bank's stock price, the performance of the Bank's stock price relative to the stock price of the banking industry, and the rate of change in the Bank's net assets as coefficients for the previous fiscal year. Granted after settlement of performance in the previous fiscal year	20 - 25%	-	

### **Compensation System for Directors**

Compensation for full-time directors is composed of basic compensation (fixed compensation), stock options and restricted stock awards as medium-to long-term incentive compensation, and the compensation for outside directors are composed of basic compensation (fixed compensation) and restricted stock compensation.

With respect to restricted stock compensation and stock option compensation, the Bank provides for the waiver by directors and free-of-charge acquisition by the Bank in the event of certain events among directors.

# **Process for Determining Compensation Amount**

Compensation amounts for directors and executive officers reflect on the content of the Bank's current Plan

for Restoring Sound Management and are determined by the Board of Directors taking into consideration the recommendations of the Nomination and Compensation Committee who deliberate on compensation amounts within the scope of compensation amounts determined at each general meeting of shareholders. In addition, the Board of Directors has an internal control system that is audited by the Audit & Supervisory Board meeting.

At the Nomination and Compensation Committee, which was established on March 20, 2019, is composed of all outside directors, the agenda is resolved by a majority of the members present. Audit & Supervisory Board members also attend the Nomination and Compensation Committee. The Nomination and Compensation Committee was held six times within the fiscal year.

#### **Total Maximum Amount of Compensation for Directors**

- Total maximum amount of compensation for directors (including outside directors): Up to ¥230 million per year (of this amount, ¥60 million for outside directors)
- (2) Maximum amount of allotment of restricted stock for full-time directors: Up to ¥25 million per year, within the total maximum amount in (1) above Maximum amount of restricted shares for outside directors (introduced in fiscal 2020): ¥15 million per year out of the total maximum amount in (1) above The transfer restriction period is determined in advance by the Board of Directors for a period between three

and five years after the allotment date of the allocated

- shares to fulltime and outside directors.
- (3) Maximum amount of allotment of equity remuneration type stock options for full-time directors: Up to ¥75 million per year, separate from the total maximum amount in (1) above

# Audit & Supervisory Board Members / Audit & Supervisory Board

Shinsei Bank's Audit & Supervisory Board has one full-time member who has extensive business experience at the Bank and is knowledgeable in finance and accounting and two outside members, one of whom is an attorney and the other is a certified public accountant.

# ■ Total Amount of Compensation etc. by Category, Total Amount by Type of Compensation etc., and the Number of Eligible Persons (from April 1, 2021 to March 31, 2022)

Compensation for executive officers is comprised of a fixed compensation component as basic compensation, a bonus component based on the single year's performance as short-term incentive compensation, and restricted stock compensation as medium- to long-term incentive compensation.

	Total amount of	Total amounts by type of compensation etc. (millions of yen)					
Categories	compensation etc. (millions of yen)	Fixed compensation	Equity remuneration type stock options	Restricted stock compensation	Retirement benefits	Non-monetary reward among the left	Number of eligible persons
Directors (excluding outside directors)	121	74	33	13	-	46	6 (Of whom, 3 has already resigned)
Audit & Supervisory Board members (excluding outside Audit & Supervisory Board members)	21	21	_	-	-	_	1
Outside directors and outside Audit & Supervisory Board members	88	69	_	11	8	11	11 (Of whom, 5 has already resigned)
Total	231	165	33	25	8	58	18 (Of whom, 8 has already resigned)

Notes: 1. Amounts have been rounded down to the nearest unit.

- 2. Within the categories above, there are two directors who serve concurrently as executive officers.
- 3. Non-monetary reward includes equity remuneration type of stock options and restricted stock compensation.
- 4. Based on the resolution passed at the 15th Annual General meeting of Shareholders held on June 17, 2015, the Bank paid 8 million years as retirement benefit to three Directors who resigned and retired on February 8, 2022.

By applying the expertise from their respective fields of specialization and their knowledge of corporate governance and diversity, the Audit & Supervisory Board, which is fully independent from the Board of Directors, audits of the performance of the business execution of directors. In addition, both outside Audit & Supervisory Board members are experienced as external directors of other companies, and, by drawing upon their experience, they are able to provide views with greater objectivity from a position of greater independence, resulting in enhanced effectiveness of the Audit & Supervisory Board's auditing activities. Audit & Supervisory Board members not only personally conduct audit activities such as attending key meetings, such as Executive Committee meetings, and Board of Directors' meetings, they also review key documents and conduct interviews with directors, executive officers, and accounting auditors. Through cooperation with internal control sections such as the Group Internal Audit Division and utilizing staff of the Office of Audit & Supervisory Board Members they systematically and efficiently audit the state of the business execution of the entire Shinsei Bank Group, including the Bank and all its subsidiaries.

## Activities of Audit & Supervisory Board Members in Fiscal 2021

	Board of Directors meetings	Audit & Supervisory Board meetings
Number of meetings held	9 times	12 times
Attendance rate	100%	100%

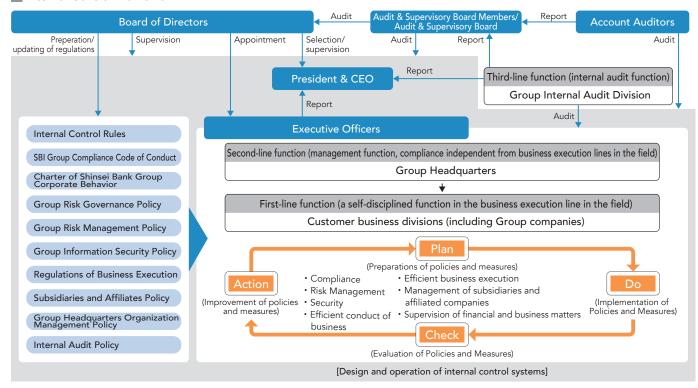
#### Internal Control

For corporate governance to function effectively, in addition to creating business execution oversight and decision making frameworks around the Board of Directors, it is also necessary to put into place the framework for effective operations, such as internal audits and compliance.

Additionally, the creation of internal control systems as required by the Corporation Act or internal controls that ensure the accuracy of financial reports as required by the Financial Instruments and Exchange Act is also a crucial element in a properly functioning corporate governance structure. While the management is responsible for ensuring the implementation of such internal controls, the proper function of overall internal controls can be ensured by installing detailed internal control frameworks within the divisions executing business operations.

Shinsei Bank's basic policy governing internal control systems has been put in place to ensure the propriety and efficiency of day-to-day operations and is defined in the Internal Control Rules determined by the Board of Directors, and, furthermore, the adequacy of internal control systems is reviewed annually by the Board of Directors. The Internal Control Rules clearly state that (1) the internal control system has a self-disciplined function in the business execution line in the field (first-line) a management function, such as compliance independent from business execution lines (second-line) and an internal audit function

#### Internal Control Framework



independent from these functions (third-line) (2) the Board of Directors shall receive timely and appropriate reports from the second-line and third-line functions to grasp and deal with serious risks and problems appropriately and shall periodically review the key policies and controls.

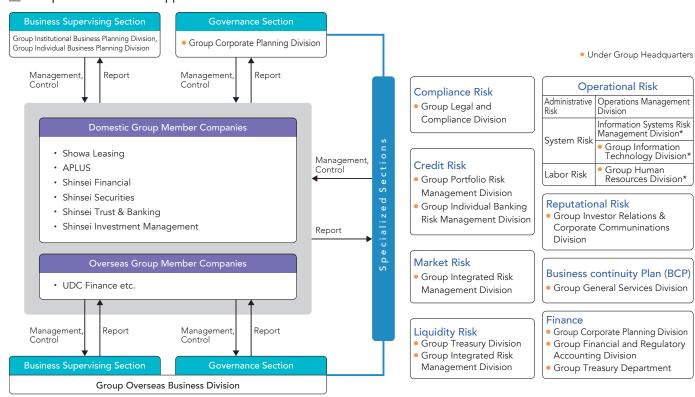
Under this regulation, the SBI Group Compliance Code of Conduct, Group Risk Governance Policy, Risk Management Policy, Group Information Security Policy, Regulations

of Business Execution, Subsidiaries and Affiliates Policy, Group Headquarters Organization Management Policy and Internal Audit Policy are established as the underlying rules. In addition, by improving the system for ensuring the effectiveness of the audits by Audit & Supervisory Board members, we are striving to ensure the propriety, transparency, and efficiency of operations throughout the entire Group, including subsidiaries.

Furthermore, we are striving to create systems to block relationships with antisocial forces and ensure the propriety of operations, including establishing the Charter of the Shinsei Bank Group Corporate Behavior to prevent relationships with antisocial forces. With regard to internal control over Group companies, from April 2017, the indirect functions of major Group companies have been consolidated at the Group Headquarters in Shinsei Bank and managed centrally based on the Banking Law, the Companies Act and other related laws to the fullest extent. Under this system, matters related to business activities and internal management of subsidiaries and affiliates are regularly reported to the Group Executive Committee, and important matters related to the management of subsidiaries and affiliates are discussed at and reported to the Group Executive Committee and other important committees organized by the Group Headquarters. In April 2021, we revised the policies for subsidiaries and affiliates to ensure

required management for recently increasing joint ventures and overseas Group companies, and clarified the roles and responsibilities of related departments, including business divisions and Group Headquarters, while categorizing Group companies. Through the development of this system, we will further enhance the management system of the entire Group, including subsidiaries and affiliates.

## Group Internal Control Support Framework (as of June 22, 2022)



<sup>\*</sup>The specialized sections of each risk area identify and measure the potential risks in corporation with the controlling division (Group Integrated Risk Management Division)

# **Executive Officers**

To ensure agile day-to-day business operations, the business operations are split into basic units called "divisions," and under the direction of the President and Chief Executive Officer. Executive officers are appointed by the Board of Directors and they are responsible for their respective divisions as executive officers.

We have consolidated indirect functions such as human resources and finance that had been located in each Group company within the Bank's Group Headquarters as much as possible under the Banking Act, the Companies Act, and other laws and ordinances, and are working to increase the level of sophistication and productivity of operations on a consolidated basis.

