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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Except for where the context indicates otherwise, words such as "we" or "our" indicates Shinsei Bank, Limited and its subsidiaries and affiliates accounted for by the equity-method, and "Shinsei" or the "Bank" refers to Shinsei Bank, Limited alone.

The following discussion should be read in conjunction with our consolidated and nonconsolidated financial statements prepared in accordance with generally accepted accounting principles in Japan ("Japanese GAAP") for banks, including the notes to those financial statements, included elsewhere in this annual report. Unless otherwise indicated, the financial information in the following discussion is based on our consolidated financial statements.

The following discussion contains forward-looking statements regarding the intent, belief or current expectations of the Bank's management with respect to our financial condition and future results of operations. In many cases, but not all, words such as "anticipate," "believe," "estimate," "expect," "intend," "plan," "probability," "risk" and similar expressions are used in relation to the Bank or its management to identify forward-looking statements. These statements reflect our current views with respect to future events and are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those we currently anticipate or target. We do not intend to update these forward-looking statements.

Financial and operational data that are stated in multiples of ¥0.1 billion have been truncated. All percentages have been rounded to the nearest 0.1%.

Fiscal year 2015 refers to the consolidated accounting period from April 1, 2015 to March 31, 2016 and other fiscal years are also stated in the same manner.

Additionally, "this fiscal year" refers to fiscal year 2015.

## OVERVIEW

Shinsei Bank, Limited is a diversified Japanese financial institution providing a range of financial products and services to both institutional and individual customers. Our business is organized around three business groups: the Institutional Group, the Global Markets Group and the Individual Group.

- Regarding businesses serving institutional clients, in order to provide financial products and services that meet the needs of our institutional customers through a strategic and systematic business promotion structure, the Institutional Group engages in the finance and advisory businesses primarily catering to corporations, public corporations and financial institutions and the Global Markets Group engages in the various financial markets businesses. The Institutional Group consists of these businesses promoted through the Bank and Showa Leasing Co., Ltd. (Showa Leasing).
- The Individual Group consists of the retail banking and the consumer finance businesses. In the retail banking business, the Bank engages in the provision of services to meet the various needs of its individual customers. In the consumer finance business, the Bank engages in the provision of unsecured personal loans through the Bank itself, Shinsei Financial Co., Ltd. (Shinsei Financial) and SHINKI Co., Ltd. (SHINKI) and through APLUS FINANCIAL Co., Ltd. (APLUS FINANCIAL) the Bank engages in the installment sales credit, credit card and settlement businesses.

#### FINANCIAL SUMMARY FOR THE FISCAL YEAR ENDED MARCH 31, 2016

In the fiscal year ended March 31, 2016, we recorded a consolidated profit attributable to owners of the parent of ¥60.9 billion, decreased ¥6.9 billion compared to ¥67.8 billion recorded in the previous fiscal year. This decrease compared to the previous fiscal year was the result of factors such as the nonrecurrence of significant dividend income from securities investments recorded in the Institutional Group in the previous fiscal year and the recording a loss due to the reassessment of a fund investment in the fiscal year ended March 31, 2016, despite progress made in strengthening the revenue base of the consumer finance business.

Total revenue was ¥216.6 billion for the fiscal year ended March 31, 2016. Of this amount, net interest income was ¥122.3 billion, decreased ¥4.1 billion from ¥126.4 billion recorded in the previous fiscal year. This was due to a decline in revenues resulting from the non-recurrence of major dividend income from securities investments recorded in the Institutional Group in the previous fiscal year and a decrease in revenues resulting from spread compression, mainly affecting the Institutional Group, which exceeded the effects of revenue growth in the consumer finance business achieved due to an increased loan balance as well as a reduction in funding costs. Additionally, noninterest income was ¥94.2 billion, decreased ¥14.6 billion compared to ¥108.8 billion recorded in the previous fiscal year. This decrease compared to the previous fiscal year was due to factors such as the non-recurrence of significant revenues recorded in the principal transactions business in the previous fiscal year, the recording of a loss due to the reassessment of a fund investment and a soft performance in the markets related business.

#### **OVERVIEW** (continued)

General and administrative expenses excluding amortization of goodwill and intangible assets was ¥141.3 billion in the fiscal year ended March 31, 2016, reduced from ¥144.2 billion recorded in the previous fiscal year 2015. While the Bank has continued to undertake the investment of management resources necessary to strengthen its business base such as increasing personnel and launching advertising campaigns, factors such as the Bank's promotion of operational efficiency and a reduction in deposit insurance premiums resulted in this outcome.

Net credit costs was ¥3.7 billion in the fiscal year ended March 31, 2016, improved ¥8.1 billion from ¥11.8 billion recorded in the previous fiscal year. While the Bank made additional provisions of general reserves for loan losses as a result of the growth of the consumer finance business loan balance, a portion of these costs being offset due to the recording of significant credit recoveries in the Institutional Group resulted in this outcome.

Regarding reserves for losses on interest repayments, total additional reserves of ¥2.7 billion were provisioned in the fiscal year ended March 31, 2016, reduced from ¥4.0 billion provisioned in the previous fiscal year.

The balance of loans and bills discounted as of March 31, 2016, was ¥4,562.9 billion, increased ¥101.6 billion from ¥4,461.2 billion as of March 31, 2015. While competition to meet the funding needs of customers remained fierce the balance of loans to institutional customers has increased as a result of steady growth in the real estate related lending and project finance balances. In lending to individuals, in addition to the housing loan balance continuing to experience robust growth, the loan balance of the consumer finance business continued to grow steadily from the previous fiscal year.

A net interest margin of 2.40% was recorded for the fiscal year ended March 31, 2016, increased from 2.38% recorded in the previous fiscal year. This was the result of a decline in the rate on deposits, including negotiable certificates of deposit ("NCDs"), exceeding the effect of a decline in the yield on interest-earning assets, particularly the yield on securities.

The Basel III domestic standard (grandfathered basis) consolidated core capital adequacy ratio declined from 14.86% as of March 31, 2015, to 14.20% as of March 31, 2016, due to a reduction in core capital resulting from the early redemption of preferred securities and subordinated term debt as well as an increase in risk assets resulting from new originations and purchases of major real estate nonrecourse loans and heightened market risk. Additionally, our Basel III international standard (fully loaded basis) common equity tier 1 capital ratio increased from 11.9% as of March 31, 2015, to 12.9%.

The balance of nonperforming loans ("NPLs") under the Financial Revitalization Law (nonconsolidated basis) as of March 31, 2016, was ¥34.7 billion, reduced ¥26.2 billion this fiscal year due to factors such as disposals of and collections on NPLs and improvements in obligor classifications of existing borrowers. In addition, the proportion of NPLs to the overall loan balance improved from 1.42% as of March 31, 2015, to 0.79% as of March 31, 2016.

#### SIGNIFICANT EVENTS

#### ISSUANCE OF UNSECURED CORPORATE BONDS

Shinsei Bank issued ¥5.0 billion of unsecured corporate bonds (with an inter-bond pari passu clause) on October 27, 2015.

#### **BUYBACK OF SHARES**

Shinsei Bank approved a resolution to undertake a buyback of common shares with purchase limits of up to 100 million shares and a maximum aggregate value of ¥10.0 billion with a purchase period from May 12, 2016, until May 11, 2017, in a meeting of the Bank's Board of Directors held on May 11, 2016.

## **SELECTED FINANCIAL DATA (CONSOLIDATED)**

Shinsei Bank, Limited and its Consolidated Subsidiaries

As of or for the fiscal years ended March 31, 2016, 2015, 2014, 2013 and 2012

	Billions of yen (except per share data and percentages)					
	2016	2015	2014	2013	2012	
Statements of income data:						
Net interest income	¥ 122.3	¥ 126.4	¥ 110.5	¥ 111.6	¥ 116.9	
Net fees and commissions	25.4	24.6	22.4	19.1	25.1	
Net trading income	8.4	11.5	13.9	20.0	13.6	
Net other business income	60.3	72.6	56.1	48.1	47.2	
Total revenue	216.6	235.3	203.0	199.0	202.9	
General and administrative expenses	141.3	144.2	135.0	130.9	130.3	
Amortization of goodwill and intangible assets			10010	10010	10010	
acquired in business combinations	7.4	8.6	9.7	10.8	11.9	
Total general and administrative expenses	148.7	152.8	144.8	141.7	142.3	
Net credit costs	3.7	11.8	0.2	5.5	12.2	
Net business profit after net credit costs	64.0	70.5	57.9	51.6	48.3	
Other gains (losses), net	(1.2)	2.1	(11.9)	2.1	(32.9)	
<b>.</b>		72.7	46.0			
Income before income taxes	62.8 1.9	2.4	2.4	53.8 0.5	15.3 2.9	
Current income taxes						
Deferred income taxes (benefit)	(0.5)	0.9	(0.7)	(1.3)	2.4	
Profit attributable to noncontrolling interests	0.3	1.5	2.9	3.5	3.5	
Profit attributable to owners of the parent	¥ 60.9	¥ 67.8	¥ 41.3	¥ 51.0	¥ 6.4	
Balance sheet data:						
Trading assets	¥ 336.3	¥ 317.3	¥ 249.1	¥ 287.9	¥ 202.6	
Securities	1,227.8	1,477.3	1,557.0	1,842.3	1,873.4	
Loans and bills discounted	4,562.9	4,461.2	4,319.8	4,292.4	4,136.8	
Customers' liabilities for acceptances and guarantees	280.6	291.7	358.4	511.0	562.6	
Reserve for credit losses	(91.7)	(108.2)	(137.3)	(161.8)	(180.6)	
Total assets	8,928.7	8,889.8	9,321.1	9,029.3	8,609.6	
Deposits, including negotiable certificates of deposit	5,800.9	5,452.7	5,850.4	5,457.5	5,362.4	
Trading liabilities	294.3	267.9	218.5	240.0	176.0	
Borrowed money	801.7	805.2	643.4	719.2	476.7	
Acceptances and guarantees	280.6	291.7	358.4	511.0	562.6	
Total liabilities	8,135.6	8,136.0	8,598.5	8,345.6	7,982.0	
Common stock	512.2	512.2	512.2	512.2	512.2	
Total equity	793.1	753.7	722.5	683.6	627.6	
Total liabilities and equity	¥ 8,928.7	¥ 8,889.8	¥ 9,321.1	¥ 9,029.3	¥ 8,609.6	
Per share data:	+ 0,020.7	+ 0,000.0	+ 0,021.1	+ 0,020.0	+ 0,000.0	
Common equity <sup>1</sup>	¥ 294.41	¥ 275.45	¥ 247.82	¥ 233.65	¥ 212.67	
Basic earnings per share	22.96	25.57	15.59	<sup>∓</sup> 233.03	÷ 212.07 2.42	
		20.07	15.59		2.42	
Diluted earnings per share	22.96		15.59	_	_	
Capital adequacy data:	14.00/	14.00/	10.00/			
Capital ratio (Basel III, Domestic Standard)	14.2%	14.9%	13.6%	—		
Total capital adequacy ratio (Basel II)	_		13.8%	12.2%	10.3%	
Tier I capital ratio (Basel II)	_		12.2%	10.4%	8.8%	
Average balance data:						
Securities	¥ 1,336.9	¥ 1,604.9	¥ 1,892.7	¥ 2,014.3	¥ 2,394.6	
Loans and bills discounted	4,434.2	4,326.8	4,241.5	4,246.2	4,159.8	
Total assets	8,909.3	9,105.5	9,175.2	8,819.5	9,420.6	
Interest-bearing liabilities	7,142.7	7,346.4	7,465.5	7,054.0	7,237.5	
Total liabilities	8,135.9	8,367.3	8,472.1	8,163.8	8,801.2	
Total equity	773.4	738.2	703.1	655.6	619.4	
Other data:						
Return on assets	0.7%	0.7%	0.5%	0.6%	0.1%	
Return on equity <sup>1</sup>	8.1%	9.8%	6.5%	8.6%	1.2%	
Ratio of deposits, including negotiable	0.1.70	0.070	0.0 /0	0.070		
certificates of deposit, to total liabilities	71.3%	67.0%	68.0%	65.4%	67.29	
Expense-to-revenue ratio <sup>2</sup>	65.3%	61.3%	66.5%	65.8%	64.29	
Nonperforming claims, nonconsolidated	¥ 34.7	¥ 60.9	¥ 164.7	¥ 242.6	¥ 295.9	
Ratio of nonperforming claims to	+ 34./	∓ 00.3	∓ 104./	∓ ∠4∠.U	∓ 230.9	
total claims, nonconsolidated	0.8%	1.4%	3.8%	5.3%	6 70	
total cidims, nonconsoliudled	0.8%	1.4 %	3.8%	0.3%	6.7%	

1 Stock acquisition rights and noncontrolling interests are excluded from equity. 2 The expense-to-revenue ratio is calculated by dividing general and administrative expenses by total revenue.

Strategies Supporting Corporate Value

#### **RESULTS OF OPERATIONS (CONSOLIDATED)**

## SUPPLEMENTAL FINANCIAL DATA AND RECONCILIATIONS TO JAPANESE GAAP MEASURES

 $\label{eq:shinse} Shinsei \; {\sf Bank}, \; {\sf Limited} \; {\sf and} \; {\sf its} \; {\sf Consolidated} \; {\sf Subsidiaries}$ 

For the fiscal year ended March 31, 2016 Billions of yen (exc	ept per share data and percentages
Amortization of goodwill and intangible assets acquired in business combinations	
Amortization of intangible assets acquired in business combinations	¥ 2.1
Associated deferred tax income	(0.6)
Amortization of goodwill	5.2
Total amortization of goodwill and intangible assets acquired in business combinations, net of tax benefit	¥ 6.7
Reconciliation of profit attributable to owners of the parent to cash basis profit attributable to owners of	the parent
Profit attributable to owners of the parent	¥ 60.9
Amortization of goodwill and intangible assets acquired in business combinations, net of tax benefit	6.7
Cash basis profit attributable to owners of the parent	¥ 67.6
Reconciliation of basic earnings per share to cash basis basic earnings per share	
Basic earnings per share	¥ 22.96
Effect of amortization of goodwill and intangible assets acquired in business combinations, net of tax benefit	2.54
Cash basis basic earnings per share	¥ 25.50
Reconciliation of return on assets to cash basis return on assets	
Return on assets	0.7%
Effect of amortization of goodwill and intangible assets acquired in business combinations, net of tax benefit	0.1%
Cash basis return on assets	0.8%
Reconciliation of return on equity to cash basis return on equity	
Return on equity	8.1%
Effect of amortization of goodwill and intangible assets acquired in business combinations, net of tax benefit	0.9%
Cash basis return on equity	9.0%
Reconciliation of return on equity to return on tangible equity	
Return on equity	8.1%
Effect of goodwill and intangible assets acquired in business combinations	1.2%
Return on tangible equity <sup>1</sup>	9.2%

1 Profit attributable to owners of the parent excludes Amortization of goodwill and intangible assets acquired in business combinations, net of tax benefit. Average equity excludes goodwill and intangible assets acquired in business combinations, net of associated deferred tax liability.

## **NET INTEREST INCOME**

Net interest income was ¥122.3 billion in the fiscal year ended March 31, 2016, decreased ¥4.1 billion from ¥126.4 billion recorded in the previous fiscal year. This performance was due to the decline in revenue resulting from the non-recurrence of major dividend income from securities investments recorded in the Institutional Group in the previous fiscal year and a decrease in revenue resulting from spread compression, mainly affecting the Institutional Group, exceeding the effects of revenue growth in the consumer finance business achieved due to an increased loan balance as well as a reduction in funding costs.

## NET REVENUE ON INTEREST-EARNING ASSETS

The table below shows the principal components of net revenue on interest-earning assets.

## TABLE 1. INTEREST-EARNING ASSETS AND INTEREST-BEARING LIABILITIES (CONSOLIDATED)

	Billions of yen (except Yield/Rate)					
		2016			2015	
Fiscal years ended March 31	Average Balance	Interest	Yield/Rate	Average Balance	Interest	Yield/Rate
Interest-earning assets:						
Loans and bills discounted	¥ 4,434.2	¥ 124.9	2.82%	¥ 4,326.8	¥ 125.0	2.89%
Lease receivables and leased investment assets/						
installment receivables	717.1	39.2	5.47	678.3	38.0	5.62
Securities	1,336.9	13.3	0.99	1,604.9	20.7	1.29
Other interest-earning assets <sup>1</sup>	277.8	2.5	n.m.³	357.8	2.8	n.m.³
Total revenue on interest-earning assets (A)	¥ 6,766.2	¥ 179.9	2.66%	¥6,968.0	¥ 186.7	2.68%
nterest-bearing liabilities:						
Deposits, including negotiable certificates of deposit	¥ 5,624.2	¥ 8.4	0.15%	¥ 5,654.5	¥ 10.8	0.19%
Borrowed money	775.6	4.7	0.62	722.1	4.7	0.66
Subordinated debt	56.9	1.6	2.88	61.7	1.7	2.78
Other borrowed money	718.7	3.1	0.44	660.3	3.0	0.46
Corporate bonds	130.8	2.8	2.20	181.7	5.1	2.85
Subordinated bonds	74.7	2.5	3.41	149.9	4.9	3.29
Other corporate bonds	56.0	0.3	0.58	31.7	0.2	0.76
Other interest-bearing liabilities <sup>1</sup>	611.9	2.2	n.m. <sup>3</sup>	787.9	1.4	n.m. <sup>3</sup>
Total expense on interest-bearing liabilities (B)	¥ 7,142.7	¥ 18.3	0.26%	¥7,346.4	¥ 22.1	0.309
Net interest margin (A) - (B)	-	161.5	2.40%	—	164.5	2.389
Non interest-bearing sources of funds:						
Von interest-bearing (assets) liabilities, net	¥(1,133.5)	_	-	¥(1,074.0)		_
Fotal equity excluding noncontrolling interest <sup>2</sup>	757.0	_	_	695.5		
Total non interest-bearing sources of funds (C)	¥ (376.4)	_	—	¥ (378.4)	_	
Total interest-bearing liabilities and						
non interest-bearing sources of funds (D) = (B)+(C)	¥ 6,766.2	¥ 18.3	0.27%	¥ 6,968.0	¥ 22.1	0.32%
Net revenue on interest-earning assets/ yield on interest-earning assets (A) - (D)	_	¥ 161.5	2.39%	_	¥ 164.5	2.369
Reconciliation of total revenue on interest-earning assets to total	interest incon	ne				
		V 480 C	0.000/	V 0 000 5	N/ 400 -	
Total revenue on interest-earning assets	¥ 6,766.2	¥ 179.9	2.66%	¥ 6,968.0	¥ 186.7	2.689
Less: Income on lease transactions and installment receivables	717.1	39.2	5.47	678.3	38.0	5.62
Total interest income	¥ 6,049.0	¥ 140.7	2.33%	¥ 6,289.6	¥ 148.6	2.369
Total interest expenses	_	18.3	_		22.1	
Net interest income	_	¥ 122.3	—	—	¥ 126.4	

1 Other interest-earning assets and other interest-bearing liabilities include interest swaps and funding swaps. 2 Represents a simple average of the balance as of the beginning and the end of the fiscal years presented.

3 n.m. is not meaningful.

Net interest income presented in the preceding table includes income on lease receivables and leased investment assets and installment receivables in addition to net received interest. However, while the Bank considers income on lease assets and installment receivables to be a component of net interest income, Japanese GAAP does not include income on lease transactions and installment receivables as one of the eligible components of net interest income. As a result, the Bank reports income on lease transactions and installment receivables in net other business income in its consolidated statements of income in conformity with Japanese GAAP.

Net interest margin increased from 2.38% recorded in the previous fiscal year to 2.40% in fiscal year 2015. This was primarily the effect of a decline in the rate on deposits, including NCDs, from 0.19% to 0.15% exceeding the effect of a decline in the yield on interest-earning assets, particularly the yield on securities, from 2.68% to 2.66%. Net interest income including income on leasing and installment receivables for the fiscal

year ended March 31, 2016, was ¥161.5 billion, decreased from ¥164.5 billion recorded in the previous fiscal year. This was the result of total interest income from interest-earning assets decreasing from ¥186.7 billion in the previous fiscal year to ¥179.9 billion in fiscal year 2015 in addition to the total interest expense on interest-bearing liabilities decreasing from ¥22.1 billion in the previous fiscal year to ¥18.3 billion in fiscal year 2015.

## **NET FEES AND COMMISSIONS**

Net fees and commissions consists mainly of fee income associated with domestic real estate nonrecourse finance, servicing fee income such as those associated with specialty finance and principal transactions, fee income associated with the credit guarantee and other businesses in the consumer finance business and fee income associated with sales of products such as mutual funds and insurance products. Net fees and commissions of ¥25.4 billion was recorded in the fiscal year ended March 31, 2016, increased from ¥24.6 billion recorded in the previous fiscal year, mainly due to factors such as an increase in revenue associated with the installment sales finance businesses of consumer finance subsidiaries.

## **NET TRADING INCOME**

The following table presents the principal components of net trading income.

## TABLE 2. NET TRADING INCOME (CONSOLIDATED)

	Binona or yen		
Fiscal years ended March 31	2016	2015	Change (Amount)
Income from trading securities	¥ 3.4	¥ 6.1	¥ (2.6)
Income (loss) from securities held to hedge trading transactions	0.3	(0.1)	0.4
Income from trading-related financial derivatives	4.7	5.6	(0.8)
Other, net	(0.1)	(0.0)	(0.1)
Net trading income	¥ 8.4	¥ 11.5	¥ (3.1)

Net trading income consists of revenue from derivatives associated with transactions with customers as well as revenue from proprietary trading performed by the Bank. Net trading income of ¥8.4 billion was recorded for the fiscal year ended March 31, 2016, decreased from ¥11.5 billion recorded in the previous fiscal year.

**Billions** of ven

Billions of yen

## **NET OTHER BUSINESS INCOME**

The following table presents the principal components of net other business income.

#### TABLE 3. NET OTHER BUSINESS INCOME (CONSOLIDATED)

		Billiono or you	
Fiscal years ended March 31	2016	2015	Change (Amount)
Net gain on monetary assets held in trust	¥ 6.6	¥ 7.4	¥ (0.8)
Net gain on foreign exchanges	5.6	6.3	(0.7)
Net gain on securities	2.0	8.4	(6.4)
Net gain on other monetary claims purchased	2.7	7.3	(4.6)
Other, net:	4.0	4.9	(0.8)
Income (loss) from derivatives entered into for banking purposes, net	0.5	(0.2)	0.8
Equity in net income (loss) of affiliates	2.1	4.0	(1.9)
Gain on lease cancellation and other lease income (loss), net	0.7	0.6	0.1
Other, net	0.5	0.4	0.1
Net other business income before income on lease			
transactions and installment receivables, net	21.0	34.5	(13.4)
Income on lease transactions and installment receivables, net	39.2	38.0	1.1
Net other business income	¥ 60.3	¥ 72.6	¥ (12.3)

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**RESULTS OF OPERATIONS (CONSOLIDATED) (continued)** 

Net other business income in the fiscal year ended March 31, 2016 was  $\pm$ 60.3 billion, compared to  $\pm$ 72.6 billion recorded in the previous fiscal year. This was due to factors such as the recording of a loss due to the reassessment of a fund investment in the principal transactions business and the non-recurrence of

major gains on the sale of equity investments recorded in the previous fiscal year in the Institutional Group, as well as a soft performance in the markets related business of the Global Markets Group resulting in significant market volatility.

## **TOTAL REVENUE**

As a result of the preceding factors, total revenue in the fiscal year ended March 31, 2016, was ¥216.6 billion, as compared to ¥235.3 billion recorded in the previous fiscal year.

## **GENERAL AND ADMINISTRATIVE EXPENSES**

The following table presents the principal components of general and administrative expenses.

## TABLE 4. GENERAL AND ADMINISTRATIVE EXPENSES (CONSOLIDATED)

		Billions of yen	
Fiscal years ended March 31	2016	2015	Change (Amount)
Personnel expenses	¥ 57.8	¥ 59.6	¥ (1.8)
Premises expenses	19.3	19.4	(0.0)
Technology and data processing expenses	19.3	18.8	0.4
Advertising expenses	10.4	11.4	(0.9)
Consumption and property taxes	8.6	7.8	0.7
Deposit insurance premium	2.0	3.5	(1.4)
Other general and administrative expenses	23.7	23.4	0.2
General and administrative expenses	141.3	144.2	(2.9)
Amortization of goodwill and intangible assets acquired in business combinations	7.4	8.6	(1.1)
Total general and administrative expenses	¥ 148.7	¥ 152.8	¥ (4.1)

General and administrative expenses excluding amortization of goodwill and intangible assets of ¥141.3 billion was recorded for the fiscal year ended March 31, 2016, reduced from ¥144.2 billion recorded in the previous fiscal year. This was a result of efforts to improve the efficiency of business operations, an improvement in deposit insurance premiums and the deferral of the recording of some expenses, even as the Bank continued to allocate management resources in order to further expand its business base.

Personnel expenses of ¥57.8 billion were recorded for the fiscal year ended March 31, 2016, reduced from ¥59.6 billion recorded in the previous fiscal year ended. This was due to a continued focus on the promotion of operational efficiency even while the Bank allocated additional personnel to strategically important business areas in order to expand its customer base and enhance profitability.

Nonpersonnel expenses of ¥83.5 billion were recorded in the fiscal year ended March 31, 2016, reduced from ¥84.6 billion recorded in the previous fiscal year. This was the result of exercising strict controls in the continued pursuit of operational rationalization across all businesses while also allocating the resources necessary to grow our business base. The components of fiscal year 2015 nonpersonnel expenses include: 1) Premises expenses of ¥19.3 billion, reduced marginally from ¥19.4 billion recorded in the previous fiscal year as a result of a continuing focus on efficient operations; 2) Technology and data processing expenses of ¥19.3 billion, increased from ¥18.8 billion recorded in the previous fiscal year as maintenance costs related to investments aimed at stabilizing our information technology infrastructure becoming fully realized increased; 3) Advertising expenses of ¥10.4 billion, reduced from ¥11.4 billion recorded in the previous fiscal year as a

result of the streamlining of business operations through the integration of Group companies; 4) Consumption and property tax expenses of ¥8.6 billion, increased from ¥7.8 billion recorded in the previous fiscal year due primarily to the effects of proforma standard taxation, 5) Deposit insurance premium expenses of ¥2.0 billion, sharply reduced from ¥3.5 billion recorded in the previous fiscal year as a result of a change in the insurance premium rate, and 6) Other general and administrative expenses of ¥23.7 billion, increased from ¥23.4 billion recorded in the previous fiscal year due in part to an increase in outsourcing expenses recorded in Individual Group businesses.

## **AMORTIZATION OF GOODWILL AND INTANGIBLE** ASSETS ACQUIRED IN BUSINESS COMBINATIONS

Amortization of goodwill and intangible assets acquired in business combinations associated with the acquisition of consumer finance and commercial finance subsidiaries totaled ¥7.4 billion for the fiscal year ended March 31, 2016, compared to ¥8.6 billion recorded for the previous fiscal year. This reduction is attributable to factors such as the utilization of the sumof-the-years' digits method in recording amortization of goodwill and intangible assets acquired in business combinations related to Shinsei Financial.

## TABLE 5, AMORTIZATION OF GOODWILL AND INTANGIBLE ASSETS ACQUIRED IN BUSINESS COMBINATIONS (CONSOLIDATED)

		Billions of yen	
Fiscal years ended March 31	2016	2015	Change (Amount)
Shinsei Financial	¥ 4.1	¥ 5.2	¥ (1.0)
SHINKI	(0.3)	(0.3)	—
APLUS FINANCIAL	0.8	0.8	(0.0)
Showa Leasing	2.6	2.7	(0.0)
Others	0.1	0.1	(0.0)
Amortization of goodwill and intangible assets acquired in business combinations	¥ 7.4	¥ 8.6	¥ (1.1)

## **NET CREDIT COSTS**

The following table presents the principal components of net credit costs.

## TABLE 6 NET CREDIT COSTS (CONSOLIDATED)

TABLE 6. NET CREDIT COSTS (CONSOLIDATED)		Billions of yen		
Fiscal years ended March 31	2016	2015	Change (Amount)	
Losses on write-off or sales of loans	¥ 1.3	¥ 4.9	¥ (3.6)	
Net provision of reserve for loan losses:				
Net provision of general reserve for loan losses	21.8	14.3	7.4	
Net provision (reversal) of specific reserve for loan losses	(11.0)	0.6	(11.6)	
Subtotal	10.8	15.0	(4.2)	
Other credit costs (recoveries) relating to leasing business	(0.2)	(0.1)	(0.1)	
Recoveries of written-off claims	(8.1)	(8.0)	(0.1)	
Net credit costs	¥ 3.7	¥ 11.8	¥ (8.1)	

Strategies Supporting Corporate Value

Net credit costs consist primarily of provisions and reversals of reserves for loan losses. In accordance with Japanese accounting standards, the Bank maintains general reserves, specific reserves and specified overseas receivables reserves for loan losses as well as a specific reserve for other credit losses. Subsidiaries such as Shinsei Financial, APLUS FINANCIAL, SHINKI and Showa Leasing also maintain general and specific reserves for loan losses.

Net credit costs of ¥3.7 billion were recorded for the fiscal year ended March 31, 2016, improved compared to ¥11.8 billion recorded in the previous fiscal year. This was primarily the result of the recording of significant credit recoveries in the Institutional Group even as the provisioning of reserves in the

consumer finance business increased due to the growth of the loan balance.

Recoveries of written-off claims of ¥8.1 billion was recorded in the fiscal year ended March 31, 2016, compared to ¥8.0 billion recorded in the previous fiscal year. Major components of the ¥8.1 billion of recoveries of written-off claims recorded in fiscal year 2015 include ¥3.5 billion of recoveries from Shinsei Bank (nonconsolidated basis), ¥4.0 billion of recoveries from Shinsei Financial and ¥0.7 billion of recoveries from SHINKI. It should be noted that net credit costs excluding recoveries of written-off claims in fiscal year 2015 were ¥11.8 billion, compared to ¥19.9 billion recorded in the previous fiscal year.

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### **OTHER GAINS (LOSSES), NET**

The following table presents the principal components of other gains (losses).

## TABLE 7. OTHER GAINS (LOSSES), NET (CONSOLIDATED)

TABLE 7. OTHER GAINS (E033E3), NET (CONSOLIDATED)	Billions of yen		
Fiscal years ended March 31	2016	2015	Change (Amount)
Net gain on disposal of premises and equipment	¥ 0.4	¥ 0.9	¥ (0.5)
Gains on write-off of unclaimed debentures	0.4	0.5	(0.1)
Provision for reimbursement of debentures	(2.9)		(2.9)
Gains on write-off of unclaimed deposits	0.5	0.3	0.2
Gains on sale of nonperforming loans	1.1	5.1	(4.0)
Gain on liquidation of subsidiaries	0.4	0.0	0.3
Provision of reserve for losses on interest repayments	(2.7)	(4.0)	1.3
Loss on sale of affiliate's stock	(0.2)		(0.2)
Impairment losses on long-lived assets	(0.6)	(1.4)	0.7
Gain on reversal of stock acquisition rights	0.6	0.0	0.6
Other, net	1.5	0.4	1.0
Total	¥ (1.2)	¥ 2.1	¥ (3.4)

Other losses of ¥1.2 billion were recorded in the fiscal year ended March 31, 2016, including an additional provision of reserves for losses on interest repayments of ¥2.7 billion for APLUS FINANCIAL.

## **INCOME BEFORE INCOME TAXES**

As a result of the preceding factors income before income taxes totaled ¥62.8 billion for the fiscal year ended March 31, 2016, compared to ¥72.7 billion recorded in the previous fiscal year.

#### TAX EXPENSE (BENEFIT)

Current taxes, including corporate tax, residency tax and business tax, and deferred taxes, totaled a net expense of  $\pm$ 1.4 billion for the fiscal year ended March 31, 2016, compared to a

net expense of ¥3.3 billion recorded in the previous fiscal year. In fiscal year 2015 current tax expense totaled ¥1.9 billion and deferred tax benefit totaled ¥0.5 billion. In the previous fiscal year, current tax expense totaled ¥2.4 billion and deferred income tax expense totaled ¥0.9 billion.

#### PROFIT ATTRIBUTABLE TO NONCONTROLLING INTERESTS (CONSOLIDATED)

Profit attributable to noncontrolling interests consists primarily of interest payments received on perpetual preferred securities issued by the Bank's subsidiaries and profit attributable to noncontrolling interests of other consolidated subsidiaries in the current fiscal year. Profit attributable to noncontrolling interests in the fiscal year ended March 31, 2016, totaled ¥0.3 billion, decreased from ¥1.5 billion recorded in the previous fiscal year.

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## TABLE 8. PROFIT ATTRIBUTABLE TO NONCONTROLLING INTERESTS (CONSOLIDATED)

Fiscal years ended March 31	2016	2015	Change (Amount)
Dividends on preferred securities (hybrid Tier I capital) issued by foreign SPCs	¥ 0.6	¥ 1.6	¥ (1.0)
Others	(0.2)	(0.1)	(0.1)
Profit attributable to noncontrolling interests	¥ 0.3	¥ 1.5	¥ (1.1)

## **PROFIT ATTRIBUTABLE TO OWNERS OF THE PARENT**

As a result of the preceding factors, in the fiscal year ended March 31, 2016, we recorded a consolidated profit attributable to owners of the parent of ¥60.9 billion, compared to ¥67.8 billion recorded in the previous fiscal year. Cash basis profit attributable to owners of the parent in the fiscal year ended March 31, 2016, totaled ¥67.6 billion, compared to ¥75.4 billion recorded in the previous fiscal year. It should be noted that cash basis profit attributable to owners of the parent is calculated by excluding amortization and impairment of goodwill and intangible assets acquired in business combinations, net of tax benefit, from profit attributable to owners of the parent calculated in accordance with Japanese GAAP.

## RECONCILIATION OF REPORTED-BASIS RESULTS AND OPERATING-BASIS RESULTS

In addition to analyzing our results of operations in the format used for our English version annual report financial statement, which we refer to as the "reported-basis" results, our management also monitors our "operating-basis" results in order to assess individual business lines and evaluate achievements against targeted goals. Operating-basis results are calculated by adjusting the reported-basis results, with adjustments primarily made for the amortization of goodwill and intangible assets acquired in business combinations, certain revenue items, amortization of net actuarial losses and lump-sum payment lines. Generally speaking, the operating-basis results represent what the Bank considers to be "core" business results and are in accordance with Japanese GAAP at the profit (loss) level. The following summary table presents a reconciliation between our reported-basis results and operating-basis results.

## TABLE 9. RECONCILIATION FROM REPORTED-BASIS RESULTS TO OPERATING-BASIS RESULTS (CONSOLIDATED) Billions of yen

2016				2015			
Reported- basis	Reclass	sifications	Operating- basis	Reported- basis	Reclassifications	Operating- basis	
¥ 122.3	¥	—	¥ 122.3	¥ 126.4	¥ —	¥ 126.4	
94.2		—	94.2	108.8	—	108.8	
216.6		_	216.6	235.3	—	235.3	
141.3		(0.8)	140.5	144.2	(2.5)	141.6	
7.4		(7.4)	_	8.6	(8.6)		
148.7		(8.2)	140.5	152.8	(11.2)	141.6	
67.8		8.2	76.0	82.4	11.2	93.6	
3.7		—	3.7	11.8	—	11.8	
—		7.2	7.2		8.4	8.4	
(1.2)		(0.9)	(2.1)	2.1	(2.7)	(0.5)	
62.8		—	62.8	72.7	_	72.7	
1.8		_	1.8	4.8	—	4.8	
¥ 60.9	¥	—	¥ 60.9	¥ 67.8	¥ —	¥ 67.8	
	basis ¥ 122.3 94.2 216.6 141.3 7.4 148.7 67.8 3.7 (1.2) 62.8 1.8	Reported-basis         Reclass           ¥ 122.3         ¥           94.2         216.6           141.3         7.4           148.7         67.8           3.7	Reported- basis         Reclassifications           ¥ 122.3         ¥         —           94.2         —         —           216.6         —         —           141.3         (0.8)         —           7.4         (7.4)         —           148.7         (8.2)         —           67.8         8.2         —           3.7         —         —           —         7.2         (1.2)         (0.9)           62.8         —         —         —           1.8         —         —         —	2016           Reported- basis         2016           *         -         *           *         -         *           *         122.3         *         -         *           94.2         -         94.2         94.2           216.6         -         216.6           141.3         (0.8)         140.5           7.4         (7.4)         -           148.7         (8.2)         140.5           67.8         8.2         76.0           3.7         -         3.7           -         7.2         7.2           (1.2)         (0.9)         (2.1)           62.8         -         62.8           1.8         -         1.8	2016           Reported- basis         Reclassifications         Operating- basis         Reported- basis           ¥ 122.3         ¥ -         ¥ 122.3         ¥ 126.4           94.2         -         94.2         108.8           216.6         -         216.6         235.3           141.3         (0.8)         140.5         144.2           7.4         (7.4)         -         8.6           148.7         (8.2)         140.5         152.8           67.8         8.2         76.0         82.4           3.7         -         3.7         11.8           -         7.2         7.2         -           (1.2)         (0.9)         (2.1)         2.1           62.8         -         62.8         72.7           1.8         -         1.8         4.8	2016         2015           Reported- basis         Reclassifications         Operating- basis         Reported- basis         Reclassifications           ¥ 122.3         ¥         —         ¥ 122.3         ¥         —           ¥ 122.3         ¥         —         ¥ 122.3         ¥         —           94.2         —         94.2         108.8         —           216.6         —         216.6         235.3         —           141.3         (0.8)         140.5         144.2         (2.5)           7.4         (7.4)         —         8.6         (8.6)           148.7         (8.2)         140.5         152.8         (11.2)           67.8         8.2         76.0         82.4         11.2           3.7         —         3.7         11.8         —           —         7.2         7.2         —         8.4           (1.2)         (0.9)         (2.1)         2.1         (2.7)           62.8         —         62.8         72.7         —           1.8         —         1.8         4.8         —	

1 Reclassifications consist principally of adjustments relating to lump-sum compensation and amortization of actuarial gains or losses from general and administrative expenses to other gains (losses), net. 2 Amortization of goodwill and intangible assets acquired in business combinations associated with acquisitions of companies is reclassified under ordinary business profit after net credit costs. 3 Amortization of goodwill and intangible assets acquired in business combinations associated with partial acquisitions of businesses is classified to general and administrative expenses. Strategies Supporting Corporate Value

## **BUSINESS LINES RESULTS**

The management of Shinsei Bank continuously monitors operating-basis business performances. The following section provides explanations regarding the operating-basis ordinary business profit (loss) after net credit costs (recoveries) of each business area.

#### TABLE 10. OPERATING-BASIS ORDINARY BUSINESS PROFIT (LOSS) AFTER NET CREDIT COSTS (RECOVERIES) BY BUSINESS LINE (CONSOLIDATED) Billions of yen

(RECOVERIES) BY BUSINESS LINE (CONSOLIDATED)		Billions of yen	
Fiscal years ended March 31	2016	2015	Change (Amount)
Institutional Group <sup>1,2</sup> :			
Net interest income	¥ 25.3	¥ 35.0	¥ (9.6)
Noninterest income	31.6	44.3	(12.7)
Total revenue	56.9	79.4	(22.4)
General and administrative expenses	29.7	29.0	0.7
Ordinary business profit	27.2	50.4	(23.2)
Net credit costs (recoveries)	(19.8)	(3.9)	(15.9)
Ordinary business profit after net credit costs (recoveries)	¥ 47.0	¥ 54.3	¥ (7.2)
Global Markets Group <sup>1</sup> :			
Net interest income	¥ 1.8	¥ 2.2	¥ (0.4)
Noninterest income	6.0	10.2	(4.2)
Total revenue	7.8	12.5	(4.6)
General and administrative expenses	7.5	7.1	0.3
Ordinary business profit	0.3	5.3	(5.0)
Net credit costs (recoveries)	(0.3)	0.0	(0.4)
Ordinary business profit after net credit costs (recoveries)	¥ 0.7	¥ 5.3	¥ (4.5)
ndividual Group:			
Net interest income	¥ 90.7	¥ 88.8	¥ 1.9
Noninterest income	48.5	47.8	0.7
Total revenue	139.3	136.6	2.6
General and administrative expenses	102.5	103.1	(0.6)
Ordinary business profit	36.7	33.4	3.3
Net credit costs	23.9	15.7	8.2
Ordinary business profit after net credit costs	¥ 12.7	¥ 17.7	¥ (4.9)
Corporate/Other <sup>2,3</sup> :			
Net interest income	¥ 4.3	¥ 0.3	¥ 4.0
Noninterest income	8.0	6.4	1.6
Total revenue	12.4	6.7	5.6
General and administrative expenses	0.7	2.3	(1.6)
Ordinary business profit	11.6	4.3	7.2
Net credit costs (recoveries)	(0.0)	(0.0)	(0.0)
Ordinary business profit after net credit costs (recoveries)	¥ 11.6	¥ 4.3	¥ 7.2
Fotal:			
Net interest income	¥ 122.3	¥ 126.4	¥ (4.1)
Noninterest income	94.2	108.8	(14.6)
Total revenue	216.6	235.3	(18.7)
General and administrative expenses	140.5	141.6	(1.1)
Ordinary business profit	76.0	93.6	(17.6)
Net credit costs	3.7	11.8	(8.1)
Ordinary business profit after net credit costs	¥ 72.3	¥ 81.8	¥ (9.4)

1 In accordance with organizational changes effective April 1, 2015, and May 1, 2015, revenues associated with the "Financial Institutions Sub-Group," previously included in the Global Markets Group, are now

In accordance with organizational changes effective April 1, 2015, and May 1, 2015, revenues associated with the "Inatical institutions sub-Group," previously included in the Global Markets Group, are now included in the "Institutions and controlling functions of the "Overseas Finance Department," previously included in the Institutional Group, are now included in "Corporate/Other" on a management accounting basis.
 Includes company-wide accounts, allocation variance of indirect expense and elimination amount of inter-segment transactions.

## **INSTITUTIONAL GROUP**

The Institutional Group consists of: 1) the Institutional Business, which provides financial products and services to the Bank's corporate, public corporation and financial institution customers; 2) Structured Finance, which provides services including real estate finance and project finance; 3) Principal Transactions, which is engaged in businesses such as credit trading, private equity and asset-backed investment businesses; and 4) Showa Leasing.

It should be noted that effective April 1, 2015, the Financial Institutions Sub-Group of the Global Markets Group was integrated with the Institutional Business Sub-Group of the Institutional Group. Furthermore, the Bank has implemented organizational changes effective May 1 and October 1, 2015, such as the retirement of the Sub-Group system within the Institutional Group. As part of these organizational changes, the corporate rehabilitation support business, previously part of Structured Finance of the Institutional Group, and the Asset-Backed Investment Division and the New Energy and PFI Department, previously part of Other Institutional Business, have been transferred to Principal Transactions, and similarly, the corporate planning and controlling functions of the Overseas Finance Department have been transferred from Other Institutional Business of the Institutional Group to Corporate/Other. Additionally, effective July 15, 2015, the Bank has established the Business Succession Finance Division in order to enhance the Bank's capability to provide solutions to its institutional clients such as resolving unprofitable businesses and the Syndicated Finance Division to strengthen ties with regional financial institutions through the marketing of loans and to collaboratively engage in the syndication of loans.

#### TABLE 11. INSTITUTIONAL GROUP ORDINARY BUSINESS PROFIT (LOSS) AFTER NET CREDIT COSTS (RECOVERIES) BY BUSINESS/SUBSIDIARY (CONSOLIDATED)1 Billions of ven

(necovenies) of dosiness/sodsidiant (co	INSULIDATED)	Billions of yen	
Fiscal years ended March 31	2016	2015	Change (Amount)
Institutional Business <sup>2</sup> :			
Net interest income	¥ 10.2	¥ 11.6	¥ (1.4)
Noninterest income	4.0	5.7	(1.6)
Total revenue	14.2	17.3	(3.0)
General and administrative expenses	10.4	9.4	0.9
Ordinary business profit	3.8	7.8	(4.0)
Net credit costs	0.6	2.2	(1.5)
Ordinary business profit after net credit costs	¥ 3.1	¥ 5.6	¥ (2.5)
Structured Finance <sup>3</sup> :			
Net interest income	¥ 12.7	¥ 12.7	¥ (0.0)
Noninterest income	6.2	5.5	0.7
Total revenue	19.0	18.3	0.7
General and administrative expenses	5.5	5.1	0.4
Ordinary business profit	13.5	13.1	0.3
Net credit costs (recoveries)	(20.4)	(6.6)	(13.8)
Ordinary business profit after net credit costs (recoveries)	¥ 33.9	¥ 19.8	¥ 14.1
Principal Transactions <sup>3</sup> :			
Net interest income	¥ 4.5	¥ 12.8	¥ (8.2)
Noninterest income	2.8	15.9	(13.1)
Fotal revenue	7.3	28.7	(21.3)
General and administrative expenses	5.1	6.2	(1.0)
Ordinary business profit	2.1	22.5	(20.3)
Net credit costs	0.3	1.7	(1.4)
Ordinary business profit after net credit costs	¥ 1.8	¥ 20.7	¥ (18.9)
Showa Leasing:			
Net interest income	¥ (2.1)	¥ (2.1)	¥ (0.0)
Noninterest income	∓ (2.1) 18.4	≠ (2.1) 17.1	∓ (0.0) 1.2
Total revenue	16.2	14.9	1.2
General and administrative expenses	8.5	8.1	0.3
Ordinary business profit	7.6	6.8	0.8
Net credit costs (recoveries)	(0.4)	(1.2)	0.8
Ordinary business profit after net credit costs (recoveries)	¥ 8.0	¥ 8.0	¥ 0.0
Institutional Group:			
Net interest income	¥ 25.3	¥ 35.0	¥ (9.6)
Noninterest income	≠ 25.3 31.6	¥ 35.0 44.3	¥ (9.6) (12.7)
Total revenue	56.9	79.4	(12.7)
	29.7	29.0	. ,
General and administrative expenses			0.7
Ordinary business profit	27.2	50.4	(23.2)
Net credit costs (recoveries)	(19.8)	(3.9) ¥ 54.3	(15.9) ¥ (7.2)
Ordinary business profit after net credit costs (recoveries)	¥ 47.0	¥ 54.3	¥ (7.2)

1 Figures include consolidation adjustments

2 In accordance with organizational changes effective April 1, 2015, and May 1, 2015, revenues associated with the "Financial Institutions Sub-Group," previously included in the Global Markets Group, are now included in the "Institutional Business" on a management accounting basis.
 3 In accordance with organizational changes effective April 1, 2015, May 1, 2015, and October 1, 2015, revenues associated with the Corporate Rehabilitation Support Business, previously included in "Structured Finance" and revenues associated with the Asset Backed Investment Department and the New Energy and PFI Department, previously part of "Others," have been included in "Principal Transactions," and the revenues associated with the corporate planning and controlling functions of the Overseas Finance Department, previously included in "Others," are now included in "Corporate/Other" on a management accounting basis.

Total revenue for the Institutional Group was ¥56.9 billion in the fiscal year ended March 31, 2016, compared to ¥79.4 billion recorded in the previous fiscal year. Of this amount, net interest income was ¥25.3 billion in the fiscal year ended March 31, 2016, decreased from ¥35.0 billion recorded in the previous fiscal year. This was primarily due to the non-recurrence of significant dividend income from securities investments recorded in the previous fiscal year. Additionally, noninterest income was ¥31.6 billion recorded in the previous fiscal year. This performance is the result of the recording a loss due to a reassessment of a fund investment in the Principal Transactions business and the non-recurrence of significant gains from the sale of securities recorded in the previous fiscal year.

Within the Institutional Group, the Institutional Business recorded total revenue of ¥14.2 billion in the fiscal year ended March 31, 2016, compared to ¥17.3 billion recorded in the previous fiscal year. This decrease compared to the previous fiscal year was due to factors such as the non-recurrence of major dividend income from securities investments recorded in the previous fiscal year, despite the Bank's continued efforts from the previous period to expand its base of core clients by attracting new loan customers and growing relationships with existing customers.

The Structured Finance Business recorded total revenue of ¥19.0 billion in the fiscal year ended March 31, 2016, compared to ¥18.3 billion recorded in the previous fiscal year. This increase compared to the previous fiscal year was due to factors such as the recording of major dividend income as well as an asset balance increase resulting from initiatives undertaken in a diverse range of properties including commercial, office and logistical facilities in the real estate finance business, as well as the recording of firm results in the project finance business, including renewable energy projects.

The Principal Transactions Business recorded total revenue of ¥7.3 billion in the fiscal year ended March 31, 2016, compared to ¥28.7 billion recorded in the previous fiscal year. Total revenue declined as a result of factors such as the recording of a loss due to the reassessment of a fund investment during fiscal year 2015 in addition to the non-recurrence of significant gains from the sale of securities recorded in the previous fiscal year in the private equity business.

Showa Leasing recorded total revenue of ¥16.2 billion in the fiscal year ended March 31, 2016, increased compared to ¥14.9 billion recorded in the previous fiscal year. This was primarily due to gains on the redemption of equity holdings.

General and administrative expenses in the fiscal year ended March 31, 2016, totaled ¥29.7 billion, compared to ¥29.0 billion recorded in the previous fiscal year. While continuing to promote operational efficiency across all business lines, this slight expense increase was due to the investment of management resources necessary in order to expand our business base.

Net credit costs in the fiscal year ended March 31, 2016, was a recovery of ¥19.8 billion, a significant improvement compared to a recovery of ¥3.9 billion recorded in the previous fiscal year. This was due to the Bank recording significant gains on the reversal of reserves for loan losses as a result of progression in the disposal of NPLs.

As a result of the preceding factors, the Institutional Group recorded an ordinary business profit after net credit costs of ¥47.0 billion in the fiscal year ended March 31, 2016, compared to ¥54.3 billion recorded in the previous fiscal year.

## **GLOBAL MARKETS GROUP**

The Global Markets Group consists of: 1) the Markets Sub-Group, which engages in foreign exchange, derivatives and other capital markets related businesses; and 2) Others, which includes businesses such as asset management and wealth management, as well as Shinsei Securities.

It should be noted that as a result of organizational changes effective on April 1, 2015, and May 1, 2015, the Financial Institutions Sub-Group of the Global Markets Group was integrated with the Institutional Business of the Institutional Group.

## TABLE 12. GLOBAL MARKETS GROUP ORDINARY BUSINESS PROFIT (LOSS) AFTER NET CREDIT COSTS (RECOVERIES) BY BUSINESS (CONSOLIDATED)

		Billions of yen	
Fiscal years ended March 31	2016	2015	Change (Amount)
Markets Sub-Group:			
Net interest income	¥ 1.7	¥ 2.0	¥ (0.3)
Noninterest income	3.3	7.2	(3.8)
Total revenue	5.1	9.2	(4.1)
General and administrative expenses	3.4	3.3	0.1
Ordinary business profit	1.6	5.9	(4.3)
Net credit costs (recoveries)	(0.1)	0.0	(0.1)
Ordinary business profit after net credit costs (recoveries)	¥ 1.7	¥ 5.9	¥ (4.1)
<b>e</b> t			
Others:	X 0.0	N/ 0.4	N( (0,0)
Net interest income	¥ 0.0	¥ 0.1	¥ (0.0)
Noninterest income	2.6	3.0	(0.3)
Total revenue	2.7	3.2	(0.4)
General and administrative expenses	4.0	3.7	0.2
Ordinary business profit (loss)	(1.2)	(0.5)	(0.6)
Net credit costs (recoveries)	(0.2)	0.0	(0.2)
Ordinary business profit (loss) after net credit costs (recoveries)	¥ (0.9)	¥ (0.5)	¥ (0.4)
Global Markets Group <sup>1</sup> :			
Net interest income	¥ 1.8	¥ 2.2	¥ (0.4)
Noninterest income	6.0	10.2	(4.2)
Total revenue	7.8	12.5	(4.6)
General and administrative expenses	7.5	7.1	0.3
Ordinary business profit	0.3	5.3	(5.0)
Net credit costs (recoveries)	(0.3)	0.0	(0.4)
Ordinary business profit after net credit costs (recoveries)	¥ 0.7	¥ 5.3	¥ (4.5)

1 In accordance with the organizational changes on April 1 and May 1, 2015, the Financial Institutions Sub-Group, previously a part of the Global Markets Group, were transferred to Institutional Business in the Institutional Group on a management accounting basis.

The Global Markets Group recorded total revenue of  $\pm$ 7.8 billion in the fiscal year ended March 31, 2016, compared to  $\pm$ 12.5 billion recorded in the previous fiscal year. Total revenue declined due to factors such as sluggish performances in the markets related business and the securities business despite initiatives undertaken in order to develop and provide products which satisfied the needs of customers and to grow the customer base.

The Markets Sub-Group recorded total revenue of ¥5.1 billion in the fiscal year ended March 31, 2016, decreased compared to ¥9.2 billion recorded in the previous fiscal year. This was the due to a soft performance in the markets related business as a result of considerable market volatility, despite an increase in revenues associated with customer transactions, primarily derivatives transactions.

Others of the Global Markets Group recorded total revenue of ¥2.7 billion in the fiscal year ended March 31, 2016, decreased compared to ¥3.2 billion recorded in the previous fiscal year.

General and administrative expenses for the Global Markets Group in the fiscal year ended March 31, 2016, totaled ¥7.5 billion, compared to ¥7.1 billion recorded in the previous fiscal year. While having continued to promote efficiency across each business line, the investment of resources into key business area in order to augment market transaction capabilities and reestablish the customer base has resulted in this increase compared to the previous fiscal year.

Net credit recoveries for the Global Markets Group totaled  $\pm 0.3$  billion in the fiscal year ended March 31, 2016, compared with net credit costs of  $\pm 0.0$  billion ( $\pm 40$  million) recorded in the previous fiscal year.

As a result of the preceding factors, the Global Markets Group recorded an ordinary business profit after net credit costs of ¥0.7 billion in the fiscal year ended March 31, 2016, compared to ¥5.3 billion recorded in the previous fiscal year.

## **INDIVIDUAL GROUP**

The Individual Group consists of: 1) Retail Banking, Shinsei Bank Card Loan Lake ("Shinsei Bank Lake") and other subsidiaries (Shinsei Financial Co., Ltd., SHINKI Co., Ltd., APLUS FINANCIAL Co., Ltd., and Shinsei Property Finance Co., Ltd.).

## TABLE 13. INDIVIDUAL GROUP TOTAL REVENUE BY PRODUCT/ENTITY (CONSOLIDATED)

		Billions of yen	
iscal years ended March 31	2016	2015	Change (Amount)
Retail Banking:	¥ 27.0	¥ 30.3	¥ (3.3)
Deposits etc Net Interest Income	11.1	13.5	(2.3)
Deposits etc Noninterest Income	0.5	2.4	(1.9)
Asset management	6.1	5.1	1.0
Loans	9.0	9.1	(0.0)
Shinsei Financial and Shinsei Bank Lake <sup>1,2</sup>	52.6	48.1	4.5
SHINKI	6.4	6.2	0.1
APLUS FINANCIAL <sup>2</sup>	51.7	50.4	1.3
Others <sup>3</sup>	1.3	1.4	(0.0)
Total revenue	¥ 139.3	¥ 136.6	¥ 2.6

1 Results for Shinsei Financial and Shinsei Bank Lake in the Lake business (started on October 1, 2011) are combined on a management accounting basis.

2 In accordance with a Group internal restructuring of the consumer finance business, a portion of the profit and loss of "Shinsei Financial and Shinsei Bank Lake" has been recombined into "APLUS FINANCIAL." 3 Includes Shinsei Property Finance and unallocated consumer finance business financials.

## TABLE 14. INDIVIDUAL GROUP ORDINARY BUSINESS PROFIT (LOSS) AFTER NET CREDIT COSTS (RECOVERIES) BY BUSINESS/SUBSIDIARY (CONSOLIDATED)

		Billions of yen	
Fiscal years ended March 31	2016	2015	Change (Amount)
Retail Banking:			
Net interest income	¥ 21.5	¥ 23.8	¥ (2.2)
Noninterest income	5.4	6.5	(1.1)
Total revenue	27.0	30.3	(3.3)
General and administrative expenses	33.3	34.4	(0.0)
Ordinary business profit (loss)	(6.3)	(4.1)	(2.2)
Net credit costs (recoveries)	0.1	(0.2)	0.3
Ordinary business profit (loss) after net credit costs (recoveries)	¥ (6.4)	¥ (3.9)	¥ (2.5)
Shinsei Financial and Shinsei Bank Lake 12:			
Net interest income	¥ 54.3	¥ 50.2	¥ 4.0
Noninterest income	(1.6)	(2.1)	0.5
Total revenue	52.6	48.1	4.5
General and administrative expenses	28.9	27.7	1.1
Ordinary business profit	23.7	20.4	3.3
Net credit costs	13.7	8.9	4.8
Ordinary business profit after net credit costs	¥ 10.0	¥ 11.5	¥ (1.4)
SHINKI:			
Net interest income	¥ 6.9	¥ 6.7	¥ 0.1
Noninterest income	(0.4)	(0.5)	0.0
Total revenue	6.4	6.2	0.1
General and administrative expenses	3.3	4.4	(1.1)
Ordinary business profit	3.0	1.7	1.2
Net credit costs	1.4	1.1	0.3
Ordinary business profit after net credit costs	¥ 1.6	¥ 0.6	¥ 0.9
APLUS FINANCIAL <sup>2</sup> :			
Net interest income	¥ 6.8	¥ 6.7	¥ 0.1
Noninterest income	44.9	43.7	1.1
Total revenue	51.7	50.4	1.3
General and administrative expenses	36.1	35.8	0.2
Ordinary business profit	15.6	14.6	1.0
Net credit costs	8.7	6.1	2.6
Ordinary business profit after net credit costs	¥ 6.8	¥ 8.4	¥ (1.6)
Others <sup>3</sup> :			
Net interest income	¥ 1.1	¥ 1.2	¥ (0.1)
Noninterest income	0.2	0.2	0.0
Fotal revenue	1.3	1.4	(0.0)
General and administrative expenses	0.7	0.6	0.1
Ordinary business profit	0.5	0.7	(0.1)
Net credit costs (recoveries)	(0.1)	(0.1)	0.0
Ordinary business profit after net credit costs (recoveries)	¥ 0.7	¥ 0.9	¥ (0.2)
Individual Group:	V	V 00.0	V ( )
Net interest income	¥ 90.7	¥ 88.8	¥ 1.9
Noninterest income	48.5	47.8	0.7
Total revenue	139.3	136.6	2.6
General and administrative expenses	102.5	103.1	(0.6)
Ordinary business profit	36.7	33.4	3.3
Net credit costs	23.9	15.7	8.2
Ordinary business profit after net credit costs	¥ 12.7	¥ 17.7	¥ (4.9)

1 Results for Shinsei Financial and "Shinsei Bank Card Loan–Lake" in the Lake business (started on October 1, 2011) are combined on a management accounting basis. 2 In accordance with a Group internal restructuring of the consumer finance business, a portion of the profit and loss of "Shinsei Financial and Shinsei Bank Lake" has been recombined into "APLUS FINANCIAL." 3 Includes Shinsei Property Finance and unallocated consumer finance business financials.

The Individual Group recorded an ordinary business profit after net credit costs of ¥12.7 billion in the fiscal year ended March 31, 2016, compared to ¥17.7 billion recorded in the previous fiscal year.

#### **RETAIL BANKING**

Retail Banking recorded total revenue of ¥27.0 billion in the fiscal year ended March 31, 2016, compared to ¥30.3 billion recorded in the previous fiscal year.

Of this amount, net interest income was ¥21.5 billion in the fiscal year ended March 31, 2016, compared to ¥23.8 billion recorded in the previous fiscal year.

New housing loan originations continued to be robust and while the overall balance experienced a net increase and revenues grew, the continuing decline in market interest rates led to lower interest income from deposits, including deposits held for liquidity purposes, resulting in a net interest income decline compared to the previous fiscal year. Noninterest income was ¥5.4 billion in the fiscal year ended March 31, 2016, compared to ¥6.5 billion recorded in the previous fiscal year due to an increase in ATM-related expenses such as fees in addition to a decline in the sale of investment products.

General and administrative expenses of ¥33.3 billion were recorded in the fiscal year ended March 31, 2016, reduced from ¥34.4 billion recorded in the previous fiscal year. This was the result of a reduced deposit insurance premium burden, including the effect of reduced rates, in addition to continuing to pursue efficiency and rationalization across all businesses even as initiatives to grow the customer base were aggressively deployed.

