# FINANCIAL HIGHLIGHTS

Shinsei Bank, Limited, and Consolidated Subsidiaries For the fiscal years ended March 31, 2007, 2008, 2009, 2010 and 2011\*1

	Billions of yen										
		2007		2008		2009		2010		2011	
For the fiscal year:											
Net interest income	¥	95.4	¥	137.7	¥	202.9	¥	207.9	¥	<b>156.6</b>	
Non-interest income		160.8		124.9		(19.8)		56.2		106.0	
Net fees and commissions		46.4		40.8		26.5		25.1		<b>26.0</b>	
Net trading income (loss)		17.8		9.0		(4.6)		9.0		11.6	
Net other business income (loss)		96.6		74.9		(41.7)		22.1		68.3	
Total revenue		256.3		262.6		183.1		264.2		<b>262.6</b>	
General and administrative expenses		150.2		158.7		182.0		170.8		145.3	
Ordinary business profit		85.3		91.3		(16.4)		72.5		104.2	
Net credit costs		51.9		73.5		129.0		112.2		68.3	
Ordinary business profit (loss) after net credit costs		33.4		(17.8)		(145.5)		(39.7)		35.8	
Net income (loss)	(60.9)		60.1		(143.0)		(140.1)		42.6		
Cash basis net income (loss)*2		35.3		71.3		(97.0)		(53.7)		53.8	
Balances at fiscal year-end:											
Securities		1,854.6		1,980.2		2,174.1		3,233.3		3,286.3	
Loans and bills discounted	5,146.3			5,622.2		, 5,876.9		5,163.7		4,291.4	
Total assets	10,837.6		1	1,525.7	11,949.1		11,376.7		10,231.5		
Deposits and negotiable certificates of deposit	5,420.9			5,806.6	6,272.1		6,475.3		5,610.6		
Debentures	703.2		662.4		675.5		483.7		348.2		
Total liabilities	9,904.4		10,560.5		11,181.7		10,741.8		9,620.3		
Total equity	933.2		965.2		767.4		634.9		611.1		
Total liabilities and equity	¥ 10,837.6		¥ 11,525.7		¥ 11,949.1		¥ 11,376.7		¥ 10,231.5		
				.,		Yen		.,		-,	
Per share data:											
Common equity	¥	308.60	¥	364.35	¥	284.95	¥	232.72	¥	205.83	
Fully diluted equity*3		355.09		364.35		284.95		232.72		205.83	
Basic net income (loss)		(45.92)		38.98		(72.85)		(71.36)		21.36	
Diluted net income		_		32.44		_		_		21.36	
Dividends		2.66		2.94		0.00		0.00		1.00	
Cash basis per share data:											
Basic net income	¥	23.82	¥	46.31	¥	(49.39)	¥	(27.37)	¥	26.96	
Diluted net income		18.41		38.50						26.96	
						%					
Ratios:											
Return on assets*4		(0.6)		0.5		(1.2)		(1.2)		0.4	
Cash basis return on assets		0.4		0.6		(0.8)		(0.5)		0.5	
Return on equity (fully diluted)*5		(8.1)		8.8		(22.4)		(27.6)		8.5	
Cash basis return on equity (fully diluted)		4.7		10.5		(15.2)		(10.6)		10.7	
Expense-to-revenue ratio		58.6		60.4		99.4		64.6		55.3	
Total capital adequacy ratio		13.13		11.74		8.35		8.35		9.76	
Tier I capital ratio		8.11		7.37		6.02		6.35		7.76	
Risk weighted assets		7,652.0		9,212.5		9,621.0		7,722.1		6,653.7	

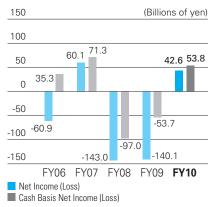
\*1 Since all yen figures have been truncated rather than rounded, the totals do not necessarily equal the sum of the individual amounts. \*2 Cash basis net income is calculated by excluding impairment and amortization of goodwill and other intangible assets, net of tax benefit, from net income (loss) under Japanese Generally Accepted Accounting Principles (GAAP).

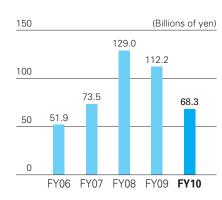
Principles (GAAP). \*3 Fully diluted equity per share is calculated by dividing equity at the end of the periods presented by the number of common shares that would have been outstanding had all securities convertible into or exercis-able for common shares been converted or exercised with an applicable conversion or exercise price within the predetermined range at the end of the period. \*4 Return on assets is calculated by dividing net income (loss) by the average of total assets at the beginning and end of the period presented. \*5 Return on equity (fully diluted) is calculated by dividing net income (loss) by the average of fully diluted equity at the beginning and end of the period presented.

Management Structure

## EARNINGS

#### Net Income (Loss) and Cash Basis Net Income (Loss)



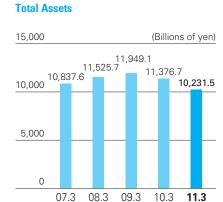


**Net Credit Costs** 

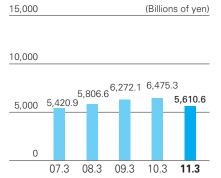
## **Net Interest Margin**



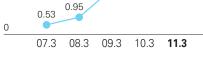
## **ASSETS AND LIABILITIES**



## Deposits and Negotiable Certificates of Deposit

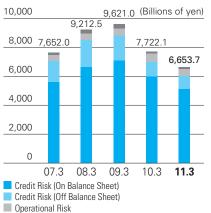


# Ratio of Non-Performing Claims to Total Claims (Non-Consolidated) 8 (%) 6.70 6.78 6 4 2.51 2



## CAPITAL

### **Risk Weighted Assets**



Market Risk

## Total Capital Adequacy Ratio and Tier I Capital Ratio



# Common Equity per Share