In addition, as bodies that support the President and Chief Executive Officer in making decisions regarding the execution of business, the Bank has established a Group Executive Committee and an Executive Committee, both comprising Executive Directors, Bank's Group Headquarter officers, and others. In addition, by establishing various committees that handle technical matters as a complement to the Group Executive Committee and the Executive Committee, the Bank has put in place a framework for making decisions after adequate deliberation and verification based on the nature of the matter at hand.

## Group Executive Committee, Executive Committee and Other Important Committees

Name	Main Purpose
Group Executive Committee	The President's decision-making body for day-to-day business execution at the Group level
Executive Committee	The President's decision-making body for day-to-day business execution for Shinsei Bank, Limited
Group ALM Committee	Negotiate, formulate policies and make decisions concerning medium- and long-term Asset and Liability Management
Group Compliance Committee	Communicate, coordinate and make decisions on the Group's compliance posture and on matters relating to compliance
Group Risk Policy Committee	Discuss the risk operation policy and management framework for the Group's portfolios, and the Group's approach to major portfolios, sectors, products and so forth
Group IT Committee	Discuss, coordinate and resolve the Group's IT strategies and governance issues
Group Business Continuity Management Committee	Discuss, coordinate and make decisions across divisions to advance reforms to the Group's business continuity structure
Group Basel Committee	Discuss, coordinate and make resolutions on matters concerning regulatory capital, with a focus on Basel regulations
Group Management Development Committee	Discuss, coordinate and make decisions about the Group's HR system and related measures, etc.
Group New Business/ Product Committee	Conduct due diligence on each new business and service proposal across the Group and make decisions, and conduct due diligence on strategic investment proposals
Group Sustainability Committee	Discuss, coordinate and resolve the issues relating to promotion of sustainability management
Doubtful Debt Committee	Promptly inform top management about significant bad debt exposure, and make decisions on write-offs and other matters concerning sale of debts, debt forgiveness and so forth
SME Loan Committee	Through discussions on the business policy and challenges for the entire institutional banking business, take initiative in bank-wide efforts to achieve SME loan goals set in the Revitalization Plan

## **Internal Audit**

The Group Internal Audit Division (GIAD) of the Bank makes regular direct reports regarding the results of audits and the status of GIAD activities to the President and the Audit & Supervisory Board. The GIAD supports the President in his responsibility for controlling business execution, in particular for establishing an effective system of internal controls, and also supports the Audit & Supervisory Board in their responsibilities for audit and supervisory activities, in particular for monitoring the system governing internal controls and its operation. The GIAD provides independent and objective assessments of the effectiveness of risk management, control and governance processes, the reliability of information and information technology systems, and compliance with statutory, legal and regulatory requirements, as well as provides solutions to management.

The GIAD is independent of all organizations subject to internal audits, as well as being independent of day to day operational activities and control processes, including regular preventive and detective controls. The GIAD utilizes a risk-based audit approach and creates a comprehensive risk assessment by combining a macro risk assessment, assessing risk from the perspective of the Banking Group as a whole, together with a micro risk assessment, assessing

risk from an individual business level. Audit resources are prioritized to businesses or processes perceived to have relatively higher risk.

The GIAD has enhanced its off-site monitoring activities by attending key management meetings, reviewing internal control documents and holding regular meetings with senior management.

The GIAD also takes initiatives in developing internal auditors' expertise, in particular, by strongly encouraging staff to obtain professional certifications such as the Certified Internal Auditor and Certified Information Systems Auditor qualifications. While the GIAD pursues the development and introduction of new audit techniques, it also recognizes the importance of maintaining fundamental skills necessary to perform its audit-related duties.

The GIAD has integrated internal audit functions within the Bank and major subsidiaries, and conducts internal audit activities in an integrated manner across the Bank group. By receiving regular quality assessments carried out by a third-party organization of the Group internal audit activities, we are able to identify opportunities for improvement from an objective viewpoint.

# **Legal and Compliance Activities**

## **Compliance Framework and Activities**

The Group Compliance Committee established in the Group Headquarters, Group Legal and Compliance Division and compliance supervisors (general managers) and compliance managers assigned to divisions, branches and departments in key Group companies, including Shinsei Bank, constitute the main elements of the Shinsei Bank Group's compliance framework. The Group Compliance Committee, chaired by the officer of the Group Legal and Compliance Division, reports on and discusses the basic policy for the compliance framework spanning the entire Group as well as compliance-related issues.

There are compliance officers within the Group Legal and Compliance Division, and in addition to providing support and guidance for compliance promotion activities performed by compliance supervisors and compliance managers, these compliance officers prepare an annual Group compliance program, set rules, provide training, and so on.

### **Anti-Corruption and Anti-Bribery Measures**

Shinsei Bank endorses the United Nations Global Compact (UNGC) and continues its efforts to prevent corruption, as one of its principles. The Group Sustainable Management Policy also specifies "anti-corruption and anti-bribery."

# **Whistleblower System**

Shinsei Bank has established a compliance hotline system. Under this system, executives and employees of the Bank can report on violations of laws or ordinances, or matters in which there are suspicions of such violations.

If a report is made, the matter is reported to senior management, a team is organized to investigate the issue, and necessary corrective and recovery measures are implemented.

The Bank prohibits whistleblowers from being subject to unfavorable treatment due to the fact that they made a report, and the Group Legal and Compliance Division later follows up to make sure that the whistleblower has not been treated unfavorably. Other Group companies have also established similar internal whistle-blowing systems.

# Compliance Hotline

- Three investigation teams
- 1. Group Legal and Compliance Division
- 2. Full-Time Audit & Supervisory Board Member
- 3. Outside Law Firm
- Information on the internal whistleblower system is provided through internal rules and the Company's intranet

# Measures against Money Laundering and Provision of the Financing of Terrorism

The Shinsei Bank Group has "Policy on Anti-Money Laundering and Countering the Financing of Terrorism" and has positioned combating money laundering and the provision of funds to terrorist organizations as one of the most critical issues, and works to establish a Groupwide framework for doing so under the leadership of management. Using a risk-based approach outlined in Mutual Evaluations of Japan by the Financial Action Task Force (FATF), the Group is reducing risk by implementing individual measures to combat the Shinsei Bank Group's particular risks that have been identified and evaluated and working on more effective measures. It is our top priority to eliminate risks of money laundering and the financing of terrorism by assessing the effectiveness of countermeasures and providing continuous effort on reviewing the measures.

## **Legal Supervision**

Violations of any laws and ordinances that the Bank and each Group company are required to abide by carries the risk of severe repercussions not only to our credibility and reputation as a financial institution, but to the credibility and functionality of the overall banking system itself. In the case of individual transactions, there exists a risk that we may become embroiled in a dispute and face unexpected claims for damages. Prevention and proper management

of these legal risks are a crucial function within the daytoday operations of today's banking groups. Shinsei Bank has established the Legal Department within its Group Legal and Compliance Division that presides over such legal affairs, including compliance with corporate and transactional laws, legal documentation and litigation supervision, and, through this specialized support, we work with legal officers in all Group companies and, on a Group basis, aim to prevent and manage any legal risk and support our compliance posture from a legal standpoint.

# **Business Continuity Plan (BCP)**

We have formulated Business Continuity Management Policy and Business Continuity Plan to ensure the continuity of important operations and the smooth fulfillment of our responsibilities to customers and society in the event of an earthquake, typhoon, or other disaster, damage from terrorism or crime, or an outbreak of an infectious disease. We are taking actions on the Novel Coronavirus infection based on the Policy and the Plan. The Business Continuity Plan and its operating procedures are regularly reviewed, and employees undergo regular education and training.

## ■ The Shinsei Bank Group Policy on Anti-Money Laundering and Countering Financing for Terrorism (AML / CFT)

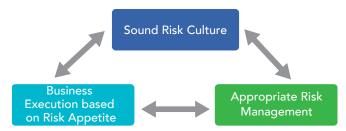
1. Risk assessment	Specify and assess the risk of money laundering and financing for terrorism at each company based on the concept of the risk-based approach, while paying attention to laws, ordinances, and other rules in Japan and documents issued by the Financial Action Task Force (FATF), the Basel Committee on Banking Supervision, and other international organizations. Take risk mitigation measures that are appropriate for the risk being addressed. Regularly examine the effectiveness of risk identifification and assessment practices and risk mitigation measures and review them as needed.
Customer identification and due diligence	Conduct customer identifification before entering into transactions pursuant to relevant laws and ordinances, practice proper customer due diligence, and endeavor to eliminate inappropriate transaction relationships with customers including those with antisocial forces.
3. Transaction monitoring, customer screening, and reporting of suspicious transactions	Give the authorities a suspicious transaction report immediately if a transaction is judged to fall under suspicious transactions based on an abnormality found in the customer identifification process conducted before entering into a transaction or during transaction monitoring or customer screening or based on a report made by business promotion divisions / branches.
4. Targeted financial sanctions and asset-freezing measures	Eliminate transaction relationships with the parties that are subject to targeted financial sanctions and appropriately take asset-freezing and other measures pursuant to domestic and overseas regulations and so forth.
5. Management of customers with correspondent contract	Appropriately collect information on customers who have entered into a correspondent contract with the Bank and assess their AML / CFT frameworks. Shinsei Bank and its customers who have entered into a correspondent contract with the Bank are prohibited from having transactions with shell banks and from having transactions using through accounts with a strong level of anonymity.
6. Training for officers and employees	Endeavor to provide guidance and training to offificers and employees to deepen their knowledge and understanding of AML / CFT measures and to equip them with expertise and to ensure their suitability according to their roles.
7. Continuous improvement	Regularly check the effectiveness of AML / CFT frameworks and endeavor to keep improving them based on the results of such checks.

# **Risk Governance**

# **Basic Concept**

Risk governance is a self-discipline for sustainable control of risks by properly defining and having it function as a way of supervision and execution by the Board of Directors and management, and it is an important area in the corporate governance of financial institutions.

# Conceptual Diagram of Risk Governance



The Shinsei Bank Group has established a Group Risk Governance Policy, which outlines the concept of governance based on a sound risk culture, business execution based on risk appetite, and appropriate risk management. In general, for financial institutions to earn stable profits, they need to take risks while clarifying their risk appetite, as well as appropriate risk management framework to support this. These are the aggregation of

the judgments and actions of individual employees and are strongly affected not only by rules and regulations, but also by the values and cultures of the organization. We believe that risk governance initiatives require a bird's-eye view of all elements.