Net credit costs of ¥0.1 billion were recorded in the fiscal year ended March 31, 2016, compared to recoveries of ¥0.2 billion recorded in the previous fiscal year.

As a result of the preceding factors, an ordinary business loss after net credit costs of ¥6.4 billion was recorded in the fiscal year ended March 31, 2016, compared to an ordinary business loss after net credit costs of ¥3.9 billion recorded in the previous fiscal year.

#### SHINSEI FINANCIAL AND SHINSEI BANK LAKE

Shinsei Financial and Shinsei Bank Lake recorded a combined ordinary business profit after net credit costs after related consolidation adjustments of ¥10.0 billion in the fiscal year ended March 31, 2016, compared to ¥11.5 billion recorded in the previous fiscal year.

Total revenue was ¥52.6 billion in the fiscal year ended March 31, 2016, compared to ¥48.1 billion recorded in the previous fiscal year, primarily as a result of the growth of the loan balance.

Net credit costs were ¥13.7 billion in the fiscal year ended March 31, 2016, increased from ¥8.9 billion recorded in the previous fiscal year. While the Bank continued to engage in a gradual strengthening of its credit controls and loan collections frameworks, net credit costs increased as a result of factors such as the increased loan balance compared to the previous year.

## SHINKI

SHINKI recorded an ordinary business profit after net credit costs after related consolidation adjustments of ¥1.6 billion in the fiscal year ended March 31, 2016, compared to ¥0.6 billion recorded in the previous fiscal year.

#### APLUS FINANCIAL

APLUS FINANCIAL recorded an ordinary business profit after net credit costs after related consolidation adjustments of ¥6.8 billion in the fiscal year ended March 31, 2016, decreased from ¥8.4 billion recorded in the previous fiscal year. Total revenue in the fiscal year ended March 31, 2016, was ¥51.7 billion, increased from ¥50.4 billion recorded in the previous fiscal year. Of this amount, net interest income was ¥6.8 billion in the fiscal year ended March 31, 2016, increased from ¥6.7 billion recorded in the previous fiscal year due to a firm asset balance. Noninterest income was ¥44.9 billion in the fiscal year ended March 31, 2016, increased from ¥43.7 billion recorded in the previous fiscal year as a result of recording robust installment sales revenues. General and administrative expenses were ¥36.1 billion in the fiscal year ended March 31, 2016, increased from ¥35.8 billion recorded in the previous fiscal year. This increase was due to the deployment of a variety of initiatives in order to enhance customer service resulting in increased expenses despite the continued pursuit of efficiency and rationalization in businesses. Net credit costs were ¥8.7 billion in the fiscal year ended March 31, 2016, compared to ¥6.1 billion recorded in the previous fiscal year.

Others includes the results of Shinsei Property Finance and the unallocated consumer finance business financials.

Strategies Supporting Corporate Value

#### INTEREST REPAYMENT

While the Bank made a total additional provision of ¥4.0 billion in reserves for losses on interest repayments in the fiscal year ended March 31, 2015, in fiscal year 2015, a recalculation of the necessary amount of reserves required to cover future interest repayment risk based upon recent repayment trends was performed, and as a result an additional ¥2.7 billion of reserves for losses on interest repayments has been provisioned for APLUS FINANCIAL.

Shinsei Financial's usage of reserves for losses on interest repayments (interest repayments and related principal amortization) was ¥31.2 billion in the fiscal year ended March 31, 2016, compared to ¥32.8 billion utilized in the previous fiscal year. In fiscal year 2015, no additional provisions of reserves for losses on interest repayment were made and the total balance of reserves for losses on interest repayments as of March 31, 2016, was ¥116.0 billion, compared to ¥147.3 billion as of March 31, 2015. SHINKI's usage of reserves for losses on interest repayments (interest repayments and related principal amortization) in the fiscal year ended March 31, 2016, was ¥3.5 billion, compared to ¥4.1 billion utilized in the previous fiscal year.

APLUS FINANCIAL and its consolidated subsidiaries' usage of reserves for losses on interest repayments (interest repayments and related principal amortization) was ¥4.4 billion in the fiscal year ended March 31, 2016, compared to ¥5.0 billion utilized in the previous fiscal year. In fiscal year 2015 an additional ¥2.7 billion has been provisioned as reserves for losses on interest repayments and the total balance of reserves for losses on interest repayments was ¥9.1 billion as of March 31, 2016, compared to ¥10.8 billion as of March 31, 2015.

## **CORPORATE/OTHER**

Corporate/Other consists of the Treasury Sub-Group, which engages in the ALM and fundraising operations, as well as Others, which includes company-wide accounts, variances from budgeted allocations of indirect expenses and eliminated amounts of intersegment transactions. Ordinary business profit after net credit costs was ¥11.6 billion in the fiscal year ended March 31, 2016.

## TABLE 15. CORPORATE/OTHER ORDINARY BUSINESS PROFIT (LOSS) AFTER NET CREDIT COSTS (RECOVERIES) BY BUSINESS (CONSOLIDATED)

		Billions of yen	
Fiscal years ended March 31	2016	2015	Change (Amount)
Treasury Sub-Group:			
Net interest income	¥ 4.3	¥ 0.3	¥ 4.0
Noninterest income	7.1	6.1	1.0
Total revenue	11.5	6.4	5.0
General and administrative expenses	1.6	1.6	0.0
Ordinary business profit	9.8	4.8	4.9
Net credit costs (recoveries)	_	—	—
Ordinary business profit after net credit costs (recoveries)	¥ 9.8	¥ 4.8	¥ 4.9
Others <sup>1</sup> :			
Net interest income	¥ (0.0)	¥ (0.0)	¥ (0.0)
Noninterest income	0.8	0.3	0.5
Total revenue	0.8	0.3	0.5
General and administrative expenses	(0.9)	0.7	(1.7)
Ordinary business profit (loss)	1.8	(0.4)	2.2
Net credit costs (recoveries)	(0.0)	(0.0)	(0.0)
Ordinary business profit (loss) after net credit costs (recoveries)	¥ 1.8	¥ (0.4)	¥ 2.2
Corporate/Other1:			
Net interest income	¥ 4.3	¥ 0.3	¥ 4.0
Noninterest income	8.0	6.4	1.6
Total revenue	12.4	6.7	5.6
General and administrative expenses	0.7	2.3	(1.6)
Ordinary business profit	11.6	4.3	7.2
Net credit costs (recoveries)	(0.0)	(0.0)	(0.0)
Ordinary business profit after net credit costs (recoveries)	¥ 11.6	¥ 4.3	¥ 7.2

1 Includes company-wide accounts, allocation variance of indirect expense and elimination amount of inter-segment transactions.

Total revenue for the Treasury Sub-Group was ¥11.5 billion in the fiscal year ended March 31, 2016, compared to ¥6.4 billion recorded in the previous fiscal year. The Treasury Sub-Group holds liquidity reserves and Japanese national government bonds for ALM operations and in the fiscal year ended March 31, 2016, total revenue increased due to factors such as firm gains on the sale of bonds including Japanese national government bonds and reductions in market funding costs.

#### **RESULTS OF OPERATIONS (NONCONSOLIDATED)**

## **OVERVIEW**

We disclose nonconsolidated financial information in addition to our consolidated financial statements. As a recipient of public funds, we are required by the Financial Services Agency of Japan ("FSA") to update and report on nonconsolidated performance in relation to targets set forth in our Revitalization Plan on a quarterly basis and to publicly disclose that information semi-annually. Shinsei recorded a net income of ¥41.5 billion on a nonconsolidated basis for the fiscal year ended March 31, 2016. Differences between the net incomes on a nonconsolidated basis and consolidated basis result mainly from the gains and losses from our consolidated subsidiaries, including Showa Leasing, Shinsei Financial, APLUS FINANCIAL and SHINKI, the gains and losses on our investment in our equity-method affiliate, Jih Sun Financial Holding Co., Ltd., and the dividends received from our major consolidated subsidiaries.

## TABLE 16. COMPARISON OF TARGETS AND RESULTS FOR KEY MEASURES IN THE REVITALIZATION PLAN (NONCONSOLIDATED) Billions of yen (except percentages)

				-)
	20	16	20	15
Fiscal years ended March 31	Target	Actual	Target	Actual
Net income	¥ 42.0	¥ 41.5	¥ 42.0	¥ 45.7
Total expenses (without taxes) <sup>1</sup>	72.5	70.1	72.0	70.7
Return on equity based on net business profit <sup>2</sup>	5.5%	4.5%	5.5%	5.9%

1 Equals Shinsei's total general and administrative expenses excluding business taxes such as consumption tax

2 Equals net business profit (jisshitsu gyomu jun-eki), as such term is defined under "Supplemental Measures" below, divided by average total equity excluding stock acquisition rights.

## SUPPLEMENTAL MEASURES

In addition to the reporting items set forth in our nonconsolidated financial statements, the Banking Act of Japan requires us to disclose gross business profit (*gyomu sorieki*) on a nonconsolidated basis. Furthermore, in the Japanese banking industry, net business profit (*jisshitsu gyomu jun-eki*) has traditionally been used as a measure of the profitability of core banking operations. We review these non Japanese GAAP performance measures in monitoring the results of our operations. Gross business profit (*gyomu sorieki*) is the sum of:

- net interest income, which excludes interest expense related to investment in monetary assets held in trust;
- net fees and commissions, which includes net gain (loss) on monetary assets held in trust (in keeping with the definition of gross business profit in our Revitalization Plan);
- net trading income; and
- net other business income, which excludes net gain (loss) on monetary assets held in trust and on equity securities.

Net business profit (*jisshitsu gyomu jun-eki*) is gross business profit (*gyomu sorieki*) minus nonconsolidated expenses, which corresponds to general and administrative expenses adjusted for certain items.

While these non Japanese GAAP business profit measures should not be viewed as a substitute for net income, management believes that these measures provide a meaningful way of comparing a number of the important components of Shinsei's revenues and profitability from year to year. The following table sets forth these supplemental financial data and corresponding reconciliations to net income under Japanese GAAP for the fiscal years ended March 31, 2016 and 2015.

TABLE 17. SUPPLEMENTAL MEASURES (NONCONSOLIDATED)	Billion	s of yen
Fiscal years ended March 31	2016	2
Gross business profit (gyomu sorieki):		
Net interest income	¥ 93.7	¥
Net fees and commissions'	(0.3)	
Net trading income	4.8	
Net other business income	10.9	
Total gross business profit	109.2	1
Expenses <sup>2</sup>	75.2	
Net business profit ( <i>jisshitsu gyomu jun-eki</i> )	33.9	
Net credit costs (recoveries)	(20.1)	
Other, net <sup>3</sup>	(4.7)	
Net operating income ( <i>keijo rieki</i> )	49.3	
Extraordinary income (loss)	(6.5)	
Income before income taxes	42.8	
Current income taxes (benefit)	(0.6)	
Deferred income taxes (benefit)	1.8	
Net income	¥ 41.5	¥

1 Includes net gain (loss) on monetary assets held in trust of ¥4.4 billion in the fiscal year ended March 31, 2016 and ¥9.0 billion in the previous fiscal year.

2 General and administrative expenses with certain adjustment. 3 Excludes net gain (loss) on monetary assets held in trust.

#### **CRITICAL ACCOUNTING POLICIES**

#### GENERAL

Our financial statements are prepared in accordance with Japanese GAAP. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. In addition, certain accounting principles require significant judgment by management in applying complex accounting principles to individual transactions to determine the most appropriate accounting treatment. We have established procedures and processes to facilitate making the estimates and assumptions necessary to value assets and liabilities, record transactions and prepare the financial statements. On an ongoing basis, management evaluates its estimates and judgments, including those related to the valuation of assets and liabilities. Although actual results may differ from these estimates under different assumptions and conditions and future changes in the key assumptions could change future valuations and results, we have used the best information available at the time to make our estimates. Significant accounting policies are described in Note 2 to the Consolidated Financial Statements included in this annual report.

Management believes the following are our critical accounting policies. These policies are considered "critical" because:

- the estimates involved in these policies require us to make assumptions about matters that are uncertain at the time the estimates are made; and
- different estimates that we reasonably could have used in the current period, or changes in the accounting estimate

that are reasonably likely to occur from period to period, could have a material impact on the presentation of our financial condition, or changes in our financial condition or results of operations.

#### **RESERVE FOR CREDIT LOSSES**

The reserve for loan losses, a separate component of the reserve for credit losses, is management's estimate of the credit losses to be incurred in the lending portfolio and is discussed in further detail in "-Financial Condition-Asset Quality and Disposal of Nonperforming Loans of Shinsei." We establish a specific reserve, a general reserve and a reserve for loans to restructuring countries based on our self-assessment guidelines to absorb estimated credit losses in the lending portfolio.

A specific reserve is provided for claims against obligors in the legally bankrupt, virtually bankrupt and possibly bankrupt categories. For claims against obligors in the legally and virtually bankrupt categories, the unsecured, unguaranteed portion of the claim is written off or otherwise fully reserved because such portion is deemed unlikely to be collected. For claims against obligors in the possibly bankrupt category, a specific reserve is principally determined by estimating discounted future cash flows, other than in cases where it is difficult to reasonably estimate future cash flows.

A general reserve is provided for claims against normal obligors, as well as claims against need caution obligors (including substandard obligors). Shinsei applies the discounted cash flow method in calculating the amount of a general reserve for most of its claims against substandard obligors. The amount of the reserve for claims against normal obligors

2015

¥ 91.8 101 4.5 11.0 117.5 75 2 42.3 (4.1)

> 14 478 (1.4)46.3 (0.4)1.0

¥ 45.7

and claims against need caution obligors (other than substandard obligors of Shinsei which are subject to the discounted cash flow method) is based on the total amount of, as well as the expected loss ratios for, claims against each category of obligor. Using the expected loss ratios, which are based on the historical loss ratios calculated in accordance with the predefined method in internal reserves guidelines, Shinsei reserves for the estimated amount of losses for the next three years for claims against substandard obligors, for the remaining term of the claims with respect to claims against normal obligors given ratings of 5A through 6C in Shinsei's credit ratings system and claims against need caution obligors other than substandard obligors or other need caution obligors, and for the next year for claims against normal obligors given ratings higher than 5A.

Shinsei reviews its classification of obligors quarterly, although every month it downgrades obligors whose financial condition has deteriorated based on the results of its selfassessment process. A reserve for loans to restructuring countries is provided for estimated losses on those loans due to political and economic conditions in the countries.

Estimating Shinsei's specific reserve for claims against obligors in the possibly bankrupt category and the general reserve for claims against obligors in the substandard category is subject to a number of significant judgments and uncertainties regarding discounted cash flows due to the changing financial conditions of the obligors and general economic conditions surrounding the obligors' business operations. In addition, because the secured portion of claims is not covered by a specific reserve, actual losses on such claims are also subject to significant judgments and uncertainties regarding the fair value of collateral. Estimating the general reserve for claims against obligors in the normal and other need caution categories could be affected by changes made by management in the methodologies used to calculate the migration analyses of obligors or the assumptions used in the calculation of the reserve. As a result, actual losses in the nonperforming loans portfolio could be greater or lesser than we have estimated. If the estimated credit losses are not enough to cover actual losses incurred from the ultimate disposition of the portfolio, it would result in additional write-offs or additional reserves in the future for the lending portfolio, increasing our reported total credit costs. If the estimate is in excess of actual losses, it would result in a reduction of our total credit costs.

APLUS FINANCIAL establishes loan loss reserves based on the historical loss ratio for delinquent and non delinquent accounts. The amount of reserves in the case of delinquent accounts primarily depends on the number of months for which a particular account is past due. In addition, APLUS FINANCIAL writes off the entire amount of any claims it deems uncollectible, either as a result of personal bankruptcy or otherwise. Shinsei Financial and SHINKI establish loan loss reserves in the same manner as APLUS FINANCIAL, and Showa Leasing establishes reserves on the basis of obligor classification in accordance with its self-assessment guidelines.

#### REVERSE FOR REIMBURSEMENT OF DEBENTURES

Even though the debentures derecognized from liabilities had been recorded as a loss when reimbursement requests were made, from current fiscal year reserve for reimbursement of debentures is recorded due to the availability of a reasonable estimate as a result of the development and analysis of past reimbursement requests.

The reserve for reimbursement of debentures is provided for estimated losses on future reimbursement requests of debentures derecognized from liabilities based on past experience. If any of the assumptions change due to changes in circumstances, an additional reserve could become necessary.

#### RESERVE FOR LOSSES ON INTEREST REPAYMENTS

In October, 2006, the Japanese Institute of Certified Public Accountants (the "JICPA") issued "Audit Guidelines on Consumer Finance Companies' Provisions for Possible Losses on Reimbursements of Excess Interest Payments." These guidelines stipulate that consumer and commercial finance companies make certain provisions for possible losses on reimbursements of excess interest payments and loan losses related to consumer finance loans extended at interest rates in excess of the maximum interest rate prescribed in the Interest Rate Restriction Act of Japan. The reserve is established in the amount of the estimated future reimbursement requests based on past experience. If any of the assumptions change due to changes in circumstances, an additional reserve could become necessary.

## VALUATION OF FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE

We have various types of financial instruments in our trading and banking books. Pursuant to Japanese GAAP, we record some of our financial instruments at their fair values, which are measured based on market prices or third-party quotes or, if both are unavailable, our internal valuation methodologies.

Although we strive to follow market standards in making assumptions and determining scenarios necessary for these valuation methodologies, the outcomes of our methodologies could differ from those derived from other methodologies.

#### AVAILABLE-FOR-SALE SECURITIES

We record available-for-sale securities, both debt and equity, at their fair values except for securities whose fair value cannot be reliably determined, such as non marketable equity securities, etc. The net unrealized gains or losses on these securities are

included in and presented as a separate component of equity.

Available-for-sale securities include some securities without readily obtainable market prices or quotes. These securities primarily consist of residual interests and debt investments in collateralized debt obligations as well as illiquid corporate bonds. We estimate the fair values of these securities based on historical data concerning market prices and quotes. In some cases, we determine fair value using internal valuation methodologies that are subject to complex assumptions, including those relating to scenarios, interest rates and volatility.

## IMPAIRMENT IN VALUE OF DEBT AND EQUITY SECURITIES

Available-for-sale debt and equity securities, and held-to-maturity debt securities are both exposed to the risk of decline in their fair values. If the decline in fair values of available-for-sale securities and held-to-maturity securities whose fair value can be reliably determined is deemed to be significant, impairment loss is recognized in the amortized/acquisition cost of the securities since the decline in fair values is deemed to be other than temporary. To determine whether an other-than-temporary impairment has occurred, we apply the following rule, which depends on the obligor classification of the security issuer based on our self-assessment guidelines:

Securities issued by "legally bankrupt," "virtually bankrupt" and "possibly bankrupt" obligors	The fair value of securities is less than the amortized/acquisition cost
Securities issued by "need caution" obligors	The fair value of securities declines by 30% or more compared to the amortized/acquisition cost
Securities issued by "normal" obligors	The fair value of securities declines by 50% or more compared to the amortized/acquisition cost

See "— Financial Condition— Asset Quality and Disposal of Nonperforming Loans— Self-Assessment Guidelines and Reserve Policies— Definition of Obligor Classifications," for the definition of each obligor classification.

For available-for-sale securities, whose fair value cannot be reliably determined, if the net asset value of a security has declined in excess of 50% of its acquisition cost, we deem the impairment to be other-than-temporary in principle.

## FINANCIAL ASSETS AND

#### LIABILITIES HELD FOR TRADING PURPOSES

Our trading book assets and liabilities consist of derivative financial instruments, securities, short-term money market investments and other monetary claims maturing within a short period of time.

In addition, we hold certain securities investments, such as

foreign fund trusts and corporate bonds, financial assets backed by loans and receivables as well as mortgages included in securities, other monetary claims purchased and monetary assets held in trust that are not recorded in the trading book, but are held for trading purposes in the banking book. All of these trading-purpose assets and liabilities are booked at their fair values, and changes in value are reflected in our profit (loss). The fair values of trading-purpose assets that are traded actively in open markets are based on observable market prices of the same or similar securities and monetary claims.

When actively traded market prices are not available, we estimate the fair values of the assets and liabilities held for trading purposes using our internal valuation methodologies. These methodologies require us to use our judgment in both making assumptions regarding market parameters, such as swap rates for interest rate and currency swaps with longer maturities, as well as determining the required scenarios, such as future cash flow projections for financial assets underlying purchased monetary claims. In addition, we adjust the fair value estimates for derivative financial instruments to reflect credit and liquidity risks.

#### CREDIT TRADING ACTIVITIES

We are engaged in credit trading activities in Japan and foreign countries, in which we purchase monetary claims such as loans, bonds, guarantees, receivables and lease receivables without intending to hold them to maturity. To recover our investment, we either collect on the claim, including through repayments, legal proceedings and discounted payoffs, or resell or securitize the claim. Claims purchased are recorded either in monetary assets held in trust or other monetary claims purchased, depending on the structure used for the purchase, and are principally measured at fair value. Fair value is estimated in the same way as it is for assets held for trading purposes. The internal valuation methodology we use to calculate the fair value of these claims primarily relies on a discounted cash flow method based on cash flow projections and implied discount rates. As estimations of future cash flows and discount rates are based on complex processes and contain an element of judgment, changes in assumptions could lead to different estimates of the fair value of monetary assets held in trust and other monetary claims purchased, which could in turn impact the related gain or loss amounts in our financial statements.

### VALUATION OF DEFERRED TAX ASSETS

We record deferred tax assets for deductible temporary differences and tax loss carry-forwards and evaluate them in accordance with the guidelines of the JICPA. Under the JICPA guidelines for the valuation of deferred tax assets, if a company records a material amount of tax loss carry-forwards, in most cases, it is deemed difficult to reasonably estimate future Strategies Supporting Corporate Value

"Taxable Income" (which, for the purpose of utilizing deferred tax assets, is treated as taxable income before adjustments for existing temporary differences and tax loss carry-forwards). If, however, a company is able to reasonably estimate future Taxable Income for the next fiscal year, it may record deferred tax assets based on deductible temporary differences and tax loss carry-forwards to the extent that it is probable that those differences or carry-forwards would be used during the next fiscal year. In addition, the JICPA guidelines provide that a company with a material amount of tax loss carry-forwards could recognize deferred tax assets as realizable based on future Taxable Income, reasonably estimated, for up to the next five fiscal years if the tax loss carry-forwards had been incurred due to certain non recurring events, such as the restructuring of businesses, and there was not necessarily any significant doubt as to the company's ability to earn Taxable Income in the future.

As a result of Taxable Income (as defined in the previous paragraph) recorded in recent periods, we could have recorded deferred tax assets realizable based on a reasonable estimate of income for at least a part of the next five fiscal years if we would have demonstrated that we would record actual Taxable Income for the foreseeable future. We have evaluated the available evidence concerning our future Taxable Income and other possible sources of the realization of deferred tax assets, and have concluded that we should record deferred tax assets that are realizable only in the following fiscal year for Shinsei and most of its subsidiaries. We have recorded a valuation allowance to reduce deferred tax assets accordingly. The actual Taxable Income amount for the fiscal year ended March 31, 2017 may be different from our estimate, which would result in a larger or smaller amount of deferred tax assets that should have been recognized.

"Act for Partial Reform of the Income Tax Act, etc." (Law No. 15 for 2016) and "Act for Partial Reform of the Local Tax Act, etc." (Law No. 13 for 2016) were enacted in March 29, 2016 and the tax rates for corporate income taxes will be reduced from the fiscal year beginning on or after April 1, 2016. In connection with this change, the effective statutory tax rate for calculating deferred tax assets and deferred tax liabilities will be changed from the existing 32.30% to 30.86% for temporary differences and tax loss carryforwards that are expected to be realized in the fiscal year beginning on April 1, 2016 and April 1, 2017, and to 30.62% for temporary differences and tax loss carryforwards that are expected to be realized in the fiscal year beginning on or after April 1, 2018. With these tax rate changes, the deferred tax assets (after deduction of the deferred tax liabilities) have decreased by ¥286 million, the unrealized gain (loss) on available-for-sale securities has increased by ¥197 million, the deferred gain (loss) on derivatives under hedge accounting has increased by ¥139 million, the defined retirement benefit plans have decreased by ¥17 million and the income taxes (benefit)—deferred have increased by ¥606 million.

The deduction of carried forward tax losses will be limited to 60% of the taxable income before applying the tax loss deduction from the fiscal year beginning on April 1, 2016, to 55% of the taxable income before applying the tax loss deduction from the fiscal year beginning on April 1, 2017, and to 50% of the taxable income before applying the tax loss deduction from the fiscal year beginning on or after April 1, 2018. With this change, the deferred tax assets have decreased by ¥23 million and the income taxes (benefit)—deferred have increased by ¥23 million.

## EMPLOYEES' RETIREMENT BENEFITS AND PENSION PLAN ASSETS

The Bank and Showa Leasing have a noncontributory defined benefit pension plan. APLUS Co., Ltd.("APLUS") has a noncontributory defined benefit pension plan and an unfunded severance indemnity plan. Shinsei Financial and certain consolidated domestic subsidiaries have unfunded severance indemnity plans. These plans cover substantially all of the Group's employees. Net assets or liabilities for employees' retirement benefits of each retirement benefit and pension plan is held for the payment of employees' retirement benefits by netting off the estimated amounts of the projected benefit obligation against the estimated value of pension plan assets. We follow the revised accounting standard and guideline for employees' retirement benefit plans issued by the Accounting Standards Board of Japan ("ASBJ") and estimate the amounts of the projected benefit obligation and the fair value of pension plan assets at the end of the fiscal year using assumptions for the long-term expected rate of return on plan assets and the discount rate. No retrospective application of this accounting standard to consolidated financial statements in prior periods is required.

We determine the long-term expected rate of return on plan assets based on the targeted average long-term performance of the assets. Because assumptions regarding the long-term expected rate of return on plan assets are affected by changing general economic and market conditions, we need to make significant judgments to determine appropriate assumptions underlying the estimate of long-term performance, which also impact the estimate of the liabilities for employees' retirement benefits and net periodic retirement benefit cost.

We have applied the method of attributing expected benefits to periods on a benefit formula basis and selected a single weighted average discount rate of highly graded corporate bonds reflecting the estimated timing and amount of benefit payments. If we become aware of information that leads us to determine that a different discount rate for settling the benefit obligation is required, the discount rate could be changed

accordingly, which may have an impact on the related amounts reported in our financial statements.

## HEDGE ACCOUNTING

We follow guidelines issued by the JICPA regarding hedge accounting applicable to financial assets and liabilities exposed to a risk of change in fair value or cash flow. Derivative transactions that meet the hedge accounting criteria are primarily accounted for under a deferral method whereby unrealized gains and losses are deferred in a separate component of equity until the gains and losses on the hedged items are realized.

We adopted portfolio hedging in accordance with Industry Audit Committee Report No. 24 issued, in February 13, 2002, by the JICPA. Under portfolio hedging activities to mitigate the change in fair value, a portfolio of hedged items with common maturities such as deposits or loans is designated and matched with a group of hedging instruments such as interest rate swaps, which offset the effect of fair value fluctuations of the hedged items by identified maturities. The effectiveness of the portfolio hedging is assessed by each group.

As for portfolio hedging activities to fix the cash flows, the effectiveness is assessed based on the correlation between the base interest rate index of the hedged cash flow and that of the hedging instrument. The interest rate swaps of certain consolidated subsidiaries which qualify for hedge accounting and meet specific matching criteria are not measured at fair values, but the net payments or receipts under the swap agreements are recognized and included in interest expenses or income.

Shinsei applies either deferral hedge accounting or fair value hedge accounting in accordance with Industry Audit Committee Report No. 25 issued, in July 29, 2002, by the JICPA, to the derivative transactions that meet the hedge accounting criteria for mitigating foreign currency fluctuation risks of Shinsei's financial assets and liabilities such as fund swap and certain currency swap transactions. Fund swap transactions are foreign exchange swaps, and consist of spot foreign exchange contracts bought or sold and forward foreign exchange contracts sold or bought. Such transactions are contracted for the purpose of lending or borrowing in a different currency and converting the corresponding principal equivalents and foreign currency equivalents to pay and receive, whose amounts and due dates are predetermined at the time of the transactions, into forward foreign exchange contracts sold or bought. Under deferral hedge accounting, hedged items are identified by grouping the foreign currency-denominated financial assets and liabilities by currencies and designating derivative transactions such as currency swap transactions and forward exchange contracts as hedging instruments. Hedge effectiveness is assessed by confirming that the total foreign currency position of the hedged items is equal to or larger than that of hedging instruments.

In accordance with Industry Audit Committee Report No. 25 of the JICPA, Shinsei also applies deferral hedge accounting and fair value hedge accounting to translation gains or losses from foreign currency assets of net investments in foreign nonconsolidated subsidiaries, affiliates and securities available for sale (other than bonds denominated in foreign currencies) when such foreign currency exposures recorded as assets are hedged with offsetting foreign currency liabilities and the liabilities exceed the acquisition cost of such foreign currency assets.

#### IMPAIRMENT OF LONG-LIVED ASSETS

We review our long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable. Impairment losses on an asset or asset group establish a new cost basis for the assets. We evaluate our long-lived assets for impairment using our best estimates based on reasonable and supportable assumptions and projections. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of an asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

#### **BUSINESS COMBINATIONS**

For consolidated financial statement purposes, assets and liabilities of acquired subsidiaries are recorded primarily on the basis of their estimated fair values at the date of the acquisition.

We acquired controlling interests in APLUS FINANCIAL and Showa Leasing on September 29, 2004 and March 23, 2005, respectively. On December 13, 2007, we acquired a controlling interest in SHINKI, which was previously an affiliate, through the purchase of additional shares. On September 22, 2008, the Bank, together with APLUS FINANCIAL, acquired 100% of the controlling interest (equity and debt) in Shinsei Financial, and its subsidiaries.

In connection with the consolidation of APLUS FINANCIAL, Showa Leasing, SHINKI and Shinsei Financial, we recognized the assets (including intangibles) and liabilities of those entities primarily at their fair values. We used quoted market prices in active markets as the best evidence of fair value, where available. If quoted market prices were not available, the estimate of fair value was based on the best information available, including prices for similar assets and liabilities and the results using other fair value measurement methodologies. We adopted the following methodologies based on the nature of the assets and liabilities being valued and the availability of information:

- market approach: market transactions involving the sale of comparable assets.
- income approach: present value of earnings attributable to the asset.

As a result of fair value recognition, reserves for credit losses were offset with the corresponding loans or other assets.

We also recognized certain identifiable intangible assets in connection with the acquisition of Showa Leasing, Shinsei Financial and their consolidated subsidiaries, because they were separable such as contractual or other legal rights. The identified intangible assets consist of trade names and customer and/or merchant relationships, among others, which are valued using variations of the income approach and which are being amortized over various periods and using different methodologies depending on the nature of the asset. See Note 2 (C) to the Consolidated Financial Statements.

The excess of the purchase price over the fair value of the net assets acquired, including identified intangible assets, was recorded as goodwill and is being amortized on a consistent basis primarily over 20 years. The amortization period of 20 years is the maximum period allowed under Japanese GAAP and was determined based upon the Bank's business strategy. With regard to the acquisitions undertaken before April 1, 2010, accounted for under the previous accounting standard, when the purchase price was lower than the fair value of the net assets acquired, including identified intangible assets, the difference is recorded as negative goodwill and primarily amortized on a straight-line basis over 20 years, which is the maximum period allowed under the previous accounting standards. Any unamortized balances of identified intangible assets and goodwill are subject to impairment testing periodically.

## IMPAIRMENT OF GOODWILL AND INTANGIBLE ASSETS ACQUIRED IN BUSINESS COMBINATIONS

The Bank conducts impairment testing for goodwill and intangible assets acquired in business combinations as a result of certain triggering events including:

- An expectation of an operating loss or negative cash flow for two consecutive years
- Impairment of underlying investment securities is recognized
- A significant adverse change in the environment surrounding the business operations of the subsidiary, such as a change in law which significantly impacts the business in a negative way
- Management decisions that could have an adverse effect on the value of goodwill and intangible assets acquired in business combinations

As the first step of the impairment test, we estimate the undiscounted future cash flows of the business. If the value of the undiscounted future cash flows is less than the book value of the net assets, including goodwill and intangible assets acquired in business combinations, of the business, it is determined that impairment exists.

The next step of the impairment test is to measure the amount of the impairment loss, which is to compare the "value in use," which is recoverable amount calculated as the discounted value of future cash flows of the business (Discounted Cash Flows, "DCF"), with the net asset book value which includes unamortized balances of goodwill and intangible assets acquired in business combinations. Finally, the impairment loss on goodwill is calculated as the residual, (i) less (ii) below.

(i) Impairment loss for the total of goodwill and intangible assets acquired in business combinations, is recognized as an amount by which the net asset book value exceeds the "value in use." The recoverable amount of intangible assets acquired in business combinations is determined in DCF method, in the same manner used to measure the acquired assets, and (ii) the impairment loss of intangible assets acquired in business combinations, is determined as the difference between the recoverable amount and book value.

#### ASSET RETIREMENT OBLIGATIONS

Effective April 1, 2010, the Group has applied ASBJ Statement No. 18 "Accounting Standard for Asset Retirement Obligations" and ASBJ Guidance No. 21 "Guidance on Accounting Standard for Asset Retirement Obligations."

Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development and the normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset.

The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability.

The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an increase or a decrease in the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

#### RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

See "(AD) NEW ACCOUNTING PRONOUNCEMENTS" in Note 2 "SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES" to the Consolidated Financial Statements.

## **FINANCIAL CONDITION**

## **TOTAL ASSETS**

As of March 31, 2016, we had consolidated total assets of ¥8,928.7 billion, representing a 0.4% increase from March 31, 2015.

The balance of loans and bills discounted as of March 31, 2016 was ¥4,562.9 billion, increased by ¥101.6 billion from ¥4,461.2 billion as of March 31, 2015. In loans to institutional customers, despite the fiercely competitive business environment, the balance of the Structured Finance business increased. In loans to individuals, housing loans continued to steadily increase, and the consumer finance loan balance continued to grow compared to the fiscal year ended March 31, 2015. As a result, the overall balance of loans and bills discounted for the Bank grew.

## **SECURITIES**

Billions of yen

The following table sets forth the composition of our consolidated portfolio of trading securities in the banking book, available-for-sale securities and held-to-maturity securities as of March 31, 2016. As reflected below, 54.4% of the securities will mature during the next five years. The balance of securities as of March 31, 2016 was ¥1,227.8 billion, decreased compared to the balance of ¥1,477.3 billion as of March 31, 2015. Over half of the investments in securities were consisted of Japanese national government bonds for ALM purposes, including liquidity reserves. In the course of portfolio management, the total balance of Japanese national government bonds was ¥750.0 billion as of March 31, 2016, as compared to ¥990.8 billion as of March 31, 2015.

## TABLE 18. SECURITIES BY MATURITY (CONSOLIDATED)

			As of Mar	b 31 2016			
1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years to 7 years	Over 7 years to 10 years	Over 10 years	Unspecified term	Total
¥ 40.0	, ¥ 130.5	, ¥ 275.5	¥ 121.2	, ¥ 134.8	¥ 47.9	¥ —	¥ 750.0
0.5	_	_	_	_	_	_	0.5
13.7	20.7	28.0	5.1	—	1.5	_	69.1
_	_	_	_	_	_	27.5	27.5
40.1	77.0	42.1	72.6	40.4	31.0	77.2	380.5
¥ 94.4	¥ 228.2	¥ 345.6	¥ 199.0	¥ 175.2	¥ 80.4	¥ 104.7	¥ 1,227.8
			Billions	s of yen			
			As of Marc	h 31, 2015			
1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years to 7 years	Over 7 years to 10 years	Over 10 years	Unspecified term	Total
¥ 80.0	¥ 50.3	¥ 512.6	¥ 234.7	¥ 113.0	¥ —	¥ —	¥ 990.8
_	0.5		_		_		0.5
3.9	28.5	46.3	5.2	_	_		84.0
					_	31.5	31.5
50.7	67.3	57.0	38.0	54.5	5.4	97.2	370.4
¥ 134.6	¥ 146.7	¥ 615.9	¥ 278.0	¥ 167.5	¥ 5.4	¥ 128.7	¥ 1,477.3
	or less ¥ 40.0 0.5 13.7 40.1 ¥ 94.4 1 year or less ¥ 80.0 3.9 50.7	1 year or less         1 year to 3 years           ¥ 40.0         ¥ 130.5           0.5         —           13.7         20.7           40.1         77.0           ¥ 94.4         ¥ 228.2           1 year or less         3 years           ¥ 80.0         ¥ 50.3           —         0.5           3.9         28.5           50.7         67.3	1 year or less         1 year to 3 years         3 years to 5 years           ¥ 40.0         ¥ 130.5         ¥ 275.5           0.5         —         —           13.7         20.7         28.0           40.1         77.0         42.1           ¥ 94.4         ¥ 228.2         ¥ 345.6	Over 1 year or less         Over 3 years         Over 3 years 5 years to 5 years         Over 5 years to 7 years           ¥ 40.0         ¥ 130.5         ¥ 275.5         ¥ 121.2           0.5         —         —         —           13.7         20.7         28.0         5.1           40.1         77.0         42.1         72.6           ¥ 94.4         ¥ 228.2         ¥ 345.6         ¥ 199.0           Billions         Billions         As of Marc           0ver         1 years to 3 years         5 years to 7 years           1 year         0.1         -           3.9         28.5         46.3           50.7         67.3         57.0         38.0	1 year or less         1 year to 3 years         3 years to 5 years         5 years to 7 years         7 years to 10 years           ¥ 40.0         ¥ 130.5         ¥ 275.5         ¥ 121.2         ¥ 134.8           0.5         —         —         —         —           13.7         20.7         28.0         5.1         —           40.1         77.0         42.1         72.6         40.4           ¥ 94.4         ¥ 228.2         ¥ 345.6         ¥ 199.0         ¥ 175.2           Billions of yen         As of March 31, 2015         As of March 31, 2015           0ver         0ver         3 years to 5 years to 7 years to 7 years to 7 years to 10 years         10 years           4 80.0         ¥ 50.3         ¥ 512.6         ¥ 234.7         ¥ 13.0           —         0.5         —         —         —           3.9         28.5         46.3         5.2         —           50.7         67.3         57.0         38.0         54.5	$\begin{tabular}{ c c c c c c c c c c } \hline 0 & ver & ver & ver & ver & ver &$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

## **LOAN PORTFOLIO**

As of March 31, 2016, loans and bills discounted totaled ¥4,562.9 billion. This represented 51.1% of total consolidated assets. Installment receivables of APLUS FINANCIAL, Showa Leasing and other non bank subsidiaries are classified in our consolidated balance sheets as other assets, and are not reflected in our data on loans and bills discounted.

Most of our loan portfolio was originated by Shinsei and our

domestic subsidiaries. Of loans we originated, loans to the finance and insurance industry and the real estate industry accounted for 25.8% of total loans as of March 31, 2016. Loans to the real estate industry consisted in part of non recourse and project finance loans. Loans to others of ¥2,157.9 billion as of March 31, 2016 included loans extended to Shinsei's retail banking, Shinsei Bank Lake, Shinsei Financial's, APLUS FINANCIAL's and SHINKI's individual customers amounting, in aggregate, to ¥1,806.4 billion.

## TABLE 19. LOANS BY BORROWER INDUSTRY (CONSOLIDATED)

TABLE 19. LOANS BY BORROWER INDUSTRY (CONSOLIDATED)		Bill	lions of yen (ex	cept p	ercentages	)
As of March 31	<b>2016</b> 2015			5		
Domestic offices (excluding Japan offshore market account):						
Manufacturing	¥	197.3	4.4%	¥	197.8	4.5%
Agriculture and forestry		0.0	0.0		0.1	0.0
Fishery		0.1	0.0		0.0	0.0
Mining, quarrying and gravel extraction		0.2	0.0		0.1	0.0
Construction		10.5	0.2		10.7	0.2
Electric power, gas, heat supply and water supply	:	235.6	5.3		204.6	4.7
Information and communications		37.3	0.8		39.6	0.9
Transportation, postal service		181.4	4.1		187.9	4.3
Wholesale and retail		104.3	2.4		99.2	2.3
Finance and insurance	į	541.4	12.1		628.6	14.4
Real estate	(	608.1	13.6		549.0	12.5
Services	;	308.2	6.9		344.4	7.9
Local government		79.4	1.8		94.2	2.1
Others	2,	157.9	48.4	2	2,023.4	46.2
Total domestic (A)	¥ 4,4	462.2	100.0%	¥4	4,380.2	100.0%
Overseas offices (including Japan offshore market accounts):						
Governments	¥	0.7	0.8%	¥	1.1	1.4%
Financial institutions		8.5	8.5		—	_
Others		91.3	90.7		79.8	98.6
Total overseas (B)	¥	100.6	100.0%	¥	81.0	100.0%
Total (A+B)	¥ 4,	562.9		¥4	4,461.2	

## LOAN MATURITY

The following table sets forth the composition of Shinsei's nonconsolidated loan portfolio by type of interest rate and maturity as of the dates indicated. In the fiscal year ended March 31, 2016, the increase in total loans resulted from an increase in both variable-interest rate loans and fixed-interest rate loans.

Billions of yen

## TABLE 20. LOAN MATURITY (NONCONSOLIDATED)

As of March 31	2016	2015
Fixed-interest loans:		
One year or less <sup>1</sup>	¥ —	¥ —
Over one year to three years	17.6	14.8
Over three years to five years	16.4	14.1
Over five years to seven years	31.9	20.4
Over seven years	855.0	796.9
Indefinite term	216.7	177.0
Variable-interest loans:		
One year or less <sup>1</sup>	¥ —	¥ —
Over one year to three years	673.3	706.0
Over three years to five years	793.3	695.5
Over five years to seven years	215.3	225.1
Over seven years	757.5	728.7
Indefinite term	11.9	12.1
Total loans:		
One year or less	¥ 710.6	¥ 831.6
Over one year to three years	691.0	720.9
Over three years to five years	809.8	709.7
Over five years to seven years	247.2	245.6
Over seven years	1,612.6	1,525.6
Indefinite term	228.7	189.1
Total loans	¥ 4,300.1	¥ 4,222.9

1 Loans with maturities of one year or less are not broken down by type of interest rate.

## ASSET QUALITY AND DISPOSAL OF NONPERFORMING LOANS OF SHINSEI

At March 31, 2016, 36.4% of our consolidated nonperforming loans as disclosed in accordance with the guidelines of the Japanese Bankers Association (JBA) were held by Shinsei and most of the remaining nonperforming loans were held by Shinsei Financial and APLUS FINANCIAL. This discussion of our asset quality presents information of Shinsei on a nonconsolidated basis unless specified otherwise. In particular, nonperforming claims as defined in the Financial Revitalization Law are only disclosed on a nonconsolidated basis, and therefore do not include nonperforming loans held by Shinsei Financial, APLUS FINAN-CIAL, Showa Leasing and SHINKI. For a discussion of the nonperforming claims of Shinsei Financial, APLUS FINANCIAL, Showa Leasing and SHINKI see "—Asset Quality of Shinsei Financial, APLUS FINANCIAL, Showa Leasing and SHINKI."

We classify our obligors and assess our asset quality based on our self-assessment guidelines developed in accordance with guidelines published by the FSA. We generally perform our selfassessment quarterly. The self-assessment process involves classifying obligors based on their financial condition and then categorizing claims against obligors in order of collection risk. Based on these classifications, we establish reserves and disclose our nonperforming loans and other claims using criteria specified in the Financial Revitalization Law. We also disclose our nonperforming loans under a format devised by the JBA for the disclosure of risk-monitored loans.

The following table compares the scope of each category of claim under the Financial Revitalization Law and each type of risk-monitored loan, as well as the obligor type to which they relate as of March 31, 2016:

(Billions of ven)

### **FINANCIAL CONDITION (continued)**

## COMPARISON OF CATEGORIES OF OBLIGORS, CLAIMS UNDER THE FINANCIAL REVITALIZATION LAW AND RISK-MONITORED LOANS (NONCONSOLIDATED)

Obligor Classifications		Internal	Reserve Ratios for	Claims Classified under the Financial Revitalization Law <sup>2,3</sup>			Risk-monitored Loans	(Billions of yen) S <sup>2</sup>
		Ratings	Borrowers Type	Total loans and bills discounted: 4,30	0.1 Othe 75.4	er	Total loans and bills discounted:	4,300.1
	Legally bankrupt	9E	100.0% for unsecured portion		4.9		Loans to bankrupt obligors	1.3
	Virtually bankrupt	9D	100.0% for unsecured portion	(Åmount of coverage, coverage ratio) (4.9*, 10 *Amount of reserve for loan losses is –, collateral and guarantees is 4.9	10.0%)			
	Possibly bankrupt	9C	292.6% for unsecured portion	Doubtful claims         2           (Amount of coverage, coverage ratio)         (26.9*, 50, 50, 50, 50, 50, 50, 50, 50, 50, 50	<b>7.0</b> 99.5%)		Non accrual delinquent loans	30.7
Need caution	Substandard	9B	56.2% for unsecured portion	Substandard claims (loan account only)           (Amount of coverage, coverage ratio)         (2.0*, 7           *Amount of reserve for loan losses is 0.4, collateral and guarantees is 1.5         (2.0*, 7			Loans past due for three months or more Restructured loans	2.6
Need	Other need caution	9A	6.4% for total claims					
	Normal	0A-6C	0.4% for total claims	Normal claims	4,340.9	$\approx$	Normal	4,265.4
				Total nonperforming claims and ratio to total claims         34.7, 0.           (Total amount of coverage, coverage ratio)         (33.9*, 9           *Total amount of reserve for loan losses is 2.4, collateral and guarantees is 31.5			Total risk-monitored loans and ratio to total loans and bills discounted	34.6, 0.8%

1 Financial and operational data that are stated in multiples of ¥0.1 billion have been truncated. All percentages have been rounded to the nearest 0.1%.

2 The Financial Revitalization Law requires us to classify and disclose "claims" which include, in addition to loans and bills discounted, foreign exchange claims, securities lent, private placement bonds guaranteed by Shinsei, accrued income and suspense payments in other assets, as well as customers' liabilities for acceptances and guarantees. By comparison, as for risk-monitored loans, the format devised by the JBA only classifies, and calls for disclosure of, certain loans and bills discounted. 3 Shaded claims denoted claims that are considered to be nonperforming under the Financial Revitalization Law.

In October 2002, the FSA announced the "Program for Financial Revival" that has led to more stringent evaluations of claims. This program requires banks to use discounted cash flow analyses, among other measures, when providing loan loss reserves against major borrowers with substandard claims. Through the program, the FSA also sought greater scrutiny of the effect of recording large amounts of deferred tax assets on the quality of a bank's regulatory capital. We have exceeded the FSA's requirements for employing the discounted cash flow method, applying it to approximately 90%, by principal amount, and ¥500 million or more in outstanding balance, of our claims against substandard obligors and possibly bankrupt obligors, excluding non Japanese transactions and transactions with individuals as their future cash flows cannot be reasonably estimated.

## SELF-ASSESSMENT GUIDELINES AND RESERVE POLICIES

OBLIGOR CLASSIFICATION	DEFINITION				
Legally bankrupt	Obligors who have already gone bankrupt, from a legal and/or formal perspective.				
(hatan-saki)					
Virtually bankrupt	Obligors who have not yet gone legally or formally bankrupt but who are substantially bankrupt because				
(jisshitsu hatan-saki)	they are in serious financial difficulties and are not deemed to be capable of restructuring.				
Possibly bankrupt	Obligors who are not yet bankrupt but are in financial difficulties and are very likely to go bankrupt in the				
(hatan kenen-saki)	future because they are having difficulty implementing their management improvement plans. This includes				
	obligors who are receiving ongoing support from financial institutions.				
Need caution	Obligors who require close attention because there are problems with their borrowings, such as reduced or				
(youchui-saki)	suspended interest payments, problems with fulfillment, such as substantial postponements of principal or				
	interest payments, or problems with their financial position as a result of their poor or unstable business				
	conditions. The term "need caution obligors" includes "substandard obligors" (youkanri-saki), which refers				
	to obligors with "substandard claims," that is, loans past due for three months or more or restructured				
	loans. Claims against need caution obligors that are not substandard claims are sometimes referred to as				
	"claims against other need caution obligors" (sono ta youchui-saki).				
Normal	Obligors whose business conditions are favorable and who are deemed not to have any particular problems				
(seijou-saki)	in terms of their financial position.				

CATEGORY	DEFINITION
Claims against bankrupt and quasi-bankrupt obligors (hasan kosei saiken oyobi korera ni junzuru saiken)	Claims against obligors under bankruptcy and similar claims, as provided for under the Bankruptcy Law the Corporate Reorganization Law, the Civil Rehabilitation Law and similar laws.
Doubtful claims (kiken saiken)	Claims against obligors that are not yet in bankruptcy but have experienced deterioration in their financia condition and operating performance and for which there is a high probability of contractual defaults or principal and interest payments.
Substandard claims (youkanri saiken)	Loans past due for three months or more and restructured loans, excluding those categorized as claims against bankrupt and quasi-bankrupt obligors or doubtful claims.
Normal claims (seijou saiken)	Claims against obligors that are experiencing no particular problems with their financial condition or oper ating performance, other than claims in any of the three categories above.

CATEGORY	DEFINITION
Loans to bankrupt obligors (hatan-saki saiken)	Loans to legally bankrupt obligors.
Non accrual delinquent loans (entai-saki saiken)	Loans to virtually bankrupt and possibly bankrupt obligors.
Loans past due for three months or more (san-ka-getsu ijou entai saiken)	Loans on which principal and/or interest are past due three months or more.
Restructured loans (kashidashi jouken kanwa saiken)	Loans with lending terms that have been changed in ways favorable to the borrower, including reducing interest rates, providing grace periods for repayment and forgiving a portion of the debt.

	RESERVE POLICIES
CLAIMS AGAINST OBLIGORS, AS CATEGORIZED UNDER SELF-ASSESSMENT GUIDELINES	BESERVE POLICY
Claims against legally and	We either write off directly or make a provision for, in the specific reserve for loan losses, the full amount of the
virtually bankrupt obligors	unsecured, unguaranteed portion of the claim.
Claims against possibly bankrupt obligors	For most claims against possibly bankrupt obligors, we make a provision in the specific reserve for loan loss- es in an amount calculated based on the discounted cash flow method.
	For the remaining claims, we make a provision to that reserve for the unsecured, unguaranteed portion of the claims in the amount of the product of that portion and the higher of 70% or the estimated loss ratio, based on historical losses on claims in this category, for the next three years.
Claims against	For most claims against substandard obligors, we make a provision in the general reserve for loan losses
substandard obligors	in an amount calculated based on the discounted cash flow method.
	For the remaining claims, we make a provision to that reserve for the estimated amount of losses over three years computed based on the expected loss ratio for claims in this category.
Claims against need caution obligors, other than claims against substandard obligors	We make a provision, in the general reserve for loan losses, for the estimated amount of losses over the aver- age remaining term of the loans computed based on the expected loss ratio for claims in this category.
Claims against normal obligors	For claims against obligors rated 5A through 6C under our credit rating system, we make a provision, in the general reserve for loan losses, for the estimated amount of losses over the average remaining term of the loans computed based on the expected loss ratio for claims in this category. For the remaining claims, we make a provision to that reserve for the estimated amount of losses over a year computed based on the expected loss ratio for claims in this category.

## CLAIMS CLASSIFIED UNDER THE FINANCIAL REVITALIZATION LAW

Under the Financial Revitalization Law, Japanese banks categorize their total claims in four categories by reference to the nature of the relevant assets. In addition to loans and bills discounted, claims that are subject to disclosure under the Financial Revitalization Law include foreign exchange claims, securities lent, private placement bonds guaranteed by Shinsei, accrued income and suspense payments in other assets, as well as customers' liabilities for acceptances and guarantees.

## DISCLOSURE OF CLAIMS CLASSIFIED UNDER THE FINANCIAL REVITALIZATION LAW

Our current management team has consistently emphasized the monitoring of nonperforming loans. Shinsei's total amount of nonperforming claims as disclosed pursuant to the Financial Revitalization Law decreased by  $\pm 26.2$  billion, or 43.0%, to  $\pm 34.7$  billion, between March 31, 2015 and 2016. During the fiscal year ended March 31, 2016, claims against bankrupt and quasi-bankrupt obligors increased from  $\pm 4.2$  billion to  $\pm 4.9$  billion, doubtful claims decreased from  $\pm 52.1$  billion to  $\pm 27.0$  billion, and substandard claims decreased from  $\pm 4.5$  billion to  $\pm 2.6$  billion as a result of our self assessment. The ratio of nonperforming claims disclosed under the Financial Revitalization Law to total nonconsolidated claims as of March 31, 2016 decreased to 0.8%, compared to 1.4% as of March 31, 2015.

Shinsei's claims against other need caution obligors, excluding substandard claims, totaled ¥60.0 billion as of March 31, 2016, a 19.6% decrease from ¥74.6 billion as of March 31, 2015. These include private placement bonds guaranteed by Shinsei and classified as claims against other need caution obligors. These claims represented 1.4% of total nonconsolidated claims as of March 31, 2016, down from 1.7% as of March 31, 2015.

## TABLE 21. CLAIMS CLASSIFIED UNDER THE FINANCIAL REVITALIZATION LAW (NONCONSOLIDATED)

	Billions of yen (except percentages)			
As of March 31	2016	2015		
Claims against bankrupt and quasi-bankrupt obligors	¥ 4.9	¥ 4.2		
Doubtful claims	27.0	52.1		
Substandard claims	2.6	4.5		
Total claims disclosed under the Financial Revitalization Law <sup>1</sup>	34.7	60.9		
Normal claims and claims against other need caution obligors, excluding substandard claims	4,340.9	4,238.8		
Total claims	¥ 4,375.6	¥ 4,299.8		
Ratio of total claims disclosed under the Financial Revitalization Law to total claims	0.8%	1.4%		

1 Total claims consists of loans and bills discounted, foreign exchange claims, securities lent, accrued interest income and suspense payments in other assets, as well as customers' liabilities for acceptances and guarantees.

## **COVERAGE RATIOS**

As of March 31, 2016, Shinsei's nonconsolidated coverage ratios for claims classified under the Financial Revitalization Law, which for each category of claims is the total of collateral pledged against claims, guarantees for claims and reserve for loan losses, measured against total claims, were 100.0% for claims against bankrupt and quasi-bankrupt obligors, 99.5% for doubtful

claims and 78.0% for substandard claims. For all claims classified under the Financial Revitalization Law, the coverage ratio was 97.9%, a increase from 96.9% as of March 31, 2015.

Shinsei directly writes off, rather than reserves, the portion of claims against bankrupt and quasi-bankrupt obligors that are estimated to be uncollectible. In the fiscal years ended March 31, 2016 and 2015, ¥34.0 billion and ¥54.8 billion, respectively, of such claims were written off on a nonconsolidated basis.

#### TABLE 22. COVERAGE RATIOS FOR NONPERFORMING CLAIMS DISCLOSED UNDER THE FINANCIAL REVITALIZATION LAW (NONCONSOLIDATED) Billions of yen (except percentages)

			, , , , , ,	(* )		
		Reserve for loan losses	Collateral and guarantees	Total	Coverage ratio	
¥	4.9	¥ —	¥ 4.9	¥ 4.9	100.0%	
	27.0	1.9	24.9	26.9	99.5	
	2.6	0.4	1.5	2.0	78.0	
¥	34.7	¥ 2.4	¥ 31.5	¥ 33.9	97.9%	
¥	4.2	¥ —	¥ 4.2	¥ 4.2	100.0%	
	52.1	23.6	27.7	51.4	98.6	
	4.5	1.1	2.1	3.3	74.6	
¥	60.9	¥ 24.8	¥ 34.1	¥ 59.0	96.9%	
	c ¥ ¥ ¥	<b>27.0</b> <b>2.6</b> <b>¥ 34.7</b> ¥ 4.2 52.1 4.5	Amount of claims         Reserve for loan losses           ¥         4.9         ¥ —           27.0         1.9           2.6         0.4           ¥         34.7         ¥ 2.4           ¥         4.2         ¥ —           52.1         23.6           4.5         1.1	Amount of claims         Reserve for loan losses         Collateral and guarantees           ¥         4.9         ¥ —         ¥ 4.9           27.0         1.9         24.9           2.6         0.4         1.5           ¥         34.7         ¥ 2.4         ¥ 31.5           ¥         4.2         ¥ —         ¥ 4.2           52.1         23.6         27.7           4.5         1.1         2.1	Amount of claims         for loan losses         and guarantees         Total           ¥         4.9         ¥         —         ¥         4.9         26.9           27.0         1.9         24.9         26.9         26.9           2.6         0.4         1.5         2.0           ¥         34.7         ¥         2.4         ¥         31.5         ¥         33.9           ¥         4.2         ¥         —         ¥         4.2         ¥         4.2           52.1         23.6         27.7         51.4         3.3           4.5         1.1         2.1         3.3	

## CHANGES IN AMOUNT OF NONPERFORMING CLAIMS

The table below sets forth Shinsei's experience since March 31, 2014 with the removal of nonperforming claims and the emergence of new claims on a nonconsolidated basis:

## TABLE 23, CHANGES IN AMOUNT OF NONPERFORMING CLAIMS (NONCONSOLIDATED)

	Billions of yen				
	Substandard claims	Doubtful claims	Claims against bankrupt and quasi-bankrupt obligors	Total	
Balance of nonperforming claims as of March 31, 2014	¥ 4.8	¥ 146.6	¥ 13.2	¥ 164.7	
Claims newly added April 1, 2014 to March 31, 2015	2.4	0.8	1.5	4.8	
Claims removed April 1, 2014 to March 31, 2015	(2.2)	(84.2)	(22.1)	(108.6)	
Claims migrating between classifications April 1, 2014 to March 31, 2015	(0.5)	(11.0)	11.5		
Net change	(0.3)	(94.5)	(8.9)	(103.8)	
Balance of nonperforming claims as of March 31, 2015	¥ 4.5	¥ 52.1	¥ 4.2	¥ 60.9	
Claims newly added April 1, 2015 to March 31, 2016	1.1	0.0	3.5	4.7	
Claims removed April 1, 2015 to March 31, 2016	(2.7)	(24.5)	(3.6)	(30.9)	
Claims migrating between classifications April 1, 2015 to March 31, 2016	(0.2)	(0.5)	0.8	_	
Net change	(1.8)	(25.0)	0.7	(26.2)	
Balance of nonperforming claims as of March 31, 2016	¥ 2.6	¥ 27.0	¥ 4.9	¥ 34.7	

In the fiscal year ended March 31, 2016, ¥4.7 billion of claims were newly classified as substandard or worse, while Shinsei removed ¥30.9 billion of claims in these categories during the same period. Of the newly added nonperforming claims, ¥1.1 billion were classified as substandard claims, and ¥3.5 billion were claims against bankrupt and quasi-bankrupt obligors.

For the fiscal year ended March 31, 2015, ¥4.8 billion of claims were newly classified as substandard or worse, while Shinsei removed ¥108.6 billion of claims in these categories during the same period.

## **RESERVE FOR CREDIT LOSSES**

The following table sets forth a breakdown of our total reserve for credit losses on a nonconsolidated basis as of the dates indicated:

TABLE 24. RESERVE FOR CREDIT LOSSES (NONCONSOLIDATED)			Billions of yen (except percentages)			
is of March 31		2016		2015		
General reserve for loan losses	¥	21.6	¥	19.3		
Specific reserve for loan losses		2.7		24.4		
Reserve for loans to restructuring countries		0.0		0.0		
Subtotal of reserve for loan losses		24.3		43.8		
Specific reserve for other credit losses		3.9		3.9		
Total reserve for credit losses	¥	28.2	¥	47.7		
Total claims'	¥ 4	,375.6	¥ 4	,299.8		
Ratio of total reserve for loan losses to total claims		0.6%		1.0%		
Ratio of total reserve for credit losses to total claims		0.6%		1.1%		

1 Total claims consists of loans and bills discounted, foreign exchange claims, securities lent, accrued interest income and suspense payments in other assets, as well as customers' liabilities for acceptances and guarantees.

As of March 31, 2016 and 2015, Shinsei's total reserve for credit losses on a nonconsolidated basis was ¥28.2 billion and ¥47.7 billion, respectively, constituting 0.6% and 1.1%, respectively, of total claims.

## TABLE 25. RESERVE RATIOS BY BORROWERS' CATEGORY (NONCONSOLIDATED)

	2016	2015
unsecured portion)	100.0%	100.0%
unsecured portion)	292.6%	97.4%
unsecured portion)	56.2%	54.4%
total claims)	6.4%	4.0%
unsecured portion)	11.1%	8.9%
total claims)	0.4%	0.4%
	(unsecured portion) (unsecured portion) (unsecured portion) (total claims) (unsecured portion) (total claims)	unsecured portion)         292.6%           unsecured portion)         56.2%           (total claims)         6.4%           unsecured portion)         11.1%

## **RISK-MONITORED LOANS**

Consolidated risk-monitored loans decreased by 21.5% during the fiscal year ended March 31, 2016 to ¥95.3 billion. The decrease of ¥25.4 billion in nonaccrual delinquent loans during the period were primarily attributable to collection of nonconsolidated loans.

Percentages

The following tables set forth information concerning our consolidated and nonconsolidated risk-monitored loans as of the dates indicated:

## TABLE 26. RISK-MONITORED LOANS (CONSOLIDATED)

TABLE 26. RISK-MONITORED LOANS (CONSOLIDATED)		ns of yen (ex	xcept percentages)		
As of March 31	2	2016		2015	
Total loans and bills discounted	¥ 4,5	62.9	¥	4,461.2	
Loans to bankrupt obligors (A)		4.3		3.2	
Nonaccrual delinquent loans (B)		62.3		87.7	
Subtotal (A)+(B)	¥	66.6	¥	91.0	
Ratio to total loans and bills discounted		1.5%		2.0%	
Loans past due for three months or more (C)	¥	1.6	¥	1.3	
Restructured loans (D)		26.9		29.1	
Total risk-monitored loans (A)+(B)+(C)+(D)	¥	95.3	¥	121.5	
Ratio to total loans and bills discounted		2.1%		2.7%	
Reserve for credit losses	¥	91.7	¥	108.2	

Strategies Supporting Corporate Value

Reserve for credit losses

TABLE 27. RISK-MONITORED LOANS (NONCONSOLIDATED)	Billions of yen (except perce			
As of March 31		2016		2015
Total loans and bills discounted	¥	4,300.1	¥	4,222.9
Loans to bankrupt obligors (A)		1.3		0.7
Nonaccrual delinquent loans (B)		30.7		55.6
Subtotal (A)+(B)	¥	32.0	¥	56.3
Ratio to total loans and bills discounted		0.7%		1.3%
Loans past due for three months or more (C)	¥	1.4	¥	1.1
Restructured loans (D)		1.1		3.3
Total risk-monitored loans (A)+(B)+(C)+(D)	¥	34.6	¥	60.8
Ratio to total loans and bills discounted		0.8%		1.4%

## TABLE 28. RISK-MONITORED LOANS BY BORROWER INDUSTRY (NONCONSOLIDATED)

	Billions	Billions of yen			
As of March 31	2016	2015			
Domestic offices (excluding Japan offshore market account):					
Manufacturing	¥ 0.7	¥ 0.9			
Agriculture and forestry	—	_			
Fishery	_	_			
Mining, quarrying and gravel extraction	—	—			
Construction	—	—			
Electric power, gas, heat supply and water supply	—	—			
Information and communications	0.0	0.5			
Transportation and postal service	1.1	—			
Wholesale and retail	0.3	1.0			
Finance and insurance	—	—			
Real estate	26.1	26.3			
Services	0.6	25.2			
Local government	_	—			
Individual	2.6	3.4			
Overseas yen loan and overseas loans booked domestically	2.9	3.1			
Total domestic (A)	¥ 34.6	¥ 60.8			
Overseas offices (including Japan offshore market accounts):					
Governments	¥ —	¥ —			
Financial institutions	_	—			
Commerce and industry	_	_			
Others	—	_			
Total overseas (B)	¥ —	¥ —			
Total (A+B)	¥ 34.6	¥ 60.8			

47.7

¥

¥

28.2

Data Section

## ASSET QUALITY OF SHINSEI FINANCIAL, APLUS FINANCIAL, SHOWA LEASING AND SHINKI

Shinsei Financial, APLUS FINANCIAL, Showa Leasing and SHINKI classify their obligors and assess their asset quality based on the self-assessment guidelines developed in accordance with guidelines published by the FSA. They generally perform their self-assessment quarterly and at least semi-annually. Shinsei Financial's, APLUS FINANCIAL's, Showa Leasing's and SHINKI's assessments, where applicable, include, among other things, an assessment of credit extended to credit card customers as well as lease obligors, unsecured personal loans and customer guarantees.

The following tables set forth information concerning consolidated risk-monitored loans and risk-monitored installment receivables held by Shinsei, Shinsei Financial, APLUS FINAN-CIAL, Showa Leasing, SHINKI and other subsidiaries as of the dates indicated:

## TABLE 29. RISK-MONITORED LOANS BREAKDOWN FOR LARGE ENTITIES (CONSOLIDATED)

		Billions of yen						
	Shinsei	Shinsei Financial	APLUS FINANCIAL	SHINKI	Other subsidiaries	Total		
As of March 31, 2016:								
Loans to bankrupt obligors	¥ 1.3	¥ 2.3	¥ 0.0	¥ 0.0	¥ 0.5	¥ 4.3		
Nonaccrual delinquent loans	30.7	9.2	12.8	1.0	8.5	62.3		
Loans past due for three months or more	1.4	0.0	0.0	—	0.1	1.6		
Restructured loans	1.1	15.9	7.7	2.0	—	26.9		
Total	¥ 34.6	¥ 27.5	¥ 20.7	¥ 3.0	¥ 9.2	¥ 95.3		
As of March 31, 2015:								
Loans to bankrupt obligors	¥ 0.7	¥ 1.8	¥ 0.1	¥ 0.0	¥ 0.5	¥ 3.2		
Nonaccrual delinguent loans	55.6	7.8	13.3	1.0	9.9	87.7		
Loans past due for three months or more	1.1	0.0	0.1	_	0.0	1.3		
Restructured loans	3.3	15.5	8.4	1.7	_	29.1		
Total	¥ 60.8	¥ 25.1	¥ 22.0	¥ 2.7	¥ 10.6	¥121.5		

## TABLE 30. RISK-MONITORED INSTALLMENT RECEIVABLES INCLUDED IN OTHER ASSETS

Billions of yen				
Shinsei Financial	APLUS FINANCIAL	Showa Leasing	Other subsidiaries	Total
¥ —	¥ 0.0	¥ 0.0	¥ 0.1	¥ 0.1
	5.9	4.0	0.0	9.9
_	0.4	0.0	_	0.5
	0.3	0.0	_	0.3
¥ —	¥ 6.7	¥ 4.0	¥ 0.1	¥ 10.9
¥ —	¥ 0.0	¥ 0.0	¥ 0.1	¥ 0.1
—	5.7	3.2	0.0	9.0
	0.7	0.0		0.8
_	0.4	0.0	—	0.5
¥ —	¥ 6.9	¥ 3.3	¥ 0.1	¥ 10.4
	Financial	Shinsei Financial         APLUS FINANCIAL           ¥         —         \$0.0           —         5.9         —         0.4           —         0.3         ¥         —         ¥ 6.7           ¥         —         ¥ 6.7         —         5.7           —         0.7         —         0.4         —	Shinsei Financial         APLUS FINANCIAL         Showa Leasing           ¥         —         ¥ 0.0         ¥ 0.0           —         5.9         4.0           —         0.4         0.0           —         0.3         0.0           ¥         —         ¥ 6.7         ¥ 4.0           ¥         —         ¥ 0.0         ¥ 0.0           —         0.3         0.0           —         0.7         0.0           —         0.4         0.0	Shinsei Financial         APLUS FINANCIAL         Showa Leasing         Other subsidiaries           ¥         —         ¥ 0.0         ¥ 0.0         ¥ 0.1           —         5.9         4.0         0.0           —         0.4         0.0         —           —         0.3         0.0         —           ¥         —         ¥ 6.7         ¥ 4.0         ¥ 0.1           ¥         —         ¥ 6.7         2 4.0         ¥ 0.1           —         0.3         0.0         —           4.0         —         —         9.1           1         —         5.7         3.2         0.0           1         —         0.7         0.0         —           1         —         0.4         0.0         —

1 Neither Shinsei nor SHINKI had any such installment receivables.

#### FUNDING AND LIQUIDITY

We continues to optimize its funding base through deposits from retail customers. Total deposits and negotiable certificates of deposit decrease from ¥5,452.7 billion as of March 31, 2015 to ¥5,800.9 billion as of March 31, 2016. The retail deposits balance totaled ¥4,820.6 billion as of March 31, 2016, a decrease of ¥35.5 billion compared to March 31, 2015. Retail Banking constitutes 83.1% of our total funding through customer deposits. The following table shows changes in the proportion of our overall funding represented by funds raised from deposits and debentures in our Retail and Institutional Banking businesses.

TABLE 31. DIVERSIFICATION BY FUNDING TYPE (CONSOLIDATED)	Billions of yen		
As of March 31	2016	2015	
Retail deposits	¥ 4,820.6	¥ 4,856.2	
Institutional deposits	980.3	596.5	
Total	¥ 5,800.9	¥ 5,452.7	

#### DEPOSITS

The following table sets forth the composition of our time deposits by remaining maturity as of the dates indicated:

TABLE 32. MATURITY SCHEDULE OF TIME DEPOSITS (CONSOLIDATED)         Billions of ye		
As of March 31	2016	2015
Less than three months <sup>1</sup>	¥ 1,655.8	¥ 1,604.3
Three months or more, but less than six months	286.9	172.4
Six months or more, but less than one year	107.2	202.3
One year or more, but less than two years	240.5	162.4
Two years or more, but less than three years	539.6	237.8
Three years or more	175.3	574.5
Total	¥ 3,005.6	¥ 2,954.1

1 Less than three months includes time deposits that have matured but have not yet been paid.

#### CORPORATE BONDS

The following table sets forth the composition of our corporate bonds by remaining maturity as of the dates indicated:

#### TABLE 33. MATURITY SCHEDULE OF CORPORATE BONDS (CONSOLIDATED)

#### **Corporate Bonds**

Fiscal year ending March 31	Billions of yen
2017	¥ 10.3
2018	21.7
2019	10.7
2020	5.6
2021 and thereafter	46.6
Total	¥ 95.1

Man Financ

#### OTHER

The securitization of loans and other assets is another component of our funding strategy. We will continue to explore additional issuance opportunities subject to market conditions.

#### TABLE 34. SHINSEI'S CREDIT RATINGS AS OF JULY 2016

Rating agency	Long-term (Outlook)	Short-term	
Moody's	Baa3 (Positive)	Prime-3	
Standard & Poor's (S&P)	BBB+ (Stable)	A-2	
Japan Credit Rating Agency (JCR)	BBB+ (Stable)	J-2	
Rating and Investment Information, Inc. (R&I)	BBB+ (Positive)	a-2	

#### **OTHER CONTRACTUAL CASH OBLIGATIONS**

We use other contractual cash obligations for funding purposes. The following table sets forth a summary of our primary consolidated other contractual cash obligations as of March 31, 2016 and 2015:

Payments due by period as of March 31, 2016	1 year or less	Over 1 year	Total			
Borrowed money	¥ 383.2	¥ 418.4	¥ 801.7			
Obligations under finance leases	0.4	1.7	2.1			
Total	¥ 383.6	¥ 420.2	¥ 803.9			
		Billions of yen				
Payments due by period as of March 31, 2015	1 year or less	Over 1 year	Total			
Borrowed money	¥ 407.4	¥ 397.7	¥ 805.2			
Obligations under finance leases	0.5	2.1	2.7			
Total	¥ 407.9	¥ 399.9	¥ 807.9			

#### **TAXATION**

#### SCHEDULE OF TAX LOSS CARRYFORWARDS

As of March 31, 2016, Shinsei had ¥246.7 billion of tax loss carryforwards based on the consolidated corporate tax system.

#### TABLE 36. SCHEDULE OF TAX LOSS CARRY-FORWARDS

TABLE 36. SCHEDULE OF TAX LOSS CARRY-FORWARDS	Bill	ions of yen
Year tax loss carry-forwards generated/renewed	Amount	Date of expiry
Shinsei Bank		
March 31, 2009	¥ 107.4	March 31, 2018
March 31, 2011	20.0	March 31, 2020
March 31, 2012	16.7	March 31, 2021
March 31, 2013	23.2	March 31, 2022
March 31, 2014	18.5	March 31, 2023
March 31, 2015	34.7	March 31, 2024
March 31, 2016	26.0	March 31, 2025
Total	¥ 246.7	
APLUS FINANCIAL		
March 31, 2011	¥ 0.9	March 31, 2020
March 31, 2012	7.5	March 31, 2021
March 31, 2013	0.8	March 31, 2022
March 31, 2014	9.8	March 31, 2023
Total	¥ 19.3	

The table above sets forth a schedule of tax loss carryforwards of Shinsei Bank and APLUS FINANCIAL as of March 31, 2016. Because APLUS FINANCIAL is not wholly-owned subsidiaries, we are not supported to include their results in our consolidated tax returns.

In the event that Shinsei or APLUS FINANCIAL as the case may be, generates less taxable income in a given fiscal year than the tax loss carryforward that will expire at year-end, the benefit of the unused portion of the expiring tax loss carryforward will be lost.

We record deferred tax assets for tax loss carryforwards and evaluate them in accordance with the JICPA guidelines. See "-Critical Accounting Policies- Valuation of Deferred Tax Assets" on page 95.

#### CONSOLIDATED CORPORATE TAX SYSTEM

Shinsei has filed its corporate tax returns under the consolidated corporate tax system since the fiscal year ended March 31, 2004. Under the consolidated corporate tax system, we base corporate tax payments on the combined profits or losses of Shinsei and its wholly-owned domestic subsidiaries. As of October 1, 2015, Shinsei Financial and SHINKI were included in the Shinsei Bank consolidated tax group.

Showa Leasing and APLUS FINANCIAL have also adopted the consolidated corporate tax system beginning with the fiscal year ended March 31, 2007 and March 31, 2011, respectively.

#### **CAPITAL RESOURCES AND ADEQUACY**

#### EQUITY

The following table sets forth a summary of our equity as of March 31, 2016 and 2015:

TABLE 37. EQUITY (CONSOLIDATED)	Billions of yen (ex	Billions of yen (except percentages			
As of March 31	2016	2015			
Common stock	¥ 512.2	¥ 512.2			
Capital surplus	79.4	79.4			
Stock acquisition rights	0.5	1.2			
Retained earnings	267.7	209.4			
Treasury stock, at cost	(72.5)	(72.5)			
Accumulated other comprehensive income:					
Unrealized gain (loss) on available-for-sale securities	11.9	10.8			
Deferred gain (loss) on derivatives under hedge accounting	(14.7)	(11.5)			
Foreign currency translation adjustments	0.3	3.6			
Defined retirement benefit plans	(2.9)	(0.5)			
Total	¥ 781.8	¥ 732.2			
Noncontrolling interests	11.2	21.5			
Total equity	¥ 793.1	¥ 753.7			
Ratio of total equity to total assets	8.9%	8.5%			

#### CAPITAL RATIOS

From the fiscal year ended March 31, 2014, the Basel III methodology has been adopted to calculate capital ratios. For credit risk, the Foundation Internal Ratings Based Approach (FIRB) has been applied. For operational risk, the Standardized Approach (TSA) has been adopted and the Internal Model

Method has been used for market risk.

Our total capital adequacy ratio (Basel III) as of March 31, 2016 was 14.2%, compared with 14.9% as of March 31, 2015.

See "COMPOSITION OF CAPITAL DISCLOSURE (CON-SOLIDATED)" on Page 192.

Subordinated debt and preferred securities are included in eligible capital instruments subject to transitional arrangements (amount allowed to be included in Core capital: instruments and reserves). In the grandfathering rule, eligible capital instruments can be calculated as capital but the value will decrease due to the amortization and redemption.

Basel III additional capital items which are capital deduction are the following items. The capital deduction will increase gradually in the grandfathering rule.

- Other intangibles other than goodwill and mortgage servicing rights.
- Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability).
- Net defined benefit asset.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

We use off-balance sheet arrangements, including investments through special purpose entities, securitizations, lines and letters of credit, loan commitments and loan participations, in the ordinary course of business, including in our securitization and financing businesses, as well as to manage our own liquidity risk. The main purposes of such off-balance sheet arrangements are to develop our institutional banking business as well as to diversify our sources of liquidity. The following is a discussion of the principal off-balance sheet arrangements we use.

#### SECURITIZATION

We structure, arrange, distribute and service mortgage-backed securities and asset-backed securities both for third-parties and ourselves. Our securitization services utilize special purpose entities, which may be organized in the form of trusts, partnerships or corporations, mainly to protect the securitized assets from creditors of transferors even in bankruptcy. Assets securitized include commercial loans, residential mortgage loans, installment receivables and lease receivables.

#### REPACKAGING

One aspect of our securitization business involves our repackaging of assets purchased by special purpose entities that we establish into new financial instruments that represent undivided interests in the underlying assets. Repackaging the assets generally entails analyzing the cash flows from the underlying assets, using various means to rearrange the timing and order of cash flows, and then combining them with other cash flows to create new financial instruments that can be tailored to meet the demands of a broad range of investors.

Often the assets are repackaged into residual or subordinated interests, mezzanine interests and senior interests. The residual interests are the first to suffer any losses as a result of any decline in the value of the underlying financial assets, while the senior interests are structured to be the last to absorb such losses. In instances where we repackage assets on our own initiative, rather than for our customers, we generally retain the residual interests and either sell the senior or mezzanine interests immediately to third-parties or hold them temporarily before placing them with investors. Revenues on these transactions consist of gains on sales of the repackaged senior and mezzanine interests, transaction arrangement fees received from the originators of the assets, fees for underwriting the senior instruments, and returns on the residual interests.

The principal risk inherent in these repackagings is credit risk on the securitized financial instruments that is absorbed by the retained residual interests. We may record losses on the residual interests due to declines in the value of the underlying financial assets. We manage this credit risk through quarterly assessing our retained interests and providing valuation allowances for them based on those assessments, taking into consideration how much we believe we will be able to collect on the underlying assets. We generally transfer financial assets to special purpose entities on a "true sale" basis, which means that we would neither be entitled nor required to reacquire the financial assets so transferred.

#### ARRANGEMENT

We also securitize customers' assets on their behalf, drawing on our expertise and experience in establishing securitization vehicles tailored to accommodate clients' needs, analyzing cash flows from the financial assets, structuring them into classes of securitized interests, arranging credit enhancements and locating investors for the securities to be issued. We generally place the securities representing the senior interests from these transactions with third-party investors. We may choose, however, to acquire temporarily a portion of these senior securities for later sale and often structure financial arrangements, including repackaging, that enhance the liquidity of these senior securities are recorded in other monetary claims purchased and recorded at fair value.

Our revenue on these transactions consists of fees, generally fixed, for arranging the transaction and for underwriting the sale of the financial instruments. We typically record those fees as having been received at the completion of all arrangements for the customer.

On these transactions, we act as an arranger, an underwriter, a servicer, a trustee or an administrator, or combination of some of these roles, for our corporate customers. As our customers usually retain the residual interests and the related risk of loss on them, we are not exposed to risks of incurring losses inherent in such residual interests.

As of March 31, 2016 and 2015, we held ¥30.7 billion and ¥39.3 billion, respectively, of debt securities and residual interests from securitization transactions.

#### LOAN PARTICIPATIONS

We have sold or transferred participation interests in certain of our loans. Loan participation involves the original lender transferring economic interests in the loan to others, while the original lender retains title to the loan itself.

Under Japanese GAAP, where substantially all of the economic interest in and risks of the loans are transferred to the participants, the original lenders are not deemed to bear recourse obligations for the participating interests or to have any rights to repurchase such interests. As a result, the original lender may remove the loans from its balance sheet as if the loans were sold to the participants. Because substantially all of the economic interest and risks have been transferred to the participants, we believe that we are not taking any substantial economic risk on the portions of loans in which we have sold participating interests.

As of March 31, 2016 and 2015, the total principal amount of participation interests in loans transferred to third-parties removed from the loan account was ¥8.3 billion and ¥8.1 billion, respectively.

# OFF-BALANCE SHEET ARRANGEMENTS TO EXTEND CREDIT, ACCEPTANCES AND GUARANTEES

We have off-balance sheet commitments to extend credit to customers up to certain predetermined amounts at current market rates, in consideration of which we receive fee income that is recorded on an accrual basis for the period of the commitments. The unfulfilled amounts of these commitments and established credit line of overdrafts were ¥3,569.4 billion and ¥3,571.4 billion as of March 31, 2016 and 2015, out of which the amounts with commitment of within-one-year original agreement and with unconditionally cancelable commitment were ¥3,352.2 billion and ¥3,343.7 billion as of March 31, 2016 and 2015, respectively.

In addition, we provide acceptances and guarantees, which include lines and letters of credit and guarantees on customers' borrowings from other creditors. These acceptances and guarantees require us to satisfy our customers' obligations in the event they fail to do so, although we would have a claim for reimbursement against them. Under Japanese GAAP for banks, these acceptances and guarantees are deemed to be both contingent assets and liabilities, and are recorded as both assets and liabilities in the principal amount of the acceptances and guarantees. We record the fees we earn from providing acceptances and guarantee. As of March 31, 2016 and 2015, we had ¥280.6 billion and ¥291.7 billion, respectively, of outstanding acceptances and guarantees.

APLUS FINANCIAL extends credit in the form of guarantees. The most significant component of its guarantee business is providing guarantees on installment shopping credit provided by other lenders to customers of its partner merchants. APLUS FINANCIAL also offers collection guarantees for foreign automobile dealers. As of March 31, 2016 and 2015, ¥234.7 billion and ¥269.4 billion of our outstanding acceptances or guarantees, respectively, were attributable to its guarantee business.

# CONSOLIDATED BALANCE SHEETS

Shinsei Bank, Limited, and its Consolidated Subsidiaries As of March 31, 2016 and 2015

	Million	Thousands of U.S. dollars (Note 1)		
	2016	2015	2016	
ASSETS				
Cash and due from banks (Notes 3, 22, 23 and 37)	¥ 1,129,213	¥ 881,776	\$ 10,051,752	
Call loans (Note 37)	-	30,000	—	
Receivables under resale agreements (Note 37)	-	53,216	—	
Receivables under securities borrowing transactions (Note 37)	4,243	8,750	37,772	
Other monetary claims purchased (Notes 4 and 37)	81,763	93,412	727,825	
Trading assets (Notes 5, 22, 37 and 38)	336,345	317,399	2,993,996	
Monetary assets held in trust (Notes 6, 22 and 37)	255,526	233,918	2,274,580	
Securities (Notes 7, 22, 23 and 37)	1,227,859	1,477,352	10,929,851	
Loans and bills discounted (Notes 8, 22, 23 and 37)	4,562,923	4,461,281	40,617,091	
Foreign exchanges (Note 9)	17,024	18,537	151,543	
Lease receivables and leased investment assets (Notes 22, 34 and 37)	211,453	227,047	1,882,266	
Other assets (Notes 10, 22, 23, 37 and 38)	799,420	788,647	7,116,079	
Premises and equipment (Notes 11, 22 and 34)	48,781	46,285	434,228	
Intangible assets (Notes 12 and 34)	48,897	49,655	435,261	
Assets for retirement benefits (Note 20)	2,394	3,625	21,314	
Deferred issuance expenses for debentures	3	12	29	
Deferred tax assets (Note 31)	14,050	15,373	125,069	
Customers' liabilities for acceptances and guarantees (Note 21)	280,620	291,795	2,497,961	
Reserve for credit losses (Note 13)	(91,732)	(108,232)	(816,558)	
Total assets	¥ 8,928,789	¥ 8,889,853	\$ 79,480,059	
	Ŧ 0,JZ0,/0J	± 0,009,003	\$ 79,400,009	
LIABILITIES AND EQUITY				
Liabilities:				
	V E 900 004		¢ E4 C27 02C	
Deposits, including negotiable certificates of deposit (Notes 14, 22 and 37)	¥ 5,800,994	¥ 5,452,733	\$ 51,637,836	
Debentures (Notes 15 and 37)	16,740	32,300	149,014	
Call money (Notes 22 and 37)	40,000	230,000	356,062	
Payables under repurchase agreements (Notes 22 and 37)	23,779	29,152	211,675	
Payables under securities lending transactions (Notes 22 and 37)	118,139	103,369	1,051,621	
Trading liabilities (Notes 16, 37 and 38)	294,326	267,976	2,619,962	
Borrowed money (Notes 17, 22, 23 and 37)	801,742	805,217	7,136,749	
Foreign exchanges (Note 9)	75	27	671	
Short-term corporate bonds (Note 37)	129,400	96,000	1,151,860	
Corporate bonds (Notes 18, 22, 23 and 37)	95,121	157,505	846,728	
Other liabilities (Notes 19, 22, 37 and 38)	380,458	481,359	3,386,668	
Accrued employees' bonuses	8,419	8,774	74,944	
Accrued directors' bonuses	77	88	691	
Liabilities for retirement benefits (Note 20)	8,791	8,749	78,262	
Reserve for directors' retirement benefits	—	95	_	
Reserve for reimbursement of debentures	2,903	_	25,849	
Reserve for losses on interest repayments	133,695	170,250	1,190,098	
Deferred tax liabilities (Note 31)	378	694	3,371	
Acceptances and guarantees (Notes 21, 22 and 37)	280,620	291,795	2,497,961	
Total liabilities	8,135,665	8,136,091	72,420,022	
Equity:				
Common stock (Note 25)	512,204	512,204	4,559,414	
Capital surplus	79,461	79,461	707,333	
Stock acquisition rights (Note 26)	512	1,211	4,563	
Retained earnings	267,716	209,419	2,383,093	
Treasury stock, at cost (Note 25)	(72,559)	(72,558)	(645,889)	
Accumulated other comprehensive income:	(12,000)	(12,000)	(0+0,000)	
Unrealized gain (loss) on available-for-sale securities (Note 7)	11,911	10,830	106,034	
Deferred gain (loss) on derivatives under hedge accounting	(14,770)	(11,501)	(131,484)	
6 6 6				
Foreign currency translation adjustments	362	3,682	3,225	
Defined retirement benefit plans (Note 20)	(2,970)	(515)	(26,438)	
Total	781,869	732,234	6,959,851	
Noncontrolling interests (Note 24)	11,254	21,528	100,186	
Total equity	793,124	753,762	7,060,037	
Total liabilities and equity	¥ 8,928,789	¥ 8,889,853	\$ 79,480,059	

About the Shinsei Bank Group

Thousands of

# CONSOLIDATED STATEMENTS OF

Shinsei Bank, Limited, and its Consolidated Subsidiaries For the fiscal years ended March 31, 2016 and 2015

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	Milli	ons of yen		ousands of ollars (Note
—	2016	2015		2016
Interest income:				
Interest on loans and bills discounted	¥ 124,988	¥ 125,227	\$ 1	1,112,590
Interest and dividends on securities	13,300	20,713		118,395
Interest on deposits with banks	1,119	1,289		9,961
Other interest income	1,331	1,395		11,855
Total interest income	140,739	148,626	1	,252,801
nterest expenses:				
Interest on deposits, including negotiable certificates of deposit	8,436	10,856		75,098
Interest and discounts on debentures	24	48		220
Interest on other borrowings	4,912	4,910		43,733
Interest on corporate bonds	2,877	5,175		25,617
Other interest expenses	2,142	1,172		19,071
Total interest expenses	18,394	22,164		163,739
Net interest income	122,345	126,462	1	1,089,062
Fees and commissions income	47,357	45,869		421,553
Fees and commissions expenses	21,864	21,171		194,626
Net fees and commissions	25,493	24,698		226,927
Net trading income (loss) (Note 27)	8,427	11,527		75,016
Other business income (loss), net:				
Income on lease transactions and installment receivables, net	39,250	38,096		349,392
Net gain (loss) on monetary assets held in trust	6,606	7,448		58,808
Net gain (loss) on foreign exchanges	5,661	6,366		50,396
Net gain (loss) on securities	2,007	8,473		17,869
Net gain (loss) on other monetary claims purchased	2,742	7,366		24,417
Other, net (Note 28)	4,069	4,902		36,221
Net other business income (loss)	60,338	72,653		537,103
Total revenue	216,603	235,342	1	,928,108
General and administrative expenses:		· ·		
Personnel expenses	57,824	59,669		514,724
Premises expenses	19,355	19,433		172,290
Technology and data processing expenses	19,308	18,861		171,875
Advertising expenses	10,460	11,437		93,111
Consumption and property taxes	8,638	7,874		76,900
Deposit insurance premium	2,077	3,527		18,495
Other general and administrative expenses	23,709	23,477		211,051
General and administrative expenses	141,373	144,282	1	,258,446
Amortization of goodwill and intangible assets acquired in business combinations		8,612		66,029
Total general and administrative expenses	148,791	152,895	1	,324,475
Net business profit (loss)	67,811	82,446		603,633
Net credit costs (recoveries) (Note 29)	3,730	11,852		33,210
Other gains (losses), net (Note 30)	(1,264)	2,165		(11,252
Income (loss) before income taxes	62,817	72,760		559,171
ncome taxes (benefit) (Note 31):	-			-
Current	1,999	2,450		17,801
Deferred	(511)	908		(4,555
Profit	61,329	69,402		545,925
Profit attributable to noncontrolling interests	378	1,528		3,365
Profit attributable to owners of the parent	¥ 60,951	¥ 67,873	\$	542,560
_		Yen	U.S. d	ollars (Note
Basic earnings per share (Note 32)	¥ 22.96	¥ 25.57	\$	0.20
Diluted earnings per share (Note 32)	¥ 22.96	¥ —	\$	0.20

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME Shinsei Bank, Limited, and its Consolidated Subsidiaries

For the fiscal years ended March 31, 2016 and 2015

	Million	Millions of yen		
	2016	2015	2016	
Profit	¥ 61,329	¥ 69,402	\$ 545,925	
Other comprehensive income (Note 33):				
Unrealized gain (loss) on available-for-sale securities	993	4,559	8,843	
Deferred gain (loss) on derivatives under hedge accounting	(3,269)	(2,731)	(29,105)	
Foreign currency translation adjustments	(1,474)	1,556	(13,125)	
Defined retirement benefit plans	(2,475)	5,329	(22,035)	
Share of other comprehensive income in affiliates	(2,415)	3,251	(21,499)	
Total other comprehensive income	(8,641)	11,966	(76,921)	
Comprehensive income	¥ 52,687	¥ 81,368	\$ 469,004	
Total comprehensive income attributable to:				
Owners of the parent	¥ 52,988	¥ 78,426	\$ 471,677	
Noncontrolling interests	(300)	2,941	(2,673)	

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY Shinsei Bank, Limited, and its Consolidated Subsidiaries

For the fiscal years ended March 31, 2016 and 2015

About the Shinsei Bank Group

						Millions	of yen					
						Accu	mulated other o	comprehensive in	come			
	Common stock	Capital surplus	Stock acquisition rights	Retained earnings		Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total	Noncontrolling interests	Total equity
BALANCE, March 31, 2014												
(April 1, 2014, as previously reported)	¥512,204	¥79.461	¥1,221	¥146,002	¥ (72,558)	¥ 6,288	¥ (8,769)	¥ 267	¥ (5,195)	¥658,923	¥ 63,667	¥722,590
Cumulative effect of	≠01Z,ZU4	+/9,401	≠1,ZZ1	≠140,002	≠ (72,000)	± 0,200	± (0,709)	≠ 207	± (0,190)	+000,923	+ 03,007	±722,090
accounting change				(1,799)					(648)	(2,447)		(2,447)
BALANCE, April 1, 2014				(1,700)					(010)	(2,117)		(2,117)
(as restated)	512,204	79,461	1,221	144,203	(72,558)	6,288	(8,769)	267	(5,844)	656,475	63,667	720,142
Dividends				(2,653)						(2,653)		(2,653)
Profit attributable to owners												
of the parent				67,873	(8)					67,873		67,873
Purchase of treasury stock					(0)					(0)		(0)
Changes in ownership interest of the parent related to transactions												
with noncontrolling interests												
Changes by inclusion of												
consolidated subsidiaries				(0)						(0)		(0)
Changes by exclusion of										(-)		(0)
consolidated subsidiaries				(2)						(2)		(2)
Net change during the year			(10)			4,541	(2,731)	3,414	5,328	10,543	(42,139)	(31,595)
BALANCE, March 31, 2015												
(April 1, 2015, as					(20 220)				(= 4 = )			
previously reported)	512,204	79,461	1,211	209,419	(72,558)	10,830	(11,501)	3,682	(515)	732,234	21,528	753,762
Cumulative effect of accounting change												
BALANCE, April 1, 2015				_					-	-		-
(as restated)	512,204	79,461	1,211	209,419	(72,558)	10,830	(11,501)	3,682	(515)	732,234	21,528	753,762
Dividends	012,204	10,101	1,211	(2,653)	(12,000)	10,000	(11,001)	0,002	(010)	(2,653)	21,020	(2,653)
Profit attributable to owners				(=)0007						(=/000)		(=/000)
of the parent				60,951						60,951		60,951
Purchase of treasury stock					(0)					(0)		(0)
Changes in ownership interest of												
the parent related to transactions												
with noncontrolling interests		(0)								(0)		(0)
Changes by inclusion of				(0)						(0)		(0)
consolidated subsidiaries Changes by exclusion of				(0)						(0)		(0)
consolidated subsidiaries				_						_		
										_		_
Net change during the year			(698)			1,080	(3,269)	(3,320)	(2,454)	(8,661)	(10,273)	(18,935)

Thousands of U.S. dollars (Note 1)

	Accumulated other comprehensive income											
	Common stock	Capital surplus	Stock acquisition rights	Retained earnings	Treasury stock, at cost	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustments	/ Defined retirement benefit plans	Total	Noncontrolling interests	Total equity
BALANCE, March 31, 2015 (April 1, 2015, as												
previously reported)	\$ 4,559,414	\$ 707,334	\$ 10,785	\$1,864,158	\$ (645,887)	\$ 96,412	\$ (102,379)	\$ 32,779	\$ (4,593)	\$6,518,023	\$ 191,636	\$ 6,709,659
Cumulative effect of												
accounting change				-					-	-		-
BALANCE, April 1, 2015 (as restated)	4 550 414	707,334	10 705	1 004 150	(645,887)	96,412	(102,379)	32,779	(4,593)	6 510 000	191,636	6,709,659
Dividends	4,559,414	/0/,554	10,785	1,864,158 (23,624)	(040,007)	30,4 IZ	(102,373)	32,119	(4,000)	6,518,023 (23,624)	191,030	(23,624)
Profit attributable to owners				(23,024)						(23,024)		(23,024)
of the parent				542,560						542,560		542,560
Purchase of treasury stock				012,000	(2)					(2)		(2)
Changes in ownership interest of the parent related to transactions					(-)					(-)		(=)
with noncontrolling interests		(1)								(1)		(1)
Changes by inclusion of		(.)								(.,		(17
consolidated subsidiaries				(1)						(1)		(1)
Changes by exclusion of												
consolidated subsidiaries				-						-		-
Net change during the year			(6,222)			9,622	(29,105)	(29,554)	(21,845)	(77,104)	(91,450)	(168,554)
BALANCE, March 31, 2016	\$ 4,559,414	\$ 707,333	\$ 4,563	\$2,383,093	\$ (645,889)	\$106,034	\$ (131,484)	\$ 3,225	\$ (26,438)	\$6,959,851	\$ 100,186	\$ 7,060,037

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Shinsei Bank, Limited, and its Consolidated Subsidiaries For the fiscal years ended March 31, 2016 and 2015

	Million	is of yen	Thousands of U.S. dollars (Note
—	2016	2015	2016
ash flows from operating activities:			
	¥ 62,817	¥ 72,760	\$ 559,171
Adjustments for:			
Income taxes paid	(2,620)	(3,360)	(23,325
Depreciation (other than leased assets as lessor)	10,436	10,460	92,900
Amortization of goodwill and intangible assets acquired in business combinations	7,417	8,612	66,029
Impairment losses on long-lived assets	636	1,415	5,665
Net change in reserve for credit losses	(16,500)	(29, 126)	(146,880
Net change in reserve for losses on interest repayments	(36,555)	(37,950)	(325,398
Net change in other reserves	2,442	986	21,745
Interest income	(140,739)	(148,626)	(1,252,80
Interest expenses	18,394	22,164	163,739
	•		(66,18
Investment (gains) losses	(7,435)	(11,972)	
Net exchange (gain) loss	20,111	(20,123)	179,02
Net change in trading assets	(18,946)	(68,283)	(168,653
Net change in trading liabilities	26,349	49,391	234,554
Net change in loans and bills discounted	(101,633)	(141,544)	(904,693
Net change in deposits, including negotiable certificates of deposit	348,239	(397,715)	3,099,874
Net change in debentures	(15,560)	(9,446)	(138,509
Net change in borrowed money (other than subordinated debt)	4,139	173,896	36,84
Net change in corporate bonds (other than subordinated corporate bonds)	22,875	17,567	203,62
Net change in interest-bearing deposits with banks (other than due from the Bank of Japa		30,826	51,23
Net change in call loans, receivables under resale agreements,	II) <b>3,733</b>	30,020	J1,23
receivables under securities borrowing transactions and			
other monetary claims purchased	96,858	37,904	862,193
Net change in call money, payables under repurchase agreements, payables under			
securities lending transactions, and short-term corporate bonds (liabilities)	(147,203)	(125,977)	(1,310,33
Net change in foreign exchange assets and liabilities	1,560	7,109	13,894
Interest received	137,928	139,005	1,227,78
Interest paid	(17,039)	(45,443)	(151,68
Net change in securities for trading purposes	38	(43,443)	
			343
Net change in monetary assets held in trust for trading purposes	16,217	17,669	144,364
Net change in lease receivables and leased investment assets	15,623	734	139,07
Other, net	(117,809)	(60,050)	(1,048,68
Total adjustments	112,985	(581,789)	1,005,743
Net cash provided by (used in) operating activities	175,802	(509,029)	1,564,91
sh flows from investing activities:			
Purchase of investments	(4,283,191)	(7,518,832)	(38,127,04
Proceeds from sales of investments	4,258,832	7,175,611	37,910,20
Proceeds from maturity of investments	225,688	411,204	2,008,97
Purchase of premises and equipment (other than leased assets as lessor)	(3,982)	(4,002)	(35,45)
Purchase of intangible assets (other than leased assets as lessor)	(11,279)	(6,602)	(100,40)
Purchase of investments in subsidiaries	(11,273)	(0,002)	(100,40
	(1 470)	(20)	(40.47)
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(1,479)		(13,17
Other, net	1,587	3,046	14,13
Net cash provided by (used in) investing activities	186,174	60,395	1,657,24
ish flows from financing activities:			
Repayment of subordinated debt	(7,400)	(11,000)	(65,87
Payment for redemption of subordinated corporate bonds	(87,849)	(33,200)	(781,99
Proceeds from noncontrolling shareholders	1	1,165	1:
Payment for capital returned to noncntrolling shareholders	(9,000)	(42,962)	(80,11
Dividends paid	(2,653)	(2,653)	(23,62
Dividends paid to noncontrolling shareholders	(2,033)	(3,238)	(8,78
Payment for purchase of treasury stock	(0)	(0)	(1
Purchase of investments in subsidiaries not resulting in change in scope of consolidation			(
Net cash provided by (used in) financing activities	(107,889)	(91,889)	(960,384
reign currency translation adjustments on cash and cash equivalents	(95)	178	(854
	253,991	(540,345)	2,260,92
et change in cash and cash equivalents	200,001	(=	
et change in cash and cash equivalents Ish and cash equivalents at beginning of year	826,365	1,366,710	7,355,93

Note: Investments consist of securities and monetary assets held in trust for other than trading purposes. See accompanying "Notes to Consolidated Financial Statements," which are an integral part of these statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Shinsei Bank, Limited, and its Consolidated Subsidiaries For the fiscal years ended March 31, 2016 and 2015

#### **1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS**

#### CONSOLIDATED

The accompanying consolidated financial statements of Shinsei Bank, Limited (the "Bank") and its consolidated subsidiaries (collectively, the "Group"), stated in Japanese yen, have been prepared on the basis of generally accepted accounting principles in Japan ("Japanese GAAP") and in accordance with the Banking Act of Japan (the "Banking Act"), and compiled from the consolidated financial statements prepared under the provisions set forth in the Financial Instruments and Exchange Act of Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

Certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, the accompanying notes include information that is not required under Japanese GAAP, but is presented herein for the convenience of readers.

The preparation of consolidated financial statements in conformity with Japanese GAAP requires management to make estimates and assumptions that affect the reported amounts of

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (A) PRINCIPLES OF CONSOLIDATION

The Group determines its scope of consolidation based upon the concepts of control and influence. Under the concepts of control and influence, those companies over which the Bank is able to directly or indirectly exercise control are fully consolidated, except if they are immaterial, judging from the financial position, the results of operations, etc. of the subsidiary or the control over the subsidiary is temporary, and those companies over which the Bank is able to directly or indirectly exercise significant influence are accounted for through the equity method, except if they are immaterial, judging from the financial position, the result of operations, etc.

The number of subsidiaries and affiliates as of March 31, 2016 and 2015 was as follows:

	2016	2015
Consolidated subsidiaries	160	179
Unconsolidated subsidiaries	90	91
Affiliates accounted for by the equity method	20	19
Affiliates accounted for not applying the equity method	1	1

TOZAI BOEKI Co., Ltd was newly consolidated due to the acquisition of shares and SL MU CO., LTD. was newly consolidated due to its increased materiality.

Additionally, Shinsei Corporate Investment PE No.1 Limited Liability Partnership and 13 other companies were excluded from the scope of consolidation due to liquidation, SIA Wind Second Co., Ltd. was excluded from the scope of consolidation due to the loss of controlling interest, Shinsei Sales Finance Co., Ltd. and 1 other company were excluded from the scope of consolidation ported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. As permitted by the Financial Instruments and Exchange Act

assets and liabilities and disclosures of contingent liabilities at

the date of the consolidated financial statements and the re-

of Japan, yen amounts, except for per share amounts, are presented in millions of yen and are rounded down to the nearest million. As a result, the totals do not necessarily conform with the sum of the individual amounts.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Bank is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥112.34 to U.S.\$1.00, the rate of exchange prevailing on the Tokyo foreign exchange market on March 31, 2016. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

#### CONSOLIDATED

due to mergers with APLUS Co., Ltd. and Minakami Godo Kaisha and 3 other companies were excluded from the scope of consolidation due to decreased materiality during the fiscal year ended March 31, 2016.

Shinsei Creation Partners Investment Limited Partnership III and 3 other companies were newly included in the scope of application of the equity method due to their formation. Additionally, SN Corporation was excluded from the scope of application of the equity method due to liquidation and Comox Holdings Ltd. and 1 other company were excluded from the scope of application of the equity method due to the sale of shares during the fiscal year ended March 31, 2016.

Unconsolidated subsidiaries are primarily operating companies that are engaged in the leasing business under the Tokumei Kumiai (anonymous partnership) system. Under the Tokumei Kumiai system assets, profits and losses essentially do not belong to individual operating companies or their parent companies but to the members of the anonymous partnership, and furthermore, as the Group does not have any material transactions with these subsidiaries, pursuant to Article 5, Paragraph 1, Section 2 and Article 10, Paragraph 1, Section 2 of the regulations concerning consolidated financial statements, respectively, these subsidiaries are excluded from the scope of consolidation and the scope of application of the equity method.

Other unconsolidated subsidiaries are excluded from the scope of consolidation and the scope of application of the equity method due to their immateriality to the financial condition or operational results of the Group.

TGM CO., LTD. was excluded from the scope of application of the equity method due to its immateriality to the financial condition or operational results, such as profit (the Group's interest portion), retained earnings (the Group's interest portion), accumulated other comprehensive income (the Group's interest portion), etc., of the Group.

Major consolidated subsidiaries as of March 31, 2016 were as listed below.

Name	Location	Percentage ownership
APLUS FINANCIAL Co., Ltd.	Japan	95.0%
Showa Leasing Co., Ltd.	Japan	97.8%
SHINKI Co., Ltd.	Japan	100.0%
Shinsei Financial Co., Ltd.	Japan	100.0%
Shinsei Trust & Banking Co., Ltd.	Japan	100.0%
Shinsei Securities Co., Ltd.	Japan	100.0%
Shinsei Principal Investments Ltd.	Japan	100.0%

All significant inter-company transactions, related account balances and unrealized gains have been eliminated upon consolidation. As of March 31, 2016, the fiscal year ending dates were March 31 for 121 subsidiaries, September 30 for 3 subsidiaries, November 30 for 1 subsidiary, December 31 for 33 subsidiaries and February 29 for 2 subsidiaries. Regarding the 6 companies of the Bank's consolidated subsidiaries which have fiscal year end dates other than March 31, consolidations were performed utilizing fiscal year-end financial statements prepared in accordance with the provisional settlements of accounts performed on March 31 and other consolidated subsidiaries have been consolidated utilizing their respective fiscal year-end statements. Appropriate adjustments have been performed for significant transactions occurring between the consolidated fiscal year-end and the afore mentioned year-ends, etc.

Major affiliates accounted for by the equity method as of March 31, 2016 were as listed below:

Name	Location	Percentage ownership
Jih Sun Financial Holding Co., Ltd.	Taiwan	35.4%

#### (B) BUSINESS COMBINATIONS

In October 2003, the Business Accounting Council (the "BAC") issued a Statement of Opinion, "Accounting for Business Combinations," and in December 2005, the Accounting Standards Board of Japan (the "ASBJ") issued ASBJ Statement No. 7, "Accounting Standard for Business Divestitures" and ASBJ Guidance No. 10, "Guidance for Accounting Standard for Business Combinations and Business Divestitures.

In December 2008, the ASBJ issued a revised accounting standard for business combinations, ASBJ Statement No. 21, "Accounting Standard for Business Combinations." Major accounting changes under the revised accounting standard are as follows: (i) The revised standard requires accounting for business

About the Shinsei Bank Group

combinations only by the purchase method. As a result, the pooling of interests method of accounting is no longer allowed. (ii) The previous accounting standard provided for a bargain purchase gain (negative goodwill) to be systematically amortized over a period not exceeding 20 years. Under the revised standard, the acquirer recognizes the bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase price allocation. The revised standard was applicable to business combinations undertaken on or after April 1, 2010.

Under the previous standard, the Group accounted for the acquisitions of APLUS FINANCIAL Co., Ltd. ("APLUS FINAN-CIAL"), Showa Leasing Co., Ltd. ("Showa Leasing"), SHINKI Co., Ltd. ("SHINKI"), Shinsei Financial Co., Ltd. ("Shinsei Financial") and their consolidated subsidiaries by the purchase method of accounting.

In September 2013, the ASBJ issued revised ASBJ Statement No. 21, "Accounting Standard for Business Combinations," revised ASBJ Guidance No. 10, "Guidance on Accounting Standards for Business Combinations and Business Divestitures," and revised ASBJ Statement No. 22, "Accounting Standard for Consolidated Financial Statements."

Major accounting changes are as follows:

(a) Transactions with noncontrolling interests

A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interests is adjusted to reflect the change in the parent's ownership interests in its subsidiary while the parent retains its controlling interests in its subsidiary. Under the previous accounting standard, any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as an adjustment of goodwill or as profit or loss in the consolidated statement of income. Under the revised accounting standard, such difference is accounted for as capital surplus as long as the parent retains control over its subsidiary.

(b) Presentation of the consolidated balance sheet

In the consolidated balance sheet, "minority interests" under the previous accounting standard is changed to "noncontrolling interests" under the revised accounting standard.

(c) Presentation of the consolidated statement of income In the consolidated statement of income, "income before minority interests" under the previous accounting standard is changed to "profit" under the revised accounting standard, and "net income" under the previous accounting standard is changed to "profit attributable to owners of the parent" under the revised accounting standard.

#### CONSOLIDATED

(d) Provisional accounting treatments for a business combination If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements provisioned amounts for the items for which the accounting is incomplete. Under the previous accounting standard guidance, the effect of adjustments to provisional amounts recorded in a business combination on profit or loss is recognized as profit or loss in the year in which the measurement is completed. Under the revised accounting standard guidance, during the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date.

#### (e) Acquisition-related costs

Acquisition-related costs are costs, such as advisory fees or professional fees, which an acquirer incurs to effect a business combination. Under the previous accounting standard, the acquirer accounts for acquisition-related costs by including them in the acquisition costs of the investment. Under the revised accounting standard, acquisition-related costs shall be accounted for as expenses in the periods in which the costs are incurred.

The above accounting standards and guidance for (a) transactions with noncontrolling interests, (b) presentation of the consolidated balance sheet, (c) presentation of the consolidated statement of income, and (e) acquisition-related costs are effective for the beginning of the fiscal year beginning on or after April 1, 2015. Earlier application is permitted from the beginning of the fiscal year beginning on or after April 1, 2014, except for (c) presentation of the consolidated statement of income. In the case of earlier application, all accounting standards and guidance above, except for (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income, should be applied simultaneously.

Either retrospective or prospective application of the revised accounting standards and guidance for (a) transactions with noncontrolling interests and (e) acquisition-related costs is permitted. In retrospective application of the revised standards and guidance, the accumulated effects of retrospective adjustments for all (a) transactions with noncontrolling interests and (e) acquisition-related costs which occurred in the past shall be reflected as adjustments to the beginning balance of capital surplus and retained earnings for the year of the first-time application. In prospective application, the new standards and guidance shall be applied prospectively from the beginning of the year of the first-time application.

The revised accounting standards and guidance for (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income shall be applied to all periods presented in financial statements containing the first-time application of the revised standards and guidance.

The revised standards and guidance for (d) provisional accounting treatments for a business combination are effective for a business combination which occurs on or after the beginning of the fiscal year beginning on or after April 1, 2015. Earlier application is permitted for a business combination which occurs on or after the beginning of the fiscal year beginning on or after April 1, 2014.

The Group has applied the revised accounting standards and guidance for (a), (b), (c) and (e) above from April 1, 2015, and for (d) above for a business combination which occurred on or after April 1, 2015.

With respect to (b) presentation of the consolidated balance sheet and (c) presentation of the consolidated statement of income, the applicable line items in the 2015 consolidated financial statements have been accordingly reclassified and presented in line with those in 2016.

In the consolidated statement of cash flows for the fiscal year ended March 31, 2016, cash flows for purchases or sales of investments in subsidiaries not resulting in change in scope of consolidation are presented in cash flows from financial activities, and cash flows for costs related to purchases of investments in subsidiaries resulting in change in scope of consolidation and cash flows for costs related to purchases or sales of investments not resulting in change in scope of consolidation are presented in cash flows from operating activities.

As a result, the effect on "income (loss) before income taxes" for the fiscal year ended March 31, 2016 and "capital surplus" as of March 31, 2016 is immaterial.

#### (C) GOODWILL AND INTANGIBLE ASSETS ACQUIRED IN BUSINESS COMBINATIONS

The Bank recognized certain identifiable intangible assets in connection with the acquisition of Showa Leasing, Shinsei Financial and their consolidated subsidiaries, because they were separable such as contractual or other legal rights.

The identified intangible assets with amortization method and period are as listed below:

#### Showa Leasing

Identified intangible assets	Amortization method	Amortization period
Customer relationship	Sum-of-the-years digits	20 years
Sublease contracts	Straight-line	Subject to the remaining contract years
Shinsei Financial Identified intangible assets	Amortization method	Amortization period
Trade names and trademarks	Straight-line	10 years
Customer relationship	Sum-of-the-years digits	10 years

The excess of the purchase price over the fair value of the net assets acquired, including identified intangible assets, was recorded as goodwill and is being amortized on a consistent basis primarily over 20 years. The amortization period of 20 years is the maximum period allowed under Japanese GAAP and was determined based upon the Bank's business strategy.

With regard to the acquisitions undertaken before April 1, 2010, accounted for under the previous accounting standard, when the purchase price was lower than the fair value of the net assets acquired, including identified intangible assets, the difference is recorded as negative goodwill and primarily amortized on a straight-line basis over 20 years, which is the maximum period allowed under the previous accounting standard.

#### (D) IMPAIRMENT OF GOODWILL AND INTANGIBLE ASSETS ACQUIRED IN BUSINESS COMBINATIONS

The Bank conducts impairment testing for goodwill and intangible assets acquired in business combinations as a result of certain triggering events including:

- An expectation of an operating loss or negative cash flow for two consecutive years
- Impairment of underlying investment securities is recognized
- A significant adverse change in the environment surrounding the business operations of the subsidiary, such as a change in law which significantly impacts the business in a negative way
- Management decisions that could have an adverse effect on the value of goodwill and intangible assets acquired in business combinations

As the first step of the impairment test, we estimate the undiscounted future cash flows of the business. If the value of the undiscounted future cash flows is less than the book value of the net assets, including goodwill and intangible assets acquired in business combinations, of the business, it is determined that impairment exists.

The next step of the impairment test is to measure the amount of the impairment loss, which is to compare the "value in use," which is recoverable amount calculated as the discounted value of future cash flows of the business (Discounted Cash Flows, "DCF"), with the net asset book value which includes unamortized balances of goodwill and intangible assets acquired in business combinations.

Finally, the impairment loss on goodwill is calculated as the residual, (i) less (ii) below.

(i) Impairment loss for the total of goodwill and intangible assets acquired in business combinations, is recognized as an amount by which the net asset book value exceeds the "value in use." The recoverable amount of intangible assets acquired in business combinations is determined in DCF method, in the same manner used to measure the acquired assets, and (ii) the impairment loss of intangible assets acquired in business combinations, is determined as the difference between the recoverable amount and book value.

# (E) TRANSLATION OF FOREIGN CURRENCY FINANCIAL STATEMENTS AND TRANSACTIONS

- (a) The financial statements of consolidated foreign subsidiaries are translated into Japanese yen at exchange rates as of their respective balance sheet dates, except for equity, which is translated at historical exchange rates. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity in the accompanying consolidated balance sheets.
- (b) Foreign currency accounts held by consolidated foreign subsidiaries are translated into functional currency of each subsidiary at exchange rates as of their respective balance sheet dates.
- (c) Foreign currency-denominated assets and liabilities of the Bank and consolidated domestic subsidiaries are translated into Japanese yen at exchange rates as of their respective balance sheet dates, except for investments in unconsolidated subsidiaries and affiliates which are translated at the relevant historical exchange rates.

#### (F) CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash on hand, due from the Bank of Japan and noninterest-bearing deposits.

#### CONSOLIDATED

#### (G) OTHER MONETARY CLAIMS PURCHASED

Other monetary claims purchased held for trading purposes, except for those included in trading accounts, are recorded at fair value and unrealized gains and losses are recorded in "Other business income (loss), net."

#### (H) VALUATION OF TRADING ACCOUNT ACTIVITIES

Trading account positions entered into to generate gains arising from short-term changes in interest rates, currency exchange rates or market prices of financial instruments and other marketrelated indices, or from price differences among markets, are included in trading assets and trading liabilities on a trade-date basis.

Trading securities and monetary claims purchased for trading purposes are stated at market value and derivative financial instruments related to trading positions are stated at fair value based on estimated amounts that would be settled in cash if such positions were terminated at the end of the fiscal year, which reflects liquidity and credit risks.

Trading income and trading losses include interest received and paid during the fiscal year and unrealized gains and losses resulting from the change in the value of securities, monetary claims purchased, and derivatives between the beginning and the end of the fiscal year.

#### (I) MONETARY ASSETS HELD IN TRUST

The components of trust assets are accounted for based on the accounting standards appropriate for each asset type. Instruments held in trust for trading purposes are recorded at fair value and unrealized gains and losses are recorded in "Other business income (loss), net." Instruments held in trust classified as available-for-sale are recorded at fair value with the corresponding unrealized gains and losses recorded directly in a separate component of equity.

Instruments held in trust classified as available-for-sale of which fair value cannot be reliably determined are carried at cost.

#### (J) SECURITIES

Securities other than securities in (H) VALUATION OF TRADING ACCOUNT ACTIVITIES are classified into four categories, based principally on the Group's intent to own the security, as follows:

- (i) Trading securities are securities held in anticipation of gains arising from short-term changes in market value and/or held for resale to customers. Trading securities are carried at fair value with corresponding unrealized gains and losses recorded in "Other business income (loss), net."
- (ii) Securities being held to maturity are debt securities for which the Group has both a positive intent and ability to hold until maturity. Securities being held to maturity are carried at amortized cost determined by the moving average method.

- (iii) Securities available for sale are securities other than (i) trading securities and (ii) securities being held to maturity. Securities available for sale are carried at fair value with the corresponding unrealized gains and losses, net of applicable taxes, recorded directly in a separate component of equity, after deducting the amount charged to profit or loss by applying fair value hedge accounting. The cost of these securities upon sale is determined by the moving average method. Securities available for sale for which fair value cannot be reliably determined are carried at cost determined by the moving average method.
- (iv)Investments in unconsolidated subsidiaries and affiliates that are not accounted for by the equity method are carried at cost determined by the moving average method.

In addition, investments in partnerships and others are carried at the amount of the Group's share of net asset value in their most recent financial statements.

Individual securities, other than trading securities, are written down when a decline in fair value is significant as compared to the cost of such securities since the decline in fair value is deemed to be other than temporary.

#### (K) PREMISES AND EQUIPMENT

Premises and equipment are stated at cost less accumulated depreciation.

Depreciation of the Group's buildings and the Bank's computer equipment (including ATMs) other than personal computers is computed principally using the straight-line method, and depreciation of other equipment is computed principally using the declining-balance method. Principal estimated useful lives of buildings and equipment as of March 31, 2016 were as follows:

#### (L) SOFTWARE

Capitalized software for internal use is depreciated using the straight-line method based on the Group's estimated useful lives (primarily 5 years).

#### (M) IMPAIRMENT OF LONG-LIVED ASSETS

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of an asset or asset group. The impairment loss is measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

Data Section

#### CONSOLIDATE

#### (N) DEFERRED CHARGES

Deferred issuance expenses for debentures and corporate bonds are amortized using the straight-line method over the term of the debentures and corporate bonds.

#### (O) RESERVE FOR CREDIT LOSSES

The reserve for credit losses of the Bank and the consolidated domestic trust and banking subsidiary has been established as described below based on the Bank's internal rules for establishing the reserve.

For claims to obligors who are legally bankrupt due to bankruptcy, special liquidation proceedings or similar legal proceedings ("legally bankrupt obligors") or to obligors who are effectively in similar conditions ("virtually bankrupt obligors"), a specific reserve is provided based on the amount of claims, after the charge-off stated below, net of amounts expected to be collected through the disposal of collateral or execution of guarantees.

For claims to obligors who are not yet bankrupt but are experiencing financial difficulties and are very likely to go bankrupt in the future ("possibly bankrupt obligors"), except for claims to obligors with larger amount than predetermined one, a specific reserve is provided for the amount considered to be necessary based on an overall solvency assessment performed for the amount of claims net of amounts expected to be collected through the disposal of collateral or execution of guarantees.

With regard to claims to possibly bankrupt obligors, restructured loans and certain claims for which the reserve has been provided based on the discounted cash flow method (as mentioned below) in previous fiscal years, provided that obligors' cash flows for debt service are reasonably estimable and the balance of claims to such obligors is at or larger than a predetermined amount, the reserve for credit losses is determined as the difference between (i) relevant estimated cash flows discounted by the original contractual interest rate and (ii) the book value of the claim (discounted cash flow method). In case where it is difficult to reasonably estimate future cash flows, the reserve is provided based on expected loss amount for the remaining term of respective claims.

For other claims, a general reserve is provided based on historical loan loss experience.

For specific foreign claims, a reserve for loans to restructuring countries is provided by estimating losses on consideration of the political and economic conditions in those countries.

All claims are assessed by business divisions based on the predetermined internal rules for self-assessment of asset quality. The Credit Assessment Division, which is independent from business divisions, conducts verifications of these assessments, and additional reserves may be provided based on the verification results.

The consolidated subsidiaries other than the domestic trust and banking subsidiary calculate the general reserve for general claims based on the actual historical loss ratio, and the specific reserve for claims to possibly bankrupt obligors, virtually bankrupt obligors and legally bankrupt obligors based on estimated losses, considering the recoverable value.

For collateralized or guaranteed claims of the Bank and certain consolidated subsidiaries to legally bankrupt obligors or virtually bankrupt obligors, the amount of claims exceeding the estimated value of collateral or guarantees, which is deemed uncollectible, has been charged off and totaled ¥123,460 million (U.S.\$1,098,990 thousand) and ¥133,001 million as of March 31, 2016 and 2015, respectively.