We have worked diligently to upgrade our risk management and continue to make ongoing efforts to develop a system commensurate with the risks we face. At the same time, we have focused on building a system for appropriate business execution based on our risk appetite, and have developed an integrated management framework based on our risk appetite and consistency of financial plans. Furthermore, as a member of the SBI Group, we are continually working to foster a sound risk culture based on our management philosophy. We believe that risk governance is an important premise as appropriate risk-taking generates returns as expected

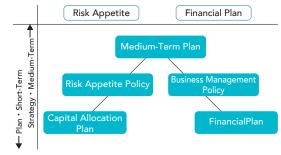
and, in turn, aims to improve financial indicators under the sound risk culture.

# **Business Execution Based On Risk Appetite**

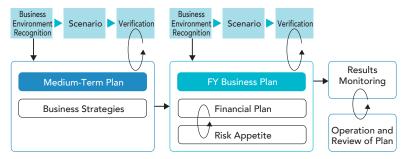
Risk appetite is commonly referred to as the risk appetite framework. The Shinsei Bank Group focuses on the consistency of risk appetite and financial planning as a key premise. By operating the existing functions related to both in an integrated manner, we have established a system that aligns the intentions of the Board of Directors with the execution of management on risk appetite.

The risk appetite and the financial plan are detailed and embodied based on business-line-specific strategies and tactics based on the medium-term management plan. The Shinsei Bank Group has formulated a Risk Appetite Policy, which documents risk appetite with

# Conceptual Diagram of the Relationship between Risk Appetite and Financial Plan



# Conceptual Diagram of Integrated Management



appropriate detail. The policy is approved by the Board of Directors to clarify the Group's risk appetite behind the financial plan. We are strengthening the medium-term management of the risk appetite by utilizing quantitative indicators. In addition, as a way of quantifying risk appetite on a uniform scale, we have formulated a capital allocation plan that assigns the capital to be used by each business line and conduct strict budget and actual management.

To ensure consistency between the risk appetite and financial plans, the basic operation is to verify the financial plans through multiple methods, such as scenario analysis, and monitor them during the period from the viewpoint of risks related to the fundamentals of management, such as capital, liquidity, and earnings fluctuations. Whenever it is found that excessive risk taking has occurred, or when there is doubt about the feasibility of the plan, we have established a system to review it as necessary. The Shinsei Bank Group has established the Group Risk Policy Committee as a consultative body for the management team's risk appetite. At the same time, the Committee emphasizes close communication among sections involved in promoting and controlling risk-taking, and is one of the key concepts in an integrated management framework.

Risk-taking activities through business execution are

the same time, we must follow our risk appetite. We believe that achieving our financial objectives is justified as a result of the risk-taking activities in line with our risk appetite. For this reason, we disclose an outline of our risk appetite policy in order for our stakeholders to understand it.

pursued in accordance with the financial plan, but at

## **Risk Culture**

A sound corporate culture is one of the fundamental components of appropriate corporate governance. We have established the Shinsei Bank Group Code of Conduct under the SBI Group's management philosophies and code of conduct. We assume that we act in accordance with the Code of Conduct, and our risk culture is based on the values that serve as the principles of action when confronting risks. In general, scandals and loss incidents have various direct causes.

In light of the underlying causes of these incidents, it is extremely important to foster a sound risk culture.

Taking the opportunity of becoming a member of the SBI Group, we are reevaluating our organizational culture and working to foster a sound risk culture.

# Shinsei Bank Group Risk Appetite Policy

- As a member of the SBI Group, the Shinsei Bank Group will share its management principles and pursue the maximization of corporate value by thoroughly implementing the "Customer-centric Principle" and quickly capturing new trends in society and striving to create more innovative services and businesses based on the newly formulated medium-term management plan, the "Medium-Term Vision of the Shinsei Bank Group".
- We will strive to achieve growth by expanding our customer base and improving the earning capacity by pursuing synergies with the Shinsei Bank Group
- and the SBI Group companies, along with companies outside the Group, while accurately grasping and considering the specific risks and new forms of risks inherent in our value co-creation strategy.
- With particular attention to the prolongation of COVID-19, soaring resource prices, the historical level of the yen's depreciation, changes in monetary policies in each country, and the emergence of geopolitical risks, we will deepen the areas of our strength, including small-scale finance, business for institutional investors and overseas business, and realize the "Customer-centric Principle" by enhancing our full range of product, service offerings and functions.
- Harnessing a strong awareness of our social responsibilities as a financial institution, and leveraging the business strengths of the Shinsei Bank Group and the

  SBI Group, we will work to revitalize regional communities, provide financial functions that resolves environmental and social challenges, and provide services that satisfy diverse customer needs, thereby enhancing the trust of our customers.
- Allow asset size expansion in line with increased investment and loan opportunities, assuming that sufficient capital adequacy ratio is secured.
- By promoting the abovementioned measures, in the final year of the medium-term management plan (fiscal year ending March 2025), we will a) become a leading banking group that provides pioneering and advanced finance, b) achieve JPY 70.0 billion of consolidated net income to establish a foundation for further growth, and then c) show the path toward repaying public funds.

# **Risk Management**

The Shinsei Bank Group has established an internal control system that consists of three functions: an autonomous control function (first-line function) in the business execution line on the job site, a control function (second-line function) that is independent of the business execution line on the job site, and an internal audit function (third-line function) that is independent of both of these functions. Of these, the second-line control function verifies the status of risk-taking, determines the will and ability to "take on challenges" that can be deliberated without hesitation in case there are disagreements among functions while respecting everyone's actions. In particular, the officer of Group Risk is in principle a jury to the Board of Directors, ensuring opportunities to challenge management policies.

The basic policy for risk management is based on the Group Risk Management Policy, which is based on a management framework for each type of risk and an appropriate allocation of resources to business lines. With regard to capital allocation, which is the primary target area for resource allocation, we have developed an integrated risk management system centered on the risk capital system to comprehensively grasp the risks held by the Group as a whole and compare and contrast them with our management strength.

For more information on risk management, please refer

to the Risk Management on page 9 of our Integrated Report 2022 Data Appendix.

Along with the changes in the business environment and the pursuit of value co-creation both within and outside the Group, including at SBI Group companies, risks that are not easily captured by conventional frameworks have increased in recent years. We have established a system in which important management risks, including nonfinancial risks that are difficult to

quantify, are recognized based on discussions with executive management. Currently, the Group recognizes an increase in credit costs as an important risk factor and the decline in the value of securities holdings, which are triggered by the emergence of geopolitical risks, system failures due to cyber-attacks, etc., and various strategic risks. We will continue to strengthen our predictive management and responsiveness to these risks.

#### ■ Important Risks of Shinsei Bank Group

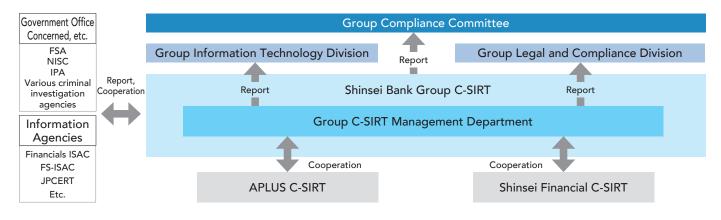
·	·
Risk scenario	Risk Scenario Details / Impact
1. Geopolitical risk	In addition to the risk scenarios resulting from the emergence of geopolitical risks described in 2 to 5 below, contraction and loss of business opportunities in the country concerned and costs incurred incremently in the relevant country. Damage to reputation due to falling prices of government bonds and financial instruments including stocks of the countries with geopolitical risks.
2. Increase in credit costs	In addition to the emergence of geopolitical risks, increase of credit costs due to the economic downturn and a decline in real estate collateral prices, triggered by the prolonged COVID-19 disaster, the emergence of new pandemics and large-scale natural disasters, and a rise in interest rates due to monetary policy changes by central banks around the world.
3. Decline in value of securities holdings	In addition to the emergence of geopolitical risks, decline in the value of securities holdings due to turmoil in domestic and overseas financial markets and economic downturns, triggered by the monetary policy changes by central banks around the world, and the emergence of new pandemics and large-scale natural disasters.
4. Instability in the foreign currency funding environment	In addition to the emergence of geopolitical risks, decline in foreign currency liquidity and increase in foreign currency funding costs due to financial market turmoil triggerd by the emergence of new pandemics and large-scale natural disasters.
5. Cyber attacks and major system failures	Suspension of services and leaks of information due to cyber attacks against the backdrop of geopolitical risks and other factors, unauthorized use and illegal remittance of bank accounts due to hacking phishing, and large-scale system failures. Direct losses and reputation damage resulting from these.
6. Serious violations of laws and inappropriate acts	Damage to reputation caused by conduct that violates social norms by officers and employees, such as causing damage due to conduct that lacks the viewpoint of protecting customers. Direct losses and reputation damage due to deficiencies such as money laundering and counter-financing of terrorism.
7. Risks related to the promotion of the DX strategy	Amid intensifying competition in the digital transformation area and the active entry from other industries, the responsiveness and competitiveness declined due to the actualization of human resource risks in strategy formulation and business promotion.
8. Risks related to the promotion of overseas business strategies	Decline in responsiveness and competitiveness due to realization of human resource risks in strategy formulation and business promotion for overseas businesses. Incurrence of expenses for dealing with unexpected events caused by differences in legal systems and business practices, and restrictions on prior surveys, and an increase in credit-related expenses.
9. Risks related to sustainability	Decline in competitiveness and damage to reputation caused by inadequate information disclosure, development of risk management systems, and efforts to resolve climate change issues and social issues. Increase in credit costs due to deterioration in business conditions of investment target and loan borrowers whose response is inadequate.

# **Ensuring Cybersecurity**

Fundamental financial functions such as deposits, loans, and settlements are a part of vital social infrastructures, and the stability of these is one of the Shinsei Bank Group's social responsibilities. However, the recent development of information and networking in society and the current situation internationally have further exacerbated the possibility of sophisticated cyber-attacks that threaten the stability of the financial system. We recognize cybersecurity risks, such as the shutdown of information systems, leaks of confidential information, and illegal trade such as illegal disbursements, as important risks, and we view cybersecurity as a social responsibility.