#### (P) ACCRUED BONUSES FOR EMPLOYEES AND DIRECTORS

Accrued bonuses for employees and directors are provided in the amount of the estimated bonuses which are attributable to each fiscal year.

#### (Q) EMPLOYEES' RETIREMENT BENEFITS AND PENSION PLAN ASSETS

The Bank and Showa Leasing have a noncontributory defined benefit pension plan. APLUS Co., Ltd.("APLUS") has a noncontributory defined benefit pension plan and an unfunded severance indemnity plan. Shinsei Financial and certain consolidated domestic subsidiaries have unfunded severance indemnity plans. These plans cover substantially all of the Group's employees. Net assets or liabilities for employees' retirement benefits of each retirement benefit and pension plan is held for the payment of employees' retirement benefits by netting off the estimated amounts of the projected benefit obligation against the estimated value of pension plan assets. Actuarial gains and losses and past service costs which have not yet been charged to profit or loss are amortized using the straight-line method over the average remaining service period primarily from the period of occurrence. Certain consolidated subsidiaries recognized retirement benefit obligations at the amount that would be payable if members retired voluntarily as of the end of period.

In May 2012, the ASBJ issued ASBJ Statement No. 26, "Accounting Standard for Retirement Benefits" and ASBJ Guidance No. 25, "Guidance on Accounting Standard for Retirement Benefits," which replaced the accounting standard for retirement benefits that had been issued by the Business Accounting Council in 1998 with an effective date of April 1, 2000, and the other related practical guidance, and were followed by partial amendments from time to time through 2009.

(a) Under the revised accounting standard, actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and any resulting deficit or surplus is recognized as a liability (liability for retirement benefits) or asset (asset for retirement benefits).

#### CONSOLIDATED

- (b) The revised accounting standard does not change how to recognize actuarial gains and losses and past service costs in profit or loss. Those amounts are recognized in profit or loss over a certain period no longer than the expected average remaining service period of the employees. However, actuarial gains and losses and past service costs that arose in the current period and have not yet been recognized in profit or loss are included in other comprehensive income, and actuarial gains and losses and past service costs that were recognized in other comprehensive income, and actuarial gains and losses and past service costs that were recognized in other comprehensive income in prior periods and then recognized in profit or loss in the current period, are treated as reclassification adjustments (see Note 33).
- (c) The revised accounting standard also made certain amendments relating to the method of attributing expected benefit to periods, the discount rate, and expected future salary increases. The Group applied (i) the method of attributing the expected

benefit to periods using a benefit formula basis and (ii) the method of determining the discount rate based on a single weighted average discount rate reflecting the estimated timing and amount of benefit payments.

#### (R) RESERVE FOR DIRECTORS' RETIREMENT BENEFITS

Retirement allowances for directors and audit & supervisory board members are recorded to state the liability at the amount that would be required if all directors and audit & supervisory board members retired at each balance sheet date.

The Bank and certain consolidated subsidiaries resolved to make a lump-sum payment equivalent to the retirement allowance, due to the abolition of the Officer Retirement Allowance Program, at their general shareholders' meeting held in June 2015. Accordingly, reserve for directors' retirement benefits was reversed and the outstanding payable amount of ¥131 million (U.S.\$1,172 thousand) was recorded in 'Other liabilities' as of March 31, 2016.

#### (S) REVERSE FOR REIMBURSEMENT OF DEBENTURES

The reserve for reimbursement of debentures is provided for estimated losses on future reimbursement requests of debentures derecognized from liabilities.

Even though the debentures derecognized from liabilities had been recorded as a loss when reimbursement requests were made, from current fiscal year reserve for reimbursement of debentures is recorded due to the availability of a reasonable estimate as a result of the development and analysis of past reimbursement requests. Accordingly, income before income taxes and profit of ¥2,903 million (U.S.\$25,849 thousand) decreased.

#### (T) RESERVE FOR LOSSES ON INTEREST REPAYMENTS

The reserve for losses on interest repayments is provided for estimated losses on reimbursements of excess interest payments and loan losses related to consumer finance loans extended at interest rates in excess of the maximum interest rate prescribed in the Interest Rate Restriction Act of Japan. The reserve is established in the amount of the estimated future reimbursement requests based on past experience.

#### (U) ASSET RETIREMENT OBLIGATIONS

In March 2008, the ASBJ issued ASBJ Statement No. 18 "Accounting Standard for Asset Retirement Obligations" and ASBJ Guidance No. 21 "Guidance on Accounting Standard for Asset Retirement Obligations."

Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development and the normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset.

The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability.

The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

#### (V) STOCK OPTIONS

In December 2005, the ASBJ issued ASBJ Statement No. 8, "Accounting Standard for Stock Options" and related guidance. The new standard and guidance are applicable to stock options newly granted on and after May 1, 2006. This standard requires companies to measure the cost of employee stock options based on the fair value at the date of grant and recognize compensation expense over the vesting period as consideration for receiving goods or services. In the consolidated balance sheet, stock options are presented as stock acquisition rights as a separate component of equity until exercised.

#### (W) LEASE TRANSACTIONS

In March 2007, the ASBJ issued ASBJ Statement No. 13, "Accounting Standard for Lease Transactions," which revised the previous accounting standard for lease transactions.

Effective April 1, 2008, the Bank and its consolidated subsidiaries applied the revised accounting standard for lease transactions.

Data Section

#### (As lessee)

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the note to the lessee's financial statements. The revised accounting standard requires that all finance lease transactions be capitalized by recognizing lease assets and lease obligations in the consolidated balance sheets.

Depreciation of lease assets from finance lease transactions that deem to transfer ownership of the leased property to the lessee, is computed using the same method as the one applied to owned assets. Depreciation of lease assets from finance lease transactions that do not deem to transfer ownership of the leased property to the lessee is computed using the straight-line method over the leasing period. Residual values of lease assets are the guaranteed value determined in the lease contracts or zero for assets without such guaranteed value.

With regard to finance lease transactions entered into prior to April 1, 2008, that do not deem to transfer ownership of the leased property to the lessee, lease assets are recognized at the amount of lease obligations as of March 31, 2008.

#### (As lessor)

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were treated as sales. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if sold" information was disclosed in the note to the lessor's financial statements. The revised accounting standard requires that all finance leases that are deemed to transfer ownership of the leased property to the lessee be recognized as lease receivables, and that all finance leases that are not deemed to transfer ownership of the leased property to the lessee be recognized as leased investment assets.

In addition, depreciation of tangible leased assets as lessor for operating lease transactions is computed using the straightline method over the leasing period assuming that residual values are the disposal price estimable at the end of the estimated leasing period.

Profit on each finance lease transaction is calculated on the basis of the internal rate of return of each transaction.

With regard to finance lease transactions entered into prior to April 1, 2008, that do not deem to transfer ownership of the leased property to the lessee, leased investment assets are recognized at the amount of book values of those leased properties as of March 31, 2008.

As a result of this transitional treatment, income before income taxes increased by ¥125 million (U.S.\$1,113 thousand) and ¥183 million for the fiscal years ended March 31, 2016 and 2015, respectively, as compared to what would have been reported if the revised accounting standard was applied retroactively to all finance lease transactions as lessor.

#### (X) INSTALLMENT SALES FINANCE AND **CREDIT GUARANTEES**

Fees from installment sales finance have principally been prorated over the respective installment periods by using the sum-of-the-months digits method, or by using the credit-balance method.

Fees from credit guarantees have been recognized either by the sum-of-the-months digits method, the straight-line method or the credit-balance method over the contract terms.

#### (Y) REVENUE RECOGNITION FOR INTEREST ON CONSUMER LENDING BUSINESS

Consolidated subsidiaries specialized in the consumer lending business accrued interest income at the balance sheet date at the lower of the amount determined using a rate permissible under the Interest Rate Restriction Act of Japan or the amount determined using rates on contracts with customers.

#### (Z) INCOME TAXES

Deferred income taxes relating to temporary differences between financial reporting and tax bases of assets and liabilities and tax loss carryforwards have been recognized. The asset and liability approach is used to recognize deferred income taxes.

The Bank files its corporate income tax return under the consolidated corporate tax system, which allows companies to base tax payments on the combined profits and losses of the Bank and its wholly-owned domestic subsidiaries.

A valuation allowance is recognized for any portion of the deferred tax assets where it is considered more likely than not that it will not be realized.

#### (AA) DERIVATIVES AND HEDGE ACCOUNTING

Derivatives are stated at fair value. Except for derivatives in (H) VALUATION OF TRADING ACCOUNT ACTIVITIES, derivative transactions that meet the hedge accounting criteria are primarily accounted for using the deferral method whereby unrealized gains and losses are deferred in a separate component of equity until the gains and losses on the hedged items are realized.

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#### (a) Hedge of interest rate risks

Derivative transactions that meet the hedge accounting criteria for mitigating interest rate risks of the Bank's financial assets and liabilities are accounted for using the deferral method. The Bank adopted portfolio hedging to determine the effectiveness of its hedging instruments in accordance with Industry Audit Committee Report No. 24 issued, in February 13, 2002, by the Japanese Institute of Certified Public Accountants (JICPA). Under portfolio hedging activities to mitigate the change in fair value, a portfolio of hedged items with common maturities such as deposits or loans is designated and matched with a group of hedging instruments such as interest rate swaps, which offset the effect of fair value fluctuations of the hedged items by identified maturities. The effectiveness of the portfolio hedging is assessed by each group.

As for portfolio hedging activities to fix cash flows, the effectiveness is assessed based on the correlation between the base interest rate index of the hedged cash flow and that of the hedging instrument.

The interest rate swaps of certain consolidated subsidiaries which qualify for hedge accounting and meet specific matching criteria are not measured at fair value, but the net payments or receipts under the swap agreements are recognized and included in interest expenses or income.

(b) Hedge of foreign exchange fluctuation risks

The Bank applies either deferral hedge accounting or fair value hedge accounting in accordance with Industry Audit Committee Report No. 25 issued, in July 29, 2002, by of the JICPA, to the derivative transactions that meet the hedge accounting criteria for mitigating foreign currency fluctuation risks of its financial assets and liabilities.

Fund swap transactions are foreign exchange swaps, and consist of spot foreign exchange contracts bought or sold and forward foreign exchange contracts bought or sold. Such transactions are contracted for the purpose of lending or borrowing in a different currency and converting the corresponding principal equivalents and foreign currency equivalents to pay and receive, whose amounts and due dates are predetermined at the time of the transactions, into forward foreign exchange contracts bought or sold. Under deferral hedge accounting, hedged items are identified by grouping the foreign currency-denominated financial assets and liabilities by currency and designating derivative transactions such as currency swap transactions, fund swap transactions and forward exchange contracts as hedging instruments. Hedge effectiveness is assessed by confirming that the total foreign currency position of the hedged items is equal to or larger than that of hedging instruments.

The Bank also applies deferral hedge accounting and fair value hedge accounting to translation gains or losses from foreign currency assets of net investments in foreign unconsolidated subsidiaries, affiliates and securities available for sale (other than bonds denominated in foreign currencies) when such foreign currency exposures recorded as assets are hedged with offsetting foreign currency liabilities and the liabilities equal or exceed the acquisition cost of such foreign currency assets.

(c) Inter-company and intra-company derivative transactions Gains and losses on inter-company and intra-company derivative hedging transactions between the trading book and the banking book are not eliminated since offsetting transactions with third parties are appropriately entered into in conformity with the nonarbitrary and strict hedging policy in accordance with Industry Audit Committee Reports No. 24 and No. 25 of the JICPA. As a result, in the banking book, realized gains and losses on such inter-company and intra-company transactions are reported in current earnings and valuation gains and losses which meet the hedge accounting criteria are deferred. On the other hand, in the trading book, realized gains and losses and valuation gains and losses on such inter-company and intra-company transactions are substantially offset with covering contracts entered into with third parties.

#### (AB) PER SHARE INFORMATION

Basic earnings per share ("EPS") calculations represent profit attributable to owners of the parent which are available to common shareholders, divided by the weighted average number of outstanding shares of common stock during the respective period, retroactively adjusted for stock splits and reverse stock splits.

Diluted EPS calculations consider the dilutive effect of common stock equivalents, which include stock acquisition rights, assuming that stock acquisition rights were fully exercised at the time of issuance for those issued during the period and at the beginning of the period for those previously issued and outstanding at the beginning of the period.

#### (AC) ACCOUNTING CHANGES AND ERROR CORRECTIONS

In December 2009, the ASBJ issued ASBJ Statement No. 24 "Accounting Standard for Accounting Changes and Error Corrections" and ASBJ Guidance No. 24 "Guidance on Accounting Standard for Accounting Changes and Error Corrections." Accounting treatments under this standard and guidance are as follows:

(a) Changes in accounting policies

When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

(b) Changes in presentation

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

(c) Changes in accounting estimates

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods.

(d) Corrections of prior-period errors

When an error in prior-period financial statements is discovered, those statements are restated.

#### (AD) NEW ACCOUNTING PRONOUNCEMENTS Tax Effect Accounting

On December 28, 2015, the ASBJ issued ASBJ Guidance No. 26, "Guidance on Recoverability of Deferred Tax Assets," which included certain revisions of the previous accounting and auditing guidance issued by the Japanese Institute of Certified Public Accountants. While the new guidance continues to follow the basic framework of the previous guidance, it provides new guidance for the application of judgment in assessing the recoverability of deferred tax assets.

The previous guidance provided a basic framework which included certain specific restrictions on recognizing deferred tax assets depending on the company's classification in respect of its profitability, taxable profit and temporary differences, etc.

The new guidance does not change such basic framework but, in limited cases, allows companies to recognize deferred tax assets even for a deductible temporary difference for which it was specifically prohibited to recognize a deferred tax asset under the previous guidance, if the company can justify, with reasonable grounds, that it is probable that the deductible temporary difference will be utilized against future taxable profit in some future period.

The new guidance is effective for the beginning of the fiscal year beginning on or after April 1, 2016. Earlier application is permitted for the fiscal year ending on or after March 31, 2016. The new guidance shall not be applied retrospectively and any adjustments from the application of the new guidance at the beginning of the reporting period shall be reflected within retained earnings or accumulated other comprehensive income at the beginning of the reporting period.

The Group expects to apply the new guidance on recoverability of deferred tax assets effective April 1, 2016, and is in the process of measuring the effects of applying the new guidance in future applicable periods.

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#### 3. CASH AND CASH EQUIVALENTS

The reconciliation of cash and cash equivalents and cash and due from banks in the consolidated balance sheets as of March 31, 2016 and 2015 was as follows:

Millions of yen		Thousands of U.S. dollars
2016	2015	2016
¥ 1,129,213	¥ 881,776	\$ 10,051,752
(48,856)	(55,411)	(434,901)
¥ 1,080,357	¥ 826,365	\$ 9,616,851
	2016 ¥ 1,129,213 (48,856)	2016 2015 ¥ 1,129,213 ¥ 881,776 (48,856) (55,411)

#### 4. OTHER MONETARY CLAIMS PURCHASED

(a) Other monetary claims purchased as of March 31, 2016 and 2015 consisted of the following:

	Millior	Millions of yen	
	2016	2015	2016
Trading purposes	¥ 17,076	¥ 40,473	\$ 152,011
Other	64,686	52,938	575,814
Total	¥ 81,763	¥ 93,412	\$ 727,825

(b) The fair value and the unrealized loss which is included in net gain (loss) on other monetary claims purchased for trading purposes as of March 31, 2016 and 2015 were as follows:

		Millions of yen				Thousands of U.S. dollars	
	2	2016	2015		2016		
	Fair value	Unrealized loss	Fair value	Unrealized loss	Fair value	Unrealized loss	
Trading purposes	¥ 17,076	¥ 6,267	¥ 40,473	¥ 6,239	\$ 152,011	\$ 55,788	

#### **5. TRADING ASSETS**

Trading assets as of March 31, 2016 and 2015 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2016	2015	2016
Trading securities	¥ 22,489	¥ 35,828	\$ 200,193
Derivatives for trading securities	1,255	1,573	11,173
Derivatives for securities held to hedge trading transactions	24,651	64,599	219,437
Trading-related financial derivatives	287,176	213,272	2,556,312
Other	772	2,125	6,881
Total	¥ 336,345	¥ 317,399	\$ 2,993,996

#### 6. MONETARY ASSETS HELD IN TRUST

(a) Monetary assets held in trust as of March 31, 2016 and 2015 consisted of the following:

	Millio	Millions of yen	
	2016	2015	2016
Trading purposes	¥ 34,066	¥ 50,284	\$ 303,247
Other	221,459	183,633	1,971,333
Total	¥ 255,526	¥ 233,918	\$ 2,274,580

#### 6. MONETARY ASSETS HELD IN TRUST (CONTINUED)

(b) The fair value and the unrealized gain and loss which is included in net gain (loss) on monetary assets held in trust for trading purposes as of March 31, 2016 and 2015 were as follows:

		Millions of yen				Thousands of U.S. dollars	
	2	2016		2015		2016	
	Fair value	Unrealized loss	Fair value	Unrealized gain	Fair value	Unrealized loss	
Trading purposes	¥ 34,066	¥ 262	¥ 50,284	¥ 143	\$ 303,247	\$ 2,337	

(c) The acquisition cost and the carrying amount of monetary assets held in trust for other than trading purposes as of March 31, 2016 and 2015 were as follows:

. . . . . .

c

		Millions of yen						
		20	)16		2015			
	Acquisition cost	Gross unrealized gain	Gross unrealized loss	Carrying amount	Acquisition cost	Gross unrealized gain	Gross unrealized loss	Carrying amount
Other	¥ 222,476	¥ —	¥ 1,016	¥ 221,459	¥ 184,880	¥ —	¥ 1,246	¥ 183,633
		Thousands o	f U.S. dollars					
		20	016					
	Acquisition cost	Gross unrealized gain	Gross unrealized loss	Carrying amount				
Other	\$ 1,980,381	\$ —	\$ 9,048	\$ 1,971,333				

#### 7. SECURITIES

(a) Securities as of March 31, 2016 and 2015 consisted of the following:

	Millio	Thousands of U.S. dollars	
	2016	2015	2016
Trading securities	¥ 7	¥ 46	\$ 70
Securities being held to maturity	559,567	644,533	4,981,015
Securities available for sale:			
Securities carried at fair value	574,738	720,533	5,116,061
Securities carried at cost whose fair value cannot be reliably determined	43,452	58,542	386,797
Investments in unconsolidated subsidiaries and affiliates	50,093	53,697	445,908
Total	¥ 1,227,859	¥ 1,477,352	\$ 10,929,851

The above balances do not include securities held in connection with securities borrowing transactions with or without cash collateral, securities purchased under resale agreements or securities accepted as collateral for derivative transactions, where the Group has the right to sell or pledge such securities without restrictions. The balances of those securities as of March 31, 2016 and 2015 were ¥8,520 million (U.S.\$75,845 thousand) and ¥32,187 million, respectively. In addition, ¥1,717 million (U.S.\$15,292 thousand) and ¥41,003 million of those securities were further pledged as of March 31, 2016 and 2015, respectively.

The amount of guarantee obligations for privately-placed bonds (Paragraph 3 of Article 2 of the Financial Instruments and Exchange Act) included in securities as of March 31, 2016 and 2015 were nil due to the redemption and ¥3,897 million, respectively.

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#### 7. SECURITIES (CONTINUED)

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(b) The amortized/acquisition cost and the fair values of securities (other than trading securities) as of March 31, 2016 and 2015 were as follows:

								Millions	s of yen					
				20	)16				2015					
		mortized/ cquisition cost		Gross realized gain		Gross realized loss	F	air value	Amortized/ Acquisition cost	ur	Gross irealized gain	uni	Gross realized loss	Fair value
Securities being held to maturity:														
Japanese national government bonds	¥	535,841	¥	8,387	¥	_	¥	544,229	¥ 605,530	¥	2,427	¥	64	¥ 607,893
Other		23,725		709		_		24,434	39,002		2,644		_	41,647
Total	¥	559,567	¥	9,097	¥	_	¥	568,664	¥ 644,533	¥	5,071	¥	64	¥ 649,541
Securities available for sale:														
Equity securities	¥	13,328	¥	8,969	¥	220	¥	22,077	¥ 13,162	¥	12,703	¥	247	¥ 25,618
Japanese national government bonds		211,411		2,955		124		214,242	386,037		34		791	385,279
Japanese local government bonds		500		5		_		505	501		13			514
Japanese corporate bonds		67,918		1,528		280		69,166	84,459		586		1,044	84,001
Other, primarily foreign debt securities		283,510		3,033		883		285,661	226,100		4,840		151	230,790
Total	¥	576,669	¥	16,492	¥	1,508	¥	591,653	¥ 710,261	¥	18,178	¥	2,235	¥ 726,204
			Tł	nousands o	f U.S	dollars								

	2016					
	Amortized/ Acquisition cost	Gross unrealized gain		Gross unrealized loss		Fair value
Securities being held to maturity:						
Japanese national government bonds	\$ 4,769,823	\$	74,663	\$	—	\$ 4,844,486
Other	211,192		6,315		—	217,507
Total	\$ 4,981,015	\$	80,978	\$	—	\$ 5,061,993
Securities available for sale:						
Equity securities	\$ 118,645	\$	79,843	\$	1,961	\$ 196,527
Japanese national government bonds	1,881,887		26,307		1,106	1,907,088
Japanese local government bonds	4,456		45		_	4,501
Japanese corporate bonds	604,576		13,609		2,493	615,692
Other, primarily foreign debt securities	2,523,684		27,007		7,865	2,542,826
Total	\$ 5,133,248	\$	146,811	\$	13,425	\$ 5,266,634

Note: "Other, primarily foreign debt securities" includes other monetary claims purchased whose fair value can be reliably determined.

Individual securities (except for those whose fair value cannot be reliably determined), other than trading securities, are written down when a decline in fair value is significant as compared to the cost of such securities since the decline in fair value is deemed to be other than temporary.

The amount written down is accounted for as an impairment loss. Impairment loss on such securities for the fiscal year ended March 31, 2016 was ¥439 million (U.S.\$3,911 thousand), which consisted of ¥439 million (U.S.\$3,911 thousand) for equity securities.

Impairment loss on such securities for the fiscal year ended March 31, 2015 was ¥2,072 million, which consisted of ¥2,069 million for Japanese corporate bonds and ¥2 million for other securities.

To determine whether an other-than-temporary impairment has occurred, the Group applies the following rule, by the obligor classification of the security issuer based on the Group's self-assessment guidelines:

Securities issued by "legally bankrupt," "virtually bankrupt" and "possibly bankrupt" obligors	The fair value of securities is less than the amortized/acquisition cost
Securities issued by "need caution" obligors	The fair value of securities declines by 30% or more compared to the amortized/acquisition cost
Securities issued by "normal" obligors	The fair value of securities declines by 50% or more compared to the amortized/acquisition cost

Data Section

#### 7. SECURITIES (CONTINUED)

"Legally bankrupt" obligors are those who have already gone bankrupt from a legal and/or formal perspective.

"Virtually bankrupt" obligors are those who have not yet gone legally or formally bankrupt but who are substantially bankrupt because they are in serious financial difficulties and are not deemed to be capable of restructuring.

"Possibly bankrupt" obligors are those who are not yet bankrupt but are in financial difficulties and are very likely to go bankrupt in the future.

"Need caution" obligors are those who require close attention because there are problems with their borrowings.

"Normal" obligors are those whose business conditions are favorable and who are deemed not to have any particular problems in terms of their financial position.

(c) Unrealized gain (loss) on available-for-sale securities as of March 31, 2016 and 2015 consisted of the following:

	Millions	Thousands of U.S. dollars	
	2016	2015	2016
Unrealized gain (loss) before deferred tax on:			
Available-for-sale securities	¥ 14,984	¥ 15,942	\$ 133,386
The Group's interests in available-for-sale securities held by partnerships recorded as securities whose fair value cannot be reliably determined and other adjustments	2,297	1,150	20,455
Securities being held to maturity, reclassified from available-for-sale in the past, under extremely illiquid market conditions	(789)	(2,122)	(7,026)
Other monetary assets held in trust	(1,016)	(1,246)	(9,048)
Deferred tax liabilities	(3,614)	(2,855)	(32,178)
Unrealized gain (loss) on available-for-sale securities before interest adjustments	11,861	10,868	105,589
Noncontrolling interests	(76)	(103)	(676)
The Group's interests in unrealized gain (loss) on available-for-sale securities			
held by affiliates to which the equity method is applied	125	65	1,121
Unrealized gain (loss) on available-for-sale securities	¥ 11,911	¥ 10,830	\$ 106,034

(d) Available-for-sale securities sold during the fiscal year ended March 31, 2016 and 2015 were as follows:

			Millions	s of yen		
—		2016			2015	
_	Proceeds from sales	Gains on sales	Losses on sales	Proceeds from sales	Gains on sales	Losses on sales
Available-for-sale securities sold:						
Equity securities	¥ 5,338	¥ 4,541	¥ —	¥ 8,941	¥ 6,344	¥ —
Japanese national government bonds	3,445,868	4,464	294	6,825,522	4,090	432
Japanese local government bonds	26,535	2	45	30,988	6	39
Japanese corporate bonds	42,418	123	9	49,004	9	4
Other	610,596	3,770	4,448	158,491	2,033	125
Total	¥ 4,130,756	¥ 12,902	¥ 4,797	¥ 7,072,948	¥ 12,484	¥ 601
	Th	nousands of U.S. doll	ars			
_		2016				
_	Proceeds from sales	Gains on sales	Losses on sales			
Available-for-sale securities sold:						
Equity securities	\$ 47,517	\$ 40,422	\$ —			
Japanese national government bonds	30,673,564	39,745	2,618			
Japanese local government bonds	236,204	18	407			
Japanese corporate bonds	377,591	1,100	82			
Other	5,435,253	33,565	39,602			
Total	\$ 36,770,129	\$ 114,850	\$ 42,709			

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#### 8. LOANS AND BILLS DISCOUNTED

Loans and bills discounted as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen		
	2016	2015	2016	
Loans on deeds	¥ 3,822,431	¥ 3,734,059	\$ 34,025,560	
Loans on bills	25,694	33,963	228,725	
Bills discounted	5,766	4,921	51,330	
Overdrafts	709,031	688,337	6,311,476	
Total	¥ 4,562,923	¥ 4,461,281	\$ 40,617,091	

#### (a) Risk-monitored loans

Loans and bills discounted include loans to bankrupt obligors of 44,310 million (U.S.38,372 thousand) and 43,248 million as of March 31, 2016 and 2015, respectively, as well as nonaccrual delinquent loans of 462,352 million (U.S.555,031 thousand) and 487,796 million as of March 31, 2016 and 2015, respectively.

Nonaccrual delinquent loans include loans classified as "possibly bankrupt" and "virtually bankrupt" under the Group's selfassessment guidelines.

In addition to nonaccrual delinquent loans as defined, certain other loans classified as "substandard" under the Group's selfassessment guidelines include loans past due for three months or more.

Loans past due for three months or more consist of loans for which the principal and/or interest is three months or more past due but exclude loans to bankrupt obligors and nonaccrual delinquent loans. The balances of loans past due for three months or more as of March 31, 2016 and 2015 were ¥1,699 million (U.S.\$15,124 thousand) and ¥1,366 million, respectively.

Restructured loans are loans where the Group relaxes lending conditions, such as by reducing the original interest rate, or by forbearing interest payments or principal repayments to support the borrower's reorganization, but exclude loans to bankrupt obligors, nonaccrual delinquent loans or loans past due for three months or more. The outstanding balances of restructured loans as of March 31, 2016 and 2015 were ¥26,978 million (U.S.\$240,149 thousand) and ¥29,114 million, respectively.

#### (b) Loan participations

The total outstanding amounts deducted from the loan account for loan participations as of March 31, 2016 and 2015 were ¥8,384 million (U.S.\$74,639 thousand) and ¥8,129 million, respectively. This "off-balance sheet" treatment is in accordance with guidelines issued by the JICPA. The total amounts of such loans in which the Bank participated were  $\pm$ 6,756 million (U.S. $\pm$ 0,143 thousand) and  $\pm$ 7,927 million as of March 31, 2016 and 2015, respectively.

#### (c) Bills discounted

Bills discounted, such as bank acceptances bought, commercial bills discounted, documentary bills and foreign exchange contracts bought, are accounted for as financing transactions in accordance with Industry Audit Committee Report No. 24 issued by the JICPA, although the Group has the right to sell or pledge them without restrictions. The face amounts of such bills discounted held as of March 31, 2016 and 2015 were ¥5,766 million (U.S.\$51,330 thousand) and ¥4,963 million, respectively.

#### (d) Loan commitments

The Bank and certain consolidated subsidiaries establish credit lines for overdrafts and issue commitments to extend credit to meet the financing needs of customers. The unfulfilled amounts of these commitments were ¥3,569,428 million (U.S.\$31,773,445 thousand) and ¥3,571,470 million as of March 31, 2016 and 2015, out of which the amounts with commitment of within-one-year original agreement and with unconditionally cancelable commitment were ¥3,352,221 million (U.S.\$29,839,967 thousand) and ¥3,343,715 million as of March 31, 2016 and 2015, respectively. Since a large majority of these commitments expire without being drawn upon, the unfulfilled amounts do not necessarily represent future cash requirements. Many such agreements include conditions granting the Bank and its consolidated subsidiaries the right to reject the drawdown or to reduce the amount on the basis of changes in the financial circumstances of the borrower or other reasonable grounds.

In addition, the Bank obtains collateral when necessary to reduce credit risk related to these commitments.

#### 9. FOREIGN EXCHANGES

Foreign exchange assets and liabilities as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen			
	2016	2015	20	2016	
Foreign exchange assets:					
Foreign bills bought	¥ —	¥ 42	\$	_	
Foreign bills receivable	1,596	3,113	14	4,215	
Due from foreign banks	15,427	15,380	13	7,328	
Total	¥ 17,024	¥ 18,537	\$ 15	1,543	
Foreign exchange liabilities:					
Foreign bills payable	¥ 75	¥ 24	\$	671	
Due to foreign banks	_	2		_	
Total	¥ 75	¥ 27	\$	671	

#### **10. OTHER ASSETS**

Other assets as of March 31, 2016 and 2015 consisted of the following:

	Millior	Millions of yen	
	2016	2015	2016
Accrued income	¥ 15,090	¥ 15,912	\$ 134,328
Prepaid expenses	3,567	3,632	31,755
Fair value of derivatives	98,367	146,163	875,622
Accounts receivable	43,213	51,601	384,667
Installment receivables	516,336	459,133	4,596,196
Security deposits	12,975	14,611	115,506
Suspense payments	18,079	16,337	160,933
Margin deposits for futures transactions	4,280	7,139	38,100
Cash collateral paid for financial instruments	38,961	14,482	346,819
Other	48,458	59,631	432,153
Total	¥ 799,420	¥ 788,647	\$ 7,116,079

Installment receivables in other assets as of March 31, 2016 and 2015 include credits to bankrupt obligors of ¥117 million (U.S.\$1,042 thousand) and ¥151 million, nonaccrual delinquent credits of ¥9,937 million (U.S.\$88,463 thousand) and ¥9,027 million, credits past due for three months or more of ¥554 million (U.S.\$4,936 thousand) and ¥807 million, and restructured credits of ¥319 million (U.S.\$2,847 thousand) and ¥506 million, respectively.

#### **11. PREMISES AND EQUIPMENT**

Premises and equipment as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen	
	2016	2015	2016
Buildings	¥ 29,850	¥ 29,415	\$ 265,716
Land	3,336	3,949	29,697
Tangible leased assets as lessor	45,687	44,155	406,687
Other	24,561	23,441	218,635
Subtotal	103,435	100,961	920,735
Accumulated depreciation	(54,654)	(54,676)	(486,507)
Net book value	¥ 48,781	¥ 46,285	\$ 434,228

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#### **12. INTANGIBLE ASSETS**

Intangible assets as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen	
	2016	2015	2016
Software			
Software	¥ 13,424	¥ 14,351	\$ 119,500
Software in progress <sup>1</sup>	12,464	5,085	110,952
Goodwill, net:			
Goodwill	22,286	27,732	198,380
Negative goodwill	(4,171)	(4,534)	(37,134)
Intangible assets acquired in business combinations	4,188	6,350	37,286
Intangible leased assets as lessor	1	3	14
Other	703	667	6,263
Total	¥ 48,897	¥ 49,655	\$ 435,261

1 Software in progress which has been included in "Software," is separately presented in the notes due to the materiality of its balance.

#### 13. RESERVE FOR CREDIT LOSSES

Reserve for credit losses as of March 31, 2016 and 2015 consisted of the following:

	Millions of yen		Thousands of U.S. dollars	
	2016	2015	2016	
Reserve for loan losses:				
General reserve for loan losses	¥ 64,543	¥ 60,283	\$ 574,540	
Specific reserve for loan losses	23,280	44,041	207,236	
Reserve for loan losses to restructuring countries	0	0	5	
Subtotal	87,825	104,325	781,781	
Specific reserve for other credit losses	3,906	3,906	34,777	
Total	¥ 91,732	¥ 108,232	\$ 816,558	

#### 14. DEPOSITS, INCLUDING NEGOTIABLE CERTIFICATES OF DEPOSIT

Deposits, including negotiable certificates of deposit, as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen	
	2016	2015	2016
Current	¥ 13,915	¥ 12,387	\$ 123,872
Ordinary	2,015,195	2,023,206	17,938,358
Notice	20,095	12,749	178,885
Time	3,005,648	2,954,160	26,754,930
Negotiable certificates of deposit	301,001	85,565	2,679,380
Other	445,137	364,662	3,962,411
Total	¥ 5,800,994	¥ 5,452,733	\$ 51,637,836

Data Section

#### **15. DEBENTURES**

(a) Debentures as of March 31, 2016 and 2015 consisted of the following:

				Interest	Millior	is of yen	Thousands of U.S. dollars
Issuer	Description	Issue	Maturity	Rate (%)	2016	2015	2016
Shinsei Bank,	Five-year coupon	Apr. 2010 to	Apr. 2015 to	0.08 to			
Limited	debentures <sup>1</sup>	Apr. 2013	Apr. 2018	0.20	¥ 16,740	¥ 32,300	\$ 149,014
	Total				¥ 16,740	¥ 32,300	\$ 149,014

1 This includes a series of five-year Long-Term Credit Debentures.

(b) Annual maturities of debentures as of March 31, 2016 were as follows:

Year ending March 31,	Millions of yen	Thousands of U.S. dollars
2017	¥ 9,709	\$ 86,428
2018	6,524	58,076
2019	506	4,510
2020	-	-
2021 and thereafter	-	_
Total	¥ 16,740	\$ 149,014

#### **16. TRADING LIABILITIES**

Trading liabilities as of March 31, 2016 and 2015 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2016	2015	2016
Derivatives for trading securities	¥ 797	¥ 996	\$ 7,100
Derivatives for securities held to hedge trading transactions	22,564	56,833	200,858
Trading-related financial derivatives	268,452	199,797	2,389,645
Trading securities sold for short sales	2,511	10,349	22,359
Total	¥ 294,326	¥ 267,976	\$ 2,619,962

#### **17. BORROWED MONEY**

(a) Borrowed money as of March 31, 2016 and 2015 consisted of the following:

	Millio	Millions of yen	
	2016	2015	2016
Subordinated debt	¥ 51,000	¥ 58,400	\$ 453,979
Other	750,742	746,817	6,682,770
Total	¥ 801,742	¥ 805,217	\$ 7,136,749

(b) The weighted average interest rate applicable to the total balance of borrowed money as of March 31, 2016 was 0.75%.

(c) Annual maturities of borrowed money as of March 31, 2016 were as follows:

Year ending March 31,	Millions of yen	U.S. dollars
2017	¥ 383,249	\$ 3,411,512
2018	137,786	1,226,511
2019	103,427	920,662
2020	51,260	456,299
2021 and thereafter	126,019	1,121,765
Total	¥ 801,742	\$ 7,136,749

#### **18. CORPORATE BONDS**

Thousands of

(a) Corporate bonds as of March 31, 2016 and 2015 consisted of the following:

				Interest	Million	s of yen	Thousands of U.S. dollars
lssuer	Description	Issue	Maturity	Rate (%)	2016	2015	2016
Shinsei Bank, Limited	Unsecured straight bonds, payable in Euroyen <sup>1</sup>	Oct. 2006 to May 2007	Oct. 2036 to May 2037	0.00 to 3.50 <sup>5</sup>	¥ 200	¥ 350	\$ 1,780
	Unsecured subordinated bonds, payable in Yen <sup>2</sup>	Oct. 2005 to Dec. 2013	Oct. 2015 to Dec. 2023	2.01 to 4.00	31,400	67,200	279,508
	Unsecured subordinated notes, payable in Euro	Sept. 2010	Sept. 2020	7.375	_	44,959	_
	Unsecured perpetual subordinated notes, payable in Euroyen <sup>3</sup>	Oct. 2005	_	2.35 and 2.435	_	4,500	_
	Unsecured straight bond, payable in Yen <sup>4</sup>	Jul. 2014 to Oct. 2015	Jul. 2017 to Oct. 2020	0.326 to 0.416	16,000	11,000	142,425
Hotaka GK	Unsecured straight bond, payable in Yen	Dec. 2011	Dec. 2016	1.635	3,000	3,000	26,705
Marusei GK	Unsecured straight bond, payable in Yen	Jan. 2012	Dec. 2016	2.824	500	500	4,451
Tsumagoi GK	Unsecured straight bond, payable in Yen	Apr. 2012	Jun. 2017	2.25	2,000	2,000	17,803
AMOne GK	Unsecured straight bond, payable in Yen	Jan. 2009	Mar. 2020	2.18	3,021	4,995	26,896
Showa Leasing Co., Ltd.	Unsecured straight bond, payable in Yen <sup>4</sup>	Feb. 2014 to Aug. 2015	Feb. 2017 to Aug. 2018	0.48 to 0.70	19,000	9,000	169,129
APLUS FINANCIAL Co., Ltd.	Unsecured straight bond, payable in Yen	Sept. 2014 and Jun. 2015	Sept. 2017 and Jun. 2020	0.45 and 0.64	20,000	10,000	178,031
	Total				¥ 95,121	¥157,505	\$ 846,728

This includes a series of straight bonds issued under Euro Note Programme.
 This includes a series of subordinated bonds, payable in Yen.
 This includes a series of perpetual subordinated notes issued under Euro Note Programme.
 This includes a series of straight bonds, payable in Yen.
 This maximum and minimum rates under contracts are presented if the interest rates are not decided as of March 31, 2016 and 2015.

(b) Annual maturities of corporate bonds as of March 31, 2016 were as follows:

Year ending March 31,	Millions of yen	Thousands of U.S. dollars
2017	¥ 10,368	\$ 92,296
2018	21,768	193,772
2019	10,718	95,407
2020	5,666	50,441
2021 and thereafter	46,600	414,812
Total	¥ 95,121	\$ 846,728

#### **19. OTHER LIABILITIES**

Other liabilities as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen	
	2016	2015	2016
Accrued expenses	¥ 23,245	¥ 21,303	\$ 206,919
Unearned income	22,920	23,456	204,030
Income taxes payable	1,909	1,989	16,996
Fair value of derivatives	86,419	192,866	769,270
Matured debentures, including interest	7,057	8,268	62,819
Trust account	_	162	_
Accounts payable	66,136	70,145	588,718
Deferred gains on installment receivables and credit guarantees	32,584	32,470	290,052
Asset retirement obligations	8,890	8,596	79,136
Deposits payable	91,505	88,260	814,537
Cash collateral received for financial instruments	28,198	26,227	251,010
Other	11,591	7,612	103,181
Total	¥ 380,458	¥ 481,359	\$ 3,386,668

#### 20. EMPLOYEES' RETIREMENT BENEFITS AND PENSION PLAN ASSETS

(a) The changes in defined benefit obligation for the fiscal years ended March 31, 2016 and 2015 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2016	2015	2016
Balance at beginning of the year (as previously reported)	¥ 86,381	¥ 80,807	\$ 768,928
Cumulative effect of accounting change	_	2,447	—
Balance at beginning of the year (as restated)	86,381	83,255	768,928
Current service cost	4,363	3,732	38,844
Interest cost	1,010	977	8,995
Actuarial (gains) losses	109	1,831	973
Benefits paid	(3,953)	(3,442)	(35,192)
Others	14	26	128
Balance at end of the year	¥ 87,925	¥ 86,381	\$ 782,676

(b) The changes in plan assets for the fiscal years ended March 31, 2016 and 2015 were as follows:

	Millions	Millions of yen	
	2016	2015	2016
Balance at beginning of the year	¥ 81,257	¥ 72,258	\$ 723,317
Expected return on plan assets	1,908	1,696	16,986
Actuarial gains (losses)	(3,391)	5,074	(30,190)
Contributions from the employer	5,247	5,362	46,711
Benefits paid	(3,493)	(3,134)	(31,096)
Balance at end of the year	¥ 81,528	¥ 81,257	\$ 725,728

#### 20. EMPLOYEES' RETIREMENT BENEFITS AND PENSION PLAN ASSETS (CONTINUED)

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(c) A reconciliation between the liability and the asset recorded in the consolidated balance sheet and balances of defined benefit obligation and plan assets as of March 31, 2016 and 2015 was as follows:

	Million	Millions of yen	
	2016	2015	2016
Defined benefit obligation	¥ 80,455	¥ 79,528	\$ 716,182
Plan assets	(81,528)	(81,257)	(725,728)
Subtotal	(1,072)	(1,728)	(9,546)
Unfunded defined benefit obligation	7,469	6,852	66,494
Net liability (asset) arising from benefit obligation	¥ 6,397	¥ 5,123	\$ 56,948
	Million	Millions of yen	
	2016	2015	2016
Liability for retirement benefits	¥ 8,791	¥ 8,749	\$ 78,262
Asset for retirement benefits	(2,394)	(3,625)	(21,314)
Net liability (asset) arising from benefit obligation	¥ 6,397	¥ 5,123	\$ 56,948

(d) The components of net periodic retirement benefit cost for the fiscal years ended March 31, 2016 and 2015 were as follows:

	Million	Millions of yen	
	2016	<b>2016</b> 2015	
Current service cost	¥ 4,363	¥ 3,732	\$ 38,844
Interest cost	1,010	977	8,995
Expected return on plan assets	(1,908)	(1,696)	(16,986)
Amortization of past service cost	(511)	(511)	(4,554)
Recognized actuarial (gains) losses	1,210	1,992	10,778
Amortization of obligation at transition	_	605	_
Other (primarily consists of extraordinary severance benefit)	116	25	1,040
Net periodic retirement benefit cost	¥ 4,282	¥ 5,125	\$ 38,117

(e) Other comprehensive income on defined retirement benefit plans (before adjusting for tax effects) for the fiscal years ended March 31, 2016 and 2015 consisted of the following:

	Millions of yen		Thousands of U.S. dollars	
	2016	2015	2016	
Past service cost	¥ (511)	¥ (511)	\$ (4,555)	
Actuarial gains (losses)	(2,289)	5,235	(20,384)	
Obligation at transition	_	605	_	
Total	¥ (2,801)	¥ 5,329	\$ (24,939)	

(f) Accumulated other comprehensive income on defined retirement benefit plans (before adjusting for tax effects) as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen	
	<b>2016</b> 2015	2016	
Unrecognized past service cost	¥ 954	¥ 1,466	\$ 8,498
Unrecognized actuarial gains (losses)	(4,257)	(1,967)	(37,900)
Unrecognized obligation at transition	—	—	_
Total	¥ (3,302)	¥ (501)	\$ (29,402)

(g) Plan assets		
(i) Components of plan assets		
Plan assets as of March 31, 2016 and 2015 consisted of the following:	2016	2015
Domestic bonds	25.7%	25.2%
Foreign bonds	11.4	10.6
Domestic equity securities	16.7	18.6
Foreign equity securities	16.4	17.4
Life insurance company accounts (general accounts)	19.4	17.5
Other	10.4	10.7
Total	100.0%	100.0%

(ii) Method of determining the long-term expected rate of return on plan assets

20. EMPLOYEES' RETIREMENT BENEFITS AND PENSION PLAN ASSETS (CONTINUED)

The Bank, which dominates a large share of plan assets in the Group, determined 2.20% of long-term expected rate of return on plan assets for the fiscal year ended March 31, 2016, considering the financial condition, policy for asset investment and the asset portfolios of the Bank besides current economic environment and market trend. For major consolidated subsidiaries, the long-term expected rates of return on plan assets were determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(h) Assumptions used for the fiscal years ended March 31, 2016 and 2015 were set forth as follows:

	2016	2015
Discount rate	0.43-1.20%	1.00-1.40%
Long-term expected rate of return on plan assets	2.00-3.50%	2.00-3.50%
Expected future salary increase rate	1.00-7.06%	1.00-7.06%

#### **21. ACCEPTANCES AND GUARANTEES**

Acceptances and guarantees as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen		
	2016	2015	2016	
ntees	¥ 280,620	¥ 291,795	\$ 2,497,961	

#### 22. ASSETS PLEDGED AS COLLATERAL

Assets pledged as collateral and liabilities collateralized as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen	
	2016	2015	2016
Assets pledged as collateral:			
Cash and due from banks	¥ 1,158	¥ 2,505	\$ 10,309
Trading assets	7,360	26,377	65,522
Monetary assets held in trust	3,706	2,648	32,995
Securities	488,083	772,014	4,344,702
Loans and bills discounted	113,979	78,272	1,014,594
Lease receivables and leased investment assets	42,024	60,786	374,081
Other assets	70,058	56,331	623,625
Premises and equipment	4,523	5,071	40,268
Liabilities collateralized:			
Deposits, including negotiable certificates of deposit	¥ 1,159	¥ 1,206	\$ 10,321
Call money	_	230,000	_
Payables under repurchase agreements	23,779	29,152	211,675
Payables under securities lending transactions	116,409	101,280	1,036,223
Borrowed money	376,918	447,328	3,355,155
Corporate bonds	8,521	10,495	75,854
Other liabilities	10	16	95
Acceptances and guarantees	970	963	8,636

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In addition, ¥62,559 million (U.S.\$556,876 thousand) and ¥109,052 million of securities as of March 31, 2016 and 2015, were pledged as collateral for transactions, including exchange settlements, swap transactions and replacement of margin for futures transactions.

Also, ¥4,280 million (U.S.\$38,102 thousand) and ¥7,139 million of margin deposits for futures transactions outstanding, ¥12,975 million (U.S.\$115,506 thousand) and ¥14,611 million of security deposits, ¥38,961 million (U.S.\$346,819 thousand) and ¥14,482 million of cash collateral paid for financial instruments, and ¥141 million (U.S.\$1,260 thousand) and ¥8,581 million of guarantee deposits under resale agreements and repurchase agreements were included in other assets as of March 31, 2016 and 2015, respectively.

#### 23. NONRECOURSE DEBTS

Nonrecourse debts in consolidated special purpose companies as of March 31, 2016 and 2015 consisted of the following:

	Million	Millions of yen	
	2016	2015	2016
Nonrecourse debts:			
Borrowed money	¥ 74,593	¥ 90,700	\$ 663,996
Corporate bonds	8,521	10,495	75,854
Assets corresponding to nonrecourse debts:			
Cash and due from banks	¥ 1,038	¥ 2,385	\$ 9,240
Securities	98,860	115,815	880,013
Loans and bills discounted	18,904	30,713	168,276
Other assets	7,604	13,167	67,692

The above balances included certain amount of "Assets pledged as collateral" in Note 22.

#### 24. PREFERRED SECURITIES ISSUED BY SUBSIDIARIES OUTSIDE JAPAN

The noncumulative perpetual preferred securities issued by the Bank's wholly owned subsidiaries outside Japan as of March 31, 2016 and 2015 were as follows:

	Issued	Issue	Dividend	Floating dividend		Redemption date at the	Million	s of yen	Thousands of U.S. dollars
lssuer	date	amount (in millions)	rate <sup>1</sup>	start date	Туре	issuer's option	2016	2015	2016
Shinsei Finance									
(Cayman) Limited	Feb. 2006	U.S.\$775	6.418%	Jul. 2016	step-up	Jul. 2016 <sup>2</sup>	¥ 3,398	¥ 3,633	\$ 30,250
Shinsei Finance II									
(Cayman) Limited	Mar. 2006	U.S.\$700	7.16%	Jul. 2016	non step-up	Jul. 2016 <sup>3</sup>	1,930	2,064	17,187
Shinsei Finance V									
(Cayman) Limited	Oct. 2009	¥4,000	5.5%	Jul. 2015	non step-up	Jul. 2015 <sup>2</sup>	_	4,000	_
·	Oct. 2009	¥5,000	floating	_	non step-up	Jul. 2015 <sup>2</sup>	_	5,000	_
Total							¥ 5,328	¥ 14,697	\$ 47,437

1 Fixed dividend rates shown in this column are to be changed to floating dividend rates on the dividend payment date shown in "Floating dividend start date" column

2 These proventies shown in this column as the constrained to be changed to be changed

price equal to the liquidation preference together with any dividends otherwise payable, subject to the prior approval of the FSA.

These preferred securities are accounted for as noncontrolling interests in the consolidated balance sheets.

#### 25. EQUITY

The authorized number of shares of common stock as of March 31, 2016 was 4,000,000 thousand shares.

The following table shows changes in the number of shares of common stock.

	Inou	Thousands		
	Issued number of shares	Number of treasury stock		
Fiscal year ended March 31, 2015:				
Beginning of year	2,750,346	96,427		
Increase <sup>1</sup>	—	0		
Decrease	—			
End of year	2,750,346	96,428		
Fiscal year ended March 31, 2016:				
Beginning of year	2,750,346	96,428		
Increase <sup>1</sup>	_	1		
Decrease	—	_		
End of year	2,750,346	96,429		

1 The increase of shares is associated with the acquisition of fractional shares.

Japanese banks are subject to the Companies Act of Japan (the "Companies Act") and the Banking Act. The significant provisions in the Companies Act and the Banking Act that affect financial and accounting matters are summarized below:

#### (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation.

The Bank meets all of the above criteria and its articles of incorporation prescribe the authority for dividend declaration by the Board of Directors.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitations and additional requirements.

Interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company stipulates it. The Companies Act and the Banking Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. (b) Increases/decreases and transfer of common stock, reserve and surplus

The Banking Act requires that an amount equal to 20% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 100% of the common stock.

The Companies Act provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

#### (c) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for purchasing treasury stock and disposing of such treasury stock by resolution of the Board of Directors. The total carrying amount of the monies, etc. delivered to shareholders for treasury stock purchased may not exceed the surplus available for dividend as at the day on which such act takes effect. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

#### **26. STOCK ACQUISITION RIGHTS**

#### The Bank issues stock acquisition rights as a stock option plan to directors, executive officers and employees of the Bank and its subsidiaries.

Stock acquisition rights provide eligible individuals (the "holders") with the right to purchase common stock of the Bank without any cash consideration at an exchange rate of one thousand common shares to one stock acquisition right. The amount of money to be paid upon exercising stock acquisition rights is the amount calculated by multiplying the payment amount per share (the "exercise price") by the number of common shares that can be purchased through the exercise of one stock acquisition right. Conditions are stipulated in the "Agreement on the Grant of Stock Acquisition Rights" entered into between the Bank and the holders to whom stock acquisition rights were allotted based on the resolution of the annual general meeting of shareholders and the meetings of the Board of Directors which resolves the issuance of stock acquisition rights subsequent to the shareholders' meeting.

In December 2005, the ASBJ issued "Accounting Standard for Stock Options" and related guidance, which requires companies to recognize compensation expense for stock acquisition rights based on the fair value at the date of grant and over the vesting periods for stock acquisition rights newly granted on and after May 1, 2006.

There were no material stock acquisition rights newly issued during the fiscal years ended March 31, 2016 and 2015.

(a) There were no stock-based compensation expenses for the fiscal years ended March 31, 2016 and 2015.

(b) Amount of profit by non-exercise of stock options for the fiscal years ended March 31, 2016 and 2015 were as follows:

	Million	Millions of yen		
	2016	<b>2016</b> 2015	2016	
Other gains (losses), net	¥ 698	¥ 10	\$ 6,222	

#### (c) Details of stock options

Stock options outstanding as of March 31, 2016 and 2015 were as follows:

	Date of issuance	Total number of stock options (shares) at the issuance	Total number of holders at the issuance	Exercise period	Exercise price (Yen)	Fair value at the grant date (Yen)
5th	June 27, 2005	4,922,000	462	July 1, 2007 - June 23, 2015	601	_
6th	June 27, 2005	2,856,000	40	July 1, 2007 - June 23, 2015	601	—
7th	June 27, 2005	1,287,000	135	July 1, 2008 - June 23, 2015	601	_
8th	June 27, 2005	561,000	35	July 1, 2008 - June 23, 2015	601	_
9th	September 28, 2005	157,000	2	July 1, 2007 - June 23, 2015	697	_
10th	September 28, 2005	53,000	2	July 1, 2008 - June 23, 2015	697	_
13th	May 25, 2006	5,342,000	588	June 1, 2008 - June 23, 2015	825	163 or 173
14th	May 25, 2006	3,027,000	31	June 1, 2008 - June 23, 2015	825	163 or 173
15th	May 25, 2006	1,439,000	171	June 1, 2009 - June 23, 2015	825	173 or 192
16th	May 25, 2006	331,000	19	June 1, 2009 - June 23, 2015	825	173 or 192
17th	May 25, 2007	3,306,000	135	June 1, 2009 - May 8, 2017	555	131 or 143
18th	May 25, 2007	1,480,000	26	June 1, 2009 - May 8, 2017	555	131 or 143
19th	July 2, 2007	140,000	32	July 1, 2009 - June 19, 2017	527	121 or 132
20th	May 30, 2008	2,830,000	124	June 1, 2010 - May 13, 2018	416	158 or 169
21st	May 30, 2008	2,081,000	30	June 1, 2010 - May 13, 2018	416	158 or 169
22nd	July 10, 2008	203,000	43	July 1, 2010 - June 24, 2018	407	127 or 137
23rd	December 1, 2008	97,000	17	December 1, 2010 - November 11, 2018	221	53 or 57

## 26. STOCK ACQUISITION RIGHTS (CONTINUED)

Exercise price (Yen)

Nonvested (share)

Vested (share)

Exercise price (Yen)

Fiscal year ended March 31, 2016

Outstanding at the end of the year

Forfeited during the year Exercisable at the end of the year

Granted during the year

Forfeited during the year

Vested during the year

Outstanding at the beginning of the year

Outstanding at the beginning of the year Vested during the year Exercised during the year

Weighted average stock price at the date of exercise (Yen)

Weighted average stock price at the date of exercise (Yen)

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(d) The number of stock options and movement therein

The number of stock options and price information is as follows:

	1st	4th	5th	6th
Fiscal year ended March 31, 2015				
Nonvested (share)				
Outstanding at the beginning of the year		_	—	_
Granted during the year		_	_	
Forfeited during the year	—	—	—	
Vested during the year		—	—	_
Outstanding at the end of the year		_	_	_
Vested (share)				
Outstanding at the beginning of the year	4,665,000	250,000	2,036,000	1,496,000
Vested during the year		_	_	_
Exercised during the year		_	_	_
Forfeited during the year	4,665,000	250,000	5,000	_
Exercisable at the end of the year			2,031,000	1,496,000
Exercise price (Yen)	684	551	601	601
Weighted average stock price at the date of exercise (Yen)				_
Fiscal year ended March 31, 2016				
Nonvested (share)				
Outstanding at the beginning of the year	_	_	_	_
Granted during the year	_	_	_	_
Forfeited during the year		_	_	_
Vested during the year	_	_	_	_
Outstanding at the end of the year		_	_	_
Vested (share)				
Outstanding at the beginning of the year	_	_	2,031,000	1,496,000
Vested during the year	_	_	2,001,000	.,
Exercised during the year	_	_	_	_
Forfeited during the year	_	_	2,031,000	1,496,000
Exercisable at the end of the year		_	2,001,000	1,100,000
Exercise price (Yen)		_	601	601
Weighted average stock price at the date of exercise (Yen)				
	7th	8th	9th	10th
- iscal year ended March 31, 2015				
Nonvested (share)				
Outstanding at the beginning of the year		_	_	
Granted during the year			_	
Forfeited during the year	_		_	_
Vested during the year				
Outstanding at the end of the year				
/ested (share)				
Outstanding at the beginning of the year	434,000	170,000	108,000	36,000
Vested during the year				
Exercised during the year				
Forfeited during the year				
Exercisable at the end of the year	434,000	170,000	108,000	36,000
Exercise price (Yen)	434,000	601	697	697

601

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434,000

434,000

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170,000

170,000

601

697

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108,000

108,000

697

697

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36,000

36,000

697

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## **26. STOCK ACQUISITION RIGHTS (CONTINUED)**

	13th	14th	15th	16th
Fiscal year ended March 31, 2015				
Nonvested (share)				
Outstanding at the beginning of the year	_	_	_	_
Granted during the year	_	—	—	
Forfeited during the year	_	_	_	
Vested during the year	_	_		
Outstanding at the end of the year	_			
Vested (share)				
Outstanding at the beginning of the year	1,975,000	1,717,000	430,000	19,000
Vested during the year				
Exercised during the year	_	_	_	
Forfeited during the year	27,000	_	2,000	_
Exercisable at the end of the year	1,948,000	1,717,000	428,000	19,000
Exercise price (Yen)	825	825	825	825
Weighted average stock price at the date of exercise (Yen)				
Fiscal year ended March 31, 2016				
Nonvested (share)				
Outstanding at the beginning of the year	_	_	_	_
Granted during the year		_	_	_
Forfeited during the year	_	_	_	
Vested during the year				
Outstanding at the end of the year				
Vested (share)	—			
Outstanding at the beginning of the year	1,948,000	1,717,000	428,000	19,000
Vested during the year	1,548,000	1,717,000	420,000	19,000
Exercised during the year	_	_	_	_
Forfeited during the year	1,948,000	1,717,000	428.000	19,000
Exercisable at the end of the year	1,948,000	1,717,000	420,000	19,000
Exercise price (Yen)	825	825	825	825
Weighted average stock price at the date of exercise (Yen)	825	020	025	025
		_		
	17th	18th	19th	20th
Fiscal year ended March 31, 2015				
Nonvested (share)				
Outstanding at the beginning of the year				
Granted during the year			_	_
Forfeited during the year		_		
		_	—	-
Vested during the year		_	_	
Outstanding at the end of the year			_	
Vested (share)	1 004 000	00F 000	140.000	1 171 00
Outstanding at the beginning of the year	1,224,000	805,000	140,000	1,171,00
Vested during the year	_	—	—	_
Exercised during the year	_	_	_	
Forfeited during the year				32,00
Exercisable at the end of the year	1,224,000	805,000	140,000	1,139,00
Exercise price (Yen)	555	555	527	41
Weighted average stock price at the date of exercise (Yen)		_	_	
Fiscal year ended March 31, 2016				
Nonvested (share)				
Outstanding at the beginning of the year	-	-	_	-

Granted during the year Forfeited during the year \_ \_ Vested during the year Outstanding at the end of the year Vested (share) Outstanding at the beginning of the year Vested during the year 1,224,000 805,000 140,000 1,139,000 Exercised during the year Exercised during the year Forfeited during the year Exercisable at the end of the year Exercise price (Yen) Weighted average stock price at the date of exercise (Yen) — — \_ 6,000 140,000 1,224,000 799,000 1,139,000 555 555 527 416

## 26. STOCK ACQUISITION RIGHTS (CONTINUED)

## CONSOLIDATED

	21st	22nd	23rd
Fiscal year ended March 31, 2015			
Nonvested (share)			
Outstanding at the beginning of the year	_		_
Granted during the year	_	_	_
Forfeited during the year	_	_	_
Vested during the year	_	_	_
Outstanding at the end of the year		_	_
Vested (share)			
Outstanding at the beginning of the year	42,000	188,000	54,000
Vested during the year		_	
Exercised during the year		_	_
Forfeited during the year		_	_
Exercisable at the end of the year	42,000	188,000	54,000
Exercise price (Yen)	416	407	221
Weighted average stock price at the date of exercise (Yen)		_	
Fiscal year ended March 31, 2016			
Nonvested (share)			
Outstanding at the beginning of the year	_	—	_
Granted during the year	_	—	_
Forfeited during the year	—	—	_
Vested during the year	—	—	_
Outstanding at the end of the year	—	_	_
Vested (share)			
Outstanding at the beginning of the year	42,000	188,000	54,000
Vested during the year	—	—	_
Exercised during the year	—	-	_
Forfeited during the year	—	10,000	_
Exercisable at the end of the year	42,000	178,000	54,000
Exercise price (Yen)	416	407	221
Weighted average stock price at the date of exercise (Yen)	_	_	

(e) Measurement of the fair value of stock options

There were no stock options granted or whose fair value changed due to the modification of the terms and conditions during the fiscal years ended March 31, 2016 and 2015.

(f) Method of determining the vested number of stock options

The actual forfeited options are used for calculating the vested number of stock options because the future forfeitures cannot be reliably estimated.

## 27. NET TRADING INCOME (LOSS)

Net trading income (loss) for the fiscal years ended March 31, 2016 and 2015 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2016	2015	2016
Income (loss) from trading securities	¥ 3,477	¥ 6,111	\$ 30,956
Income (loss) from securities held to hedge trading transactions	359	(129)	3,199
Income (loss) from trading-related financial derivatives	4,761	5,604	42,383
Other, net	(170)	(60)	(1,522)
Total	¥ 8,427	¥ 11,527	\$ 75,016

CONSOLIDATED

## 28. OTHER BUSINESS INCOME (LOSS), NET

"Other, Net" in other business income (loss), net, for the fiscal years ended March 31, 2016 and 2015 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2016	2015	2016
Income (loss) from derivatives entered into for banking purposes, net	¥ 579	¥ (240)	\$ 5,156
Equity in net income (loss) of affiliates	2,126	4,052	18,931
Gain on lease cancellation and other lease income (loss), net	770	630	6,862
Other, net	592	459	5,272
Total	¥ 4,069	¥4,902	\$ 36,221

## 29. NET CREDIT COSTS

Net credit costs for the fiscal years ended March 31, 2016 and 2015 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2016	2015	2016
Losses on write-off or sales of loans	¥ 1,302	¥ 4,952	\$ 11,598
Net provision (reversal) of reserve for loan losses:			
Net provision (reversal) of general reserve for loan losses	21,819	14,395	194,230
Net provision (reversal) of specific reserve for loan losses	(11,016)	665	(98,067)
Subtotal	10,802	15,060	96,163
Other credit costs (recoveries) relating to leasing business	(208)	(104)	(1,859)
Recoveries of written-off claims	(8,166)	(8,056)	(72,692)
Total	¥ 3,730	¥ 11,852	\$ 33,210

## 30. OTHER GAINS (LOSSES), NET

Other gains (losses), net for the fiscal years ended March 31, 2016 and 2015 consisted of the following:

		Millions of yen	
	2016	2015	2016
Net gain (loss) on disposal of premises and equipment	¥ 473	¥ 992	\$ 4,214
Gains on write-off of unclaimed debentures	431	587	3,840
Provision for reimbursement of debentures	(2,903)	_	(25,849)
Gains on write-off of unclaimed deposits	574	345	5,118
Gains on sale of nonperforming loans	1,100	5,122	9,798
Gain on liquidation of subsidiaries	446	99	3,976
Provision of reserve for losses on interest repayments	(2,700)	(4,053)	(24,034)
Loss on sale of affiliate's stock	(277)		(2,474)
Impairment losses on long-lived assets	(636)	(1,415)	(5,665)
Gain on reversal of stock acquisition rights	698	10	6,222
Other, net	1,528	478	13,602
Total	¥ (1,264)	¥ 2,165	\$ (11,252)

(a) Gain on reversal of stock acquisition rights

For the fiscal years ended March 31, 2016 and 2015, respectively, gain on reversal of stock acquisition rights of  $\pm$ 698 million (U.S. $\pm$ 6,222 thousand) and  $\pm$ 10 million were recognized due to expiration.

#### (b) Impairment losses on long-lived assets

For the fiscal years ended March 31, 2016 and 2015, respectively, impairment losses on long-lived assets of ¥636 million (U.S.\$5,665 thousand) and ¥1,415 million were recognized mainly on the properties of the Bank's branches which were decided to be closed and on the unused IT-related properties, assuming their recoverable amount to be zero.

### **31. INCOME TAXES**

The Group is subject to a number of taxes based on income, such as corporate tax, inhabitant tax and enterprise tax, which, in the aggregate, resulted in normal effective statutory tax rates of approximately 33.0% and 35.6% for the fiscal years ended March 31, 2016 and 2015, respectively.

(a) A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the fiscal years ended March 31, 2016 and 2015 was as follows:

	2016	2015
Normal effective statutory tax rate	33.0%	35.6%
Increase (decrease) in taxes resulting from:		
Permanently tax-exempt income	(0.0)	(1.4)
Amortization and impairment of goodwill	3.2	2.8
Equity in net income/loss of affiliates	(1.1)	(1.9)
Other nondeductible expenses	0.2	0.1
Foreign tax	0.1	0.0
Change in valuation allowance	(73.5)	(44.0)
Effect of reduction of carried tax loss deduction limit	0.0	1.2
Effect of tax rate reduction	0.9	1.7
Expiration of tax loss carryforwards	35.6	11.8
Other	3.8	(1.3)
Actual effective tax rate	2.3%	4.6%

New tax reform laws enacted in 2016 in Japan changed the normal effective statutory tax rate for the fiscal year beginning on or after April 1, 2016, to approximately 30.8% and for the fiscal year beginning on or after April 1, 2018, to approximately 30.6%. The effect of these changes was to decrease deferred tax assets, net of deferred tax liabilities, by ¥286 million (U.S.\$2,545 thousand) and increase accumulated other comprehensive income for unrealized gain (loss) on available-for-sale securities by ¥197 million (U.S.\$1,753 thousand), deferred gain (loss) on derivatives under hedge accounting by ¥139 million (U.S.\$1,237 thousand), decrease defined retirement benefit plans by ¥17 million (U.S.\$151 thousand), in the consolidated balance sheet as of March 31, 2016, and to increase income taxes (benefits)-deferred in the consolidated statement of income for the year then ended by ¥606 million (U.S.\$5,394 thousand).

The use of tax loss carryforwards has been limited to the equivalent of 60% of taxable income before deducting tax loss carryforwards since the fiscal year beginning on or after April 1, 2016, to the equivalent of 55% of taxable income before deducting tax loss carryforwards since the fiscal year beginning on or after April 1, 2017, and to the equivalent of 50% of taxable income before deducting tax loss carryforwards since the fiscal year beginning on or after April 1, 2018. The effect of these changes was to decrease deferred tax assets by ¥23 million (U.S.\$204 thousand) in the consolidated balance sheet as of March 31, 2016, and to increase income taxes (benefits)-deferred in the consolidated statement of income for the year then ended by ¥23 million (U.S.\$204 thousand).

## **31. INCOME TAXES (CONTINUED)**

#### CONSOLIDATED

(b) The tax effects of significant temporary differences and tax loss carryforwards, which resulted in deferred tax assets and liabilities, as of March 31, 2016 and 2015 were as follows:

	Millions of yen		Thousands of U.S. dollars			
		2016		2015		2016
Deferred tax assets:						
Tax loss carryforwards	¥	95,350	¥´	145,661	\$	848,771
Reserve for credit losses		84,228		97,316		749,768
Reserve for losses on interest repayments		45,965		59,945		409,168
Monetary assets held in trust		13,054		12,371		116,206
Securities		10,470		18,703		93,202
Deferred loss on derivatives under hedge accounting		6,365		4,764		56,659
Other		18,959		24,925		168,773
Subtotal	:	274,395	3	363,689	:	2,442,547
Valuation allowance	(1	250,838)	(3	340,692)	(2	2,232,854)
Total deferred tax assets		23,556		22,996		209,693
Offset with deferred tax liabilities		(9,506)		(7,623)		(84,624)
Net deferred tax assets	¥	14,050	¥	15,373	\$	125,069
Deferred tax liabilities:						
Unrealized gain on available-for-sale securities	¥	3,737	¥	2,855	\$	33,266
Deferred gain on derivatives under hedge accounting		3,252		1,524		28,949
Temporary differences due to business combination						
(primarily related to identified intangible assets)		1,324		2,211		11,787
Asset retirement costs included in premises and equipment		1,147		1,106		10,216
Other		424		619		3,777
Total deferred tax liabilities		9,885		8,317		87,995
Offset with deferred tax assets		(9,506)		(7,623)		(84,624)
Net deferred tax liabilities	¥	378	¥	694	\$	3,371

(c) The Bank has ¥246,778 million (U.S.\$2,196,715 thousand) of tax loss carryforward related to corporate tax as of March 31, 2016. The schedule of tax loss carryforward and its expiration date are as follows:

	Amo	Amount		
Fiscal year ended March 31	Millions of yen	Thousands of U.S. dollars	Date of expiry	
2009	¥ 107,450	\$ 956,476	March 31, 2018	
2011	20,013	178,152	March 31, 2020	
2012	16,730	148,931	March 31, 2021	
2013	23,214	206,648	March 31, 2022	
2014	18,594	165,519	March 31, 2023	
2015	34,702	308,910	March 31, 2024	
2016	26,071	232,079	March 31, 2025	
Total	¥ 246,778	\$ 2,196,715		

In addition, other significant tax loss carryforwards of major subsidiaries as of March 31, 2016 are as follows:

Subsidiary	Fiscal period ended	Millions of yen	Thousands of U.S. dollars	Date of expiry
APLUS FINANCIAL	March 31, 2011	¥ 946	\$ 8,429	March 31, 2020
	March 31, 2012	7,594	67,603	March 31, 2021
	March 31, 2013	887	7,902	March 31, 2022
	March 31, 2014	9,895	88,086	March 31, 2023
	Total	¥ 19,324	\$ 172,020	

## **32. EARNINGS PER SHARE**

A reconciliation of the difference between basic and diluted EARNINGS PER SHARE ("EPS") for the fiscal year ended March 31, 2016 was as follows:

2 652 010	× 00.00	
2 652 049	X 00 00	
2 (52 010	× 00 00	<b>.</b>
2 652 010	V 00 00	÷ • • •
2,653,918	¥ 22.96	\$ 0.20
1		
2,653,919	¥ 22.96	\$ 0.20
	1 2,653,919	1 2,653,919 ¥ 22.96

Basic EPS for the fiscal year ended March 31, 2015 was as follows:

	Earnings (Millions of yen)	Weighted average shares (Thousands)	EPS (Yen)
For the fiscal year ended March 31, 2015:			
Basic EPS			
Profit (loss) attributable to owners of the parent available to common shareholders	¥ 67,873	2,653,918	¥ 25.57

Diluted EPS for the fiscal year ended March 31, 2015 is not disclosed because there was no effect from dilutive securities.

## **33. OTHER COMPREHENSIVE INCOME**

The components of other comprehensive income for the fiscal years ended March 31, 2016 and 2015 were as follows:

	Million	s of yen	Thousands of U.S. dollars
	2016	2015	2016
Unrealized gain (loss) on available-for-sale securities:			
Gains (losses) arising during the fiscal year	¥ 4,019	¥ 12,682	\$ 35,780
Reclassification adjustment to profit or loss	(2,266)	(7,234)	(20,174)
Amount before income tax effect	1,753	5,448	15,606
Income tax effect	(759)	(888)	(6,763)
Total	993	4,559	8,843
Deferred gain (loss) on derivatives under hedge accounting:			
Gains (losses) arising during the fiscal year	(4,851)	(4,943)	(43,187)
Reclassification adjustment to profit or loss	2,653	2,262	23,621
Amount before income tax effect	(2,197)	(2,680)	(19,566)
Income tax effect	(1,071)	(50)	(9,539)
Total	(3,269)	(2,731)	(29,105)
Foreign currency translation adjustments:			
Gains (losses) arising during the fiscal year	(1,508)	1,587	(13,426)
Reclassification adjustment to profit or loss	33	(31)	301
Amount before income tax effect	(1,474)	1,556	(13,125)
Income tax effect		—	_
Total	(1,474)	1,556	(13,125)
Defined retirement benefit plans:			
Gains (losses) arising during the fiscal year	(3,387)	3,009	(30,151)
Reclassification adjustment to profit or loss	585	2,320	5,212
Amount before income tax effect	(2,801)	5,329	(24,939)
Income tax effect	326	—	2,904
Total	(2,475)	5,329	(22,035)
Share of other comprehensive income in affiliates:			
Gains (losses) arising during the fiscal year	(2,415)	3,278	(21,500)
Reclassification adjustment to profit or loss	0	(26)	1
Amount before income tax effect	(2,415)	3,251	(21,499)
Income tax effect			_
Total	(2,415)	3,251	(21,499)
Total other comprehensive income	¥ (8,641)	¥ 11,966	\$ (76,921)

## **34. LEASE TRANSACTIONS**

### (A) FINANCE LEASE TRANSACTIONS

#### AS LESSEE

(a) For finance lease transactions, where the ownership of the property is deemed to transfer to the lessee, lease assets are software included in "Intangible assets."

(b) For finance lease transactions, where the ownership of the property is not deemed to transfer to the lessee, lease assets are primarily buildings, tools, equipment and fixtures included in "Premises and equipment."

(c) Depreciation method is described in "(W) LEASE TRANSACTIONS" in Note 2 "SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES."

#### AS LESSOR

(a) Breakdown of "Lease receivables and leased investment assets" as of March 31, 2016 and 2015 were as follows:

	Million	s of yen	Thousands of U.S. dollars
	2016	2015	2016
Lease receivables	¥ 70,412	¥ 72,921	\$ 626,784
Leased investment assets:			
Lease payment receivables	152,999	167,415	1,361,936
Estimated residual value	5,760	6,272	51,273
Interest equivalent	(18,026)	(19,867)	(160,462)
Other	307	306	2,735
Subtotal	141,040	154,125	1,255,482
Total	¥ 211,453	¥ 227,047	\$ 1,882,266

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## **34. LEASE TRANSACTIONS (CONTINUED)**

#### CONSOLIDATED

(b) Lease payment receivables for "Lease receivables and leased investment assets" as of March 31, 2016 were as follows:

	Lease red	ceivables	Leased inve	tment assets		
	Millions of yen	Thousands of U.S. dollars	Millions of yen	Thousands of U.S. dollars		
Due within one year	¥ 23,284	\$ 207,270	¥ 47,001	\$ 418,390		
Due after one year within two years	16,968	151,050	36,695	326,647		
Due after two years within three years	13,118	116,775	26,673	237,437		
Due after three years within four years	9,504	84,606	16,851	150,009		
Due after four years within five years	5,750	51,184	9,290	82,696		
Due after five years	5,834	51,940	16,486	146,757		
Total	¥ 74,461	\$ 662,825	¥ 152,999	\$ 1,361,936		

#### (B) OPERATING LEASE TRANSACTIONS

Noncancelable operating lease obligations as lessee and lease payment receivables as lessor as of March 31, 2016 and 2015 were as follows:

## AS LESSEE

	Million	s of yen	Thousands of U.S. dollars
	2016	2015	2016
Lease obligations:			
Due within one year	¥ 4,632	¥ 4,922	\$ 41,240
Due after one year	11,853	17,141	105,519
Total	¥ 16,486	¥22,064	\$ 146,759

## AS LESSOR

	Million	s of yen	Thousands of U.S. dollars
	2016	2015	2016
Lease payment receivables:			
Due within one year	¥ 4,348	¥ 3,933	\$ 38,712
Due after one year	20,417	19,917	181,751
Total	¥ 24,766	¥ 23,851	\$ 220,463

## **35. SEGMENT INFORMATION**

#### (A) SEGMENT INFORMATION

#### (a) DESCRIPTION OF REPORTABLE SEGMENTS

Our reportable segments are groups whose individual financial information is available and regular evaluation by the Executive Committee is made in order to decide how much resources are allocated.

The Groups provide a wide variety of financial products and services to institutional and individual customers through our Institutional Group, Global Markets Group and Individual Group. These groups consist of operating segments which provide their respective financial products and services. The Institutional Group consists of the "Institutional Business," "Structured Finance," "Principal Transactions," and "Showa Leasing" and the Global Markets Group consists of the "Markets Sub-Group," and "Other Global Markets Group" as reportable segments. The Individual Group consists of "Retail Banking," "Shinsei Financial" and "APLUS FINANCIAL." Also, the business and operations excluding any of the Institutional Group, the Global Markets Group, and the Individual Group are classified as the "Corporate/Other." The "Treasury Sub-Group" in the "Corporate/Other" is a reportable segment.

In the Institutional Group, the "Institutional Business" segment provides financial products, services and advisory services for corporate, public, and financial sectors. The "Structured Finance" segment provides real estate finance, such as nonrecourse loans, financial products and services for real estate and construction industries, specialty finance such as M&A finance, and trust business. The "Principal Transactions" segment provides financial products and services related to credit trading and private equity businesses. "Showa Leasing" segment primarily provides financial products and services related to leasing.

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In the Global Markets Group, the "Markets Sub-Group" segment engages in foreign exchanges, derivatives, equity-related transactions and other capital markets transactions. The "Other Global Markets Group" segment consists of securities business provided by Shinsei Securities, asset management and wealth management businesses.

In the Individual Group, the "Retail Banking" segment provides financial products and services for retail customers, "Shinsei Financial" segment, which consists of Shinsei Financial Co., Ltd., SHINKI Co., Ltd. and Shinsei Bank Card Loan—Lake in the Bank, provides consumer finance business, and "APLUS FINAN-CIAL" segment provides installment sales credit, credit cards, guarantees, loans and settlement services. The "Other" segment consists of profit and loss attributable to the Consumer Finance Headquarter and other subsidiaries.

In the Corporate/Other, the "Treasury Sub-Group" segment engages in ALM operations and fund raising including capital instruments.

The overview of revision of reporting segment resulting from organization changes is shown below.

On April 1, 2015, we integrated the Financial Institutions Sub-Group, which was formerly in the Global Markets Group, into the Institutional Business in the Institutional Group. On May 1, 2015, we made organization changes within Institutional Group to strengthen planning and promotion functions of Institutional Group and transferred Overseas Banking Division in Institutional Group to Corporate Planning Division in Corporate Staff Group, in order to integrate the planning/promotion/management of each Group's overseas banking business as the Bank as a whole. On May 31, 2015, we abolished Asset-Backed Investment Division in Institutional Group and integrated its business into Principal Investments Department of Institutional Business Planning Division. On July 1, 2015, we promoted Markets Research Department in Markets Sub-Group to Markets Research Division. On October 1, 2015, we placed the New Energy and PFI Department of the Institutional Business Planning Division under the Project Finance Division and rename it the New Energy Promotion Department. As a result, the reporting segment in the first half fiscal year was revised as shown below.

"Institutional Business" segment in Institutional Group includes institutional business, which was formerly included in "Institutional Business Sub-Group" segment and "Financial Institutions Sub-Group" segment in Global Markets Group.

"Structured Finance" segment in Institutional Group includes structured finance business, which was formerly included in "Institutional Business Sub-Group" segment and New Energy Promotion Department.

"Principal Transactions" segment in Institutional Group includes principal transaction business, which was formerly included in "Principal Transactions Sub-Group" segment, corporate support business, which was formerly included in "Institutional Business Sub-Group" segment and asset-backed investment and incubation businesses, which were formerly included in "Other Institutional Group" segment.

"Markets Sub-Group" segment in Global Markets Group includes investment business, which was formerly included in "Other Global Markets Group" segment. Also, "Other Global Markets Group" segment in Global Markets Group includes market research operation, which was formerly included in "Markets Sub-Group" segment.

"Other" segment in Corporate/Other includes planning and controlling operations of international business, which were formerly included in "Other Institutional Group" segment in Institutional Group.

On June 1, 2015, In the Individual Group, the Retail Banking Sub-Group and the Consumer Finance Sub-Group were abolished and the "Individual Planning Sub-Group" and the "Individual Business Sub-Group" were newly established, in order to realize best practices and pursue synergy effect for retail businesses of the Bank and Group entities by concentrating the Individual Group's planning functions in the Individual Planning Sub-Group. As a result, "Retail Banking Sub-Group" segment was changed to "Retail Banking" segment and "Consumer Finance Sub-Group" segment was changed to "Consumer Finance" segment. These name changes have no impact on the segment information.

On March 1, 2015, APLUS in "APLUS FINANCIAL" segment in the Individual Group merged with Shinsei Card Co., Ltd, which was formerly included in "Shinsei Financial" segment.

As a result of this organizational change, classification of reportable segments was changed, and "REVENUE, PROFIT (LOSS), ASSETS, LIABILITIES AND OTHER ITEMS BY RE-PORTABLE SEGMENTS" for the fiscal year ended March 31, 2015 was presented based on the new classification of reportable segments.

#### (b)METHODS OF MEASUREMENT FOR THE AMOUNTS OF REVENUE, PROFIT (LOSS), ASSETS, LIABILITIES AND OTHER ITEMS BY REPORTABLE SEGMENTS

The accounting policies of each reportable segment are consistent to those disclosed in Note 2, "SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES," except for interest on inter-segment transactions and indirect expense.

Interest on inter-segment transactions is calculated using an inter-office rate. Indirect expense is allocated, based on the predetermined internal rule, to each reportable segment according to the budget which is set at the beginning of the fiscal year.

## (c) REVENUE, PROFIT (LOSS), ASSETS, LIABILITIES AND OTHER ITEMS BY REPORTABLE SEGMENTS

						Million	is of	yen							
	Institutional Group										Global Markets Group				
Fiscal year ended March 31, 2016		stitutional Business	Structured Finance			Principal Transactions		Showa Leasing	Markets Sub-Group			er Global ets Group			
Revenue:	¥	14,284	¥	19,087	¥	7,370	¥	16,236	¥	5,122	¥	2,762			
Net Interest Income		10,228		12,789		4,545		(2,195)		1,726		91			
Noninterest Income <sup>1</sup>		4,055		6,298		2,825		18,431		3,395		2,670			
Expenses		10,461		5,577		5,190		8,547		3,471		4,029			
Net Credit Costs (Recoveries)		694		(20,484)		319		(404)		(109)		(277)			
Segment Profit (Loss)	¥	3,127	¥	33,994	¥	1,860	¥	8,093	¥	1,760	¥	(989)			
Segment Assets <sup>2</sup>	¥ 1	,673,894	¥	1,183,275	¥ź	219,844	¥	472,163	¥	480,031	¥ (	53,981			
Segment Liabilities	¥	835,430	¥	107,484	¥	3,101	¥	_	¥	293,874	¥	56,074			
Includes:															
1. Equity in net income (loss)															
of affiliates	¥	41	¥	_	¥	2,085	¥	_	¥	—	¥	—			
<ol><li>Investment in affiliates</li></ol>		—		—		49,462		—		—		—			
Other:															
Goodwill (Negative Goodwill):															
Amortization	¥	—	¥	—	¥	—	¥	2,319	¥	—	¥	—			
Unamortized balance		—		—		—		19,317		—		—			
Intangible assets acquired in															
business combinations:															
Amortization	¥	—	¥	_	¥	—	¥	332	¥	—	¥	—			
Unamortized balance		_		_		—		1,495		—		—			
Impairment losses on															
long-lived assets	¥	39	¥	—	¥	—	¥	—	¥	1	¥	—			
					Mil	lions of yen									

				Individu	al Gro	up				Corporat	e/Oth	ner		
				C	Consun	ner Financ	е						_	
Fiscal year ended March 31, 2016		Retail Banking		Shinsei inancial		PLUS ANCIAL		Other		reasury ub-Group	(	Other		Total
Revenue:	¥	27,005	¥	59,133	¥	51,789	¥	1,379	¥	11,554	¥	874	¥	216,602
Net Interest Income		21,581		61,208		6,882		1,123		4,372		(7)		122,345
Noninterest Income <sup>1</sup>		5,424		(2,074)		44,907		256		7,182		882		94,256
Expenses		33,330		32,265	;	36,147		781		1,698		(935)		140,566
Net Credit Costs (Recoveries)		142		15,207		8,778		(130)		_		(5)		3,730
Segment Profit (Loss)	¥	(6,467)	¥	11,660	¥	6,863	¥	729	¥	9,855	¥	1,816	¥	72,304
Segment Assets <sup>2</sup>	¥ 1	,275,431	¥	435,779	¥ 8	30,325	¥	18,319	¥	840,905	¥	0	¥7	7,493,952
Segment Liabilities	¥ 4	,837,410	¥	24,273	¥ 23	34,765	¥	38	¥	227	¥	0	¥6	5,392,682
Includes:														
1. Equity in net income (loss)														
of affiliates	¥	—	¥	—	¥	_	¥	—	¥	—	¥	—	¥	2,126
<ol><li>Investment in affiliates</li></ol>		_		—		—		—		—		—		49,462
Other:														
Goodwill (Negative Goodwill):														
Amortization	¥	128	¥	1,949	¥	858	¥	(0)	¥	—	¥	—	¥	5,256
Unamortized balance		—		(1,199)		—		(3)		-		—		18,114
Intangible assets acquired in														
business combinations:														
Amortization	¥	—	¥	1,829	¥	_	¥	_	¥	-	¥	_	¥	2,161
Unamortized balance		—		2,693		_		_		—		_		4,188
Impairment losses on														
long-lived assets	¥	214	¥	156	¥	_	¥	_	¥	0	¥	224	¥	636

CONSOLIDATED

**Data Section** 

Corporate/Other

## **35. SEGMENT INFORMATION (CONTINUED)**

CONSOLIDATED

						Millior	ns of	yen							
		Institutional Group										Global Markets Group			
Fiscal year ended March 31, 2015		nstitutional Business	Structured Finance		Principal Transactions			Showa Leasing		Markets ub-Group		er Global kets Group			
Revenue:	¥	17,346	¥	18,324	¥	28,753	¥	14,995	¥	9,284	¥	3,217			
Net Interest Income		11,629		12,797		12,802		(2,168)		2,042		185			
Noninterest Income <sup>1</sup>		5,717		5,527		15,951		17,164		7,242		3,031			
Expenses		9,473		5,131		6,246		8,165		3,312		3,795			
Net Credit Costs (Recoveries)		2,210		(6,672)		1,743		(1,236)		39		0			
Segment Profit (Loss)	¥	5,662	¥	19,864	¥	20,763	¥	8,066	¥	5,932	¥	(579)			
Segment Assets <sup>2</sup>	¥	1,705,143	¥	1,110,934	¥	272,468	¥	456,889	¥	463,339	¥	76,502			
Segment Liabilities	¥	489,137	¥	77,993	¥	20,213	¥		¥	255,859	¥	34,423			
Includes:															
<ol> <li>Equity in net income (loss)</li> </ol>															
of affiliates	¥	171	¥	_	¥	3,862	¥	—	¥	19	¥	—			
2. Investment in affiliates		_				52,083		—		1,458		—			
Other:															
Goodwill (Negative Goodwill):															
Amortization	¥		¥	—	¥		¥	2,146	¥	—	¥	—			
Unamortized balance		—						21,464		—		—			
Intangible assets acquired in															
business combinations:															
Amortization	¥		¥	—	¥	—	¥	564	¥	—	¥	—			
Unamortized balance		_		—				1,827		—		—			
Impairment losses on															
long-lived assets	¥		¥	_	¥	21	¥		¥	_	¥				
					Mi	llions of yen	1								

				(	Consume	r Financ	е						_		
Fiscal year ended March 31, 2015		Retail Banking		Shinsei Financial		APLUS FINANCIAL		)ther	 Treasury Sub-Group		Other			Total	
Revenue:	¥	30,343	¥	54,390	¥ 50	),477	¥	1,440	¥	6,460	¥	307	¥	235,342	
Net Interest Income		23,811		57,051	6	5,749		1,226		340		(5)		126,462	
Noninterest Income <sup>1</sup>		6,532		(2,661)	43	3,728		213		6,119		312		108,879	
Expenses		34,463		32,178	35	5,866		666		1,600		788		141,689	
Net Credit Costs (Recoveries)		(216)		10,013	6	5,139		(164)		—		(4)		11,852	
Segment Profit (Loss)	¥	(3,902)	¥	12,198	¥ξ	3,471	¥	938	¥	4,860	¥	(476)	¥	81,800	
Segment Assets <sup>2</sup>	¥ 1	,241,858	¥۷	400,916	¥ 796	6,519	¥ 2	1,214	¥ 1	,033,171	¥	0	¥7	7,578,959	
Segment Liabilities	¥ 4	1,888,507	¥	9,015	¥ 269	9,471	¥	25	¥	157	¥		¥ 6	6,044,805	
Includes:															
<ol> <li>Equity in net income (loss)</li> </ol>															
of affiliates	¥	—	¥	—	¥		¥		¥	_	¥		¥	4,052	
2. Investment in affiliates		—		—						—		—		53,541	
Other:															
Goodwill (Negative Goodwill):															
Amortization	¥	140	¥	2,606	¥	887	¥	(0)	¥	_	¥		¥	5,780	
Unamortized balance		128		749		858		(4)		—		—		23,197	
Intangible assets acquired in															
business combinations:															
Amortization	¥	_	¥	2,267	¥	—	¥	—	¥	—	¥	—	¥	2,832	
Unamortized balance		_		4,522		—						—		6,350	
Impairment losses on															
long-lived assets	¥	601	¥	273	¥	_	¥	19	¥	_	¥	499	¥	1,415	

Individual Group

Corporate/Other

				Thousands	of U	.S. dollars				
		Global Markets Group								
Fiscal year ended March 31, 2016		nstitutional Business	Structured Finance	Principal Transactions		Showa Leasing		Markets ub-Group		ier Global kets Group
Revenue:	\$	127,151 \$	5 169,910	\$ 65,611	\$	144,530	\$	45,595	\$	24,589
Net Interest Income		91,049	113,843	40,461		(19,542)		15,370		814
Noninterest Income <sup>1</sup>		36,102	56,067	25,150		164,072		30,225		23,775
Expenses		93,122	49,649	46,203		76,091		30,900		35,868
Net Credit Costs (Recoveries)		6,185	(182,340	) 2,847		(3,603)		(976)		(2,467)
Segment Profit (Loss)	\$	27,844 \$	\$ 302,601	\$ 16,561	\$	72,042	\$	15,671	\$	(8,812)
Segment Assets <sup>2</sup>	\$	14,900,255	\$ 10,532,988	\$ 1,956,953	\$	4,202,989	\$4	,273,027	\$!	569,538
Segment Liabilities	\$	7,436,627 \$	§ 956,782	\$ 27,607	\$		\$ 2	2,615,939	\$ 4	499,153
Includes:										
1. Equity in net income (loss)										
of affiliates	\$	369 \$	\$	\$ 18,562	\$	_	\$	—	\$	—
2. Investment in affiliates		—	_	440,291		—		—		—
Other:										
Goodwill (Negative Goodwill):										
Amortization	\$	— 9	s —	\$	\$	20,646	\$	—	\$	—
Unamortized balance		_	_	_		171,960		—		—
Intangible assets acquired in										
business combinations:										
Amortization	\$	— 9	\$	\$	\$	2,956	\$	—	\$	—
Unamortized balance		_	_	_		13,312		_		_
Impairment losses on										
long-lived assets	\$	348 \$	5 —	\$ —	\$	_	\$	17	\$	—
			Tho	usands of U.S. c	lolla	irs				

			С	ons	sumer Finance	9					
Fiscal year ended March 31, 2016		Retail Banking	Shinsei Financial	F	APLUS FINANCIAL		Other	Treasury Sub-Group	Other		Total
Revenue:	\$	240,391	\$ 526,382	\$	461,009	\$	12,283	\$ 102,854	\$ 7,789	\$	1,928,094
Net Interest Income		192,108	544,851		61,263		9,998	38,918	(71)		1,089,062
Noninterest Income <sup>1</sup>		48,283	(18,469)		399,746		2,285	63,936	7,860		839,032
Expenses		296,694	287,216		321,771		6,952	15,123	(8,328)		1,251,261
Net Credit Costs (Recoveries)		1,267	135,367		78,143		(1,165)	—	(50)		33,208
Segment Profit (Loss)	\$	(57,570)	\$ 103,799	\$	61,095	\$	6,496	\$ 87,731	\$ 16,167	\$	643,625
Segment Assets <sup>2</sup>	\$	11,353,313	\$ 3,879,110	\$	7,391,185	\$	163,070	\$ 7,485,359	\$ 0	\$ (	66,707,787
Segment Liabilities	\$ 4	43,060,447	\$ 216,074	\$	2,089,772	\$	343	\$ 2,029	\$ 0	\$!	56,904,773
Includes:											
<ol> <li>Equity in net income (loss)</li> </ol>											
of affiliates	\$	—	\$ —	\$	—	\$	—	\$ —	\$ —	\$	18,931
<ol><li>Investment in affiliates</li></ol>		—	—		—		—	—	—		440,291
Other:											
Goodwill (Negative Goodwill):											
Amortization	\$	1,148	\$ 17,355	\$	7,646	\$	(5)	\$ —	\$ —	\$	46,790
Unamortized balance		_	(10,679)		_		(35)	_	—		161,246
Intangible assets acquired in											
business combinations:											
Amortization	\$	_	\$ 16,283	\$	_	\$	—	\$ _	\$ —	\$	19,239
Unamortized balance		_	23,974		_		_	_	_		37,286
Impairment losses on											
long-lived assets	\$	1,909	\$ 1,390	\$	—	\$	—	\$ 5	\$ 1,996	\$	5,665

Individual Group

Notes: (1) "Revenue," which represents gross operating profit under our management reporting, is presented as a substitute for sales in other industries. "Revenue" is defined as the total of net interest income, net fees and commissions, net trading income and net other business income on the management reporting basis. "Revenue" represents income and related cost attributable to our core business. (2) "Expenses" are general and administrative expenses deducting amortization of goodwill and intangible assets acquired in business combinations, amortization of actuarial gains or losses of retirement benefit

(2) "Expenses" are general and administrative expenses deducting amortization of goodwill and intangible assets acquired in business combinations, amortization or actuation games or resists or retirement expenses.
(3) "Net Credit Costs (Recoveries)" consists of provision/reversal of reserve for credit losses, losses on write-off/sales of loans and recoveries of written-off claims.
(4) "Segment Assets" consists of other monetary claims purchased, trading assets, montary assets held in trust, securities, loans and bills discounted, lease receivables and leased and using assets, installment receivables, tangible leased assets and customer's liabilities for acceptances and guarantees.
(5) "Segment Liabilities" consists of deposits, including negotiable certificates of deposit, including negotiable certificates of deposit, debentures, trading liabilities and acceptances and guarantees.
(6) Regarding assets and liabilities not allocated to each business segment, there are related revenue and expense items which are allocated to each business segment thabilities. In addition, depreciation is considered a part of "Revenue" and included in segment income, although borrowed money is not allocated to each segment liabilities. In addition, depreciation is considered a part of "Revenue" and equipment excluding tangible leased assets are not allocated to each segment tabilities. In addition, depreciation is considered a part of "Revenue" and equipment excluding tangible leased assets and intangible leased assets are not allocated to each segment tabilities. to each segment assets. (7) "Other" under the Corporate/Other includes company-wide accounts which are not included in our reportable segments, allocation variance of indirect expense and elimination amount of inter-segment transactions.

Data Section

### CONSOLIDATED

## (d) RECONCILIATION BETWEEN THE SEGMENT INFORMATION AND THE CONSOLIDATED FINANCIAL STATEMENTS

(i) A reconciliation between total segment profit and income (loss) before income taxes on the consolidated statements of income for the fiscal years ended March 31, 2016 and 2015 was as follows:

	Million	s of yen	Thousands of U.S. dollars
Fiscal Year ended March 31	2016	2015	2016
Total segment profit	¥ 72,304	¥ 81,800	\$ 643,625
Amortization of goodwill acquired in business combinations	(5,127)	(5,640)	(45,642)
Amortization of intangible assets acquired in business combinations	(2,161)	(2,832)	(19,239)
Lump-sum payments	(934)	(2,733)	(8,321)
Other gains (losses), net	(1,264)	2,165	(11,252)
Income (loss) before income taxes	¥ 62,817	¥ 72,760	\$ 559,171

(ii) A reconciliation between total segment assets and total assets on the consolidated balance sheets as of March 31, 2016 and 2015 was as follows:

	Million	Millions of yen		
As of March 31,	2016	2015	2016	
Total segment assets	¥ 7,493,952	¥ 7,578,959	\$ 66,707,787	
Cash and due from banks	1,129,213	881,776	10,051,752	
Call loans	_	30,000	_	
Receivables under resale agreements	—	53,216	_	
Receivables under securities borrowing transactions	4,243	8,750	37,772	
Foreign exchanges	17,024	18,537	151,543	
Other assets excluding installment receivables	283,083	329,513	2,519,883	
Premises and equipment excluding tangible leased assets	27,660	28,669	246,220	
Intangible assets excluding intangible leased assets	48,895	49,652	435,248	
Assets for retirement benefits	2,394	3,625	21,314	
Deferred issuance expenses for debentures	3	12	29	
Deferred tax assets	14,050	15,373	125,069	
Reserve for credit losses	(91,732)	(108,232)	(816,558)	
Total assets	¥ 8,928,789	¥ 8,889,853	\$ 79,480,059	

(iii) A reconciliation between total segment liabilities and total liabilities on the consolidated balance sheets as of March 31, 2016 and 2015 was as follows:

	Million	Millions of yen		
As of March 31,	2016	2015	2016	
Total segment liabilities	¥ 6,392,682	¥ 6,044,805	\$ 56,904,773	
Call money	40,000	230,000	356,062	
Payables under repurchase agreements	23,779	29,152	211,675	
Payables under securities lending transactions	118,139	103,369	1,051,621	
Borrowed money	801,742	805,217	7,136,749	
Foreign exchanges	75	27	671	
Short-term corporate bonds	129,400	96,000	1,151,860	
Corporate bonds	95,121	157,505	846,728	
Other liabilities	380,458	481,359	3,386,668	
Accrued employees' bonuses	8,419	8,774	74,944	
Accrued directors' bonuses	77	88	691	
Liabilities for retirement benefits	8,791	8,749	78,262	
Reserve for directors' retirement benefits	_	95	_	
Reserve for reimbursement of debentures	2,903	_	25,849	
Reserve for losses on interest repayments	133,695	170,250	1,190,098	
Deferred tax liabilities	378	694	3,371	
Total liabilities	¥ 8,135,665	¥ 8,136,091	\$ 72,420,022	

## **(B) RELATED INFORMATION**

### (a) INFORMATION BY SERVICES

Income regarding major services for the fiscal years ended March 31, 2016 and 2015 was as follows:

	Million	Millions of yen		
Fiscal Year ended March 31	2016	2015	2016	
Loan Businesses	¥ 133,154	¥ 133,284	\$ 1,185,282	
Lease Businesses	8,750	8,665	77,895	
Securities Investment Businesses	15,307	29,187	136,265	
Installment Sales and Guarantee Businesses	46,486	45,186	413,804	

#### (b) GEOGRAPHICAL INFORMATION

#### (i) REVENUE

Revenue from external domestic customers exceeded 90% of total revenue on the consolidated statements of income for the fiscal years ended March 31, 2016 and 2015, therefore geographical revenue information is not presented.

#### (ii) PREMISES AND EQUIPMENT

The balance of domestic premises and equipment exceeded 90% of total balance of premises and equipment on the consolidated balance sheets as of March 31, 2016 and 2015, therefore geographical premises and equipment information is not presented.

#### (c) MAJOR CUSTOMER INFORMATION

Revenue to a specific customer did not reach 10% of total revenue on the consolidated statements of income for the fiscal years ended March 31, 2016 and 2015, therefore major customer information is not presented.

## **36. RELATED PARTY TRANSACTIONS**

Related party transactions for the fiscal years ended March 31, 2016 and 2015 were as follows:

		Amou	unt of the trans	saction	Balance at the end of fiscal year			
Description of Related party the transaction	Description of	Millions of yen		Thousands of U.S. dollars		Millions of yen		Thousands of U.S. dollars
		2016	2015	2016	Account name	2016	2015	2016
Companies in which a	majority of the voting rights							

1 The fund is operated by J.C. Flowers & Co. LLC, of which J. Christopher Flowers, a director of the Bank, serves as the managing director and chief executive officer. 2 The committed investment amounts are U.S.\$200 million based on the limited partnership agreement. 3 The committed investment amounts are U.S.\$34,975 thousand based on the limited partnership agreement.

## **37. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES**

#### CONSOLIDATED

## (A) GROUP POLICY FOR FINANCIAL INSTRUMENTS

The Group conducts total financial service, primarily basic banking business and other financial services such as securities business, trust business, consumer finance business, and commercial finance business.

For conducting these businesses, the Bank obtains retail customer deposits as a long-term and stable source of funding. In addition, the Bank diversifies sources of funding by securitization of loans or other assets. Subsidiaries and affiliates also use borrowings from other financial institutions as a source of funding.

## (B) NATURE AND EXTENT OF RISKS ARISING FROM FINANCIAL INSTRUMENTS

#### (a) Financial assets

The financial assets held by the Group are exposed to the following risks:

#### Loans and bills discounted

Loans and bills discounted, which are primarily provided to domestic institutional and individual customers, are exposed to customer's credit risk and risk of fluctuation in interest rates.

#### Securities

Securities primarily consist of bonds and stocks and other investments such as foreign securities and investment in partnerships. They are exposed to the risk of fluctuation in interest rates, foreign exchange rates, and prices in the bond/stock markets and in addition, credit risk arising from downgrading of issuer's credit rating, default, etc.

#### Other monetary claims purchased,

#### Monetary assets held in trust

Other monetary claims purchased and Monetary assets held in trust consist of investments in various assets such as housing loans, nonperforming loans, and receivables in credit trading and securitization businesses, with a purpose of collection, sale, or securitization. There is a possibility that the Group's profits and losses and financial conditions will be badly affected if earnings from these assets are less than expected. These investments are exposed to risk of fluctuation in market size and price of these assets.

## Lease receivables and leased investment assets,

#### Installment receivables

Lease receivables, leased investment assets, and installment receivables held by consolidated subsidiaries are exposed to customer's credit risk and risk of fluctuation in interest rates.

#### (b) Financial liabilities

Financial liabilities of the Group are mainly deposits. In addition to risk of fluctuation in interest rates, the Group has funding liquidity risk that sufficient funding would become difficult or more expensive in case of deterioration in Group's financial position.

By utilizing time deposits as an important Asset Liability Management (ALM) measure, the Bank is striving to diversify funding maturities and to disperse refunding dates. Without solely relying on interbank funding, the Bank is aiming to cover its funding needs through core retail deposits and corporate deposits as well as capital.

#### (c) Derivative transactions

The Group enters into the following derivative transactions to provide products for customer needs, to maximize the profit of the Bank's own trading account and for asset and liability management, hedging transactions and other purposes.

(1) Interest rate related	Interest rate swap, Future contract,
	Interest rate option, and Interest rate
	swaption
(2) Currency related	Currency swap, Forward foreign ex-
	change contract, and Currency option
(3) Equity related	Equity index futures, Equity index op-
	tion, Equity option, and other
(4) Bond related	Bond futures, and Bond future option
(5) Credit derivative	Credit default option, and other

Among the risks associated with derivative transactions, market risk, credit risk and liquidity risk are to be specially noted for risk management.

(1) Market Risk	Risk that losses are incurred associ- ated with changes in the value of fi- nancial instruments from fluctuation in market price, as well as volatilities inherent in derivative instruments
(2) Credit Risk	Risk that losses are incurred associ- ated with the counterparty defaulting on contractual terms
(3) Liquidity Risk	Risk that additional costs are incurred associated with closing out the posi- tion of the financial instrument held

To appropriately reflect the risk mitigation effect of derivative transactions to the consolidated financial statements, the Group adopts hedge accounting where risks in assets and liabilities of the Group are hedged by interest rate swap, currency swap, etc.

In hedge accounting, effectiveness of hedging is assessed based on the conditions determined in the accounting standards such as "Accounting Standard for Financial Instruments."

## (C) RISK MANAGEMENT FOR FINANCIAL INSTRUMENTS

#### (a) Credit risk management

The Group's model for credit risk management focuses on securing adequate return on risk, avoiding excessive concentration in particular sectors or to particular customer groups, and managing the credit portfolio with an analysis of potential losses under a worst-case scenario.

Concrete policies and guidelines related to credit risk management of corporate business are clarified in the Group's detailed procedures, and credit risk management processes are roughly classified into credit risk management for individual transactions and portfolio-based credit risk management.

As for credit risk management for individual transactions, approval authority level is determined in accordance with transaction amount, aggregate credit exposure to obligor's group companies, credit rating, and so on. The Group has an approval system in which the decisions are made jointly by the delegation holders of the business promotion division and the risk management divisions, and the final authority and decision rests with the risk management division.

On portfolio-based credit risk management, to diversify risks in terms of industries, ratings and customer groups, the Portfolio and Risk Management Division monitors the segment-specific risk diversification status and also rating fluctuations related to customers within the portfolios. The division uses this information to provide comprehensive reports to the Risk Policy Committee on a quarterly basis.

Credit risks in credit transactions are quantified based on the probability of default by obligor rating, loss given default, and unexpected loss ratio. In order to decrease credit risk of obligors, the Group secures collateral and guarantees for the protection of its claims, the values of which are checked more than once a year. Quasi credit risks involved in market transactions, such as derivative transactions, are controlled based on fair value and estimations of future value fluctuations and are reflected valuation of derivatives transactions.

As for credit risk management of the consumer finance business, risk management divisions of each subsidiary monitor leading indicators for quality of screening, quality of portfolio and performance of collection of claims monthly to recognize and tackle the aggravation of credit cost promptly. In case of any aggravation, the Group takes action to tackle it.

To take the risk strategy above, Individual Banking Risk Management Division in the Bank holds monthly performance review, analyzes and monitors these leading indicators and advises the persons in charge of risk management of each subsidiary on their policies and strategies. The division does not merely avoid losses but also produces a balanced strategy with appropriate risk and return attributes and reports this business performance to the Risk Policy Committee quarterly. (b) Market risk management

Market risks which are associated with changes in the value of financial assets and liabilities, including off-balance-sheet transactions, from fluctuations in interest rates, foreign exchange rates, stock prices and other market-related indices, have an effect on our financial performance.

The Group manages market risk by segregating the overall balance sheet, including off-balance-sheet transactions, into a trading business and a banking business. At the Market Business Management Committee, the senior review and decision-making for the management of the trading business are performed. At the ALM Committee, the senior review and decision-making for the management mainly related to asset/liability management of the banking business are performed.

To control total market risk amounts properly, the trading business include the banking account transactions in "Securities" and "Derivative instruments," which are desirable to manage the total risk amount in combination with the trading business in light of the purpose and format of the transaction, in addition to the trading account transactions.

The actual risk limits for asset/liability management of the trading business, such as the value-at-risk (VaR) method, are approved by the Executive Committee based on "Trading Business Risk Management Policy and Procedure." The Market Business Management Committee meets monthly to review reports from the Market Risk Management Division and front office.

The interest rate risk of the net asset and/or liability in the banking business, which has interest rate sensitivity, is managed by the ALM Committee based on "Asset Liability Management Policy for Banking Account."

The Market Risk Management Division is responsible for appropriate monitoring and reporting of market risk in both the Group's trading business and banking business. In addition to reporting risk information to management, administrative divisions and front office units, the Market Risk Management Division carries out regular risk analyses and makes recommendations. Market risk involved in the trading business is managed by the Markets Sub-Group, and market risk of the balance sheet involved in the banking business is managed by the Treasury Sub-Group.

Market risk is managed by quantifying on a daily basis and making risk adjustment in response to market conditions.

Quantitative information on market risk is as follows:

(i) Amount of market risk associated with trading business The Group uses VaR for quantitative analysis on market risk associated with trading business. For calculating VaR, the historical simulation method (in principle, holding period of 10 days, confidence interval of 99%, and observation period of 250 business days) has been adopted.

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The VaR in the Group's trading business as of March 31, 2016 and 2015 were  $\pm$ 1,492 million (U.S.13,282 thousand) and  $\pm$ 1,022 million in the aggregate, respectively.

The Group conducts back testing to compare VaR calculated using the model with actual loss amounts. According to the results of back testing conducted, it is believed that the measurement model the Group uses is adequate enough to accurately capture market risk. It should be noted that VaR measures and calculates the amount of market risk at certain probability levels statistically based on historical market fluctuation, and therefore there may be cases where risk cannot be captured in such situations when market conditions are changing dramatically beyond what was experienced historically.

#### (ii) Amount of market risk associated with banking business

The Group's main financial instruments which are affected by interest rate risk, one of the major risk variables, includes "Call loans," "Receivables under resale agreements," "Receivables under securities borrowing transactions," "Other monetary claims purchased," "Monetary assets held in trust," bonds other than trading business in "Securities," "Loans and bills discounted," "Lease receivables and leased investment assets," "Installment receivables," "Deposits, including negotiable certificates of deposit," "Debentures," "Call money," "Payables under repurchase agreements," "Payables under securities lending transactions," "Borrowed money," "Short-term corporate bonds," "Corporate bonds" and interest rate swaps other than trading business in "Derivative instruments." As for these financial assets and liabilities, the Group uses the amount of impact on fair values, which is calculated using a rationally expected fluctuation range of interest rates for one year from the fiscal year end for quantitative analysis to manage fluctuation risk of interest rates. The amount of such impact on fair values is calculated by categorizing the balance of these financial assets and liabilities according to the term of interest payments and using a certain fluctuation range of interest rates. Assuming all risk variables except for interest rate are constant, the Group estimated that the fair value would decrease by ¥5,096 million (U.S.\$45,362 thousand) and ¥5,346 million in case of an increase of the index interest rates by 10 basis points (0.10%), and would increase by ¥5,170 million (U.S.\$46,028 thousand) and ¥3,327 million in case of a decrease by 10 basis points (0.10%), as of March 31, 2016 and 2015, respectively. Such amount of impact on fair value is calculated based on the assumption that all risk variables except for interest rate are constant, and correlation between interest rate and other risk variables is not taken into consideration. There is a possibility that interest rate changes beyond the rationally expected fluctuation range may cause an impact greater than the calculated amount.

#### (c) Liquidity risk management

The ALM Committee, which is the senior review and decisionmaking body for the management of funding liquidity risk, manages funding liquidity risk by establishing funding gap limits and minimum liquidity reserve levels. In accordance with the "Cash Liquidity Risk Management Policy," the Bank has a structure to conduct two or more liquidity measurements and to secure available reserves over the net cumulative outflow forecasted in an emergency situation.

To manage the market liquidity risk for marketable instruments, the Group has trading limits and monitors the amounts of marketable instruments in view of the attributes of marketable instruments. Moreover, liquidity reserves for trading account are calculated monthly and are reflected valuation of derivatives transactions.

#### (D) CONCENTRATION OF CREDIT RISK

As of March 31, 2016, loans to the financial and insurance industry were approximately 12% of the total loans and bills discounted, and those to the real estate industry were approximately 13%, approximately 40% of which are nonrecourse loans for real estate.

As of March 31, 2015, loans to the financial and insurance industry were approximately 14% of the total loans and bills discounted, and those to the real estate industry were approximately 12%, slightly less than 50% of which are nonrecourse loans for real estate.

#### (E) FAIR VALUES OF FINANCIAL INSTRUMENTS

Fair values of financial instruments include the values calculated rationally in cases where no market price is available besides the value based on market price. Certain assumptions have been adopted for the calculation, so that the value calculated may not be the same when assumptions that differ from the Group's calculation are adopted.

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Fair values of financial instruments as of March 31, 2016 and 2015 were as follows:

	Millions of yen								
		2016		· ·	2015				
	Carrying amount	Fair value	Unrealized gain (loss)	Carrying amount	Fair value	Unrealized gain (loss)			
Assets:	V 4 400 040			N/ 001 770	V 001 770	X			
(1) Cash and due from banks	¥ 1,129,213	¥ 1,129,213	¥ —	¥ 881,776	¥ 881,776	¥ —			
(2) Call loans	_			30,000	30,000				
(3) Receivables under resale agreemen	ts —			53,216	53,418	202			
(4) Receivables under securities				0 750	0.750				
borrowing transactions	4,243	4,243	_	8,750	8,750				
(5) Other monetary claims purchased	47.070	47.070		40,470	40,470				
Trading purposes	17,076	17,076		40,473	40,473	4.005			
Other <sup>1</sup>	63,221	65,071	1,849	51,424	52,459	1,035			
(6) Trading assets				07.054	07.054				
Securities held for trading purposes		23,262		37,954	37,954				
(7) Monetary assets held in trust <sup>1</sup>	255,255	263,084	7,828	233,791	238,593	4,802			
(8) Securities	_	_							
Trading securities	7	7	_	46	46				
Securities being held to maturity	559,567	568,664	9,097	644,533	649,541	5,007			
Securities available for sale	574,738	574,738	_	720,533	720,533	_			
Equity securities of affiliates	46,581	29,941	(16,639)	49,453	36,434	(13,018)			
(9) Loans and bills discounted <sup>2</sup>	4,562,923			4,461,281					
Reserve for credit losses	(53,999)			(70,548)					
Net	4,508,924	4,661,271	152,347	4,390,732	4,499,552	108,819			
(10) Lease receivables and									
leased investment assets <sup>1</sup>	208,327	207,154	(1,172)	222,871	224,768	1,897			
(11) Other assets									
Installment receivables	516,336			459,133					
Deferred gains on				(					
installment receivables	(15,338)			(14,963)					
Reserve for credit losses	(11,331)			(10,996)		1 - 000			
Net	489,666	511,333	21,667	433,173	451,169	17,996			
Total	¥ 7,880,086	¥ 8,055,064	¥ 174,977	¥ 7,798,732	¥ 7,925,473	¥ 126,741			
Liabilities:									
(1) Deposits, including negotiable			· · · ·						
certificates of deposit	¥ 5,800,994	¥ 5,804,839	¥ (3,844)	¥ 5,452,733	¥ 5,461,018	¥ (8,285)			
(2) Debentures	16,740	16,748	(8)	32,300	32,322	(22)			
(3) Call money	40,000	40,000	—	230,000	230,000	—			
(4) Payables under									
repurchase agreements	23,779	23,779	—	29,152	29,152				
(5) Payables under									
securities lending transactions	118,139	118,139	—	103,369	103,369	—			
(6) Trading liabilities									
Trading securities sold for short sale		2,511	—	10,349	10,349	—			
(7) Borrowed money	801,742	803,766	(2,024)	805,217	805,470	(252)			
(8) Short-term corporate bonds	129,400	129,400	_	96,000	96,000	—			
(9) Corporate bonds	95,121	96,780	(1,658)	157,505	160,033	(2,528)			
Total	¥ 7,028,429	¥ 7,035,965	¥ (7,536)	¥ 6,916,627	¥ 6,927,716	¥ (11,089)			
Derivative instruments <sup>3</sup> :									
Hedge accounting is not applied	¥ 33,841	¥ 33,841	¥ —	¥ (15,411)	¥ (15,411)	¥ —			
Hedge accounting is applied	(625)	(625)	_	(9,474)	(9,474)				
Total	¥ 33,216	¥ 33,216	¥ —	¥ (24,885)	¥ (24,885)	¥ —			
	Contract amount	Fair value		Contract amount	Fair value				
Othori		-	-						
Other:	X 200 620	¥ 4700		V 201 705	V (1.076)				
Guarantee contracts <sup>4</sup>	¥ 280,620	¥ 4,722	1	¥ 291,795	¥ (1,376)				

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	Thousands of U.S. dollars				
-		2016			
			Unrealized		
	Carrying amount	Fair value	gain (loss)		
Assets:					
(1) Cash and due from banks	\$ 10,051,752	\$ 10,051,752	\$ —		
(2) Call loans	—	—	—		
(3) Receivables under resale agreemen	ts —		_		
(4) Receivables under securities					
borrowing transactions	37,772	37,772	_		
(5) Other monetary claims purchased	150.011	152 011			
Trading purposes Other <sup>1</sup>	152,011 562,769	152,011 579,234	16,465		
(6) Trading assets	502,705	575,234	10,405		
Securities held for trading purposes	207,073	207,073			
(7) Monetary assets held in trust <sup>1</sup>	2,272,173	2,341,861	69,688		
(8) Securities	_,_,_,	_/0 /0 0 .	00,000		
Trading securities	70	70	_		
Securities being held to maturity	4,981,015	5,061,993	80,978		
Securities available for sale	5,116,061	5,116,061	_		
Equity securities of affiliates	414,644	266,525	(148,119)		
(9) Loans and bills discounted <sup>2</sup>	40,617,091				
Reserve for credit losses	(480,682)				
Net	40,136,409	41,492,536	1,356,127		
(10) Lease receivables and	4 05 4 400	4 0 40 007	(40,440)		
leased investment assets <sup>1</sup>	1,854,439	1,843,997	(10,442)		
(11) Other assets Installment receivables	4 506 106				
Deferred gains on	4,596,196				
installment receivables	(136,541)				
Reserve for credit losses	(100,869)				
Net	4,358,786	4,551,662	192,876		
Total	\$ 70,144,974	\$ 71,702,547	\$ 1,557,573		
Liabilities:					
(1) Deposits, including negotiable					
certificates of deposit	\$ 51,637,836	\$ 51,672,058	\$ (34,222)		
(2) Debentures	149,014	149,089	(75)		
(3) Call money	356,062	356,062	—		
(4) Payables under					
repurchase agreements	211,675	211,675			
(5) Payables under	4 054 004	4 054 004			
securities lending transactions	1,051,621	1,051,621	—		
(6) Trading liabilities Trading securities sold for short sale	s <b>22,359</b>	22,359			
(7) Borrowed money	7,136,749	7,154,767	(18,018)		
(8) Short-term corporate bonds	1,151,860	1,151,860	(10,018)		
(9) Corporate bonds	846,728	861,496	(14,768)		
Total	\$ 62,563,904	\$ 62,630,987	\$ (67,083)		
Derivative instruments <sup>3</sup> :					
Hedge accounting is not applied	\$ 301,246	\$ 301,246	\$ —		
Hedge accounting is applied	(5,571)	(5,571)	_		
Total	\$ 295,675	\$ 295,675	\$ —		
	_				
	Contract amount	Fair value	_		
Other:					
Guarantee contracts <sup>4</sup>	\$ 2,497,961	\$ 42,040			

1 Carrying amounts of Other monetary claims purchased, Monetary assets held in trust, and Lease receivables and leased investment assets are presented as the amount net of reserve for credit losses because they are immaterial.
 2 For consumer loans held by consolidated subsidiaries included in Loans and bills discounted, reserve for losses on interest repayments of ¥133,695 million (U.S.\$1,190,098 thousand) and ¥170,250 million was recognized for estimated losses on reimbursements of excess interest payments as of March 31, 2016 and 2015, respectively, which included the reserve for losses on interest repayments that have a possibility of being appropriated for loan principal in the future.
 3 Derivative instruments include derivative transactions both in trading assets and liabilities, and in other assets and liabilities. Derivative instruments are presented as net of assets and liabilities and presented with (Lukner et al. and the reserve).

() when a liability stands on net basis. 4 Contract amount for guarantee contracts presents the amount of "Acceptances and guarantees" on the consolidated balance sheets. Unearned guarantee fees of ¥21,898 million (U.S.\$194,934 thousand) and ¥22,201 million were recognized as "Other liabilities" as of March 31, 2016 and 2015, respectively.

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(Note 1) Valuation methodologies for financial instruments

#### Assets:

#### (1) Cash and due from banks

The fair values are measured at carrying amounts because the fair values of due from banks with no maturity approximate carrying amounts. Likewise, for due from banks with maturity, the fair values are measured at carrying amounts because most of them are with short maturity of six months or less, therefore the fair values approximate carrying amounts.

(2) Call loans and (4) Receivables under securities borrowing transactions

The fair values are measured at carrying amounts because most of them are with short maturity of three months or less, therefore the fair values approximate carrying amounts.

#### (3) Receivables under resale agreements

The fair values of the receivables under resale agreements with maturity of three months or less approximate carrying amounts because of their short-term maturity. The fair values of the receivables under resale agreements with maturity of more than three months are determined by discounting contractual cash flows in case of the transactions with fixed interest rate, or expected cash flows based on the forward rate in case of the transactions with floating interest rate, using the risk-free rate adjusted to account for credit risk (after consideration of collateral) with credit default swap (CDS) spreads etc. corresponding to internal credit rating of each borrower.

#### (5) Other monetary claims purchased

The fair values are measured at quoted prices from third parties or determined using the discounted cash flow method.

#### (6) Trading assets

The fair values are measured at market prices or quoted prices from third parties, or determined using the discounted cash flow method.

#### (7) Monetary assets held in trust

The fair values are determined using the discounted cash flow method based on the characteristics of the components of the entrusted assets.