# **Cybersecurity Management System**

The Shinsei Bank Group has established a control system based on the Group Cybersecurity Guidelines. We are working to strengthen the management of cyber security across the group by sharing new attack techniques and vulnerability of information, inspecting the status of countermeasures for information systems, periodic education for employees, and monitoring illegal transfers. In addition to implementing measures to defend and detect cyber-attacks on information systems, we are also enhancing the security awareness and responsiveness of our employees by implementing regular cyber-attacks drills in cooperation with external specialized organizations.



Glossary & URL

NISC: National center of Incident readiness and Strategy for Cybersecurity

IPA: Information-technology Promotion Agency, Japan Financials ISAC: Financials ISAC Japan

FS-ISAC: The Financial Services Information Sharing and Analysis Center (Information sharing through Financials ISAC)

JPCERT: Japan Computer Emergency Response Team Coordination Center

# **State of Incident Response**

We have established the Shinsei Bank Group C-SIRT (Computer Security Incident Response Team), an organization dedicated to cybersecurity within the Group's headquarters. Through integrated management with C-SIRT of Group companies, it is responsible for responding to cyber incidents and financial crimes on a Group basis.

In fiscal 2021, we conducted intrusion test using a practical aggressive approach, commonly referred to as the Threat-Led Penetration Test, and began efforts to share and improve the challenges discovered throughout the entire Group.

# **Cybersecurity Management Declaration**

Cybersecurity Management of the Shinsei Bank Group declares a commitment to ensuring cybersecurity to all stakeholders, including customers and partner companies. This declaration states our determination to promote the strengthening of cybersecurity through management leadership, such as security measures in various business activities, strengthening of organizational response capabilities, and cooperation with external specialized organizations.

We will continue to contribute to strengthening the cybersecurity of society as a whole by allocating adequate budget, personnel, etc. and strengthening countermeasures.

# **Initiatives for Customers**

# **Customer-Oriented Business Conduct**

As a guideline for conducting business operations with top priority on customers' "best interests," the Bank established the "Policy on Customer-Oriented Business Conduct" (hereinafter referred to as the "Policy") and an "Action Plan" to put this Policy into practice.

Each Shinsei Bank Group company and all executives and employees of the Group have reaffirmed the importance of "Pursuing customer-oriented business conduct and contributing to our customers' asset formation," create synergies with the SBI Group at a maximum under "Customer-centric Principle," and by firmly committing to customer-oriented business operations, we will contribute to the sustainable growth and development of society and the economy.

For additional details, please refer to Shinsei Bank's website.

## The Shinsei Bank Group Companies that have Established and Announced the Policy

Functions in Shinsei Bank Group's Asset Management Business Operations								
Sales	Investment / Product Development	Custody Services						
Shi	Shinsei Bank							
	Shinsei Trust & Banking							
Shins								
Financial Japan	Shinsei Investment Management							

# ■ The Policy and Actions

# Policy Actions

#### Consulting

Shinsei Bank places the utmost importance on fiduciary relationships and make proposals in line with customers needs.

- We provide our customers a series of services, from proposals to after-sales follow-up.
- We assign staff with high level of expertixe and financial knowledge to make optimal proposals at all times in line with the various life stages of our customers.
- We strive to optimize our organizational structure in line with changes in customer needs.

#### Products and services

Shinsei Bank offers a wide variety of financial products and services to meet the various needs of its customers.

- We strive to prepare a product lineup that looks ahead to the 100-year life
  of customers, including objectives and problems at their life stages, and
  preparations for the future.
- We provide optimal lineup that meet customers' needs by selecting from a wide range of products and services outside the Shinsei Bank Group.
- We provide easy-to-understand information in a way that is easier to understand so that customers can choose the most suitable products and services.

# Evaluation and education

Shinsei Bank reflects customers' voices in the evaluations of its branches and staff in order to make its customer-first philosophy into reality, and utilize them in the creation of a system for further skill improvement.

- We utilize the valuable opinions of our customers in the evaluation and training of our staff.
- At the same time, we incorporate multi-faceted evaluation methods from superiors, colleagues, and subordinates.

#### DX and channels

We provide a variety of services and environments to enable customers to consult in accordance with their lifestyles.

- We provide place of communication for our customers in response to technological developments and changes in society.
- We provide an environment in which branches, contact centers, and the Internet cooperate to share important information received from customers, and customers can consult with any contact point smoothly.

- In life planning of our customers, we provide not only information on fees, but also clear information in a way that is easier to understand, based on the asymmetry of information with customers, in order to make the most-suitable proposals tailored to the various life stages of customers. To do so, we endeavored to provide customers with easier-to-understand and more thoughtful information by refining our value-added proposal
- In addition, we upgraded the customer cards, proposed products that suit our customers' needs among the diverse products we offer based on mutual understanding of the customer's intentions and objectives. We also offered products that suit our customers and conducted after-sales follow-ups tailored to our customers' life plan events.

capabilities and giving due consideration to important information sheets and other tools

We added three products to our lineup in fiscal 2021.

for providing information to customers.

- In August 2021, we introduced an important information sheet for structured deposits to show what products are suitable for customers in order to provide easy-to-understand information on the characteristics of products, in particular the risks and fees, and to enable customers to select products.
- Prior to introducing new products, we held committee meetings to confirm and check for any conflicts of interest in financial products and services.
- All financial products and services that had been introduced were reviewed semi-annually
  to confirm not only conflicts of interest, but also the status of changes in market values,
  the occurrence of complaints, and the implementation status of post-sales follow-up.
- From December 2021 to January 2022, we conducted customer surveys by e-mail and postal mail, quantified the content of the responses as Customer Satisfaction (CS) evaluations, and reflected customer opinions in the evaluations of our staff.
- Quality tests were conducted four times a year by an external survey organization. These
  results were included in the CS evaluation in order to improve the quality of responses.
- In fiscal 2020, we began accepting asset management consultations at satellite lounges, and in fiscal 2021 we established two new lounges. As a result, customers who do not have access to a branch in these areas are now able to have experience similar to an in-store consultations.
- We have improved the convenience of our customers by providing them with a function to confirm their identity when consulting via videos, and have worked to achieve smoother communication with them.
- We conducted a questionnaire survey on the "Consultation Form" on the web channel, and worked to improve convenience based on the customer feedback.

# **Initiatives for Sustainability**

# The Shinsei Bank Group's Approach to Sustainability

Shinsei Bank Group ("The Group") creates a virtuous cycle in which we engage in businesses that help resolve customers' and society's environmental and social issues, gain the support of customers, achieve sustainable growth for the Group, and further contribute to the sustainability of the environment and society.

# Framework for Promoting Sustainability

We have appointed a chief sustainability officer (CSO) and established the Group Sustainability Committee as a framework for supervising and promoting sustainability. We have positioned this committee as one of the Group's most important committees, and it was developed to promote sustainability under the strong commitment of management. In addition, important topics related to sustainability management are discussed and reported to the Group Executive Committee. The Group Sustainability Committee is also responsible for

Shinsei Bank Group's Sustainability Sustainable growth of the Shinsei Bank Group Sustainable environment and society Material Sustainability Issues for the Shinsei Bank Group Achieve Sustainability through Business Activities Responsibility to Sustainable Environment and Society Initiatives toward the regional revitalization Offer financial Respect for Human Response to by supporting unctions toward the Provision of financial Rights and Promotion of vironmental issues regional financial Philanthropic resolution of services trusted by Enhancement of such as climate Governance institutions, environment and customers Human Resource Initiatives change enterprises, residents social challenges Value and local governments Risks to the future environment (climate change, ecosystem maintenance, etc.) and External environment society (human rights, etc.) 1. Adherence to the "Customer-centric Principle" — Public benefits lead to private benefits -The Group's universally 2. Forming a "corporate ecosystem" and comprehensively pursuing group synergies fundamental management 3. Thorough devotion to innovative technology viewpoint 4. Formulate and execute strategies encompassing anticipated challenges in the near future

periodic reporting to the Board of Directors. In order to promote initiatives for sustainability as a group under this committee, we have established the Sustainability Planning Department of the Group Corporate Planning Division, which plans and oversees group-wide initiatives, the Sustainable Impact Development Division in the Institutional Business, and the Sustainability Promotion Department in Individual Business.



# **Group Sustainability Management Policy**

The Group has established the Group Sustainability Management Policy, which outlines our basic approach and direction to environmental and social sustainability initiatives.

In FY2021, the Group Sustainability Management Policy was revised and received a resolution from the Board of Directors. The policy on environmental and social sustainability includes initiatives related to respect for human rights, human capital, the global environment, anti-corruption and anti-bribery, and philanthropy. It also includes expanding and creating a positive impact through the resolution of sustainability issues, and to reduce and avoid negative impact through responsible investment and financing as initiatives to support the environmental and social sustainability of our customers.

In conjunction with this policy, we established or revised sustainability-related policies such as the Group Human Rights Policy, the Responsible Investment and Lending Policy, and the Group Policy for Promotion of Philanthropic Initiatives.

# **Sustainability Targets of the Shinsei Bank Group**

The Group has set sustainability targets in the eight areas based on the material sustainability issues with the pillars of "achievement of sustainability through business activities" and "responsibility to sustainable environment and society." The targets are a result of consideration on what the Group can do while respecting diversity in a society with a variety of values and challenges and making use of the Group's strengths.

Leveraging the strengths inside and outside the Group, we will work toward various sustainability targets, including the origination of sustainable finance and net zero greenhouse gas (GHG) emissions. Through the achievement of these targets, we will pursue a virtuous cycle between achieving a sustainable environment and society and the sustainable growth of the Group.

# **Principles for Responsible Banking**

In April 2021, the Group signed the Principles for Responsible Banking (PRB) advocated by the United Nations Environmental Programme and Financial Initiative (UNEP FI). The PRB is a framework for establishing strategies and objectives consistent with social objectives such as the Sustainable Development Goals (SDGs) and the Paris Climate Agreement, implementing initiatives, and disclosing the initiatives in a transparent manner, recognizing that it is our responsibility as a financial intermediary to do our best to contribute to the sustainable prosperity of society and people.