#### (8) Securities

The fair values of marketable equity securities are measured at closing prices on exchanges. The fair values of bonds and mutual funds are measured at market prices or quoted prices from third parties or determined using the discounted cash flow method. (9) Loans and bills discounted

The fair values of loans and bills discounted with fixed interest rate are determined by discounting contractual cash flows, and the fair values of loans and bills discounted with floating interest rate are determined by discounting expected cash flows based on the forward rates, using the risk-free rate adjusted to account for credit risk (after consideration of collateral) with CDS spreads etc. corresponding to internal credit rating of each borrower. The fair values of housing loans are determined by discounting expected cash flows at the rates that consists of the risk free rate and spreads that would be applied for the new housing loans with the same terms at the consolidated balance sheet date. The fair values of consumer loans are determined by discounting expected cash flows that reflect expected loss at the rates that consist of the risk-free rate and certain costs, by a group of similar product types and customer segments.

For loans to obligors "legally bankrupt," "virtually bankrupt" and "possibly bankrupt," a reserve is provided based on the discounted cash flow method, or based on amounts expected to be collected through the disposal of collateral or execution of guarantees, so that the carrying amount net of the reserve is a reasonable estimate of the fair values of those loans.

#### (10) Lease receivables and leased investment assets

The fair values are primarily determined by discounting contractual cash flows at the rates that consist of the risk-free rate, credit risk and certain costs, by a group of major product categories.

#### (11) Installment receivables

The fair values are primarily determined by discounting expected cash flows that reflect the probability of prepayment at the rates that consist of the risk-free rate, credit risk and certain costs, by a group of major product categories.

#### Liabilities:

#### (1) Deposits, including negotiable certificates of deposit

The fair values of demand deposits, such as current deposits and ordinary deposits are recognized as the payment amount at the consolidated balance sheet date. The fair values of the deposits with maturity of six months or less approximate carrying amounts because of their short-term maturity.

The fair values of time deposits are determined by discounting the contractual cash flows at the rates that would be applied for the new contracts with the same terms at the consolidated balance sheet date.

#### (2) Debentures and (9) Corporate bonds

The fair values of marketable debentures and corporate bonds are measured at market prices.

The fair values of nonmarketable corporate debentures and

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corporate bonds under the Medium Term Note program are determined by discounting expected cash flows at the actual average funding rates of corporate time deposits etc. funded within the past three months of the consolidated balance sheet date. The fair values of retail debentures are determined by discounting contractual cash flows at the latest actual funding rate.

The fair values of step-up callable subordinated bonds are determined by discounting expected cash flows, which reflect the probability of early redemption at the rates that consist of the risk-free rate and the CDS spread of the Bank.

(3) Call money, (4) Payables under repurchase agreements and(5) Payables under securities lending transactions

The fair values approximate carrying amounts for call money and bills sold, payables under repurchase agreements, and payables under securities lending transactions with short maturities of three months or less.

#### (6) Trading liabilities

The fair values are measured at market prices.

#### (7) Borrowed money

The fair values of borrowed money with fixed interest rates are primarily determined by discounting contractual cash flows (for borrowed money hedged by interest rate swaps which meets specific matching criteria, the contractual cash flows include the cash flows of the interest rate swaps), and the fair values of borrowed money with floating interest rates are determined by discounting expected cash flows on forward rates, at the funding rates that reflect the credit risk of the borrower.

The fair values of step-up callable subordinated borrowings are determined by discounting expected cash flows that reflect the probability of early redemption at the rates that consist of the risk-free rate and the CDS spread of the Bank.

#### (8) Short-term corporate bonds

The fair values approximate carrying amounts because most of them are with short maturities of six months or less.

#### Derivative instruments:

The fair values are primarily measured at closing prices on exchanges or determined using the discounted cash flow method or option-pricing models.

#### Other:

### Guarantee contracts

The fair values are determined by discounting the amount of difference between the original contractual cash flows and the expected cash flows that would be applied for the new contracts with the same terms at the risk-free rate.

(Note 2) Carrying amount of the financial instruments whose fair value cannot be reliably determined

	Million	Thousands of U.S. dollars	
As of March 31,	2016	2015	2016
Equity securities without readily available market price <sup>1,2</sup>	¥ 8,206	¥ 10,538	\$ 73,050
Investment in partnerships and others <sup>1,2</sup>	38,758	52,246	345,010
Total	¥ 46,964	¥ 62,785	\$ 418,060

1 Equity securities without readily available market price are out of the scope of fair value disclosure because their fair values cannot be reliably determined. Investments in partnerships and others, the assets of which comprise equity securities without readily available market price, are out of the scope of fair values disclosure because fair values of those investments cannot be reliably determined. 2 For the fiscal years ended March 31, 2016 and 2015, impairment losses on equity securities without readily available market price of ¥167 million (U.S.\$1,495 thousand) and ¥1683 million, and on investment in partnerships and others of ¥235 million (U.S.\$2,097 thousand) and ¥114 million were recognized, respectively.

#### (Note 3) Maturity analysis for financial assets with contractual maturities

	Millions of yen						
As of March 31, 2016	1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years			
Due from banks	¥ 1,124,110	¥ —	¥ —	¥ —			
Call loans	_	_	_				
Receivables under resale agreements	_	—	—	_			
Receivables under securities borrowing transactions	4,243	_	_	_			
Other monetary claims purchased							
Other than trading purposes	25,315	16,627	_	22,743			
Securities							
Held-to-maturity	52,357	130,438	245,201	121,516			
Available-for-sale	33,982	93,476	93,873	312,331			
Loans and bills discounted	837,655	864,449	840,038	1,957,177			
Lease receivables and leased investment assets	65,986	86,889	38,468	18,441			
Installment receivables	173,772	173,815	60,940	77,950			
Total	¥ 2,317,424	¥ 1,365,697	¥ 1,278,523	¥ 2,510,161			

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1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years							
\$ 10,006,325	\$ —	\$ —	\$ —							
_	_	_	_							
_			_							
37,772		_	_							
225,348	148,012	_	202,454							
466,062	1,161,101	2,182,674	1,081,687							
302,494	832,088	835,618	2,780,238							
7,456,435	7,694,935	7,477,647	17,421,908							
587,384	773,453	342,429	164,154							
1,546,847	1,547,231	542,468	693,879							
\$ 20,628,667	\$ 12,156,820	\$ 11,380,836	\$ 22,344,320							
	\$ 10,006,325 	Over 1 year to 3 years           1 year or less         Over 1 year to 3 years           \$ 10,006,325         \$ —           —         —           —         —           37,772         —           225,348         148,012           466,062         1,161,101           302,494         832,088           7,456,435         7,694,935           587,384         773,453           1,546,847         1,547,231	Over 1 year to 3 years         Over 3 years to 5 years           \$ 10,006,325         \$ —         \$ —           —         —         —           —         —         —           —         —         —           37,772         —         —           225,348         148,012         —           466,062         1,161,101         2,182,674           302,494         832,088         835,618           7,456,435         7,694,935         7,477,647           587,384         773,453         342,429           1,546,847         1,547,231         542,468							

Note: The financial instruments whose cash flow cannot be reliably estimated such as loans and bills discounted to obligors of "legally bankrupt," "virtually bankrupt," and "possibly bankrupt," and the financial instruments with no contractual maturity are not included in the tables above.

(Note 4) Maturity analysis for financial liabilities with contractual maturities

	Millions of yen										
As of March 31, 2016	1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years							
Deposits, including negotiable certificates of deposit	¥ 4,842,028	¥ 779,900	¥ 138,202	¥ 40,863							
Debentures	9,709	7,030	_	_							
Call money	40,000	—	—	—							
Payables under repurchase agreements	23,779	_	—	_							
Payables under securities lending transactions	118,139	—	—	_							
Borrowed money	383,249	241,213	83,257	94,022							
Short-term corporate bonds	129,400	—	_	_							
Corporate bonds	10,368	32,486	20,666	31,600							
Total	¥ 5,556,673	¥ 1,060,630	¥ 242,126	¥ 166,486							

	Thousands of U.S. dollars										
As of March 31, 2016	1 year or less	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years							
Deposits, including negotiable certificates of deposit	\$ 43,101,549	\$ 6,942,320	\$ 1,230,214	\$ 363,753							
Debentures	86,428	62,586	_	-							
Call money	356,062	_	_	_							
Payables under repurchase agreements	211,675	_	_	-							
Payables under securities lending transactions	1,051,621	_	_	_							
Borrowed money	3,411,512	2,147,172	741,123	836,942							
Short-term corporate bonds	1,151,860	_	_	_							
Corporate bonds	92,296	289,180	183,964	281,288							
Total	\$ 49,463,003	\$ 9,441,258	\$ 2,155,301	\$ 1,481,983							

Note: The cash flow of demand deposits is included in "1 year or less."

### **38. DERIVATIVE FINANCIAL INSTRUMENTS**

## (A) DERIVATIVE TRANSACTIONS TO WHICH HEDGE ACCOUNTING WAS NOT APPLIED

The fair values of derivatives on the consolidated balance sheets as of March 31, 2016 and 2015 are adjusted for credit risk by a reduction of ¥1,446 million (U.S.\$12,877 thousand) and ¥995 million, respectively, and also adjusted for liquidity risk by a reduction of ¥1,074 million (U.S.\$9,561 thousand) and ¥1,080 million, respectively.

Regardless of this accounting treatment, the reduction of those risks is not reflected in the fair values shown in the following tables.

#### (a) INTEREST RATE-RELATED TRANSACTIONS

Interest rate-related transactions as of March 31, 2016 and 2015 were as follows:

		Millions of yen															
				20	16				2015								
	Co	ntract/Notio	onal p	rincipal						ontract/Not	ion	al principal					
		Total		aturity r 1 year	Fair value		Unrealized gain (loss)		Total		Maturity over 1 year		- Fair value		Unrealize gain (los:		
Futures contracts (listed):																	
Sold	¥	19,199	¥	_	¥	(39)	¥	(39)	¥	6,471	¥	1,479	¥	0	¥	0	
Bought		17,813		554		31		31		3,597		591		9		9	
Interest rate options (listed):																	
Sold		16,682		—		(0)		2		746				(0)		0	
Bought		16,703		_		0		(0)		_		_		_		_	
Interest rate swaps (over-the-counter):																	
Receive fixed and pay floating		5,283,601	4,	286,735		252,179		252,179		6,143,320		4,694,556		186,023		186,023	
Receive floating and pay fixed		4,775,777	3,	989,116	(	225,844)	(	225,844)		5,678,687		4,378,688		(164,243)		164,243)	
Receive floating and pay floating		1,743,851	1,	411,617		4,042		4,042		1,853,984		1,412,251		1,330		1,330	
Interest rate swaptions (over-the-counter):																	
Sold		732,182		567,182		(13,709)		(1,617)		707,609		538,509		(10,160)		3,350	
Bought		1,132,932	1,	019,372		2,948		(4,555)		1,252,215		1,092,990		3,664		(5,596)	
Interest rate options (over-the-counter):																	
Sold		30,783		20,783		(156)		178		34,824		30,873		(187)		180	
Bought		53,873		25,283		102		(190)		78,676		54,127		94		(263)	
Total			_		¥	19,554	¥	24,185					¥	16,530	¥	20,792	
			The	ousands of	U.S.	dollars											

			20	16			
	Co	ntract/Noti	onal principal				
		Total	Maturity over 1 year	Fair value			realized in (loss)
Futures contracts (listed):							
Sold	\$	170,908	\$ —	\$	(353)	\$	(353)
Bought		158,569	4,935		278		278
Interest rate options (listed):							
Sold		148,500	_		(4)		26
Bought		148,688	_		4		(6)
Interest rate swaps (over-the-counter):							
Receive fixed and pay floating	4	7,032,236	38,158,588		2,244,788	2	,244,788
Receive floating and pay fixed	4	2,511,813	35,509,317	()	2,010,367)	(2	,010,367)
Receive floating and pay floating	1	5,522,980	12,565,580		35,985		35,985
Interest rate swaptions (over-the-counter):							
Sold		6,517,560	5,048,804		(122,032)		(14,399)
Bought	1	0,084,857	9,073,992		26,242		(40,554)
Interest rate options (over-the-counter):							
Sold		274,023	185,008		(1,393)		1,587
Bought		479,560	225,065		915		(1,695)
Total				\$	174,063	\$	215,290

## Notes:

Derivatives included in the table above were measured at fair value and the unrealized gains and losses were recognized in income.
 The fair values of listed transactions represent the closing price on the Tokyo Financial Exchange and other exchanges. The fair values of over-the-counter transactions are calculated primarily by using the discounted cash flow method or option pricing models.

## (b) CURRENCY-RELATED TRANSACTIONS

Currency-related transactions as of March 31, 2016 and 2015 were as follows:

								Millions o	f yen								
				201	16				2015								
	Co	Contract/Notiona		ntract/Notional principal							ontract/Not	iona	I principal				
		Total		Maturity ver 1 year	Fa	air value		realized in (loss)		Total	Maturity over 1 year		Fair value			Inrealized Jain (loss)	
Currency swaps (over-the-counter)	¥	588,346	¥	360,570	¥	75	¥	75	¥	849,626	¥	512,261	¥	(33,015)	¥	(33,015)	
Forward foreign exchange contracts (over-the-counter):																	
Sold		1,221,670		55,050		9,554		9,554		873,045		104,071		(37,348)		(37,348)	
Bought		770,482		81,742		4,461		4,461		550,357		128,221		47,268		47,268	
Currency options (over-the-counter):																	
Sold		874,594		351,676		(13,723)		1,728		910,317		384,820		(27,196)		(14,616)	
Bought		868,799		342,816		14,052		1,076		893,142		376,886		12,124		(1,474)	
Total			_		¥	14,420	¥	16,897					¥	(38,167)	¥	(39,185)	
			Th	ousands of L	J.S.	dollars											
				201	16												

	2018										
	Co	ontract/Noti	ona	al principal							
	Maturity Total over 1 year					Fair value		nrealized ain (loss)			
Currency swaps (over-the-counter)	\$	5,237,192	\$	3,209,636	\$	676	\$	676			
Forward foreign exchange contracts (over-the-counter):											
Sold		10,874,760		490,038		85,053		85,053			
Bought		6,858,484		727,636		39,716		39,716			
Currency options (over-the-counter):											
Sold		7,785,249		3,130,463		(122,163)		15,389			
Bought		7,733,657		3,051,594		125,085		9,579			
Total					\$	128,367	\$	150,413			

Notes:

(1) Derivatives included in the table above were measured at fair value and the unrealized gains and losses were recognized in income.

(2) The fair values are calculated primarily by using the discounted cash flow method or option pricing models.

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## (c) EQUITY-RELATED TRANSACTIONS

Equity-related transactions as of March 31, 2016 and 2015 were as follows:

							Million	s of y	ren					
				20	16			2015						
	Con	tract/Noti	onal	principal				Contract/Notional principal						
		Total		laturity er 1 year	Fair value		realized n (loss)		Total		laturity er 1 year	Fair value	Unrealized gain (loss)	
Equity index futures (listed):								-						
Sold	¥	6,764	¥	6,579	¥ 234	¥	234	¥	25,563	¥	4,995	¥ (2,546)	¥ (2,546)	
Bought		7,866		2,514	(676)		(676)		15,331		5,796	821	821	
Equity index options (listed):														
Sold		194,385		78,697	(15,335)		(4,005)		273,885		77,585	(37,244)	(18,955)	
Bought		185,787		71,462	14,555		1,872		266,286		72,950	35,145	14,962	
Equity options (over-the-counter):														
Sold		27,585		16,260	(6,922)		(2,233)		51,207		27,585	(16,449)	(10,918)	
Bought		30,851		21,151	10,783		5,069		60,474		30,851	29,008	21,436	
Other (over-the-counter):														
Sold		1,200		1,200	142		142		50,400		48,400	1,097	1,097	
Bought		3,177		2,670	(253)		(253)		70,877		68,177	(1,502)	(1,502)	
Total	-		_		¥ 2,528	¥	151	_		_		¥ 8,330	¥ 4,395	
			Tł	nousands o	f U.S. dollars									

				20	16		
	Co	ntract/Notic	ona				
		Total		Aaturity er 1 year	Fair value		realized in (loss)
Equity index futures (listed):							
Sold	\$	60,217	\$	58,565	\$	2,091	\$ 2,091
Bought		70,027		22,385		(6,019)	(6,019)
Equity index options (listed):							
Sold		1,730,328		700,530		(136,508)	(35,658)
Bought		1,653,797		636,127		129,565	16,673
Equity options (over-the-counter):							
Sold		245,550		144,745		(61,622)	(19,880)
Bought		274,629		188,284		95,990	45,127
Other (over-the-counter):							
Sold		10,682		10,682		1,266	1,266
Bought		28,281		23,769		(2,255)	(2,255)
Total			_		\$	22,508	\$ 1,345

#### Notes:

(1) Derivatives included in the table above were measured at fair value and the unrealized gains and losses were recognized in income.

(2) The fair values of listed transactions represent the closing price on the Osaka Exchange and other exchanges. The fair values of over-the-counter transactions are calculated primarily by using the discounted cash flow method or option pricing model.

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Strategies Supporting Corporate Value

## (d) BOND-RELATED TRANSACTIONS

Bond-related transactions as of March 31, 2016 and 2015 were as follows:

				Million	is of yen							
		20	16		2015							
	Contract/Not	ional principal			Contract/Not	ional principal						
	Total	Maturity over 1 year	Fair value	Unrealized gain (loss)	Total	Maturity over 1 year	Fair value	Unrealized gain (loss)				
Bond futures (listed):												
Sold	¥ 35,136	¥ —	¥ (49)	¥ (49)	¥ 20,356	¥ —	¥ 19	¥ 19				
Bought	9,130	_	(4)	(4)	2,987	_	(1)	(1)				
Bond options (listed):												
Bought	1,432	—	3	(4)	_							
Total			¥ (50)	¥ (58)			¥ 18	¥ 18				
		Thousands o	f U.S. dollars									
		20	16									
	Contract/Not	ional principal										
	Total	Maturity over 1 year	Fair value	Unrealized gain (loss)								
Bond futures (listed):												
Sold	\$ 312,773	\$ —	\$ (443)	\$ (443)								
Bought	81,273	—	(40)	(40)								
Bond options (listed):												
Bought	12,750	_	30	(37)								
Total			\$ (453)	\$ (520)								

. . . . .

Notes:

Derivatives included in the table above were measured at fair value and the unrealized gains and losses were recognized in income.
 The fair values of listed transactions represent the closing price on the Osaka Exchange and other exchanges.

## (e) CREDIT DERIVATIVES TRANSACTIONS

Credit derivatives transactions as of March 31, 2016 and 2015 were as follows:

				Million	is of yen							
		20	16		2015							
	Contract/Not	tional principal			Contract/Not	ional principal						
	Total	Maturity over 1 year	Fair value	Unrealized gain (loss)	Total	Maturity over 1 year	Fair value	Unrealized gain (loss)				
Credit default option (over-the-counter):												
Sold	¥ 188,681	¥ 123,776	¥ 1,870	¥ 1,870	¥ 263,809	¥ 186,890	¥ 3,538	¥ 3,538				
Bought	204,254	123,196	(1,961)	(1,961)	259,803	202,862	(3,587)	(3,587)				
Total			¥ (90)	¥ (90)			¥ (48)	¥ (48)				
		Thousands of	f U.S. dollars									
		20	16									
	Contract/Not	tional principal										
	Total	Maturity over 1 year	Fair value	Unrealized gain (loss)								
Credit default option (over-the-counter):												
Sold	\$ 1,679,559	\$ 1,101,805	\$ 16,655	\$ 16,655								
Bought	1,818,177	1,096,642	(17,456)	(17,456)								
Total			\$ (801)	\$ (801)								

Notes:

(1) Derivatives included in the table above were measured at fair value and the unrealized gains and losses were recognized in income.

(2) The fair values are calculated primarily by using the discounted cash flow method.

(3) "Sold" stands for accepting credit risk and "Bought" stands for transferring credit risk.

## (B) DERIVATIVE TRANSACTIONS TO WHICH HEDGE ACCOUNTING WAS APPLIED

## (a) INTEREST RATE-RELATED TRANSACTIONS

Interest rate-related transactions which are accounted for using the deferral method as of March 31, 2016 and 2015 were as follows:

		Millions of yen											
		2016		2015									
		Contract/Notional principal			Contract/Notional principal								
	Total	Maturity over 1 year	Fair value	Total	Maturity over 1 year	Fair value							
Interest rate swaps:													
Receive fixed and pay floating	¥ 466,400	¥ 456,400	¥ 7,833	¥ 482,869	¥ 450,400	¥ 4,545							
Receive floating and pay fixed	238,183	216,085	(20,698)	246,188	227,188	(14,696)							
Total			¥ (12,864)			¥ (10,151)							
	Thou	usands of U.S. d											
		2016											
		/Notional cipal											
	Total	Maturity over 1 year	Fair value										
Interest rate swaps:													
Receive fixed and pay floating	\$ 4,151,682	\$ 4,062,667	\$ 69,735										
Receive floating and pay fixed	2,120,199	1,923,497	(184,247)										
Total			\$ (114,512)										

Notes:

- (1) Most of the hedged items are interest-bearing assets and liabilities such as loans and bills discounted, securities available for sale (bonds) and deposits, including negotiable certificate of deposit.
- (2) Interest rate swaps are primarily accounted for using deferral method in accordance with Industry Audit Committee Report No.24 of the JICPA.
- (3) The fair values are calculated primarily by using the discounted cash flow method.

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Interest rate swaps which meet specific matching criteria as of March 31, 2016 and 2015 were as follows:

		Millions of yen									
		2016	2015								
		/Notional cipal		Contract prin							
	Total	Maturity over 1 year	Fair value	Total	Maturity over 1 year	Fair value					
Interest rate swaps:											
Receive floating and pay fixed	¥ 22,275	¥ 18,150	¥ —	¥ 20,525	¥ 14,925	¥ —					
	Thou	isands of U.S. do									
		2016									
		/Notional cipal									
	Total	Maturity over 1 year	Fair value								
Interest rate swaps:											
Receive floating and pay fixed	\$ 198,282	\$ 161,563	\$ —								

#### Notes:

(1) The hedged item is borrowed money.

(2) Interest rate swaps which meet specific matching criteria are accounted for as component of hedged borrowed money. Therefore, the fair value of those interest rate swaps is included in the fair value of borrowed money in fair value information shown in Note 37 "FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES."

#### (b) CURRENCY-RELATED TRANSACTIONS

Currency-related transactions which are accounted for using the deferral method as of March 31, 2016 and 2015 were as follows:

2015		
/National		
Contract/Notional principal		
Maturity over 1 year	Fair value	
¥ 41,252	¥ 677	
	ipal Maturity over 1 year	

Notes:

- (1) Most of the hedged items are foreign currency denominated loans and bills discounted, securities, deposits and foreign exchanges.
- (2) Currency swap transactions are primarily accounted for using deferral method in accordance with Industry Audit Committee Report No.25 of the JICPA.
- (3) The fair values are calculated primarily by using the discounted cash flow method.

## 39. SUBSEQUENT EVENTS CONSOLIDATED

## (A) DIVIDENDS

The following appropriation of retained earnings of the Bank for the fiscal year ended March 31, 2016 was approved at the meeting of the Board of Directors held on May 11, 2016:

	Millions of yen	U.S. dollars
Year-end cash dividends, common stock, ¥1.00 (U.S.\$0.01) per share	¥ 2,653	\$ 23,624

#### (B) ACQUISITION OF TREASURY SHARES

On May 11, 2016, the Bank decided to acquire its own treasury shares in accordance with the provision of its Articles of Incorporation, pursuant to Article 459, paragraph 1 of the Companies Act of Japan.

(a) Reason for acquisition

The Bank established the identification of the path to the repayment of public funds as one of its goals in its 3rd Mid-Term Management Plan, announced in January 2016. As a part of the Bank's efforts to achieve this, a resolution to undertake the acquisition of treasury shares has been approved in light of factors such as the Bank's current capital position, earning capability and per share values. Through this acquisition of treasury shares, assuming the maintenance of capital at sufficient levels, the Bank aims to increase the per share values through the implementation of an appropriate capital policy.

- (b) Type of shares to be repurchased Common stock
- (c) Number of shares to be repurchased (Up to) 100,000 thousand shares (3.76% of total number of common shares issued excluding treasury shares)
- (d) Total repurchase amount (Up to) ¥10,000 million (U.S.\$89,015 thousand)
- (e) Acquisition period From May 12, 2016 to May 11, 2017
- (f) Acquisition method Open market purchase

#### (C) REDEMPTION OF PREFERRED SECURITIES ISSUED BY SUBSIDIARIES

On May 25, 2016, the Bank decided to redeem the preferred securities issued by the Bank's wholly owned subsidiaries outside Japan. Outline of the preferred securities to be redeemed is as follows:

- (a) Issuer
  - (i) Shinsei Finance (Cayman) Limited
  - (ii) Shinsei Finance II (Cayman) Limited
- (b) Type of securities
  - (i) U.S. dollar denominated step-up noncumulative perpetual preferred securities
  - (ii) U.S. dollar denominated noncumulative perpetual preferred securities
- (c) Aggregate redemption amount
  - (i) U.S.\$38,000 thousand
  - (ii) U.S.\$24,187 thousand
- (d) Scheduled redemption date(i) July 20, 2016(ii) July 25, 2016
- (e) Reason for redemption
- Optional redemption date has arrived.

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# INDEPENDENT AUDITORS' REPORT

## Deloitte

Deloitte Touche Tohmatsu LLC Shinagawa Intercity 2-15-3, Konan Minato-ku, Tokyo 108-6221 Japan

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Shareholders of Shinsei Bank, Limited:

We have audited the accompanying consolidated financial statements of Shinsei Bank, Limited (the "Bank") and its consolidated subsidiaries (collectively, the "Group"), which comprise the consolidated balance sheets as of March 31, 2016 and 2015, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements, all expressed in Japanese yen.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Bank and its consolidated subsidiaries as of March 31, 2016 and 2015, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

#### Other Matter

Our audits also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Delatte Toucher Tohnoten LLC

June 16, 2016

Member of Deloitte Touche Tohmatsu Limited

# NONCONSOLIDATED BALANCE SHEETS (UNAUDITED)

As of March 31, 2016 and 2015

	Million	Thousands of U.S. dollars (Note		
	2016	2015	2016	
ASSETS				
Cash and due from banks	¥ 1,049,396	¥ 808,296	\$ 9,341,25	
Call loans	_	30,000	_	
Receivables under resale agreements	_	53,216	-	
Other monetary claims purchased	192,146	185,707	1,710,40	
Trading assets	311,832	279,159	2,775,79	
Monetary assets held in trust	151,647	166,285	1,349,89	
Securities	1,603,809	1,863,774	14,276,38	
Valuation allowance for investments	_	(3,370)	-	
_oans and bills discounted	4,300,152	4,222,922	38,278,0	
Foreign exchanges	17,024	18,537	151,54	
Other assets	205,762	253,808	1,831,60	
Premises and equipment	17,813	18,609	158,57	
ntangible assets	13,572	8,988	120,81	
Prepaid pension cost	1,073	·	9,5	
Deferred issuance expenses for debentures	3	12		
Deferred tax assets	-	1,071		
Customers' liabilities for acceptances and guarantees	21,730	13,381	193,43	
Reserve for credit losses	(28,282)	(47,715)	(251,75	
Total assets	¥ 7,857,682	¥ 7,872,684	\$ 69,945,54	
IABILITIES AND EQUITY				
iabilities:				
Deposits, including negotiable certificates of deposit	¥ 5,965,769	¥ 5,600,291	\$ 53,104,58	
Debentures	16,740	32,300	149,0	
Call money	40,000	230,000	356,0	
Payables under repurchase agreements	23,779	29,152	211,6	
Payables under securities lending transactions	116,409	101,280	1,036,22	
Trading liabilities	291,356	259,128	2,593,52	
Borrowed money	374,827	444,139	3,336,54	
Foreign exchanges	75	27	6	
Corporate bonds	57,619	148,423	512,9	
Other liabilities	162,635	272,383	1,447,7	
Accrued employees' bonuses	4,511	4,645	40,1	
Reserve for employees' retirement benefits	—	750		
Reserve for directors' retirement benefits	—	47		
Reserve for reimbursement of debentures	2,903	—	25,8	
Deferred tax liabilities	2,873	—	25,5	
Acceptances and guarantees	21,730	13,381	193,4	
Total liabilities	7,081,231	7,135,951	63,033,9	
Equity:				
Common stock	512,204	512,204	4,559,4	
Capital surplus	79,465	79,465	707,3	
Stock acquisition rights	512	1,211	4,5	
Retained earnings:				
Legal reserve	13,689	13,158	121,8	
Unappropriated retained earnings	250,526	212,144	2,230,0	
Inrealized gain (loss) on available-for-sale securities	10,777	8,502	95,9	
Deferred gain (loss) on derivatives under hedge accounting	(18,166)	(17,395)	(161,7	
Freasury stock, at cost	(72,559)	(72,558)	(645,8	
Total equity	776,450	736,733	6,911,6	
Total liabilities and equity	¥ 7,857,682	¥ 7,872,684	\$ 69,945,5	

Note: U.S. dollar amounts, presented solely for the readers' convenience, are translated at ¥112.34=U.S.\$1.00, the rate of exchange prevailing on the Tokyo foreign exchange market on March 31, 2016.

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# NONCONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) Shinsei Bank, Limited

For the fiscal years ended March 31, 2016 and 2015

	Millio	Thousands of U.S. dollars (Note)	
	2016	2015	2016
Interest income:			
Interest on loans and bills discounted	¥ 80,443	¥ 76,016	\$ 716,075
Interest and dividends on securities	25,952	33,007	231,017
Interest on deposits with banks	1,049	1,182	9,338
Other interest income	1,704	1,918	15,172
Total interest income	109,149	112,124	971,602
Interest expenses:			
Interest on deposits, including negotiable certificates of deposit	8,449	10,878	75,213
Interest and discounts on debentures	24	48	220
Interest on other borrowings	2,209	2,461	19,665
Interest on corporate bonds	3,403	6,804	30,295
Other interest expenses	1,691	740	15,059
Total interest expenses	15,778	20,933	140,452
Net interest income	93,371	91,190	831,150
Fees and commissions income	19,285	20,959	171,670
Fees and commissions expenses	24,103	19,908	214,563
Net fees and commissions	(4,818)	1.051	(42,893)
Net trading income	4,833	4,529	43,028
Other business income (loss), net:	.,	.,020	,.=.
Net gain (loss) on monetary assets held in trust	4,491	9,060	39,981
Net gain (loss) on foreign exchanges	5,596	7,177	49,816
Net gain (loss) on securities	2,117	6.012	18,849
Net gain (loss) on other monetary claims purchased	19	2,020	171
Other, net	555	(256)	4,946
Net other business income (loss)	12,780	24,014	113,763
Total revenue	106,166	120,785	945,048
General and administrative expenses:	100,100	120,700	040,040
Personnel expenses	27,463	27,161	244,468
Premises expenses	12,153	12,014	108,183
Technology and data processing expenses	8,636	8,345	76,876
Advertising expenses	6,950	6,848	61,871
Consumption and property taxes	5,088	4,530	45,298
Deposit insurance premium	2,077	3,527	18,495
Other general and administrative expenses	13.802	15,576	122,868
Total general and administrative expenses	76,173	78,004	678,059
Net business profit	29,993	42,781	266,989
Net credit costs (recoveries)	(20,125)	(4,138)	(179,152)
Other gains (losses), net	(20,125)	(4,138)	(64,847)
Income (loss) before income taxes	42,834	46,366	381,294
Income taxes (benefit):	42,634	40,300	301,234
Current	(618)	(422)	(5 502)
Deferred	(618) 1,886	(422)	(5,502) 16,791
	1	1 -	
Net income (loss)	¥ 41,566	¥ 45,740	\$ 370,005
		Yen	U.S. dollars (Note)
Basic earnings per share	¥ 15.66	¥ 17.23	\$ 0.14
Diluted earnings per share	¥ 15.66	¥ —	\$ 0.14

Note: U.S. dollar amounts, presented solely for the readers' convenience, are translated at ¥112.34=U.S.\$1.00, the rate of exchange prevailing on the Tokyo foreign exchange market on March 31, 2016.

# NONCONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)

For the fiscal years ended March 31, 2016 and 2015

									Mill	ions of yer	1							
								Retained	d earni	ings								
	Common stock		Stock acquisition Capital surplus rights			Legal reserve		Unappropriated retained earnings		Unrealized gain (loss) on available-for-sale securities		on derivatives		Treasury stock, at cost		T	otal equity	
BALANCE, March 31, 2014																		
(April 1, 2014, as previously reported)	¥	512,204	¥	79,465	¥	1,221	¥	12,628	¥	172,395	¥	5,140	¥	(11,013)	¥	(72,558)	¥	699,483
Cumulative effect of	Ŧ	J1Z,ZU4	Ŧ	79,400	Ŧ	1,221	Ŧ	12,020	Ŧ	172,395	Ŧ	5,140	Ŧ	(11,013)	Ŧ	(72,000)	Ŧ	033,403
accounting change										(2,807)								(2,807
BALANCE, April 1, 2014										(2,007)								(2,007
(as restated)		512,204		79,465		1,221		12.628		169.588		5,140		(11,013)		(72,558)		696,676
Dividends		• • •				.,		530		(3,184)		•,•		(		(======================================		(2,653
Net income (loss)										45,740								45,740
Purchase of treasury stock																(0)		(0
Net change during the year						(10)						3,362		(6,381)				(3,030
BALANCE, March 31, 2015																		
(April 1, 2015, as																		
previously reported)		512,204		79,465		1,211		13,158		212,144		8,502		(17,395)		(72,558)		736,733
Cumulative effect of																		
accounting change																		
BALANCE, April 1, 2015																		
(as restated)		512,204		79,465		1,211		13,158		212,144		8,502		(17,395)		(72,558)		736,733
Dividends								530		(3,184)								(2,653
Net income (loss)										41,566								41,566
Purchase of treasury stock																(0)		(0
Net change during the year						(698)						2,275		(771)				804
BALANCE, March 31, 2016	¥	512,204	¥	79,465	¥	512	¥	13,689	¥	250,526	¥	10,777	¥	(18,166)	¥	(72,559)	¥	776,450

		Thousands of U.S. dollars (Note)										
				Retaine	d earnings							
	Common stock	Capital surplus	Stock acquisition rights	Legal reserve	Unappropriated retained earnings	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Treasury stock, at cost	Total equity			
BALANCE, March 31, 2015												
(April 1, 2015, as												
previously reported)	\$ 4,559,414	\$ 707,370	\$ 10,785	\$ 117,134	\$ 1,888,418	\$ 75,683	\$ (154,847)	\$ (645,887)	\$ 6,558,070			
Cumulative effect of												
accounting change												
BALANCE, April 1, 2015												
(as restated)	4,559,414	707,370	10,785	117,134	1,888,418	75,683	(154,847)	(645,887)	6,558,070			
Dividends				4,725	(28,349)				(23,624)			
Net income (loss)					370,005				370,005			
Purchase of treasury stock								(2)	(2)			
Net change during the year			(6,222)			20,253	(6,866)		7,165			
BALANCE, March 31, 2016	\$ 4,559,414	\$ 707,370	\$ 4,563	\$ 121,859	\$ 2,230,074	\$ 95,936	\$ (161,713)	\$ (645,889)	\$ 6,911,614			

Note: U.S. dollar amounts, presented solely for the readers' convenience, are translated at ¥112.34=U.S.\$1.00, the rate of exchange prevailing on the Tokyo foreign exchange market on March 31, 2016.

## CAPITAL ADEQUACY REQUIREMENT (BASEL ACCORD) PILLAR III (MARKET DISCIPLINE) DISCLOSURE

This chapter describes information that needs to be disclosed in disclosure documents related to the reported business year pursuant to the Financial Services Agency Notice No. 7 of 2014 (Basel Accord - Pillar III: Market Discipline) as the "matters concerning the status of capital adequacy separately prescribed by the Commissioner of the Financial Services Agency" as provided in Article 19-2 (1) (v) (d) of the Ordinance for Enforcement of the Banking Act (Ministry of Finance Ordinance No. 10 of 1982).

"Accord" in this chapter refers to the Financial Services Agency Notice No. 19 of 2006 (Basel Accord - Pillar I: Minimum Capital Ratio).

### **QUALITATIVE DISCLOSURE**

## **1. RANGE OF CONSOLIDATION**

- (1) DIFFERENCES BETWEEN COMPANIES WHICH BELONG TO THE GROUP OF COMPANIES (CONSOLIDATED GROUP) SUBJECTED TO CALCULATION OF THE CON-SOLIDATED CAPITAL RATIOS BASED ON THE ACCORD'S ARTICLE 26 AND COMPANIES INCLUDED IN THE SCOPE OF ACCOUNTING CONSOLIDATION AND REASONS FOR DIFFERENCES
- There are no differences.

## (2) NUMBER OF CONSOLIDATED SUBSIDIARIES AND NAMES AND BUSINESS OF MAJOR CONSOLIDATED SUBSIDIARIES

- i) Number of consolidated subsidiaries 160 consolidated subsidiaries.
- ii) Major consolidated subsidiaries
  - Shinsei Trust & Banking Co., Ltd. (trust banking)
  - Shinsei Securities Co., Ltd. (securities)
  - APLUS FINANCIAL Co., Ltd. (installment credit)
  - Showa Leasing Co., Ltd. (leasing)
  - SHINKI Co., Ltd. (consumer finance)
  - SHINSEI FINANCIAL Co., Ltd. (consumer finance)
  - Shinsei Principal Investments Ltd. (financial investment)
- (3) NUMBER AND NAMES OF FINANCIAL AFFILIATES UNDER ARTICLE 32 OF THE ACCORD AND TOTAL AS-SETS AND NET ASSETS AMOUNTS ON BALANCE SHEET AND MAJOR BUSINESS OF THOSE FINANCIAL AFFILIATES
- There are no financial affiliate companies.
- (4) NAMES OF COMPANIES WHICH BELONG TO THE CON-SOLIDATED GROUP BUT ARE NOT INCLUDED IN THE SCOPE OF ACCOUNTING CONSOLIDATION OR COMPA-NIES WHICH DO NOT BELONG TO THE CONSOLIDATED GROUP BUT ARE INCLUDED IN THE SCOPE OF AC-COUNTING CONSOLIDATION, AND TOTAL ASSETS AND NET ASSETS AMOUNTS ON BALANCE SHEET AND MAJOR BUSINESS OF THOSE COMPANIES
- There are no companies that are subject to the above.

## (5) SUMMARY OF RESTRICTIONS ON TRANSFER OF CASH AND CAPITAL IN THE CONSOLIDATED GROUP

• There are no particular restrictions.

## 2. TYPES OF CAPITAL INSTRUMENTS

The Bank has raised capital through the issuance of common shares. It should be noted with regard to preferred securities, perpetual subordinated bonds and loans and dated subordinated bonds and loans issued before March 31, 2014, the amounts under transitional arrangements are included in "Core capital: instruments and reserves."

## 3. ASSESSMENT OF CAPITAL ADEQUACY OF THE BANK GROUP

As part of its comprehensive risk management, Risk Capital is under the budget control on a consolidated basis. In concrete terms, the Bank determines a Risk Capital budget in consideration of its source of capital. The amount of Risk Capital compared to its source of capital and its budget is monitored on a monthly basis, and each month senior management, e.g. the Executive Committee, receives a report. Additionally, in regards to regulatory capital, capital ratio is reported at the above mentioned reporting, allowing senior management to monitor and assess the overall availability of capital. At least once a year, the Bank performs stress tests on its estimates of Risk Capital and regulatory capital.

Current source of capital is maintained at a sufficient level. Going forward, while the Bank expects an increase in risk assets, the Bank pays careful attention to capital adequacy and looks to strengthen its financial basis by improving profitability through the consideration and enactment of appropriate measures that take into account the market environment.

## 4. CREDIT RISK MANAGEMENT POLICIES AND PROCEDURES

### CREDIT RISK MANAGEMENT SYSTEM

Credit risk is defined as the risk of loss due to a counterpart defaulting on contractual debt obligations. Our model for credit risk management focuses on securing adequate return on risk, avoiding excessive concentration in particular sectors or to particular

#### **QUALITATIVE DISCLOSURE (CONTINUED)**

obligors, and managing the risk with an awareness of maximum loss amount from credit portfolio.

To achieve these goals, the Bank defines the policy to gain or restrict risk regarding customer attributes, products, markets, the type of industry and the form of transaction, etc. in the "Credit Risk Policy," and clarifies basic policies of credit operations and specific guidelines for credit risk management in this "Credit Risk Policy," "Credit Procedures" and other procedures. And Risk Integrated Section which is organizationally independent from credit business line, designs the system of managing risk objectively. The credit risk management for individual transactions and portfolio-based credit risk management, as follows.

## CREDIT RISK MANAGEMENT FOR INDIVIDUAL TRANSACTIONS

## (1) Organization and Systems

In principle, a credit provision is consulted jointly by the sales promotion divisions and the risk management divisions that are independent from the sales promotion divisions and have veto rights. Thus the transparent and strict decision making processes are secured and the framework to put a brake on the sales promotion division has been established. Each transaction is discussed and approved by the Transaction Committee, etc. The level of approval authority over the obligor whose group companies should be taken into consideration is decided based mainly on the total exposure to the obligor group and ratings, and the decision is made strictly.

Among receivables that must be paid attention, for those that falls under a certain category decided by rating, the exposure, reserve, etc., the obligor's business performance are monitored by the Doubtful Debt Committee so that the Bank is able to take preventive measures, and by deciding the measures to handle the obligor in future, the Bank is making efforts to minimize credit-related costs and to ensure soundness of assets.

#### (2) Obligor Rating System

For corporate exposures, the Bank uses an internal obligor rating system with the following characteristics:

- Increasing model accuracy and reflecting appropriate qualitative factors
- Benchmarked against external ratings
- Ensuring conformity with rating systems among industry classifications

More specifically, obligor ratings are determined by applying adjustments with qualitative factors to the model ratings calculated by our estimation models, which are based on external ratings. Obligor ratings shall be determined at the "Credit Rating Review Committee" in order to ensure objectivity and transparency. Moreover, we ensure conformity of obligor ratings with obligor categories based on the regulatory self-assessment requirements.

Obligor ratings are used in the standards of credit approval authority procedures and portfolio controls, and are the foundation for credit risk management.

Furthermore, the Bank also applies a facility rating system based on expected losses that allows for improvement in the credit status, such as collateral and/or covenants, from the perspective of obligor ratings and the credit status of individual transactions.

An obligor rating system and facility rating system similar to those adopted in the Bank have been implemented for large amount leasing receivables of Showa Leasing.

#### (3) Pool Classification

The Bank assigns retail exposures to specific pools based on risk profile such as obligor characteristics and transaction characteristics that create reasonably homogeneous sub-portfolios. Major retail exposures to which pool classification is applied are housing loans of the Bank, installment sales credit receivables of APLUS, unsecured personal loans of Shinsei Financial, and smalllot leasing receivables of Showa Leasing.

#### PORTFOLIO-BASED CREDIT RISK MANAGEMENT

It is essential that credit risks are diversified in terms of industries as well as ratings. This is done on a portfolio basis, which is an aggregation of transactions, and operations of individual transactions must be conducted based on appropriate risk analyses. At Shinsei Bank, Portfolio Risk Management Division and Integrated Risk Management Division jointly take the role in monitoring the segment-specific risk diversification status including industry classifications, ratings, products, and regions, and undertake analyses from the product-specific perspectives based on each risk profile. Portfolio Risk Management Division uses this information to improve portfolio management operations and provide reports to senior management and CRO on a monthly as well as on an ad hoc basis.

#### PRINCIPAL "CREDIT RISK MANAGEMENT STANDARDS"

For Basel Regulation, the Foundation Internal Ratings-Based Approach (F-IRB) has been adopted by the Bank for calculation of credit risk-weighted assets. In accordance with this approach, the Bank established "Credit Risk Management Standards," a set of policy, standards/guideline and procedures, which define the Bank's internal rating system design and operations, internal control, use of internal rating and risk quantification.

These Standards contain "Basic Principles of the Internal Rating System for Credit Risk" as the highest level policy to define basic framework of overall internal rating systems. Details of management policy and procedures are defined in the form of subordinate specific rules for each group of exposures in the portfolio.

Summary of internal rating system of each group of exposures is shown in "EXHIBIT."

### INTERNAL CONTROL ROLES AND RESPONSIBILITIES

The Bank Group's internal control system for credit risk management has been set up in accordance with current regulations.

#### (1) Credit Risk Management Divisions

Portfolio Risk Management Division and its subsidiaries undertake the roles and responsibilities for management of credit risk. Credit Risk Control Section (a section specified in Integrated Risk Management Section of the Bank) is responsible for integrated management of credit risk across the bank group.

#### (2) Senior Management Control/Oversight

Control and oversight for internal rating systems by senior management is defined in "Credit Risk Management Standards," and is performed in an appropriate manner.

#### (3) Audit Section

The Internal Audit Division of the Bank and its subsidiaries evaluate the internal rating system employed by the Bank Group and ensures the system is in compliance with existing regulations.

#### APPLICATION OF THE INTERNAL RATING SYSTEM

The Bank uses its own internal rating systems for portfolios to which the F-IRB Approach are applied. These items are listed in the "Exhibit" for each portfolio.

The internal rating system is applied to corporate and retail exposures as categorized below. The rules for applying the internal rating system are part of the Bank's overall "Credit Risk Management Standards."

#### (1) Corporate Exposure

Corporate exposure, financial institution exposure, and sovereign exposure are included. Basic standards and related detailed rules for design and operations of internal rating system, which are benchmarked against R&I rating and categorized as 0A, and 1A-9E, are applied. Corporate exposure includes Specialized Lending such as Non-Recourse Real Estate Loans, Project Finance, etc. using slotting criteria categorized as Strong, Good, Satisfactory, Weak, and Default. Specific rating standards are established for each type of finance.

#### (2) Retail Exposure

Retail exposures are defined as:

- Exposures subject to pool management
- Claims against an individual (except for a claim for the purpose of funding business operations), or claims against a corporation (including an individual with the purpose of funding a business) with an outstanding amount of less than ¥100 million after the "aggregation" (*nayose*) on a consolidated basis.

Features of these products and credit analysis standards may

vary between the Bank and its subsidiaries. As such, specific pool classification systems for each product are applied at each entity, in accordance with established guidelines.

#### ESTIMATION AND VALIDATION OF PARAMETERS

The approach for estimation and validation of parameters such as Probability of Default (PD), Loss Given Default (LGD), and Exposure at Default (EAD) is set forth in "Credit Risk Management Standards." Ratings, pool classifications and estimated parameters are also used for internal control.

#### STRESS TESTS

Specific implementation guidelines are established for stress tests used in the assessment of capital adequacy, and credit risk stress tests to assess the effect of certain specific conditions on the Bank's regulatory capital requirements. Stress test results are reported to senior management at least once a year.

#### RESERVE POLICY

A reserve for credit losses of the Bank and its subsidiaries is provided as detailed below, pursuant to the predetermined internal rules for providing such reserves according to the obligor categorizations based on the self assessment of their assets.

A general reserve for claims against normal obligors, needcaution obligors and substandard obligors is provided based on the specific actual past loss experience.

A specific reserve for claims to possibly bankrupt, virtually bankrupt and legally bankrupt obligors is provided based on the full amount of the unsecured, un-guaranteed portion of the respective claims after a solvency assessment.

For claims against obligors that are possibly bankrupt (that is, those that are not presently bankrupt but are likely to go bankrupt in the future), a specific reserve is provided for the amount considered to be necessary based on an overall solvency assessment performed for the amount of claims, net of amounts expected to be collected through the disposal of collateral or execution of guarantees.

For claims against obligors that are legally bankrupt (due to bankruptcy and special liquidation) or virtually bankrupt, a specific reserve is provided based on the amount of claims, net of amounts expected to be collected through the disposal of collateral or execution of guarantees.

The reserve for loans to restructuring countries is provided based on the amount of expected losses due to the political and economic situation in each country.

Additionally, with regard to claims against possibly bankrupt obligors and substandard obligors, a reserve is provided based on the discounted cash flow method when the obligor's future cash flows for debt service are reasonably estimable and the balance of claims to such obligors is large. Strategies Supporting Corporate Value

# TRANSITION PLAN FOR MOVING A PORTION OF THE BANK'S PORTFOLIO, WHICH HAS NOT YET APPLIED F-IRB, FROM THE STANDARDIZED APPROACH TO THE F-IRB APPROACH

Expected IRB roll-out periods of assets currently evaluated using the Standardized Approach, and the F-IRB Approach will be applied at a future date to secure sufficient data observation periods are as follows:

- Card Loan Lake at the Bank: March end 2017

In the case of portfolios to which the Standardized Approach is applied, the Bank will use ratings from the following qualified rating agencies to determine exposure risk weights:

S&P, Moody's, R&I and JCR.

#### 5. CREDIT RISK MITIGATION POLICIES AND PROCEDURES

#### (1) Policies and framework for mitigating credit risk

The Bank mitigates credit exposure with collateral and guarantees to reduce the credit risk of obligors. The Bank has a clear framework regarding methods for mitigating credit risk. Basic procedures and descriptions of controls, as well as types of standard collateral, guarantees necessary in granting credit, evaluation methods for different types of credit and collateral, possible "haircuts" to collateral and regular revaluation of collateral, are stipulated in the Bank's credit procedures.

(2) Controls concerning overall methods to mitigate credit risk The Bank uses net exposure for capital calculations after netting deposit and loan claims. All collateral and guarantees are registered in a dedicated system. The information is linked to obligor and credit account data. Collateral and guarantees are revalued at least once a year. Perfection of security interest, currency, date and correlation between collateral and counterparty are checked.

#### (3) Eligible financial asset collateral

Financial asset collateral types are defined by the Bank to include deposits, fixed income securities, equities and commercial paper.

#### (4) Eligible collateralized claims

Collateral types in this category include commercial bills, rights to claim return of security deposits, rights to claim return of construction funds, loan receivables, leasing and sales installment receivables and beneficial interests in trust.

#### (5) Eligible real estate collateral

Collateral types in this category include land and buildings, plants and foundations including industrial foundations.

#### (6) Other asset-backed collateral

Eligible other asset-backed collateral is defined by the Bank as aircraft and ships.

#### (7) Guarantees

Guarantors are classified into the following categories: governments, central banks, municipalities, public institutions, credit guarantee associations, banks, general business entities and individuals.

# 6. POLICIES AND PROCEDURES FOR COUNTERPARTIES OF DERIVATIVE PRODUCT AND TRANSACTIONS WITH LONG-HORIZON SETTLEMENT PERIODS

#### (1) COUNTERPARTY RISK

Counterparty credit risk arising from market trading, such as derivatives, is controlled based on current fair value and estimation of future fair value volatility. Estimation of future fair value volatility covers various products including exotic derivatives, and considers risk mitigation effect by collateral as well as netting effect by the ISDA Credit Support Annex (CSA) etc.

As the risk associated with market trade changes by market rate fluctuation after the trade, the Bank controls it based on estimation of future fair value volatility.

#### (2) ALLOCATION OF CREDIT LIMITS

Counterparty limits due to derivatives transactions are established based on counterparty's specific situation, and credit limits are managed as appropriate on both a counterparty limit basis, and total credit limit basis where counterparty limit is added to any other credit exposure for each obligor in order to reflect the Bank's overall exposure.

As risk embedded in market transactions changes with market movement, the Bank strictly manages its exposures using estimation of future market volatilities.

#### (3) CREDIT ENHANCEMENT BASED ON COLLATERAL AND RESERVES

Credit enhancement measures are taken to mitigate the Bank's concerns regarding certain obligors' credit quality as well as concentration risk in the Bank's portfolio.

The Bank follows the guidelines outlined in the ISDA CSA, which has been accepted by many financial institutions. Reserves are calculated based on expected losses according to the counterparty's credit quality, and are taken into consideration in the mark-to-market process.

Strategies Supporting Corporate Value

### (4) POSSIBILITY OF THE BANK POSTING ADDITIONAL COLLATERAL DUE TO A DECLINE IN THE BANK'S CREDIT QUALITY

If the Bank's credit quality were to decline and be reflected as such in the assignment of lower external ratings, the Bank may be required to provide additional collateral to counterparties in transactions subject to the ISDA CSA.

#### (5) CALCULATION METHOD OF COUNTERPARTY CREDIT EXPOSURE

Current exposure method has been applied.

#### 7. EQUITY RISK MANAGEMENT

The Bank's equity investments are mainly composed of strategic merger/acquisition or business alliance related transactions, which are approved by the Executive Committee, and investment business related transactions, which are approved by the Transaction Committee (TC).

The risk management methodologies for these investments are determined based on their investment types and purposes. Each risk is recognized and monitored appropriately by evaluating underlying assets/enterprise value. For securities that do not have fair market value, self assessment is conducted every quarter.

Investments in subsidiaries and affiliates are carried at cost determined by the moving average method. Available-for-sale securities are carried at fair value at the balance sheet date (cost of securities sold is determined by the moving average method) in principle, with the exception of those whose fair value cannot be reliably determined, which are carried at cost determined by the moving average method.

#### 8. SECURITIZATION EXPOSURE RISK MANAGEMENT POLI-CIES AND RISK CHARACTERISTICS

#### BANK RULES

The Bank manages securitization transactions as follows:

#### (1) Originator

For fundraising, mitigation of exposure concentration, transfer of credit risk and balance sheet management purposes, the Bank securitizes loans and the Bank's subsidiaries securitize financial assets such as credit card and consumer loan receivables.

As an originator, the Bank manages the credit risk of its securitized transactions using the assumption that original assets are maintained on its books. Since the purpose of these transactions includes acquiring funds, mitigating exposure concentration, transferring credit risk and managing the Bank's balance sheet, securitization transactions are a tool to control liquidity risk.

#### (2) Investor

In order to invest in assets whose credit risks are different from those of existing corporate exposure and to enhance the profitearning opportunity, the Bank selectively invests in securitization transactions, including re-securitization as well as securitization defined as non-re-securitization as per Clause 2 a or b in Article 1 of Administrative Notice, which are backed by various financial products.

The Bank also re-securitizes some securitized products of which the Bank has purchased and may hold the subordinated/residual portion.

As a general rule, Risk Management Section which is fully independent from Business Sections, manages the risks arising from securitization exposure, and risk management/monitoring methodologies and risk taking/reduction policies are specified according to the types of products. Although the Bank does not actively intend to increase securitization exposure at this moment, aforementioned procedure defined in "4. Credit Risk Management and Procedures, Credit Risk Management of Specific Transactions" will be followed for new investments after specifying and recognizing the risk profile, product specifics, nature of underlying assets and structure including credit enhancement, etc.

(3) Servicer

The Bank acts as a servicer when loans, which were originated by the Bank, are used as underlying assets in securitization.

Similarly, when financial assets such as credit card and consumer loan receivables originated by the Bank's subsidiaries are used as underlying assets for a securitization, the subsidiary serves as a servicer.

#### (4) Swap provider

In some transactions wherein the Bank is the arranger, the Bank provides swaps in order to mitigate interest rate risk within a specified range or to manage any cashflow difference between interest from underlying assets and coupons from the securities backed by the same assets.

Securitized exposure includes various risk characteristics that are unique to each product, as well as general risks, such as credit risk, market risk, and liquidity risk.

The Bank does not act as a credit enhancement provider/liquidity provider in any transaction. The Bank does not conduct ABCP business as well.

PREPARATION AND MANAGEMENT STATUSES OF THE FRAMEWORK DEFINED IN CLAUSE 4-3 THROUGH CLAUSE 4-6 OF ARTICLE 249 OF ADMINISTRATIVE NOTICE ON CAPITAL ADEQUACY RULES (INCLUDING INSTANCES WHERE THE RELEVANT PROVISIONS ARE APPLIED *MU*-

TATIS MUTANDIS BASED ON CLAUSE 2

#### OF ARTICLE 254 AND CLAUSE 4-1 OF ARTICLE 302 OF ADMINISTRATIVE NOTICE ON CAPITAL ADEQUACY RULES): OVERVIEW

When the Bank acquires and monitors securitized exposures, outside ratings and their changes are closely watched as one of the effective indicators. Moreover, when the Bank assigns internal ratings, risk characteristics and structural characteristics are understood and future performance forecast is analyzed, without depending solely on outside ratings.

Investment decisions are made based on the results of such analysis and expected return. Even after an investment is made, various covenants and triggers are checked based on trustee reports and servicer reports. A continuous and regular monitoring framework is established whereby information on comprehensive risk characteristics and performance of securitized exposures and underlying assets is captured in a timely manner.

Risk capital is measured based on internal ratings assigned for each transaction. For investments in securities without a fair market value or its track record, risks are understood and controlled through self-assessments.

In terms of the reporting, overall situation of the Bank's portfolio including the securitization exposure is reported to the senior management via the Risk Policy Committee etc on a monthly or a quarterly basis. The report includes information of exposure, risk quantification, change in the portfolio, and risk profiles.

# POLICIES USING SECURITIZATION TRANSACTIONS FOR CREDIT RISK MITIGATION

The Bank is not using securitization transactions for credit risk mitigation.

# CALCULATION METHODS FOR DETERMINING THE AMOUNT OF CREDIT RISK IN THE CONTEXT OF SECURITIZATION EXPOSURE

Risk weights are calculated based on internal rules entitled "Standards for Administering Risk Weight Calculation for Securitization Exposure." In general, the amount of credit risk assets related to securitization exposures is calculated using the Ratings-Based Approach (RBA).

In certain cases, where ratings have not been assigned by qualified rating agencies, Risk Management Section and Finance Section may approve exceptions to using the RBA. For such transactions, the Bank has sufficient data to estimate PDs and LGDs of the original assets, and therefore can calculate the transaction-specific PDs, LGDs and credit risk amount based on the Supervisory Formula Approach.

Where no ratings are assigned by qualified rating agencies and no data are available for estimating the PDs and LGDs of original assets, 1,250% of risk weight is applied.

#### CALCULATION METHODS FOR DETERMINING THE AMOUNT OF MARKET RISK IN THE CONTEXT OF SECURITIZATION EXPOSURE

The amount of the general market risk of the market risk related to securitization exposures is calculated using the internal model approach. The amount of the specific risk of the market risk related to securitization exposures is calculated using the standardized approach.

## TYPE OF SECURITIZATION-PURPOSE-CONDUITS FOR SE-CURITIZATION TRANSACTIONS OF THIRD PARTIES' AS-SETS, AND WHETHER THE BANK HOLDS RELATED SECURITIZATION EXPOSURE

The Bank securitizes third parties' assets using "trust" as a part of its businesses. However, the Bank does not hold related securitization exposure.

#### NONCONSOLIDATED SUBUSIDIARIES AND AFFILIATES WHO HOLD SECURITIZATION EXPOSURES RELATED TO THE BANK'S ORIGINATED SECURITIZATION TRANSACTIONS

No securitization exposures related to the Bank's originated securitization transactions are held by the Bank's nonconsolidated subsidiaries and affiliates.

# ACCOUNTING POLICY ADOPTED FOR SECURITIZATION TRANSACTIONS

(1) When assets to be securitized are owned by the Bank, securitization assets are removed from the balance sheet and assignment of gains and losses are calculated based on the financial component (*zaimu-kousei-youso*) approach.

The assets sold and retained interests are recognized as separate components of a transfer of financial assets. Those components in the transferred assets are measured by allocating the previous carrying amount between the assets sold and retained interests based on the relative fair values at the time of transfer. Based on the calculated values of assets that are sold, gains or losses on the transfer are recognized.

However, when assets are securitized for fundraising purposes, the book value to be credited on the balance sheet is adjusted in order to prevent generating any initial profits, after removing the assets from the balance sheet using the financial component approach.

(2) When the Bank purchases securitized products, Accounting Standards for Financial Products apply to each financial asset.

(3) Fee income earned by the Bank in arranging securitization for other parties (no investment) is treated as noninterest income.

QUALIFIED RATING AGENCIES WHOSE RATINGS ARE USED BY THE BANK IN DETERMINING SECURITIZED EXPOSURE TYPE-SPECIFIC RISK WEIGHTS: S&P, Moody's, R&I, and JCR.

# SUMMARY OF INTERNAL VALUATION METHOD FOR SECURITIZATION

The Bank is not using the internal valuation method for securitization.

# SIGNIFICANT CHANGES OF QUANTITATIVE INFORMATION

There are no significant changes of quantitative information.