The signatory members are required to phase in their efforts and put in place a framework for implementing six principles: alignment, impact and target setting, clients and customers, stakeholders, governance and culture, transparency and accountability.

# **Japan Impact-driven Financing Initiative**

In November 2021, Shinsei Bank and 20 other financial institutions signed the Japan Impact-driven Financing Initiative, which aims to help resolve environmental and social issues. The Group will further strengthen impact-oriented financial initiatives and impact measurement and management, thereby contributing to the sustainability of the environment and society through loans and investments.

#### Sustainability Targets of the Shinsei Bank Group

Financing for solving environmental and social issues















- JPY 5 trillion of cumulative origination of sustainable finance by the end of FY2030
- Supporting transition promotion of corporate customers in high-greenhouse gas emissions sectors

#### Providing financial services in light of changes in social and various other needs













To continue to present new value and options to customers through the utilization of FinTech and collaboration with business partners in response to changes in social and diversification of customer values

#### Contributing to the solution of environmental and social issues from a global perspective















Solving environmental and social issues by providing financial services utilizing new technologies both domestically and overseas

#### Building a flow of funds to solve environmental and social issues















Providing products respectively in order to link financiers and providers of funds under the theme of solving environmental and social issues

#### Respect for human rights and enhancement of human resource value













- To establish a framework for promoting and managing respect for human rights, and appropriately fulfill the corporate responsibilities
  - To create a working environment where each employee recognizes his or her own values and personalities while maximizing his or her strengths and characteristics
- To foster an organizational culture that realizes the creation of new values while harmonizing with diversity

#### Response to climate change













- Net zero greenhouse gas emissions from the Group's energy use by the end of FY2030
- Net zero greenhouse gas emissions in the Group's investment and loan portfolio by the end of FY2050
- Zero loan balance for project finance for coal-fired thermal power generation by the end of FY2040

#### Promotion of philanthropic initiatives













Creation of social impact through sustainable social contribution activities and disclosure of the impact

#### Improvement of Governance











- Establishment of a supervisory system for the Board of Directors and a management executive system for addressing sustainability
- Consideration of the status of sustainability initiatives in evaluation and compensation
- Establishment of a risk management system for sustainability

# **Initiatives for Climate Change Issues**

Shinsei Bank has endorsed the recommendations of the TCFD (Task Force on Climate-related Financial Disclosures). In line with the TCFD framework, we explain the Shinsei Bank Group's initiatives for climate change issues.

### Governance

The Shinsei Bank Group strives to fulfill social responsibilities by contributing to building a sustainable society through its business and to acquire sustainable growth opportunities. In order to realize a sustainable society, it is essential to respond to climate change issues. Therefore, we designated "response to environmental issues such as climate change" as one of our material sustainability issues. We are striving to create social value and to increase the corporate value of the Shinsei Bank Group over the medium to long term through a variety of initiatives, including investment and

financing for businesses that contribute to responding to climate change issues.

In the Group Sustainability Management Policy, we determine our policy for the global environment, including responses to climate change issues.

At the Group Sustainability Committee meetings, we discuss important sustainability issues, including responses to climate change issues, and then report to the Group Executive Committee. The Board of Directors receives regular reports, oversees and supervises group-level initiatives for climate change.

# **Strategy**

# Opportunities

# Promoting Businesses that Contribute to Resolving Environmental and Social Issues

The Shinsei Bank Group recognizes that addressing global environmental issues such as climate change is one of the most crucial global challengess for realizing a sustainable society. We understand that this not only creates a business risk in the Group's sustainability management, but also provides a major

business opportunity. Until now, we have engaged in investment and financing for projects and businesses that contribute to the improvement and resolution of environmental and social issues through project financing for renewable energy businesses and investment and financing for reducing environmental impact in ship financing. In addition, through scenario analysis in line with TCFD recommendations, we understand that this is a business opportunity as there is a growing need to supply fund for transition support for decarbonization in the short and medium term in relation to climate change countermeasures.

The Sustainable Impact Development Division, established within the Corporate Business Unit in fiscal 2019, collaborates with business-related departments to plan and promote sustainable finance as well as develop and supply investment products for institutional investors. In addition, we are working to build and upgrade a comprehensive promotion system and upgrade the sustainability management of the entire group. We will capture incremental business opportunities while further collaborating across the Group.

## Shinsei Green Finance Framework

As domestic and international transition movements toward a decarbonized society accelerate, in May 2020, we have formulated the "Shinsei Green Finance Framework", which is consistent with domestic and international relevant principles, such as the Green Loan Principles, with the aim of further expanding investment and financing for projects that contribute to climate change mitigation and adaptation, and proactively capturing business opportunities. The Sustainable Impact Assessment Department, which is within the Sustainable Impact Development Division, evaluates the positive and negative impacts of projects subject to financing, and evaluates that they are in conformity with the framework. When originating and executing these types of investments and loans, we aim to create a larger circulation of funds by collaborating with customers of regional financial institutions.

#### Fiscal 2021 Achievements

Since 2012, Shinsei Bank has been promoting the origination of syndicated loans for renewable energy

businesses such as solar, wind, and biomass, and working together with regional financial institutions to expand the spread of renewable energy. In fiscal 2021, we continued to strive proactively to promote project financing for solar power generation, wind power generation businesses, and financing for infrastructure investment corporations. By the end of March 2022, a total of 9 loan projects (totaling JPY59.4 billion) were originated and executed as "Shinsei Green Loan" that conform to this framework. Going forward, we aim to create a larger circulation of funds by diversifying our distribution methods through syndication of "Shinsei Green Loan" and utilization of

project bonds.

As an example of a new green loan project, in June 2021 we entered into a loan agreement as a "Shinsei Green Loan" for a geothermal power plant in Minami Aso Yunotani, Kumamoto Prefecture.

This was the first project finance arrangement for Shinsei Bank originated for a domestic power generation business, making utilization of the know-how it has cultivated through its extensive experience in project finance. The implementation of the finance and its evaluation of eligible green project has resulted in low environmental impact due to low lifecycle CO<sub>2</sub> emissions,

# ■ Environment-related Business Opportunities

	Domestic Project Finance	Overseas Project Finance	Real Estate Finance	Vessel Finance
Future Focus	Promoting ESG investment and financii issues through the development of soc of "clean energy" and "digitization"     Active efforts for new asset types	ng that contributes to resolving social ial infrastructure, centered on two pillars	Promoting initiatives considering risk and return with leading domestic developers, domestic and overseas funds, asset managers, etc. Promoting the asset turnover business through syndication, etc.	Supporting transitions in the shipping industry through financing for environment-friendly vessels and shipowners/operators working on low carbonization
Specific Initiatives	Promoting new assets, such wind power generation, geothermal power generation, and listed infrastructure investment corporations     Promoting mezzanine finance	Promoting finance for the development of social infrastructure such as offshore wind power and road construction Strengthening funding for digital infrastructure (optical fiber, data centers, smart meters, etc.)	Promoting finance for high-specification logistics facilities, data centers, student dormitories, etc.  Expanding initiatives for environmentally responsive real estate  Expanding the base of investors	Promoting finance for the installation of scrubbers in response to SOx emission regulations Promoting finance for dual-fuel vessels that can also use LNG fuel Promoting efforts for next-generation environmentally responsive vessels



Granting of a Shinsei sustainability-linked loan certificate Heiwa Real Estate Co., Ltd.

contributing to the promotion of geothermal power generation to utilize Japan's abundant geothermal resources. Also, in February 2022, we originated "Shinsei Sustainability-Linked Loan Framework" and executed a sustainability-linked loan to Heiwa Real Estate Co., Ltd. While the company has set ambitious reduction targets for group-wide greenhouse gas (GHG) emissions as a Sustainability Performance Target (SPT), we support the motivation to achieve SPTs by linking the achievement status with loan terms, such as interest rates. Going forward, we will continue to provide sustainable finance-related products, such as the Shinsei Green Loan and Shinsei Sustainability-Linked Loan with the aim of

promoting sustainability management for corporate customers, increasing corporate value, and contributing to the realization of sustainable economic activities for the environment and society.

Furthermore, to proactively support the transition, which is a gradual transition toward decarbonization, among companies with high GHG emissions, we have formed a cross-functional transition task force and have begun dialogues with corporate customers, and have been promoting transition finance by grasping new business opportunities.

In vessel financing, we have been focusing on financing the installation of scrubbers and the introduction of dual-fuel engines that can also use LNG fuels. We will proactively consider initiatives for next-generation environmentally friendly vessels in the future and will support the transitions toward decarbonization.

Additionally, in January 2022, we also originated an investment for an overseas impact fund that specializes in transitions to carbon neutrality, with the aim of improving our knowledge in the transition field.

# **Risks**

#### Risk Awareness

portfolio mainly through the following two routes.

Physical risks: Direct impact from property destruction,
etc. caused by weather events such as floods and storms,
indirect impact such as global supply chain interruption
and resource depletion.

We believe that climate change will affect the Group's

Transition risks: Risks arising from the revaluation of financial assets with large GHG emissions as a result of the transition to a decarbonized economy.

# Carbon-related Asset Exposure

Carbon-related asset exposure (carbon-related assets in total exposure (energy and utilities, excluding solar and wind power project finance)) accounted for 4.2% in March 2020, 3.7% in March 2021, and 4.4% in March 2022.

# Climate Change-Related Risks by Industry

We qualitatively assessed the climate change-related risks of industries that are likely to be affected by climate change. The Shinsei Bank Group prioritizes each industry and asset type based on the results of the qualitative assessment and the size of the exposure, and we deeply understand the risks through quantitative analysis, etc.

## Climate Change Risk: Heat Map by Industry

	Portfolio	Transition risk	Physical risk	Exposure
	Petroleum, natural gas and methane	High*	Low *	Medium
	Electric power	High*	Low *	High
	Shipping, air transportation	High	Medium	Medium
	Land transportation	Medium	Medium	Low
Business	Automobiles	Medium	Medium	Low
corporations,	Metals and mining	High	Medium	Low
etc.	Chemicals	High	Medium	Low
	Construction materials, capital goods	Medium	Medium	Medium
	Real estate management and development	Low	Low *	High
	Beverages, foods	Medium	Medium	Low
	Paper and forestry	High	Medium	Low
	Housing loans	Low	Medium*	High
Individuals	Consumer finance	Low	Medium*	High

<sup>\*</sup> Quantification is conducted for almost all or part of the targeted industries.

# Scenario Analysis

We have positioned responses to climate change as one of the important management issues, and have organized the scenario's worldview, opportunities, and risks in two dimensions, in terms of economic fluctuations monitored on a daily basis. In addition, in response to the fact that the world is heading toward scenarios of 2°C or less, we have summarized the responses of the Shinsei Bank Group.

In identifying investment and loan sectors that have a significant impact on the Group for climate change-related risks, we assess risk sector by sector and examine the importance from the Group's portfolio structure. Industries with high physical risks are "real estate (including for individuals)," and industries with high transition risks are "electricity, gas, heat supply and water," "water transportation" and "petroleum refining." For each of these industries, our policy is to disclose the results of the quantification of physical risks and the quantification of transition risks.

With regard to physical risks, in addition to domestic real estate non-recourse loans, mortgage loans, and domestic project finance, which were examined in the previous quantification, this time we examined the quantification of physical risk for unsecured loans in our subsidiary, Shinsei Financial. Estimating the impact of physical risk, the cumulative credit-related costs through fiscal 2050 are projected to be in the range of JPY5.5 billion to JPY9 billion. Although it seems that it is not necessary to take immediate countermeasures at this point, but we will continue to monitor them and examine expanding the scope of quantification.

With regard to transition risk, estimates of the impact of electricity utility, oil and gas sectors, the cumulative credit-related costs through 2050 are projected to be in the range of JPY3 billion to JPY23 billion. We will strengthen engagement with our business partners and strengthen our risk management system in preparation for transitioning to a decarbonized society. We will continue to examine expanding the scope of quantification and proactively engage in investment and financing for projects and businesses that contribute to the improvement and resolution of issues for the transition to a decarbonized society.

	Physical risk	Transition risk
Scenario	IPCC Fifth Assessment Report RCP2.6 (2°C scenario)/8.5 (4°C scenario)	IEA World Energy Outlook 2020 SDS (2°C scenario)/STEPS
Target period	Year 2050	Year 2050
Risk events	Impairment of collateral value due to flooding, occurrence of defaults	Business/financial deterioration of investees due to the transition to a decarbonized society, occurrence of defaults
Target business	Domestic real estate non-recourse loans, domestic project finance, housing loans, and unsecured loans	Electricity utilities, petroleum gas
Financial impact	Cumulative credit cost impact of around JPY5.5 billion to JPY9 billion	Cumulative credit cost impact of around JPY3 billion to JPY23 billion

Scenario Analysis Matrix (Time axis) short term: ▲ medium term: ● long term: ■ Due to the tightening of regulations and Transition risk increases due to strengthened regulations and technological innovation. technological innovations aimed at achieving The Paris Agreement moves from the target to 2°C or less, there is an economic downturn the implementation stage. In addition to the mainly due to the defaults of enterprises introduction of a strict carbon tax, the unable to cope with changes in the social decarbonized society rapidly progresses structure and the increase in the number of through active policy guidance. structural unemployed due to mismatches in Flood and typhoon damage is limited employment. As a result, it becomes difficult to compared to 4°C achieve 2°C Increases default risk in high GHG emission Base Scenario Bear Stress Scenario Risk under the base scenario (same as nnovation and tightening of regulations sectors, including stranded assets of highlighted on the left). (Technological innovation 💆 (Expansion of structural coal-fired and other power generation. A The incurrence of credit costs associated and tightening of unemployment and with an increase in the risk of default by regulations progress) stagnant consumption companies and individuals. due to technological Probability of Expanding needs for transition support · Further expansion of needs for transition innovation and occurrence: High finance A support finance and investment and Expanding investment and financing needs tightening of regulations) financing for decarbonization. for decarbonization A Probability of occurrence: Medium Many countries withdraw from the Paris Due to repeated fiscal measures against Agreement. Carbon tax remains unchanged and frequent windstorms and floods, etc., the low-carbon policy abandoned. budget deficit expands, the sovereign Increase in inland flooding due to heavy rain rating is downgraded and long-term and storm damage due to storms and interest rates rise, and an economic catastrophic typhoons. downturn such as a decline in real estate 4°C 4°C Physical risk rises due to high-frequency prices occurs. disasters Risk under "Severe Stress Scenario 1" Default occurrence of investment and loans (same as highlighted on the left). Severe Stress Scenario 1 Severe Stress Scenario 2 realizing from storm and flood disasters A Credit costs incurred due to a decline in (Current level of Default risk increases in personal business (Expansion of budget real estate values. due to debtor's business deterioration and technological progress deficit due to fiscal Unrealized losses on securities, mainly income decline A and regulatory measures for frequent bonds. maintenance) disasters, rise in interest Since many large loan portfolios are relatively In addition to climate change risks, there is Probability of rates, decline in real strong, demand for funds for repairs and a growing need for hedging against real estate values, etc.) occurrence: Low strengthening disaster prevention equipment estate, etc. increases | Probability of

occurrence:

Extremely low

Increasing need for hedging against climate

change risks and insurance products.

# the Shinsei Bank Group and its Responses

#### Initiatives through Business

- · Continue arranging project finance for renewable energy such as solar, wind, and geothermal.
- · Efforts to finance green social and industrial infrastructure, such as environmentally friendly vessels and environmental real estate.
- Promote Transition Finance (Transition Support Finance) with a focus on High-Emission Sectors.
- · Promote leasing of construction machinery used for natural disaster recovery and countermeasures as well as brokerage of used property sales.

#### Risk analysis

- Impact of physical risks (domestic real estate, domestic project finance, housing-related, and consumer) have been quantified. In the future, we will expand and refine the scope of measurement.
- · Quantified transition risk (electricity as well as the oil and gas sector) completed. In the future, we will expand the scope of measurement coverage and promote refinement.

#### Goal setting

- JPY5 trillion of cumulative origination of sustainable finance by the end of FY2030.
- Zero loan balance for project finance for coal-fired thermal power generation by the end of FY2040.
- · Net zero greenhouse gas emissions in the Shinsei Bank Group's investment and loan portfolio by the end of FY2050.



# **Risk Management**

Responsible Investment and Lending Policy
In July 2021, the Shinsei Bank Group established
the Responsible Investment and Lending Policy
with the aim of upgrading its system for promoting
responsible investment and financing. We regard
business transactions with companies that do not
give appropriate consideration to environmental and
social issues as a management risk, and we prohibit
or restrict transactions based on the recognition that
there are serious risks to the environment and society
with respect to investments and loans for some
specific businesses.

From the perspective of responding to climate change, based on a precautionary approach, we will not make new investments and loans for the construction of new coal-fired thermal power plants, and we will reduce the amount of investments and loans for coal-fired thermal power plants.

## Adoption of the Equator Principles

Shinsei Bank adopted the Equator Principles in April 2020. When financing large-scale development projects, we review the environmental and social impact of projects based on the Equator Principles and make decisions comprehensively. We strive to fulfill our corporate social responsibilities and upgrade our environmental and social risk management.

FY2021 results:

Number of projects financially closed by applying the Equator Principles: 9,

Equator Principles Risk Category Grant Results: A: 0, B: 9, C: 0

# Adoption of the Poseidon Principles

In March 2021, Shinsei Bank signed the Poseidon Principles, established as a financial institution's initiative to address climate change risks in the shipping industry, as the fourth financial institution in Asia.

Since reducing GHG emissions is an unavoidable global issue for the shipping industry, we understand that it will become more important to be aware of the principles and respond to them in climate change risk management in vessel financing.

As a financial institution that proactively engages in vessel financing, Shinsei Bank will provide financial support for the transition to sustainability in the entire shipping industry as well as our customers while also committing to the Poseidon Principles, and manage the climate change risks associated with our business.

# **Metrics and Targets**

# Targets for Addressing Climate Change Issues through Businesses

Investing and financing in renewable energy is an area where the Shinsei Bank Group has traditionally been strong, and we have set this goal based on the belief that it is an important role of financial institutions to provide funds to customers who are working to resolve environmental and social issues.

https://www.shinseibank.com/corporate/en/policy/esg/equator.html

In addition, we have established a specialized team called the Transition Task Force to promote dialogue with customers and support for customers' decarbonization, as our efforts in a decarbonized society are an urgent and important issue for the society as a whole.

- JPY5 trillion of cumulative origination of sustainable finance by the end of fiscal 2030
- Supporting transition promotion of corporate customers in high GHG emissions sectors

Targets for Contributing to a Decarbonized Society Reducing GHG emissions to virtually zero by 2050 is a common global target. The Shinsei Bank Group will strive to reduce greenhouse gas emissions by itself, and as a financial institution, we will also strive to reduce greenhouse gas emissions by investees and lenders.

Net zero GHG emissions from the Shinsei Bank
 Group's energy use by the end of fiscal 2030

- Net zero GHG emissions in the Shinsei Bank
   Group's investment and loan portfolio by the end
   of fiscal 2050
- Zero loan balance for project finance for coal-fired thermal power generation by the end of fiscal 2040

GHG Emissions of the Shinsei Bank Group

We measured GHG emissions of Shinsei Bank and

Group companies, focusing on electricity, which has

the largest contribution in Scope 1 and 2. We will further expand the scope of Scope 1 and Scope 2 measurement and disclosure the ranges. For future reductions, we plan to consider promoting energy conservation and switching contracts to renewable energy-derived electricity. To reduce the environmental burden, we will continue to work on reducing GHG emissions.