#### 9. MARKET RISK MANAGEMENT POLICIES AND PROCEDURES

#### a) POLICY AND PROCEDURE FOR RISK MANAGEMENT

#### (1) DEFINITION OF MARKET RISK

Market risk is the risk of incurring losses due to changes in interest rates, FX rates, stock prices, etc.

#### (2) MARKET RISK MANAGEMENT POLICY

The Executive Committee makes important decisions concerning trading business. The Committee approves important items relating to market risk, including "Trading Business Risk Management Policy and Procedure" and qualitative limits of Value at Risk and Loss limit for the Bank and its Securities.

The Market Business Management Committee regularly controls market risk management and risk review of trading businesses. The Committee reviews monthly individual limit settings, customer related business movement, profit and loss/market risk situation and inherent market products risk in the business as a whole and makes decision on risk management. The market risk reports are delivered to the CRO and to the front office.

### (3) MARKET RISK MANAGEMENT FRAMEWORK

We have established effective organizational framework for check and balance by making front office unit, back office unit and middle office management unit independent respectively. The Integrated Risk Management Division, the middle office unit, is responsible for the objective and timely recognition, monitoring and reporting of these market risks and carries out regular risk analysis and recommendations, as well as timely and appropriately providing management and front office unit.

#### (4) QUANTITATIVE MARKET RISK MANAGEMENT

The market risk is managed based on the VaR limit and loss limit which are determined by the Executive Committee. The bank also set sensitivity limits relating to interest rate and FX rate etc. and implement stress testing based on various market shocks to enhance market risk management.

The Integrated Risk Management Division is consistently responsible for risk measurement and its control stipulating its definitions and rules.

# b) NAME OF METHODOLOGY FOR MARKET RISK MEASUREMENT

The internal-model method has been adopted for general market risk at market risk measurement and the standardized method for specific risk since March 31, 2007 for the Bank and Shinsei Securities. The standardized method is applied for FX related risks except Trading.

Market Risk Methodologies

		Trading	FX-related Risks except Trading
Shinsei Bank	General Market Risk	Internal Model Method • Historical Simulation Method	Standardized Method
	Specific Risk	Standardized method	
Shinsei Securities	General Market Risk	Internal Model Method •Historical Simulation Method	Standardized Method
	Specific Risk	Standardized Method	
Other Subsidiaries		_	Standardized Method

# c) ADEQUATE PRICING METHOD ACCORDING TO TRANS-ACTION PROFILE TAKING POSSIBILITIES INTO CONSID-ERATION THAT ACTUAL HOLDING PERIOD MAY EXCEED EXPECTED HOLDING PERIOD

The VaR framework is using this 10-day for holding period. Market liquidity of all trading book's products are high enough, and we evaluate adequately the pricing according to the products profile including the independent price valuation process.

#### d) INTERNAL MODEL METHOD AND BACK-TESTING, STRESS-TESTING

The Bank and Shinsei Securities use a historical simulation VaR for internal model at general market risk measurement (a 99% confidential level, 10 day holding period, 250 observation days). Please refer to following table for VaR data and Stressed VaR.

	Millions of yen		
	Consolidated	Nonconsolidated	
VaR at the end of year	¥ 1,214	¥ 788	
through FY High	2,346	1,761	
Mean	1,626	1,128	
Low	1,017	623	

	Millions of yen		
-	Consolidated	Nonconsolidated	
Stressed VaR at the end of year	¥ 2,587	¥ 1,916	
through FY High	5,219	4,286	
Mean	3,859	2,975	
Low	2,393	1,694	

The validity of the VaR is verified through back-testing etc., which examines how frequently hypothetical daily loss that would have occurred if the position remained unchanged exceeds VaR for a one-day holding period. The back-testing results for fiscal year 2015 show that the number of days in which loss amount exceeded VaR for one-day holding period on a consolidated basis was zero.

For complementing the Internal Model method and figuring out loss possibility at stress, the Bank implements stress testing on a weekly basis. And the stress test results are reported to the Market Business Management Committee and etc.

# e) INTERNAL MODEL SUMMARY IN CASE THAT INCREMENTAL RISK IS MEASURED BY INTERNAL MODEL

Not applicable.

# f) INTERNAL MODEL SUMMARY IN CASE THAT COMPREHENSIVE RISK IS MEASURED BY INTERNAL MODEL Not applicable.

#### g) ASSUMPTIONS AND VALUATION METHOD FOR INTER-NAL EVALUATION OF CAPITAL SUFFICIENCY ON MAR-KET RISK

When we evaluate capital sufficiency for market risk using risk capital, we convert the above mentioned VaR calculation method into a one year horizon basis.

#### **10. BANKING BOOK INTEREST RATE RISK MANAGEMENT**

A. Overview of risk management policy and procedure Interest rate risk is the risk of losses on the current value of assets and liabilities whose cash flow mismatch may be impacted by interest rates due to market interest rate fluctuations.

The interest rate risk of the banking account is managed and administered pursuant to the Asset Liability Management Policy for Banking Account. In order to appropriately control interest rate risk, at the beginning of each fiscal year the ALM Committee determines limits for the Bank and its group companies, such as the interest rate sensitivity limit and the loss limit. At the monthly meetings, the ALM Committee makes comprehensive decisions on assets and liabilities based on the monitoring of the limits and net interest income (NII).

In addition to monthly reporting to the ALM Committee, the Integrated Risk Management Division, which is independent of the front offices, monitors the status of acquiring the risk and observing the limits on a daily basis and reports the results to management.

B. Overview of the interest rate risk calculation method for the banking account used by the Bank and its consolidated subsidiaries for internal control

Based on the banking IR sensitivity calculation procedure, a rule subordinate to the Asset Liability Management Policy for Banking Account, the interest rate risk of the banking account is calculated as follows.

#### 1) Calculation method

The amount of interest rate risk is calculated by adding up grid point sensitivity (GPS) for each period which reflects a certain interest rate shock. GPS is fluctuations in the current value of assets, liabilities, and off-balance-sheet transactions in accordance with interest rate fluctuations for each period (grid).

#### 2) Subject assets and liabilities

Subject assets liabilities are deposits, loans, JGBs, and other assets and liabilities whose future cash flow is impacted by interest rates. The interest rate risk of investment and funding sides is calculated.

3) Interest rate shock range Internal control: 1%; outlier criteria: 2%

4) Calculation frequency Bank: daily; consolidated subsidiaries: monthly

The amount of interest rate risk is significantly impacted by the recognition of maturities and prepayments. Accordingly, we are endeavoring to appropriately capture interest rate risk by adopting the following models.

#### a. Housing loans

We calculate the interest rate risk of retail housing loans by statistically analyzing prepayment data and estimating future cash flow based on a proportional hazard model using periods lapsed from the loan origination.

#### b. Core deposits

Core deposits are defined as retail ordinary yen deposits and 2week yen denominated time deposits which are left with financial institutions for a long term without withdrawal. We model depositors' behaviors by statistically analyzing deposit balance data and estimating maturities by customer group.

The 2% interest rate shock range is adopted in the outlier criteria. The outlier rate is calculated by a method which is consistent with calculations for internal control. March end, 2016 actual outlier rate is much lower than the outlier criteria (economical value decrease by the 2% interest rate shock range impact may exceed 20% against our core capital).

The change in economic values for applied interest rate shock of 2% in the banking book at the end of March 2016:

	Billions of yen			
	Consolidated			
JPY	¥ (98.1)	¥ (56.2)		
USD	(3.1)	(3.1)		
Other	(3.3)	(3.3)		
Total	¥ (104.6)	¥(62.7)		
Outlier Ratio	12.9%	7.6%		

# 11. OPERATIONAL RISK MANAGEMENT POLICIES AND PROCEDURES

# MANAGEMENT POLICIES AND PROCEDURES (1) Definition of Operational Risk

The Bank classifies operational risk into several risk categories, such as operational and administrative risk, compliance risk, labor-related risk, systems risk, extensive disaster risk and material object risk, which are applied across the Bank and its consolidated subsidiaries.

#### (2) Operational Risk Management System

The Bank manages operational risk at multiple levels as follows:

- Management by business lines according to the nature of each business
- Cross-organizational management by designated management divisions for respective risk categories mentioned above (hereinafter "designated management divisions") and by the firmwide management division of operational risk (hereinafter "firm-wide management division")
- Verification by Internal Audit Division on the appropriateness and effectiveness of the overall risk management system
- Based on reports and proposals, the Board of Directors etc. makes decisions on important items, including general rules and organizational changes related to operational risk management

The designated management divisions and the firm-wide management division are independent from business lines, which are accountable for earnings, and promoting management of overall operational risk and each risk category. The divisions develop uniform management standards and procedures, capture and evaluate errors and irregularities, conduct causal analysis and support establishment of recurrence prevention measures. Moreover, the divisions meet on a regular basis to discuss challenges and measures for operational risk management, as well as to share information.

Operational risk is recognized and evaluated through review of internal errors and irregularities that have occurred, as well as through consideration of potential errors and irregularity scenarios that may occur less frequently but may have a significant impact. Uniform standards for collection and evaluation of errors and irregularities are established to capture and/or evaluate significant actual errors and/or irregularities on a regular basis. Procedures are determined to ensure that potential errors and irregular scenarios for each business operation are specified and their frequency and severity are evaluated in a complete and appropriate manner on an at least an annual basis.

Such identified and evaluated risks are reported to senior management by the designated management divisions and the firm-wide management division and are used in Risk Capital measurement for internal management purposes.

#### (3) "Operational Risk Management Standards"

"Operational Risk Management Standards" are a set of policies and procedures used to define the organizational framework, specific methods and processes for operational risk management. They are composed of the following:

- "Operational Risk Management Policy"
- Specific management rules
- Management rules at consolidated subsidiaries

"Operational Risk Management Policy" is the highest set of rules on operational risk management. To ensure comprehensive and consistent operational risk management within the Bank Group, the Policy establishes risk definitions, governance and basic policies on operational risk management, and the basic framework for risk capture, evaluation, monitoring, reporting, control and mitigation.

Specific management rules include management standards and procedures for each respective operational risk category, and for new businesses and products.

Management rules at each consolidated subsidiary are composed of comprehensive rules on overall operational risk management and specific rules for respective operational risk categories. Consolidated subsidiaries establish, revise and repeal rules with the approval of their Board of Directors, according to their risk characteristics and specific internal controls. Their establishment, revision and repeal are subject to prior discussions with and after-the-fact reports to the Bank to ensure consistency with the Bank's risk management rules.

# METHODOLOGY TO CALCULATE OPERATIONAL RISK UNDER BASEL REGULATION

The Standardized Approach is adopted by the Bank.

Amount of required capital for Operational Risk at the end of fiscal year 2015:

	Millions of yen		
	Required capital amount (Consolidated)	Required capital amount (Nonconsolidated)	
The Standardized Approach	¥ 29,271	¥ 15,401	

# **EXHIBIT: SUMMARY OF INTERNAL RATING SYSTEM**

	Corporate Exposures (Shinsei Bank, and Showa Leasing (large amount exposures))		
Type of Exposures	(a) Corporate Exposures, (b) Sovereign Exposures, (c) Exposures to Banks, and (d) Equity Exposures (Exposures to which Internal Rating and PD/LGD approach is applied)	(e) Specialized Lending	
Structure of Internal Rating System	A obligor rating system benchmarked against external ratings (R&I) which re- flects credit status of obligor is in place. Obligor rating is derived from quantitative score calculated from model pre- pared by using external ratings as a benchmark based on the financial data of a customer, and determined taking into account of influence from group com- panies and future financial projection. Obligor ratings for Sovereign/Bank exposures are assigned based on specific rules.	<ul> <li>A facility rating system based on degree of expected loss ratio according to the transaction type is in place for specialized lending assets whose interest payments and principal repayments are heavily dependent on the profit of assets and the business.</li> <li>Ratings are assessed according to facility type as follows.</li> <li>Real estate nonrecourse loans are decided by adding qualitative adjustments to quantitative index based on the LTV.</li> <li>Ratings for project finance or non-recourse shipping finance are decided by comprehensively considering financial indices such as DSCR and the assessement of each risk factor that has an impact on the operation of the project. Regarding nonrecourse shipping finance, evaluation of ship is also considered in the risk assessment.</li> </ul>	
Usage of Various Estimated Value (Use Test)	Obligor rating and facility rating are used in the standards of credit approval authority procedures, pricing, portfolio management, and allocating Risk Capital.		
Management of Internal Rat- ing System, and Rating As- signment Procedures	Portfolio Risk Management Division (PRMD) of the Bank is in charge of de- signing the rating system and ratings are assigned by the Credit Rating Re- view Committee.	PRMD of the Bank is in charge of the design of the rating system. Ratings are assigned by the Credit Rating Review Committee or the section in charge of credit analysis of the Bank depending on the transaction type.	
Validation Procedures	Back testing, rating transition analyses, the reasonability of the rating and ap- propriateness of the rating process are conducted in a multifaceted manner for validation of rating and parameters by using internal and external data.	According to the type of transactions, rating transition analyses, the reason- ability of the rating and appropriateness of the rating process are conducted for validation of rating by using internal and external data.	
Estimation of Parameters	Definition of Default         Obligor categorization under self assessment falls to sub-standard (9B) or lower, etc.         PD         Long-term averages are calculated based on internal data, and margin for estimation error is added to derive estimates.         LGD/EAD         Parameters are not estimated as a bank using Fundamental Internal Ratings-Based Approach.	Internal ratings are allocated to slotting criteria, and parameters are not estimated.	

# **EXHIBIT: SUMMARY OF INTERNAL RATING SYSTEM**

Type of Exposures	Retail Exposures (Shinsei Bank)	Retail Exposures (APLUS FINANCIAL, APLUS, APLUS PERSONAL LOAN, Zen- Nichi Shinpan, Shinsei Financial, SHINKI, and Showa Leasing)
	(f) Residential Mortgage Exposures	(g) Qualifying Revolving Retail Exposures, (h) Other Retail Exposures
Structure of Internal Rating System	Assignment of Pool Category to each exposure shall be conducted so that risk is appropriately categorized, taking into account the obligor's risk characteristics, transaction's risk characteristics and the delinquency status of the exposure. (In addition to housing loans described above, housing loans originated by lenders other than the Bank and purchased as portfolios by the Bank are man- aged as purchased receivables.)	<ul> <li>Portfolios of the Bank's subsidiaries are classified as qualifying revolving retail exposures (such as unsecured personal loans, credit cards) or other retail exposures (such as installment sales credit receivables, small-lot lease receivables) according to credit facility types.</li> <li>(Housing loan portfolios of APLUS and Zen-Nichi Shinpan are classified as residential mortgage exposures).</li> <li>Exposures are assigned to appropriate pools established for each subsidiary, considering obligor risk characteristics, transaction risk characteristics, and delinquency status.</li> <li>Major criteria on obligor/transaction risk characteristics for pool classification are as follows:</li> <li>Installment sales credit receivables Obligor risk grade, and type of asset financed</li> <li>Unsecured personal loans/credit cards situation of card utilization, exposure amount, credit limit, borrowing status, and repayment status</li> <li>Small-lot lease receivables Obligor Rating (mainly determined by external evidence), and type of asset leased</li> </ul>
Usage of Various Estimated Value (Use Test)	Pool classification and PD/LGD/EAD estimates are used for calculating and allocating Risk Capital.	Pool classification and PD/LGD/EAD estimates are used for calculating and allocating Risk Capital.
Management of Internal Rat- ing System, and Rating As- signment Procedures	Portfolio Risk Management Division (PRMD) of the Bank is in charge of inter- nal rating system design, pool assignment and also estimates/validates pa- rameters.	Credit Risk Management Section (CRMS) of the Bank's subsidiaries and PRMD of the Bank are jointly in charge of internal rating system design. Pool assignment is conducted or confirmed/overseen by CRMS of the Bank's subsidiaries. CRMS of the Bank's subsidiaries and PRMD of the Bank estimate/validate PD/LGD/EAD, based on data provided by the subsidiaries.
Validation Procedures	Key methodologies of validation are as follows: • PD: Validation whether GAP between PD estimates/theoretical PD values by age of exposures based on the PD seasoning curve and historical PD • LGD: Validation whether gap between LGD estimates and historical LGD re- main within a certain confidence level, and validation whether estimated collateral sale price is conservative.	Key methodologies of validation are as follows: • PD: Validation of accordance between PD estimates and historical PD, and validation of PD and rating goodness of fit • LGD: Validation if gap between LGD estimates and historical LGD remain within a certain confidence level • Pool classification: Validation on default predictive power
Estimation of Parameters	Definition of Default Any of the following: i) past due three months or more, ii) relaxation of terms and conditions, iii) legal bankruptcy PD/LGD PD/LGD are estimated using the Bank's historical data and the margin for es- timation error is added to derive estimates. The seasoning characteristics of default for PD and collection from collateral sale value for LGD are taken into	Definition of Default Any of the following: i) past due three months or more, ii) relaxation of terms and conditions, iii) legal bankruptcy, etc. PD/LGD/EAD PD/LGD/EAD are estimated on pool by pool basis, using the Bank's sub- sidiaries' historical data. Long-term averages are calculated based on these

# SHINSEI BANK CORPORATE OBLIGOR RATING SYSTEM

Obligor Rating Categories	Corresponding Rating Assigned by R & I	Summary
0A		<ol> <li>Japanese Government, BOJ.</li> <li>Government-affiliated agencies, expected high certainty from strong backup by the Government.</li> </ol>
1A	AAA	Highest capability to meet its financial commitments on the obligations and many other positive factors.
2A	AA+	
2B	AA	Very high capability to meet its financial commitment on the obligation and other positive factors
2C	AA-	
ЗA	A+	
3B	A	High capability to meet its financial commitments on the obligations and some good factors.
3C	A-	
4A	BBB+	There is adequate certainty of the fulfillment of obligations, but there are also some factors re
4B	BBB	quiring attention in the event of serious adverse economic conditions in the future.
4C	BBB-	quining attention in the event of senous adverse economic conditions in the ruture.
5A	BB+	No problem regarding the certainty of the fulfillment of obligations for the time being,
5B	BB	but some factors need to be closely watched in the event of adverse economic conditions
5C	BB-	in the future.
6A	B+	No problem regarding the certainty of the fulfillment of obligations in the present situation,
6B	В	but special supervision is needed to monitor the trends in business performance and the pro
6C	B-	tection of credit exposure.
9A		Classified as "Other Need Caution" in the self-assessment.
9B		Classified as "Sub-Standard" in the self-assessment.
9C		Classified as "Possibly Bankrupt" in the self-assessment.
9D		Classified as "Virtually Bankrupt" in the self-assessment.
9E	/	Classified as "Bankrupt" in the self-assessment.

With regard to the internal controls related to the calculation of the capital adequacy ratio, we received an independent audit by Deloitte Touche Tohmatsu LLC in accordance with "Treatment of Inspection of the Capital Ratio Calculation Framework Based on Agreed-Upon Procedures" (JICPA Industry Committee Report No. 30). The certain procedures performed by the external auditor are not a part of the audit of the financial statements. The certain procedures are agreed with us and the external auditor and are not a validation of appropriateness of the capital ratio itself or opinion on the internal controls related to the capital ratio.

#### COMPOSITION OF CAPITAL DISCLOSURE (CONSOLIDATED)

		xcept percentages)
As of March 31 tems	2016 Basel III (Domestic Standard)	Amounts exclude under transitiona arrangements
Core capital: instruments and reserves (1)		
Directly issued qualifying common share capital or preferred share capital	¥ 704.400	_
with a compulsory conversion clause plus related capital surplus and retained earnings	¥ 784,169	
of which: capital and capital surplus	591,666	
of which: retained earnings of which: treasury stock (–)	267,716 72,559	
of which: earning to be distributed (-)	2,653	
of which: other than above	2,000	
Accumulated other comprehensive income (amount allowed to be included in Core capital)	(825)	¥ (1,782)
of which: foreign currency translation adjustment	362	
of which: amount related defined benefit	(1,188)	(1,782)
Stock acquisition right to common shares and preferred shares with a compulsory conversion clause	512	
Adjusted noncontrolling interests (amount allowed to be included in Core capital)	15	
Total of reserves included in Core capital: instruments and reserves	1,004	
of which: general reserve for loan losses included in Core capital	1,004	
of which: eligible provision included in Core capital	_	
Eligible noncumulative perpetual preferred shares subject to transitional arrangements		_
(amount allowed to be included in Core capital: instruments and reserves)	_	
Eligible capital instruments subject to transitional arrangements	100 50	
(amount allowed to be included in Core capital: instruments and reserves)	67,691	
Capital instruments issued through measures for capital enhancement by public institutions (amount allowed to be included in Core capital: instruments and reserves)		
Land revaluation excess after 55% discount	_	
(amount allowed to be included in Core capital: instruments and reserves)	_	
Noncontrolling interests subject to transitional arrangements		
(amount allowed to be included in Core capital: instruments and reserves)	3,429	
Core capital: instruments and reserves (A)	¥ 855,998	
Core capital: regulatory adjustments (2)		
Total amount of intangible assets (excluding those relating to mortgage servicing rights)	¥ 28,365	¥ 11,032
of which: goodwill (including those equivalent)	18,114	
of which: other intangibles other than goodwill and mortgage servicing rights	10,251	11,032
Deferred tax assets that rely on future profitability excluding those arising		
from temporary differences (net of related tax liability)	2,607	3,910
Shortfall of eligible provisions to expected losses	6,552	—
Gain on sale of securitization	8,289	—
Gains and losses due to changes in own credit risk on fair valued liabilities		
Net defined benefit asset	662	993
Investments in own shares (excluding those reported in the net assets section)	_	-
Reciprocal cross-holdings in common equity	—	—
Investments in the capital banking, financial and insurance entities that are outside the scope of		
regulatory consolidation ("Other Financial Institutions"), net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above the 10% threshold)		
Amount exceeding the 10% threshold on specific items		_
of which: significant investments in the common stock of		_
Other Financial Institutions, net of eligible short positions	_	_
of which: mortgage servicing rights	_	_
of which: deferred tax assets arising from temporary differences (net of related tax liability)	_	_
Amount exceeding the 15% threshold on specific items	_	_
of which: significant investments in the common stock of		
Other Financial Institutions, net of eligible short positions	_	_
of which: mortgage servicing rights	—	_
of which: deferred tax assets arising from temporary differences (net of related tax liability)	_	—
Core capital: regulatory adjustments (B)	¥ 46,478	
Capital (consolidated)		
Capital (consolidated)((A)–(B))(C)	¥ 809,520	
Risk-weighted assets (3)		
Total amount of credit risk-weighted assets	¥ 5,132,237	
of which: total amount included in risk-weighted assets by transitional arrangements	6,168	
of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)	11,032	
of which: deferred tax assets that rely on future profitability excluding those arising from	2.040	
temporary differences (net of related tax liability)	3,910	
of which: net defined benefit asset	993	
of which: significant investments in the common stock of	(0.769)	
Other Einangial Institutions (not of aligible short positions)	(9,768)	
Other Financial Institutions (net of eligible short positions)	200.054	
of which: other than above	200,054	
of which: other than above Market risk (derived by multiplying the capital requirement by 12.5)	200 220	
of which: other than above Market risk (derived by multiplying the capital requirement by 12.5) Operational risk (derived by multiplying the capital requirement by 12.5)	365,887	
of which: other than above Market risk (derived by multiplying the capital requirement by 12.5) Operational risk (derived by multiplying the capital requirement by 12.5) Credit risk adjustments	365,887	
of which: other than above Market risk (derived by multiplying the capital requirement by 12.5) Operational risk (derived by multiplying the capital requirement by 12.5) Credit risk adjustments Operational risk adjustments	_	
of which: other than above Market risk (derived by multiplying the capital requirement by 12.5) Operational risk (derived by multiplying the capital requirement by 12.5) Credit risk adjustments	365,887  ¥ 5,698,179	

# COMPOSITION OF CAPITAL DISCLOSURE (CONSOLIDATED) (continued)

Shinsei Bank and subsidiaries	S Millions of yen (except percentages	
As of March 31 Items	2015 Basel III (Domestic Standard)	Amounts excluded under transitional arrangements
Core capital: instruments and reserves (1)		
Directly issued qualifying common share capital or preferred share capital	V 705 070	
with a compulsory conversion clause plus related capital surplus and retained earnings of which: capital and capital surplus	¥ 725,873 591,666	
of which: retained earnings	209,419	
of which: treasury stock (-)	72,558	
of which: earning to be distributed (-)	2,653	
of which: other than above		1/1/0
Accumulated other comprehensive income (amount allowed to be included in Core capital) of which: foreign currency translation adjustment	3,579 3,682	¥ (412)
of which; amount related defined benefit	(103)	(412)
Stock acquisition right to common shares and preferred shares with a compulsory conversion clause	1,211	
Adjusted noncontrolling interests (amount allowed to be included in Core capital)		
Total of reserves included in Core capital: instruments and reserves of which: general reserve for loan losses included in Core capital	2,781 764	
of which: eligible provision included in Core capital	2,017	
Eligible noncumulative perpetual preferred shares subject to transitional arrangements	2,017	
(amount allowed to be included in Core capital: instruments and reserves)	—	
Eligible capital instruments subject to transitional arrangements (amount allowed to be included in Core capital: instruments and reserves)	144.005	
Capital instruments issued through measures for capital enhancement by public institutions	144,965	
(amount allowed to be included in Core capital: instruments and reserves)	_	
Land revaluation excess after 55% discount		
(amount allowed to be included in Core capital: instruments and reserves) Noncontrolling interests subject to transitional arrangements	-	
(amount allowed to be included in Core capital: instruments and reserves)	3,958	
Core capital: instruments and reserves (Å)	¥ 882,368	
Core capital: regulatory adjustments (2)		
Total amount of intangible assets (excluding those relating to mortgage servicing rights) of which: goodwill (including those equivalent)	¥ 30,140	¥ 10,768
of which: other intangibles other than goodwill and mortgage servicing rights	23,197 6,942	10,768
Deferred tax assets that rely on future profitability excluding those arising	0,042	10,700
from temporary differences (net of related tax liability)	1,492	5,969
Shortfall of eligible provisions to expected losses Gain on sale of securitization		_
Gains and losses due to changes in own credit risk on fair valued liabilities	8,323	_
Net defined benefit asset	485	1,941
Investments in own shares (excluding those reported in the net assets section)	_	_
Reciprocal cross-holdings in common equity Investments in the capital banking, financial and insurance entities that are outside the scope of	—	—
regulatory consolidation ("Other Financial Institutions"), net of eligible short positions, where the		
bank does not own more than 10% of the issued share capital (amount above the 10% threshold)	_	_
Amount exceeding the 10% threshold on specific items	—	—
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions		
of which: mortgage servicing rights		_
of which: deferred tax assets arising from temporary differences (net of related tax liability)		_
Amount exceeding the 15% threshold on specific items	—	—
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short positions		
of which: mortgage servicing rights		_
of which: deferred tax assets arising from temporary differences (net of related tax liability)		
Core capital: regulatory adjustments (B)	¥ 40,442	
Capital (consolidated) Capital (consolidated)((A)–(B))(C)	¥ 841,926	
Risk-weighted assets (3)	¥ 841,920	
Total amount of credit risk-weighted assets	¥5,127,565	
of which: total amount included in risk-weighted assets by transitional arrangements	(40,446)	
of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights) of which: deferred tax assets that rely on future profitability excluding those arising from	10,768	
temporary differences (net of related tax liability)	5,969	
of which: net defined benefit asset	1,941	
of which: significant investments in the common stock of	/==	
Other Financial Institutions (net of eligible short positions) of which: other than above	(59,125)	
Market risk (derived by multiplying the capital requirement by 12.5)	176,106	
Operational risk (derived by multiplying the capital requirement by 12.5)	358,265	
Credit risk adjustments	_	
Operational risk adjustments Total amount of Risk-weighted assets (D)	¥5,661,936	
Capital ratio (consolidated)	+ 0,001,000	
Capital ratio (consolidated)((C)/(D))	14.86%	

# **COMPOSITION OF CAPITAL DISCLOSURE (NONCONSOLIDATED)**

Shinsei Bank	М	llions of yen (e	xcept percentages)
As of March 31 Items		2016 Basel III estic Standard)	Amounts excluded under transitional arrangements
Core capital: instruments and reserves (1)			
Directly issued qualifying common share capital or preferred share capital			
with a compulsory conversion clause plus related capital surplus and retained earnings	¥	780,673	
of which: capital and capital surplus		591,670	
of which: retained earnings		264,216	
of which: treasury stock (–)		72,559	
of which: earning to be distributed (-)		2,653	
of which: other than above			
Stock acquisition right to common shares and preferred shares with a compulsory conversion clause		512	
Total of reserves included in Core capital: instruments and reserves		222	
of which: general reserve for loan losses included in Core capital		222	
of which: eligible provision included in Core capital		-	
Eligible noncumulative perpetual preferred shares subject to transitional arrangements			
(amount allowed to be included in Core capital: instruments and reserves)		—	
Eligible capital instruments subject to transitional arrangements		67 601	
(amount allowed to be included in Core capital: instruments and reserves) Capital instruments issued through measures for capital enhancement by public institutions		67,691	
(amount allowed to be included in Core capital: instruments and reserves)			
Land revaluation excess after 55% discount (amount allowed to be included in Core capital: instruments and reserve	0)	—	
Core capital: instruments and reserves (A)	5) ¥	849,100	
Core capital: regulatory adjustments (2)	Ŧ	049,100	
Total amount of intangible assets (excluding those relating to mortgage servicing rights)	¥	4.916	¥ 4,838
of which: goodwill (including those equivalent)	+	1,200	+ +,030
of which: other intangibles other than goodwill and mortgage servicing rights		3,715	4,838
Deferred tax assets that rely on future profitability excluding those arising		0,710	4,000
from temporary differences (net of related tax liability)		649	973
Shortfall of eligible provisions to expected losses		8,897	
Gain on sale of securitization		8,289	_
Gains and losses due to changes in own credit risk on fair valued liabilities			—
Prepaid pension cost		296	445
Investments in own shares (excluding those reported in the net assets section)		_	_
Reciprocal cross-holdings in common equity		—	_
Investments in the capital banking, financial and insurance entities that are outside the scope of			
regulatory consolidation ("Other Financial Institutions"), net of eligible short positions, where the			
bank does not own more than 10% of the issued share capital (amount above the 10% threshold)		—	—
Amount exceeding the 10% threshold on specific items		—	—
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short position	IS	_	—
of which: mortgage servicing rights		—	—
of which: deferred tax assets arising from temporary differences (net of related tax liability)		—	—
Amount exceeding the 15% threshold on specific items		—	_
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short position	IS	—	_
of which: mortgage servicing rights		-	-
of which: deferred tax assets arising from temporary differences (net of related tax liability)	v		
Core capital: regulatory adjustments (B)	¥	23,050	
Capital (nonconsolidated)	¥	000 050	
Capital (nonconsolidated)((A)–(B))(C)	Ŧ	826,050	
Risk-weighted assets (3) Total amount of credit risk-weighted assets	х	4,869,145	
of which: total amount included in risk-weighted assets by transitional arrangements	Ŧ	(3,510)	
of which: include another included in the weighted assets by transitional analygements of which: intrangible assets (excluding those relating to goodwill and mortgage servicing rights)		4,838	
of which: deferred tax assets that rely on future profitability excluding		4,030	
those arising from temporary differences (net of related tax liability)		973	
of which: prepaid pension cost		445	
of which: significant investments in the common stock of		-113	
Other Financial Institutions (net of eligible short positions)		(9,768)	
of which: other than above		(0,700)	
Market risk (derived by multiplying the capital requirement by 12.5)		146,913	
Operational risk (derived by multiplying the capital requirement by 12.5)		192,514	
Credit risk adjustments			
Operational risk adjustments		_	
Total amount of Risk-weighted assets (D)	¥	5,208,573	
Capital ratio (nonconsolidated)	-		
Capital ratio (nonconsolidated)((C)/(D))		15.85%	

# COMPOSITION OF CAPITAL DISCLOSURE (NONCONSOLIDATED) (continued)

Shinsei Bank	M	illions of yen (e:	kcept percentages)
As of March 31 Items	(Dom	2015 Basel III estic Standard)	Amounts excluded under transitional arrangements
Core capital: instruments and reserves (1)			
Directly issued qualifying common share capital or preferred share capital			
with a compulsory conversion clause plus related capital surplus and retained earnings	¥	741,761	
of which: capital and capital surplus		591,670	
of which: retained earnings		225,303	
of which: treasury stock (-)		72,558	
of which: earning to be distributed ()		2,653	
of which: other than above		—	
Stock acquisition right to common shares and preferred shares with a compulsory conversion clause		1,211	
Total of reserves included in Core capital: instruments and reserves		1,639	
of which: general reserve for loan losses included in Core capital		196	
of which: eligible provision included in Core capital		1,442	
Eligible noncumulative perpetual preferred shares subject to transitional arrangements			
(amount allowed to be included in Core capital: instruments and reserves)		—	
Eligible capital instruments subject to transitional arrangements		144.005	
(amount allowed to be included in Core capital: instruments and reserves) Capital instruments issued through measures for capital enhancement by public institutions		144,965	
(amount allowed to be included in Core capital: instruments and reserves)			
Land revaluation excess after 55% discount (amount allowed to be included in Core capital: instruments and reserve	c)	_	
Core capital: instruments and reserves (A)		889,577	
Core capital: regulatory adjustments (2)	Ŧ	009,077	
Total amount of intangible assets (excluding those relating to mortgage servicing rights)	¥	2,411	¥ 3,863
of which: goodwill (including those equivalent)	-	780	+ 0,000
of which: other intangibles other than goodwill and mortgage servicing rights		1,631	3,863
Deferred tax assets that rely on future profitability excluding those arising		1,001	0,000
from temporary differences (net of related tax liability)		399	1,598
Shortfall of eligible provisions to expected losses		_	
Gain on sale of securitization		8,323	_
Gains and losses due to changes in own credit risk on fair valued liabilities		_	_
Prepaid pension cost		_	_
Investments in own shares (excluding those reported in the net assets section)		_	
Reciprocal cross-holdings in common equity		_	_
Investments in the capital banking, financial and insurance entities that are outside the scope of			
regulatory consolidation ("Other Financial Institutions"), net of eligible short positions, where the			
bank does not own more than 10% of the issued share capital (amount above the 10% threshold)		—	—
Amount exceeding the 10% threshold on specific items		_	-
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short position	IS	_	—
of which: mortgage servicing rights		-	-
of which: deferred tax assets arising from temporary differences (net of related tax liability)		_	-
Amount exceeding the 15% threshold on specific items	-		_
of which: significant investments in the common stock of Other Financial Institutions, net of eligible short position	IS	—	—
of which: mortgage servicing rights		_	-
of which: deferred tax assets arising from temporary differences (net of related tax liability) Core capital: regulatory adjustments (B)	¥	11,135	_
Capital (nonconsolidated)	÷	11,130	
Capital (nonconsolidated)((A)–(B))(C)	¥	878,442	
Risk-weighted assets [3]	+	070,442	
Total amount of credit risk-weighted assets	¥	5,057,118	
of which: total amount included in risk-weighted assets by transitional arrangements	Ŧ	(56,275)	
of which: intangible assets (excluding those relating to goodwill and mortgage servicing rights)		3,863	
of which: deferred tax assets that rely on future profitability excluding		0,000	
those arising from temporary differences (net of related tax liability)		1,598	
of which: prepaid pension cost			
of which: significant investments in the common stock of			
Other Financial Institutions (net of eligible short positions)		(61,737)	
of which: other than above		_	
Market risk (derived by multiplying the capital requirement by 12.5)		120,112	
Operational risk (derived by multiplying the capital requirement by 12.5)		183,098	
Credit risk adjustments			
Operational risk adjustments		_	
Total amount of Risk-weighted assets (D)	¥	5,360,329	
Capital ratio (nonconsolidated)			
Capital ratio (nonconsolidated)((C)/(D))		16.38%	

195

Millions of yen

Millions of yen

# QUANTITATIVE DISCLOSURE (CONSOLIDATED)

# 1. NAMES OF SUBSIDIARIES THAT ARE OUTSIDE THE SCOPE OF REGULATORY CONSOLIDATION WITH LOWER LEVEL OF CAPITAL THAN REQUIRED LEVEL OF ADEQUACY CAPITAL AND AMOUNT OF SHORTAGE

• There are no companies that are subject to the above.

#### 2. CAPITAL ADEQUACY

#### (1) AMOUNT OF REQUIRED CAPITAL FOR CREDIT RISK

Portfolios under the Standardized Approach (SA)

Portfolios under the Standardized Approach (SA)	Millions of yen		
	2016	2015	
As of March 31	Required capital amount	Required capital amount	
Shinsei Bank	¥ 12,841	¥ 10,369	
Subsidiaries	5,493	5,450	

Portfolios under the Internal Ratings-Based Approach (IRB)

		,			
	2016	2015			
As of March 31	Required capital amount	Required capita amount			
Corporate (Excluding Specialized Lending) <sup>1</sup>	¥ 162,181	¥ 168,100			
Specialized Lending <sup>2</sup>	73,682	90,666			
Sovereign	4,896	4,382			
Bank	11,539	13,107			
Residential mortgages	15,777	18,314			
Qualified revolving retails	74,524	82,899			
Other retails	142,801	134,112			
Equity	17,118	22,392			
Regarded (Fund)	20,287	24,047			
Securitization	27,199	18,923			
Purchase receivables	26,262	34,824			
Other assets	5,160	5,576			
CVA risk	9,352	8,300			
CCP risk	61	30			
Total	¥ 590,846	¥ 625,680			

1 "Corporate" includes "Small and Medium-sized Entities." 2 "Specialized Lending" refers to a claim whose source of recovery is solely dependent on the cash flow generated from a transaction such as a real estate nonrecourse loan.

# (2) AMOUNT OF REQUIRED CAPITAL FOR EQUITY EXPOSURE UNDER IRB

(2) AMOUNT OF REQUIRED CAPITAL FOR EQUITY EXPOSURE UNDER IRB	Millions of yen		
	2016	2015	
As of March 31	Required capital amount	Required capital amount	
Market-Based Approach Simplified Method	¥ 2,541	¥ 2,371	
PD/LGD Method	4,588	9,113	
RW100% Applied	0	0	
RW250% Applied	9,988	10,907	
Total	¥ 17,118	¥ 22,392	

### (3) AMOUNT OF REQUIRED CAPITAL FOR REGARDED-METHOD EXPOSURE UNDER IRB

	2016	2015	
As of March 31	Required capital amount	Required capital amount	
Look Through	¥ 2,299	¥ 3,307	
Revised Naivete Majority	12,851	15,499	
Simplified [400%]	993	1,080	
Simplified [1,250%]	4,143	4,158	
Total	¥ 20,287	¥ 24,047	

Data Section

# (4) AMOUNT OF REQUIRED CAPITAL FOR MARKET RISK

	2016	2015
As of March 31	Required capital amount	Required capital amount
The Standardized Approach	¥ 1,067	¥ 1,041
Interest rate risk	241	434
Equity position risk	2	7
FX risk	60	247
Securitization risk	762	351
The Internal Models Approach (IMA) (General Market Risk)	14,937	13,047

#### (5) AMOUNT OF REQUIRED CAPITAL FOR OPERATIONAL RISK

(5) AMOUNT OF REQUIRED CAPITAL FOR OPERATIONAL RISK	Millions	of yen
	2016	2015
As of March 31	Required capital amount	Required capital amount
The Standardized Approach	¥ 29,271	¥ 28,661
(6) TOTAL REQUIRED CAPITAL (DOMESTIC STANDARD)	Millions	; of yen
As of March 31	2016	2015
Total Required Capital (Risk-weighted Assets x 4%)	¥ 227,927	¥ 226,477

Millions of yen

# 3. CREDIT RISK EXPOSURE (EXCLUDING SECURITIZATION AND REGARDED EXPOSURE)

# (1) AMOUNT OF CREDIT RISK EXPOSURE

Geographic, Industries or Maturity

	_		2	016			20	15		
		Amount of Credit Risk Exposure				A	Amount of Credit Risk Exposure			
As of March 31		Total	Loans, etc.	Securities <sup>2</sup>	Derivatives <sup>3</sup>	Total	Loans, etc.1	Securities <sup>2</sup>	Derivatives <sup>3</sup>	
Manufacturing	¥	334,548	¥ 324,684	¥ 70	¥ 9,794	¥ 344,335	¥ 336,336	¥ 70	¥ 7,929	
Agriculture		627	627	_	_	666	666	_	_	
Mining		915	911	_	4	809	809	_	_	
Construction		49,473	49,436	36	_	49,868	49,831	36	—	
Electric power, gas, water supply		269,638	258,405	—	11,232	248,329	241,978	—	6,350	
Information and communication		55,866	55,846	_	19	60,856	60,835	—	20	
Transportation		207,921	203,786	1,999	2,135	215,110	209,561	1,998	3,550	
Wholesale and retail		194,848	186,504	_	8,343	184,451	180,284	—	4,166	
Finance and insurance		1,698,515	1,583,295	81,149	34,070	1,503,694	1,411,729	65,546	26,418	
Real estate		664,683	597,654	60,694	6,334	645,257	560,021	82,260	2,975	
Services		496,940	490,529	5,910	501	512,056	510,423	1,167	465	
Government		821,146	75,435	745,710	_	1,077,082	85,012	992,069	—	
Individuals		2,567,295	2,567,290	—	5	2,506,120	2,506,103	—	16	
Others		50,836	50,836	0	_	50,565	50,564	0	—	
Domestic Total		7,413,257	6,445,246	895,570	72,440	7,399,203	6,204,158	1,143,150	51,894	
Foreign		857,605	520,780	228,027	108,797	823,223	517,585	184,035	121,602	
Total	¥	8,270,862	¥ 6,966,026	¥ 1,123,597	¥181,238	¥ 8,222,427	¥ 6,721,744	¥ 1,327,185	¥ 173,496	
To 1 year		1,176,359	1,052,965	97,231	26,163	1,273,422	1,121,689	129,406	22,325	
1 to 3 years		1,591,680	1,332,226	218,828	40,625	1,675,154	1,487,174	147,307	40,672	
3 to 5 years		1,335,271	937,858	376,842	20,570	1,472,888	827,437	618,228	27,222	
Over 5 years		2,754,249	2,229,711	430,659	93,878	2,598,753	2,083,562	431,914	83,276	
Undated		1,413,301	1,413,265	36	_	1,202,207	1,201,880	327	_	
Total	¥	8,270,862	¥ 6,966,026	¥ 1,123,597	¥181,238	¥ 8,222,427	¥ 6,721,744	¥ 1,327,185	¥ 173,496	

Millions of yen

About the Shinsei Bank Group

1 Excluding purchased receivables.

2 Excluding equity exposures. 3 Credit equivalent amount basis.

# (2) AMOUNT OF DEFAULT EXPOSURE BEFORE PARTIAL WRITE-OFF

Geographic, Industries	Millior	ns of yen 2015	
	2016		
As of March 31	Default Exposure	e Default Exposure	
Manufacturing	¥ 2,305	¥ 3,039	
Agriculture	25	19	
Mining	—	—	
Construction	1,399	1,788	
Electric power, gas, water supply	—	—	
Information and communication	37	537	
Transportation	2,042	1,735	
Wholesale and retail	2,728	2,674	
Finance and insurance	2,274	4,849	
Real estate	30,824	51,037	
Services	2,589	27,435	
Government	-	—	
Individuals	137,414	138,330	
Others	6,109	5,154	
Domestic Total	187,751	236,601	
Foreign	33,841	30,267	
Total	¥ 221,593	¥ 266,868	

# (3) AMOUNT OF LOAN LOSS RESERVES (GENERAL, SPECIFIC AND COUNTRY RISK) BEFORE PARTIAL WRITE-OFF

	Millions of yen						
	2016	2016			2015		
As of March 31	Start Amount Change An	mount End Amount	Start Amount	Change Amount	End Amount		
General	¥ 60,283 ¥ 4,2	259 ¥ 64,543	¥ 59,809	¥ 474	¥ 60,283		
Specific	186,748 (41,0	074) 145,673	227,478	(40,730)	186,748		
Country	0	(0) 0	0	—	0		
Total	¥ 247,033 ¥ (36,8	315) ¥ 210,218	¥ 287,288	¥ (40,255)	¥ 247,033		

		2016				20	)15	
		Reserve Amount Reserve Amount			Amount			
As of March 31	Total	General	Specific	Country	Total	General	Specific	Country
Domestic	¥ 172,811	¥ 56,813	¥ 115,998	¥ —	¥ 211,173	¥ 54,246	¥ 156,927	¥ —
Foreign	37,406	7,730	29,675	0	35,859	6,037	29,821	0
Total	¥ 210,218	¥ 64,543	¥ 145,673	¥ 0	¥ 247,033	¥ 60,283	¥ 186,748	¥ 0

Millions of yen

Industries	Millions	s of yen	
	2016	2015	
As of March 31	Reserve Amount	Reserve Amount	
Manufacturing	¥ 5,035	¥ 4,942	
Agriculture	26	33	
Mining	5	4	
Construction	1,017	1,263	
Electric power, gas, water supply	517	673	
Information and communication	257	553	
Transportation	2,823	1,482	
Wholesale and retail	3,669	3,786	
Finance and insurance	1,658	1,239	
Real estate	5,499	40,513	
Services	5,957	15,284	
Government	43	59	
Individuals	138,418	131,465	
Others	4,769	6,635	
Foreign	37,406	35,859	
Non-classified	3,111	3,232	
Total	¥ 210,218	¥ 247,033	

# (4) AMOUNT OF WRITE-OFFS

Industries	Million	is of yen
	FY2015	FY2014
	Amount of write-off	Amount of write-off
Manufacturing	¥ 152	¥ 393
Agriculture	1	
Mining	—	
Construction	30	18
Electric power, gas, water supply	—	
Information and communication	0	14
Transportation	52	73
Wholesale and retail	102	287
Finance and insurance	—	25,997
Real estate	21,566	6,566
Services	110	474
Government	—	
Individuals	27,081	27,454
Others	2	0
Foreign	1,530	3,641
Non-classified	-	
Total	¥ 50,630	¥ 64,922

# (5) AMOUNT OF EXPOSURES UNDER SA (AFTER CREDIT RISK MITIGATION)

		Millions	s of yen		
	20	2015			
As of March 31	Rated	Unrated	Rated	Unrated	
0%	¥ 346	¥ 8,878	¥ 254	¥ 7,592	
10%	_	_	_	—	
20%	30,650	29	37,095	30	
35%	_	5,028	_	8,877	
50%	93	3,321	134	3,123	
75%	_	250,718	_	209,504	
100%	444	29,457	431	26,012	
150%	_	1,095	_	1,343	
350%	_	-	_	_	
1,250%	_	_	_	_	
Total	¥ 31,535	¥ 298,530	¥ 37,916	¥ 256,484	

Millions of yen

# QUANTITATIVE DISCLOSURE (CONSOLIDATED) (continued)

# (6) SPECIALIZED LENDING EXPOSURE UNDER SLOTTING CRITERIA AND EQUITY EXPOSURE UNDER MARKET-BASED SIMPLIFIED METHOD

Specialized lending excluding high-volatility commercial real estate	Millions of yen				
As of March 31	2016	2015			
Risk weight ratio	Amount of Exposure	Amount of Exposure			
50%	¥ 54,025	¥ 20,748			
70%	393,794	255,902			
90%	72,602	155,693			
115%	48,199	88,302			
250%	35,081	35,683			
0% (Default)	36,295	33,196			
Total	¥ 639,998	¥ 589,527			

Specialized lending for high-volatility commercial real estate

As of March 31	2016	2015
Risk weight ratio	Amount of Exposure	Amount of Exposure
70%	¥ 4,646	¥ 5,157
95%	3,300	1,873
120%	5,276	1,270
140%	14,328	16,532
250%	9,055	20,944
0% (Default)	_	26,364
Total	¥ 36,606	¥ 72,143

Equity exposure under Market-Based Simplified Method

Equity exposure under Market-Based Simplified Method	Millions of yen       2016     2015       Amount of Exposure     Amount of Exposure				
As of March 31	2016				
Risk weight ratio		Amount of Exposure			
300%	¥ 2,192	¥2,332			
400%	5,848	5,243			
Total	¥ 8,040	¥ 7,575			

# (7) PORTFOLIOS UNDER IRB EXCLUDING THE AMOUNT OF EXPOSURES UNDER SA (AFTER CREDIT RISK MITIGATION)

• Estimated average PD, LGD, Risk Weight Ratio and Exposure at Default (EAD) (on-balance and off-balance) for Corporate, Sovereign and Bank exposure

Corporate
-----------

Corporate		Millions of yen (except percentages)												
As of March 31			2016			2015								
Credit Rating	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)				
0–4	0.17%	44.90%	42.67%	¥ 1,603,018	¥ 178,243	0.18%	44.87%	44.25%	¥ 1,485,176	¥ 182,793				
5–6	1.87%	44.06%	98.25%	594,394	51,808	1.93%	44.10%	99.92%	617,908	35,299				
9A	10.10%	45.48%	196.10%	113,644	2,058	10.47%	44.86%	196.11%	105,670	3,668				
Default	100.00%	44.13%	-	27,560	1,022	100.00%	44.35%	_	42,717	2,160				

Sovereign		Millions of yen (except percentages)												
As of March 31			2016			2015								
Credit Rating	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)				
0–4	0.00%	45.00%	2.76%	¥ 2,057,660	¥ 2,542	0.00%	44.99%	2.45%	¥ 2,059,322	¥ 1,797				
5–6	_	_	_	_	—	0.62%	45.00%	80.71%	0	165				
9A	10.10%	45.00%	176.47%	31	—		—	—	—	—				
Default	100.00%	45.00%	_	13	—	100.00%	45.00%	—	15	—				

Bank	Millions of yen (except percentages)												
As of March 31			2016			2015							
Credit Rating	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)			
0–4	0.10%	45.00%	39.55%	¥ 180,231	¥ 137,956	0.11%	39.83%	31.47%	¥ 304,787	¥ 148,975			
5–6	1.00%	45.00%	75.50%	5,388	524	1.16%	45.00%	80.96%	8,055	492			
9A	10.10%	45.00%	192.87%	994	510	10.47%	45.00%	196.24%	662	31			
Default	_	—	_	_	—	100.00%	45.00%	_	42	—			

• Estimated average PD, risk weight ratio and amount of exposure for equity exposure under PD/LGD method

	Millions of yen (except percentages)										
As of March 31		20	16	2015							
Credit Rating	PD	LGD	<b>Risk Weight</b>	Amount	PD	LGD	Risk Weight	Amount			
0-4	0.12%	90.00%	239.14%	¥ 16,279	0.12%	90.00%	231.50%	¥ 14,568			
5–6	1.07%	90.00%	313.04%	4,352	1.08%	90.00%	311.29%	6,109			
9A	10.10%	90.00%	584.17%	264	10.47%	90.00%	792.93%	6,436			
Default	100.00%	90.00%	1,125.00%	0	100.00%	90.00%	1,125.00%	327			

Millions of yen

## QUANTITATIVE DISCLOSURE (CONSOLIDATED) (continued)

• Estimated average PD, LGD, risk weight ratio, Exposure at Default (EAD) (on- and off-balance), amount of undrawn commitments and estimated average Credit Conversion Factors (CCF) of undrawn commitments for residential mortgage exposure, qualified revolving retail exposure and other retail exposure

Residential mortgage exposure

	Millions of yen (except percentages)													
As of March 31				2016	6	2015								
Pool	PD	LGD	Risk Weight	EAD (On-balance) (Of	EAD f-balance)	Undrawn Amount	Commitment CCF	PD	LGD	Risk Weight	EAD (On-balance) (O	EAD If-balance)	Undrawn Amount	Commitment CCF
Normal	0.29%	20.13%	11.63%	¥ 1,211,686	¥ 5,118	¥ —	_	0.32%	22.64%	14.33%	¥ 1,168,036 ¥	6,002	¥—	
Need caution	67.55%	26.34%	90.52%	1,865	118	—	—	68.63%	31.42%	105.62%	1,934	150	_	
Default	100.00%	45.69%	48.95%	4,584	142	—	—	100.00%	45.50%	54.59%	4,501	94		

#### Qualified revolving retail exposure

Qualified revolving retail exposure Millions of yen (exce								(except percentages)						
As of March 31				2	016					20	15			
Pool	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	Undrawn Amount	Commitment CCF	: PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	Undrawn Amount	Commitment CCF
Normal	4.46%	70.60%	69.31%	¥ 293,495	¥108,367 ¥	£ 2,308,34	4 4.69%	5.18%	71.16%	76.08%	¥308,492	¥ 112,492	¥ 2,267,164	4.96%
Need caution Default	81.78% 100.00%	77.26% 74.67%	106.03%	1,800 48,739	1	2,51	7 0.06%	81.53% 100.00%		109.11%	= 1 000	2	1,547	0.13%

Other retail ex	retail exposure Millions of yen (except percentages)													
As of March 31				20	16						20	)15		
Pool	PD	LGD	Risk Weight	EAD (On-balance)	EAD Off-balance)	Undrawn Amount	Commitment CCF	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	Undrawn Amount	Commitment CCF
Normal	2.81%	61.34%	79.24%	¥ 441,961	¥ 571,619	¥ 59,82	7 1.18%	2.61%	59.86%	76.03%	¥386,544	¥ 575,257 ¥	≨ 33,650	1.12%
Need caution	73.96%	51.08%	89.90%	6,477	2,012	:	<b>0.49%</b>	75.24%	49.90%	84.81%	6,711	2,250	3	0.15%
Default	100.00%	56.91%	0.84%	92,218	537	-		100.00%	56.56%	_	92,410	606	_	_

Note: LGD is shown after credit risk mitigation

#### (8) COMPARATIVE RESULTS OF ACTUAL LOSSES AND EXPECTED LOSSES FOR THE LAST THREE YEARS UNDER F-IRB APPROACH

Corporate, Sovereign & Bank		

	FY2015	FY2014	FY2013
Results of actual losses (a)	¥ 2,300	¥ 1,838	¥ 1,323
Expected losses (b)	10,399	11,666	13,958
Differences ((b) - (a))	8,098	9,827	12,635

Retail		Millions of yen		
	FY2015	FY2014	FY2013	
Results of actual losses (a)	¥ 16,089	¥ 17,128	¥ 16,079	
Expected losses (b)	33,658	41,380	40,932	
Differences ((b) - (a))	17,569	24,252	24,853	

The above matrix shows the results of default (downgrade below substandard) losses (increase of reserve, write-offs and loss on sale) for the twelve-month period ended March 31, 2014, 2015 and 2016 for the Bank Group's non-default exposures at the start of the twelve-month period, with expected losses. The exposures for Housing Loans are calculated through the F-IRB approach starting from March 31, 2015.

Strategies Supporting Corporate Value

# 4. CREDIT RISK MITIGATION (CRM)

# (1) COVERED AMOUNT OF CRM BY COLLATERAL FIRB

FIRB	Millions of yen				
	<b>2016</b> 2015				
As of March 31	Eligible financial collateral	Other eligible FIRB collateral	Eligible financial collateral	Other eligible FIRB collateral	
Corporate	¥ 2,729	¥ 173,649	¥ 3,166	¥ 169,300	
Sovereign	_	_			
Bank	—	—	53,216	—	
Total	¥ 2,729	¥ 173,649	¥ 56,382	¥ 169,300	

# (2) COVERED AMOUNT OF CRM BY GUARANTEE OR CREDIT DERIVATIVES

IRB	Million	is of yen		
As of March 31	2016	2015		
Corporate	¥ 1,572	¥ 1,585		
Sovereign	23,917	42,786		
Bank	_	30,000		
Residential mortgages	_	_		
Qualified revolving retail	—	—		
Other retail	_	_		
Total	¥ 25,490	¥ 74,371		

# **5. COUNTERPARTY CREDIT RISK OF DERIVATIVES**

	Million	s of yen
As of March 31	2016	2015
Total amount of gross positive fair value	¥ 448,188	¥ 422,895
Amount of gross add-on	124,394	136,372
EAD before CRM	572,583	559,268
FX-related	183,669	207,781
Interest-related	340,378	302,031
Equity-related	28,441	10,518
Commodity-related	—	
Credit derivatives	20,044	38,913
Others	49	22
Amount of net	391,381	385,771
EAD after net	181,201	173,496
Amount covered collateral	_	_
EAD after CRM	181,201	173,496

Note: Current Exposure Method

#### · Notional amount of credit derivatives which have counterparty risk

As of March 31	<b>2016</b> 2015			15
Notional amount	Protection-buy	Protection-sell	Protection-buy	Protection-sell
Single name	¥ 165,094	¥ 133,041	¥ 217,297	¥ 192,363
Multi name	49,500	43,500	62,976	50,976

Millions of yen

Not applicable for the following items;

# • Amount covered collateral

• Notional amount of credit derivatives which cover exposures by CRM

# 6. SECURITIZATION

#### SECURITIZATION EXPOSURE ORIGINATED BY THE BANK GROUP (CREDIT RISK)

(1) Amount of original assets

Securitization by transfer of assets

	Millions	Millions of yen		
As of March 31	2016	2015		
Type of original assets	Amount of original assets	Amount of original assets		
Residential mortgages	¥ 81,632	¥ 107,833		
Consumer loans	<u> </u>			
Commercial real estate loans	_	_		
Corporate loans	<u> </u>	26,026		
Others	_	_		
Total	¥ 81,632	¥ 133,859		

Note: Includes originally securitized assets originated by the Bank Group, even though the Bank Group had no exposure to these particular assets.

(2) Amount of original assets in default or past due 3 months or more

Securitization by transfer of assets	Millions of yen			
As of March 31	2	016	2	2015
Type of original assets	Amoun	t of Default	Amount	t of Default
Residential mortgages	¥	470	¥	508
Consumer loans		—		_
Commercial real estate loans		—		_
Corporate loans		—	2	6,026
Others		-		_
Total	¥	470	¥ 2	6,535

Note: Includes originally securitized assets originated by the Bank Group, even though the Bank Group had no exposure to these particular assets.