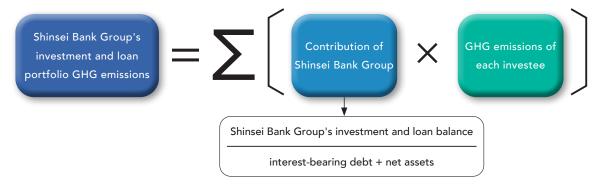
# GHG Emissions

Emissions data (fiscal year)	2020	2021
CO2 emissions (t) <sup>1,2,3</sup>	13,981	13,043
Electricity consumption (1000kWh) <sup>1,3</sup>	29,210	28,218

- Electricity consumption and CO<sub>2</sub> emissions from electricity. Scope of reporting: Shinsei Bank, Shinsei Financial, Aplus, Showa Leasing's domestic bases, and Shinsei Bank head office and Shinkawa office of other group companies.
- Electricity is calculated according to the most recent adjusted emissions factors by electricity producers based on the Act on the Promotion of Global Warming Countermeasures.
- 3. Since the  $CO_2$  emissions from the use of electricity in 2020 were overaggregated, the corrected version is shown.

#### Investment and Loan Portfolio GHG Emissions

Formula for Calculating Investment and Loan Portfolio GHG Emissions



What is the Shinsei Bank Group's investment and loan portfolio GHG emissions?

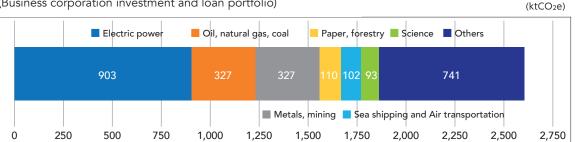
This is the ratio of the investment and loan balance of the Shinsei Bank Group to the GHG emissions of each investee.

The net assets of listed companies are the market capitalization of common stock and preferred stock.

Measurement Results of Shinsei Bank's Business Corporations and Housing Loans

Asset type	Balance to be calculated(JPY1 billion)	GHG emissions (ktCO <sub>2</sub> e) <sup>(*4)</sup>	Carbon intensity (ktCO <sub>2</sub> e/JPY1 billion)	Data quality score <sup>(*5)</sup>
Business corporations	1,565	2,604	1.66	2.84
Housing loans	1,134	91	0.08	4.39

# Breakdown of GHG Emissions by Industry (Business corporation investment and loan portfolio)



The Shinsei Bank Group recently set a target of net zero emissions of GHGs from its investment and loan portfolio (\*1) by the end of fiscal 2050. At the same time, the actual GHG emissions are calculated in accordance with the international standards published by PCAF.(\*2) In fiscal 2021, we also measured our investment and loan portfolio GHG emissions for a portion of Shinsei Bank's business corporation and residential mortgage loans.(\*3) In the future, we plan to gradually expand the number of target assets and improve calculation accuracy.

- \*1 The GHG emissions are calculated as the contribution of the Shinsei Bank Group to the GHG emissions of each investee and financing.
- \*2 PCAF: Partnership for Carbon Accounting Financials
- \*3 Of the six asset types in the PCAF criteria (above), we measured GHG emissions from our investment and loan portfolio based on the calculation methods, the corporate entities for "listed equity securities and corporate bonds" and "business loans and unlisted equity securities," and residential mortgage loans for "residential real estate."
- \*4 The GHG emissions are calculated in accordance with the international standards published by PCAF.
  For details, please refer to PCAF "The Global GHG Accounting & Reporting Standard for the Financial industry".
  https://carbonaccountingfinancials.com/files/downloads/PCAF-Global-GHG-Standard.pdf
- \*5 Data quality scores: Here, the measurement / estimation accuracy of each investment / loan destination GHG emission measurement /estimation approach is scored in five stages.
  - The smaller the value, the higher the accuracy.



# **Initiatives for Human Rights**

With the advancement of globalization, the impact of corporate human rights issues on society has become evident in recent years. The United Nations endorsed the Guiding Principles on Business and Human Rights in 2011. The Guiding Principles on Business and Human Rights cover all nations and all business enterprises. To resolve business and human rights issues, the Guiding Principles focus on "Protect, Respect and Remedy" framework and summarize the content that should be observed based on the 31 principles. Among these, corporate responsibilities include policy commitments, human rights due diligence, remediation mechanisms, and human rights education. In 2020, the Government of Japan formulated the National Action Plan on Business and Human Rights to address business and human rights issues in Japan, and expressed expectations for Japanese companies to respond to respect for human rights based on international standards. Consequently, the consideration of human rights violations, including forced labor and child labor, is becoming an important factor in business activities.

In 2018, the Shinsei Bank Group established a Group Human Rights Policy and has been working to respect human rights. In light of these domestic and overseas trends regarding human rights, the Group fully revised the Group Human Rights Policy in November 2021. This Policy is founded in accordance with the Universal Declaration of Human Rights, the International Covenants on Human Rights, the Guiding Principles on Business and Human Rights, the ILO Declaration on Fundamental Principles and Rights at Work, and the Children's Rights and Business Principles.

As a commitment to respect human rights, the Group Human Rights Policy stipulates the basic policy for fulfilling our responsibility to respect all human rights, as well as respect the human rights of customers, partners, employees, and local communities involved in corporate activities. The main human rights issues are forced labor and child labor, overwork and long working hours, mental and physical health and safety, freedom of association and the right to collective bargaining, fair wages and equal wages for equal work, discrimination, harassment, and the right to privacy.

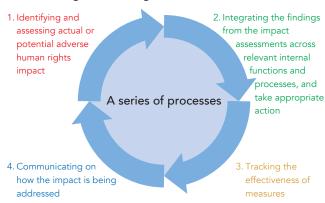
In addition, we adopt policies such as human rights due diligence, grievance mechanisms (employee consultation helplines), stakeholder engagement, and raising awareness and training. Of these, human rights due diligence is a mechanism for managing potential human rights risks in corporate activities and avoiding and reducing negative impact on companies (human rights risk management). In particular, we recognize the importance of human rights due diligence for employees, customers, and partners. Regarding the status of human

rights due diligence, we are developing a human rights risk assessment process for each stakeholder group. The process begins with human rights due diligence for employees targeting key companies of the Group. Regarding human rights due diligence for corporate customers, we are examining effective evaluation methods to prioritize human rights risks from areas of greater importance.

#### **Human Rights Due Diligence Process**

We recognize the importance of continually implementing the human rights due diligence processes to identify adverse human rights impact and to prevent and mitigate the adverse impacts.

## ■ Human Rights Due Diligence Process



The Group will use this policy as a guide for respect for human rights with the highest priority as we promote our initiatives for the respect for human rights.

# **Initiatives for Employees**

At the Shinsei Bank Group, we are constantly reviewing our human resource systems and measures, recognizing that the most important task for organizational growth is for all employees to demonstrate their abilities and to be motivated in their work. In order to provide optimal value to our customers, we are working to develop and fully utilize human resources, while fostering an organizational culture as a whole Group.

# Shinsei Bank Group's Human Resource Strategy

The Shinsei Bank Group believes that human resources with diverse characteristics and values can continue to

create new value as an organizational unit by recognizing and accepting each other's existence and leveraging everyone's respective strengths.

We have been promoting the creation of systems and a corporate culture that enables us to acquire and retain a diverse range of human resources to realize continuous value creation under a new normal. In terms of recruitment, we are actively recruiting personnel through referrals from the Group's employees as well as reemploying those who once retired from the Group and have accumulated experience at other companies, while also providing a place for alumni, a network of retirees, to interact. Within the Group, we have been making maximum use of human resources by fostering a flexible personnel system that enables diverse human resources to thrive, and a corporate culture that accepts and utilizes

diversity. In fiscal 2021, we began promoting the "1on1 Meeting" as a forum for one-on-one dialogue between superiors and subordinates for each employee's growth, and we are working to foster human resources that respects the concept of individual career development. Through these measures, we continue to acquire and utilize the human resources necessary for continuous value creation in various forms from within and outside the Group.

In fiscal 2022, we have commenced integrating our personnel system and personnel management system in order to realize optimal human resource management for the Shinsei Bank Group. We also plan to actively promote personnel exchanges within the SBI Group and Shinsei Bank Group to create synergies between both the Group.

# **Outside Shinsei Bank Group**

Utilization and acquisition of personnel outside the Group

Highly specialized financial personnel

IT personnel
DX human resources
Global human resources
Employee of other enterprises
Ex-employees

Freelance

Introduction of diverse recruitment methods, competitiveness in recruitment/strengthening of branding

# **Employment**

- Mid-career recruitment
- Referrals/returnees/alumni recruitment of senior DX personnel
- Recruitment of new graduates

Employment of full-year employees and introduce new courses (Innovator course)

Securing diverse human resources that do not assume only regular and long-term employmen

assume only regular and long-term employment

Temporary

Side Work/

Fortr

Temporary
Transfer and
Staffing
Side Work/
Concurrent
Work
Entrustment
and Consign

- Acceptance of side work/concurrent work personnel from other companies
- •Utilization of freelance
- •Acceptance of side work/concurrent work and parallel careers by in-house personnel

Retirement

Appropriate Metabolism

•Support for Second Careers

# Inside Shinsei Bank Group

Maximizing the use of human

resources within the Group

Flexible personnel system

Corporate culture that accepts diversity and generates synergy



Cost performance

Maximizing the value of

employees

### History of Shinsei Bank Group's Diversity and Inclusion (D&I)

The Shinsei Bank Group promotes diversity to realize sustainable value creation.

The Diversity Promotion Department promotes a variety of initiatives to address issues such as promoting women's active participation, realizing diverse work styles, promoting and utilizing diverse careers, and encouraging the active participation of diverse human resources.

In order to create continuous results, we introduced various options such as remote work, self-directed flextime, life support leave, and abolition of dress codes. In this way, we are working to create an environment in which employees can work in their own way with satisfaction. In order to push forward the promotion and utilization of diverse careers, we are helping to create an autonomous career that takes advantage of each individual's strengths and individuality. For example, we

became the first major bank to allow side/concurrent work, so that employees are able to link learning outside the company or in a place away from business for individual growth and organizational innovation. In fiscal 2021, in the "SHINSEI Diversity and Inclusion Forum", we actively provided opportunities to deepen awareness and understanding of various topics in diversity and inclusion, including LGBTQ training, "Ikuboss" (family friendly boss") training, and webinars to support the balance between nursing care and work.

### Shinsei Bank Group's Mindset on Working Styles

The Shinsei Bank Group aims to be a workplace where employees can work freely without being constrained by their life stages, life events, and other factors, and without being tied to the time or place of work, and where they can demonstrate results as a team. We believe that respecting each other and

demonstrating respective strengths by members with diverse backgrounds and values is the source of our continued strong organizational strength in an uncertain environment.

### **Employment Initiatives for Persons with Disabilities**

There are 97 people with disabilities working in various Shinsei Bank Group workplaces (as of April 2022), based on the idea that individuals with diverse values should be able to harness their individuality and work together in the same work place, rather than separating people with disabilities from those without disabilities. In October 2020, we joined the Accessibility Consortium (ACE) established with the aim of setting up a new model for the employment of people with disabilities. In March 2021, the Group endorsed The Valuable 500, an international initiative to promote the active participation of people with disabilities.

#### ■ Work Style Support

# Remote Work System



Allows employees to work outside the office, such as at the employees' home or family's home, for an unlimited number of days.

# No Dress Code



Dress code guidelines have been abolished.

#### **Flextime**



Allows employees to start or finish work up to two hours earlier or later than normal.

### Career Support

# Side Work/ Concurrent Work



Allows employees to concurrently engage in personal business (outsourcing, business start-up, company executive, etc.) or work concurrently for another company.

# Life Support Leave



Leave system that supports a variety of working styles and career development in accordance with each person's life stage.

# Active Participation of Women



Providing career support to women who aim to become managers and establishing initiatives to change our organizational culture.

# Active Participation of Senior Personnel



Provide training programs to enable senior employees to independently design their careers.



# **Efforts for Employee Health**

The Shinsei Bank Group is working to maintain and improve the health of employees and create a safe and comfortable working environment in cooperation with the Health Committee and industrial health, in accordance with laws related to occupational health and safety. The health management promotion section of the Group Human Resources Division is working to promote employees' health management. Each Group company's health management committee, the Health Management Promotion Committee, and the Health Insurance Association are actively involved in and collaborate with the Health Development Center, industrial physicians, and public health nurses to create a viable system. We have formulated the Shinsei Bank Group Health and Management Declaration to further promote healthy management, in order to create a workplace environment in which employees can work happily and with satisfaction both mentally and physically, and are able to demonstrate their abilities, In fiscal 2021, we promoted the use of paid and consecutive leave, held walking in groups events, and provided health courses for women. In 2021 and 2022, we were certified as an "the outstanding organizations in Health & Productivity Management 2021."

# **Support for Male Childcare**

In April 2021, the five Shinsei Bank Group companies\* formulated an action plan based on the Act on Advancement of Measures to Support Raising Next

Generation Children, for two years starting in fiscal 2021. The Group set two common targets to create an environment and foster an organizational culture in which all employees working at the Group can demonstrate their abilities and play an active role with rewards while striving to harmonize their work and lifestyles.

\* Shinsei Bank, Ltd., APLUS, Co., Ltd., Shinsei Financial Co., Ltd., Showa Leasing Co., Ltd., Shinsei Investment & Finance Co., Ltd.

Target 1: To ensure that employees raising children, regardless of gender, continue to grow while working and raising children, make employees aware of various human resource systems, support information exchanges between the peer groups, provide information on career development before and after childcare, provide training, etc.

Target 2: To foster a corporate culture in which all employees can work and live in harmony with each other, raise awareness of workplace priorities and to improve the stereotyped consciousness of gender roles

Since fiscal 2020, as a measure to encourage employees to raise children regardless of gender, we have set diversity promotion targets as part of performance evaluations for managers with subordinates, and have incorporated support for male parenting and balancing work. In addition, we introduced the Hagukumi Leave, which provides employees with 20 days of special leave from the time of their spouse's pregnancy until their child reaches the age of two, and made it mandatory for them to take 15 days of leave. In fiscal 2021, the number of employees who took *Hagukumi* Leave was 179.

# ■ Workstyle Reform-Related Programs

System	Details			
Self-Directed Flextime	Allows employees to start or finish work up to two hours earlier or later than normal starting or ending times in increments of 30 minutes			
Work from Home	Allows employees working for an unlimited number of days from their home or a relative's home (within two degrees of kinship)			
Side Work / Concurrent Work	Allows employees to concurrently engage in personal business (outsourcing, business start-up, company executive, etc.) or work concurrently for another company			
Commuting by Bicycle	Allows employees to commute by bicycle			
Half-Day Paid Time Off	Allows employees to take time off in half-day increments during designated hours in the morning or afternoon			
Hourly Paid Time Off	Allows employees to take time off up to five days per year and up to four hours per day in one-hour increments (in combination with half-day paid time off)			
Special Leave to Male Employees for Childbirth	Allows for 20 days leave after spouse's pregnancy up to the child reaches two years old (allows employees to take leave on a split basis or in half-day units)			
Life Support Leave	Allows employees to take a leave of absence for reasons including childcare, family care, study abroad, fertility treatment, spouse work transfer, etc., not covered by existing frameworks			
Maternity Leave	Female employees can take leave six weeks prior to childbirth and eight weeks following childbirth			
Childcare Leave	Allows employees to take leave for childcare up to the child reaches two years of age			
Family Care Leave	In principle, employees can take up to a total of one year (365 days) off to care for each family member who requires care			

(Note) Only employees satisfying certain conditions are eligible for the programs above.

# **Active Participation of Women**

The Shinsei Bank supports the "Declaration on Action by a Group of Male Leaders Who Will Create a Society in which Women Shine" advocated by the Cabinet Office. In addition, we are actively promoting women's career through the signing of the Women's Empowerment Principles, participation in the 30% Club Japan, and support for the Keidanren's "Challenge Initiatives for 30% of Executives to be Women by 2030." The Group Women's Activity Promotion Committee, established in February 2018, is composed mainly of the top management of business divisions and directors of Group companies, and is strongly driving the promotion of the active participation of women in the Group. In addition, five Shinsei Bank Group companies formulated "The Action Plan for Promoting Active Participation of Women," for three years starting in fiscal 2020. The Group set the following common targets to promote

highly effective initiatives for promoting the active participation of women in the workplace with a sense of speed across the Group.

In March 2022, we were selected as the Nadeshiko Brand \*\* based on our efforts and achievements in promoting the active participation of women. In April 2022, we obtained the "Eruboshi (Stage 3)" certification.

\*\*The "Nadeshiko Brand" is an initiative jointly implemented since fiscal 2012 by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange aiming to introduce investors who value mid- and long-term values, with a list of companies that excel in promoting women's active participation. Not only does it aim to encourage investors for further investment in those companies but also encourages the companies themselves to accelerate their efforts.

### **International Women's Day Event**

The Shinsei Bank Group held events and webinars for five days from March 7 to 11, 2022, as "Shinsei Women's Week 2022", in conjunction with the "International Women's Day," held on March 8th every year, to learn and think about gender equality and women's empowerment.







During the period, we held events to show support for gender equality such as using original web backgrounds, wearing yellow clothing, and held webinars to introduce examples of women participation in MB Shinsei Finance, in Vietnam and in UDC Finance in New Zealand, our overseas group companies. We also held a panel discussion to share experiences with male employees who took childcare and Hagukumi Leave, and invited Ms. Hiroko Sasaki, an outside director of the Bank (as of March 2022) for a special lecture entitled "Diversity and Inclusion in a Transformation Age".

Action Plan Based on the Act on Promotion of Women's Participation and Advancement in the Workplace

(From April 2020 to March 31, 2023)

		(, , e.m., p.m. 2020 to maion on a 2020)
		Achieve a ratio of 18% or more for women in managerial positions* at five group companies (also set target separately for each company)
		Achieve 100% for the childcare-related leave rate for both males and females

\* Senior managerial positions or higher

■ Target Ratio of Women in Management Positions (Senior Manager or Above) (as of March 31, 2022)

	Shinsei Bank	Showa Leasing	Shinsei Investment & Finance	APLUS	Shinsei Financial	Total
Target	20%	8%	15%	18%	17%	18% or more
Result	22.2%	9.2%	18.9%	18.2%	17.1%	19.0%



# **Social Initiatives**

# **Concept of Social Contribution Activities**

The Shinsei Bank Group considers social contribution activities to be "activities that have a positive impact on the creation of a sustainable society in which employees of the Group can participate with sympathy," and engages actively in these activities.

As a corporate group that provides financial services to society, we are aware that the sound development of the society is the foundation of the Group's existence. We are fulfilling our role as a good corporate citizen that contributes to the development of society through sustainable growth and development. We are also aiming for *value co-creation* through collaboration with our partners.



# Expansion of "MoneyConnection®" Financial Literacy Program

"MoneyConnection®," a financial literacy program which Shinsei Bank Group developed in collaboration with NPO-SODATEAGE-NET, an authorized specified nonprofit organization ("SODATEAGE-NET"), consists of programs based on the assumption of face-to-face implementation. So far, we have made numerous achievements in various regions in the form of school visits. The needs of schools are becoming increasingly diverse due to changes in the social situation caused by

the COVID-19 outbreak, and a system that can respond to these needs is becoming increasingly necessary.

In the autumn of 2020, we began using an online conferencing system to make improvements. In addition, in January 2022 we launched the MoneyConnection® e-program, a Web application that enables us to implement programs without face-to-face meetings.

We also expect that the expansion of the implementation method may lead to delivering the program to young people who cannot be connected by conventional onsite classes without restrictions on location or time. We will consider more meaningful development methods.

# Using MoneyConnection® to Co-Create Value with Shinsei Bank Group, SODATEAGE-NET and Ashinaga Foundation

The Shinsei Bank Group is cooperating with SODATEAGE-NET and the Ashinaga Foundation ("Ashinaga") to support scholarships using MoneyConnection<sup>®</sup>.

In December 2021, we conducted a face-to-face program for 65 college students entering the Ashinaga KOKORO JUKU, a dormitory operated by Ashinaga. A very simple message that the "money is necessary to live" seemed to be conveyed to the students with a

sense of conviction. During the review at the end of the program, we were able to see them actively discussing while sharing their respective awareness and impressions. Ashinaga is considering the continuous use of MoneyConnection®.

The Shinsei Bank Group intends to continue activities to create and expand support for value co-creation initiatives that link partners with other partners.



MoneyConnection® e-program