(3) Amount of securitization exposure the Bank Group has by type of original assets

Securitization by transfer of assets

Excluding resecuritization	Millions of yen			
As of March 31	2016	2015		
Type of original assets	Amount of Exposure	Amount of Exposure		
Residential mortgages	¥ 45,866	¥ 55,858		
Consumer loans	_			
Commercial real estate loans	_	_		
Corporate loans	—	1,334		
Others	—	—		
Total	¥ 45,866	¥ 57,193		

Resecuritization	Millions	of yen
As of March 31	2016	2015
Type of original assets	Amount of Exposure	Amount of Exposure
Residential mortgages	¥ —	¥ —
Consumer loans	_	—
Commercial real estate loans	—	_
Corporate loans	—	_
Others	_	_
Total	¥ —	¥ —

(4) Amount of securitization exposure and required capital the Bank Group has by risk weight ratio Securitization by transfer of assets

Excluding resecuritization exposure	Millions of yen			ons of yen
As of March 31	2	016	2015	
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount
To 12%	¥ 27,406	¥ 124	¥ 23,229	¥ 61
Over 12% to 20%	13,309	196	12,117	138
Over 20% to 50%	4,934	162	21,691	542
Over 50% to 75%	—	—	_	—
Over 75% to 100%	—		_	
Over 100% to 250%	_	_	20	2
Over 250% to 425%	216	62	133	45
Over 425% under 1,250%	_	_	_	
Total	¥ 45,866	¥ 545	¥ 57,193	¥ 789

#### Resecuritization exposure

As of March 31		2016		2015	
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount	
To 30%	¥ —	¥ —	¥ —	¥ —	
Over 30% to 50%	_	—	_	_	
Over 50% to 100%	_	_	_	_	
Over 100% to 225%	_	_	_	_	
Over 225% to 500%	_	_	_	_	
Over 500% under 1,250%	_	_		_	
Total	¥ —	¥ —	¥ —	¥ —	

Millions of yen

(5) Amount of increase of capital by securitization (to be deducted from capital)

	Millions of yen		
As of March 31	2016	2015	
Type of original assets	Amount	Amount	
Residential mortgages	¥ 8,289	¥ 8,323	
Consumer loans	—	—	
Commercial real estate loans	_		
Corporate loans	—	—	
Others	_	_	
Total	¥ 8,289	¥ 8,323	

(6) Amount of securitization exposure applied risk weight 1,250%

	Million	Millions of yen		
is of March 31	2016	2015		
Type of original assets	Amount	Amount		
Residential mortgages	¥ 1,934	¥ 1,901		
Consumer loans	_	_		
Commercial real estate loans	—	—		
Corporate loans	_	_		
Others	-			
Total	¥ 1,934	¥ 1,901		

Not applicable for the following items;

- · Amount of assets held for securitization trade
- Summary of current year's securitization activities
- · Amount of recognized gain/loss by original asset type during FY2015
- Securitization exposure subject to early amortization
- Credit risk mitigation for resecuritization exposure

#### SECURITIZATION EXPOSURE IN WHICH THE BANK GROUP INVESTS

(1) Amount of securitization exposure the Bank Group has by type of original asset

Excluding resecuritization exposure

Excluding resecuritization exposure	Millions of yen	
As of March 31	2016	2015
Type of original assets	Amount of Exposure	Amount of Exposure
Residential mortgages	¥ —	¥ —
Consumer loans	—	
Commercial real estate loans	66,929	22,650
Corporate loans	18,701	12,998
Others	19,794	30,926
Total	¥ 105,425	¥ 66,575

#### Resecuritization exposure

Resecuritization exposure	Millions	of yen	
As of March 31	2016	2015	
Type of original assets	Amount of Exposure	Amount of Exposure	
Residential mortgages	¥ —	¥ —	
Consumer loans	_	_	
Commercial real estate loans	20,000	20,468	
Corporate loans	6,361	12,782	
Others	—		
Total	¥ 26,361	¥ 33,250	

Strategies Supporting Corporate Value

dequacy Requirement (Basel III (Market Discipline) Disclos Data Section

(2) Amount of securitization exposure and required capital for the Bank Group has by risk weight ratio

Excluding resecuritization exposure	Millions of yen			
As of March 31	2	2016	2015	
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount
To 12%	¥ 38,495	¥ 240	¥ 36,518	¥ 216
Over 12% to 20%	_	_	7,406	94
Over 20% to 50%	20,351	771	_	—
Over 50% to 75%	_	_	_	_
Over 75% to 100%	_	_	_	—
Over 100% to 250%	24,996	3,977	19,848	3,160
Over 250% to 425%	6,081	1,804	2,801	960
Over 425% under 1,250%	15,500	7,047		—
Total	¥105,425	¥13,841	¥ 66,575	¥ 4,432

Resecuritization exposure	Millions of yen				
As of March 31		2016		2015	
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount	
То 30%	¥ 6,361	¥ 107	¥ 13,250	¥ 233	
Over 30% to 50%	_	_	_	_	
Over 50% to 100%	20,000	1,023	20,000	1,087	
Over 100% to 225%	—	—	_	_	
Over 225% to 500%	—	_	_	_	
Over 500% under 1,250%	—	—	_	_	
Total	¥ 26,361	¥ 1,131	¥ 33,250	¥ 1,321	

(3) Amount of securitization exposure applied risk weight 1,250%

	Millions	Millions of yen		
s of March 31	2016	2015		
Type of original assets	Amount	Amount		
Residential mortgages	¥ 1,258	¥ 1,892		
Consumer loans	_			
Commercial real estate loans		_		
Corporate loans	6	32		
Others		_		
Total	¥ 1,264	¥ 1,924		

Not applicable for the following items;

Credit risk mitigation for resecuritization exposure

# SECURITIZATION EXPOSURE IN WHICH THE BANK GROUP INVESTS (MARKET RISK)

# (1) Amount of securitization exposure the Bank Group has by type of original asset

Millions of yen		
2016	2015	
Amount of Exposure	Amount of Exposure	
¥ 16,932	¥ 18,159	
5,603	_	
—	_	
—	—	
—	—	
¥ 22,536	¥ 18,159	
	2016 Amount of Exposure ¥ 16,932 5,603 — — —	

Resecuritization exposure	Millions	of yen
As of March 31	2016	2015
Type of original assets	Amount of Exposure	Amount of Exposure
Residential mortgages	¥1,319	¥ 1,876
Consumer loans	<u> </u>	_
Commercial real estate loans	—	_
Corporate loans	—	—
Others	—	—
Total	¥1,319	¥ 1,876

(2) Amount of securitization exposure and required capital for the Bank Group has by risk weight ratio Excluding resecuritization exposure

Millions of yen				
2	2016		2015	
Amount	Required capital amount	Amount	Required capital amount	
¥ 16,932	¥ 270	¥ 18,159	¥ 290	
_	_		_	
5,603	448		_	
—	_	_	_	
¥ 22,536	¥ 719	¥ 18,159	¥ 290	
	Amount ¥ 16,932  5,603 	2016 Amount Required capital amount ¥ 16,932 ¥ 270  5,603 448 	2016         2           Required capital amount         Amount           ¥ 16,932         ¥ 270         ¥ 18,159           5,603         448         —	

#### Resecuritization exposure

heseedhization exposure	Millions of yen			
As of March 31	2016		2015	
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount
3.2%	¥ 1,291	¥ 41	¥ 1,847	¥ 59
8%	28	2	28	2
18%	—	_	—	_
52%	—	_	—	—
Total	¥ 1,319	¥ 43	¥ 1,876	¥ 61

Not applicable for the following items;

• Amount of securitization exposure targeted for comprehensive risk

• Amount of securitization exposure which should be deducted from capital under the Accord Article 302.5.2

# 7. MARKET RISK (UNDER INTERNAL MODEL APPROACH)

# (1) VAR AT THE END OF MARCH 2016 AND MARCH 2015 AND THE HIGH, MEAN AND LOW VAR

	Million	Millions of yen	
As of March 31	2016	2015	
VaR at term end	¥ 1,214	¥ 976	
VaR through this term			
High	2,346	1,662	
Mean	1,626	977	
Low	1,017	468	

# (2) STRESSED VAR AT THE END OF MARCH 2016 AND MARCH 2015 AND THE HIGH, MEAN AND LOW VAR

	Million	Millions of yen	
As of March 31	2016	2015	
VaR at term end	¥ 2,587	¥ 2,595	
VaR through this term			
High	5,219	4,939	
Mean	3,859	3,065	
Low	2,393	1,673	

The trading portfolio experienced no losses that exceeded the specified VaR threshold.

Not applicable for the following items;

• The amount of required capital related to additional risk and comprehensive risk as of the period-end, as well as the maximum, minimum and average values for the amount of required capital for additional risk and comprehensive risk during the disclosure period

# 8. EQUITY EXPOSURE IN BANKING BOOK

#### (1) BOOK VALUE AND FAIR VALUE

(1) BOOK VALUE AND FAIR VALUE	Millions of yen	
As of March 31	2016	2015
Market-based approach		
Listed equity exposure	¥ 2,192	¥ 2,332
Unlisted equity exposure	5,848	5,243
PD/LGD method		
Listed equity exposure	12,001	11,566
Unlisted equity exposure	8,894	13,142

#### (2) GAIN OR LOSS ON SALE OR DEPRECIATION OF EQUITY EXPOSURE

	FY2015	FY2014	
Gain (loss) on sale	¥ 2,351	¥ 7,236	
Loss of depreciation	840	684	

Millions of yen

# (3) UNREALIZED GAIN OR LOSS WHICH IS RECOGNIZED ON BALANCE SHEET AND NOT RECOGNIZED ON PROFIT AND LOSS STATEMENT Millions of year

	IVIIIIUI	WITHOUS OF YELL	
As of March 31	2016	2015	
Unrealized gain (loss)	¥ 9,777	¥ 13,497	

#### (4) AMOUNT FOR EACH PORTFOLIO CLASSIFICATION OF EQUITY EXPOSURE

	Millions	Millions of yen	
As of March 31	2016	2015	
Market-based approach	¥ 8,040	¥ 7,575	
PD/LGD Method	20,896	24,714	
RW100% Applied	1	1	
RW250% Applied	47,115	51,449	

### Not applicable for the following items;

#### • UNREALIZED GAIN OR LOSS WHICH IS NOT RECOGNIZED BOTH ON BALANCE SHEET AND ON PROFIT AND LOSS STATEMENT

# 9. AMOUNT OF REGARDED EXPOSURE UNDER THE ACCORD ARTICLE 167

	Millions of yen	
As of March 31	2016	2015
Regarded exposure (fund)	¥ 51,638	¥ 58,846

# 10. INTEREST RATE RISK IN THE BANKING BOOK (IRRBB) THE INCREASE/DECREASE IN ECONOMIC VALUE FOR UPWARD/DOWNWARD RATE SHOCKS ACCORDING TO MANAGEMENT'S METHOD FOR IRRBB

Change in economic values from a 2% interest-rate shock on the banking book:

	Billions	of yen
As of March 31	2016	2015
JPY	¥ (98.1)	¥ (106.0)
USD	(3.1)	(1.4)
Others	(3.3)	(1.4)
Total	¥ (104.6)	¥ (109.0)

# **QUANTITATIVE DISCLOSURE (NONCONSOLIDATED)**

# **1. CAPITAL ADEQUACY**

# (1) AMOUNT OF REQUIRED CAPITAL FOR CREDIT RISK

Portfolios under the Standardized Approach (SA) Millions of yen 2016 2015 Required capital amount Required capital amount As of March 31 Shinsei Bank ¥ 12,841 ¥ 10,369 12,346 Shinsei Bank Card Loan Lake 10,062 495 307 Others

Portfolios under the Internal Ratings-Based Approach (IRB)

	2016	2015
As of March 31	Required capital amount	Required capital amount
Corporate (Excluding Specialized Lending) <sup>1</sup>	¥ 136,558	¥ 147,278
Specialized Lending <sup>2</sup>	70,605	88,974
Sovereign	4,874	4,350
Bank	11,177	12,803
Residential mortgages	14,713	17,112
Qualified revolving retails	-	—
Other retails	3	5
Equity	124,761	141,855
Regarded (Fund)	14,643	16,826
Securitization	28,545	20,298
Purchase receivables	26,206	34,656
Other assets	2,106	2,139
CVA risk	9,176	8,200
CCP risk	61	30
Total	¥ 443,434	¥ 494,534

1 "Corporate" includes "Small and Medium-sized Entities." 2 "Specialized Lending" refers to a claim whose source of recovery is solely dependent on the cash flow generated from a transaction such as a real estate nonrecourse loan.

### (2) AMOUNT OF REQUIRED CAPITAL FOR EQUITY EXPOSURE UNDER IRB

	2016	2015
As of March 31	Required capital amount	Required capital amount
Market-Based Approach Simplified Method	¥ 5,215	¥ 7,407
PD/LGD Method	119,545	134,239
RW100% Applied	0	0
RW250% Applied	—	209
Total	¥ 124,761	¥ 141,855

# (3) AMOUNT OF REQUIRED CAPITAL FOR REGARDED-METHOD EXPOSURE UNDER IRB

	2016	2015
As of March 31	Required capital amount	Required capital amount
Look Through	¥ 2,299	¥ 3,468
Revised Naivete Majority	6,589	6,777
Simplified [400%]	1,611	2,421
Simplified [1,250%]	4,142	4,158
Total	¥ 14,643	¥ 16,826

Millions of yen

Millions of yen

Millions of yen

Millions of yen

# QUANTITATIVE DISCLOSURE (NONCONSOLIDATED) (continued)

(4) AMOUNT OF REQUIRED CAPITAL FOR MARKET RISK

	2016	2015
As of March 31	Required capital amount	Required capital amount
The Standardized Approach	¥ 207	¥ 462
Interest rate risk	170	238
Equity position risk	2	7
FX risk	34	216
Securitization risk	—	—
The Internal Models Approach (IMA) (General Market Risk)	11,546	9,146

### (5) AMOUNT OF REQUIRED CAPITAL FOR OPERATIONAL RISK

(5) AMOUNT OF REQUIRED CAPITAL FOR OPERATIONAL RISK	Millions	of yen	
	2016	2015	
As of March 31	Required capital amount	Required capital amount	
The Standardized Approach	¥ 15,401	¥ 14,647	
(6) TOTAL REQUIRED CAPITAL (DOMESTIC STANDARD)	Millions	s of yen	

	WIIIIOII	s or yen
As of March 31	2016	2015
Total Required Capital (Risk-weighted Assets x 4%)	¥ 208,342	¥ 214,413

# 2. CREDIT RISK EXPOSURE (EXCLUDING SECURITIZATION AND REGARDED EXPOSURE)

#### (1) AMOUNT OF CREDIT RISK EXPOSURE

Geographic, Industries or Maturity					Million	s of yen			
			2	)16			20	015	
		An	nount of Crea	lit Risk Expos	ure	A	mount of Crea	dit Risk Exposu	re
As of March 31	To	al	Loans,etc. <sup>1</sup>	Securities <sup>2</sup>	Derivatives <sup>3</sup>	Total	Loans,etc.1	Securities <sup>2</sup>	Derivatives <sup>3</sup>
Manufacturing	¥ 267	,959	¥ 258,095	¥ 70	¥ 9,794	¥ 278,685	i ¥ 270,686	¥ 70	¥ 7,929
Agriculture		169	169	—	_	132	132	—	—
Mining		428	423	—	4	259	259	—	—
Construction	9	,678	9,678	_	_	9,842	9,842	—	—
Electric power, gas, water supply	260	6,378	255,145	—	11,232	247,591	241,241	—	6,350
Information and communication	38	8,496	38,476	—	19	42,732	42,711	—	20
Transportation	176	6,640	172,505	1,999	2,135	186,061	180,511	1,998	3,550
Wholesale and retail	117	,520	109,176	_	8,343	108,661	104,495	_	4,166
Finance and insurance	1,804	,912	1,688,060	83,771	33,081	1,622,557	1,518,915	76,651	26,991
Real estate	657	,934	590,906	60,694	6,334	649,741	564,505	82,260	2,975
Services	389	,204	382,775	5,802	627	409,153	407,227	1,060	865
Government	811	,881	66,170	745,710	_	1,066,469	74,400	992,069	_
Individuals	1,218	8,553	1,218,548	—	5	1,175,745	1,175,728	—	16
Others		26	26	_	_	30	30	—	—
Domestic Total	5,759	,785	4,790,160	898,047	71,577	5,797,665	4,590,688	1,154,110	52,867
Foreign	835	645,	484,084	245,706	105,854	803,845	483,799	202,044	118,002
Total	¥ 6,59	<b>6,430</b>	¥ 5,274,244	¥ 1,143,754	¥ 177,431	¥ 6,601,511	¥ 5,074,487	¥ 1,356,154	¥ 170,869
To 1 year	1,022	2,567	896,251	99,853	26,462	1,130,857	978,894	129,406	22,555
1 to 3 years	1,198	8,876	923,724	236,507	38,644	1,219,128	1,031,626	147,307	40,194
3 to 5 years	1,07	,351	674,389	376,734	20,228	1,239,396	578,027	636,129	25,239
Over 5 years	2,230	,994	1,708,238	430,659	92,096	2,145,282	1,630,487	431,914	82,879
Undated	1,07	,640	1,071,640	_	_	866,847	855,451	11,395	_
Total	¥ 6,59	,430	¥ 5,274,244	¥ 1,143,754	¥ 177,431	¥ 6,601,511	¥ 5,074,487	¥ 1,356,154	¥ 170,869

Excluding purchased receivables.
 Excluding equity exposures.
 Gredit equivalent amount basis.

# (2) AMOUNT OF DEFAULT EXPOSURE BEFORE PARTIAL WRITE-OFF

Geographic, Industries	Millior	Millions of yen		
	2016	2015		
As of March 31	Default Exposure	e Default Exposure		
Manufacturing	¥ 1,271	¥ 1,438		
Agriculture	-	_		
Mining	-	—		
Construction	-	_		
Electric power, gas, water supply	-	—		
Information and communication	33	533		
Transportation	1,483	3		
Wholesale and retail	1,362	1,584		
Finance and insurance	2,260	4,842		
Real estate	30,619	50,474		
Services	1,387	25,665		
Government	-	—		
Individuals	4,993	6,232		
Others	-	—		
Domestic Total	43,412	90,774		
Foreign	30,481	30,267		
Total	¥ 73,893	¥ 121,042		

#### (3) AMOUNT OF LOAN LOSS RESERVES (GENERAL, SPECIFIC AND COUNTRY RISK) BEFORE PARTIAL WRITE-OFF

		Million	ns of yen				
	2016	2016			2015		
As of March 31	Start Amount Change Amou	nt End Amount	Start Amount	Change Amount	End Amount		
General	¥ 19,314 ¥ 2,34	¥ 21,654	¥ 19,937	¥ (623)	¥ 19,314		
Specific	83,232 (42,55)	<sup>'</sup> ) 40,675	127,075	(43,843)	83,232		
Country	0 ((	) 0	0	—	0		
Total	¥ 102,547 ¥ (40,21)	') ¥ 62,330	¥ 147,013	¥ (44,466)	¥ 102,547		

Geographic				Millio	ns of yen			
		20	016			20	15	
As of March 31	Total	General	Specific	Country	Total	General	Specific	Country
Domestic	¥ 26,092	¥ 14,608	¥ 11,483	¥ —	¥ 68,605	¥ 14,175	¥ 54,430	¥ —
Foreign	36,238	7,046	29,191	0	33,941	5,138	28,802	0
Total	¥ 62,330	¥ 21,654	¥ 40,675	¥ 0	¥ 102,547	¥ 19,314	¥ 83,232	¥ 0

Industries	Million	Millions of yen			
	2016	<b>016</b> 20			
As of March 31	Reserve Amount	Reser	ve Amount		
Manufacturing	¥ 2,754	¥	2,177		
Agriculture	1		0		
Mining	2		1		
Construction	47		44		
Electric power, gas, water supply	499		670		
Information and communication	136		414		
Transportation	1,864		788		
Wholesale and retail	1,864		2,089		
Finance and insurance	2,375		2,018		
Real estate	5,258		39,747		
Services	3,112		11,960		
Government	—		_		
Individuals	4,265		4,784		
Others	3,907		3,908		
Foreign	36,238		33,941		
Non-classified	—		_		
Total	¥ 62,330	¥ 1	02,547		

# (4) AMOUNT OF WRITE-OFFS

	'
Industries	

Industries	Millions	s of yen
	FY2015	FY2014
	Amount of write-off	Amount of write-off
Manufacturing	¥ —	¥ 263
Agriculture	_	
Mining	—	—
Construction	_	—
Electric power, gas, water supply	—	
Information and communication	_	—
Transportation	3	56
Wholesale and retail	0	25
Finance and insurance	—	25,997
Real estate	21,488	6,563
Services	0	—
Government	_	
Individuals	377	83
Others	_	_
Foreign	481	3,641
Non-classified	_	_
Total	¥ 22,349	¥ 36,632

# (5) AMOUNT OF EXPOSURES UNDER SA (AFTER CREDIT RISK MITIGATION)

		Millions of yen				
As of March 31 0%		2016				
	Rated	Unrated	Rated	Unrated		
	¥ —	¥ —	¥ —	¥ —		
10%	_	_				
20%	_	_	—	_		
35%	_	5,028	_	8,877		
50%	-	_	_	15		
75%	_	211,645	_	168,667		
100%	-	28	_	_		
150%	_	_	_	_		
350%	-	-	_	_		
1,250%	_	_	_	_		
Total	¥ —	¥ 216,703	¥ —	¥ 177,560		

# (6) SPECIALIZED LENDING EXPOSURE UNDER SLOTTING CRITERIA AND EQUITY EXPOSURE UNDER MARKET-BASED SIMPLIFIED METHOD

Specialized lending excluding high-volatility commercial real estate	Millions of yen				
As of March 31	2016	2015			
Risk weight ratio	Amount of Exposure	Amount of Exposure			
50%	¥ 54,025	¥ 20,748			
70%	391,250	251,299			
90%	72,602	155,693			
115%	48,199	88,302			
250%	25,093	30,886			
0% (Default)	36,295	33,196			
Total	¥ 627,467	¥ 580,127			

Specialized lending for high-volatility commercial real estate

Specialized lending for high-volatility commercial real estate	Millions of yen				
As of March 31	2016	2015			
Risk weight ratio	Amount of Exposure	Amount of Exposure			
70%	¥ 4,646	¥ 5,157			
95%	3,300	1,873			
120%	5,276	1,270			
140%	14,328	16,532			
250%	9,055	20,944			
0% (Default)	_	26,364			
Total	¥ 36,606	¥ 72,143			

Equity exposure under Market-Based Simplified Method

Equity exposure under Market-Based Simplified Method	Million	Millions of yen					
As of March 31	2016	2015					
Risk weight ratio	Amount of Exposure	Amount of Exposure					
300%	¥ 165	¥ 682					
400%	15,252	21,325					
Total	¥ 15,418	¥ 22,008					

# (7) PORTFOLIOS UNDER IRB EXCLUDING THE AMOUNT OF EXPOSURES UNDER SA (AFTER CREDIT RISK MITIGATION)

• Estimated average PD, LGD, Risk Weight Ratio and Exposure at Default (EAD) (on-balance and off-balance) for Corporate, Sovereign and Bank exposure

Corporate		Millions of yen (except percentages)								
As of March 31			2016					2015		
Credit Rating	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)
0–4	0.17%	44.90%	43.78%	¥ 1,586,663	¥ 179,914	0.18%	44.87%	45.38%	¥ 1,470,084	¥ 183,552
5–6	1.64%	43.92%	95.97%	512,664	53,621	1.82%	44.00%	100.42%	552,696	35,299
9A	10.10%	45.90%	191.83%	59,743	2,058	10.47%	44.72%	187.67%	50,384	3,668
Default	100.00%	43.35%	—	13,968	1,022	100.00%	44.21%	_	36,202	809

Sovereign		Millions of yen (except percentages)									
As of March 31			2015								
Credit Rating	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	
0–4	0.00%	45.00%	2.76%	¥ 2,045,666	¥ 2,542	0.00%	44.99%	2.46%	¥ 2,041,277	¥ 1,797	
5–6	_	_	—	_	_	0.62%	45.00%	80.71%	0	165	
9A	10.10%	45.00%	176.47%	31	—		—	—		—	
Default	100.00%	45.00%	-	13	—	100.00%	45.00%	_	15		

Bank	Millions of yen (except percentages)									
As of March 31			2016					2015		
Credit Rating	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)
0–4	0.11%	45.00%	42.98%	¥ 145,136	¥ 142,620	0.11%	39.69%	32.53%	¥ 287,060	¥ 154,319
5–6	0.81%	45.00%	71.78%	3,055	524	1.21%	45.00%	87.16%	3,549	492
9A	10.10%	45.00%	192.98%	989	510	10.47%	45.00%	192.10%	487	31
Default	_	—	_	—	_		—	—		

• Estimated average PD, risk weight ratio and amount of exposure for equity exposure under PD/LGD method

	Millions of yen (except percentages)									
As of March 31		16	2015							
Credit Rating	PD	LGD	Risk Weight	Amount	PD	LGD	Risk Weight	Amount		
0–4	0.30%	90.00%	301.54%	¥ 399,615	0.28%	90.00%	301.27%	¥ 407,624		
5–6	0.96%	90.00%	321.99%	8,553	1.03%	90.00%	322.78%	10,013		
9A	10.10%	90.00%	893.75%	19,819	10.47%	90.00%	885.85%	36,383		
Default	100.00%	90.00%	1,125.00%	4	100.00%	90.00%	1,125.00%	26		

• Estimated average PD, LGD, risk weight ratio, Exposure at Default (EAD) (on- and off-balance), amount of undrawn commitments and estimated average Credit Conversion Factors (CCF) of undrawn commitments for residential mortgage exposure, qualified revolving retail exposure and other retail exposure

#### Residential mortgage exposure

		Millions of yen (except percentages)											
As of March 31				2016						20	15		
Pool	PD	LGD	Risk Weight	EAD EAD (On-balance) (Off-balance)	Undrawn Amount	Commitment CCF	PD	LGD	Risk Weight	EAD (On-balance) (	EAD Off-balance)	Undrawn Amount	Commitment CCF
Normal	0.28%	19.75%	10.98%	¥ 1,206,978 ¥ —	¥ —	_	0.31%	22.17%	13.59%	¥1,162,134	¥ —	¥ —	_
Need caution	65.95%	24.92%	93.44%	1,862 —	—	_	66.76%	30.05%	110.40%	1,932	—	—	
Default	100.00%	44.96%	52.12%	4,439 —	—	—	100.00%	44.59%	58.12%	4,317	—	—	

Other retail expe	osure
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Other retail exp	posure Millions of yen (except percentages)														
As of March 31	2016										2	015			
Pool	PD	LGD	Risk Weight		AD alance)	EAD Off-balance)	Undrawn Amount	Commitment CCF	PD	LGD	Risk Weight	EAD (On-balance)	EAD (Off-balance)	Undrawn Amount	Commitment CCF
Normal	0.37%	17.99%	11.14%	¥	365	¥ —	¥ —	_	0.45%	20.43%	14.48%	¥ 430	¥—	¥ —	
Need caution	-	-	-		-	—	—	—	—	_	-			_	—
Default	-	—	-		-	—	—	—	—	—	_		—	—	—

Note: LGD is shown after credit risk mitigation

# (8) COMPARATIVE RESULTS OF ACTUAL LOSSES AND EXPECTED LOSSES FOR THE LAST THREE YEARS UNDER F-IRB APPROACH

Corporate,	Sovereign	& Bank
------------	-----------	--------

Corporate, Sovereign & Bank	Millions of yen		
	FY2015	FY2014	FY2013
Results of actual losses (a)	¥ 1,367	¥ 1,568	¥ 1,219
Expected losses (b)	7,914	10,565	12,602
Differences ((b) - (a))	6,547	8,997	11,383

Retail	Millions of yen		
	FY2015	FY2014	FY2013
Results of actual losses (a)	¥ 169	¥ 245	
Expected losses (b)	1,111	1,291	
Differences ((b) - (a))	942	1,046	

The above matrix shows the results of default (downgrade below substandard) losses (increase of reserve, write-offs and loss on sale) for the twelve-month period ended March 31, 2014, 2015 and 2016 for the Bank Group's non-default exposures at the start of the twelve-month period, with expected losses. The exposures for Housing Loans are calculated through the F-IRB approach starting from March 31, 2015.

# 3. CREDIT RISK MITIGATION (CRM)

#### (1) COVERED AMOUNT OF CRM BY COLLATERAL FIRR

FIRB		Millions of yen		
	201	<b>2016</b> 2015		
As of March 31	Eligible financial collateral	Other eligible FIRB collateral	Eligible financial collateral	Other eligible FIRB collateral
Corporate	¥ 2,729	¥ 173,649	¥ 3,166	¥ 169,300
Sovereign	_	_	_	
Bank	—	—	53,216	_
Total	¥ 2,729	¥ 173,649	¥ 56,382	¥ 169,300

# (2) COVERED AMOUNT OF CRM BY GUARANTEE OR CREDIT DERIVATIVES

RB	Million	Millions of yen	
As of March 31	2016	2015	
Corporate	¥ 1,572	¥ 1,585	
Sovereign	23,917	42,786	
Bank	—	30,000	
Residential mortgages	—	—	
Qualified revolving retail	—	—	
Other retail	—	—	
Total	¥ 25,490	¥ 74,371	

# **4. COUNTERPARTY CREDIT RISK OF DERIVATIVES**

	Million	Millions of yen	
As of March 31	2016	2015	
Total amount of gross positive fair value	¥ 455,326	¥ 432,409	
Amount of gross add-on	123,403	135,952	
EAD before CRM	578,730	568,362	
FX-related	184,705	209,282	
Interest-related	338,632	301,563	
Equity-related	28,379	8,766	
Commodity-related	_	_	
Credit derivatives	26,963	48,727	
Others	49	22	
Amount of net	401,298	397,492	
EAD after net	177,431	170,869	
Amount covered collateral	_	·	
EAD after CRM	177,431	170,869	

Note: Current Exposure Method

#### · Notional amount of credit derivatives which have counterparty risk

<ul> <li>Notional amount of credit derivatives which have counterparty</li> </ul>	isk Millions of yen						
As of March 31	2016		<b>2016</b> 201		2016		15
Notional amount	Protection-buy	Protection-sell	Protection-buy	Protection-sell			
Single name	¥ 155,354	¥ 139,781	¥ 204,477	¥ 208,483			
Multi name	46,500	46,500	58,976	58,976			

Not applicable for the following items;

Amount covered collateral

• Notional amount of credit derivatives which cover exposures by CRM

# **5. SECURITIZATION**

#### SECURITIZATION EXPOSURE ORIGINATED BY THE BANK (CREDIT RISK)

(1) Amount of original assets

Securitization by transfer of assets

	Millions	Millions of yen		
As of March 31	2016	2015		
Type of original assets	Amount of original assets	Amount of original assets		
Residential mortgages	¥ 81,632	¥ 107,833		
Consumer loans	_	—		
Commercial real estate loans	_	_		
Corporate loans	<u> </u>	26,026		
Others	155,600	162,325		
Total	¥ 237,232	¥ 296,185		

Note: Includes originally securitized assets originated by the Bank, even though the Bank had no exposure to these particular assets.

#### (2) Amount of original assets in default or past due 3 months or more

Securitization by transfer of assets	Millions of yen			
As of March 31	2	016	2	015
Type of original assets	Amoun	t of Default	Amount	of Default
Residential mortgages	¥	470	¥	508
Consumer loans		—		—
Commercial real estate loans		—		—
Corporate loans		—	2	6,026
Others		-		_
Total	¥	470	¥ 2	6,535

Note: Includes originally securitized assets originated by the Bank, even though the Bank had no exposure to these particular assets.

# (3) Amount of securitization exposure the Bank has by type of original assets

Securitization by transfer of assets		
Excluding resecuritization	Millions	s of yen
As of March 31	2016	2015
Type of original assets	Amount of Exposure	Amount of Exposure
Residential mortgages	¥ 45,866	¥ 55,858
Consumer loans	—	_
Commercial real estate loans	<u> </u>	—
Corporate loans	—	1,334
Others	131,368	134,155
Total	¥ 177,235	¥ 191,348

t Disciplined P

Resecuritization exposure	Millions	of yen
As of March 31	2016	2015
Type of original assets	Amount of Exposure	Amount of Exposure
Residential mortgages	¥ —	¥ —
Consumer loans	_	
Commercial real estate loans	<u> </u>	_
Corporate loans	—	_
Others	—	_
Total	¥ —	¥ —

(4) Amount of securitization exposure and required capital the Bank has by risk weight ratio

Securitization by transfer of assets					
Excluding resecuritization exposure		Millions of yen			
As of March 31	2	2016		015	
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount	
To 12%	¥ 157,406	¥ 1,447	¥ 154,884	¥ 1,394	
Over 12% to 20%	14,678	219	14,617	181	
Over 20% to 50%	4,934	162	21,691	542	
Over 50% to 75%	_	_	_	_	
Over 75% to 100%	_	_	_	_	
Over 100% to 250%	_	_	20	2	
Over 250% to 425%	216	62	133	45	
Over 425% under 1,250%	_	—	_	_	
Total	¥ 177,235	¥ 1,891	¥ 191,348	¥2,164	

#### Resecuritization exposure

of March 31 2016		2015				
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount		
To 30%	¥ —	¥ —	¥ —	¥ —		
Over 30% to 50%	_	_	_	_		
Over 50% to 100%	_	_	—	—		
Over 100% to 225%	_	_	_	_		
Over 225% to 500%	_	_	—	—		
Over 500% under 1,250%	_	_	_	_		
Total	¥ —	¥ —	¥ —	¥ —		

Millions of yen

(5) Amount of increase of capital by securitization (to be deducted from capital)

As of March 31 Type of original assets Residential mortgages Consumer loans Commercial real estate loans	2016	0015
Residential mortgages Consumer loans Commercial real estate loans	2010	2015
Consumer loans	Amount	Amount
Commercial real estate loans	¥ 8,289	¥ 8,323
	—	—
	_	—
Corporate loans	—	—
Others	_	—
Total	¥ 8,289	¥ 8,323

(6) Amount of securitization exposure applied risk weight 1,250%

Million	Millions of yen	
2016	2015	
Amount	Amount	
¥ 1,934	¥ 1,901	
—	_	
—	—	
_	_	
_		
¥ 1,934	¥ 1,901	
	2016 Amount ¥ 1,934 — — — —	

Not applicable for the following items;

- · Amount of assets held for securitization trade
- Summary of current year's securitization activities
- Amount of recognized gain/loss by original asset type during FY2015
- Securitization exposure subject to early amortization
- Credit risk mitigation for resecuritization exposure

#### SECURITIZATION EXPOSURE IN WHICH THE BANK INVESTS

(1) Amount of securitization exposure the Bank has by type of original asset

Excluding resecuritization exposure	Millions of yen	
As of March 31	2016	2015
Type of original assets	Amount of Exposure	Amount of Exposure
Residential mortgages	¥ —	¥ —
Consumer loans	—	—
Commercial real estate loans	66,929	22,650
Corporate loans	18,701	12,998
Others	19,794	30,926
Total	¥ 105,425	¥ 66,575

#### Resecuritization exposure

Resecuritization exposure	Millions	Millions of yen	
As of March 31	2016	2015	
Type of original assets	Amount of Exposure	Amount of Exposure	
Residential mortgages	¥ —	¥ —	
Consumer loans	_	_	
Commercial real estate loans	20,000	20,468	
Corporate loans	6,361	12,782	
Others	—	_	
Total	¥ 26,361	¥ 33,250	

(2) Amount of securitization exposure and required capital for the Bank by risk weight ratio

Excluding resecuritization exposure	Millions of yen			
As of March 31	2016		2	015
Band of risk weight ratio	Amount	Required capital amount	Amount	Required capital amount
To 12%	¥ 38,495	¥ 240	¥ 36,518	¥ 216
Over 12% to 20%		—	7,406	94
Over 20% to 50%	20,351	771	—	_
Over 50% to 75%		—		_
Over 75% to 100%	—	—	—	—
Over 100% to 250%	24,996	3,977	19,848	3,160
Over 250% to 425%	6,081	1,804	2,801	960
Over 425% under 1,250%	15,500	7,047		—
Total	¥ 105,425	¥ 13,841	¥ 66,575	¥ 4,432

Resecuritization	exposure
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Millions of yen			
2016		2015	
Amount	Required capital amount	Amount	Required capital amount
¥ 6,361	¥ 107	¥ 13,250	¥ 233
_	_	_	_
20,000	1,023	20,000	1,087
_	_	_	_
_	_	_	_
_	—	—	—
¥ 26,361	¥ 1,131	¥ 33,250	¥ 1,321
	-		

(3) Amount of securitization exposure applied risk weight 1,250%

Millions of yen	
2016	2015
Amount	Amount
¥ 1,258	¥ 1,892
_	_
_	_
6	32
_	_
¥ 1,264	¥ 1,924
	2016 Amount ¥ 1,258 — — 6

Not applicable for the following items;

Credit risk mitigation for resecuritization exposure

Millions of yen

### QUANTITATIVE DISCLOSURE (NONCONSOLIDATED) (continued)

# 6. MARKET RISK (UNDER INTERNAL MODEL APPROACH)

# (1) VAR AT THE END OF MARCH 2016 AND MARCH 2015 AND THE HIGH, MEAN AND LOW VAR

	Millions	Millions of yen	
As of March 31	2016	2015	
VaR at term end	¥ 788	¥ 594	
VaR through this term			
High	1,761	1,534	
Mean	1,128	789	
Low	623	397	

#### (2) STRESSED VAR AT THE END OF MARCH 2016 AND MARCH 2015 AND THE HIGH, MEAN AND LOW VAR

	Million	Millions of yen	
As of March 31	2016	2015	
VaR at term end	¥ 1,916	¥ 1,627	
VaR through this term			
High	4,286	4,170	
Mean	2,975	2,537	
Low	1,694	1,492	

The trading portfolio experienced no losses that exceeded the specified VaR threshold

Not applicable for the following items;

• The amount of required capital related to additional risk and comprehensive risk as of the period-end, as well as the maximum, minimum and average values for the amount of required capital for additional risk and comprehensive risk during the disclosure period

# 7. EQUITY EXPOSURE IN BANKING BOOK

#### (1) BOOK VALUE AND FAIR VALUE

		s of yen
As of March 31	2016	2015
Market-based approach		
Listed equity exposure	¥ 165	¥ 682
Unlisted equity exposure	15,252	21,325
PD/LGD method		
Listed equity exposure	10,254	9,912
Unlisted equity exposure	417,739	441,408

# (2) GAIN OR LOSS ON SALE OR DEPRECIATION OF EQUITY EXPOSURE

	FY2015	FY2014	
Gain (loss) on sale	¥ (2,312)	¥ 4,573	
Loss of depreciation	638	417	

Strategies Supporting Corporate Value

#### (3) UNREALIZED GAIN OR LOSS WHICH IS RECOGNIZED ON BALANCE SHEET AND NOT RECOGNIZED ON PROFIT AND LOSS STATEMENT Millions of von

		is ur yell
As of March 31	2016	2015
Unrealized gain (loss)	¥ 6,948	¥9,313

# (4) AMOUNT FOR EACH PORTFOLIO CLASSIFICATION OF EQUITY EXPOSURE

	Million	s of yen
As of March 31	2016	2015
Market-based approach	¥ 15,418	¥ 22,008
PD/LGD Method	427,993	451,320
RW100% Applied	1	1
RW250% Applied	-	986

Not applicable for the following items;

• UNREALIZED GAIN OR LOSS WHICH IS NOT RECOGNIZED BOTH ON BALANCE SHEET AND ON PROFIT AND LOSS STATEMENT

# 8. AMOUNT OF REGARDED EXPOSURE UNDER THE ACCORD ARTICLE 167

	Million	is of yen
As of March 31	2016	2015
Regarded exposure (fund)	¥ 35,001	¥ 37,424

# 9. INTEREST RATE RISK IN THE BANKING BOOK (IRRBB) THE INCREASE/DECREASE IN ECONOMIC VALUE FOR UPWARD/DOWNWARD RATE SHOCKS ACCORDING TO MANAGEMENT'S METHOD FOR IRRBB

Change in economic values from a 2% interest-rate shock on the banking book:

	Billions	Billions of yen		
As of March 31	2016	2015		
JPY	¥ (56.2)	¥(65.1)		
USD	(3.1)	(1.5)		
Others	(3.3)	(1.4)		
Total	¥ (62.7)	¥(68.1)		

#### DISCLOSURE ITEMS CONCERNING REMUNERATION, ETC.

#### 1. MATTERS CONCERNING THE SITUATION OF SETTING UP AN ORGANIZATIONAL STRUCTURE REGARDING REMUNER-ATION, ETC. FOR APPLICABLE OFFICERS AND EMPLOYEES OF SHINSEI BANK (GROUP)

(1) Scope of "Applicable Officers and Employees"

The scopes of "Applicable Officers" and "Applicable Employees, etc." (collectively, "Applicable Officers and Employees") prescribed in the announcement on remuneration subject to disclosure are as shown below.

1) Scope of "Applicable Officers"

Applicable Officers refer to the Directors and Audit & Supervisory Board Members of Shinsei Bank, excluding outside Directors and outside Audit & Supervisory Board Members.

2) Scope of "Applicable Employees, etc."

At Shinsei Bank, "Applicable Employees, etc." who are subject to disclosure refer to the "persons who receive a large amount of remuneration, etc." and who have a material impact on business operation or the situation of assets of Shinsei Bank and its major consolidated subsidiaries, etc. among the officers and employees of Shinsei Bank and officers and employees of its major consolidated subsidiaries, etc., excluding Applicable Officers.

(a) Scope of "major consolidated subsidiaries, etc."

Major consolidated subsidiaries etc. refer to the subsidiaries that are independently mentioned in the business report and consolidated financial statements and which are important for the operation of the Shinsei Bank Group, taking into account the significance of their impact on the financial conditions and business results of the Shinsei Bank Group. More specifically, they refer to the following seven companies. While there are three consolidated subsidiaries, etc. with total assets accounting for 2% or more of consolidated total asset, all of those three companies are included in the following seven companies.

APLUS FINANCIAL Co., Ltd. Showa Leasing Co., Ltd. SHINKI Co., Ltd. Shinsei Financial Co., Ltd. Shinsei Trust & Banking Co., Ltd. Shinsei Securities Co., Ltd. Shinsei Principal Investments Ltd.

(b) Scope of the "persons who receive a large amount of remuneration, etc."

The "persons who receive a large amount of remuneration, etc." refer to the persons who receive remuneration, etc. at the amount equal to or above the "average amount of remuneration paid to Applicable Officers (which was 48 million yen in the fiscal year reported)." In the fiscal year reported, there was one Applicable Employee who receive remuneration at the amount equal to or above the "average amount of remuneration paid to Applicable Officers."

With respect to lump-sum retirement allowances, the amount calculated by deducting from the amount of remuneration etc. the entire amount of the lump-sum retirement allowance and then adding the "amount obtained by dividing the lump-sum retirement allowance by the number of years of service" shall be deemed as the amount of remuneration, etc. for the relevant person in making judgment as to whether the said person is a "persons who receive a large amount of remuneration, etc." (c) Scope of the "persons who have a material impact on business operation or the situation of assets of the Shinsei Bank Group" The "persons who have a material impact on business operation or the situation of assets of the Shinsei Bank Group" refer to the persons who, in their normal duties, execute transactions and manage matters which have a significant degree of impact on the business operation of Shinsei Bank, Shinsei Bank Group, and its major consolidated subsidiaries, etc. or who have a material impact on the situation of assets through losses incurred in transactions, etc. More specifically, these include the Executive Officers and persons in similar positions at Shinsei Bank, and Directors, Executive Officers, etc. of its major consolidated subsidiaries.

In the fiscal year reported, there was one Applicable Employee who fell under (b) and was considered to be "persons who have a material impact on business operation or the situation of assets of the Shinsei Bank Group."

- (2) Determination of remuneration, etc. for Applicable Officers and Employees
- 1) Determination of remuneration, etc. of Applicable Officers At Shinsei Bank, the General Meeting of Shareholders determines the total maximum amount of remuneration paid to its officers (for Directors: up to 180 million yen a year (of this amount, 60 million yen is for outside directors); for Audit & Supervisory Board Members: up to 60 million yen a year) and separately from this maximum remuneration the total maximum amount of the Subscription Warrants to be allotted as equity remuneration type stock options (for Full-Time Directors: up to 50 million yen a year). The allocation to each individual of the remuneration of Directors approved at the General Meeting of Shareholders is left to the discretion of the Board of Directors. The allocation to each individual of the remuneration for Audit & Supervisory Board Members is left to the consultations among Audit & Supervisory Board Members.
- 2) Determination of remuneration, etc. of Applicable Employees, etc. Remuneration, etc. paid to employees of the Shinsei Bank Group is determined and paid under the remuneration system designed based on the management policy and human resources policy of Shinsei Bank and its major consolidated subsidiaries, etc. Such remuneration system is designed and documented by the Human Resources Divisions, etc. of Shinsei Bank and its major consolidated subsidiaries, etc., which are independent from business promotion groups. Furthermore, policies regarding salaries, etc. are reported to the Human Resources Division of the Bank on a periodical basis for the said Division to check their contents.

#### 2. MATTERS CONCERNING THE EVALUATION OF THE AP-PROPRIATENESS OF THE DESIGN AND APPLICATION OF THE SYSTEM RELATED TO REMUNERATION, ETC. FOR AP-PLICABLE OFFICERS AND EMPLOYEES OF SHINSEI BANK (GROUP)

(1) Policy on remuneration, etc.

 Policy on remuneration, etc. for "Applicable Officers" Remuneration for Applicable Officers of Shinsei Bank is determined at the Board of Directors attended by five outside Directors, Audit & Supervisory Board Members (Full-Time), and two outside Audit & Supervisory Board Members, based on an appropriate evaluation of the responsibilities, and contributions to the

Data Section

#### **DISCLOSURE ITEMS CONCERNING REMUNERATION, ETC. (CONTINUED)**

Bank's performance, of each officer in his/her duties and sufficient discussions taking into account the Bank's business results, market standards, etc.

2) Policy on remuneration, etc. for "Applicable Employees, etc." Remuneration for Applicable Employees, etc. of the Shinsei Bank Group is determined based on performance evaluation against individual targets which are broken down under the quantitative and qualitative business plan prepared with a medium- to longterm viewpoint. With its emphasis on both medium- and longterm quantitative targets and achievement against qualitative targets, our system enables evaluations that do not excessively rely on short-term results.

#### 3. MATTERS CONCERNING CONSISTENCY BETWEEN THE SYSTEM FOR REMUNERATION, ETC. OF APPLICABLE OFFI-CERS AND EMPLOYEES OF SHINSEI BANK (GROUP) AND **RISK MANAGEMENT AND THE LINKAGE BETWEEN REMU-**NERATION, ETC. AND BUSINESS RESULTS

When determining remuneration, etc. of Applicable Officers, the total amounts of remuneration payable to Directors and Audit & Supervisory Board Members are each determined at the General Meeting of Shareholders, while the amount of remuneration, etc. payable to each Director and Audit & Supervisory Board Member is determined at the Board of Directors or through consultations among Audit & Supervisory Board Members, respectively. Furthermore, remuneration, etc. of Applicable Employees, etc. is determined taking into account the financial conditions, etc. of each member company of the Shinsei Bank Group.

While business results are taken into account in determining remuneration, etc. of Applicable Officers and Employees of the Shinsei Bank Group, the portion of performance-based remuneration, etc. paid to Applicable Officers and Employees is very small. Accordingly, we cannot say that our remuneration system is linked to performance. Also, our remuneration system will not have a negative impact on risk management.

#### 4. MATTERS CONCERNING TYPES, TOTAL AMOUNT PAYABLE, AND PAYMENT METHOD OF REMUNERATION, ETC. FOR APPLICABLE OFFICERS AND EMPLOYEES OF SHINSEI BANK (GROUP)

Total amount of remuneration, etc. for Applicable Officers and Employees (from April 1, 2015 to March 31, 2016) (For both consolidated/and non-consolidated bases)

		Total										
	Number of	amount of remunera-	Total				Total					
Category	people	tion, etc. (in million yen)	amount of fixed remu- neration	Basic remunera- tion	Stock option	Other	amount of variable re- muneration	Basic re- muneration	Bonus	Other	Retirement allowance	Other
Applicable Officers (excl. outside officers)	4	192	101	101	0	0	0	0	0	0	91	0
Applicable Employees, etc.	1	133	50	37	0	13	0	0	0	0	83	0

Notes: (1) Because Applicable Employees, etc. only include employees of Shinsei Bank, the figures on consolidated and non-consolidated bases are the same.

(1) Because Applicable Employees, etc. only include employees of Shinsei Bank, the figures on consolidated and non-consolidated bases are the same.
(2) Applicable Officers include four people in total consisting of three fulltime Directors (of whom, one has already resigned at the end of the 15th General Meeting of Shareholders held on June 17, 2015) and one Audit & Supervisory Board Member (Full-Time).
(3) The total amount of remuneration paid to fulltime officers (fulltime Directors and Audit & Supervisory Board Member (Full-Time), excluding remuneration paid when they were employees, was 192 million year ware goe unout of remuneration paid to fulltime officers was 48 million year.
(4) One people who received remuneration at or over 48 million yen as shown in the certificate of income and withholding tax were identified as Applicable Employees, etc. The table shows the amount of remuneration paid to this one people during the fiscal year reported (April 2015 to March 2016).
(5) Specific comments on the breakdown of remuneration are as below.
(1) Fixed remuneration

Stock option

This refers to the amount posted as expenses during the fiscal year reported with respect to stock options granted in previous years.

This refers to the amount posted as the reserve during the fiscal year reported with respect to deferred remuneration based on contracts concluded in previous years and bonuses which payment is guaranteed. 2) Variable remuneration • Bonuses

This refers to the bonuses paid during the fiscal year reported. 3) Retirement allowance

This refers to the amount posted as actual payment, account payable and retirement benefit expenses (service cost) for applicable persons during the fiscal year reported. (6) The exercise periods of stock options granted are as shown below.

(-) ····	Exercise	e period
Shinsei Bank, Ltd. 5th Warrant	From July 1, 2007 to June 23, 2015	From July 1, 2008 to June 23, 2015
Shinsei Bank, Ltd. 6th Warrant	From July 1, 2007 to June 23, 2015	From July 1, 2008 to June 23, 2015
Shinsei Bank, Ltd. 7th Warrant	From July 1, 2008 to June 23, 2015	From July 1, 2010 to June 23, 2015
Shinsei Bank, Ltd. 8th Warrant	From July 1, 2008 to June 23, 2015	From July 1, 2010 to June 23, 2015
Shinsei Bank, Ltd. 13th Warrant	From June 1, 2008 to June 23, 2015	From June 1, 2009 to June 23, 2015
Shinsei Bank, Ltd. 14th Warrant	From June 1, 2008 to June 23, 2015	From June 1, 2009 to June 23, 2015
Shinsei Bank, Ltd. 15th Warrant	From June 1, 2009 to June 23, 2015	From June 1, 2011 to June 23, 2015
Shinsei Bank, Ltd. 16th Warrant	From June 1, 2009 to June 23, 2015	From June 1, 2011 to June 23, 2015
Shinsei Bank, Ltd. 18th Warrant	From June 1, 2009 to May 8, 2017	From June 1, 2011 to May 8, 2017
Shinsei Bank, Ltd. 20th Warrant	From June 1, 2010 to May 13, 2018	From June 1, 2012 to May 13, 2018

#### 5. OTHER MATTERS THAT SHOULD BE REFERRED TO CONCERNING THE SYSTEM OF REMUNERATION, ETC. FOR APPLI-CABLE OFFICERS AND EMPLOYEES OF SHINSEI BANK (GROUP)

Strategies Supporting Corporate Value

# CORPORATE INFORMATION

# SHINSEI BANK GROUP

#### AS OF MARCH 31, 2016

As of March 31, 2016, the Shinsei Bank Group consisted of Shinsei Bank, Limited, 250 subsidiaries (comprising 160 consolidated companies including APLUS FINANCIAL Co., Ltd., Showa Leasing Co., Ltd., Shinsei Financial Co., Ltd. and Shinsei Principal Investments Ltd. and 90 unconsolidated subsidiaries) and 21 affiliated companies (20 affiliated companies accounted for using the equity method, such as Jih Sun Financial Holding Co., Ltd. and 1 affiliate accounted for not applying the equity method). The Shinsei Bank Group provides a wide variety of financial products and services to domestic institutional and individual customers through the "Institutional Group," the "Global Markets Group," and the "Individual Group."

	Institutional Gro	oup	Head Office and domestic branch offices Major subsidiaries: •Showa Leasing Co., Ltd. •Shinsei Trust & Banking Co., Ltd. •Shinsei Principal Investments Ltd.
Shinsei Bank, Limited	Global Markets	Group	Head Office and domestic branch offices Major subsidiaries: •Shinsei Securities Co., Ltd. •Shinsei Investment Management Co., Ltd.
	Individual Grou	р	Head Office and domestic branches Major subsidiaries: •Shinsei Financial Co., Ltd. •SHINKI Co., Ltd. •APLUS FINANCIAL Co., Ltd.

# **MAJOR SUBSIDIARIES AND AFFILIATES**

Name	Location	Main business
Major Domestic Subsidiaries		
Showa Leasing Co., Ltd.	Tokyo, Japan	Leasing <sup>1</sup>
Shinsei Trust & Banking Co., Ltd.	Tokyo, Japan	Trust banking <sup>1</sup>
Shinsei Securities Co., Ltd.	Tokyo, Japan	Securities <sup>2</sup>
Shinsei Investment Management Co., Ltd.	Tokyo, Japan	Investment trust and discretionary investment advising <sup>2</sup>
Shinsei Principal Investments Ltd.	Tokyo, Japan	Financial instruments business <sup>1</sup>
Shinsei Corporate Investment Limited	Tokyo, Japan	Investment <sup>1</sup>
Shinsei Investment & Finance Limited	Tokyo, Japan	Investment and finance <sup>1</sup>
Shinsei Servicing & Consulting Limited	Tokyo, Japan	Servicing business <sup>1</sup>
Shinsei Property Finance Co., Ltd.	Tokyo, Japan	Real estate collateral finance <sup>3</sup>
APLUS FINANCIAL Co., Ltd.	Osaka, Japan	Holding company <sup>3</sup>
APLUS Co., Ltd.	Osaka, Japan	Installment credit <sup>3</sup>
APLUS Personal Loan Co., Ltd.	Osaka, Japan	Finance <sup>3</sup>
Zen-Nichi Shinpan Co., Ltd.	Okayama, Japan	Installment credit <sup>3</sup>
Shinsei Financial Co., Ltd.	Tokyo, Japan	Finance <sup>3</sup>
SHINKI Co., Ltd.	Tokyo, Japan	Financing for individuals and small businesses <sup>3</sup>
Major Overseas Subsidiaries		
Shinsei International Limited	London, UK	Securities <sup>2</sup>
Shinsei Finance (Cayman), Limited	Grand Cayman, Cayman Islands	Finance <sup>4</sup>
Shinsei Finance II (Cayman), Limited	Grand Cayman, Cayman Islands	Finance <sup>4</sup>
OJBC Co. Ltd.	Tortola, British Virgin Islands	Financial holding company <sup>3</sup>
Nippon Wealth Limited	Kowloon, Hong Kong	Investment trust and discretionary investment advising <sup>3</sup>

# Major Affiliates Accounted for Using the Equity Method

Jih Sun Financial Holding Co., Ltd.	Taipei, Taiwan	Financial holding company <sup>1</sup>
1 Institutional Group 2 Global Markets Group 3 Individual Group	p 4 Corporate/Other	

About the Shinsei Bank Group

# **EMPLOYEES**

	2014	2015	2016
Consolidated			
Number of Employees	5,064	5,300	5,356
Nonconsolidated			
Number of Employees	2,030	2,186	2,210
Male	1,141	1,249	1,272
Female	889	937	938
Average age	40 years 3 months	40 years 4 months	40 years 7 months
Average years of service	11 years 5 months	11 years 2 months	11 years 7 months
Average monthly salary	¥482 thousand	¥494 thousand	¥489 thousand

"Average monthly salary" includes overtime wages but excludes annual bonus.

#### AS OF MARCH 31, 2016

Equity stake held by Shinsei Bank and consolidated subsidiaries (%)

	Capital (in millions)	Established	Acquired		Equity stake held by Shinsei Bank	Equity stake held by consolidated subsidiaries of Shinsei Bank
	¥ 29,360	1969.4	2005.3	97.8%	97.8%	—%
	5,000	1996.11	_	100.0	100.0	_
	8,750	1997.8	_	100.0	100.0	_
	495	2001.12	_	100.0	100.0	_
	100	2006.4	2012.12	100.0	100.0	—
	50	2012.11	—	100.0	_	100.0
	100	1993.1	2000.9	100.0	_	100.0
	500	2001.10	—	100.0	—	100.0
	2,750	1959.5	2002.3	100.0	100.0	—
	15,000	1956.10	2004.9	95.0	3.2	91.8
	15,000	2009.4	—	100.0	_	100.0
	1,000	2009.4	—	100.0	_	100.0
	1,000	1957.4	2006.3	100.0	_	100.0
	100	1991.6	2008.9	100.0	100.0	_
	100	1954.12	2007.12	100.0	_	100.0
	£ 3	2004.9	_	100.0%	100.0%	—%
	\$58	2006.2		100.0	100.0	_
	\$39	2006.3	_	100.0	100.0	_
	\$ 36	2013.6	<u> </u>	50.0	50.0	_
HK	\$ 286	2013.8	—	100.0	_	100.0
NT	\$ 33,963	2002.2	2006.7	35.4		35.4

# **STOCK INFORMATION**

# **Shares Outstanding and Capital**

AS OF MARCH 31, 2016

	Shares ou	tstanding	Capit	al	Capital su	urplus	_
Date	Change	Balance	Change	Balance	Change	Balance	Notes
July 29, 2003	(1,358,537)	2,033,065 <sup>1</sup>		451,296		18,558	2-for-1 reverse share split for common shares Post reverse split common shares outstanding 1,358,537 thousand shares
July 31, 2006	(99,966)	1,933,098 <sup>1</sup>	_	451,296	_	18,558	Use of call feature for Series 3 Class-B preferred shares Issuance of 200,033 thousand common shares Retirement of Series 3 Class-B preferred shares -300,000 thousand shares
November 16, 2006	(85,000)	1,848,098 <sup>1</sup>	—	451,296	—	18,558	Cancellation of treasury shares (common) -85,000 thousand shares
August 1, 2007	(100,000)	1,748,098 <sup>1</sup>	_	451,296	_	18,558	Mandatory acquisition of Series 3 Class-B preferred shares Issuance of 200,000 thousand common shares Retirement of Series 3 Class-B preferred shares -300,000 thousand shares
February 4, 2008	117,647	1,865,746 <sup>1</sup>	25,000	476,296	25,000	43,558	Third party allocation of shares (common shares) Subscription price ¥425, par value ¥212.5
March 31, 2008	194,600	2,060,346	_	476,296	_	43,558	Use of call feature for Series 2 Class-A preferred shares Issuance of 269,128 thousand common shares Retirement of Series 2 Class-A preferred shares -74,528 thousand shares
March 15, 2011	690,000	2,750,346	35,907	512,204	35,907	79,465	New shares issued through International Offering (common shares) Subscription price ¥108, par value ¥52.04

1 Figures include number of preferred shares outstanding

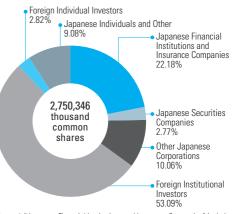
#### **Largest Shareholders**

Rank	Shareholders	Thousands of Common Shares	%
1	SATURN IV SUB LP (JPMCB 380111)	323,680	11.76
2	Deposit Insurance Corporation of Japan	269,128	9.78
3	THE RESOLUTION AND COLLECTION CORPORATION	200,000	7.27
4	SATURN JAPAN III SUB C.V. (JPMCB 380113)	110,449	4.01
5	THE MASTER TRUST BANK OF JAPAN, LTD. (TRUST ACCOUNT)	97,721	3.55
6	SHINSEI BANK, LIMITED	96,429	3.50
7	CHASE MANHATTAN BANK GTS CLIENTS ACCOUNT ESCROW	82,374	2.99
8	J. CHRISTOPHER FLOWERS	76,753	2.79
9	JP MORGAN CHASE BANK 380055	73,936	2.68
10	JPMCB: CREDIT SUISSE SECURITIES EUROPE-JPY 1007760	73,736	2.68
11	JAPAN TRUSTEE SERVICE BANK, LTD. (TRUST ACCOUNT)	69,592	2.53
	Total (includes treasury shares)	2,750,346	100.00

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Notes: 1 As of March 31, 2016, a group of investors, including affiliates of J.C. Flowers & Co. LLC., holds 553,663,517 common shares or 20.86% of Shinsei Bank's outstanding common shares, excluding treasury shares.
 2 As of March 31, 2016, in total, the Deposit Insurance Corporation and the Resolution and Collection Corporation hold 469,128,888 common shares or 17.67% of Shinsei Bank's outstanding common shares, excluding treasury shares.

#### Largest Shareholders



Notes: 1 "Japanese Financial Institutions and Insurance Companies" includes the Resolution and Collection Corporation. Cother Japanese Corporations" includes the Deposit Insurance Corporation.
 Japanese Individuals and Other" includes treasury shares.

BBB+ (Stable)

BBB+ (Positive)

	Corporate Infom	RATINGS INFORMATION
		Moody's
		Standard and Poor's (S&P)
		Japan Credit Rating Agency (JCR)

Rating and Investment Information, Inc. (R&I)

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# WEBSITE

Our English and Japanese websites provide a wide range of corporate data as well as information for individual and institutional customers and investors.

# INDIVIDUAL



#### http://www.shinseibank.com/english/

The website for individual customers provides information on our comprehensive retail account, *PowerFlex*. Customers can log on to our Internet banking service, Shinsei *PowerDirect*, submit requests for information on *PowerFlex* and apply to open an account. Product offerings, campaigns, branch and ATM information, and detailed explanations on foreign currency deposits and investment trusts are covered here.

# INSTITUTIONAL



#### http://www.shinseibank.com/institutional/en/

This website provides information on our products and services for institutional customers, as well as the various solutions provided to customers based upon their business area, company lifecycle stage and company needs.

Additionally, information regarding branches, affiliates and market reports (Japanese language only) is also available.

# CORPORATE/IR



#### http://www.shinseibank.com/corporate/en/

The Corporate/IR website contains information on our corporate and management profiles, history, medium-term management plan, CSR initiatives and corporate governance. It also provides our news release, equity- and debt-related information, financial information and IR calendar.

For further information, please contact:

Investor Relations & Corporate Communications Division Shinsei Bank, Limited 4-3, Nihonbashi-muromachi 2-chome, Chuo-ku, Tokyo 103-8303, Japan Tel: 81-3-6880-8303 Fax: 81-3-4560-1706 URL: http://www.shinseibank.com E-mail: Shinsei\_IR@shinseibank.com